



CAPITAL MARKETS DAY 2023

EXPANDING OUR SUSTAINABLE VALUE CREATION AMBITIONS

Paris | June 8th, 2023

DISCLAIMER

This document is provided by Soitec (the “Company”) for information purposes only.

The Company’s business operations and financial position are described in the Company’s 2021-2022 Universal Registration Document (which notably includes the 2021-2022 Annual Financial Report) which was filed on June 20, 2022 with the French stock market authority (Autorité des Marchés Financiers, or AMF) under number D.22-0523 as well as in the Company’s FY23 half-year report released on November 23rd, 2022. The French versions of the 2021-2022 Universal Registration Document and of the half-year report, together with English courtesy translations for information purposes of both documents are available for consultation on the Company’s website (www.soitec.com), in the section Company - Investors - Financial Reports.

Your attention is drawn to the risk factors described in Chapter 2.1 of the Company’s 2021-2022 Universal Registration Document.

This document contains summary information and should be read in conjunction with the 2021-2022 Universal Registration Document and the FY23 half-year report.

This document contains certain forward-looking statements concerning Soitec. In some cases, you can identify these forward-looking statements by forward-looking words, such as “estimate”, “expect”, “anticipate”, “project”, “plan”, “intend”, “objective”, “believe”, “forecast”, “guidance”, “outlook”, “foresee”, “likely”, “may”, “should”, “goal”, “target”, “might”, “will”, “could”, “predict”, “continue”, “convinced” and “confident,” the negative or plural of these words and other comparable terminology. These forward-looking statements include, but are not limited to, predictions of the Company’s future prospects, activities, operations, direction, performance, results and strategy of Soitec and are based on analyses of earnings forecasts and estimates of amounts not yet determinable. By their nature, forward-looking statements are subject to a variety

of risks and uncertainties as they relate to future events and are dependent on circumstances that may or may not materialize in the future. Forward-looking statements are not a guarantee of the Company’s future performance. The occurrence of any of the risks described in Chapter 2.1 of the Company’s 2021-2022 Universal Registration Document may have an impact on these forward-looking statements (the current version of which is available on www.soitec.com). In addition, the future consequences of geopolitical conflicts, in particular the Ukraine / Russia situation, as well as rising inflation, may result in greater impacts than currently anticipated in these forward-looking statements.

The Company’s actual financial position, results and cash flows, as well as the trends in the sector in which the Company operates may differ materially from those contained in this document. Furthermore, even if the Company’s financial position, results, cash-flows and the developments in the sector in which the Company operates

were to conform to the forward-looking statements contained in this document, such elements cannot be construed as a reliable indication of the Company’s future results or developments.

The Company does not undertake any obligation to update or make any correction to any forward-looking statement in order to reflect an event or circumstance that may occur after the date of this document. In addition, the occurrence of any of the risks described in Chapter 2.1 of the Company’s 2021-2022 Universal Registration Document may have an impact on these forward looking statements.

The definition of EBITDA is detailed in the Company’s 2021-2022 Universal Registration Document.

This document does not constitute or form part of an offer or a solicitation to purchase, subscribe for, or sell the Company’s securities in any country whatsoever. This document, or any part thereof, shall not form the basis of, or be relied upon in connection with, any contract, commitment or

investment decision. Notably, this document does not constitute an offer or solicitation to purchase, subscribe for or to sell securities in the United States. Securities may not be offered or sold in the United States absent registration or an exemption from the registration under the U.S. Securities Act of 1933, as amended (the “Securities Act”). The Company’s shares have not been and will not be registered under the Securities Act. Neither the Company nor any other person intends to conduct a public offering of the Company’s securities in the United States. Due to rounding, the sum of values presented in this presentation may differ from totals as reported. Such differences are not material.

AGENDA

#01
CEO VISION
Pierre Barnabé

#02
STRATEGY
Steve Babureck

#03
INNOVATION
Christophe Maleville

#04
MOBILE
COMMUNICATIONS
Jean-Marc Le Meil

#05
AUTOMOTIVE
& INDUSTRIAL
Emmanuel Sabonnadière

#06
SMART
DEVICES
Michael Reiha

Q&A #1
BREAK

#07
OPERATIONS
Cyril Menon

#08
FINANCE
Léa Alzingre

Q&A #2

#09
CEO
WRAP-UP
Pierre Barnabé

CEO VISION

Pierre Barnabé

CEO KEY MESSAGES



Technology megatrends to fuel **MASSIVE DEMAND** for semiconductors and increased adoption of **ENGINEERED SUBSTRATES**



Deploying our sustainable value creation model to **STRENGTHEN OUR GLOBAL LEADERSHIP** in engineered substrates

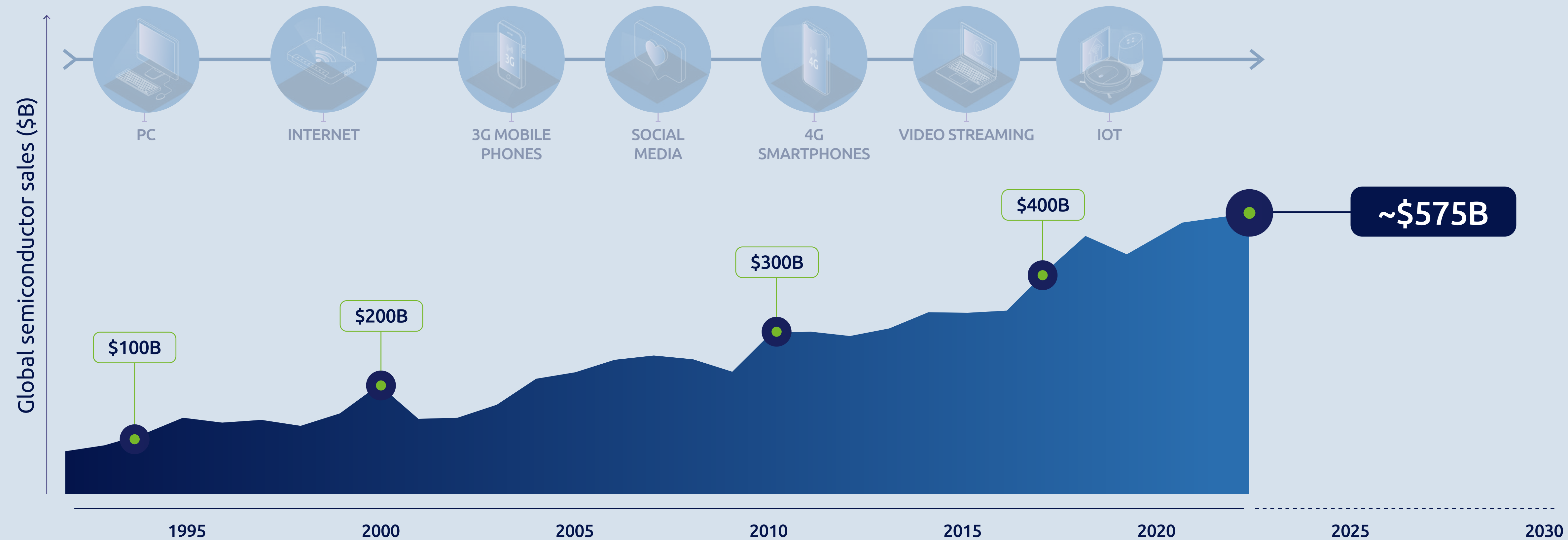


FY26 REVENUE / EBITDA OBJECTIVES ON TRACK
x2 EBITDA in 3 years

BEYOND FY26
EXPAND our sustainable value creation ambitions

Technology megatrends to fuel massive demand for semiconductors and increased adoption of engineered substrates

SEMICONDUCTORS HAVE TRANSFORMED THE WORLD WE LIVE IN



Source: SIA, IBS

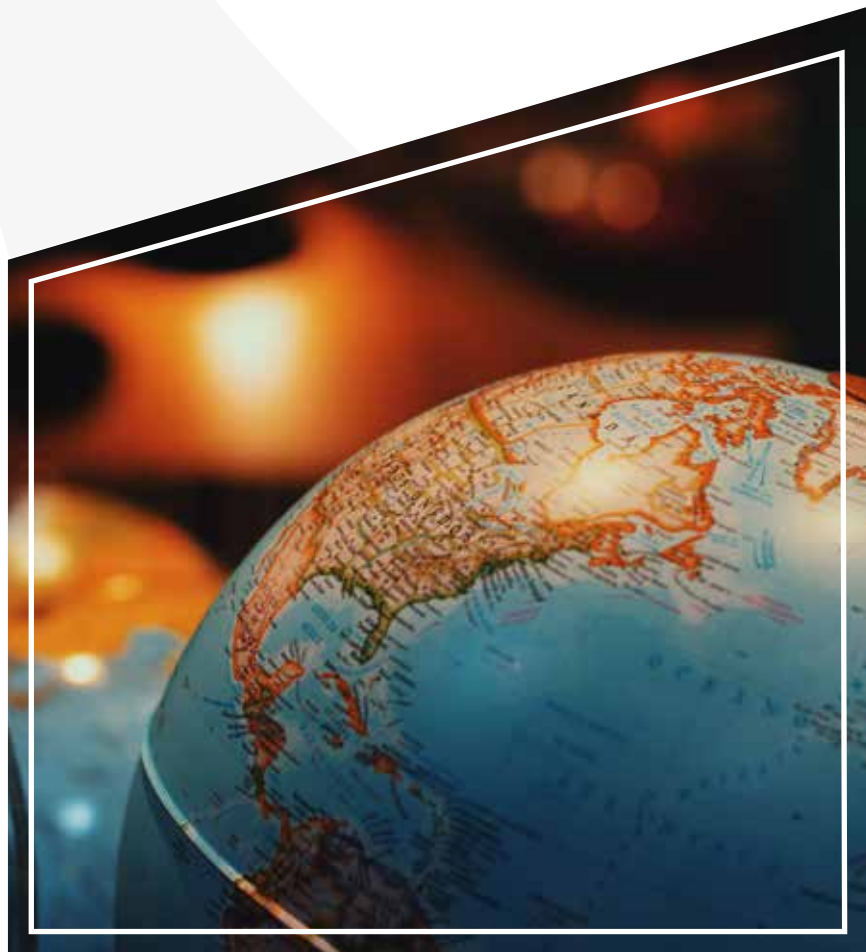


GLOBAL SHIFTS CREATE CHALLENGES AND OPPORTUNITIES FOR SEMICONDUCTORS



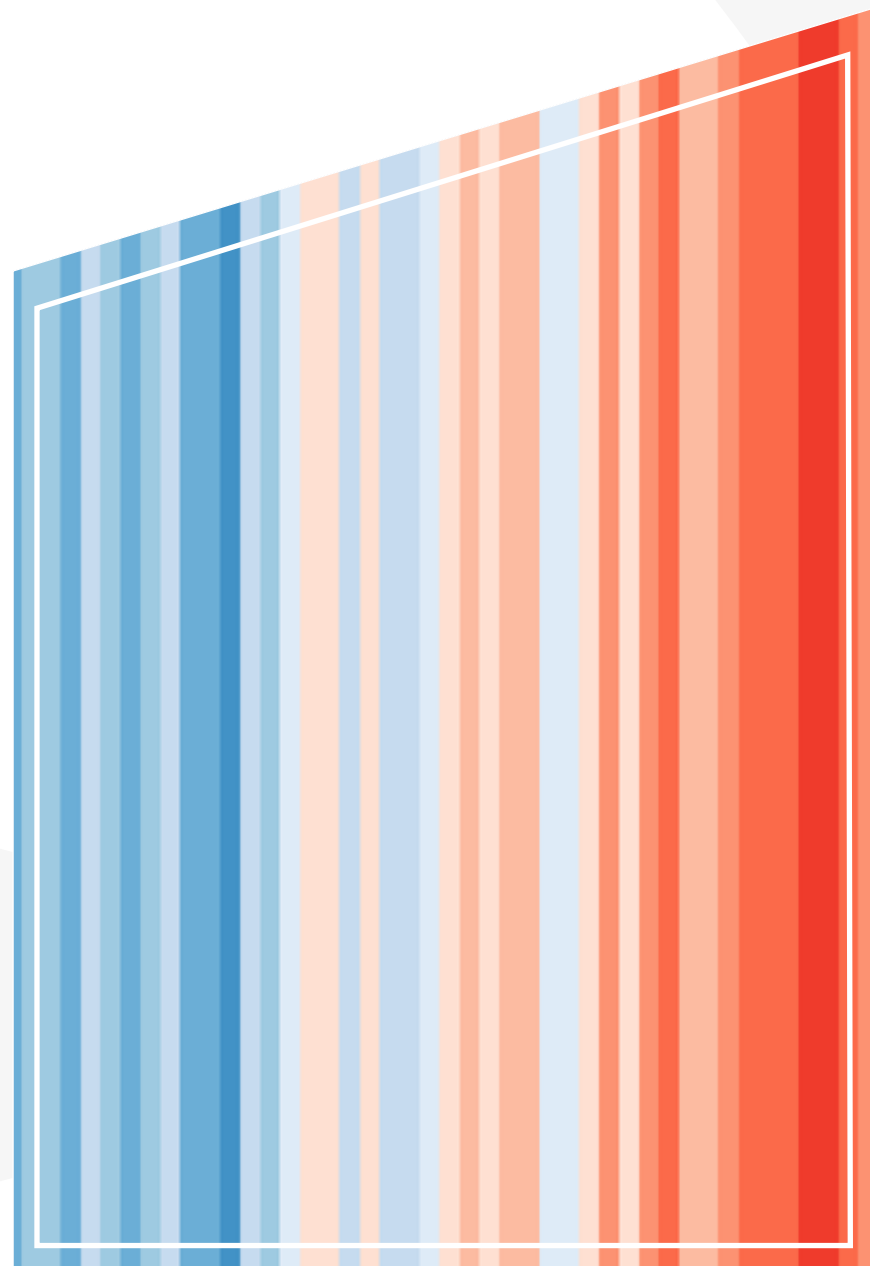
MACRO
VOLATILITY

Active
Management



GEOPOLITICAL
TENSIONS

Leverage global footprint to
address customers worldwide



ENVIRONMENTAL
CHALLENGES

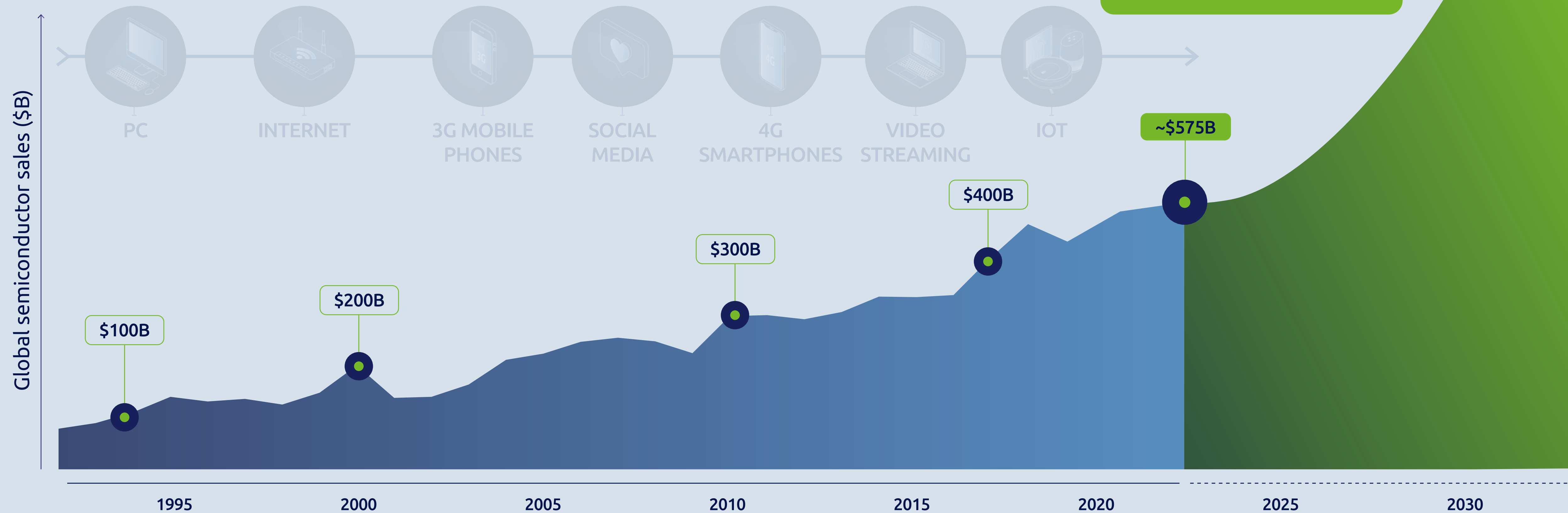
Deliver industry
leading solutions to
build energy efficient
chips and devices

OPPORTUNITIES
FOR SOITEC

Image credit: Warming stripes data visualisation created by professor and climatologist Ed Hawkins



SEMICONDUCTOR GLOBAL SALES TO REACH ~\$1T BY 2030: ~7% CAGR 2022-2030



Source: SIA, IBS



SEMICONDUCTOR
~\$1T BY 2030

SEMICONDUCTOR MEGATRENDS



AUTONOMOUS &
ELECTRIC VEHICLES



ARTIFICIAL
INTELLIGENCE



5G



INDUSTRY 4.0



EDGE COMPUTING



WORK & LEARN
FROM HOME



HEALTHCARE



SMART HOMES
& SMART CITIES



AR / VR / MR

Global semiconductor sales (\$B)

\$100B

1995

2000

2005

2010

2015

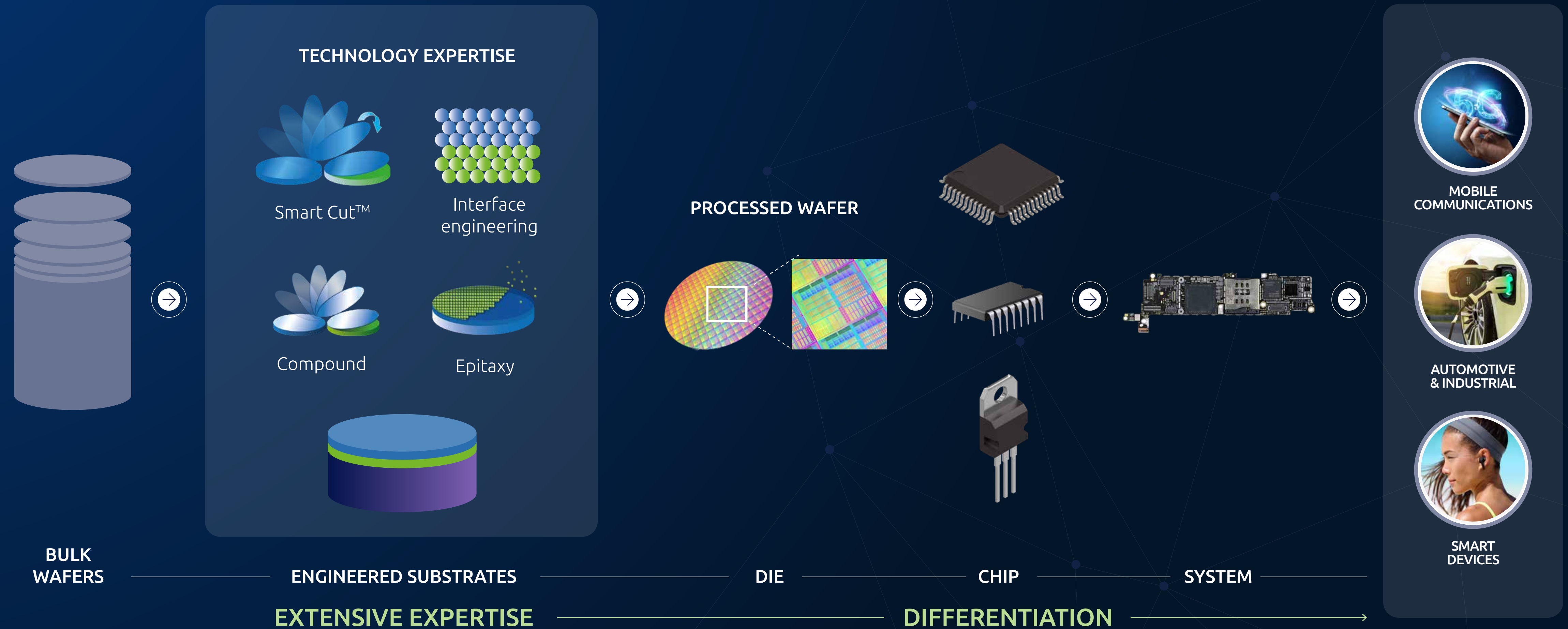
2020

2025

2030

Source: SIA, IBS

ENGINEERED SUBSTRATES ARE A CRITICAL COMPONENT OF THE SEMICONDUCTOR INDUSTRY



BUILDING A DIVERSE PRODUCT PORTFOLIO
TO FUEL OUR DIVISIONS VALUE CREATION
ACROSS 3 STRATEGIC END MARKETS



RF-SOI

FD-SOI

Power-SOI

Imager-SOI

Photonics-SOI

POI

SmartSiC™

RF-GaN

Power-GaN

SmartGaN

InP

New materials

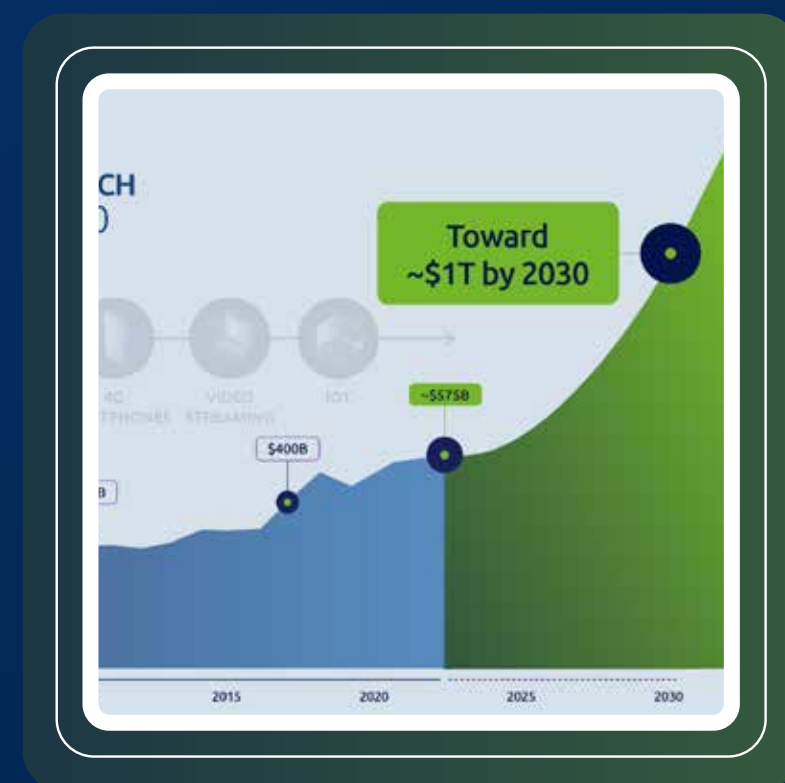
PREPARING
EXPANSION
BEYOND

EXPANDING INTO
COMPOUND
SEMICONDUCTORS

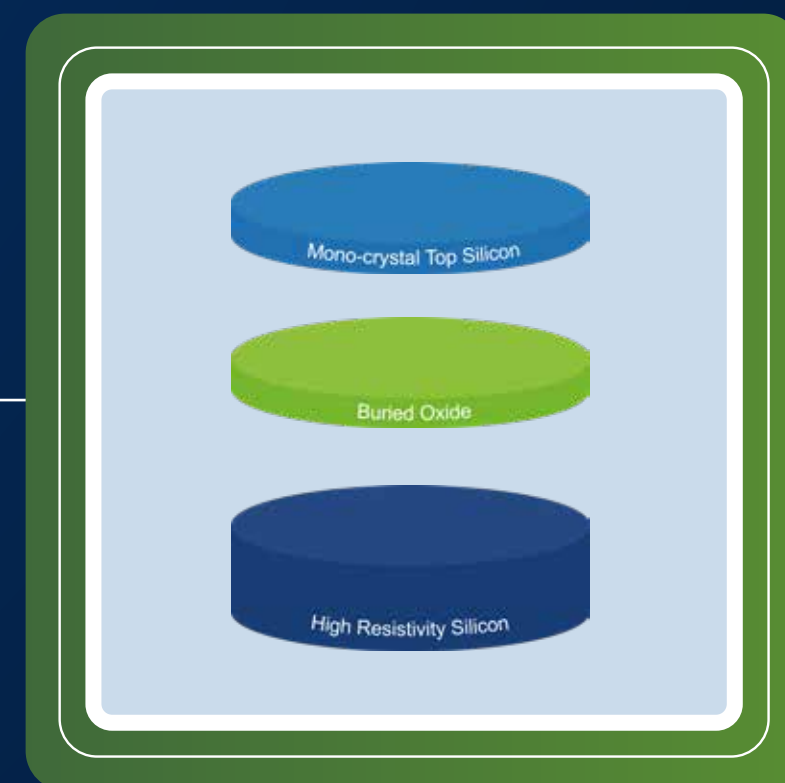
STRENGTHENING
SOI LEADERSHIP

+ LICENSING / PATENT MONETIZATION

3 POWERFUL ENGINES TO DRIVE SOITEC ADDRESSABLE MARKET EXPANSION BY 2030



**SEMICONDUCTOR
MARKET GROWTH**



**INCREASING
ADOPTION OF
ENGINEERED SUBSTRATES**



**SOITEC EXPANDING
PRODUCT AND
TECHNOLOGY PORTFOLIO**

**SOITEC
ADDRESSABLE
MARKET**

X3

BY 2030

(vs 2022)




Source: Yole, SEMI, Soitec estimates


Deploying our sustainable value creation model to strengthen our global leadership in engineered substrates

SOITEC IS A GLOBAL LEADER IN ENGINEERED SUBSTRATES


EXPLORING NEW GEOGRAPHIES TO EXPAND OUR INNOVATION AND MANUFACTURING FOOTPRINT




>2,100
EMPLOYEES
WORLDWIDE
(~35% WOMEN)



>50
DIFFERENT
NATIONALITIES



>11%
OF REVENUE
DEDICATED TO
INVESTMENT IN R&D



~4,000
ACTIVE PATENTS
(~400 IN FY23)



SOITEC BERNIN 1, 2, 3, 4
FRANCE



SOITEC BELGIUM
BELGIUM



SOITEC PASIR RIS 1, 1A
SINGAPORE

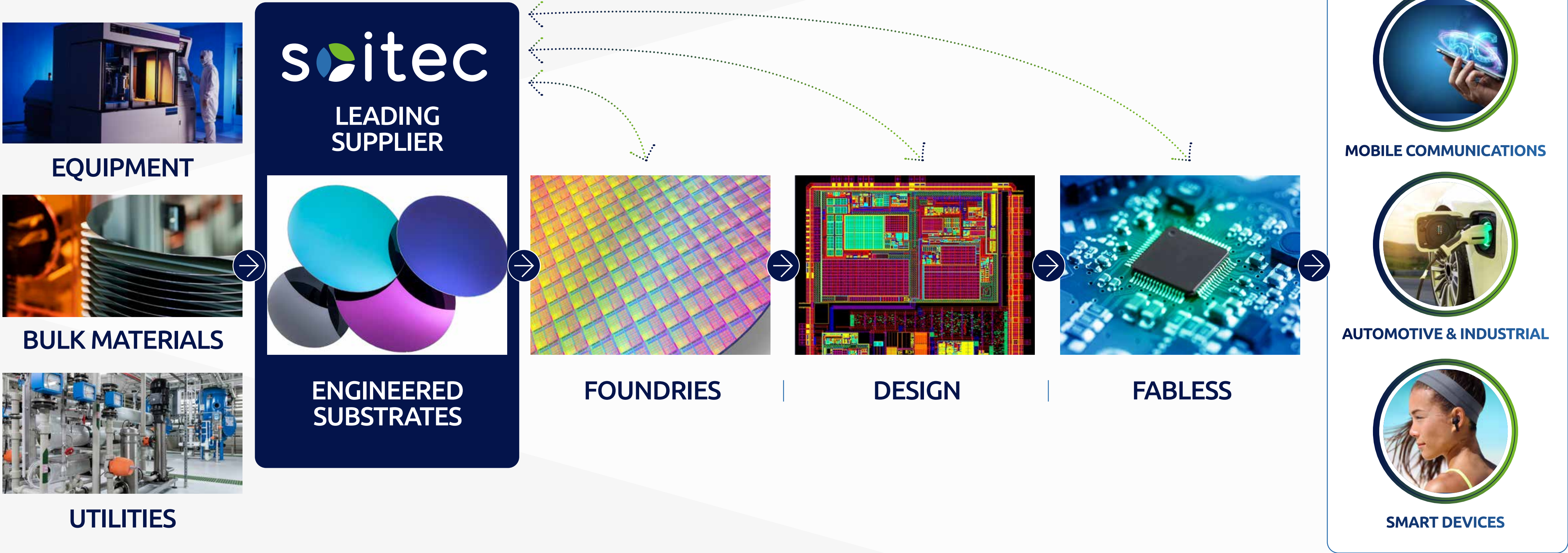


PARTNERSHIP WITH SIMGUI
CHINA

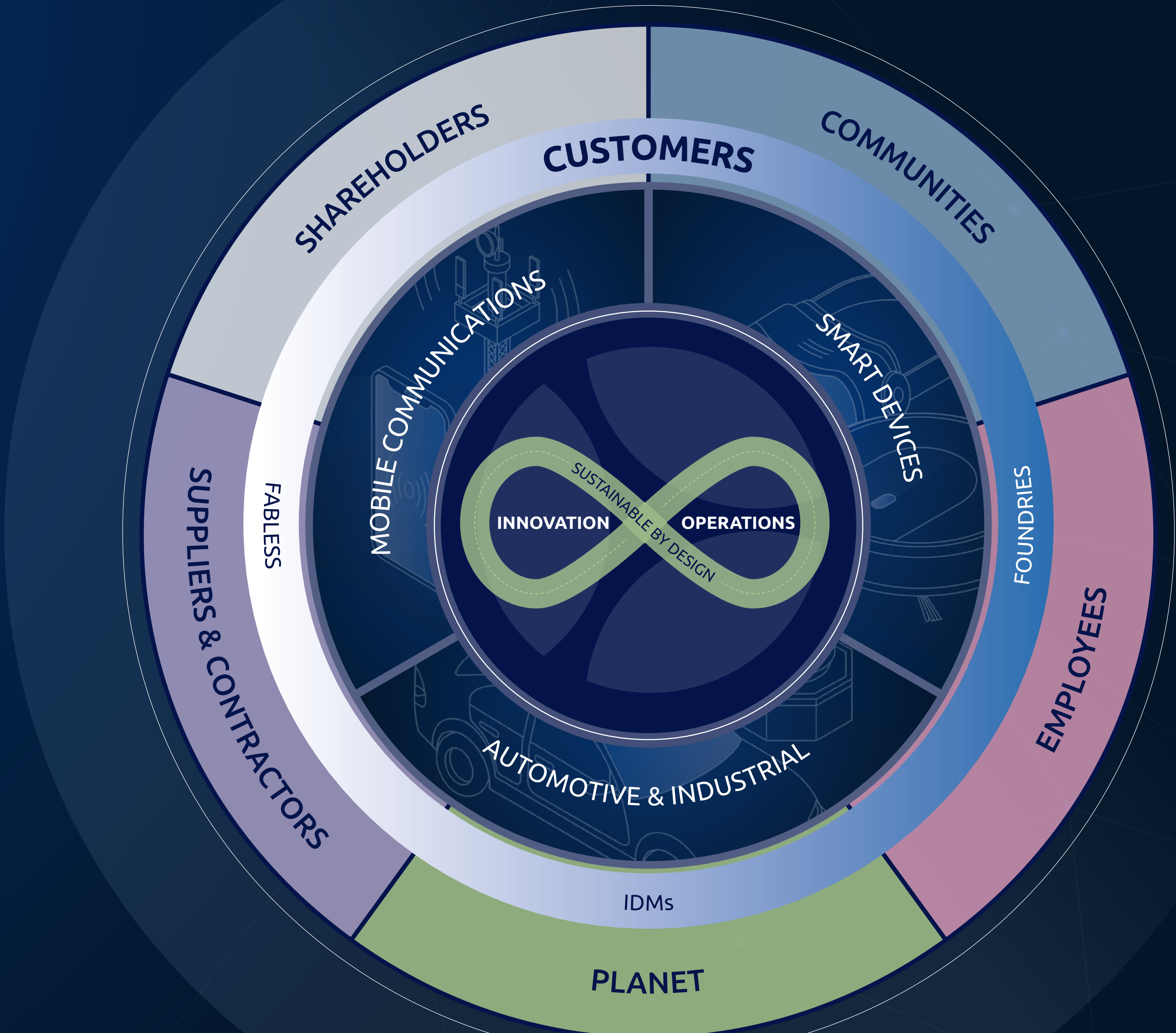


SOITEC HAS BUILT A UNIQUE POSITION IN THE VALUE CHAIN

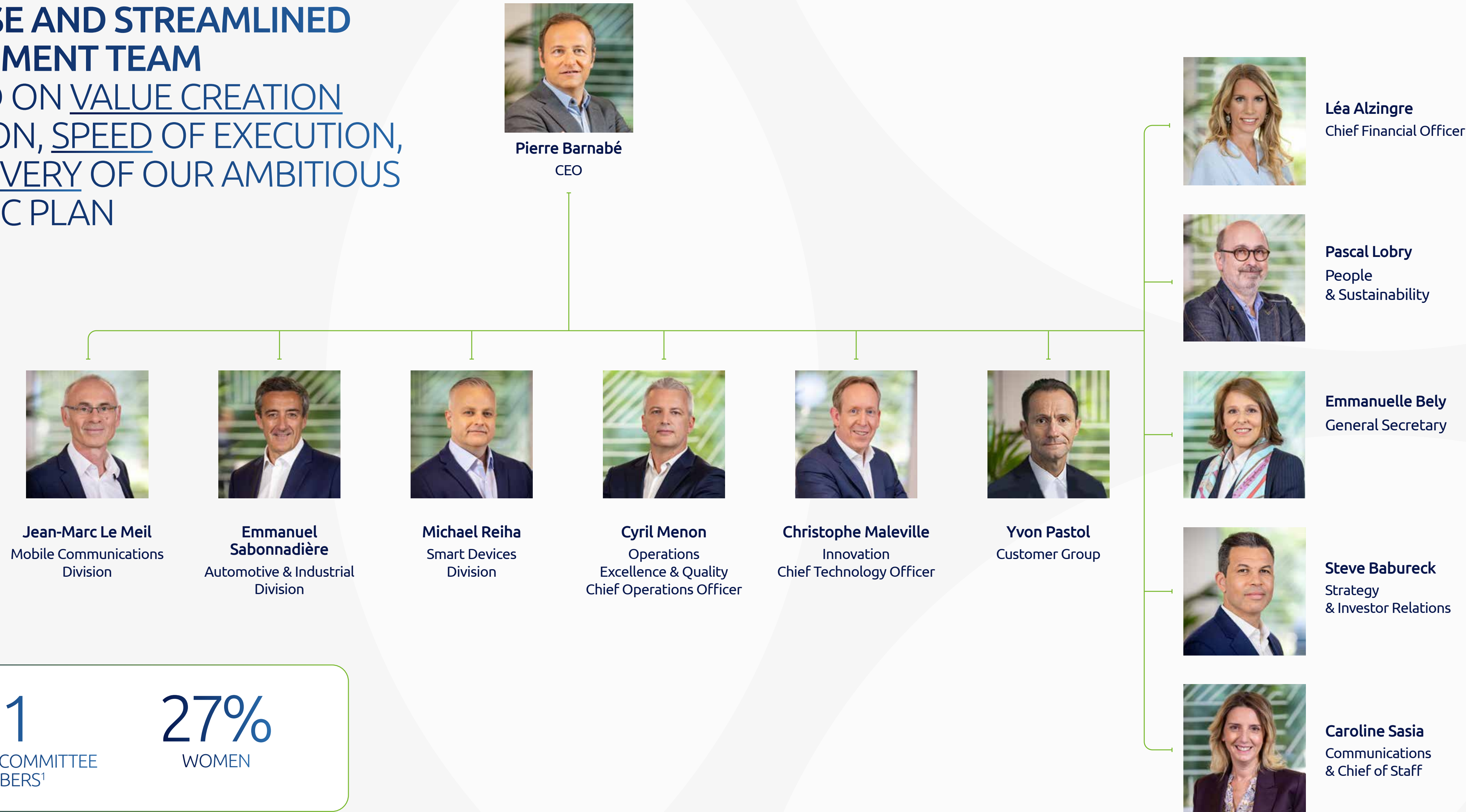
BUILDING CUSTOMER INTIMACY TO MAKE OUR PRODUCTS
A STANDARD AND BECOME A REFERENCE



LEVERAGING OUR
ROBUST AND
SUSTAINABLE VALUE
CREATION MODEL
TO BENEFIT ALL
STAKEHOLDERS



A DIVERSE AND STREAMLINED
MANAGEMENT TEAM
FOCUSED ON VALUE CREATION
EXPANSION, SPEED OF EXECUTION,
AND DELIVERY OF OUR AMBITIOUS
STRATEGIC PLAN



11
EXECUTIVE COMMITTEE
MEMBERS¹

27%
WOMEN

(1) As of August 2023





DRIVE THE TRANSITION TOWARD A SUSTAINABLE ECONOMY THROUGH OUR INNOVATION AND OPERATIONS



INNOVATING TO REDUCE
THE ENVIRONMENTAL
FOOTPRINT ACROSS THE
PRODUCT LIFE CYCLE

x10

RE-USABILITY OF DONOR
SUBSTRATE THANKS TO OUR
PROPRIETARY SMART CUT™
TECHNOLOGY



ACTING TO REDUCE OUR
CARBON FOOTPRINT
IN LINE WITH THE 1.5°C
PATHWAY

-25%

REDUCTION OF OUR **SCOPE
1 & 2 ABSOLUTE GHG
EMISSIONS** IN 2026 VS 2020,
WHILE x2.5 VOLUMES

BUSINESS
AMBITION FOR **1.5°C**  



RESPONSIBLE
WATER MANAGEMENT
TO SUPPORT OUR
GROWTH

-50%

REDUCTION OF OUR
WATER INTAKE PER UNIT
OF PRODUCTION BETWEEN
FY21 AND FY30



LEVERAGE OUR INCLUSIVE AND INSPIRING COMPANY CULTURE



MAKING SOITEC AN
ATTRACTIVE EMPLOYER
TO SUPPORT OUR
GROWTH

18%

ELIGIBLE EMPLOYEES
PROMOTED INTERNALLY
IN FY23

HUMPACT 



SHARING THE
FRUIT OF GROWTH
WITH ALL OUR
EMPLOYEES

100%

EMPLOYEES ELIGIBLE TO FREE
PERFORMANCE SHARE PLAN



AIMING FOR
GENDER PARITY

40%

TARGET FOR THE PROPORTION
OF WOMEN ACROSS
THE GROUP BY FY30

SEMI INDUSTRY LEADER IN
DIVERSITY AND INCLUSION
AWARD IN 2022





ALIGN GOVERNANCE PRACTICES WITH INDUSTRY- LEADING STANDARDS TO BECOME A REFERENCE



INCREASED
NUMBER OF
BOARD INDEPENDENT
DIRECTORS

58%

OF INDEPENDENT
DIRECTORS*

*Excluding employee representatives



A COMPENSATION POLICY
AND GOVERNING BODIES
ALIGNED WITH OUR
SUSTAINABLE AMBITION

20%

WEIGHT OF ESG CRITERIA WITHIN
CEO VARIABLE COMPENSATION
AND EMPLOYEE FREE
SHARE PLAN

CREATION OF THE BOARD OF
DIRECTORS ESG COMMITTEE



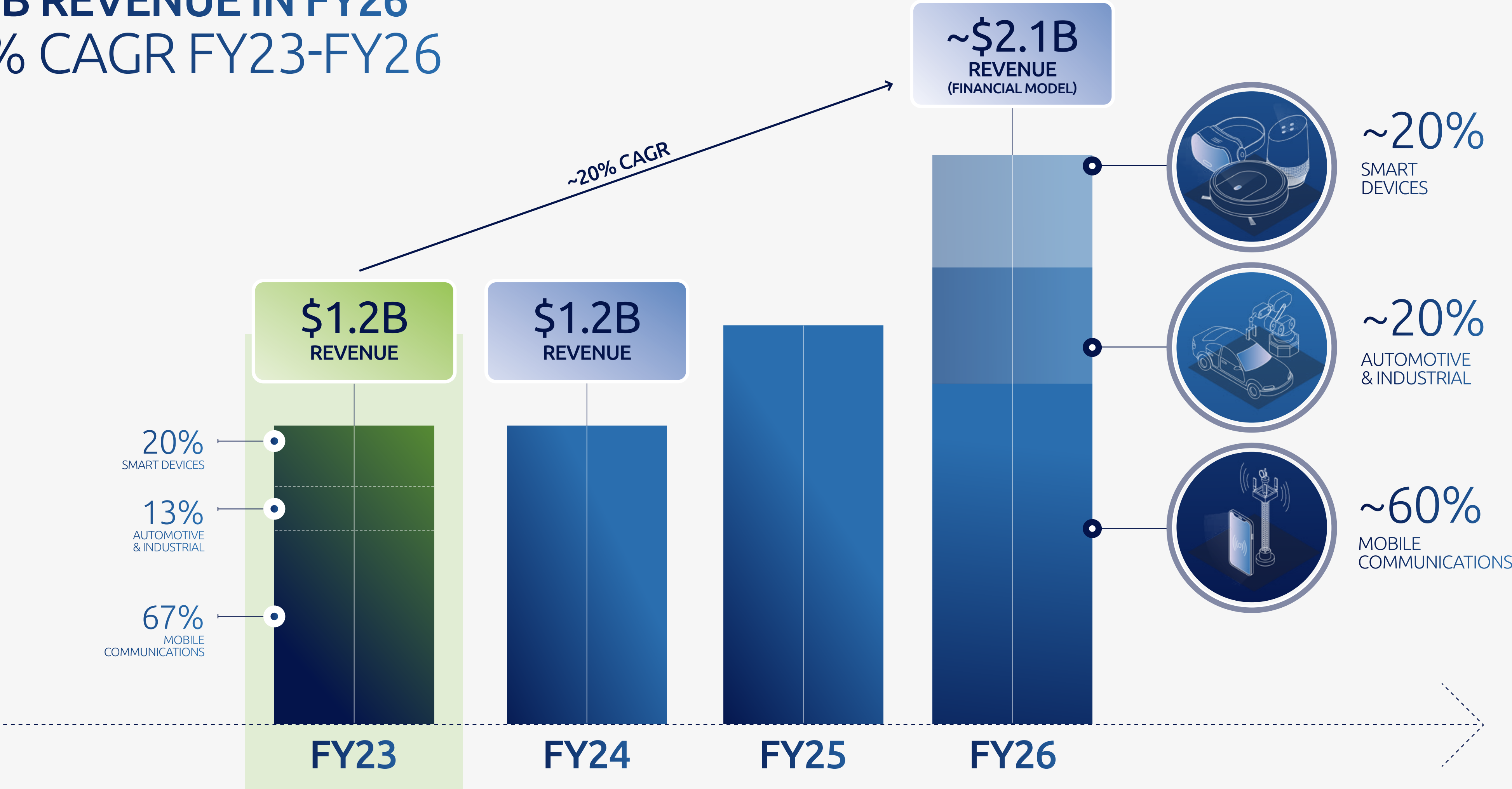
SET HIGH ETHICAL
STANDARDS FOR
OURSELVES AND
FOR OUR BUSINESS
RELATIONS

100%

OF OUR STRATEGIC
SUPPLIERS ADHERE TO OUR
SUPPLIER QUALITY POLICY

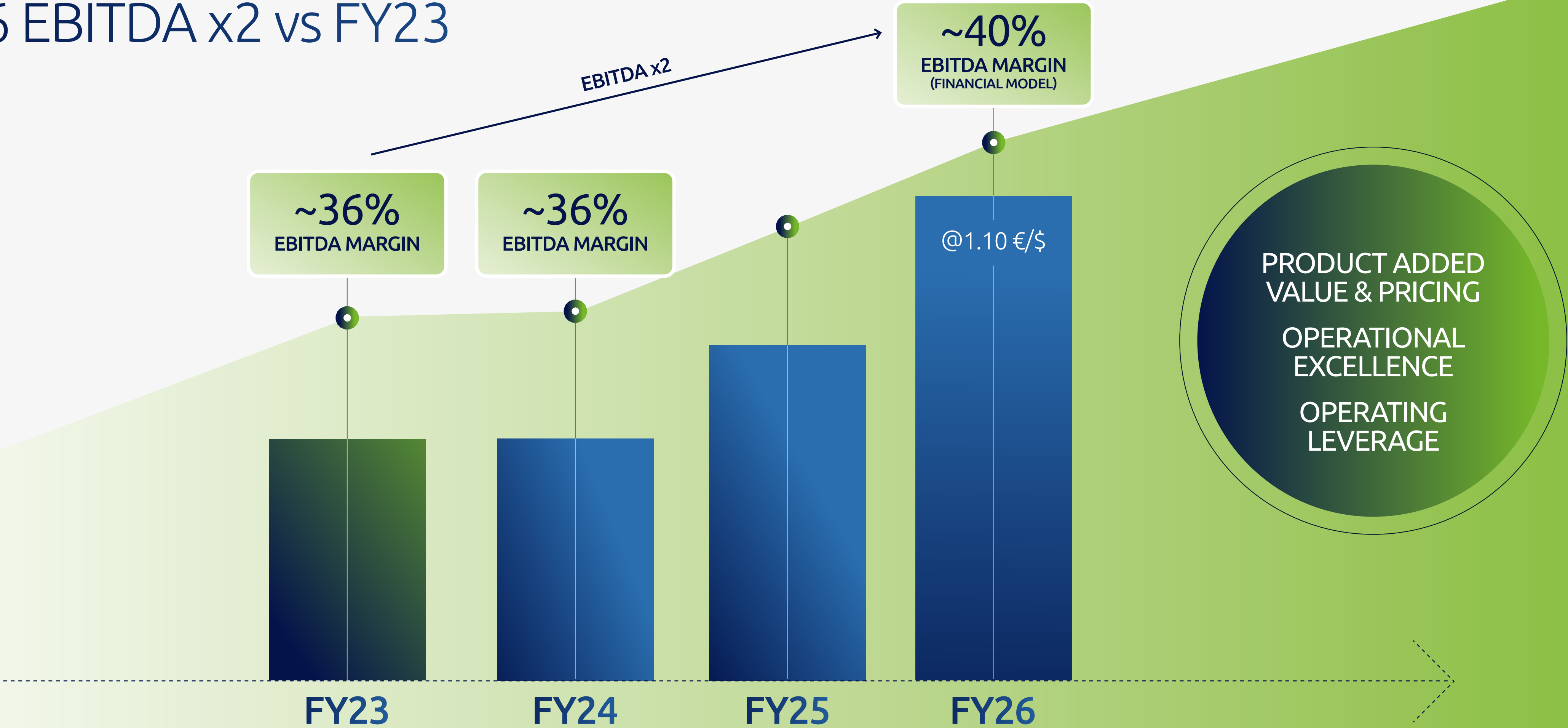
FY26 objectives on track
x2 EBITDA in the next 3 years
Beyond FY26 EXPAND
Market share & Value creation

~\$2.1B REVENUE IN FY26
~20% CAGR FY23-FY26



DRIVING EBITDA MARGIN¹ UP TO ~40% BY FY26

FY26 EBITDA x2 vs FY23



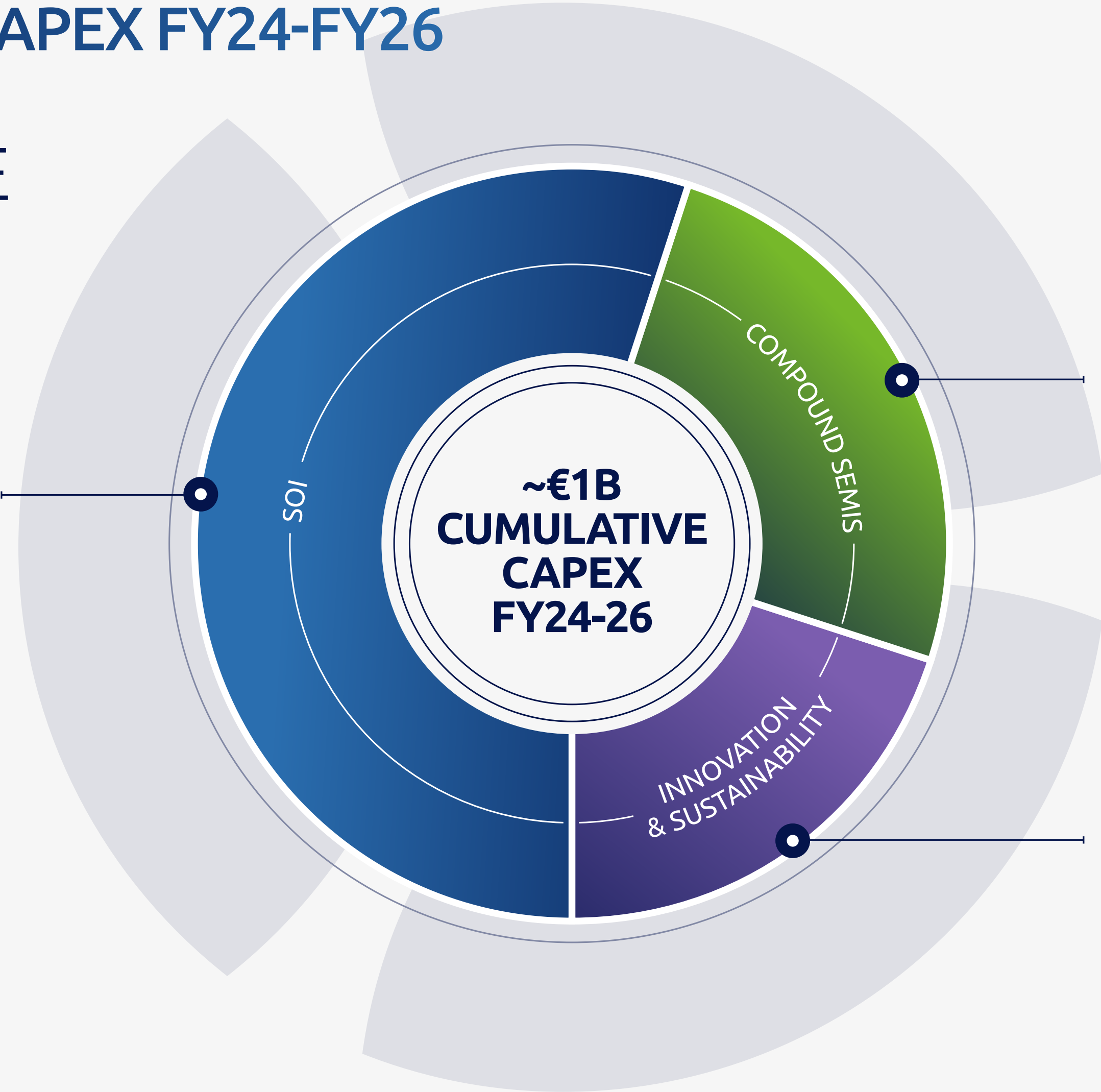
(1) EBITDA represents operating income (EBIT) before depreciation, amortization, impairment of non-current assets, non-cash items relating to share-based payments, provisions for impairment of current assets and for contingencies and expenses, and disposal gains and losses. EBITDA is not a financial indicator defined by IFRS and may not be comparable to EBITDA as reported by other groups. It represents additional information and should not be considered as a substitute for operating income or net cash generated by operating activities



~€1B CUMULATIVE CAPEX FY24-FY26
EQUIPMENT AND
INFRASTRUCTURE

~55%

FRANCE / SINGAPORE
300mm
Capacity expansion
and Refresh



~30%

FRANCE / BELGIUM
150/200mm
Capacity expansion
SmartSiC™, POI, GaN



~15%

INNOVATION
SUSTAINABILITY
IT, MAINTENANCE, ETC.



BEYOND FY26

ROBUST FINANCIAL FUNDAMENTALS TO REACH FY26 OBJECTIVES AND EXPAND BEYOND

SOUND BALANCE SHEET

**€140M NET CASH
position** in FY23
(€788M Cash and Cash
equivalents)



STRONG FCF THROUGH INVESTMENT CYCLE

**Rising EBITDA and
lower CAPEX / Sales**
toward FY26

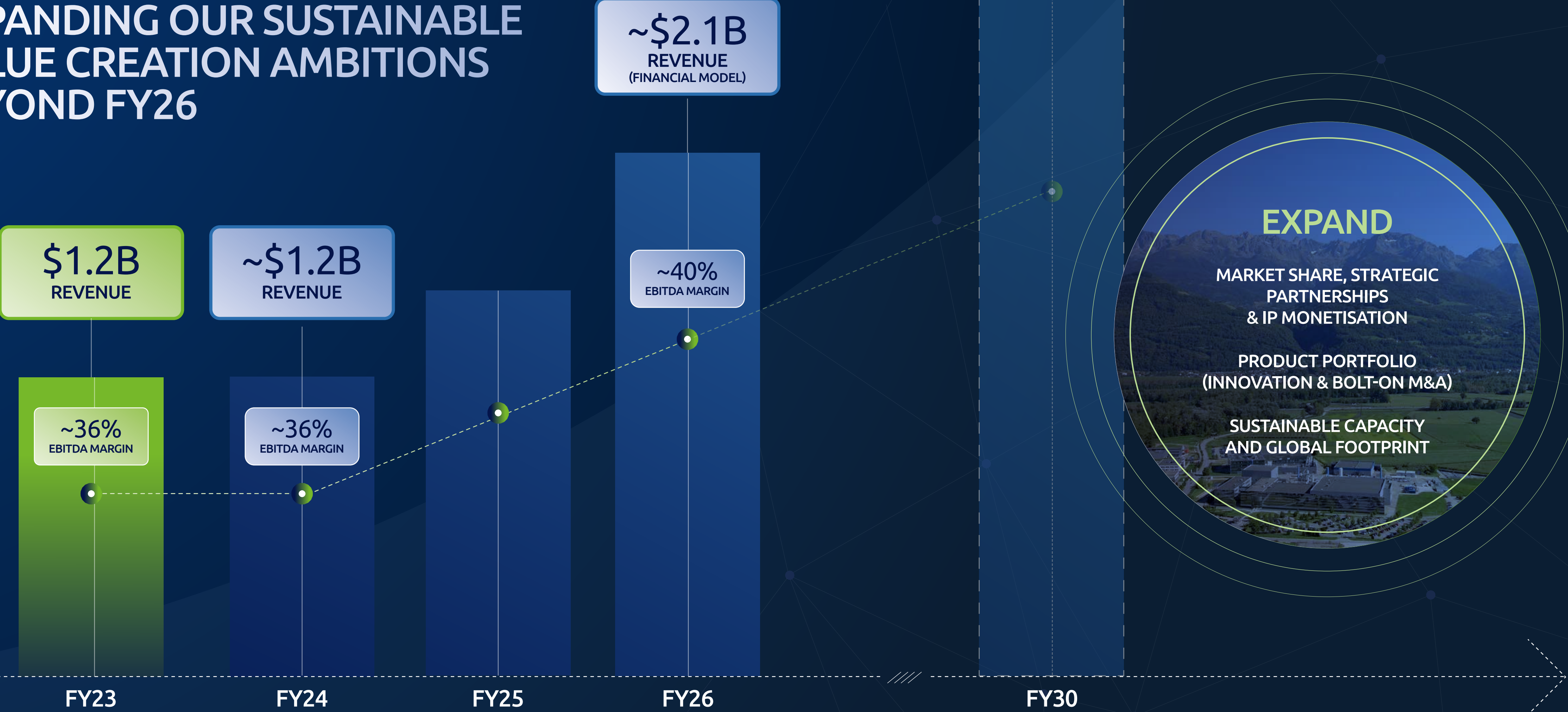


ATTRACTIVE ROCE¹ FOR OUR INVESTMENT PROJECTS

**ROCE from ~20% in
FY23 to ~25% in FY26**

(1) Post-tax Return on Capital Employed: EBIT after tax / (non current assets + working capital)

EXPANDING OUR SUSTAINABLE VALUE CREATION AMBITIONS BEYOND FY26



EBITDA represents operating income (EBIT) before depreciation, amortization, impairment of non-current assets, non-cash items relating to share-based payments, provisions for impairment of current assets and for contingencies and expenses, and disposal gains and losses. EBITDA is not a financial indicator defined by IFRS and may not be comparable to EBITDA as reported by other groups. It represents additional information and should not be considered as a substitute for operating income or net cash generated by operating activities

STRATEGY

Steve Babureck

STRATEGY KEY MESSAGES

TECHNOLOGY MEGATRENDS
WILL SUSTAIN A MASSIVE DEMAND
FOR SEMICONDUCTORS

SEMICONDUCTOR DEVICES
WILL REQUIRE MORE
ENGINEERED SUBSTRATES

ENGINEERED SUBSTRATES
PENETRATION TO SIGNIFICANTLY
INCREASE BY 2030

SOITEC ADDRESSABLE MARKET x3

Technology megatrends will sustain
a massive demand for semiconductors

Semiconductor content will continue to increase
in consumer / industrial applications

5G

SUSTAINED GROWTH IN GLOBAL MOBILE DATA TRAFFIC

5G DATA TRAFFIC IN ACCELERATION BEYOND 2022

x5

5G MOBILE SUBSCRIPTIONS
5B IN 2028

x3

FIXED WIRELESS ACCESS CONNECTIONS
300M IN 2028

x2.5

AVERAGE DATA CONSUMPTION PER SMARTPHONE
>45GB / MONTH IN 2028



Public & private networks



Smart transportation



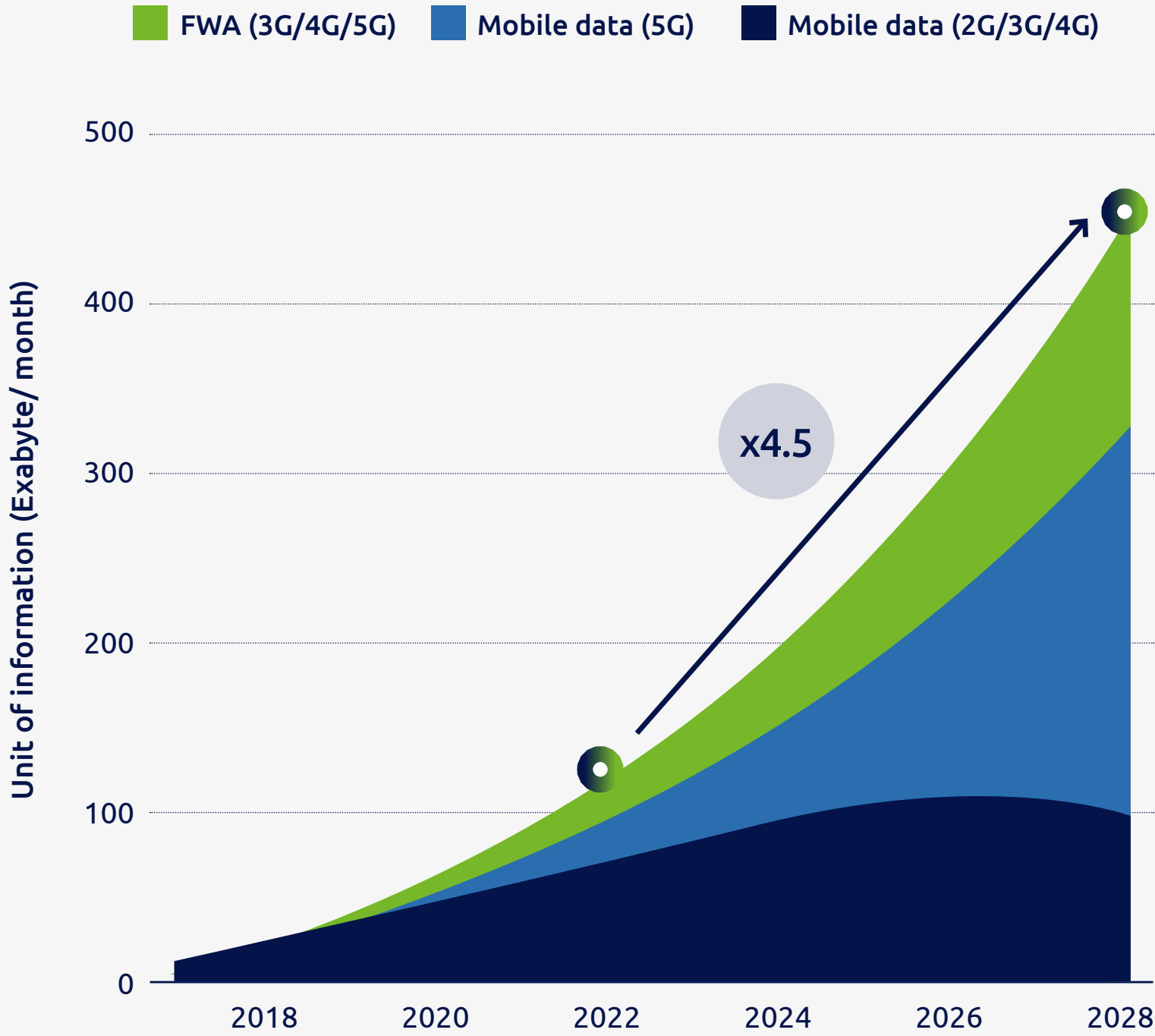
Massive IoT



Industry 4.0

Source: Ericsson Mobility report November 2022

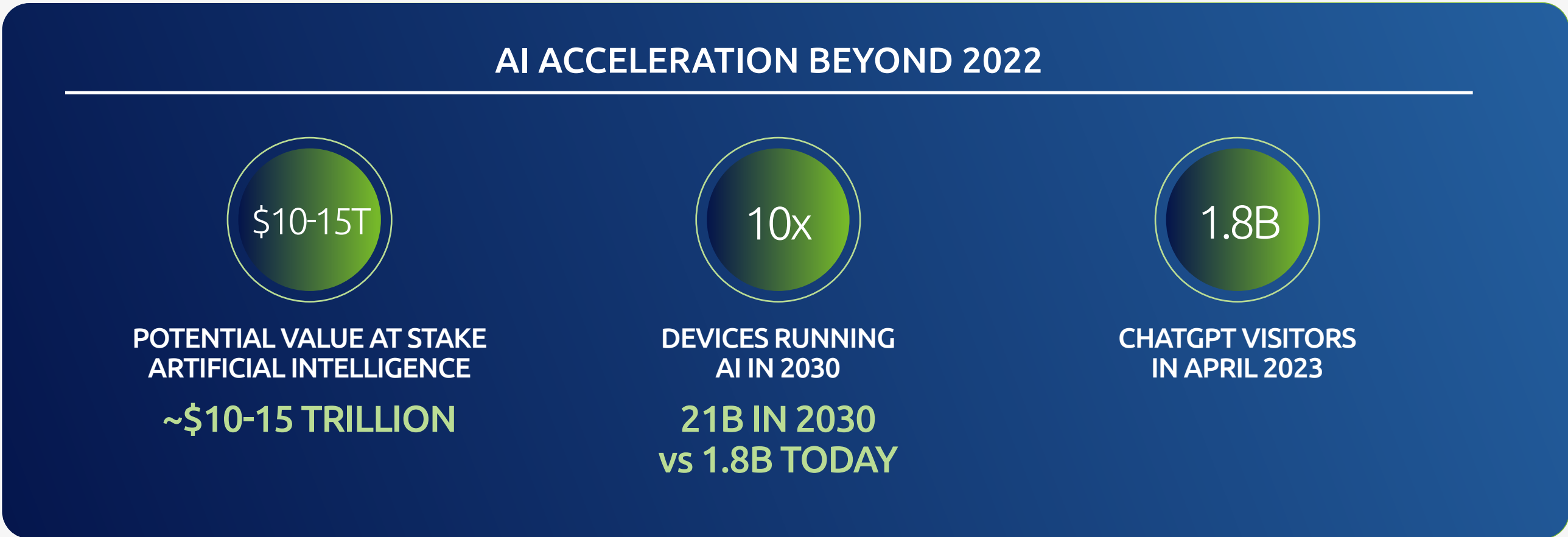
5G enabling significant data traffic growth



FWA (Fixed Wireless Access)



ARTIFICIAL INTELLIGENCE EXPONENTIAL GROWTH IN COMPUTING POWER



Healthcare diagnostic



Autonomous driving



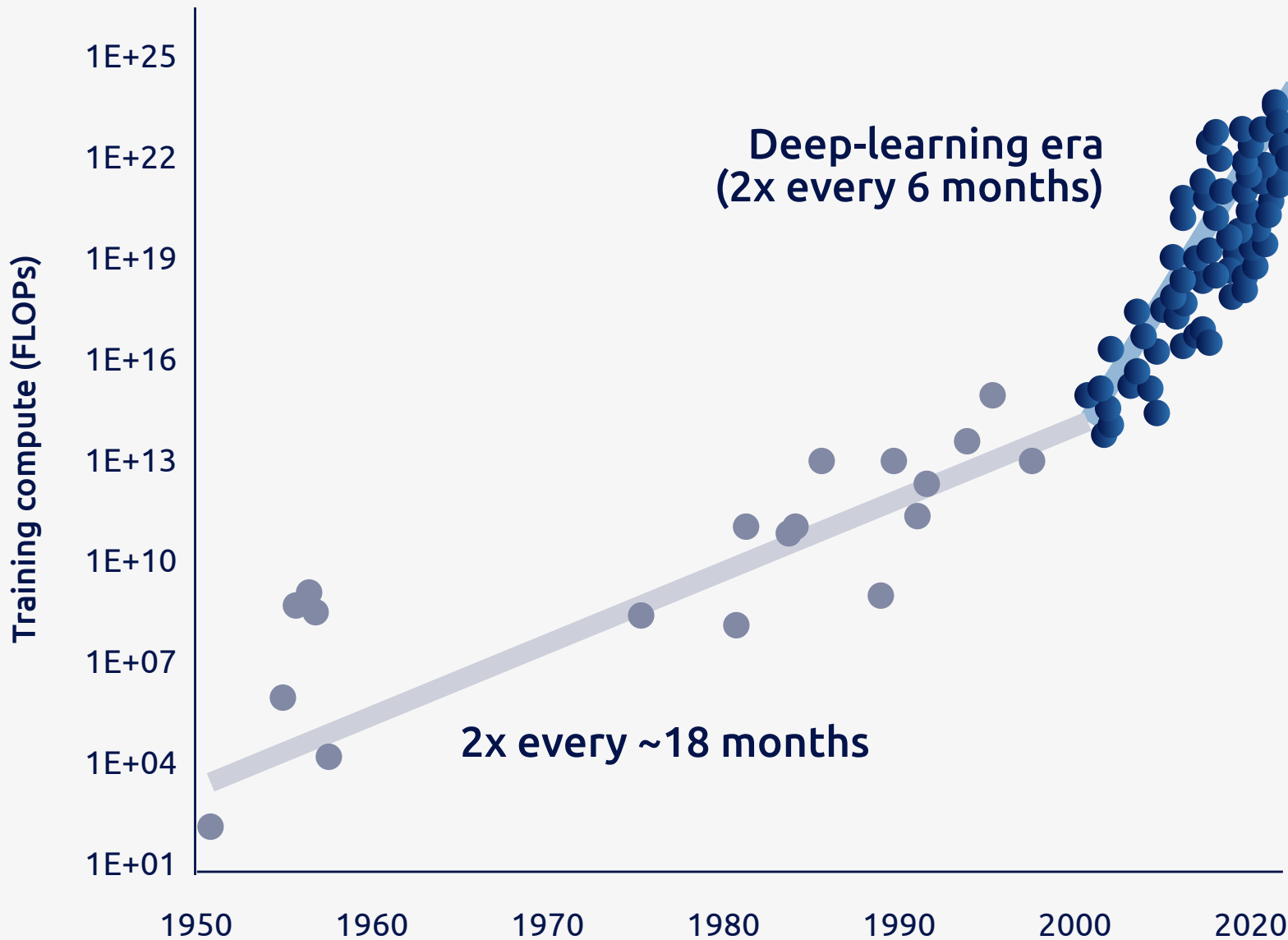
Industry 4.0



Digital creation

Source: McKinsey 2022, Transforma Insights, OpenAI

Acceleration of Computing Power Beyond Moore's Law



Source: Cornell University (Sevilla et al)



ENERGY EFFICIENCY SOLUTIONS MANDATORY TO SATISFY GLOBAL ELECTRICITY DEMAND

GLOBAL ELECTRICITY DEMAND TO NEARLY DOUBLE BY 2050



GLOBAL ELECTRICITY
DEMAND FROM 2021
TO 2050



SHARE OF ELECTRICITY IN
ENERGY CONSUMPTION
FROM 2023 TO 2050



EV ELECTRICITY
CONSUMPTION
FROM 2022 TO 2030



Industrial
applications



Datacenters



Smart Cities

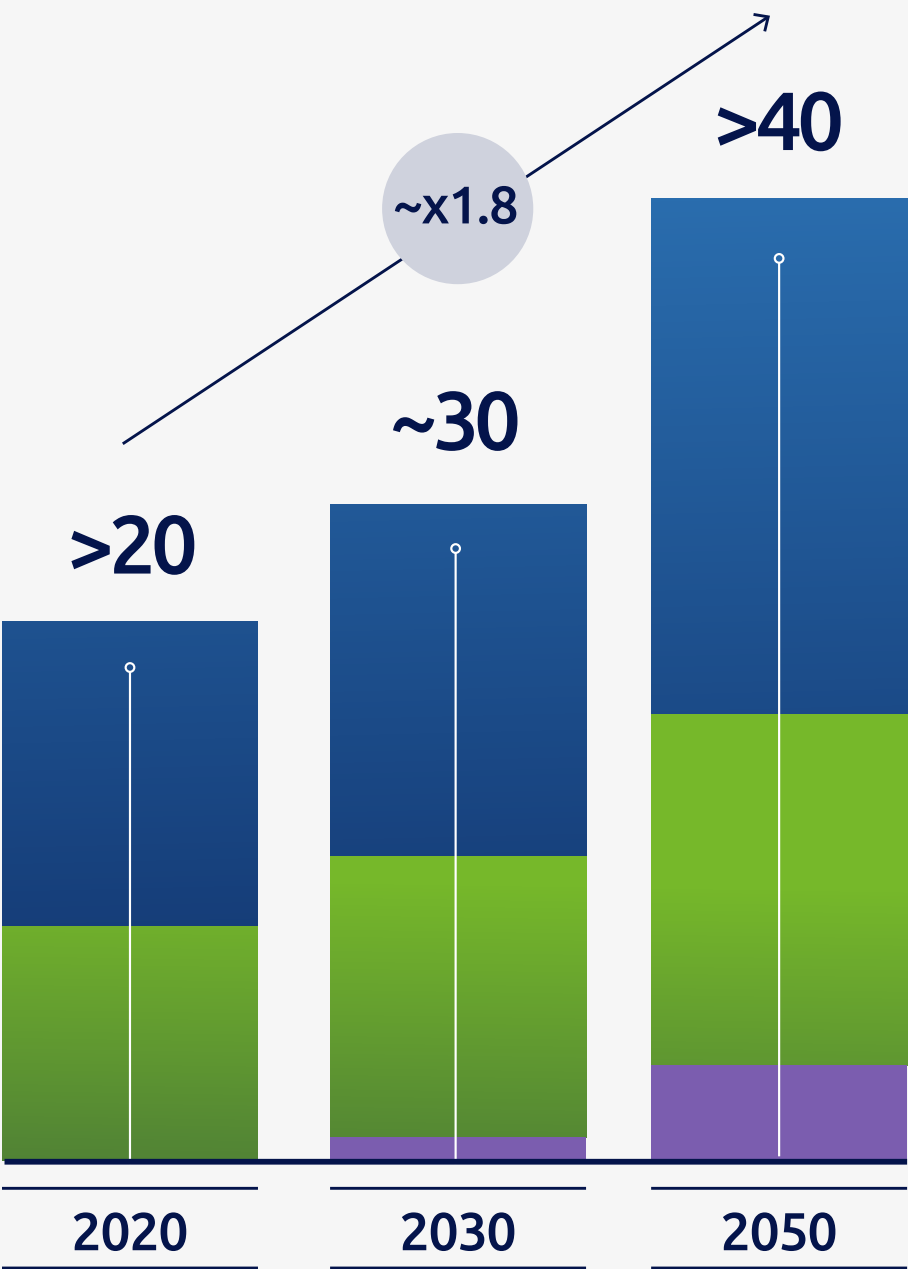


EV charging
infrastructure

Global electricity demand requires energy saving solutions

ELECTRICITY DEMAND IN TWH (STEPS¹ IEA SCENARIO)

Buildings Industry Transportation

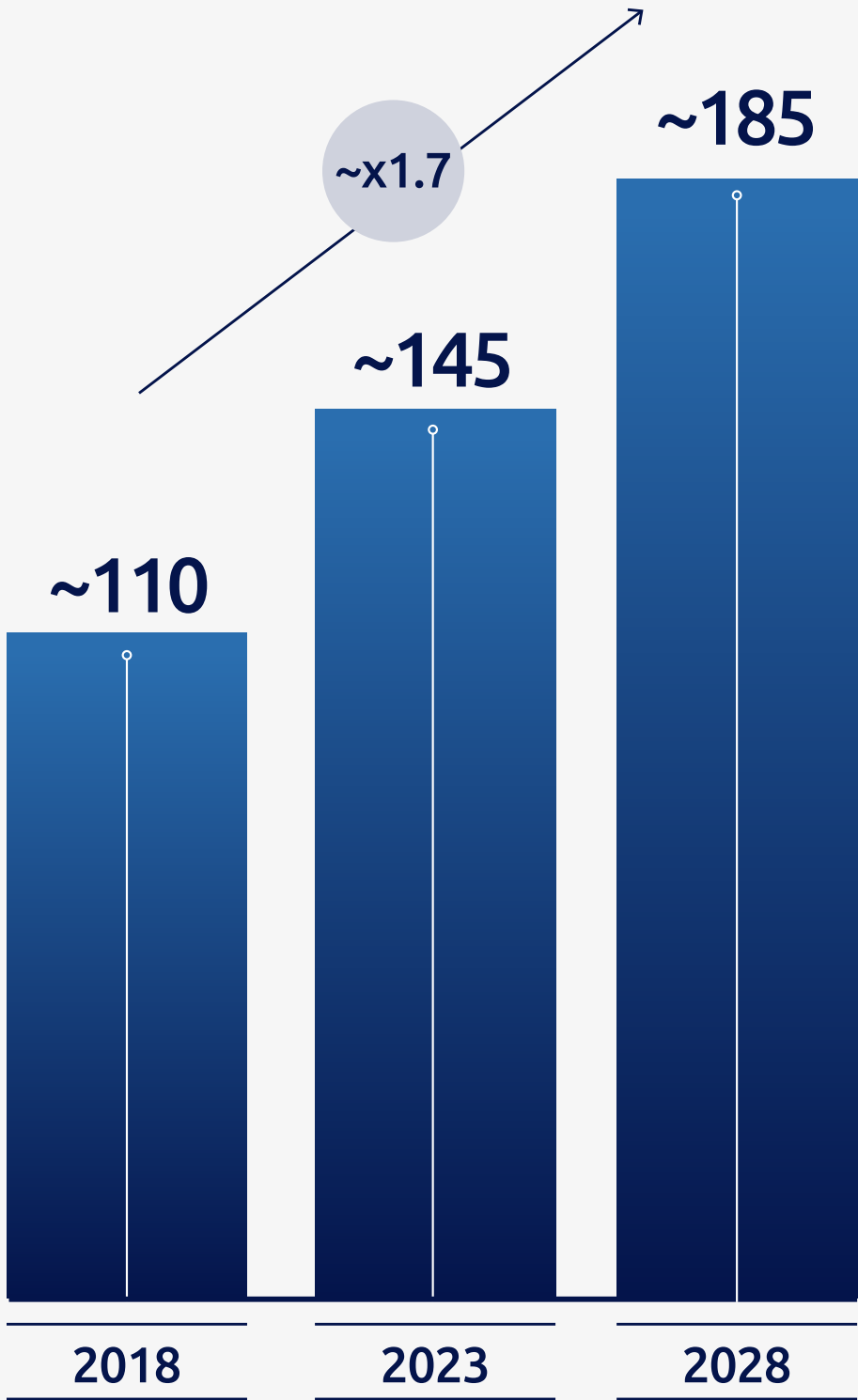


Source: IEA World Energy Outlook 2022
(1) The Stated Policies Scenario reflects existing policies and measures, as well as firm policy ambitions and objectives that have been legislated by governments around the world



MOBILE SEMICONDUCTOR CONTENT PER SMARTPHONE

Semiconductor content
per smartphone (\$)

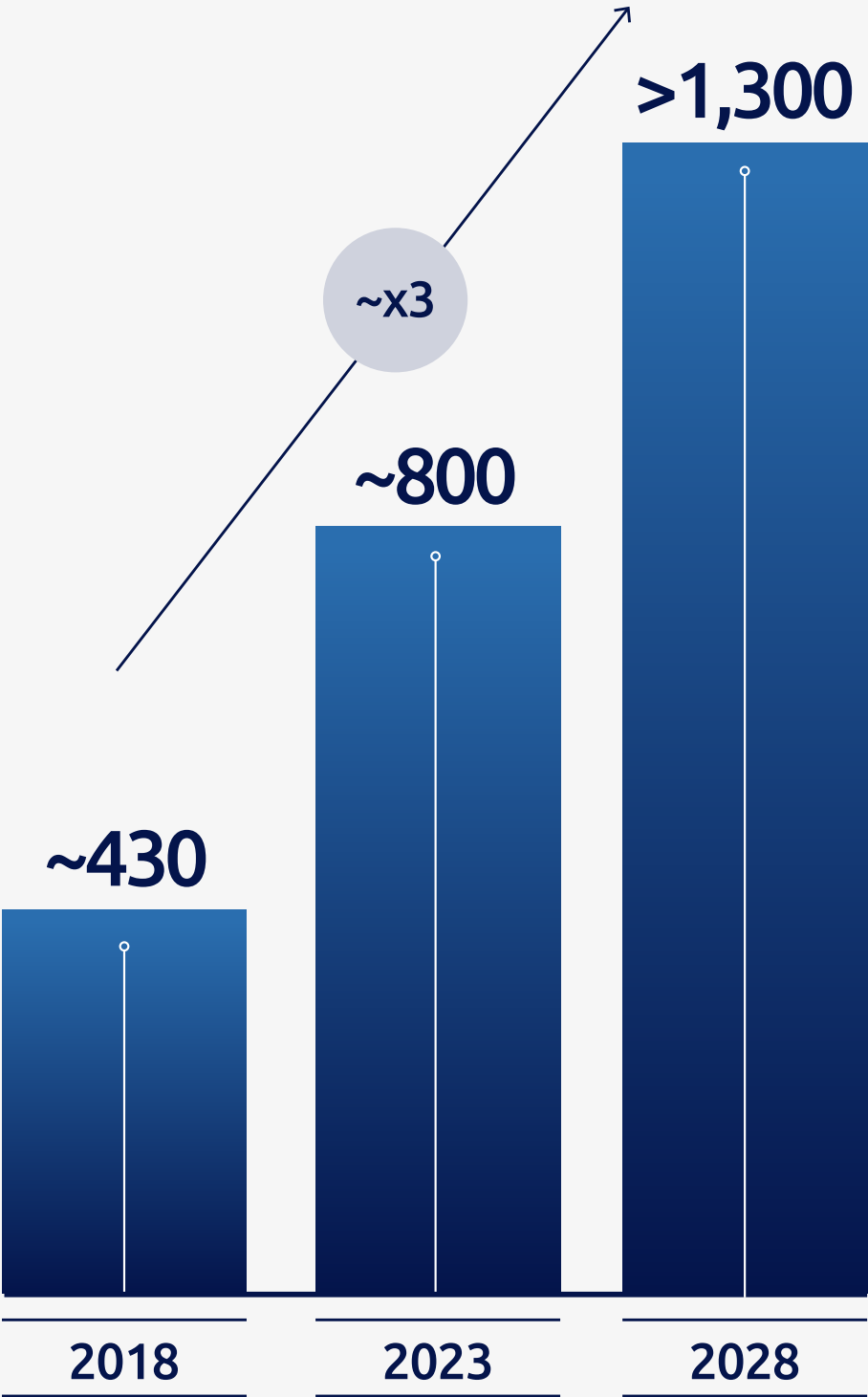
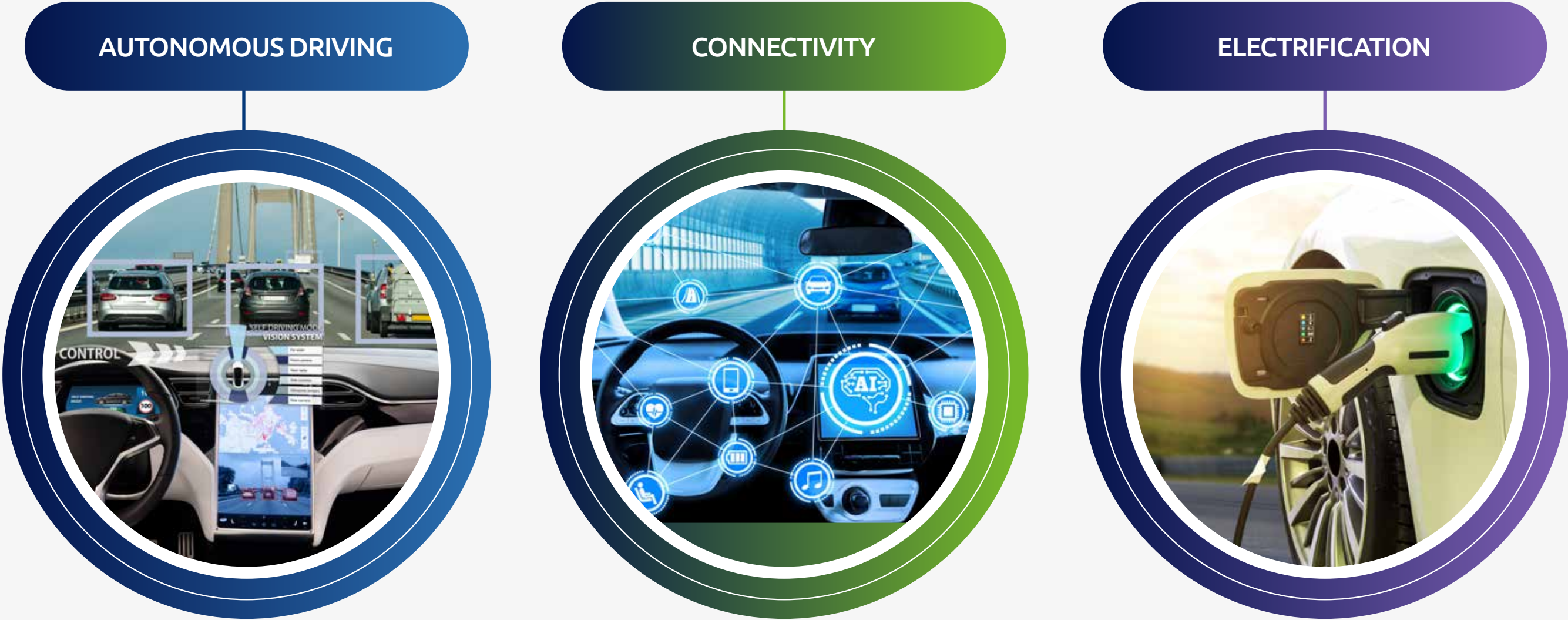


Source: TechInsights, IC Insights, IHS Markit, Soitec estimates



AUTOMOTIVE SEMICONDUCTOR CONTENT PER VEHICLE

Semiconductor content
per car (\$)



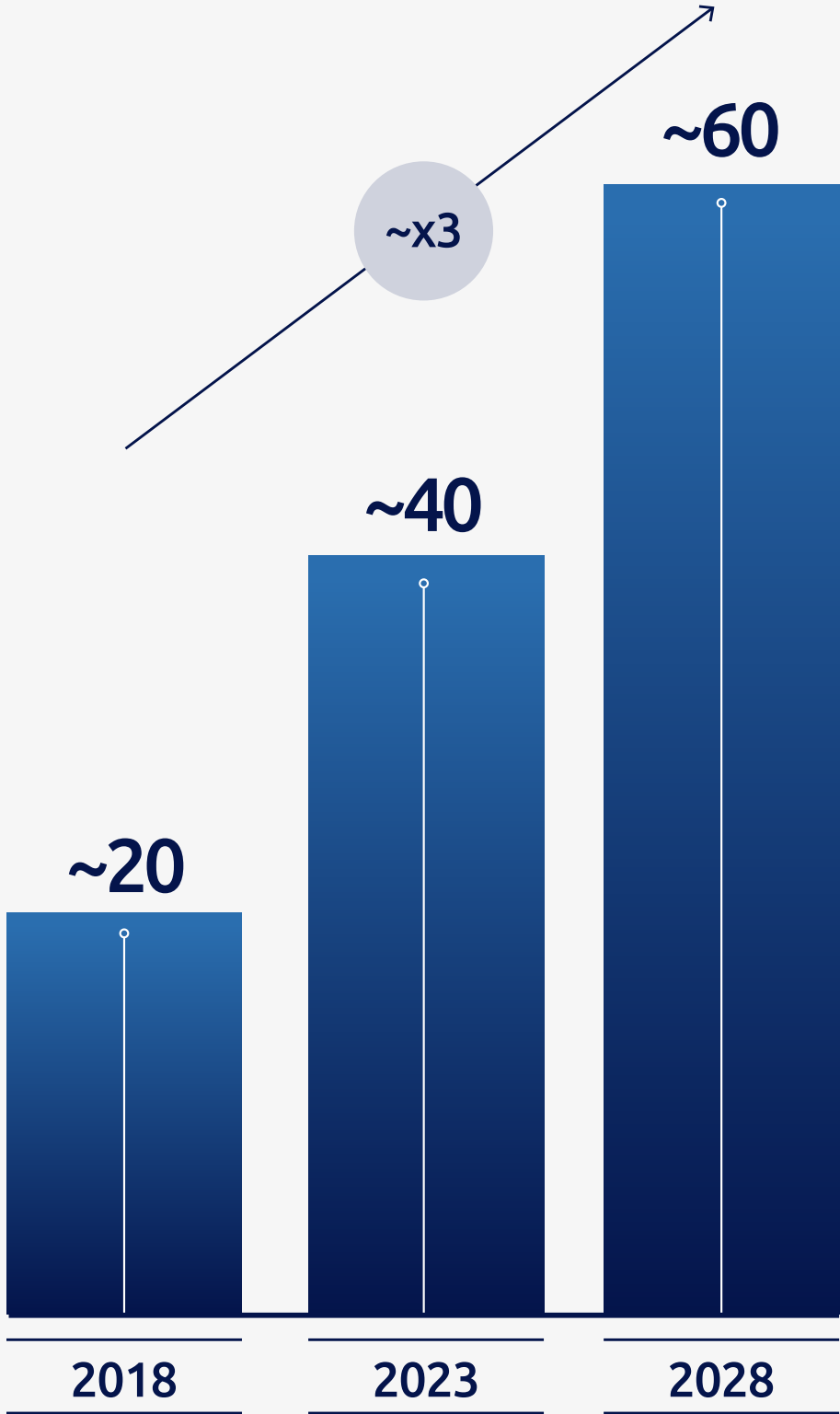
Source: IHS Markit 2023, Gartner 2022, UBS 2023, Soitec estimates




SMART DEVICES

SEMICONDUCTOR CONTENT PER SMART DEVICE


Semiconductor content per smartwatch (\$)




WEARABLES



HEARABLES



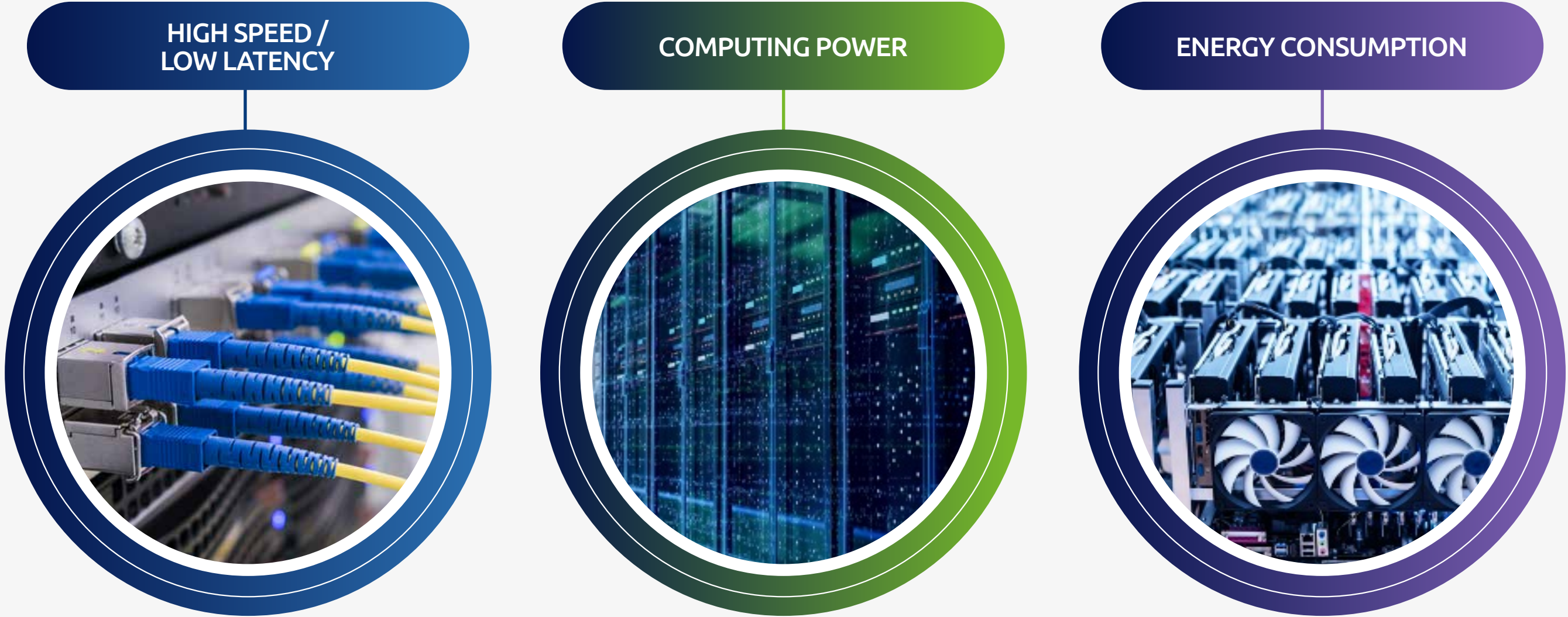
SMART HOMES



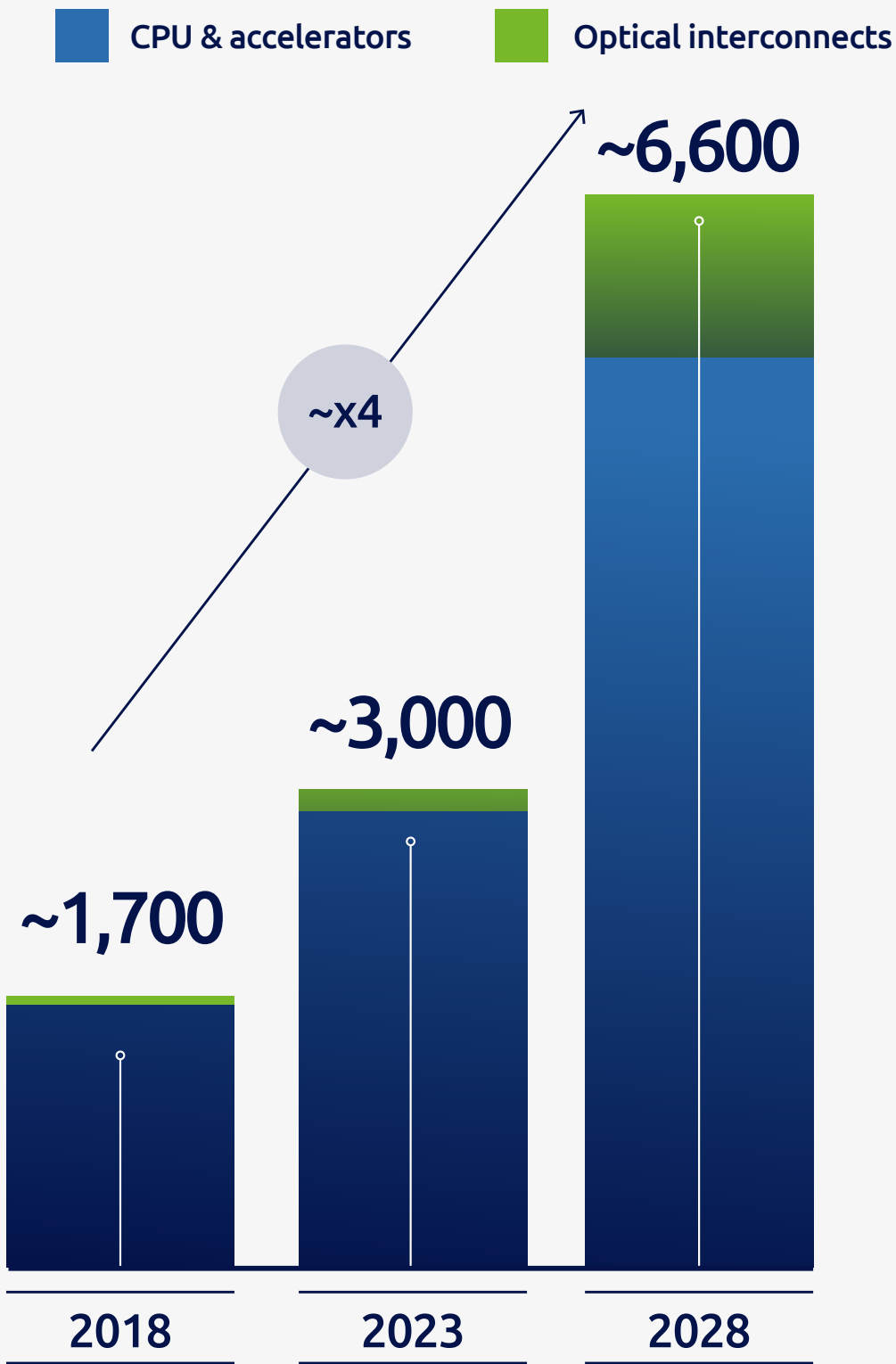
Source: TechInsights, IC Insights, Counterpoint, Yole SystemPlus, Soitec estimates



DATACENTRES SEMICONDUCTOR CONTENT PER DATACENTER SERVER



Semiconductor content
 per datacenter (\$)



Source: Applied Materials 2021, NVIDIA, Yole server processors forecast, Soitec estimates



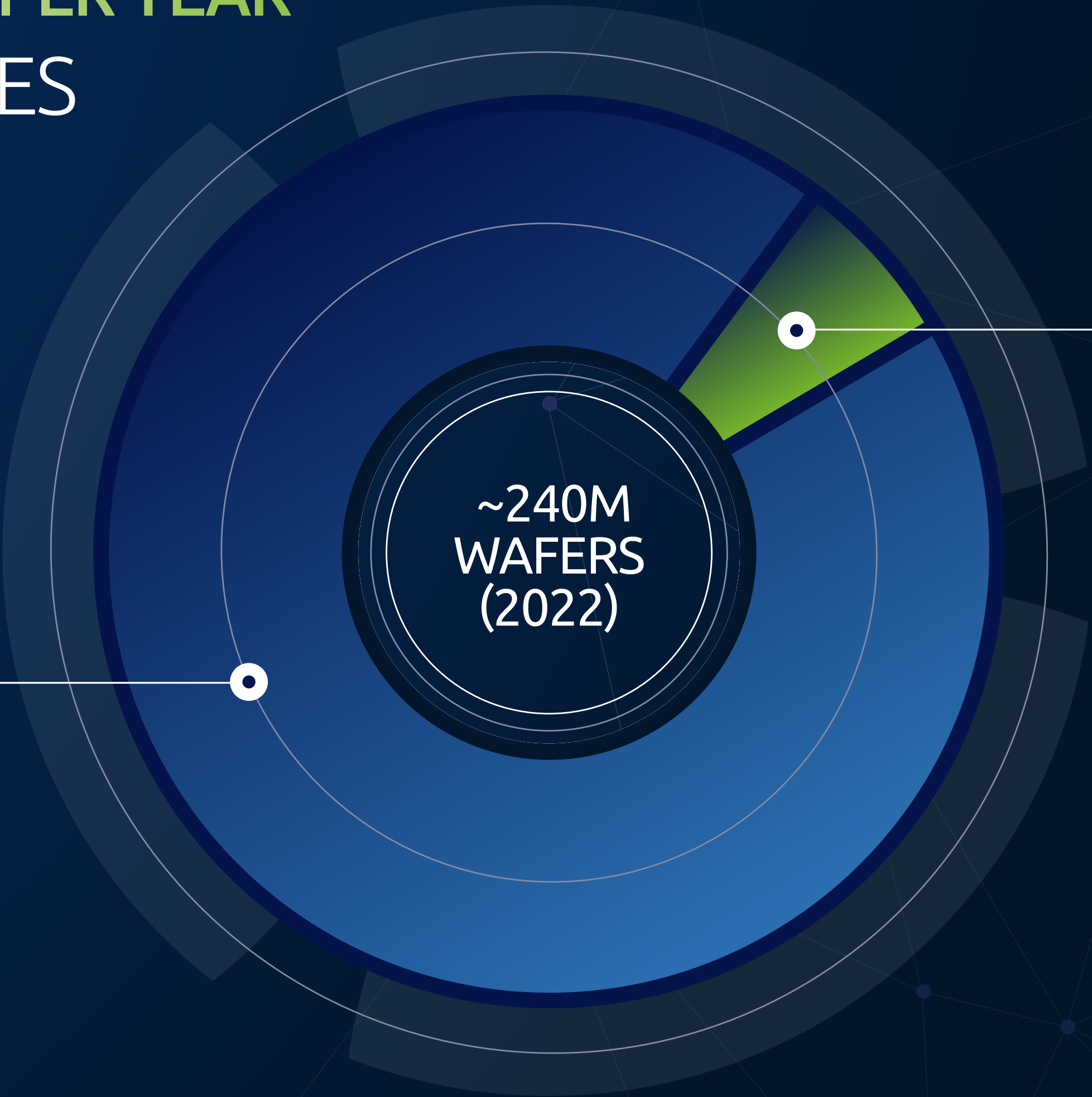
Semiconductor devices will require more engineered substrates to enable

Better performance
Lower power consumption
Improved integration
Lower cost of ownership

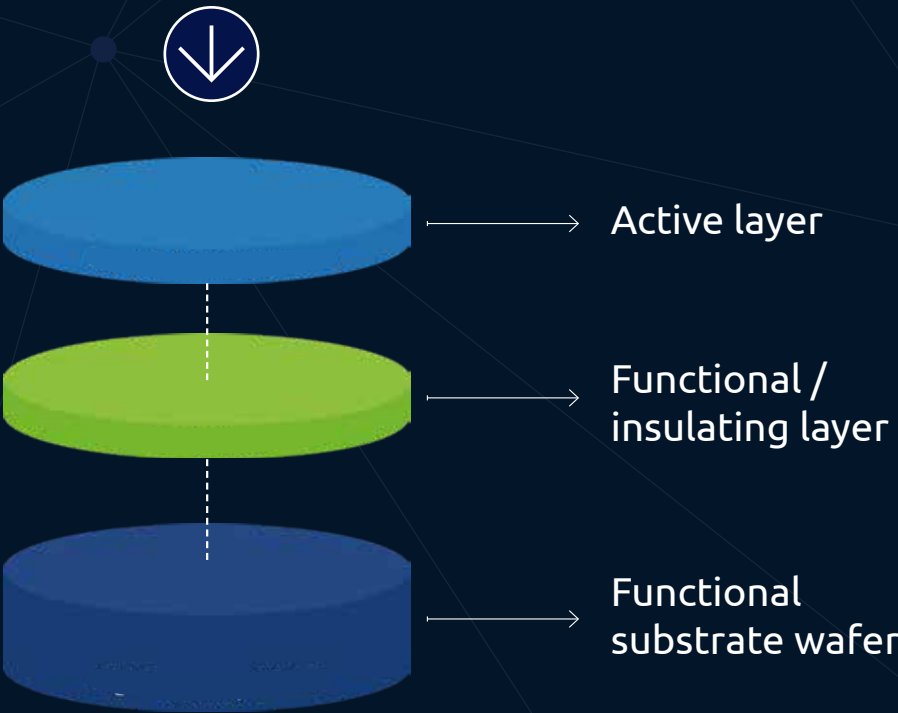
TODAY, THE SEMICONDUCTOR INDUSTRY
CONSUMES ~240M WAFERS PER YEAR

ENGINEERED SUBSTRATES
ACCOUNT FOR ~6%

~225M
Bulk Silicon, Sapphire...



~15M
Engineered substrates
(SOI, POI, SiC, GaN...)



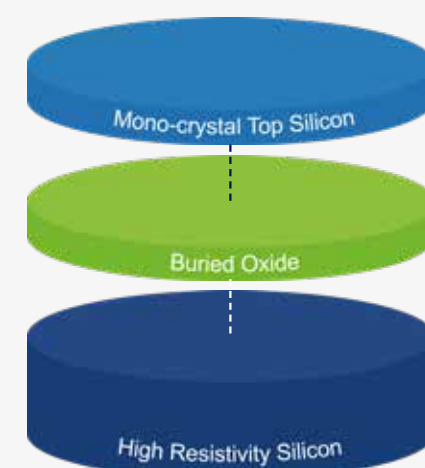
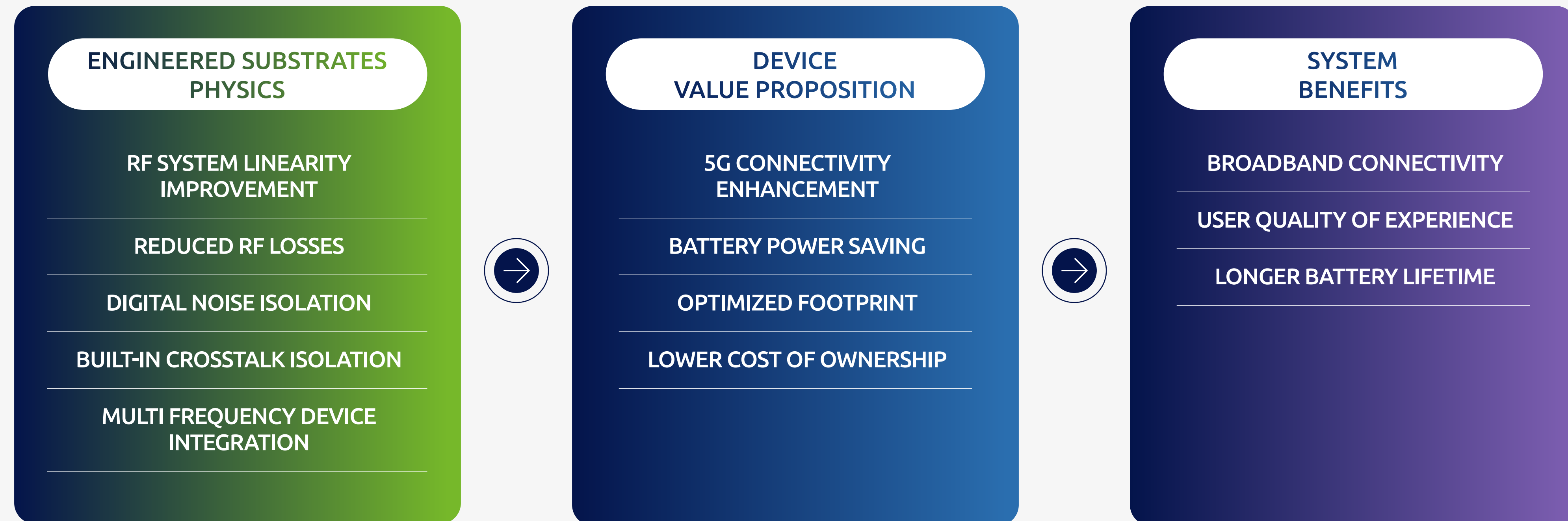
Source: Yole, SEMI, Soitec estimates





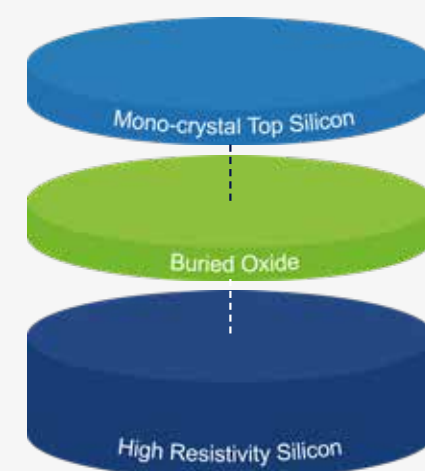
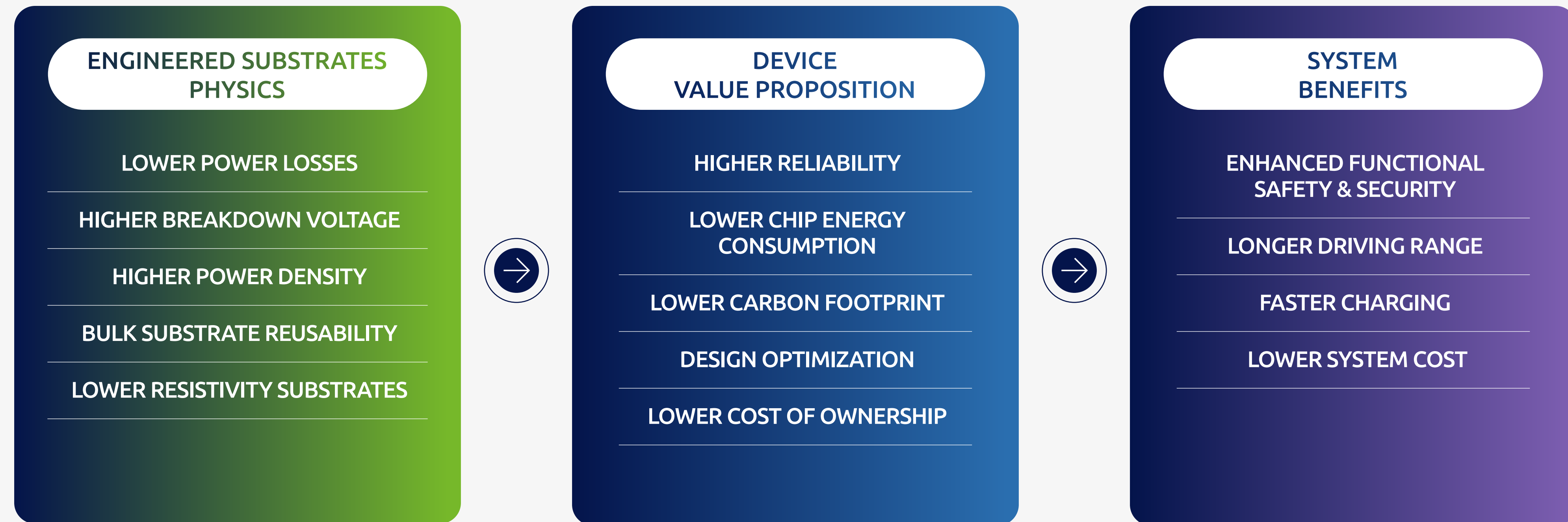
MOBILE COMMUNICATIONS

ENGINEERED SUBSTRATES ENABLE SUPERIOR SEMICONDUCTOR CHIPS BY DESIGN





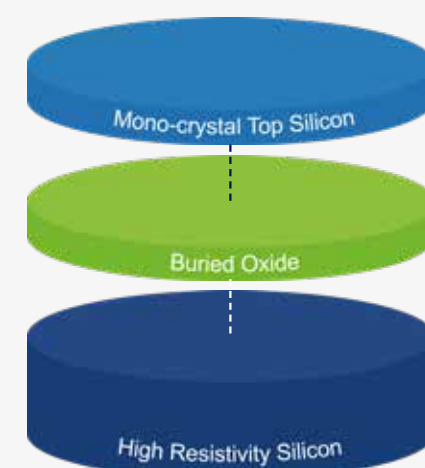
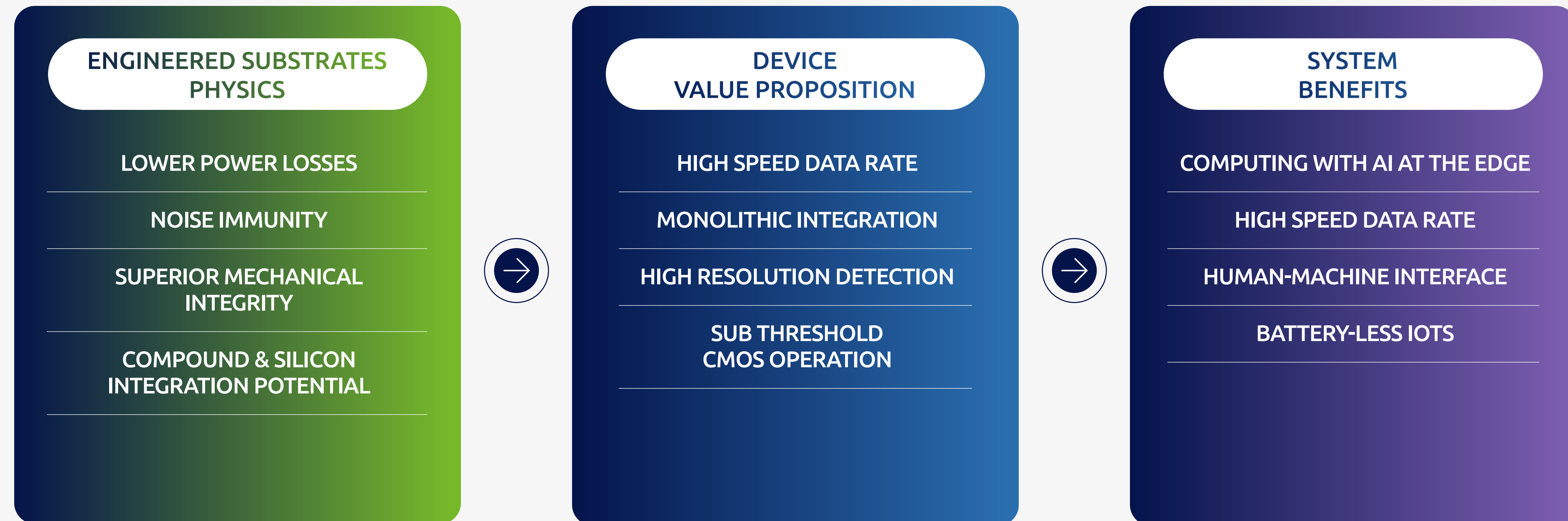
AUTOMOTIVE & INDUSTRIAL ENGINEERED SUBSTRATES ENABLE SUPERIOR SEMICONDUCTOR CHIPS BY DESIGN





SMART DEVICES

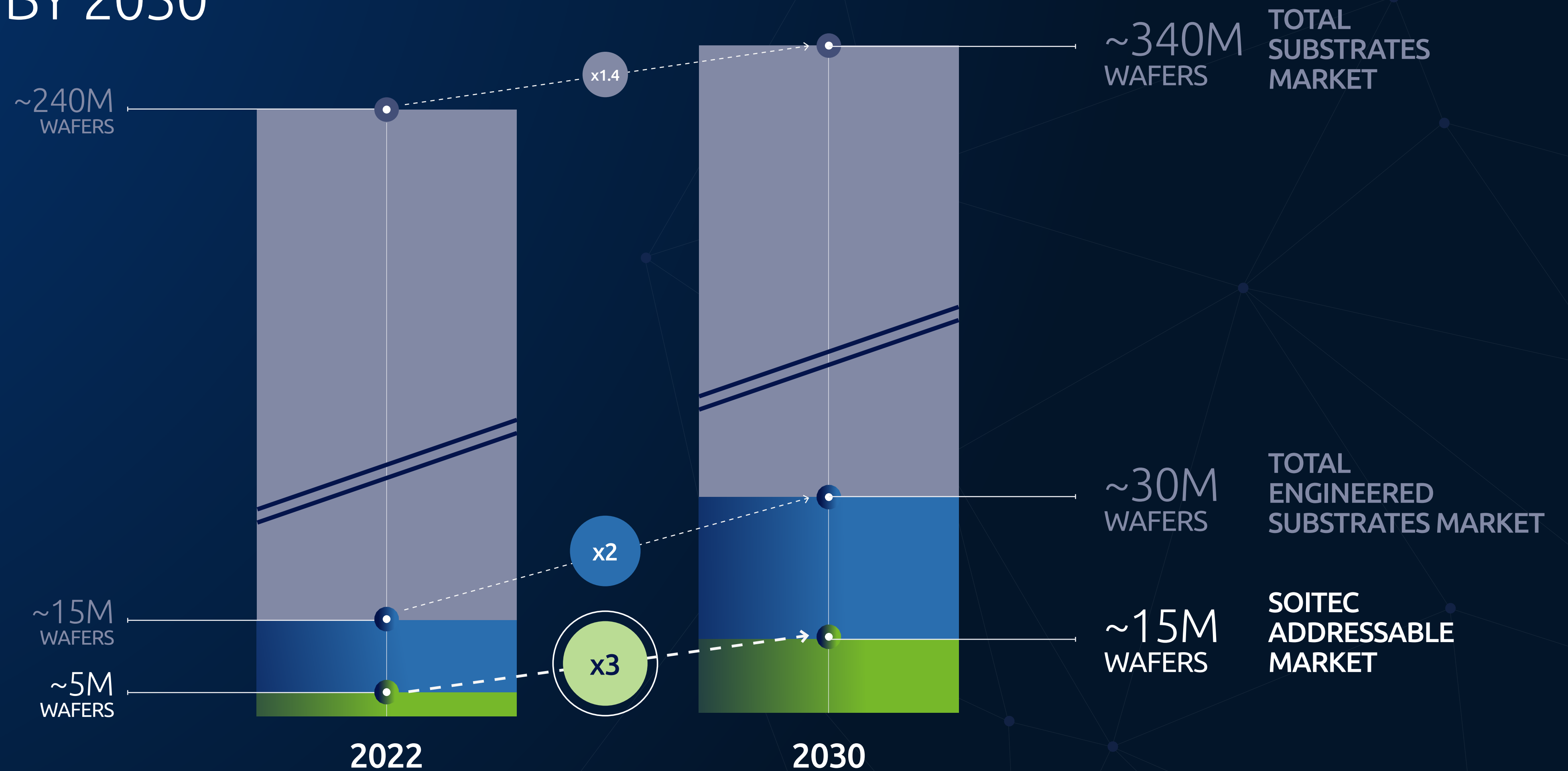
ENGINEERED SUBSTRATES ENABLE SUPERIOR SEMICONDUCTOR CHIPS BY DESIGN



Engineered substrates penetration to
significantly increase by 2030

Soitec addressable market to triple by 2030
through expansion into new products
and new markets

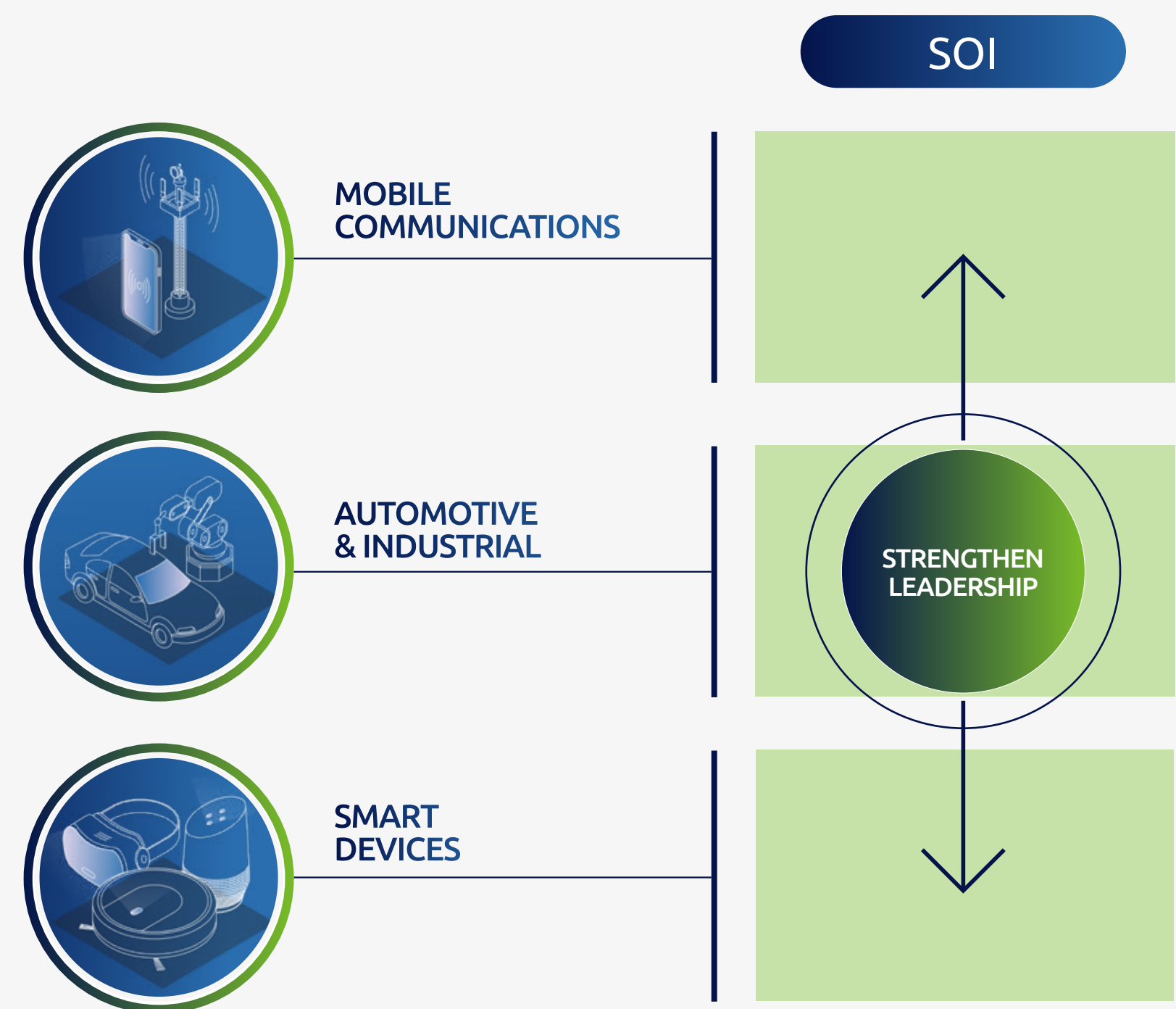
SOITEC ADDRESSABLE MARKET TO TRIPLE BY 2030



Source: Yole, SEMI, Soitec estimates

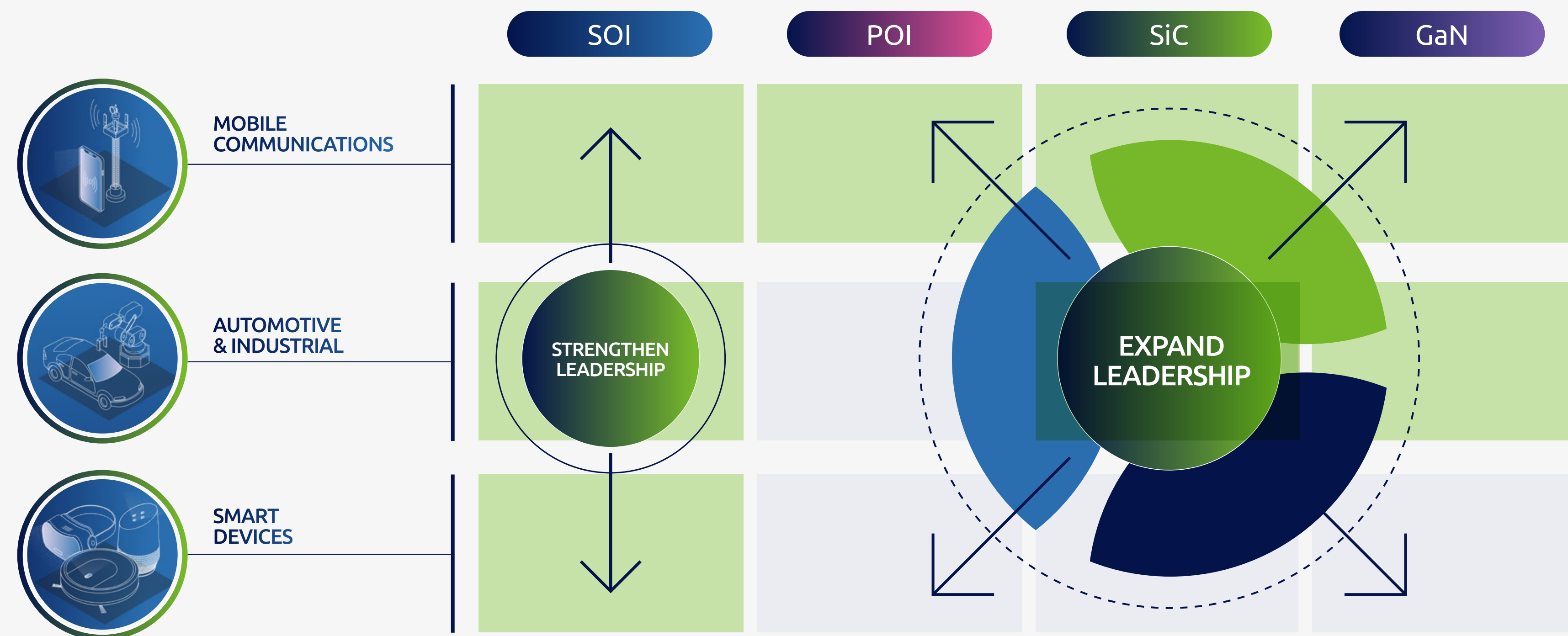
SOITEC ADDRESSABLE MARKET TO TRIPLE BY 2030

STRENGTHEN OUR LEADERSHIP IN SOI ACROSS OUR 3 STRATEGIC END MARKETS



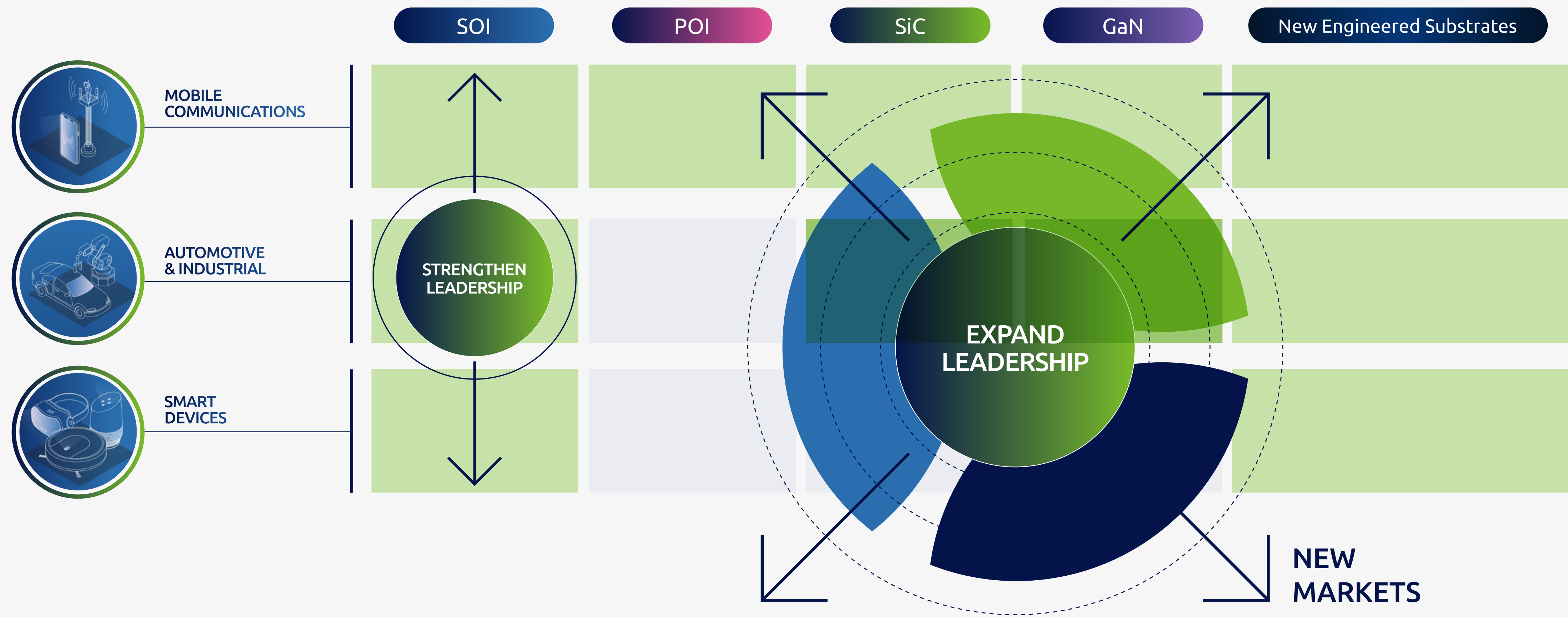
SOITEC ADDRESSABLE MARKET TO TRIPLE BY 2030

EXPAND INTO COMPOUND SEMIS IN LINE WITH OUR FY26 ROADMAP



SOITEC ADDRESSABLE MARKET TO TRIPLE BY 2030

EXPAND LEADERSHIP WITH NEW ENGINEERED SUBSTRATES AND STRATEGIC PARTNERSHIPS



STRATEGY KEY MESSAGES

TECHNOLOGY MEGATRENDS WILL SUSTAIN A MASSIVE DEMAND FOR SEMICONDUCTORS

Semiconductor content will continue to increase in consumer/industrial applications

SEMICONDUCTOR DEVICES WILL REQUIRE MORE ENGINEERED SUBSTRATES TO ENABLE

Better performance
Lower power consumption
Improved integration
Lower cost of ownership

ENGINEERED SUBSTRATES PENETRATION TO SIGNIFICANTLY INCREASE BY 2030

Soitec addressable market to triple by 2030 through expansion into new products and new markets

INNOVATION

Christophe Maleville

INNOVATION KEY MESSAGES

SOITEC INNOVATION ROADMAP
LEVERAGING MATERIALS SCIENCE TO
DELIVER VALUE AT SYSTEM LEVEL

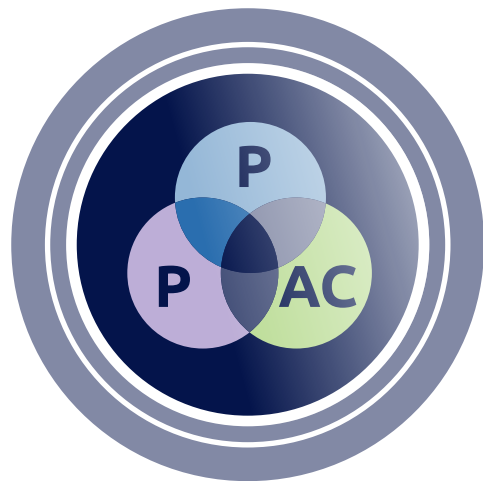
SOITEC INNOVATION TOOLBOX
EXPANDING OUR TECHNOLOGY
PORTFOLIO TO BRING COMPELLING
PRODUCTS TO MARKET

SOITEC INNOVATION MODEL
SPEED AND STRATEGIC PARTNERSHIPS
ARE KEY TO GAIN MARKET SHARES

Soitec Innovation Roadmap Leveraging Materials Science to deliver value at system level

KEY CONTRIBUTORS TO ENABLE GROWTH

NEW INNOVATION STANDARDS



PPAC



TIME TO MARKET



SUSTAINABILITY



Continue Moore's Law

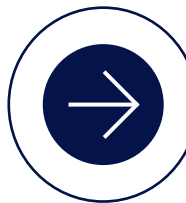
New architectures

New structures / 3D

New materials

New ways to shrink

Advanced packaging



soitec
ENGINEERED
SUBSTRATES

LEVERAGING MATERIALS SCIENCE TO ENABLE UNIQUE APPLICATIONS

Leverage MATERIALS INTRINSIC PROPERTIES

- Electronic
- Photonic
- Piezoelectric
- Electromagnetic

Develop TECHNOLOGY SOLUTIONS

- Smart Cut™
- Interface engineering
- 3D layer stacking
- Epitaxy
- Tiling
- 2.5D/3D
- Surface smoothing
- Smart Cut™ on cavity

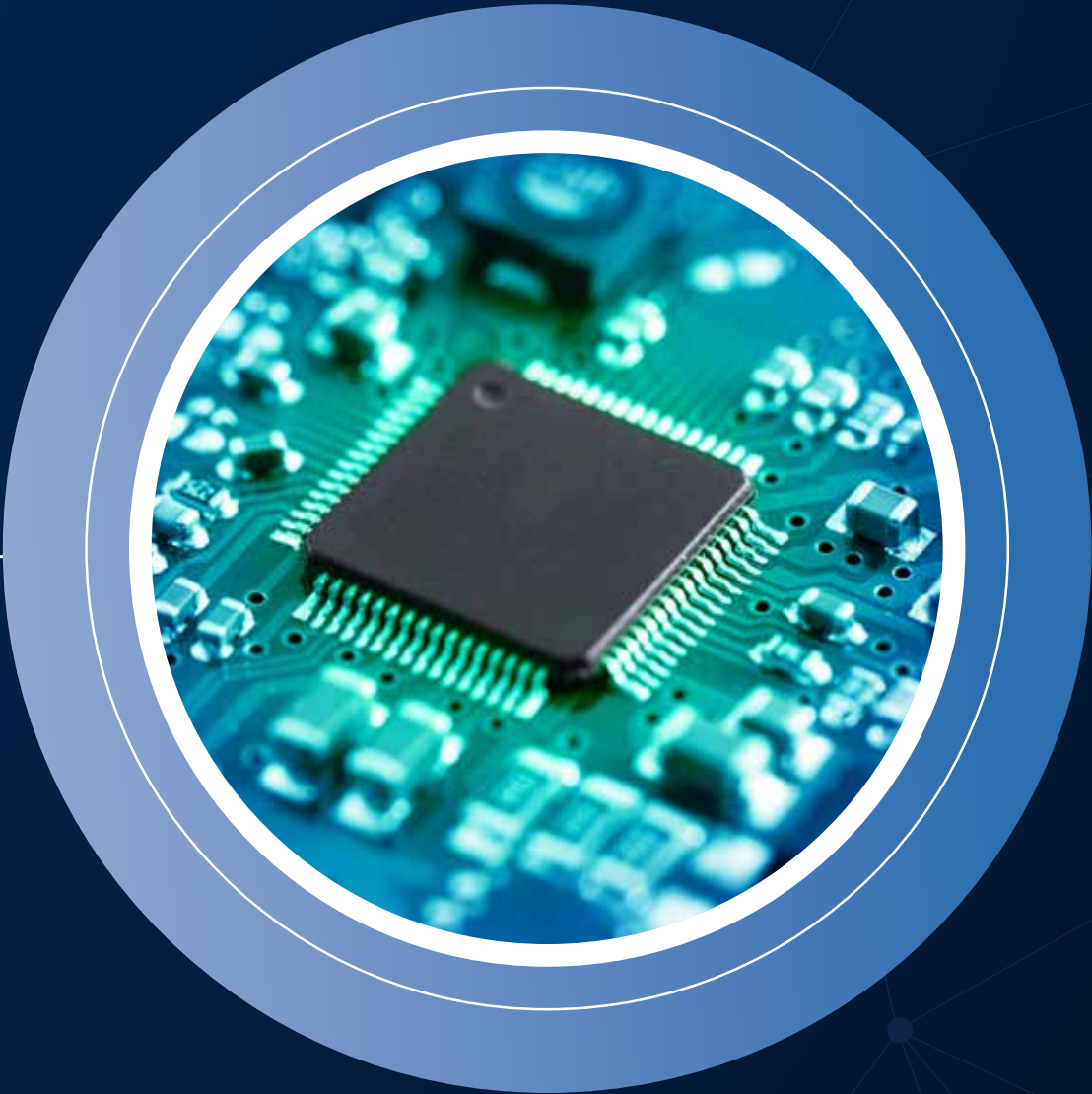
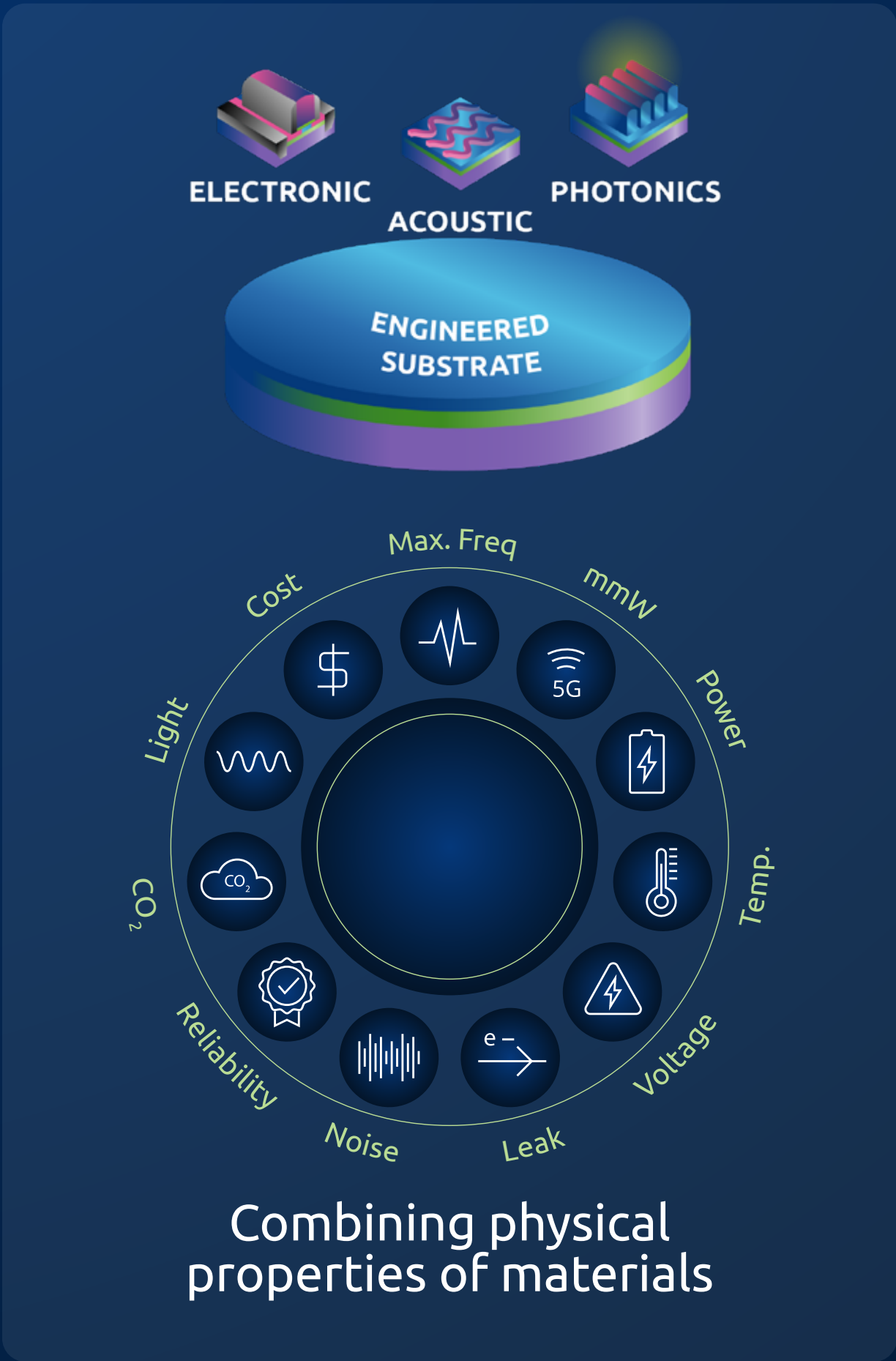
Design ENGINEERED SUBSTRATES

- SOI product portfolio
- Anything-on-Anything
(active layer on substrate)

Enable NEW PROPERTIES, ENHANCED PERFORMANCE, IMPROVED ENERGY CONSUMPTION

- Connectivity
- Low power computing
- Energy efficiency
- Electric Vehicles
- Quantum computing
- 3D integration
- Data rate & bandwidth

ENGINEERED SUBSTRATES CREATE VALUE AT THE SYSTEM LEVEL



CONNECT
Data rate,
power efficiency



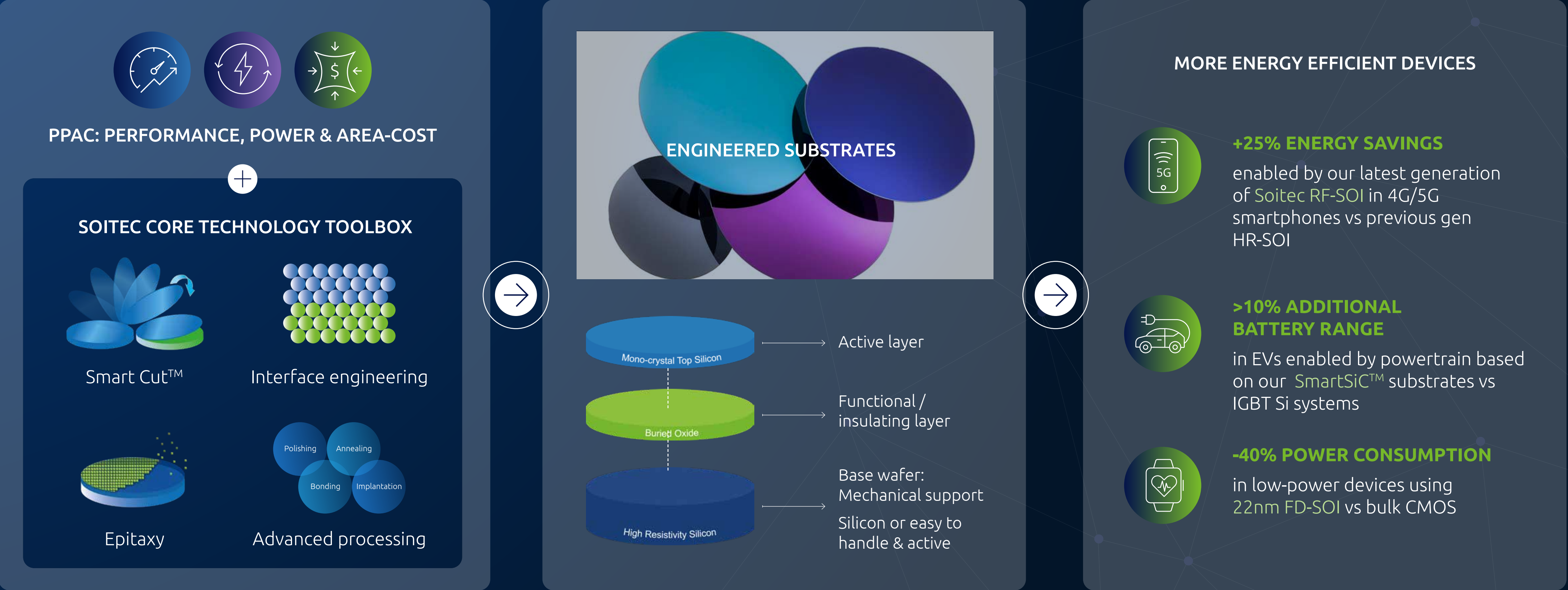
COMPUTE
Energy efficiency
performance, data rate
with Photonics



SENSE
3D imaging,
health sensors

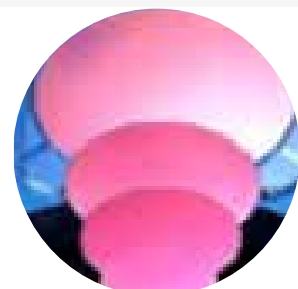



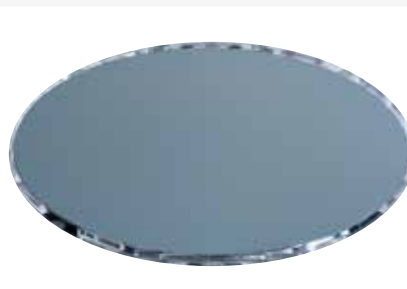


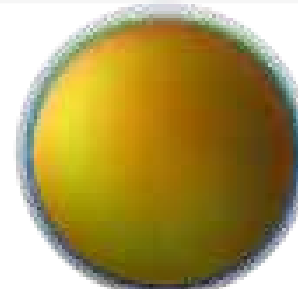









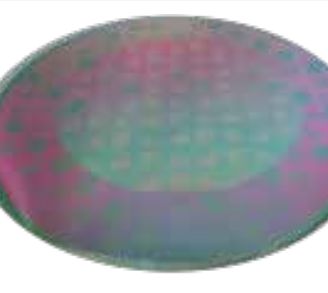
POWER
Power density,
higher efficiency

SOITEC INNOVATES TO DESIGN ENGINEERED SUBSTRATES DELIVERING ENERGY EFFICIENCY GAINS AT THE DEVICE LEVEL



ANYTHING-ON-ANYTHING - SOITEC INNOVATION DNA

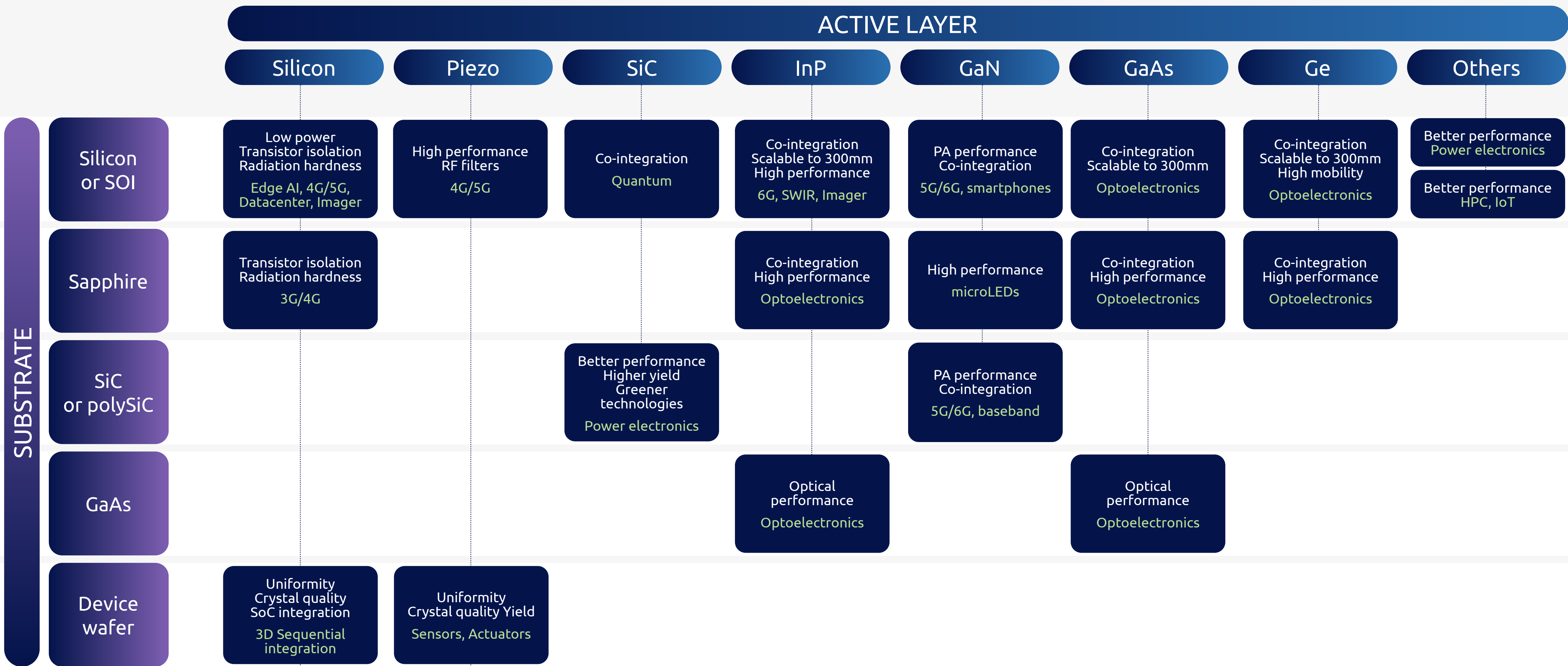
BEST ACTIVE LAYER(S) ON FUNCTIONAL SUBSTRATE

		ACTIVE LAYER							
		Silicon	Piezo	SiC	InP	GaN	GaAs	Ge	Others
SUBSTRATE	Silicon or SOI								<div>Diamond</div> <div>GaOx</div> <div>2D materials</div>
	Sapphire								
	SiC or polySiC								
	GaAs								
	Device wafer								



ANYTHING-ON-ANYTHING - SOITEC INNOVATION DNA

ENABLING NEW PROPERTIES FOR SPECIFIC APPLICATIONS

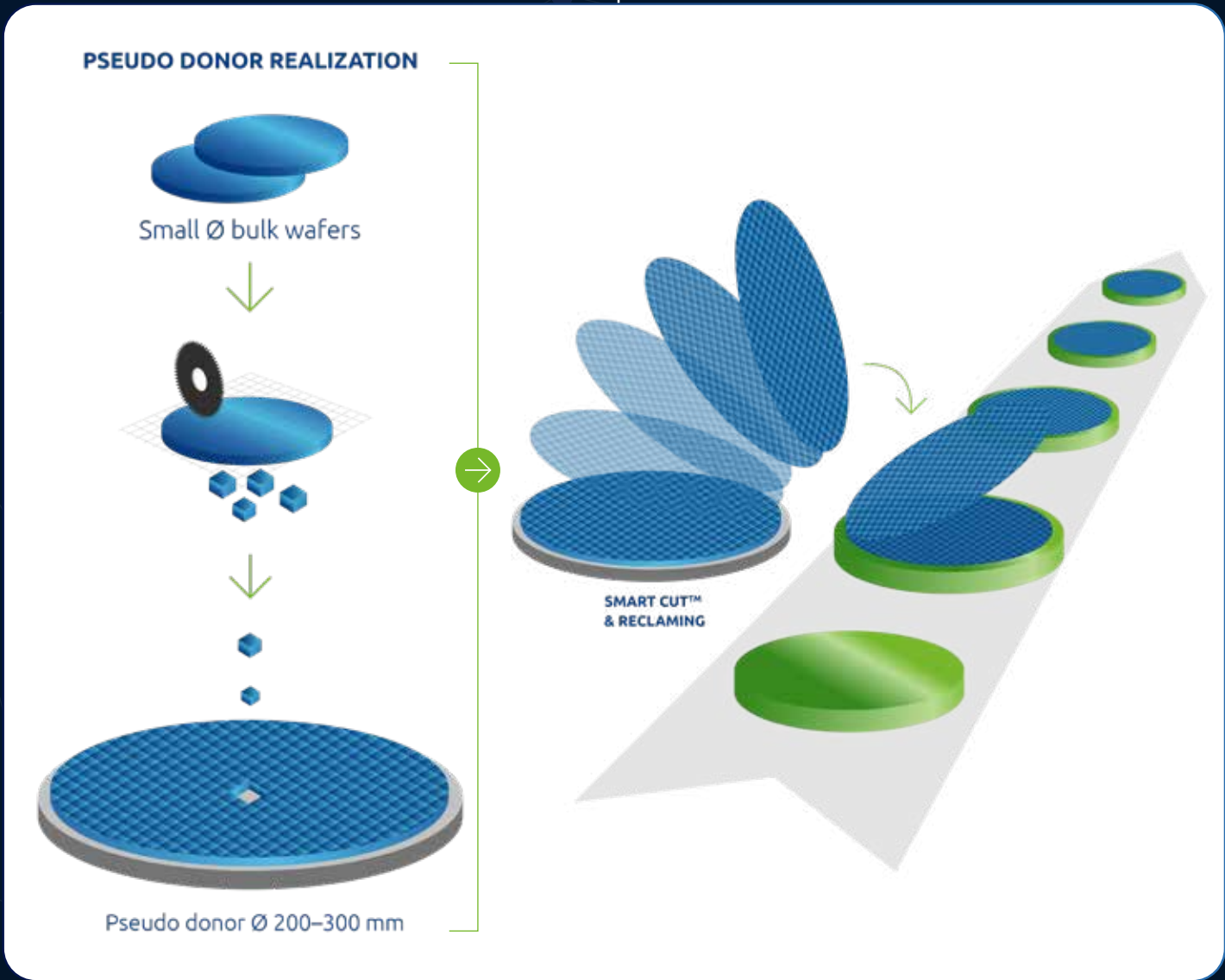
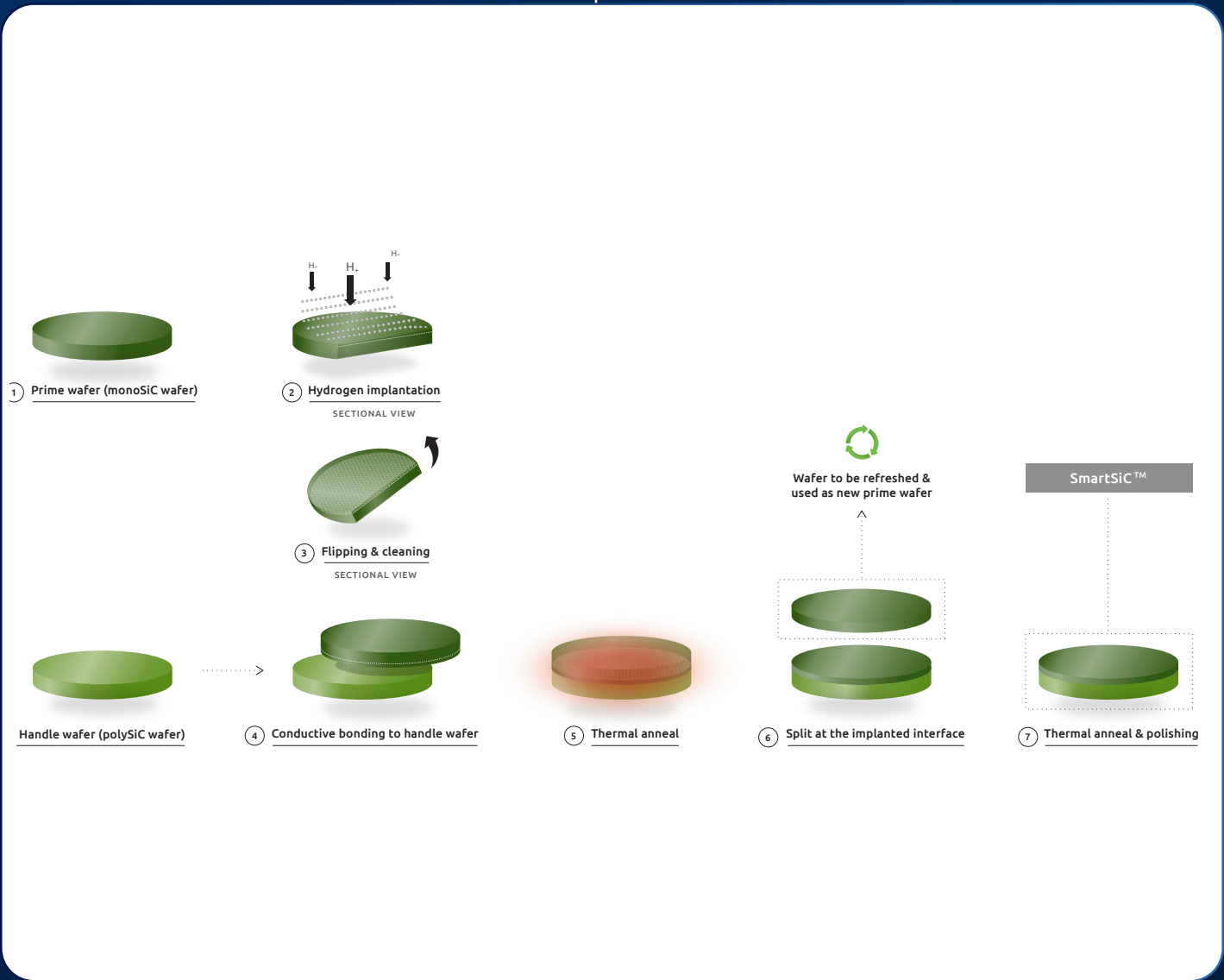


DEPLOYING ANYTHING-ON-ANYTHING TO EXPAND INTO NEW MATERIALS

SmartSiC™
EXPANDING TO
OTHER SUBSTRATES

Smart Cut™
“InP-on-Anything”
COMBINING ANY KIND OF SUBSTRATES

Tiling InP-on-Si
SCALING TO 8-12”



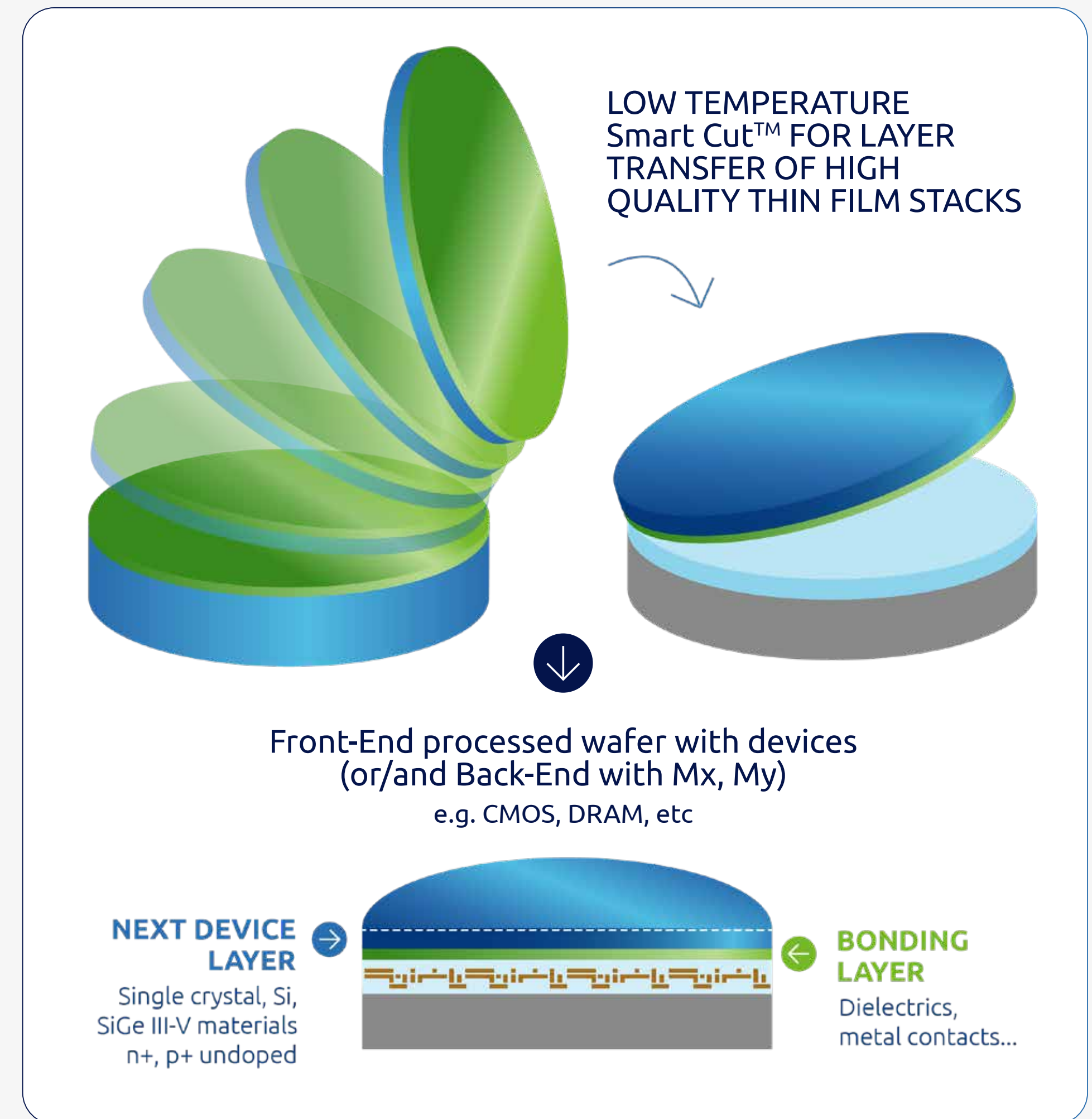
TOWARD HIGH DENSITY 3D DEVICE STACKING / 3D LAYER STACKING

3D INTEGRATION BENEFITS

- Higher performance and density
- Higher functionality
- Smaller form factor
- Cost reduction

3D SEQUENTIAL ADDS FURTHER VALUE

- Front-End device integration
- Very dense device integration by nm alignment



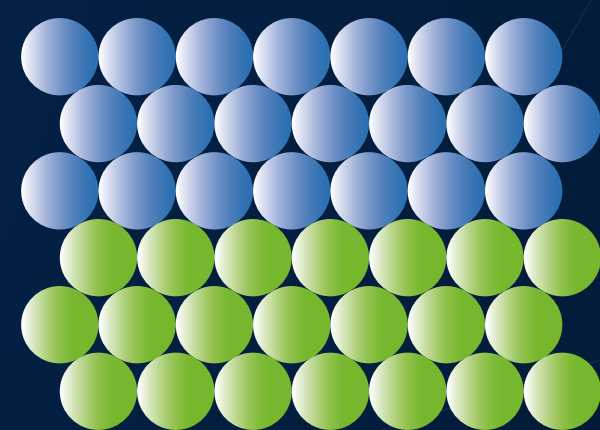
Soitec Innovation Toolbox

Expanding our technology portfolio to bring compelling products to market

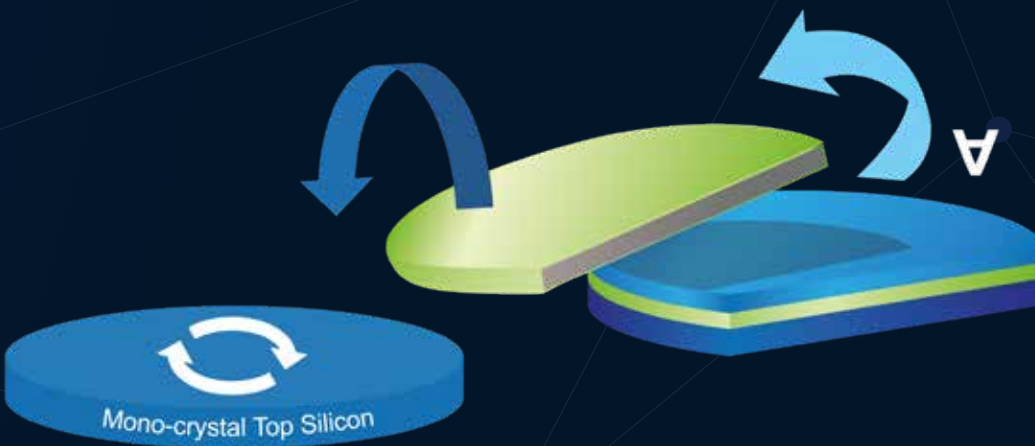
SOITEC CORE TECHNOLOGY TOOLBOX



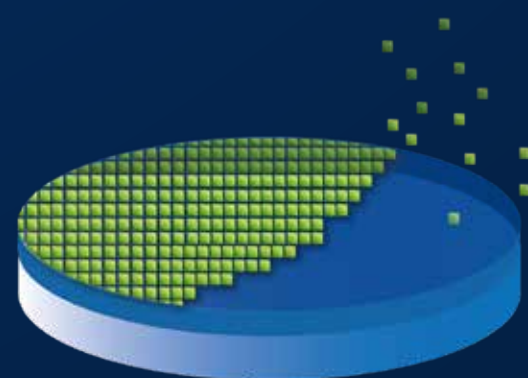
Smart Cut™



Interface Engineering



Refresh - Repolish



Epitaxy



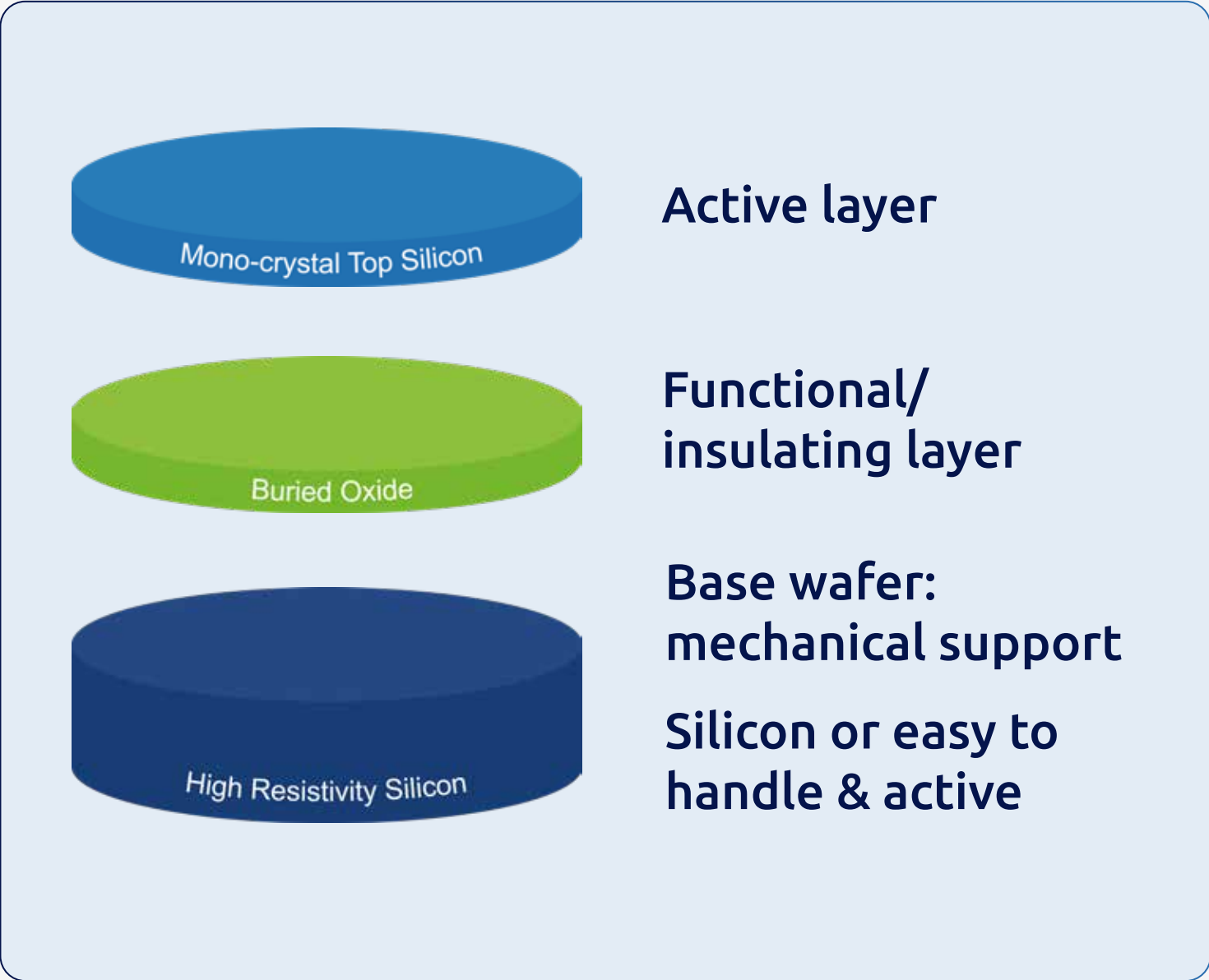
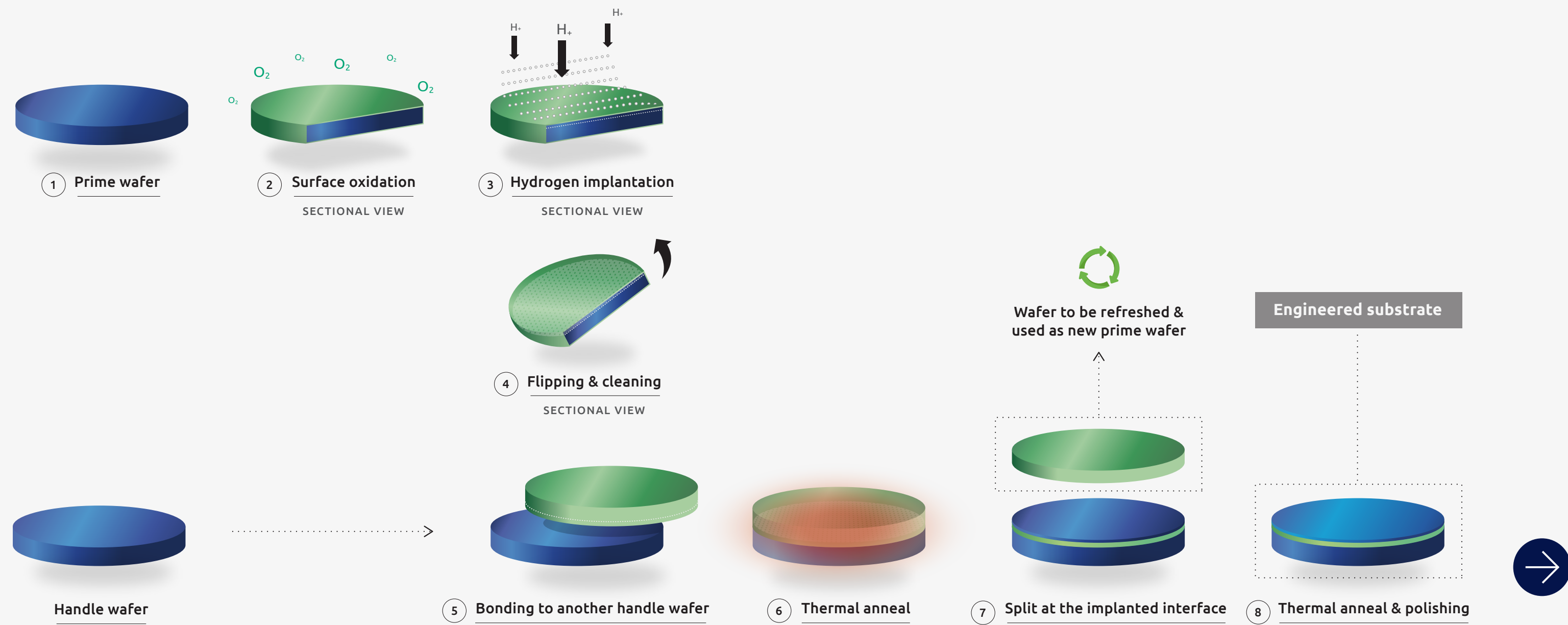
Materials Expertise



Advanced Processing

THE SMART CUT™ PROCESS

CONTINUING SIGNIFICANT INNOVATION EFFORT
TO DELIVER BREAKTHROUGH PRODUCTS



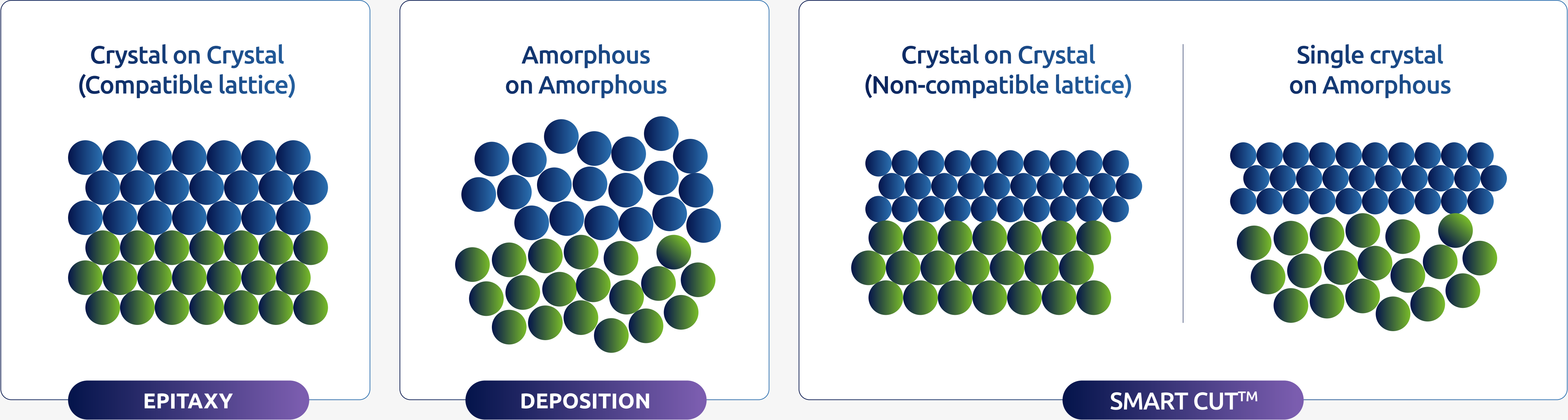
TECHNOLOGY

- Industrial manufacturability of SOI – high yield
- Drastic improvement in uniformity & quality
- Re-use of donor wafer increases cost efficiency
- Flexibility of material integration
- Unprecedented (best-in-class) thickness control



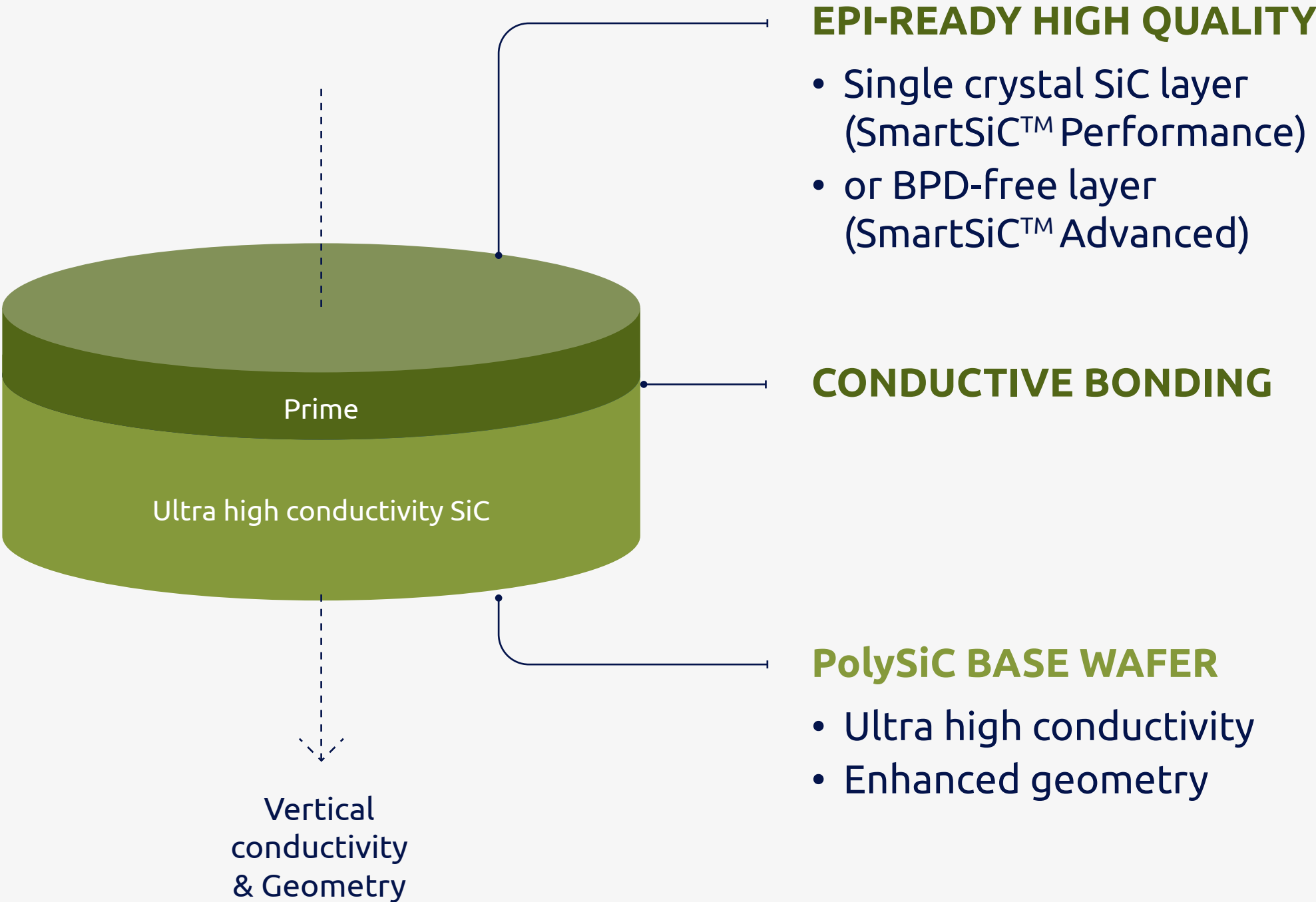
WE OPEN NEW POSSIBILITIES

SMART CUT™ ENABLES HETEROGENEOUS MATERIAL COMBINATIONS TO DEPLOY ANYTHING-ON-ANYTHING ROADMAP



SmartSiC™

UNRIVALED VALUE PROPOSITION TO ENABLE EV ADOPTION



UNPARALLELED VALUE PROPOSITION

- **40,000 Tons of CO₂ reduction** for each 1 million wafers vs SiC
- 200mm scalability to **accelerate SiC adoption** by 2 years through 10x re-usability
- Enabling new generations of SiC devices thanks to an **improvement of R_{DS(on)} of up to 20%**
- **Reducing CAPEX & OPEX** for device manufacturers

>10x
MONO-SiC WAFER
RE-USABILITY

~8x
POLY-SiC WAFER
BETTER CONDUCTIVITY

SmartGaN

SOITEC SOLUTION FOR FUTURE RF & POWER DEVICES

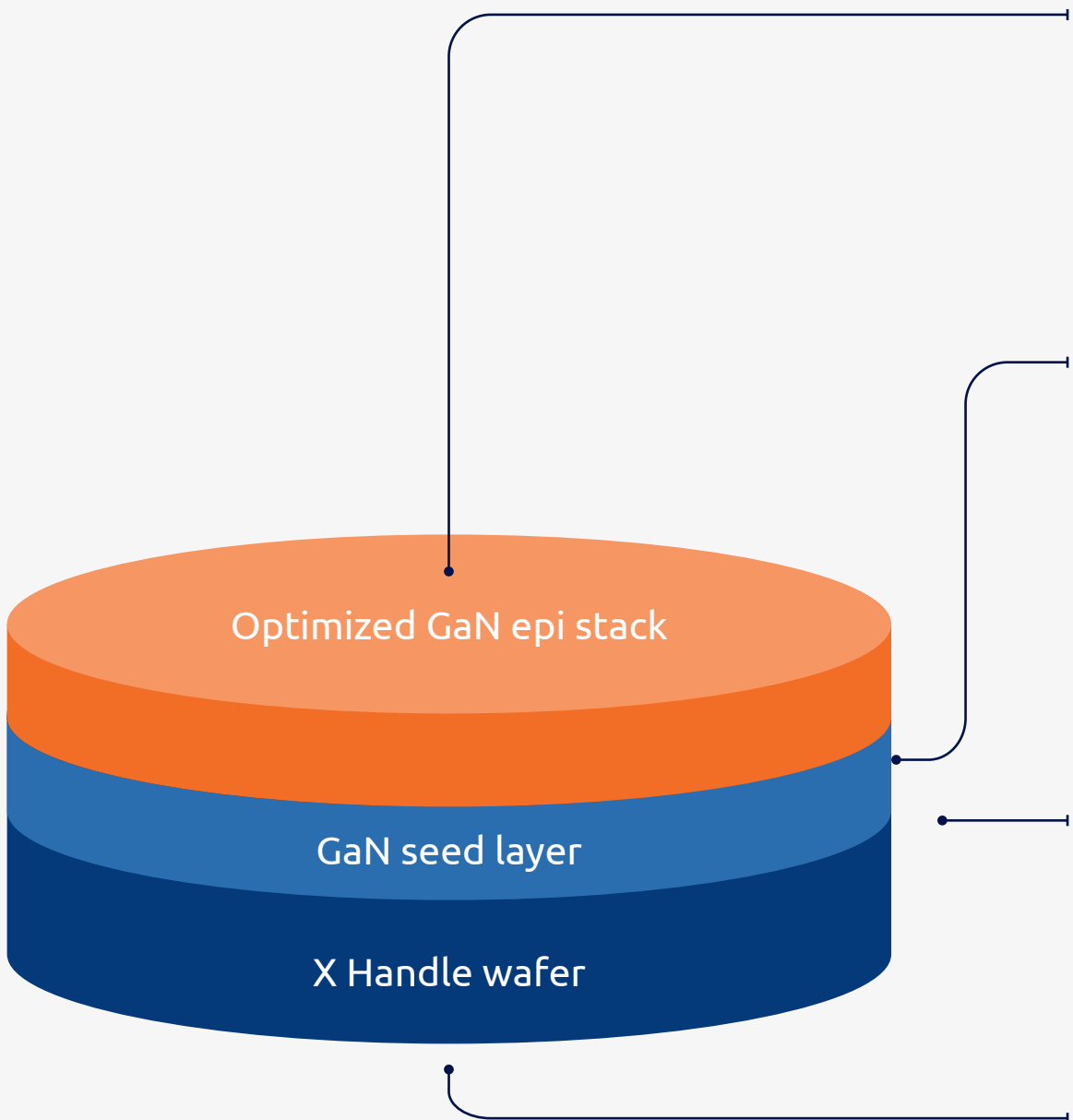
VALUE PROPOSITION

RF: NEXT GENERATION OF GaN DEVICES FOR INFRASTRUCTURE AND SMALL CELLS, HANDSET

- Enables best in class RF performance (buffer-free)
- PA Integration with Switch
- Cost-effective

POWER: NEXT GENERATION OF GaN DEVICES FOR AUTOMOTIVE AND INDUSTRIAL

- Enables very thick GaN epi stack (buffer-free)
- Best trade-off up to 1200V devices
- Excellent thermal and electrical conductivity
- Compatible with advanced packaging



OPTIMIZED GaN EPI STACK

- For lateral HEMT devices (RF or Power)
- For vertical Power devices

GaN SEED LAYER

- Buffer-free GaN
- Epi ready (homoepitaxy)
- Fabricated using layer transfer technology

BONDING INTERFACE

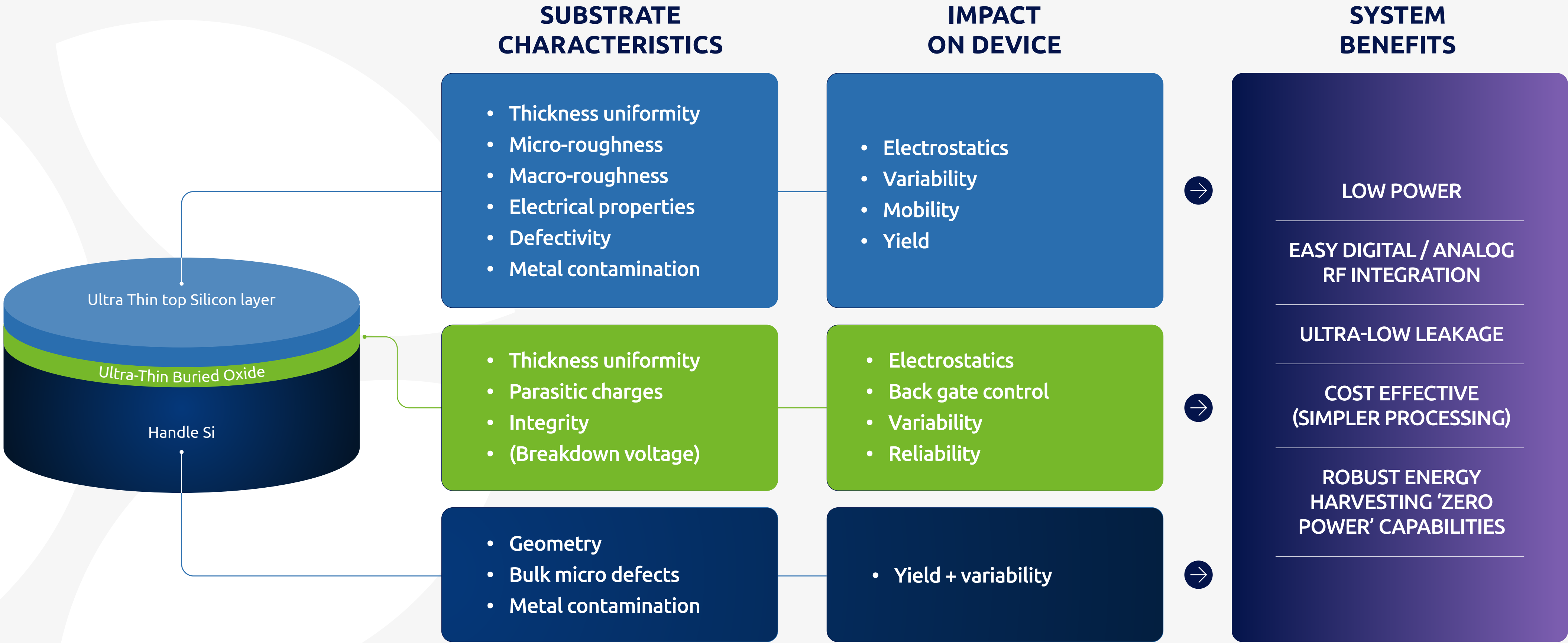
- Customized per application (electrical isolation or conductive)

X HANDLE WAFER

- Customized per application (silicon or non-silicon options)
- Thermally conductive material
- 200mm wafer size, compatible with CMOS fab
- Cost effective (scalable to very large volumes)

ACTIVE DEVICE LAYER MANAGEMENT - FD-SOI

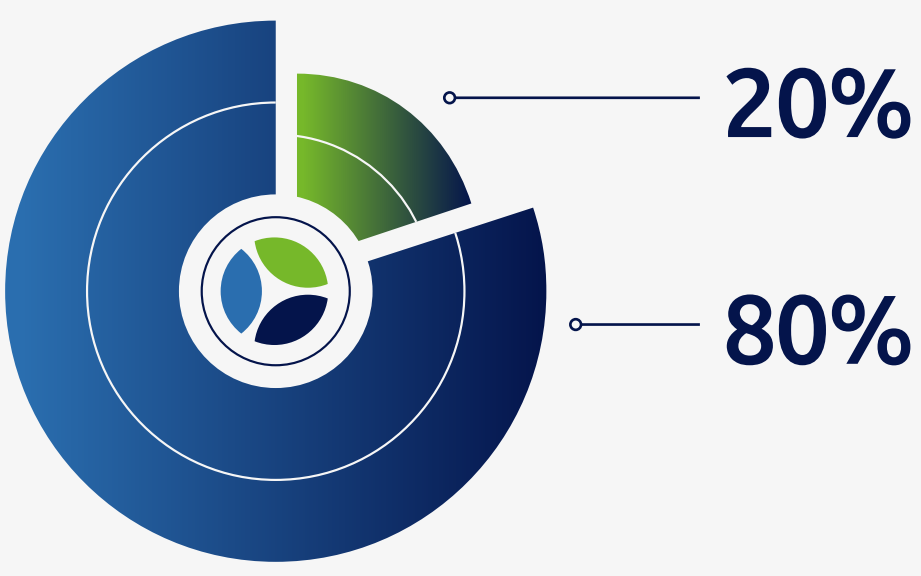
PERFORMANCE ALREADY EMBEDDED IN THE SUBSTRATE



Soitec Innovation Model

Speed and strategic partnerships
are key to gain market shares

BALANCING SHORT TERM INNOVATION AND FUTURE OPPORTUNITIES



2023

2027

2030

PRODUCTS UNDER DEVELOPMENT TO SUPPORT OUR BP

TECHNOLOGIES AND PRODUCTS INCUBATION

Addressing short and medium-term differentiations for our customers

INCREMENTAL INNOVATION

SOI next generation

SmartSiC™

SOI for MEMS

POI next generation

GaN

To support future opportunities and growth

DISRUPTIVE INNOVATION

- Tiling for large diameters
- InP - photonics, 6G
- Compound integration
- 2.5D / 3D
- Materials science



SUBSTRATE INNOVATION CENTER

UNIQUE CAPABILITIES FOR INNOVATIVE SUBSTRATE TECHNOLOGIES



© Andréa Aubert / CEA

Pilot Line at CEA-Leti for early prototyping of new substrate technologies
(focus on lead time and quality)



INFRASTRUCTURE

- On-site dedicated engineers from Soitec
- World-class material characterization lab and metrology
- Large choice of equipment / toolset
- Comprehensive materials science & engineering
- Collaboration with strategic equipment suppliers

PROGRAMS

- SmartSiC™
- New generation FD-SOI and RF-SOI
- 300mm InP-on-Si
- Low temperature Smart Cut™ for 3D integration

PARTNERING WITH LEADING INNOVATION PLATFORMS TO DEVELOP THE NEXT GENERATION OF ENERGY-EFFICIENT TECHNOLOGIES

TRANSFORM

**BUILDING A EUROPEAN SiC VALUE
CHAIN FOR SUSTAINABLE E-MOBILITY**



**7 EU COUNTRIES
33 PARTNERS**

Demonstrate SmartSiC™ added value
for greener e-mobility

Innovation accelerator through
Pilot line approach

Market adoption vector
through full value chain approach

Secure a European SiC value chain for
a sustainable and sovereign economy



SPEED IS OF THE ESSENCE

UNIQUE CAPABILITIES TO ACCELERATE TIME-TO-MARKET



OUTPACE

Innovate faster than others to strengthen and expand competitive edge

DECIDE

Fast and systematized decision making on technology development

MONITOR

Speed as an indicator of quality and success of our innovation process

INTEGRATE

Speed as a key to integration between Innovation & Production

SmartSiC™ RECORD LAB-TO-FAB TIMING INCLUDING MOST ADVANCED DEVICE VALIDATION

First time

Right first time for new substrate proof of value (advanced device)

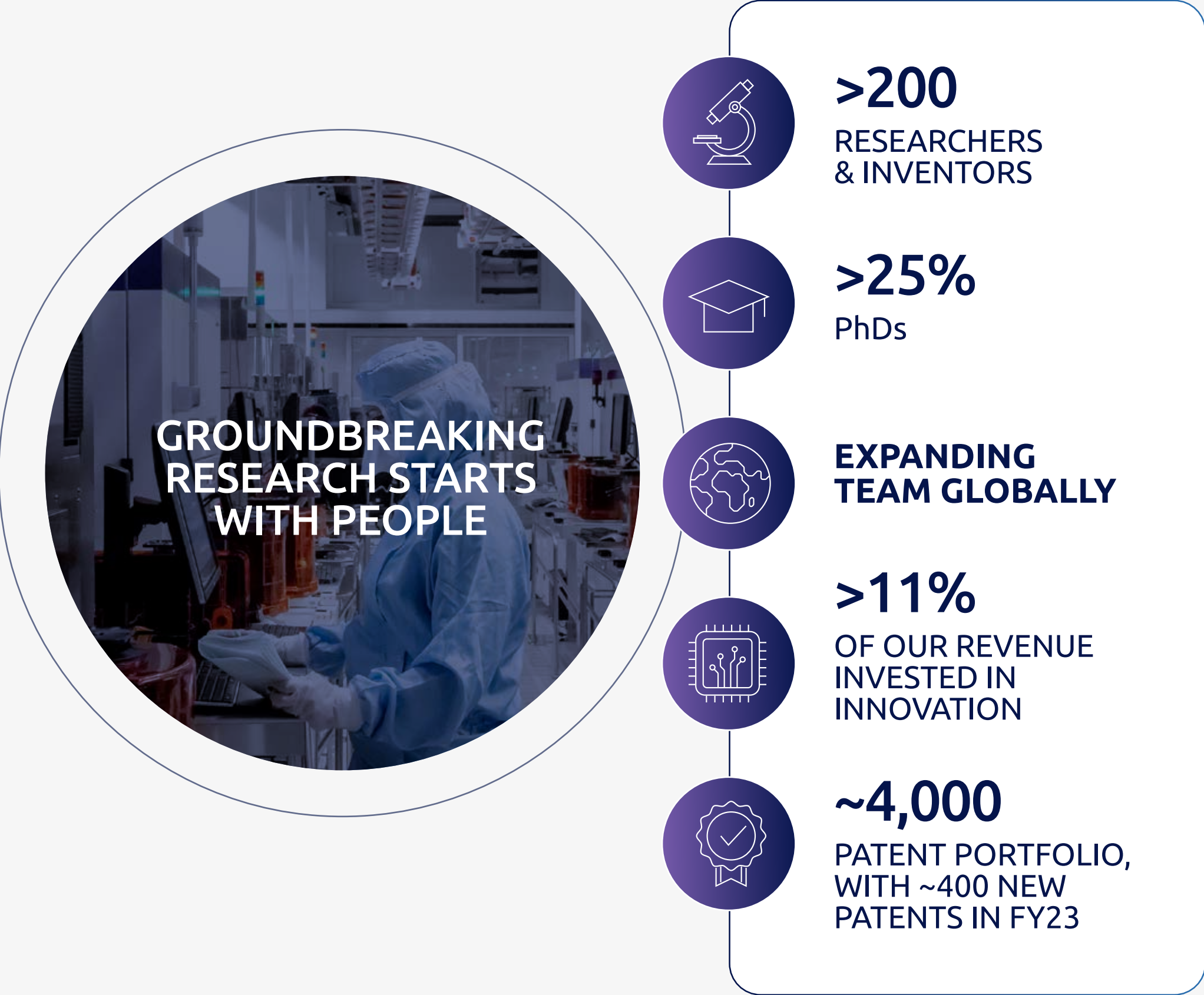
‘Lab-to-fab’

Pilot lines supporting disruptive new technologies
Tool of Record definition and protocol shipments

4-years

From first wafer to industrialisation / commercialisation / licensing

INNOVATION MODEL TO EXPAND SOITEC LEADERSHIP



**INNOVATION
PROCESS**

**INNOVATION
TOOLBOX**

**COLLABORATIVE
R&D ECOSYSTEM
(MULTI-REGIONS)**



INNOVATION KEY MESSAGES

SOITEC INNOVATION ROADMAP

LEVERAGING MATERIALS SCIENCE TO DELIVER VALUE AT SYSTEM LEVEL

- Innovation is a key growth enabler
- Engineered substrates deliver value at system level
- By design, our products are at the heart of energy efficiency
- Anything-on-Anything, the engine to expand into new markets: taking the best out of each layer to address tomorrow's challenges

SOITEC INNOVATION TOOLBOX

EXPANDING OUR TECHNOLOGY PORTFOLIO TO BRING COMPELLING PRODUCTS TO MARKET

- A comprehensive toolbox to open new possibilities and create cutting-edge materials
- Smart Cut: the essence of Soitec Innovation approach, to push the boundaries of materials science
- SmartSiC™ and SmartGaN: 2 new compelling products

SOITEC INNOVATION MODEL

SPEED AND STRATEGIC PARTNERSHIPS ARE KEY TO GAIN MARKET SHARES

- Strengthening our products leadership and investing in disruptive innovation
- Building a network of leading innovation platforms across the value chain
- Speed is of the essence to intercept market opportunities

MOBILE COMMUNICATIONS

Jean-Marc Le Meil



GROWTH DRIVERS MOBILE COMMUNICATIONS

5G Sub-6GHz

Advancing 5G for a connected society

- 5G penetration ongoing, from ~50% of smartphones in 2022 to ~60% in 2023
- 5G Sub-6GHz drives large increases in RF Content (>x2 vs 4G)
- New wave of 5G products offering critical support for driving assistance, XR, IoT and many others

5G mmWave

Essential to secure network capacity in busy areas requiring high data-rate

- ~15% of 5G smartphones to support mmWave in 2023
- Last mile fiber complement (FWA)
- AR/VR everywhere
- 5G smart factory & private networks

WI-FI 6, 6E & 7 / UWB

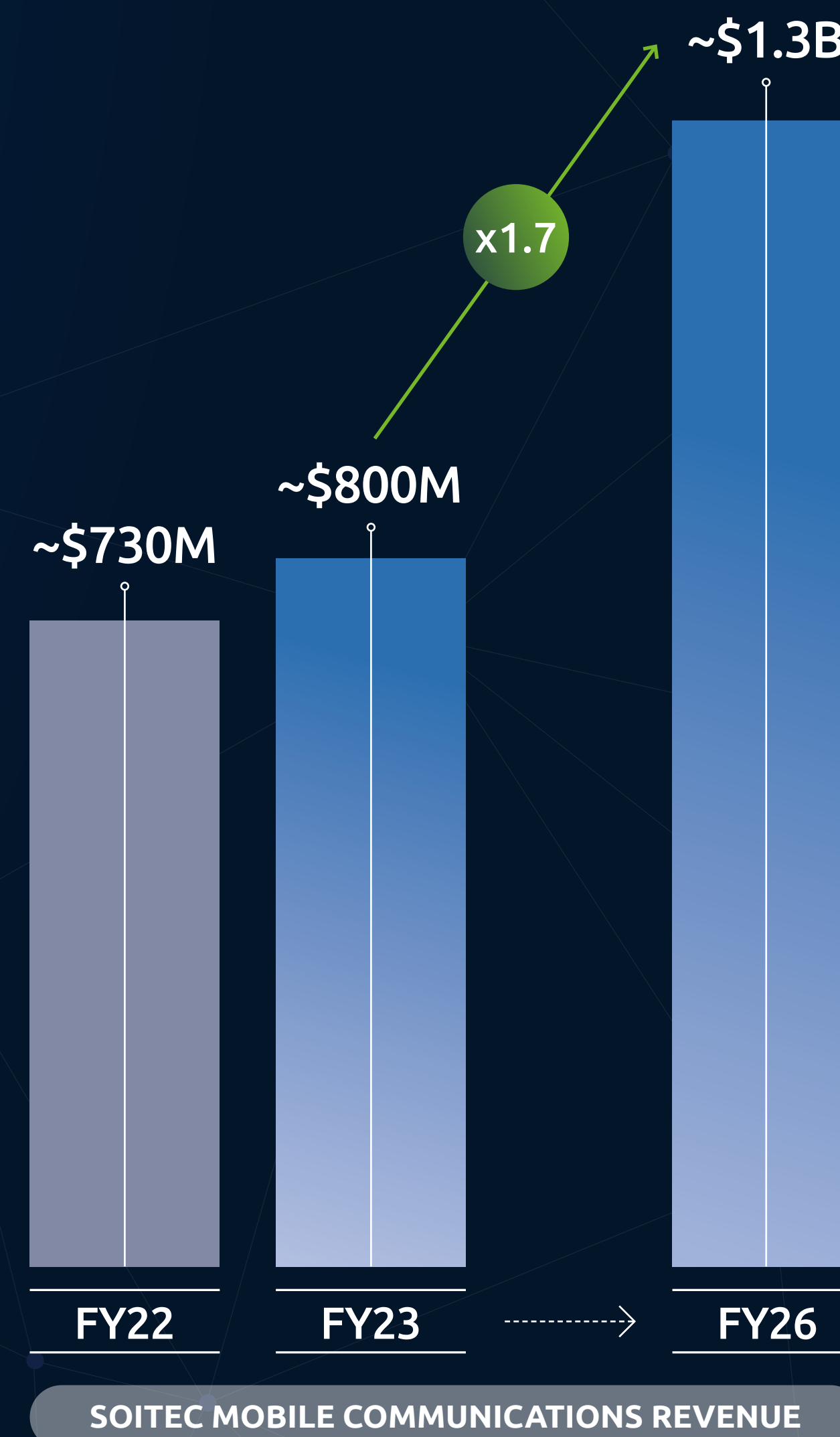
Quality, security, low latency and reliability for a multitude of connected objects

- Ever-increasing number of connected objects in the smart-home
- ~x2 growth in mobile Wi-Fi 6/6E/7 in 2025 (vs2022)
- Complementing 5G in demanding commercial and industrial scenarios

INFRASTRUCTURE

Accelerated worldwide deployment ensuring efficient scalability

- Power efficient, compact form-factor & weight 5G massive MIMO
- Continuous mmWave coverage expansion with network cost optimization - smart repeaters



5G

THE NEW ENGINE BEHIND OUR CONNECTED SOCIETY



Public networks
Enhanced Mobile
communications



XR (VR/AR/MR)
Remote working and training,
virtual fitting, entertainment



Smart transportation
Connected, safer and
autonomous vehicles



Fixed Wireless Access (FWA)
Ultra high-speed connection in
areas with no access to fiber



Industry 4.0
Factories, warehouses,
predictive maintenance



Massive IoT
Wearables, transportation,
smart sensors



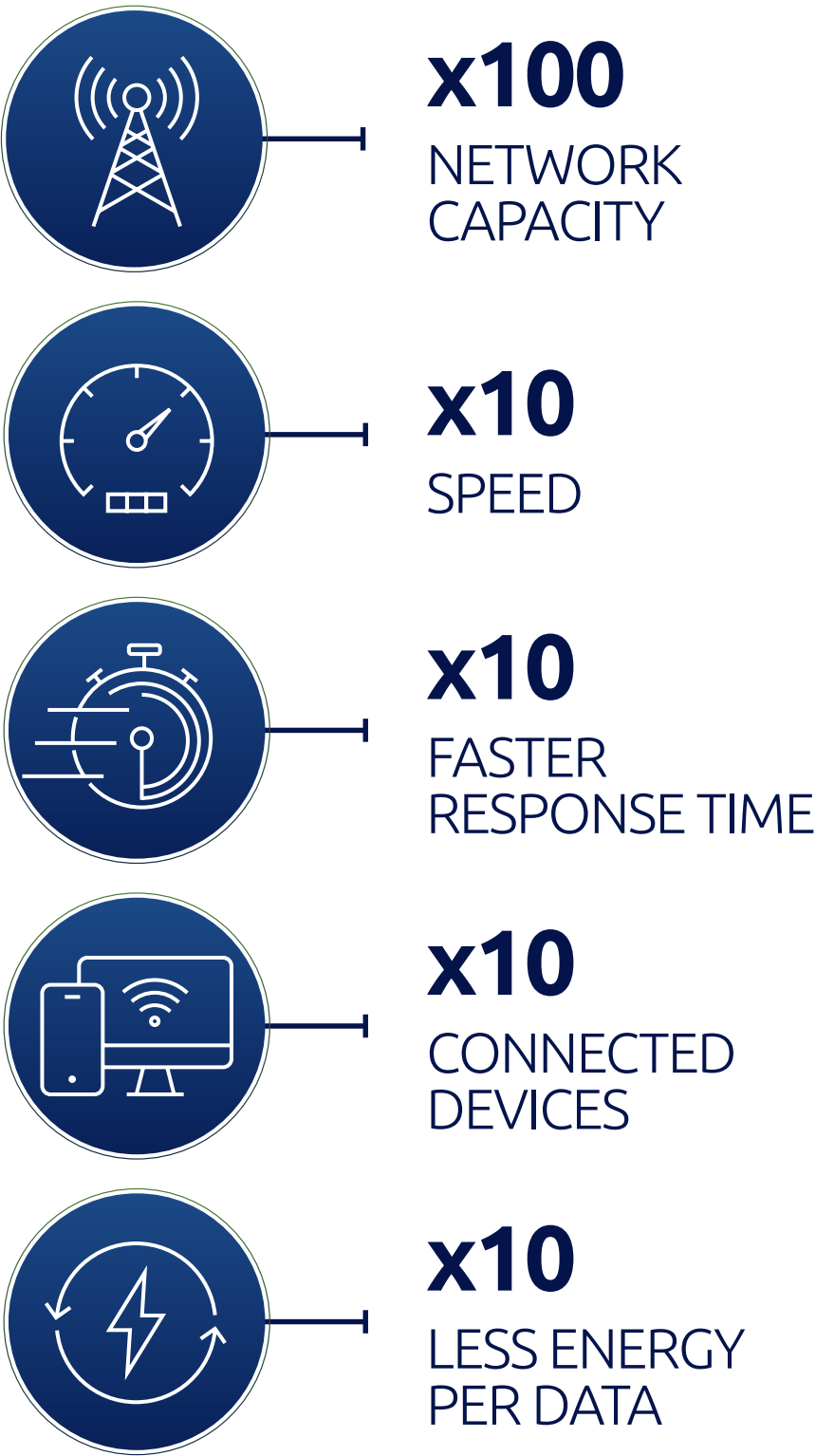
Private 5G networks
Tailored 5G connection for
enterprise individual safer networks



Non-Terrestrial Networks (NTN)
Interoperable and standardized
wireless experience worldwide

5G IS TRANSFORMING THE WORLD

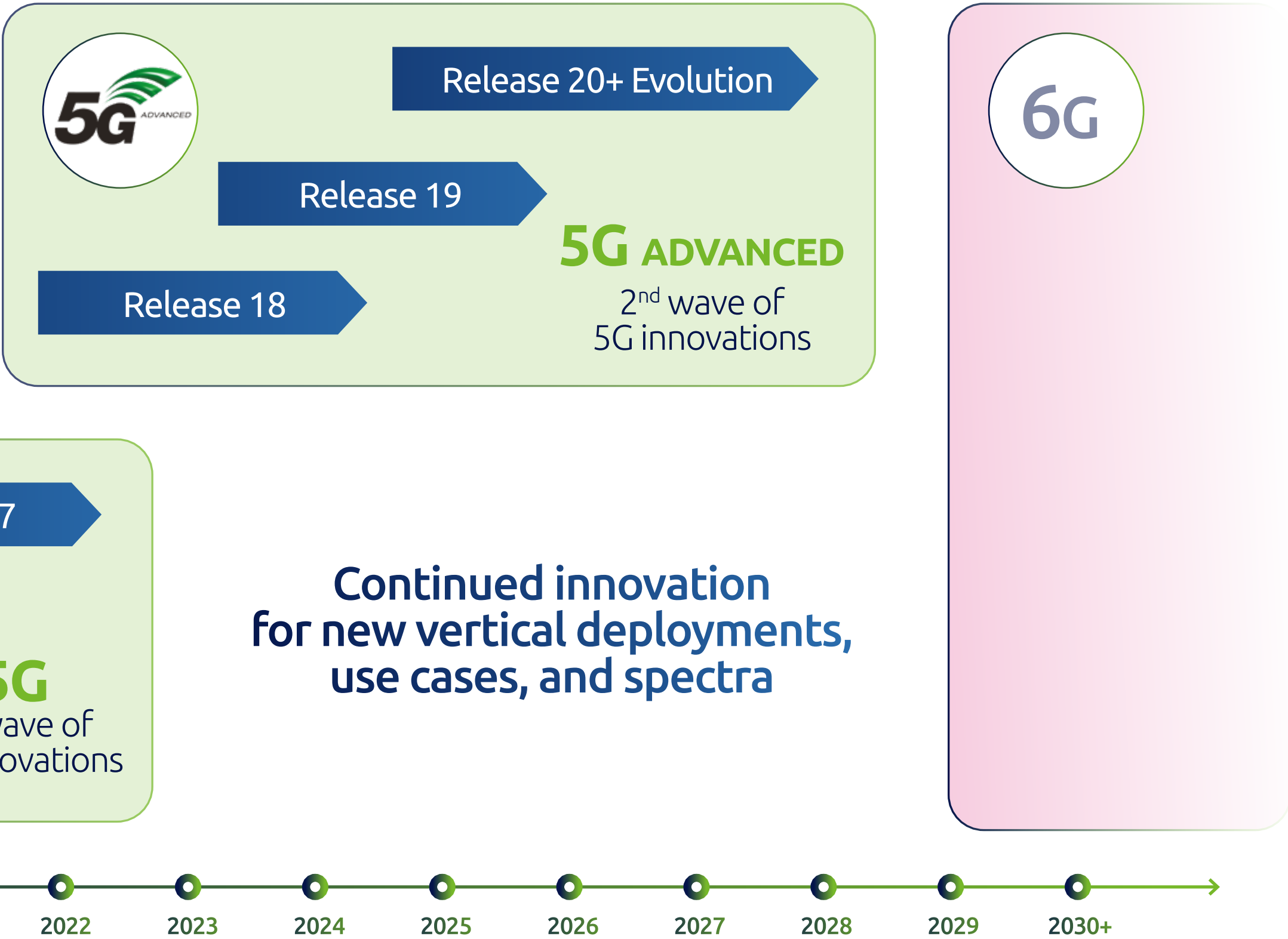
5G PERFORMANCE vs 4G



MOVING TO AN ALL CONNECTED 5G WORLD

5G ROADMAP EXTENDS FOR 10+ YEARS

Driving innovation to enhance smartphones and transform other industries



Source: Qualcomm, Ericsson



5G THE X-FACTOR



x10

MOBILE DATA
TRAFFIC 2020-2028

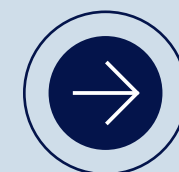


x2
ANTENNAS

x2
MAX
FREQUENCY

x2
BANDWIDTH

x4
FREQUENCY
COMBINATION



Sub-6GHz

x2
LNA - Switch - Tuner
**Continuous
improvement**

x1.2
Filters
**Need for
integration**

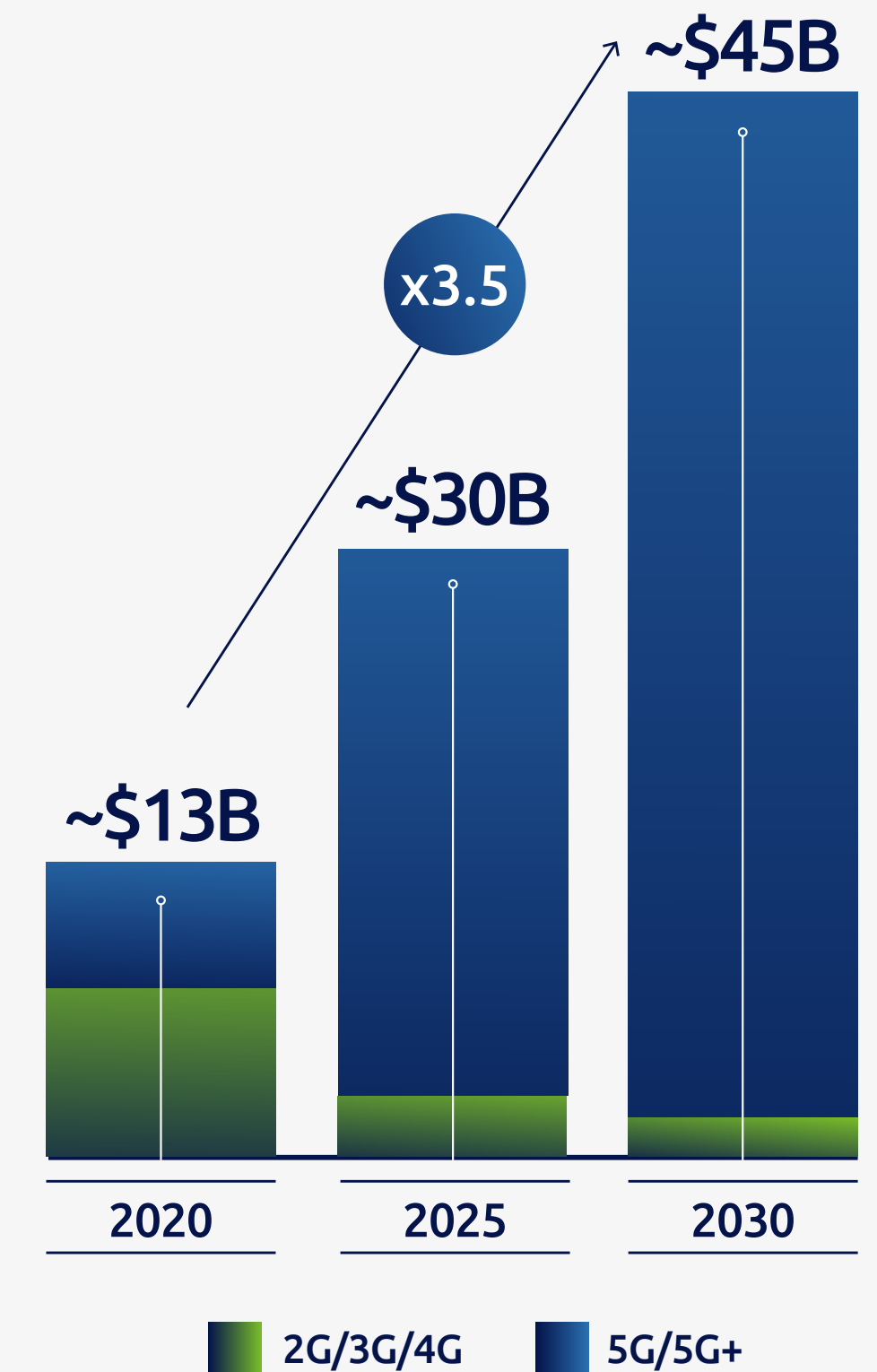


mmWave

NEW
28, 39, ...GHz

NEW
Active Antenna
In Package
**Need for
disruption**

MOBILE
FRONT-END-MODULE
SEMICONDUCTOR MARKET

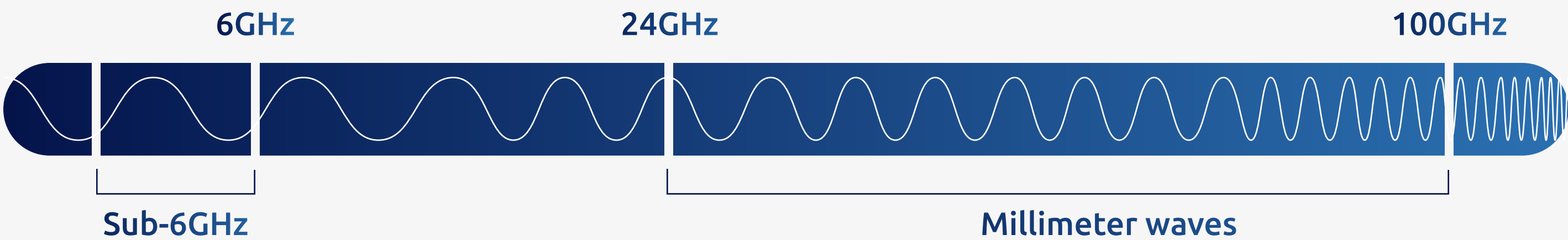


Source: Soitec estimates, Ericsson Mobility Report 2022
Note: x factors are on average 5G vs 4G phones, Yole

5G mmWave

EXPANDING 5G BOUNDARIES

25x MORE BANDWIDTH THAN 4G



HIGH DATA RATES AND LOW LATENCY FOR NEW USE CASES



Crowded area capacity



Last-mile fiber complement



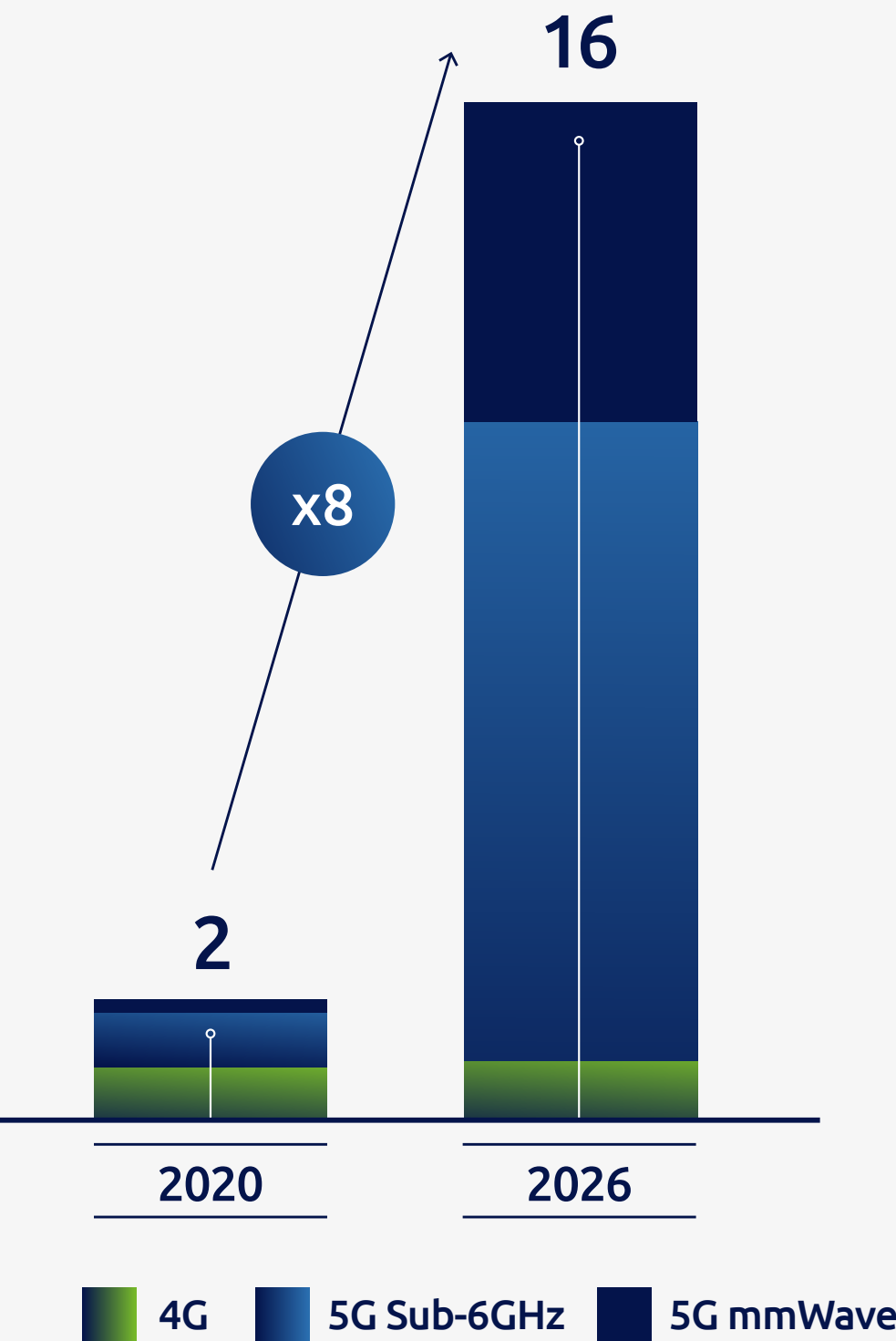
AR / VR everywhere



5G Smart Factory

5G mmWave
REQUIRED TO ADDRESS
GROWING DATA TRAFFIC

US Mobile network capacity (EByte/month)

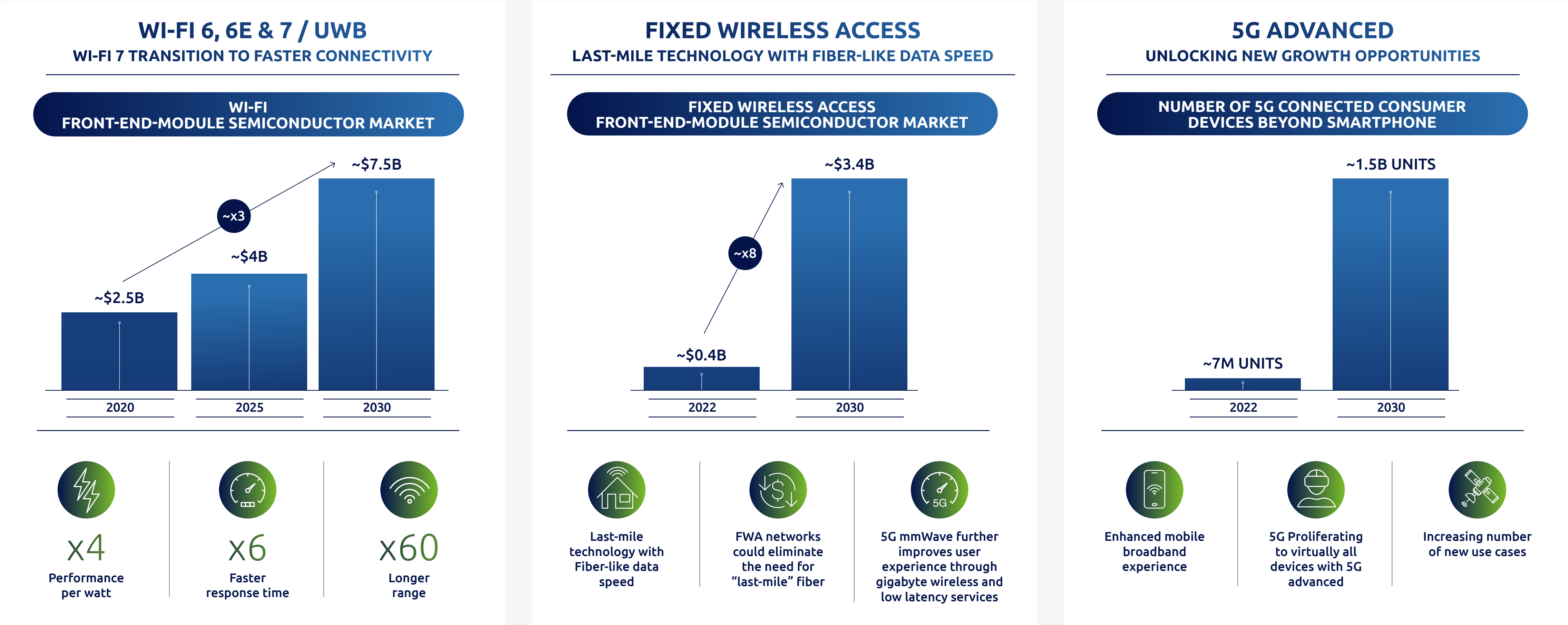


Source: Mobile Experts



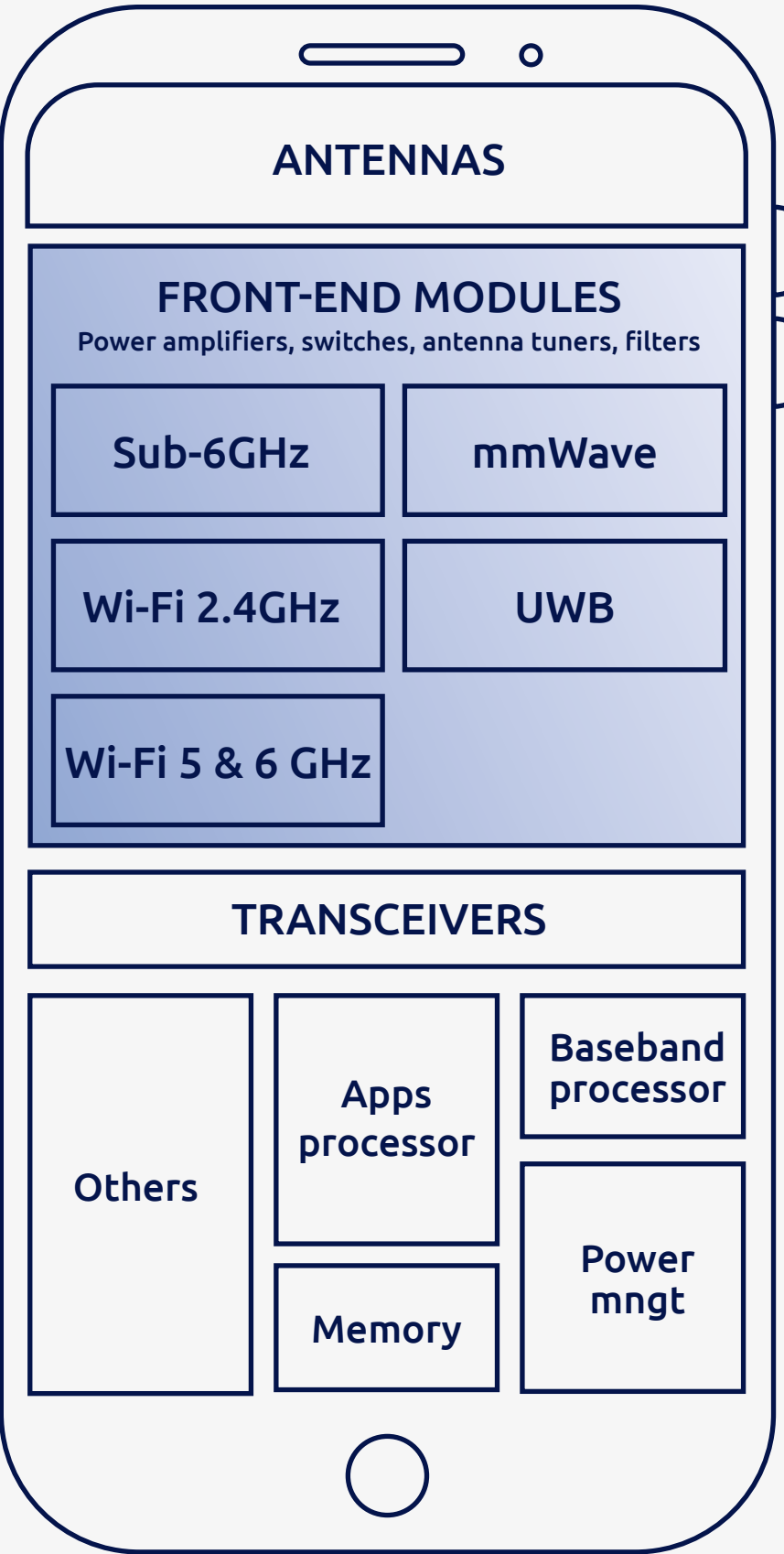
5G

SIGNIFICANT GROWTH DRIVERS BEYOND MOBILE



SOITEC PRODUCT PORTFOLIO ENABLES BEST-IN-CLASS CONNECTIVITY

A COMPREHENSIVE OFFER FOR Sub-6GHz & mmWave FRONT-END MODULES



	4G / 5G Sub-6GHz	5G mmWave	Wi-Fi & UWB
POWER AMPLIFIER (PA)	■	■ ■	■
LOW NOISE AMPLIFIER (LNA)	■	■ ■	■
SWITCH	■	■	■
ANTENNA TUNER (AT)	■	□	□
FILTER	■	□	■
ENVELOPE TRACKER (ET)	■	□	□
PHASE SHIFTER	□	■ ■	■
SYSTEM ON CHIP (SoC)	□	■	■
INTEGRATED FRONT-END	□	■	■

■ Connect RF-SOI

■ Connect FD-SOI

■ Connect POI

■ Connect RF-GaN

Connect RF-SOI
For highly efficient mobile communications

Connect FD-SOI
Integrated technology

Connect POI
High performance 5G filters

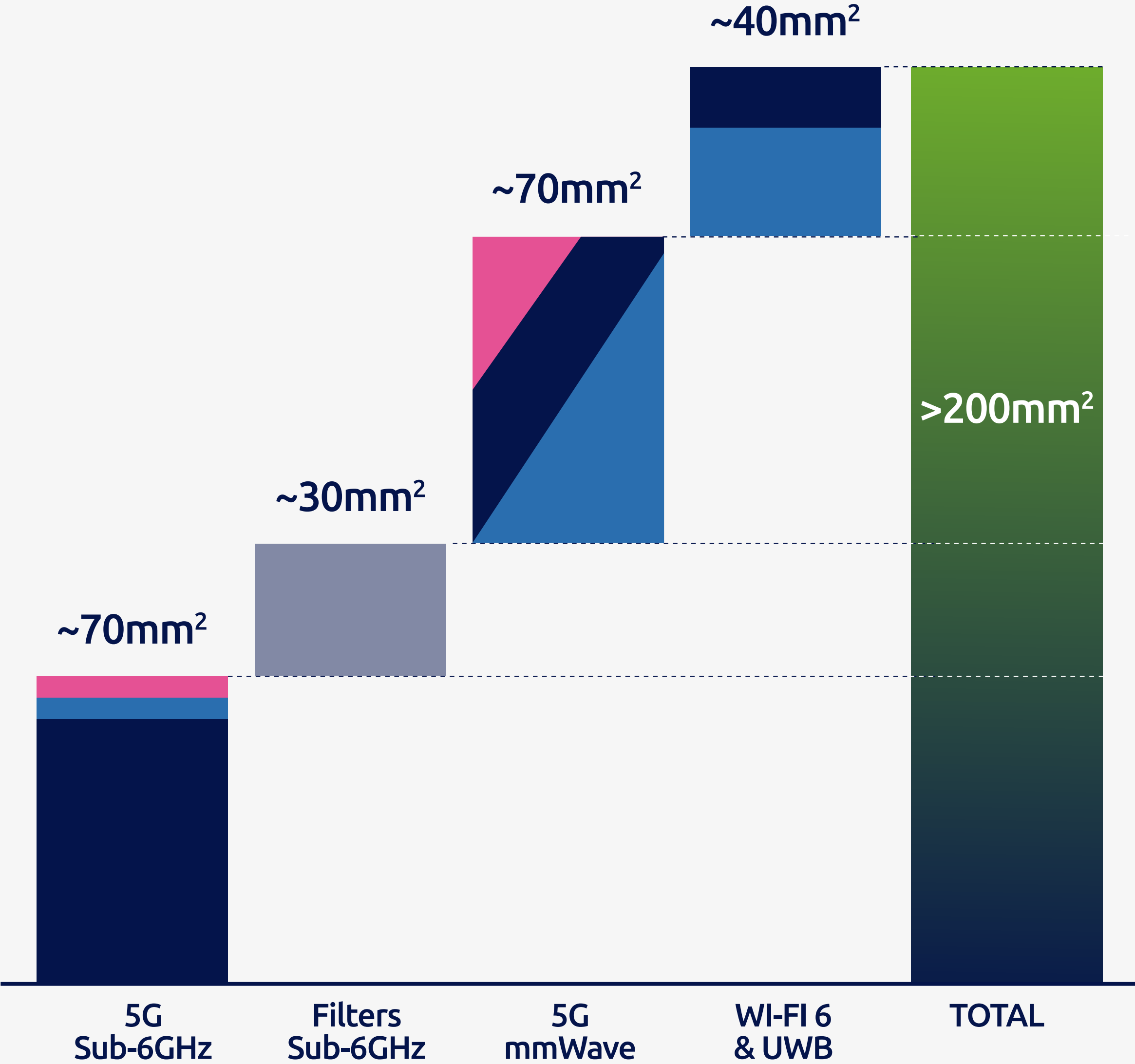
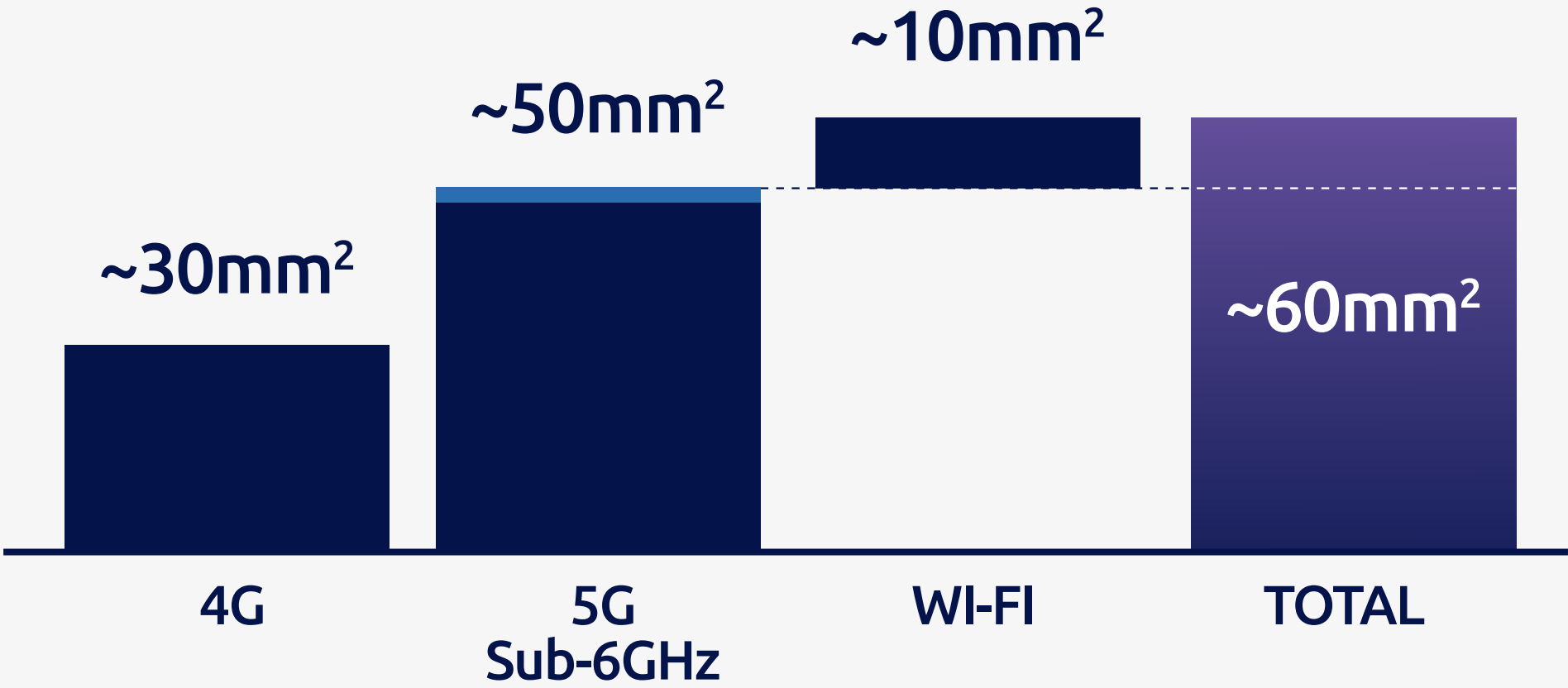
Connect RF-GaN
High-performance power amplifiers



MOBILE CONTENT OPPORTUNITY IN THE NEXT THREE YEARS IN mm²

High-end smartphones

- Connect RF-SOI
- Connect FD-SOI
- Connect POI
- Connect RF-GaN



MOBILE PRODUCT PORTFOLIO

CONNECT RF-SOI

Connect RF-SOI embedded in 100% of 5G smartphones

CONNECT RF-SOI IS TARGETING NEW 5G VERTICALS



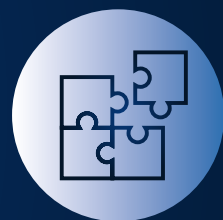
OUR RF-SOI SUBSTRATE ENABLES



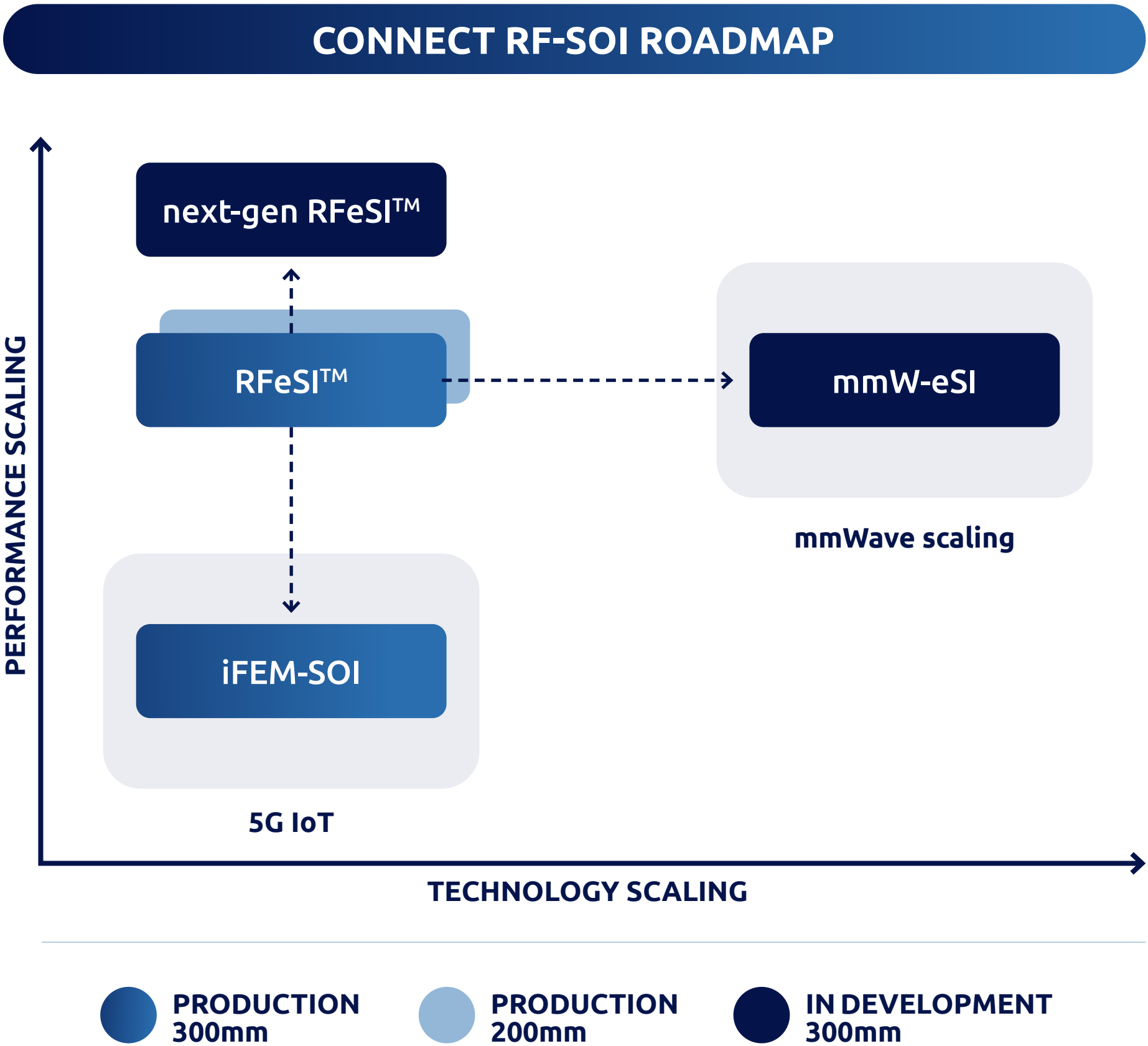
5G CONNECTIVITY
ENHANCEMENT



BATTERY
POWER SAVING



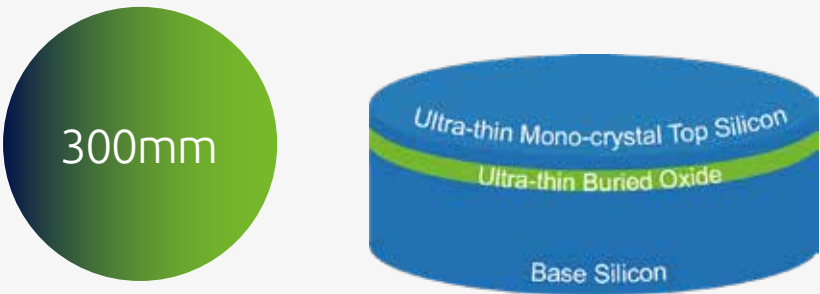
OPTIMIZED FOOTPRINT
WITH RFFE INTEGRATION




MOBILE PRODUCT PORTFOLIO


CONNECT FD-SOI

FD-SOI for mmWave endorsed by major RF players







Google Pixel 6
Google Pixel 6 Pro



Google Pixel 7
Google Pixel 7 Pro



Motorola Edge
(2022)



Samsung Galaxy A53

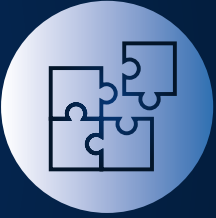
OUR FD-SOI SUBSTRATE ENABLES



HIGH QUALITY & EXTENDED
5G mmWave LINK

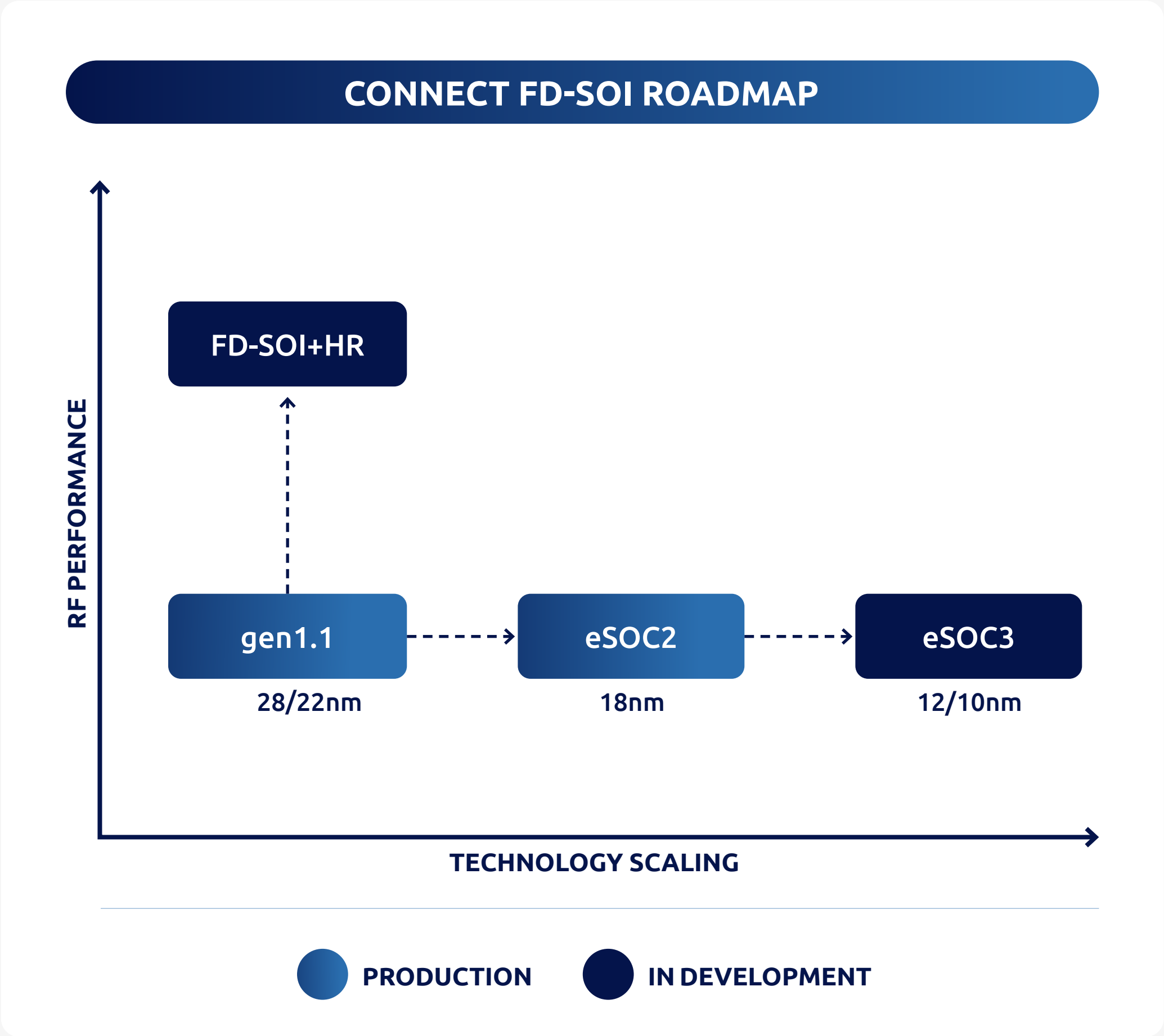


>10% BATTERY
POWER SAVING



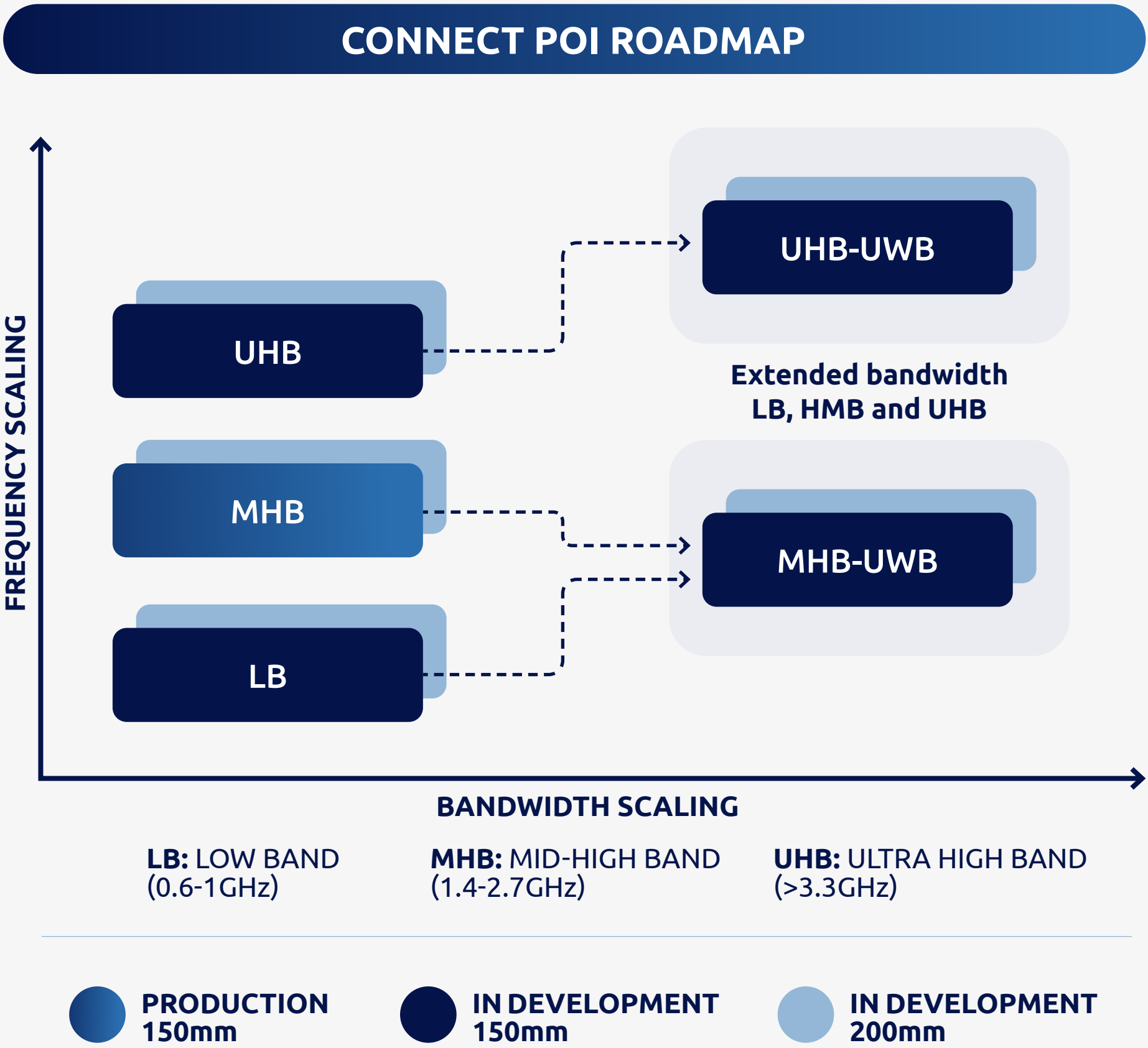
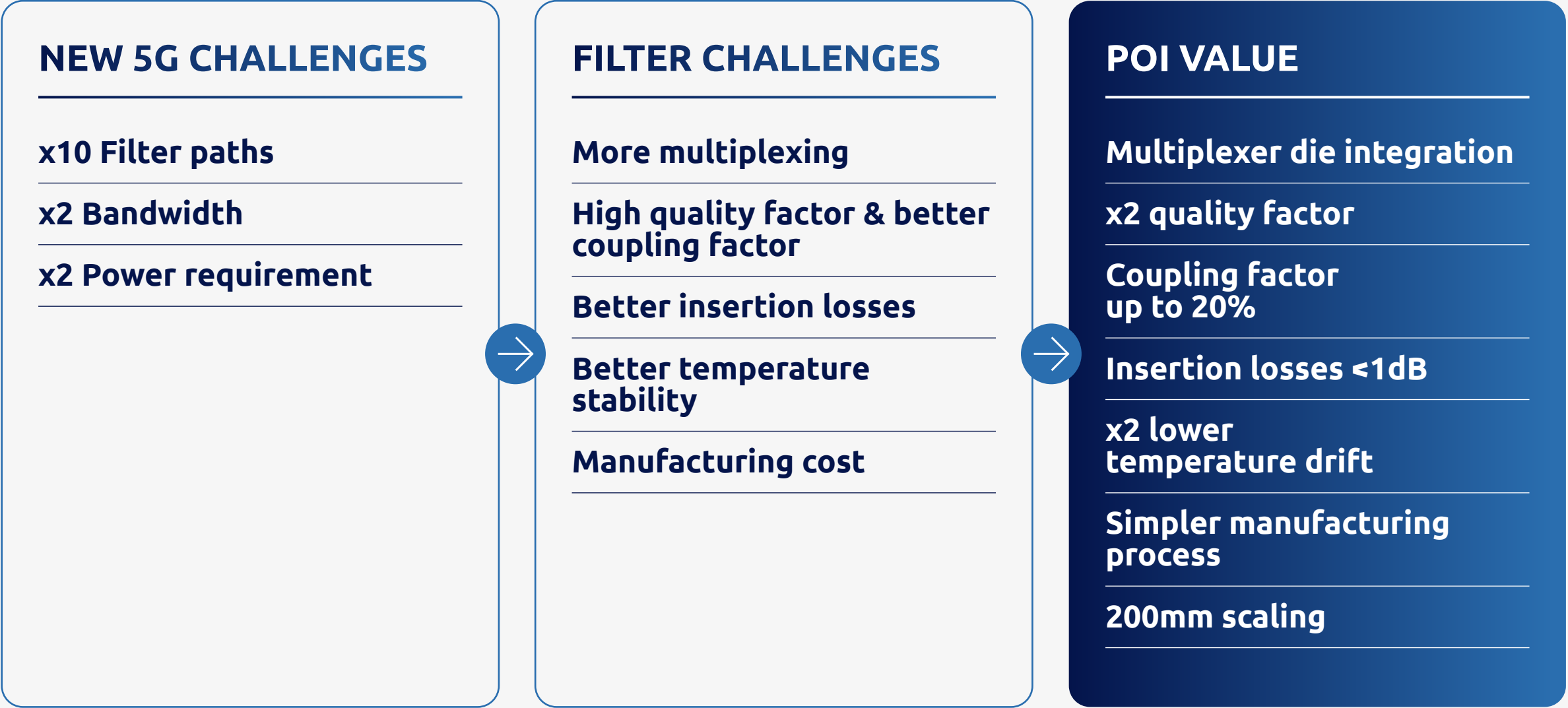
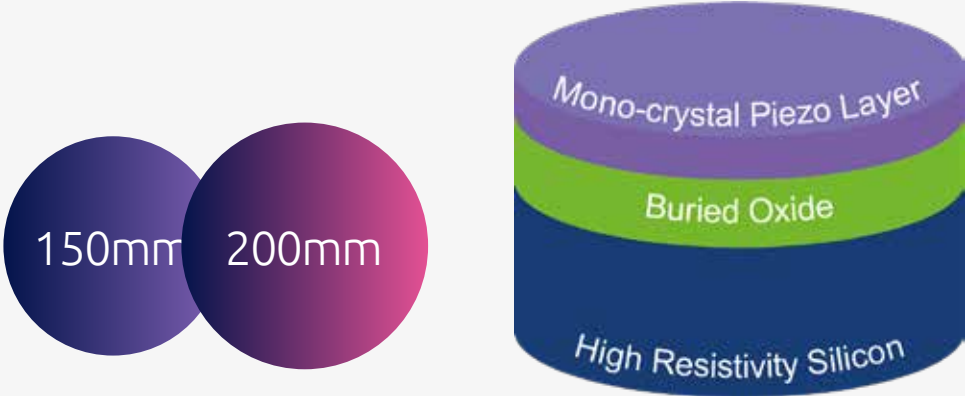
OPTIMIZED FOOTPRINT
WITH DIGITAL SCALING

Images source: store.google.com, motorola.com, samsung.com



MOBILE PRODUCT PORTFOLIO

CONNECT POI



MOBILE PRODUCT PORTFOLIO

CONNECT RF-GaN



GaN technology is a standard for RF power amplifiers in 5G MIMO base stations

GaN-on-Silicon is penetrating 5G base station market for 5G radio cost reduction



GaN technology will meet new 5G mobile requirements with new power class devices and new 5G bands

SOITEC CONNECT RF-GaN SOLUTION FOR MOBILE AND INFRASTRUCTURE

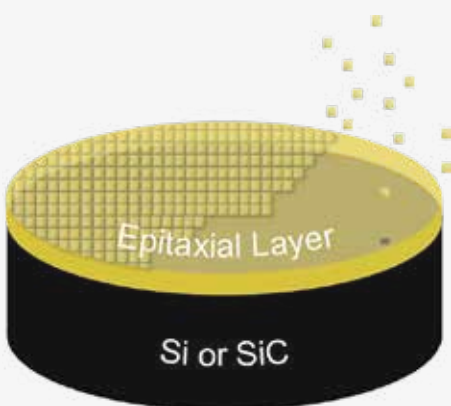
Unique expertise to capture **GaN-on-Si** long-term trend for **Mobile and Infrastructure**

Strong experience to serve high volume manufacturing markets

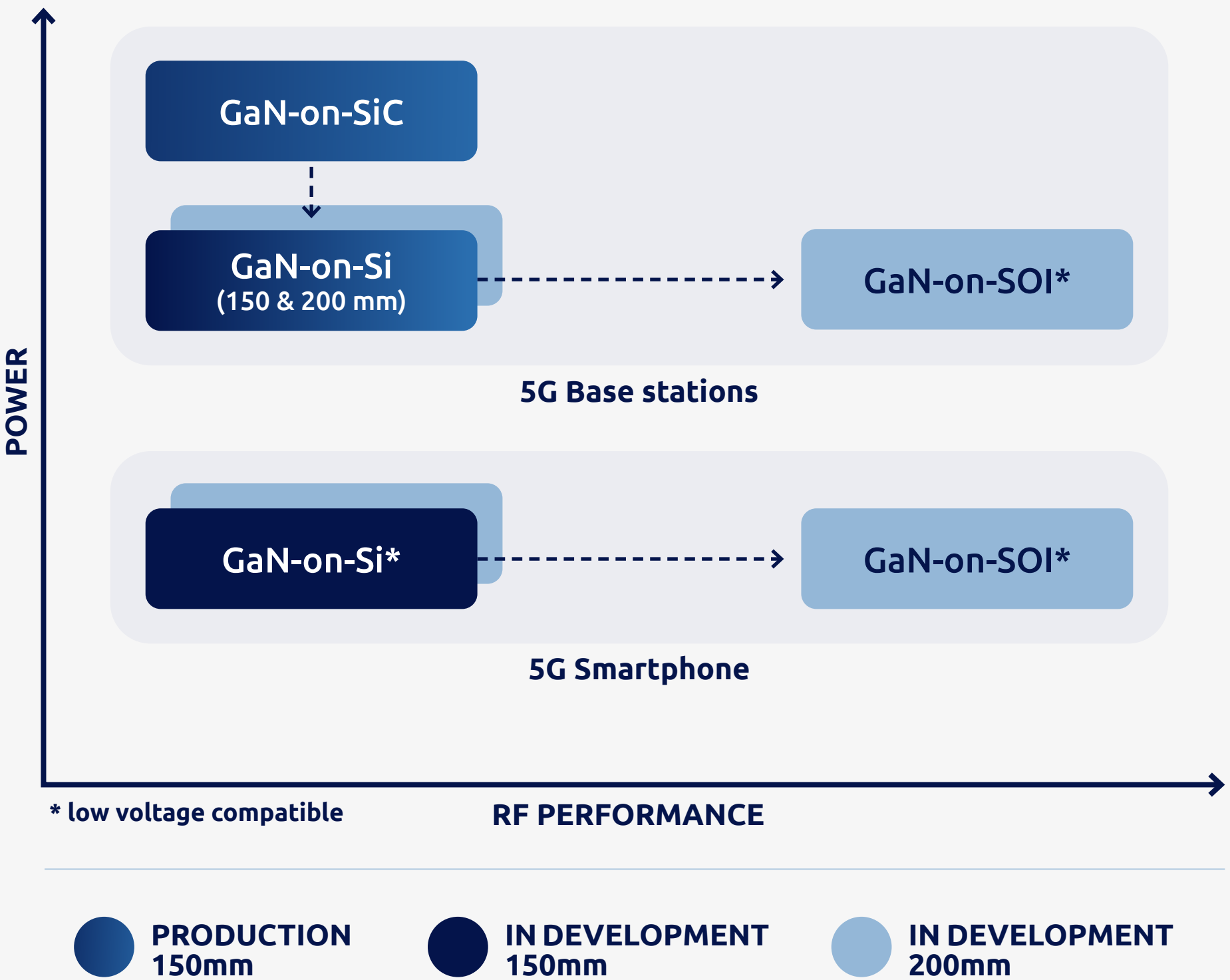
Long-term roadmap to meet higher RF performances with **GaN-on-SOI**

150mm

200mm



CONNECT RF-GaN ROADMAP



MOBILE COMMUNICATIONS KEY MESSAGES

5G, 5G ADVANCED AND mmWave ARE THE ENGINES OF MOBILE COMMUNICATION GROWTH

- 5G penetration progressing with ~60% smartphones supporting 5G in 2023
- Mobile content opportunity x2 in the next 3 years for Soitec Product Portfolio
- Leveraging a new wave of 5G penetration beyond smartphones, connecting everything and everywhere

MORE ROBUST, EFFICIENT AND COMPACT WI-FI CONNECTIVITY SYSTEM

- Wi-Fi 6E and next gen Wi-Fi 7 will offer better user connectivity experience
- Connect RF-SOI makes Wi-Fi connection seamless, with improved battery efficiency and with full die integration
- Connect FD-SOI leverages SoC digital scaling and RF integration benefits combined with integrated Bluetooth and Wi-Fi capabilities

DEPLOYING SCALABLE PRODUCT ROADMAPS

- Extend Connect SOI portfolio to new 5G verticals
- Extend Connect POI to penetrate the Filter market through all band segments from LB to UHB
- Extend Connect RF-GaN from infrastructure to Mobile with 200mm technology scalability

AUTOMOTIVE & INDUSTRIAL

Emmanuel Sabonnadière



GROWTH DRIVERS AUTOMOTIVE & INDUSTRIAL

AUTOMOTIVE – In vehicle

Car increasingly becoming a connected hub

- In-vehicle Networking
- In-vehicle Sensors & Actuators
- Power Management IC (PMIC)
- System Basis Chip (SBC)
- Multimedia application processor
- Class D audio amplifier

AUTOMOTIVE – Edge computing

Improving automation features to improve functional safety

- Front, Rear, Edge & imaging radars
- MCU / MPU
- Vision / Data Fusion Processor
- LiDARs
- Zonal / Edge Computing
- Airbag / Braking system

AUTOMOTIVE – Powertrain

Accelerating Electric Vehicle adoption

- Powertrain / Traction inverter
- On-Board Charger
- Battery Management System
- DC-DC converter

INDUSTRIAL – Industry 4.0

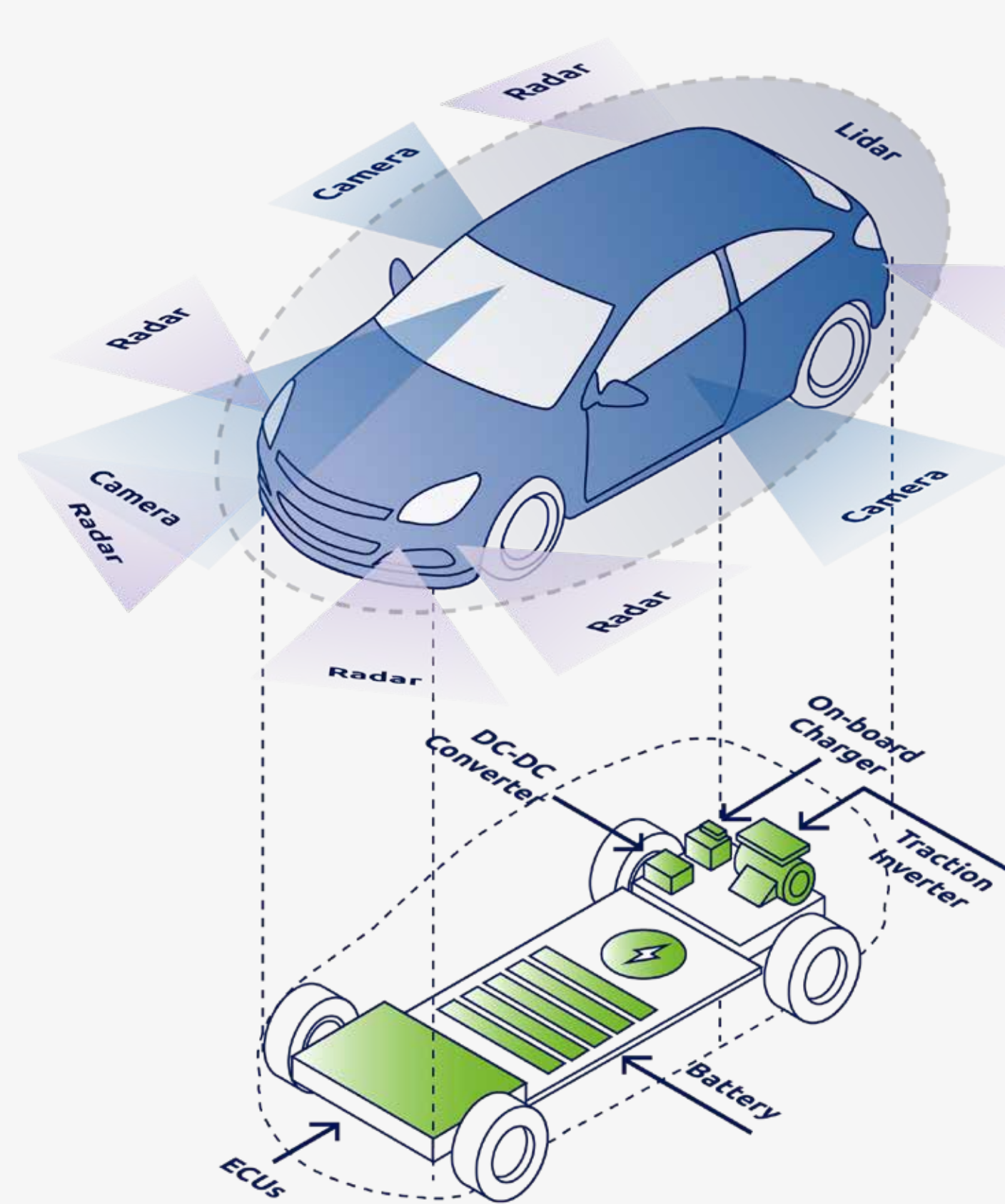
Enabling factories of the future with more safety, automation and efficiency

- Solar field DC/AC stations
- Motor drive & gate driver
- Power converter
- PMICs & SBCs
- Low CO₂ footprint power devices



AUTOMOTIVE MEGATRENDS

DRIVE INNOVATION FROM SYSTEMS TO SUBSTRATES

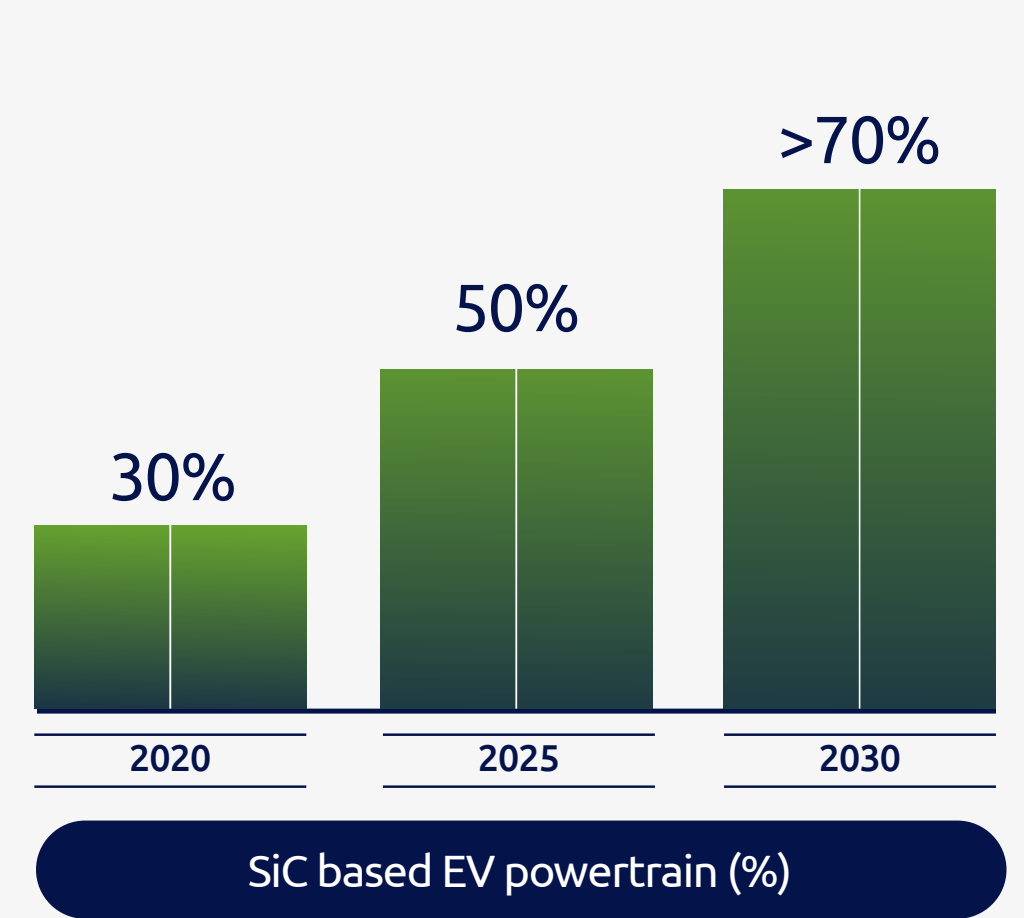
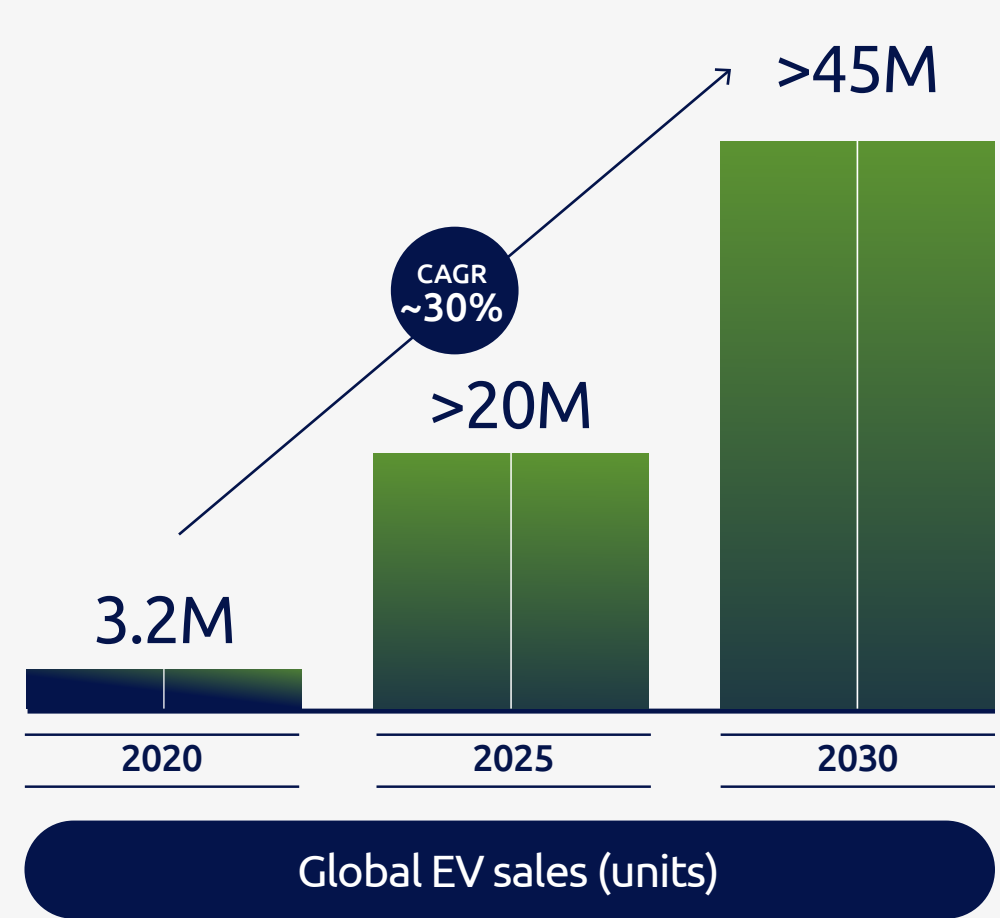
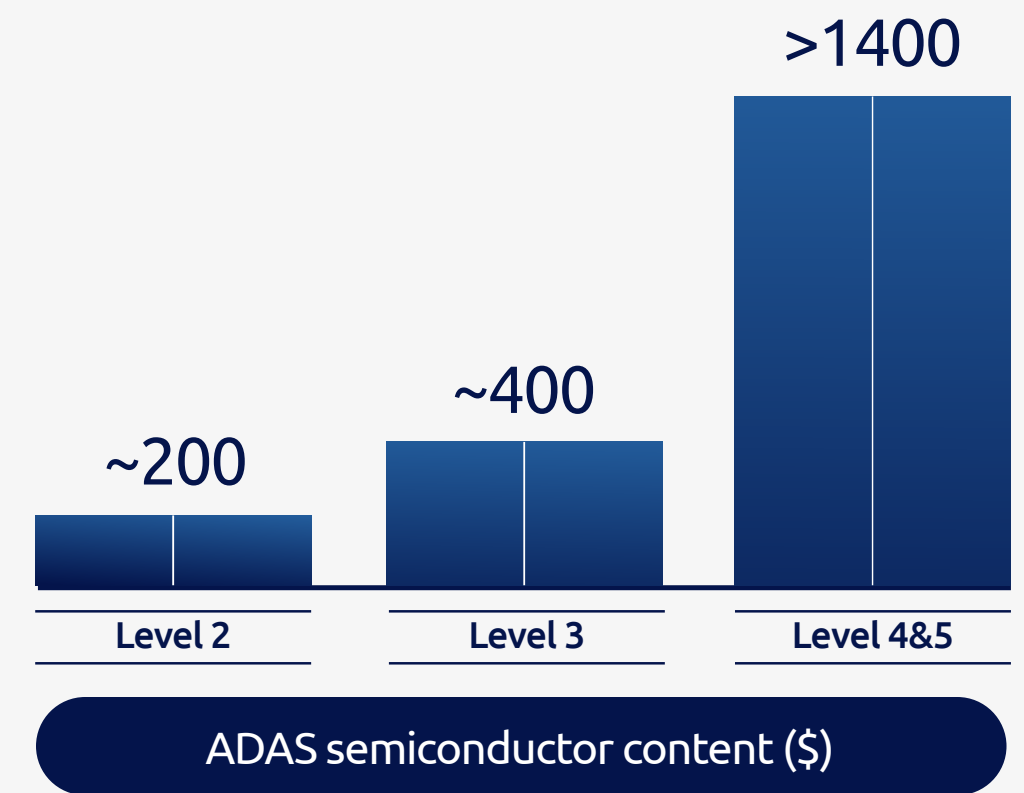
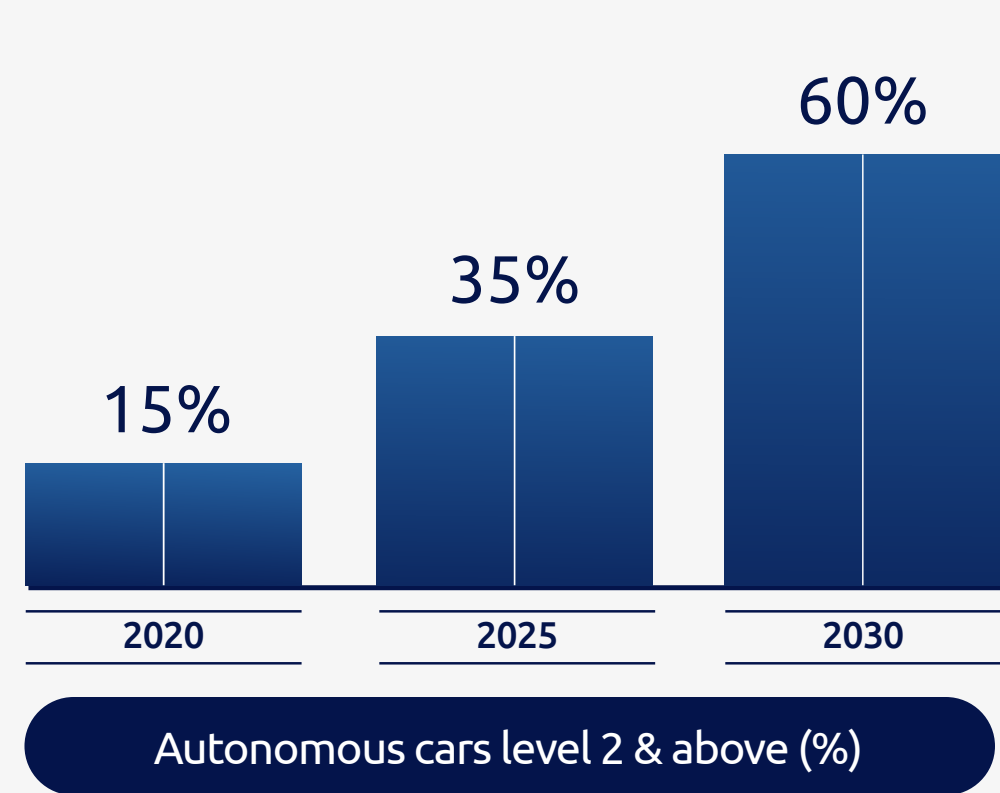


ADAS

- Fusion processor
- Radar processor
- Image sensor
- Domain controller

ELECTRIFICATION

- SiC Diode
- SiC MOSFET
- GaN MOSFET
- PMIC
- BMS
- Gate drivers
- Smart actuator



Source: Soitec estimates, Infineon, NXP, IHS, The International Council on Clean Transportation (ICCT) 2020



POWERTRAIN – A CRITICAL COMPONENT OF THE EV MARKET

SiC ADDS VALUE AT SYSTEM LEVEL AND ENABLES COST REDUCTION

POWERTRAIN COST: ~\$10,000

ELECTRIC MOTOR

- Electric motors
- e-transmission

~\$1,100 ↘

BATTERY PACK & MODULES

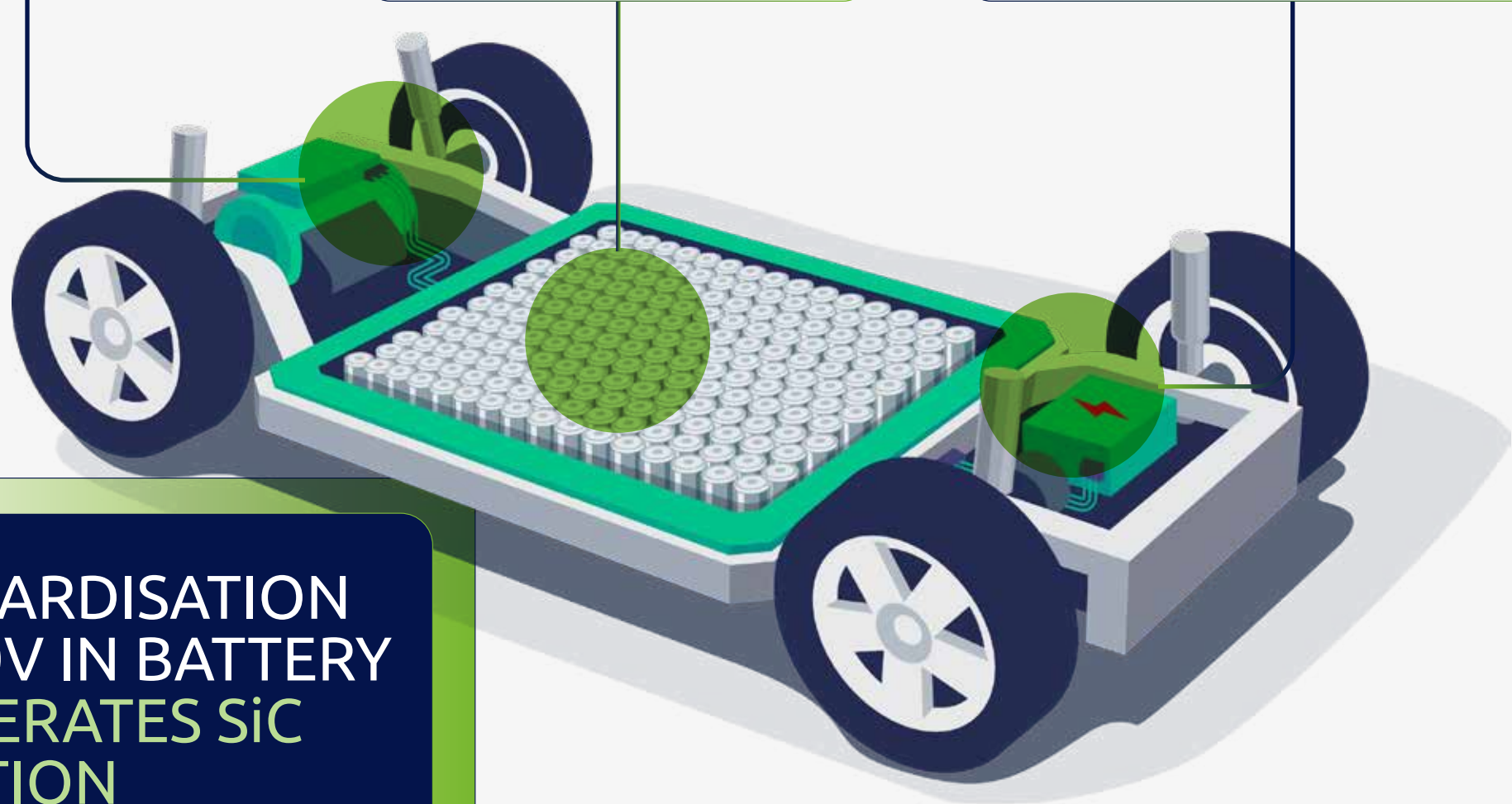
- Battery pack
- Modules and cells
- BMS

~\$8,000 ↘

POWER ELECTRONICS

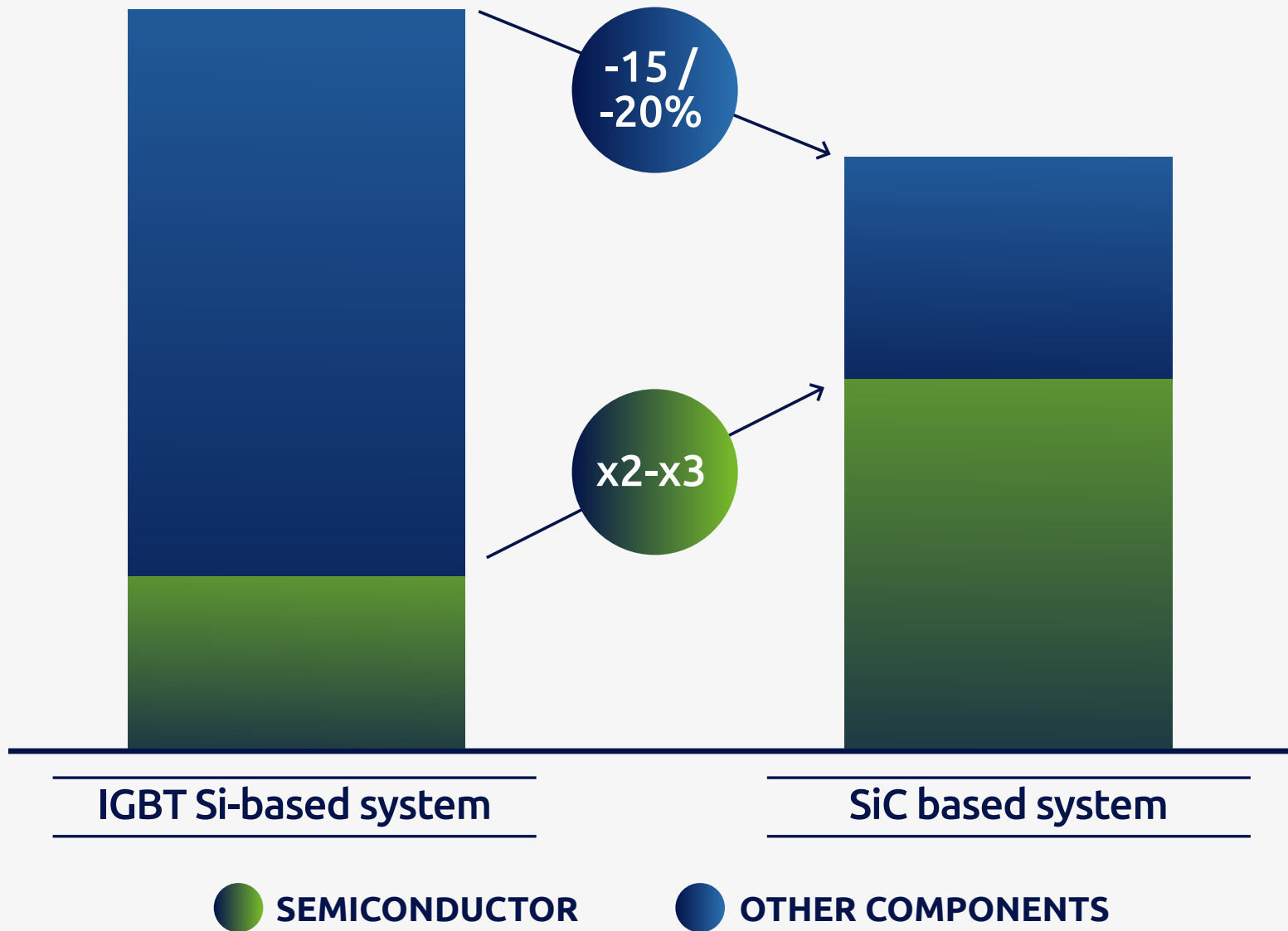
- E-drive / inverter (DC/AC)
- DC/DC Converter
- On-board charger (AC/DC)

~\$1,500 →



STANDARDISATION
OF 800V IN BATTERY
ACCELERATES SiC
ADOPTION

TOTAL SYSTEM COST – 15-20% REDUCTION

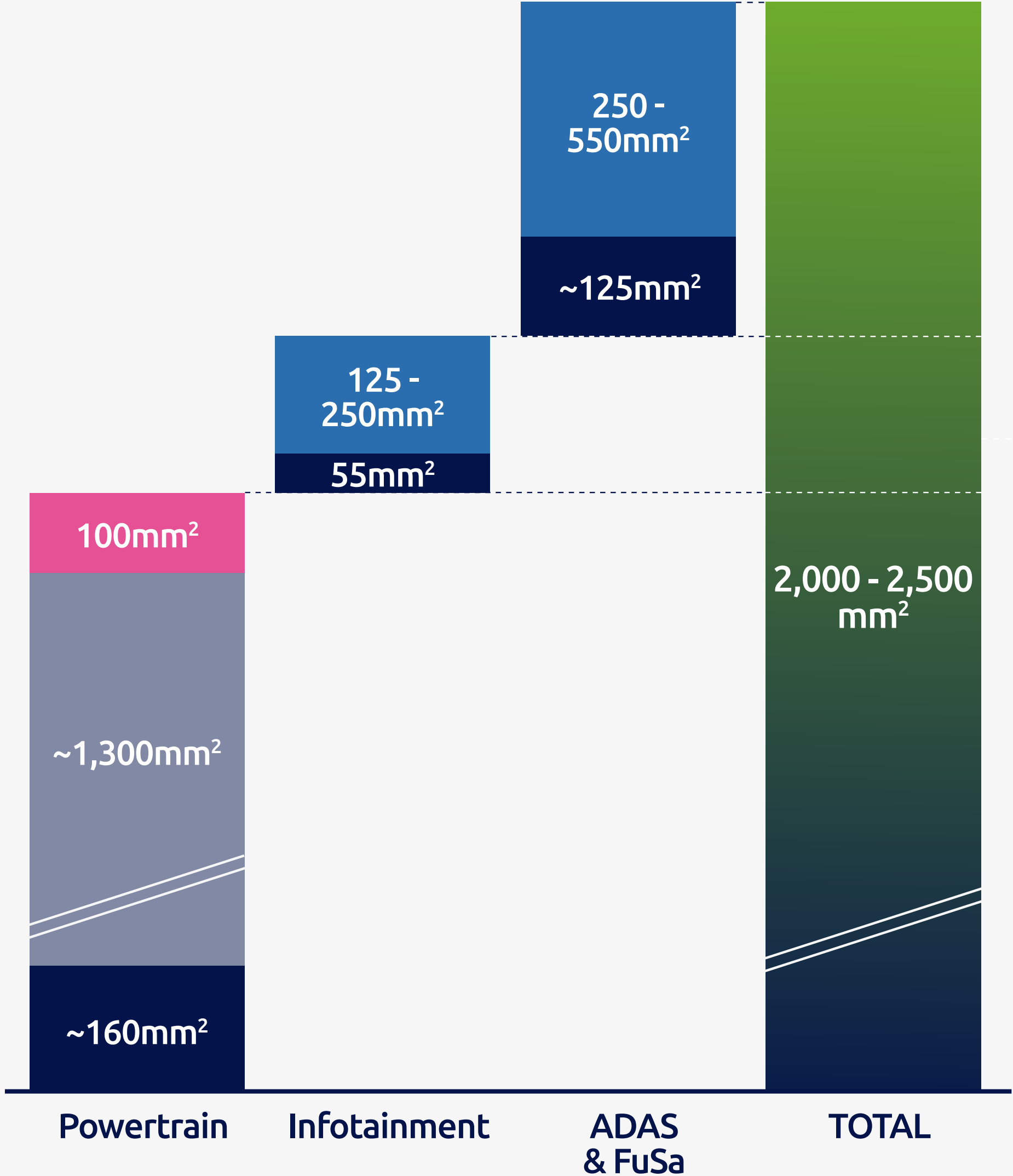
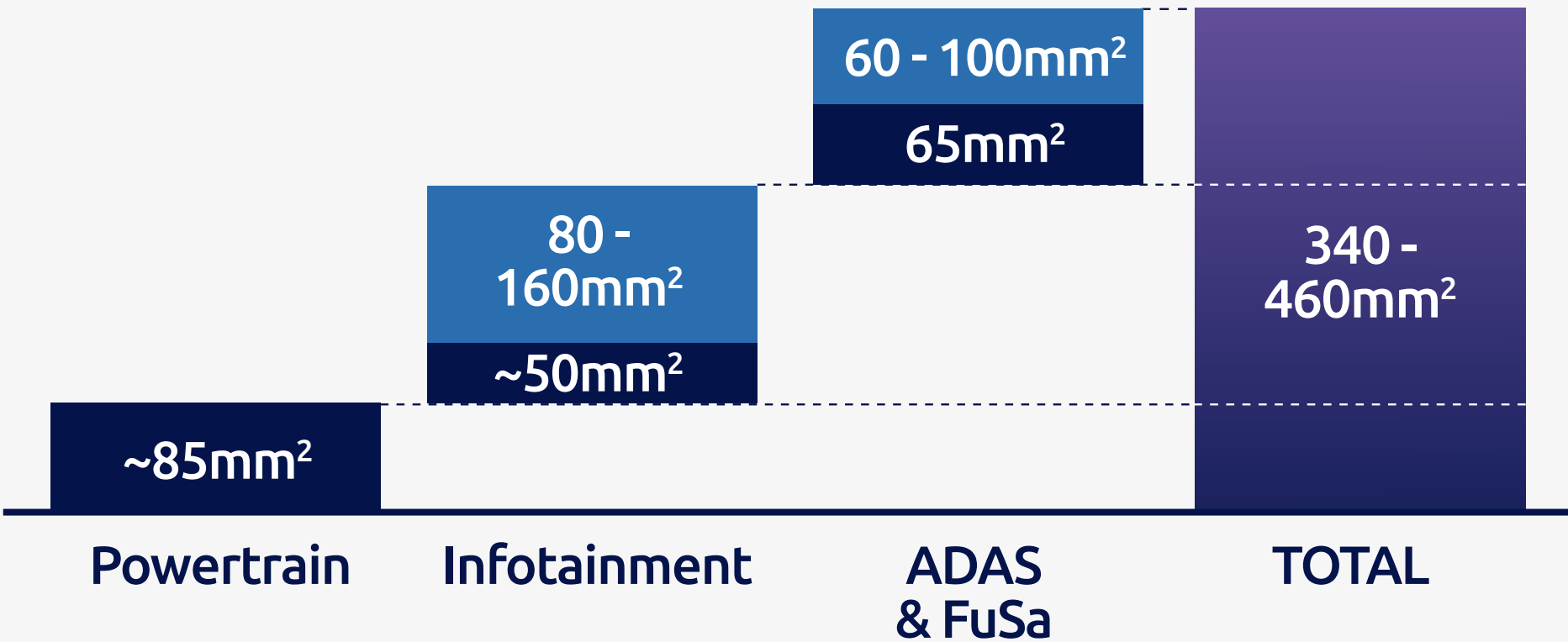


Shorter charge time 800V	~50% FASTER
Increased battery range	~5-10% LONGER
Reduced system / battery cost	~\$500-\$1,000



AUTOMOTIVE CONTENT OPPORTUNITY IN THE NEXT THREE YEARS IN mm²

- Auto Power-SOI
- Auto FD-SOI
- Auto SmartSiC™
- Auto Power-GaN

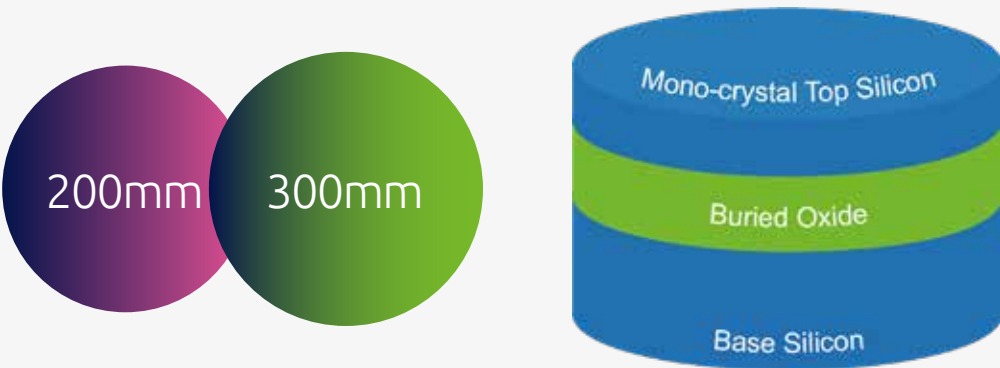


FY21

TOWARD FY26

AUTOMOTIVE & INDUSTRIAL PRODUCT PORTFOLIO

AUTO POWER-SOI



AUTO POWER-SOI FOR IVN, PMIC, SBC, BMS & GATE DRIVERS



AUTO POWER-SOI ENABLES SUPERIOR PERFORMANCE OVER BULK SILICON

EFFICIENT

>10%

SYSTEM COST
REDUCTION & EFFICIENCY
IMPROVEMENT

SAFER

HIGHER

ROBUSTNESS,
NOISE IMMUNITY
AND OPERATING
TEMPERATURE

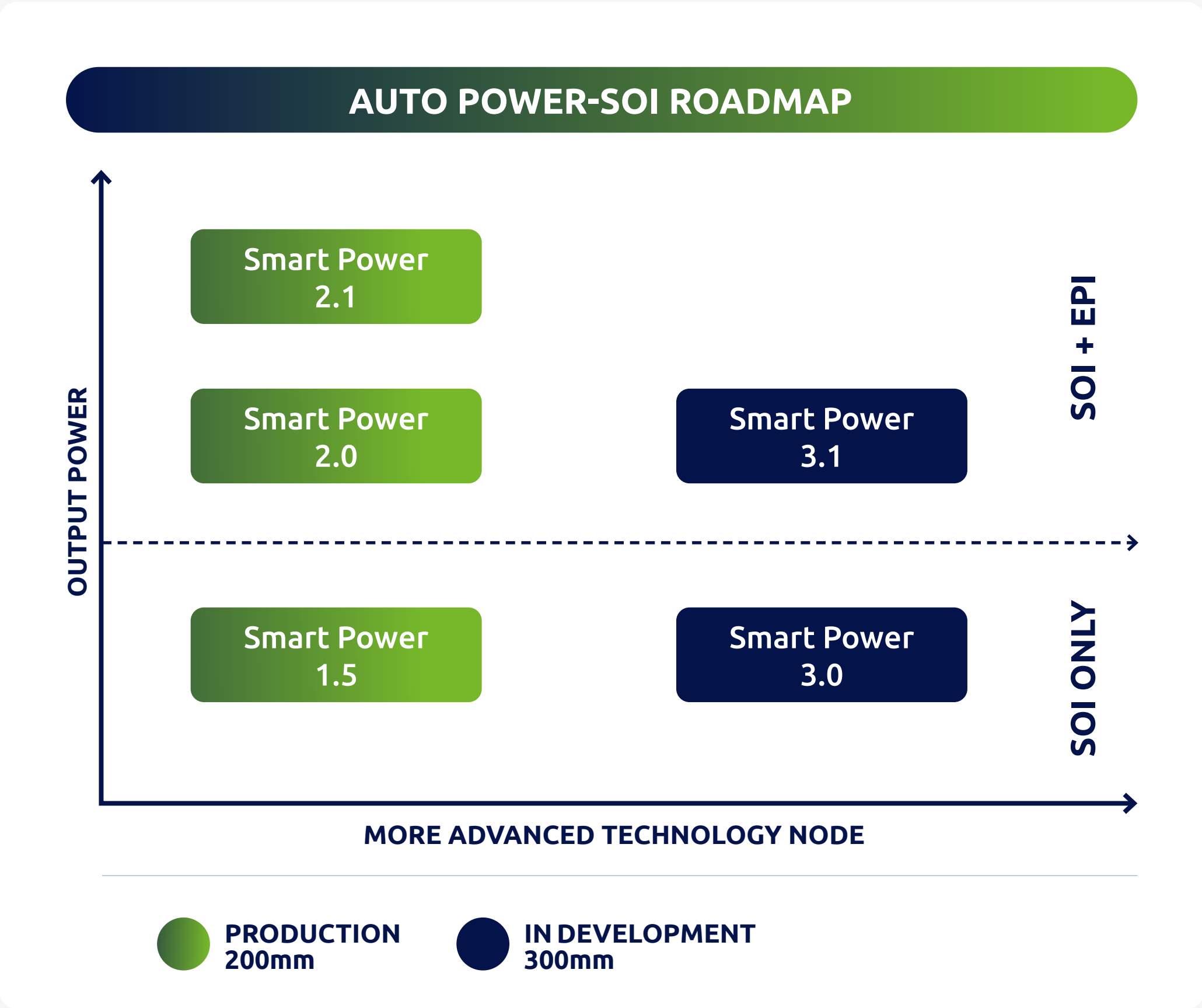
BETTER

> 40x

SMALLER
ISOLATION AREA

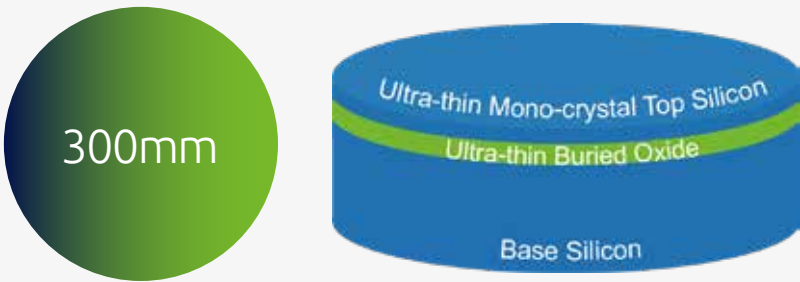
> 50%

DIE SIZE REDUCTION



AUTOMOTIVE & INDUSTRIAL PRODUCT PORTFOLIO

AUTO FD-SOI



AUTO FD-SOI EMPOWERS THE FUTURE OF AUTOMOTIVE AND INDUSTRIAL SMART DEVICES



AUTO FD-SOI ENABLES SUPERIOR PERFORMANCE OVER BULK SILICON AND FINFET

SAVING POWER

~30%

GREENHOUSE GASES
EMISSION REDUCTION

SAVING LIVES

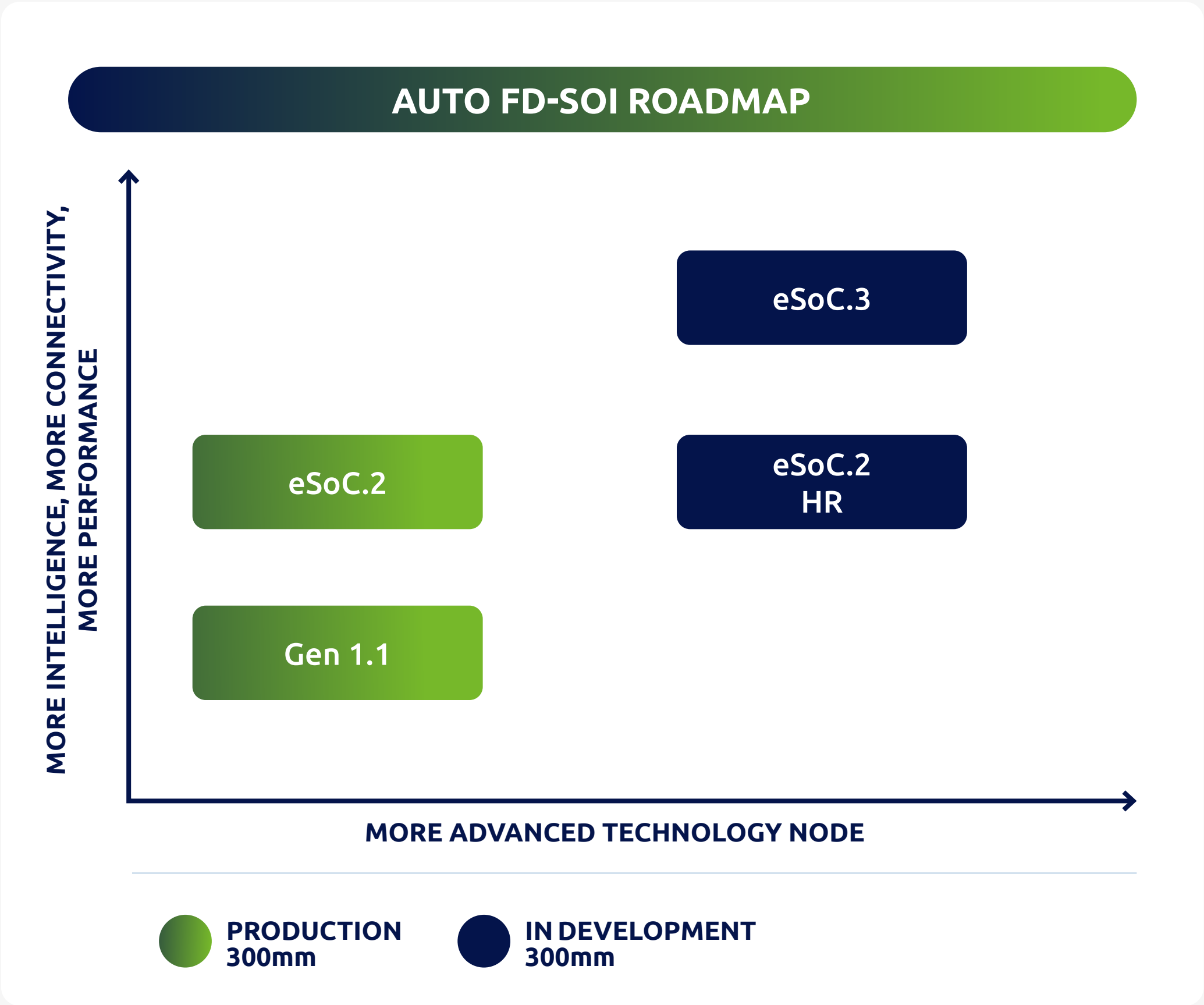
~50%

HIGHER DETECTION
RANGE IN RADARS

SAVING COST

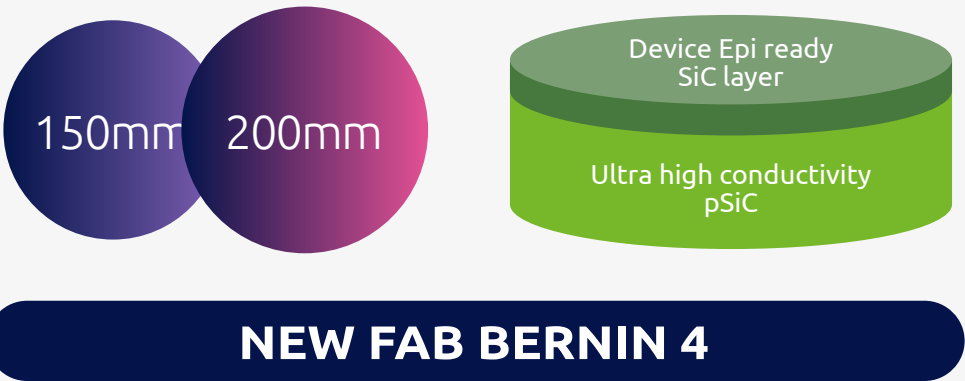
~50%

DIE SIZE
REDUCTION



AUTOMOTIVE & INDUSTRIAL PRODUCT PORTFOLIO

AUTO SmartSiC™



AUTO SmartSiC™, A DISRUPTIVE SOLUTION FOR LARGER SiC ADOPTION



Powertrain



Charging infrastructure



Renewable energies

AUTO SMARTSIC™, A NEW PARADIGM FOR DEVICE PERFORMANCE AND PRODUCTIVITY

GREENER

~70%

LOWER CO₂ FOOTPRINT
THAN STANDARD SiC
WAFERS

FASTER

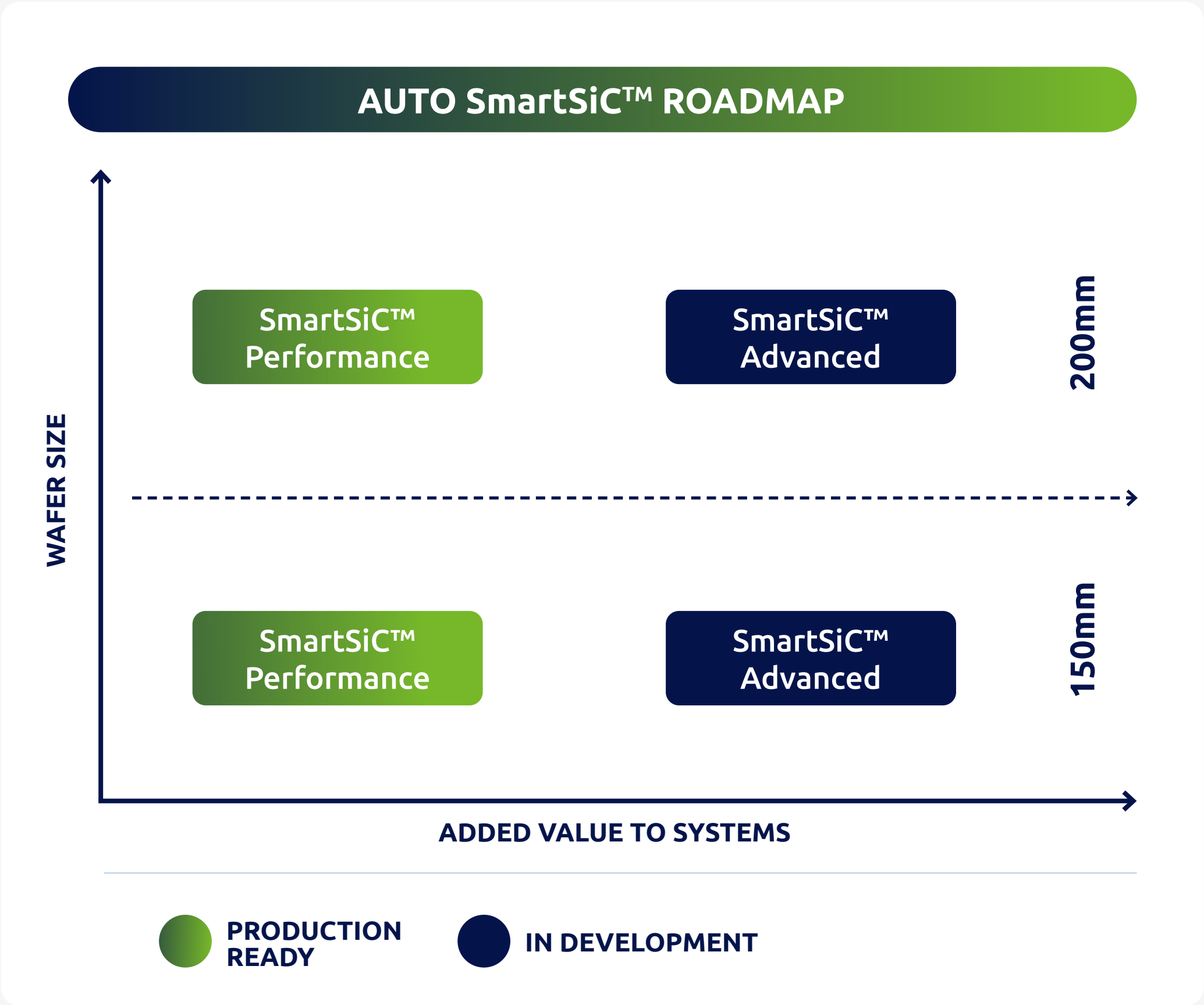
2 YEARS

ACCELERATION OF MASS
DEPLOYMENT OF 200MM
SiC WAFERS

BETTER

UP TO 20%

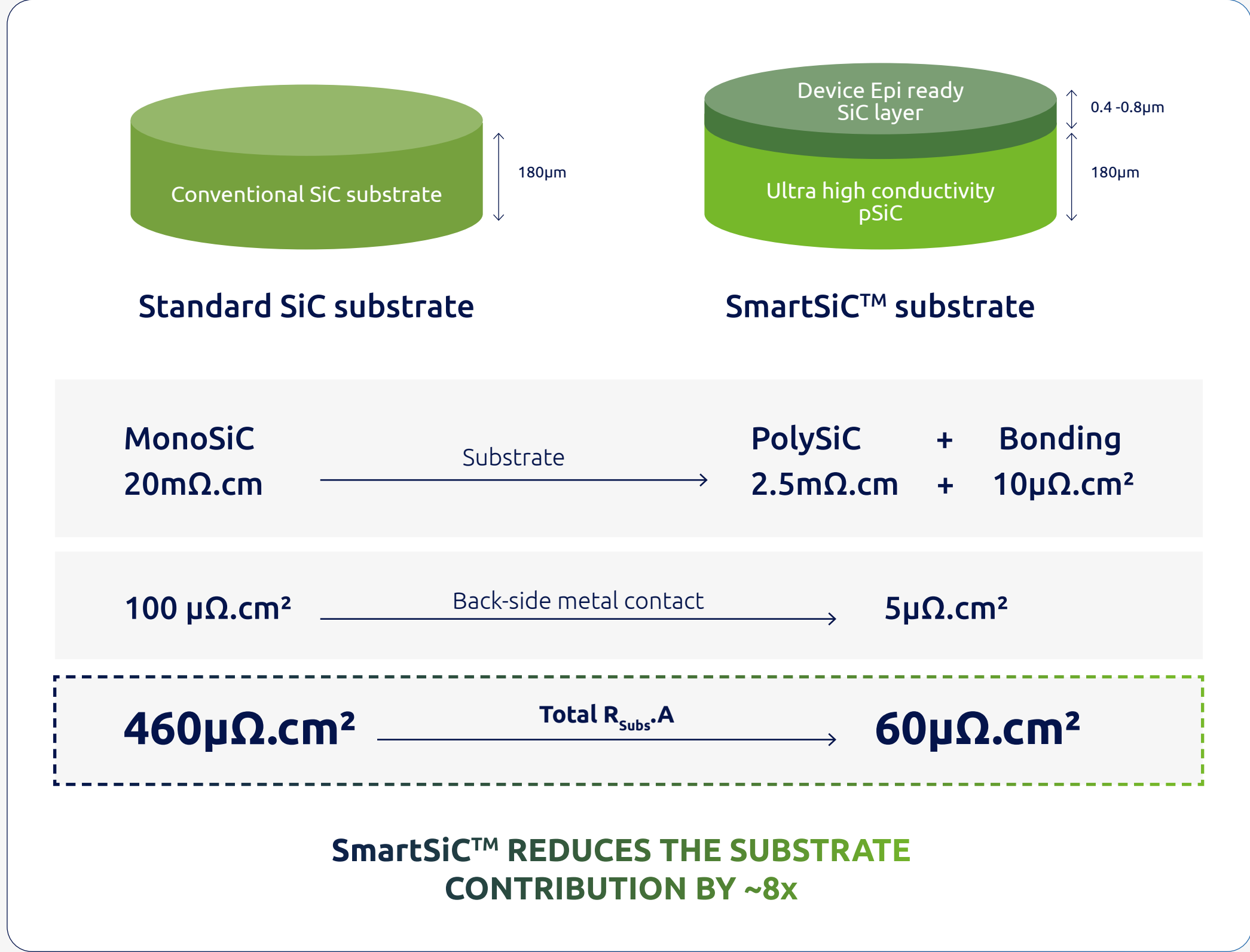
HIGHER POWER DENSITY,
ENABLING MORE
COMPACT, LIGHTER AND
LESS COSTLY SYSTEMS



SmartSiC™ ENGINEERED SUBSTRATE

DRIVING SIGNIFICANT PERFORMANCE GAIN AT DEVICE LEVEL

Lower $R_{DSon} \cdot A$



SmartSiC™ gains the equivalent to one-generation device improvements

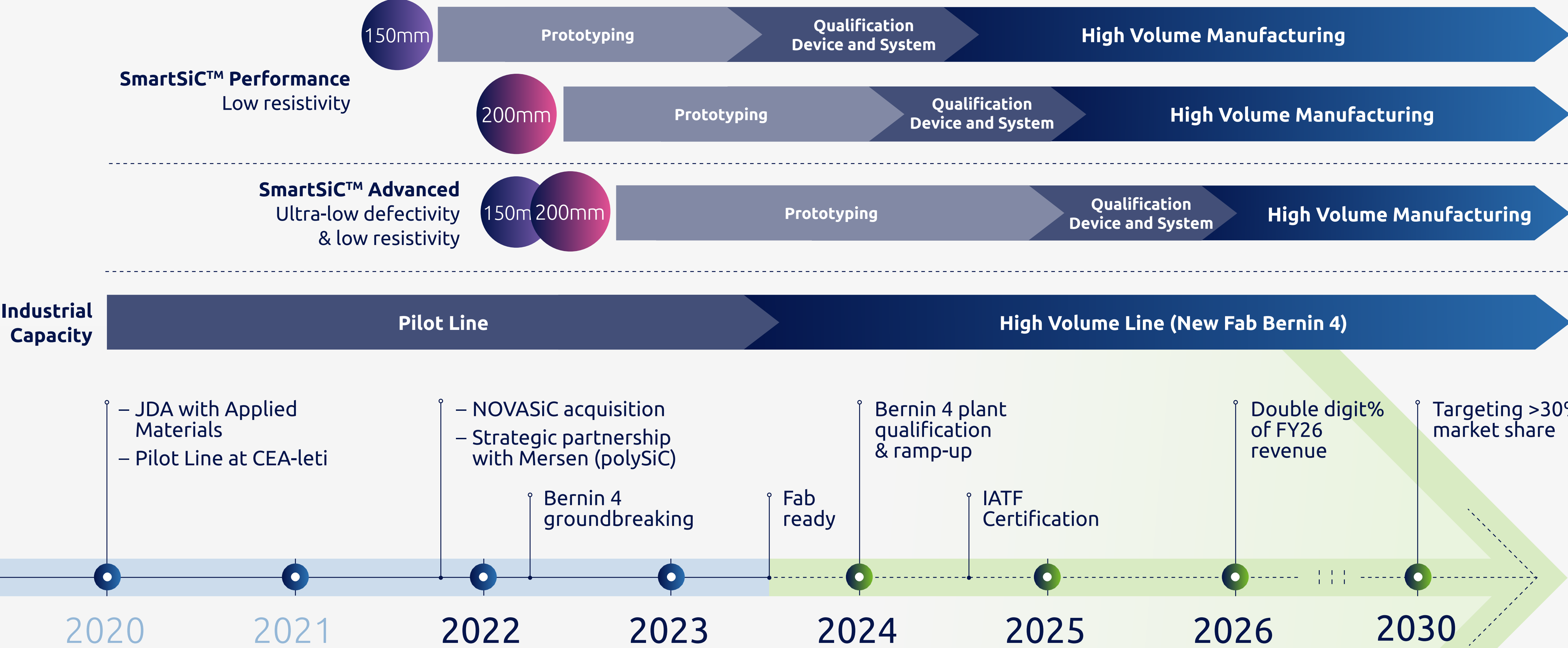
MOSFET 1200V	A	B	C	D
Generation (release year)	3 (2022)	3 (2021)	2 (2022)	4 (2022)
MOSFET design	Planar	Planar	Trench	Trench
Back-grinding Thickness (in µm)	180	180	110	150
SmartSiC™	Gain (*) vs SiC			
	14.9%	14.9%	11.2%	14%

ADDITIONAL GAINS OF SmartSiC™ ON BETTER FLATNESS
AND EASIER BACK-GRINDING PROCESS
+
GAINS ON CAPEX AVOIDANCE

* Soitec estimates based on publicly available information



SmartSiC™ ROADMAP



AUTOMOTIVE & INDUSTRIAL KEY MESSAGES

AUTOMOTIVE & INDUSTRIAL DIVISION EXPECTED TO TRIPLE ITS REVENUE BY FY26

- We leverage 2 main trends, Digitalization & Electrification of the car
- The automotive semiconductor content opportunity is expected to x4 between FY21 and FY26
- SmartSiC™ expected to generate around 50% of the division revenue by FY26

A DYNAMIC AND ATTRACTIVE PRODUCT PORTFOLIO

- Power-SOI, a critical product to enable greater performance and support an increasing number of functional safety features
- FD-SOI is now a reality in the automotive industry, addressing the blossoming market of radars / LiDARs, the transition to Zonal Architectures and enabling AI for mobility

SMARTSiC™, AN INDUSTRY GAME CHANGER

- Silicon Carbide is positioning itself as the new standard for EV powertrain and an asset to accelerate the transition to EV
- SmartSiC™: Greener, Faster, Better. Value Creation & Performance demonstrated
- First customer in Qualification; SmartSiC™ in cars expected by end of CY24
- On track with our roadmap, ready for 1st production in Sept 2023, at our new Fab Bernin 4. Ramp-up in FY25

SMART DEVICES

Michael Reiha



GROWTH DRIVERS SMART DEVICES

SMART COMPUTE

Extending AI toward Edge Computing

- Neural Network accelerators
- Always-on wearable devices
- Industry 4.0 sensors and robots
- Network flow processors

SMART SENSE

Capture data in all environments

- Smart hearables / Voice recognition
- 3D image sensors / Facial recognition
- LiDARs / 3D sensing
- Environmental sensors

SMART NETWORK

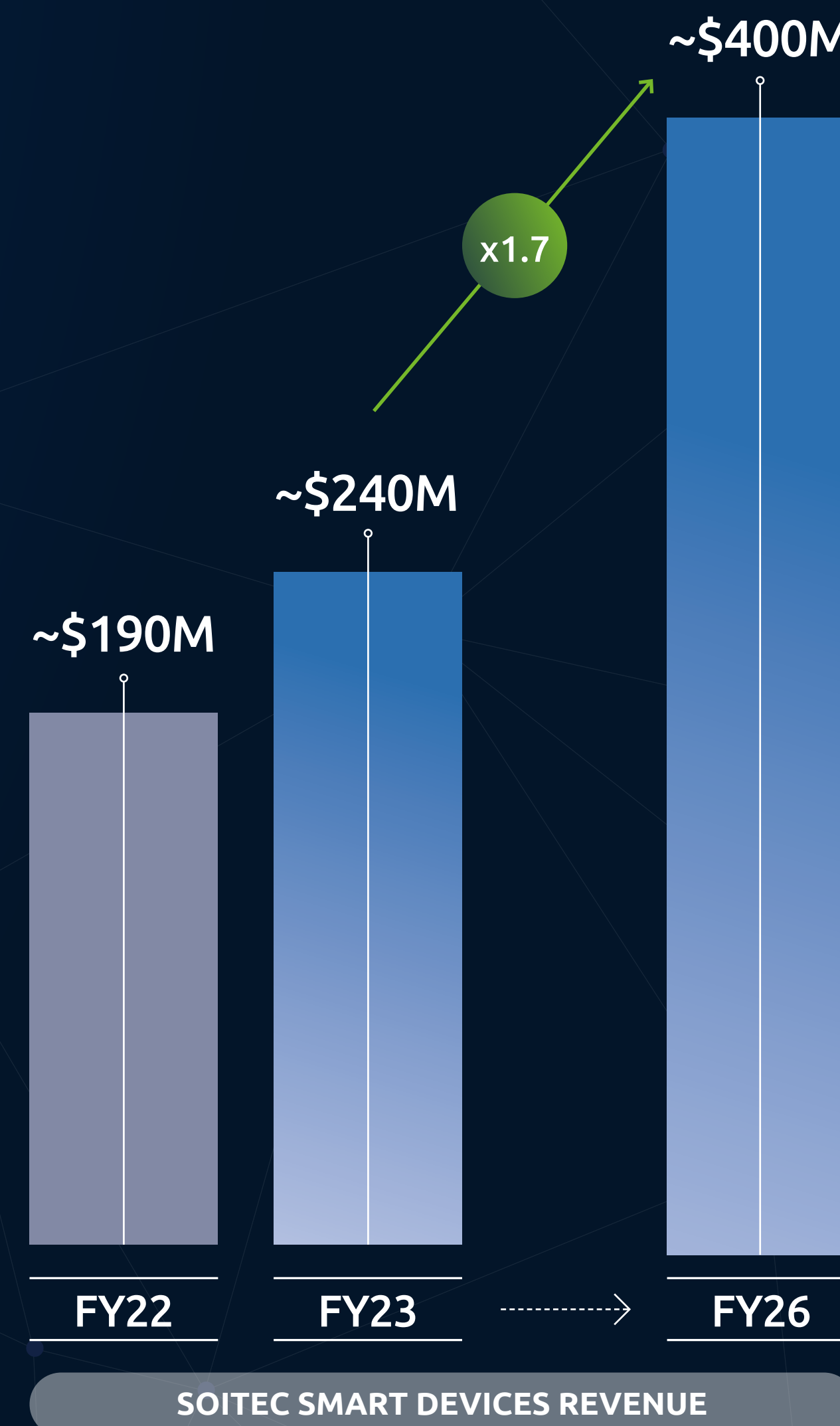
Integrated connections at higher speed

- Pluggable optical transceivers
- Network switch ASICs
- Fiber-To-The-Home
- Co-Packaged Optical I/O
- AI / ML interconnects

AREAS FOR DISRUPTIONS

Targeting the next growth drivers

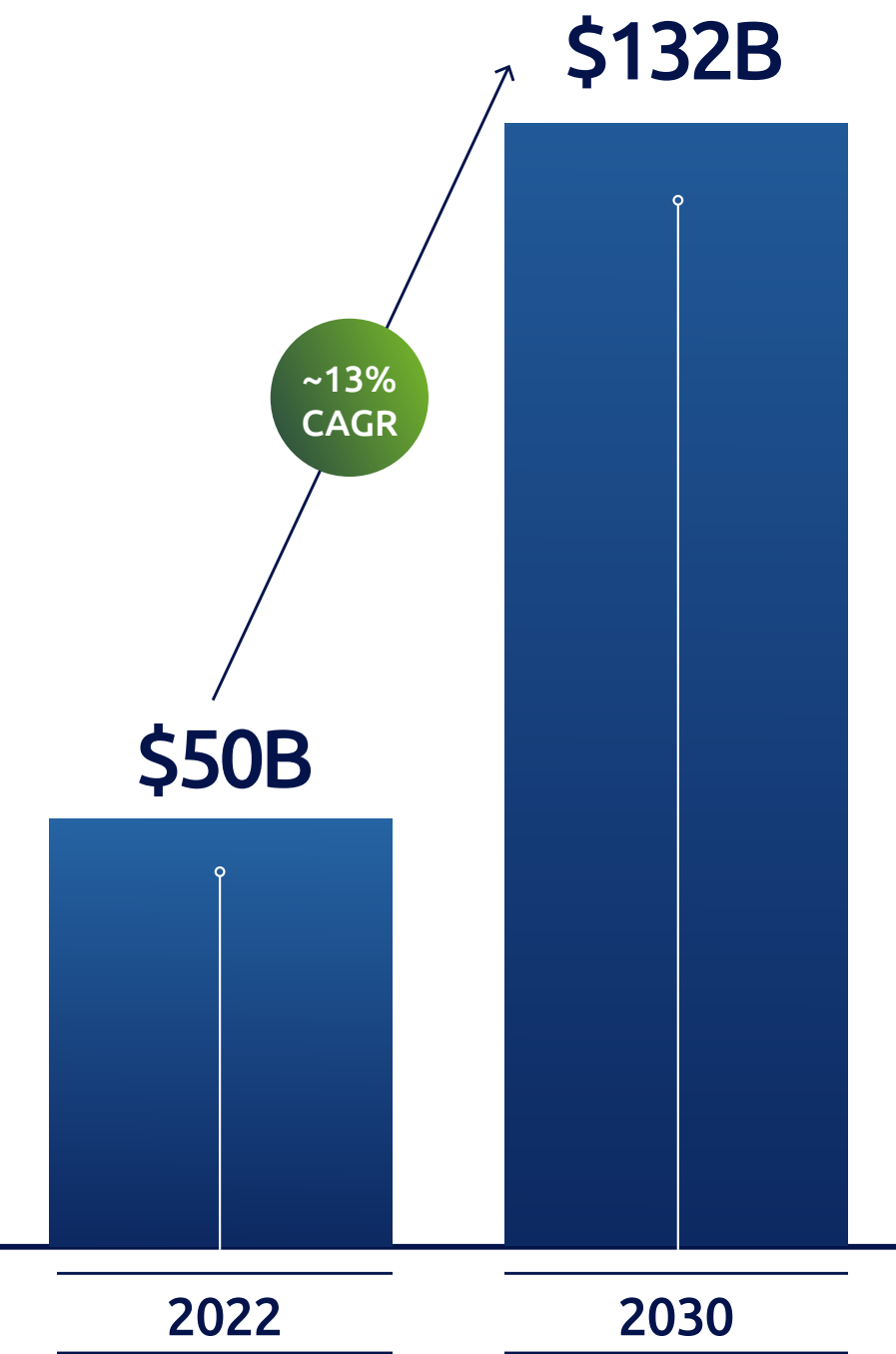
- *Where Network meets Cloud*
- Connectivity Standards Alliance (Matter)
- Quantum computing
- Edge security
- Sustainable agriculture



SMART SENSE PERCEPTION AT THE EDGE



CMOS IMAGE SENSOR HEARABLE MARKET
TO GROW ~13% CAGR OVER 2022-2027



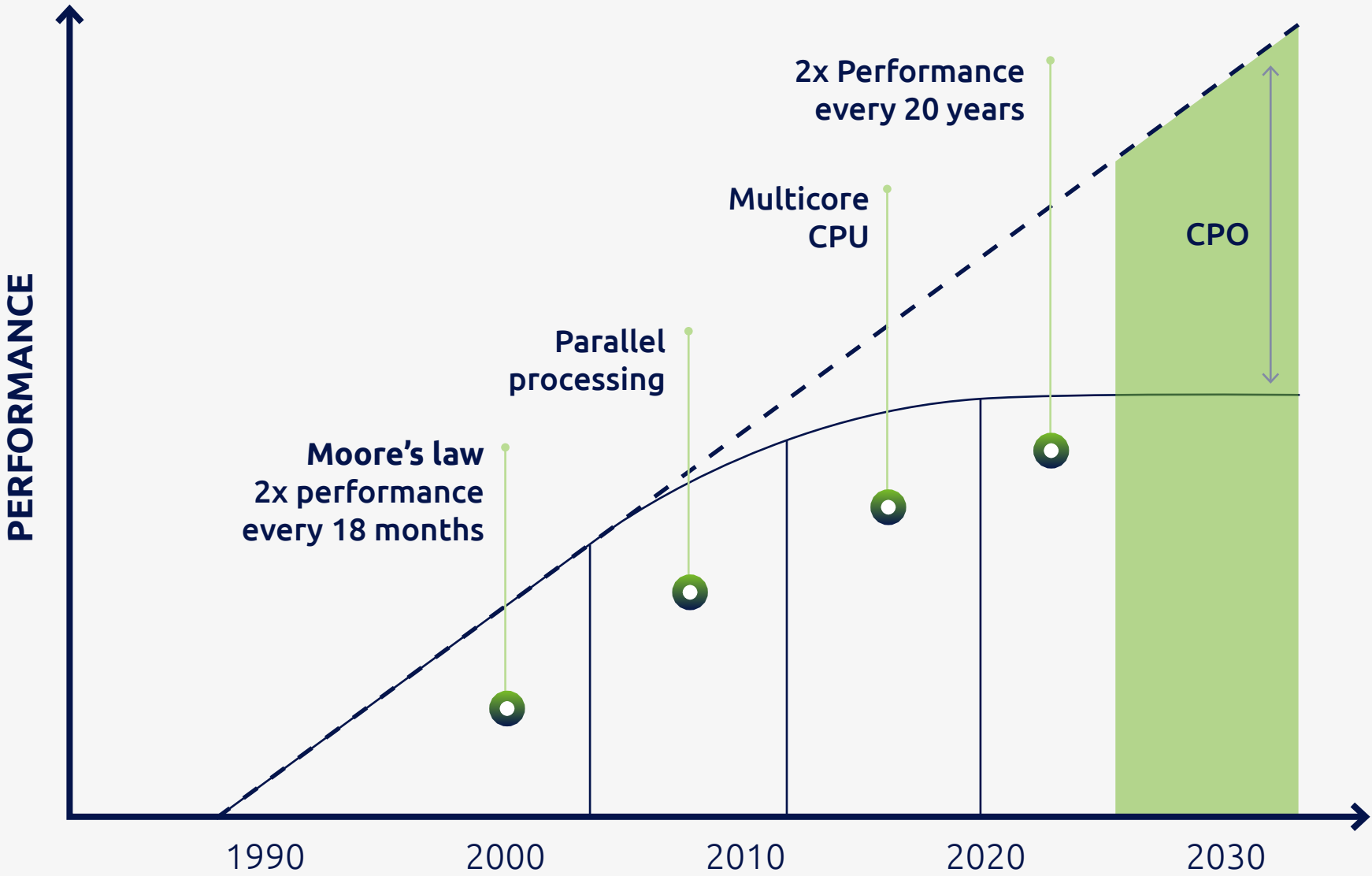
Source: ReportLinker, VerifiedMarketResearch



SMART NETWORK

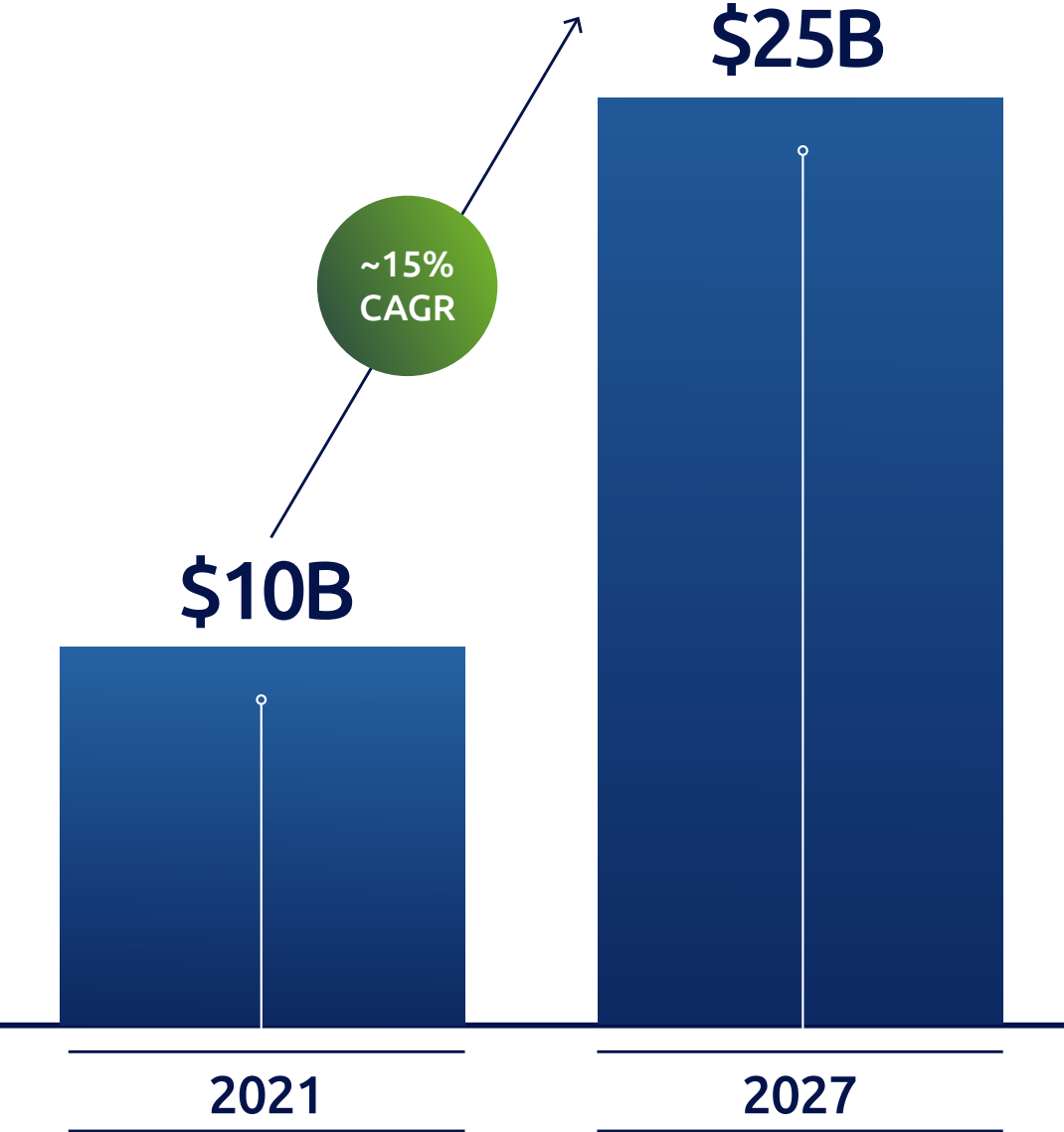
SILICON PHOTONICS FOR DATACOM AND TELECOM

CO-PACKAGED OPTICS (CPO) AS A MEANS TO EMULATE MOORE'S LAW



Source: Broadcom

OPTICAL TRANSCEIVER MARKET GROWING ~15% CAGR OVER 2021-2027



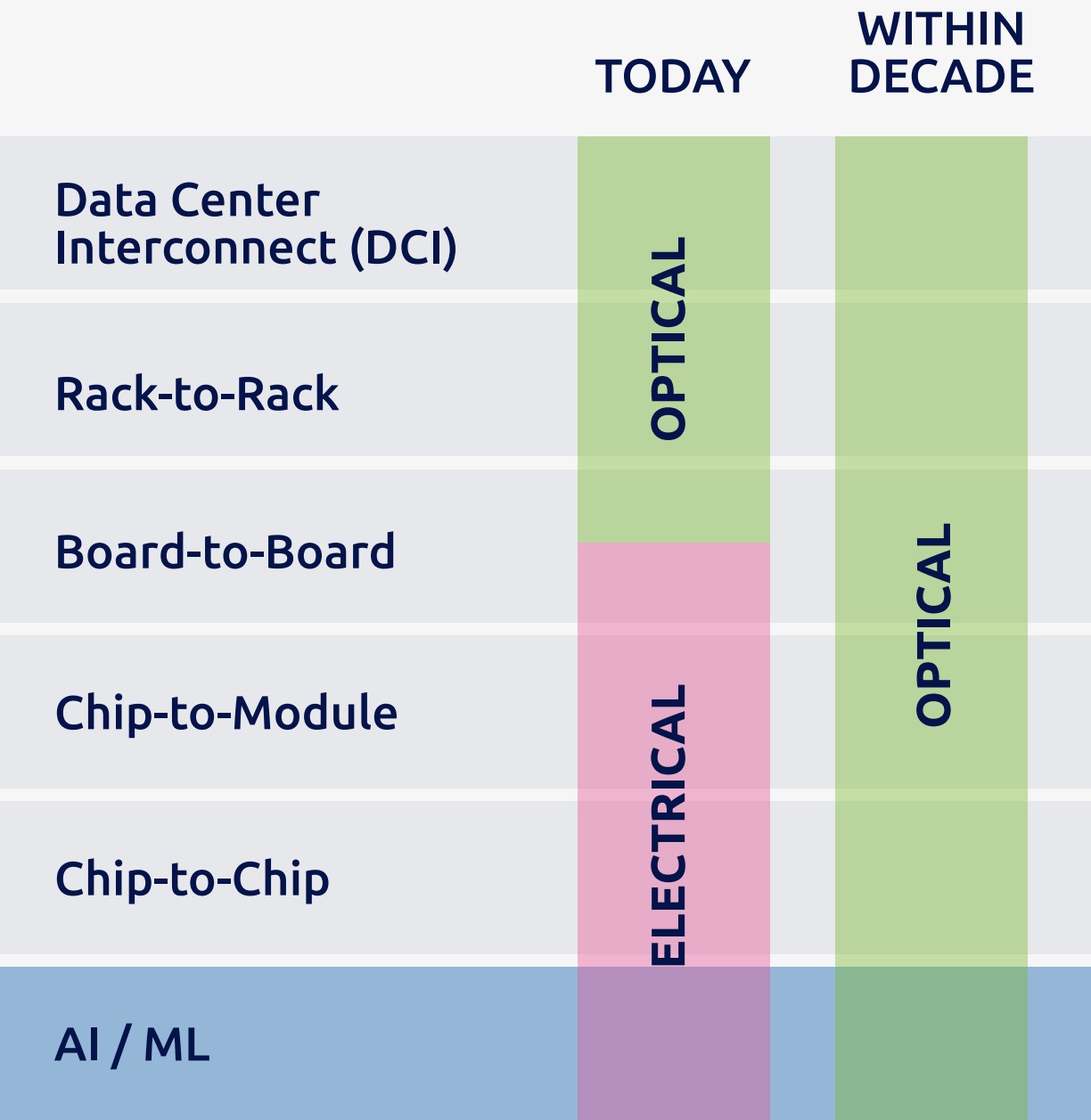
Source: Yole



SMART NETWORK

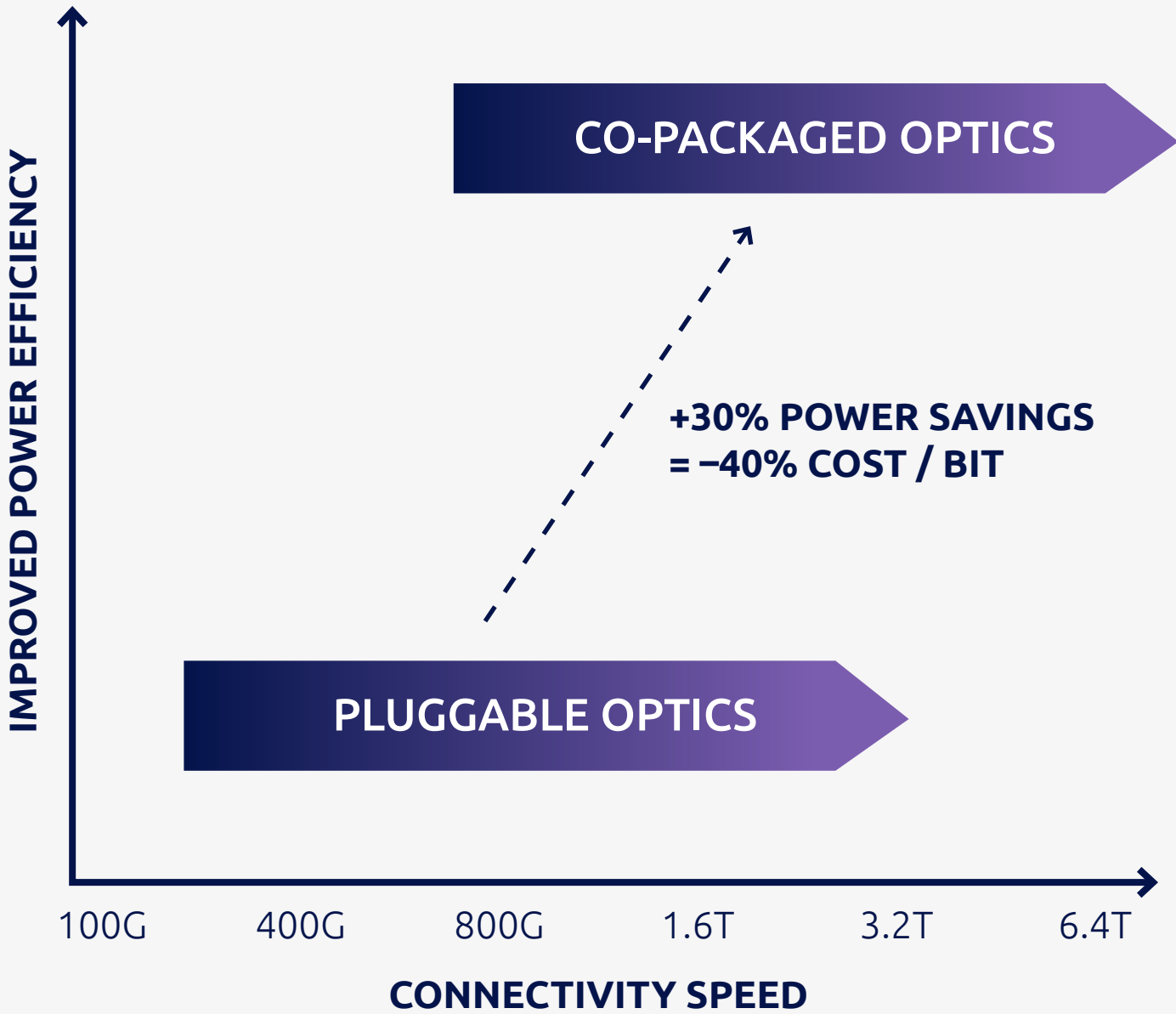
AI / ML ENABLEMENT AS A NETWORK SOLUTION

CURRENT AI / ML INFRASTRUCTURE IS BANDWIDTH x DISTANCE LIMITED

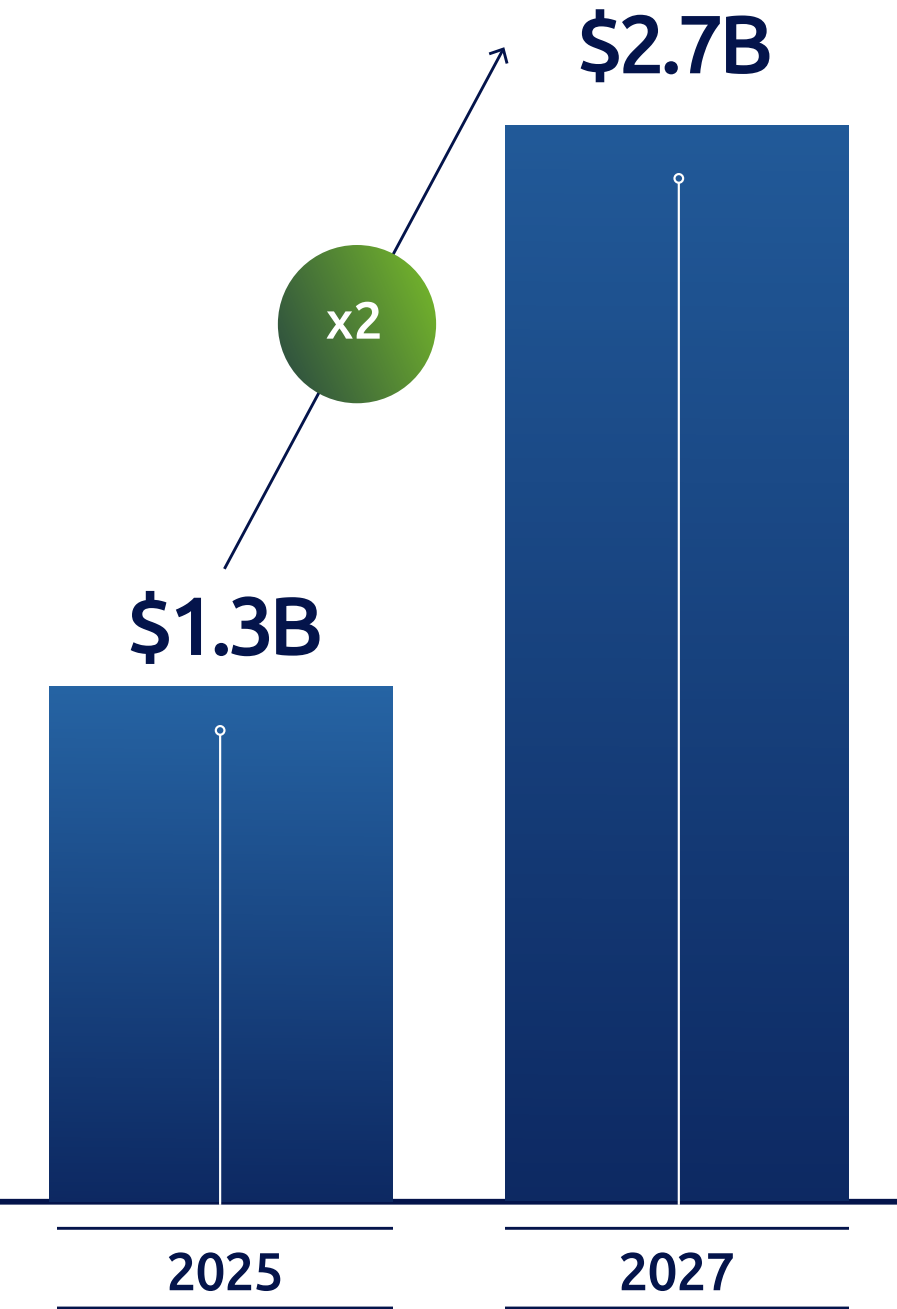


Source: Yole & Soitec

FUTURE AI / ML INFRASTRUCTURE AS A MULTI-LAYERED NETWORK



CPO MARKET TO DOUBLE OVER 2025-2027

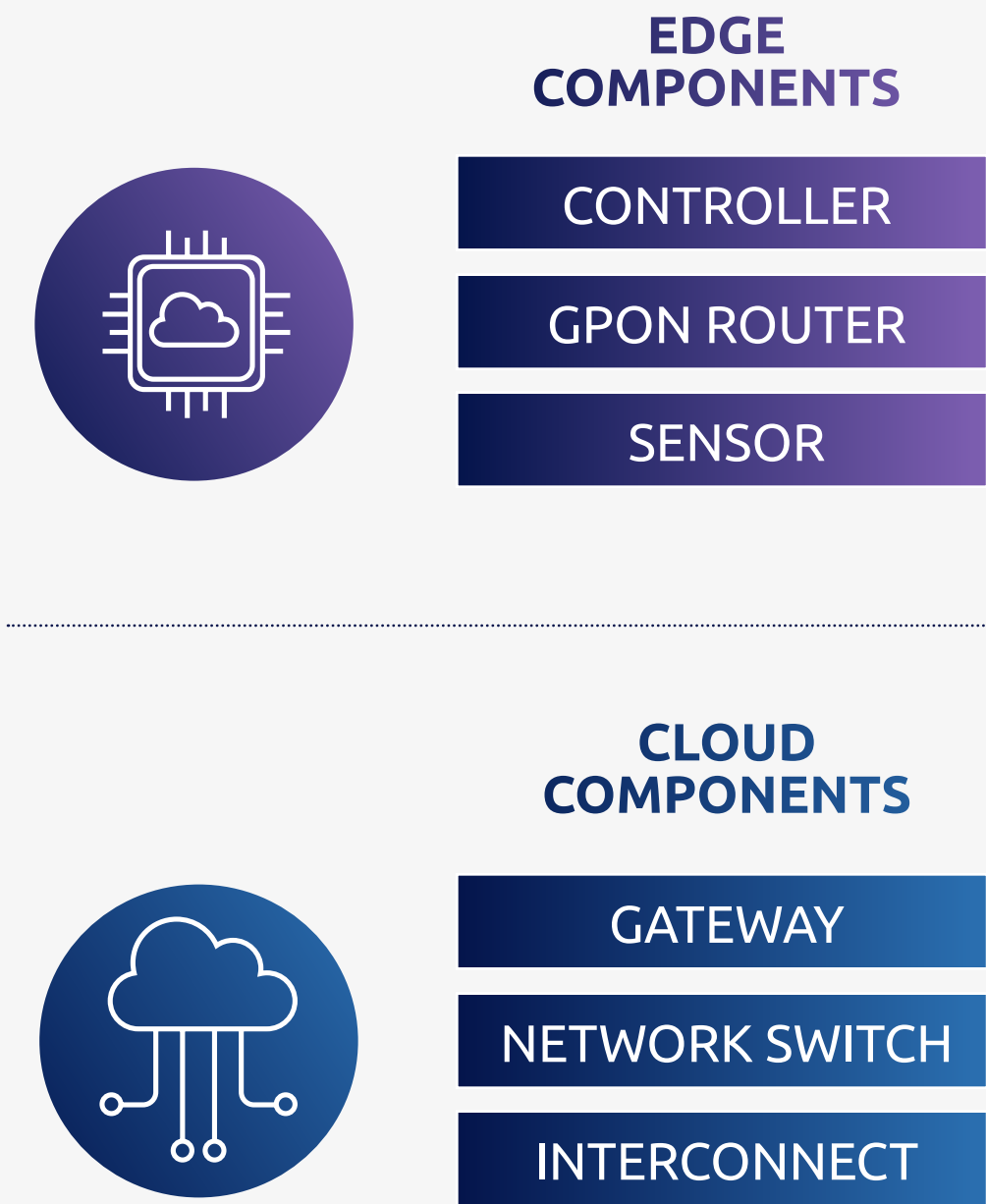


Source: ResearchandMarkets

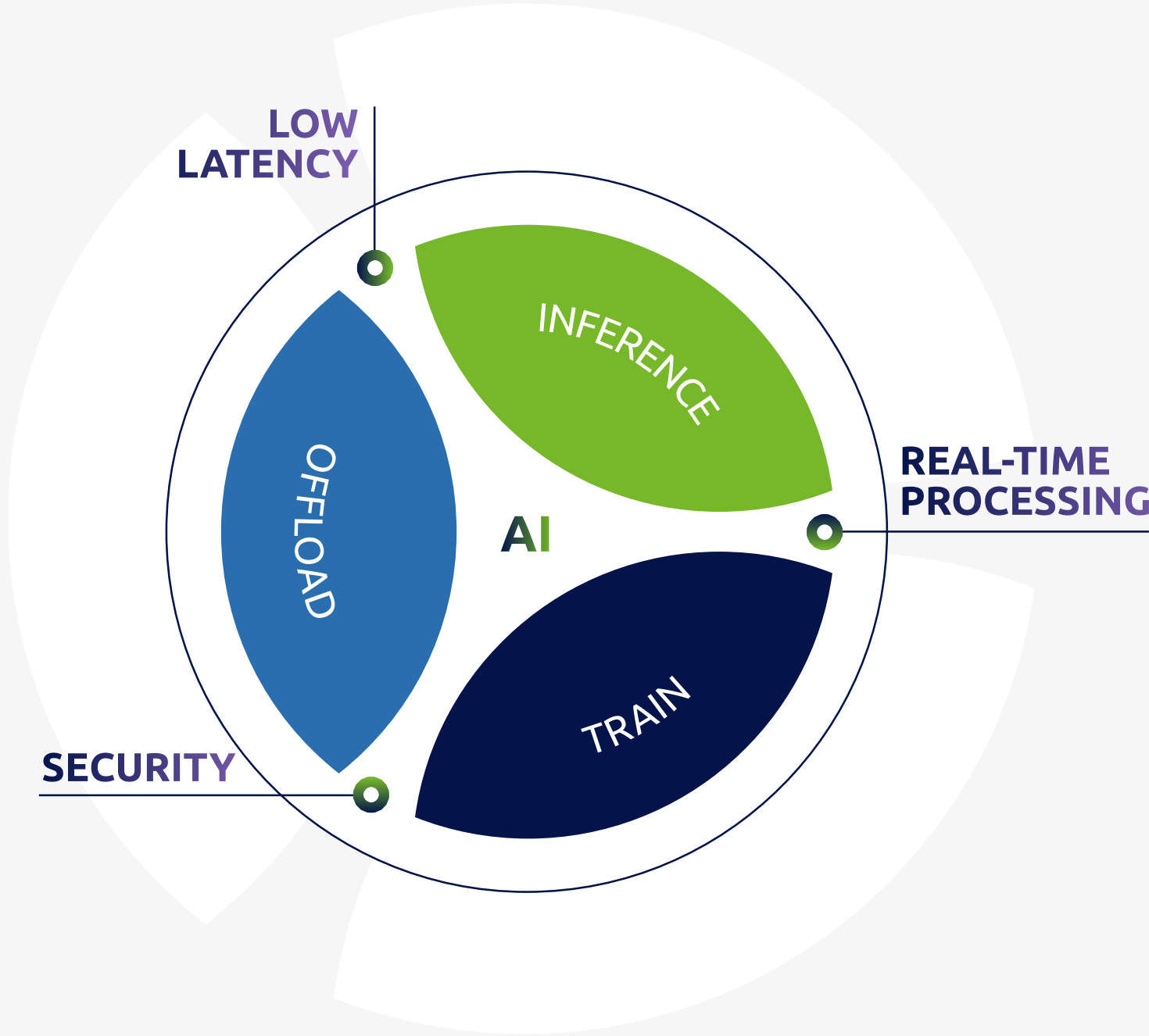


SMART COMPUTE BRIDGING CLOUD TO THE EDGE

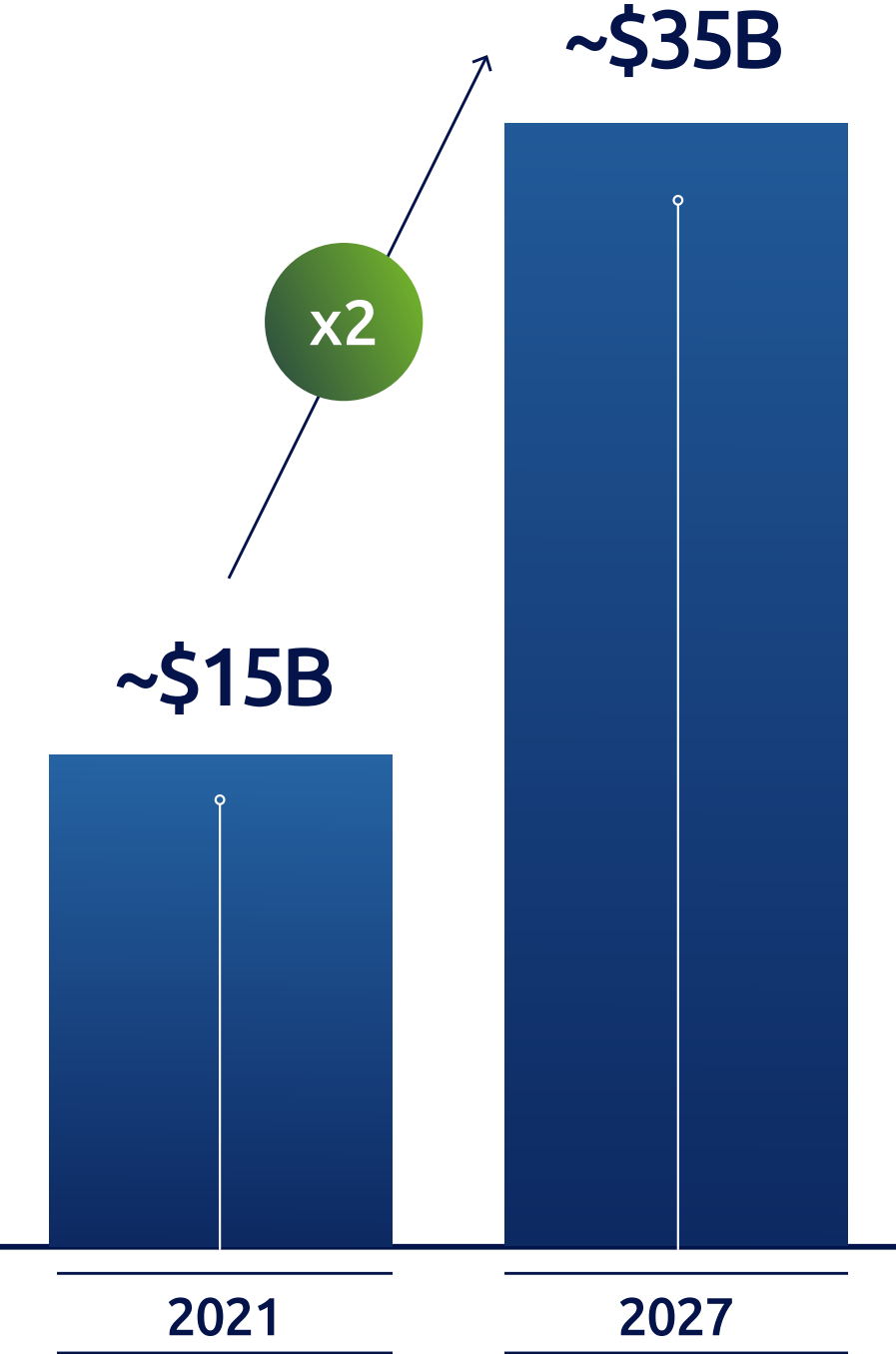
SOITEC COMPUTING



WHERE SOITEC MEETS AI




EDGE AI CHIPSET MARKET SET TO DOUBLE THROUGH 2027



Source: ABI 2022




SMART DEVICES PRODUCT PORTFOLIO ADDRESSES THE SMART DEVICES PILLARS



Ultra-thin Mono-crystal Top Silicon
Ultra-thin Buried Oxide
Base Silicon

Smart FD-SOI

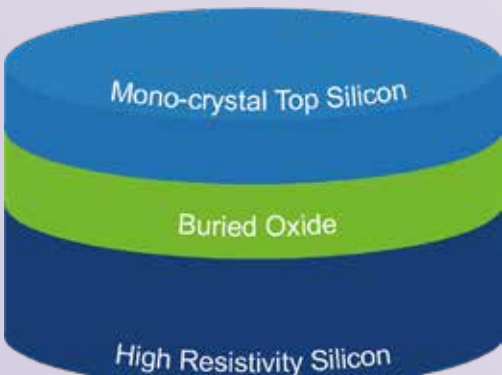
Crossover MCUs, connected MCUs, scalable FPGAs



Mono-crystal Top Silicon
Thin Buried Oxide
Base Silicon

Smart Imager-SOI


For improved imager performance in NIR



Mono-crystal Top Silicon
Buried Oxide
High Resistivity Silicon

Smart Photonics-SOI

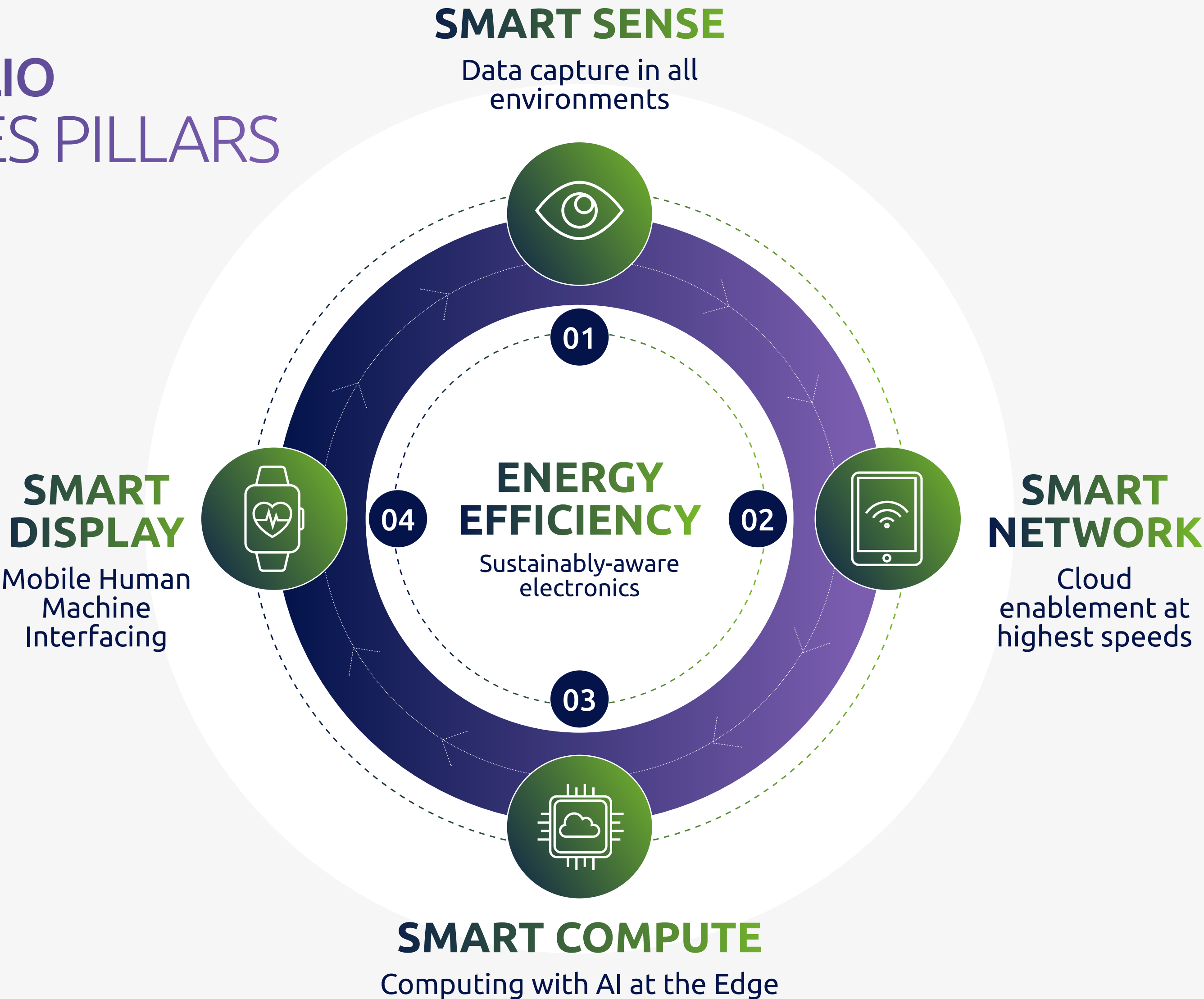
Optical transceivers and Co-Packaged Optics (CPO)



Mono-crystal Top Silicon
Buried Oxide
Base Silicon (HR option)

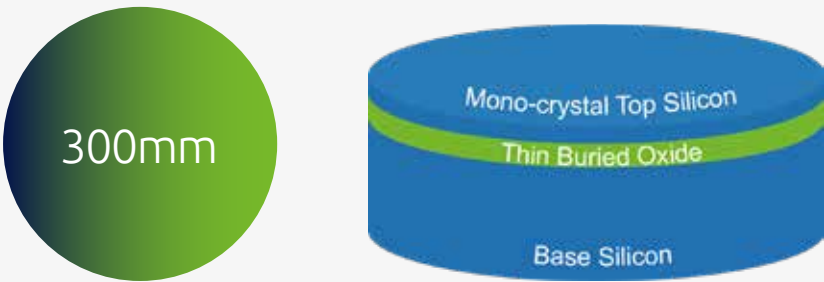
Smart PD-SOI

High performance computing



SMART DEVICES PRODUCT PORTFOLIO

SMART IMAGER-SOI



SMART IMAGER-SOI TARGETS 3D STACKING IMAGERS

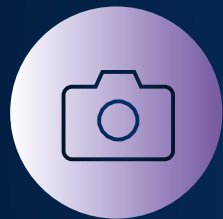


Secure 3D Facial Recognition



Advanced Embedded Image processing

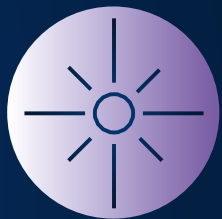
OUR SMART FD-SOI SUBSTRATE ENABLES



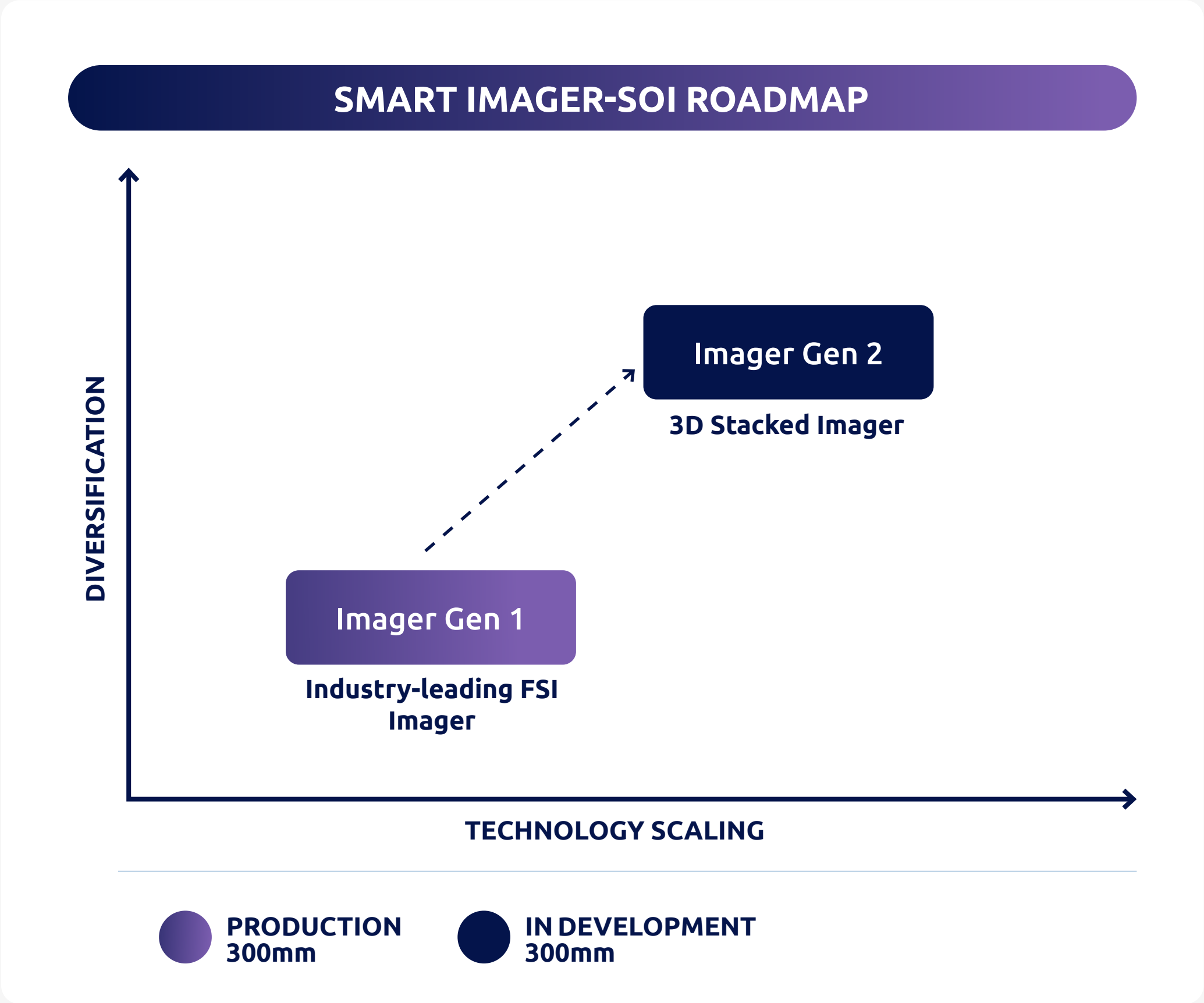
HIGHER RESOLUTION
FOR SECURITY
APPLICATION



INCREASE
ON-CHIP IMAGE
PROCESSING

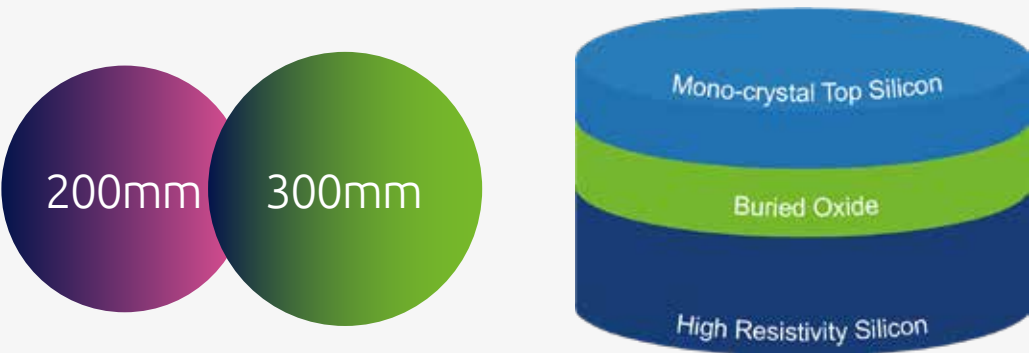


IMPROVE
DETECTION EFFICIENCY
AND REDUCE POWER



SMART DEVICES PRODUCT PORTFOLIO

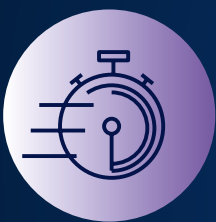
SMART PHOTONICS-SOI



SMART PHOTONICS-SOI IS TARGETING ENERGY-EFFICIENT FAST DATA TRANSFER



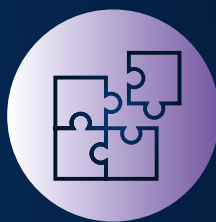
OUR SMART PHOTONICS-SOI SUBSTRATE ENABLES



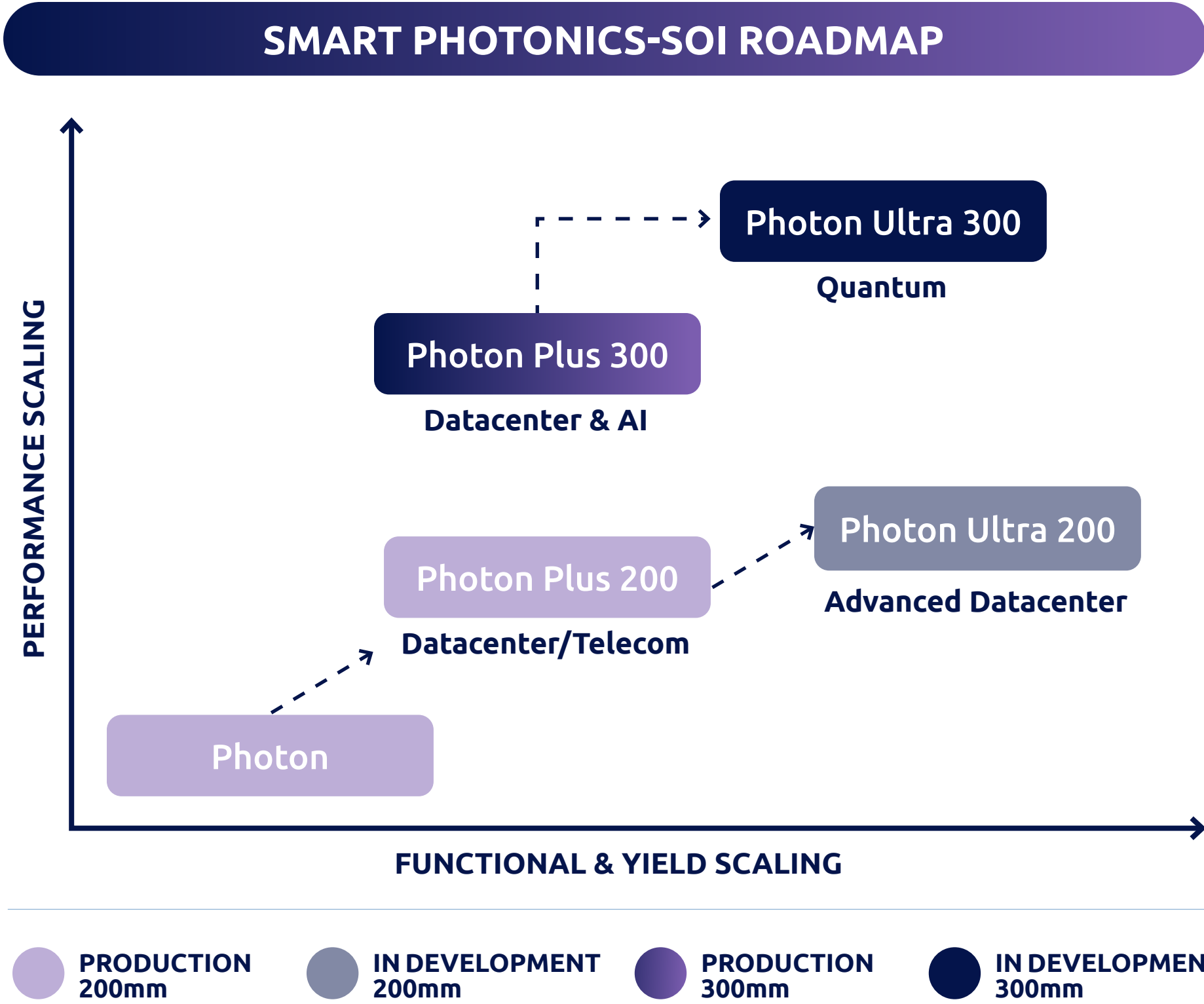
FASTER DATA
TRANSFER RATE



LOWER POWER
CONSUMPTION



SIMPLER
PACKAGING



SMART DEVICES PRODUCT PORTFOLIO

SMART FD-SOI



SMART FD-SOI BENEFITS ALL PORTABLE APPLICATIONS



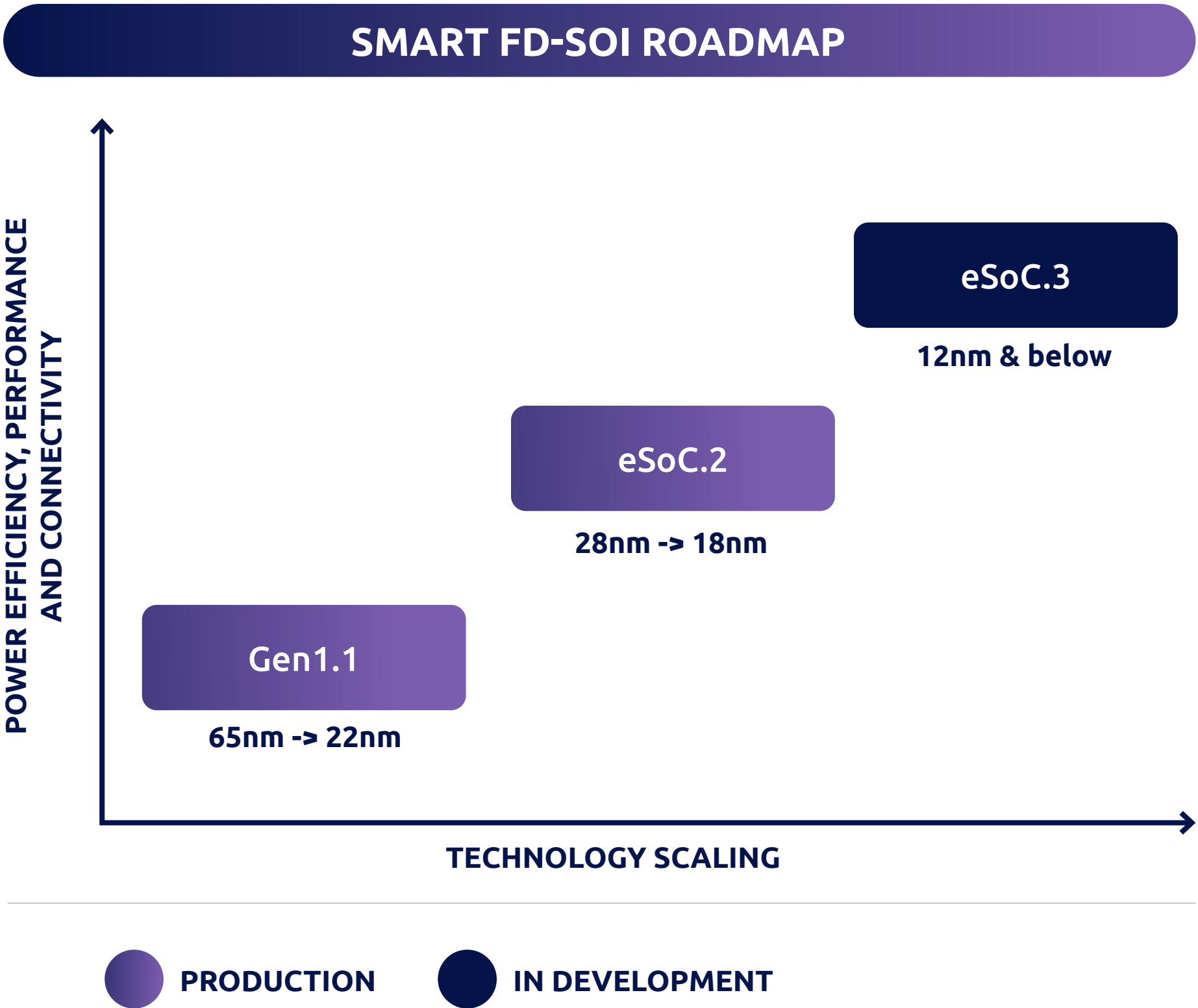
OUR SMART FD-SOI SUBSTRATE ENABLES

LOWER ACTIVE POWER CONSUMPTION - ALWAYS ON

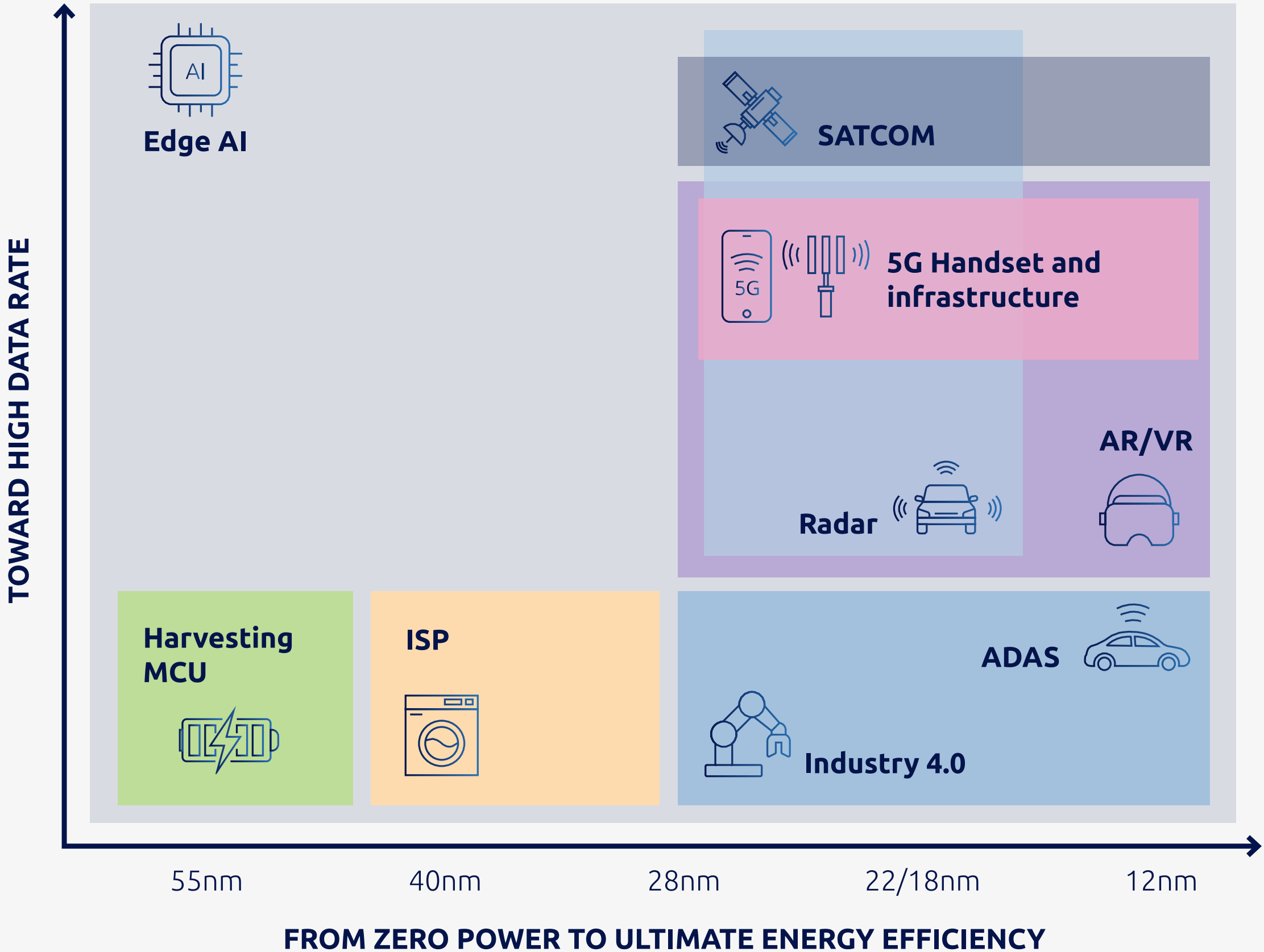
PERFORMANCE ON DEMAND

ROBUST ENERGY HARVESTING 'ZERO POWER' CAPABILITIES

LOWEST-COST PROCESSING (INFERENCES-PER-WATT-PER-\$)



OVERALL FD-SOI MARKET SEGMENTATION



FD-SOI IS THE ANSWER FOR APPLICATIONS REQUIRING

- Performance-on-demand
- Battery-powered
- Integrated RF
- Embedded NVM memories

3 MARKET DRIVERS

- AI MCUs
- 5G
- Automotive

**FD-SOI Edge AI inference hardware
will support all those segments**

SMART DEVICES KEY MESSAGES

EVOLUTION FROM *IN-DEMAND* ENERGY EFFICIENT TECHNOLOGIES

- Smart FD-SOI CAGR of 70% since FY21, leveraging unique, dynamic power management capabilities and an integrated suite of IP
- Smart Photonics-SOI carrying >80% Market Share, servicing 5G Wireless Networks and high-bandwidth access to compute and storage

TO AN ENABLER OF *SENSE AND COMPUTE* ARCHITECTURES

- Front-Side Illuminating sensors using Smart Imager-SOI to service an approximate 250M Unit end-device market (annually)
- Secure and Scalable Edge Computing with AI-Optimized FPGAs, Wireless MCUs for recognition and Hybrid-core Processors for (AI / ML) Heterogeneous Computing

TOWARD A *MULTI-GENERATION* CATALYST FOR EMERGING SMART DEVICES

- 3x Generations of Smart FD-SOI bridging a 40% device variability improvement with a Beyond-12nm platform for Edge and Cloud computing markets
- 3x Generations of Smart Photonics-SOI spanning from 30% power reduction targets for AI / ML optical interconnects to 1M+ Qubit General-Purpose Quantum Computers

OPERATIONS

Cyril Menon

OPERATIONS KEY MESSAGES

DEPLOYING A SCALABLE AND
AGILE INDUSTRIAL MODEL

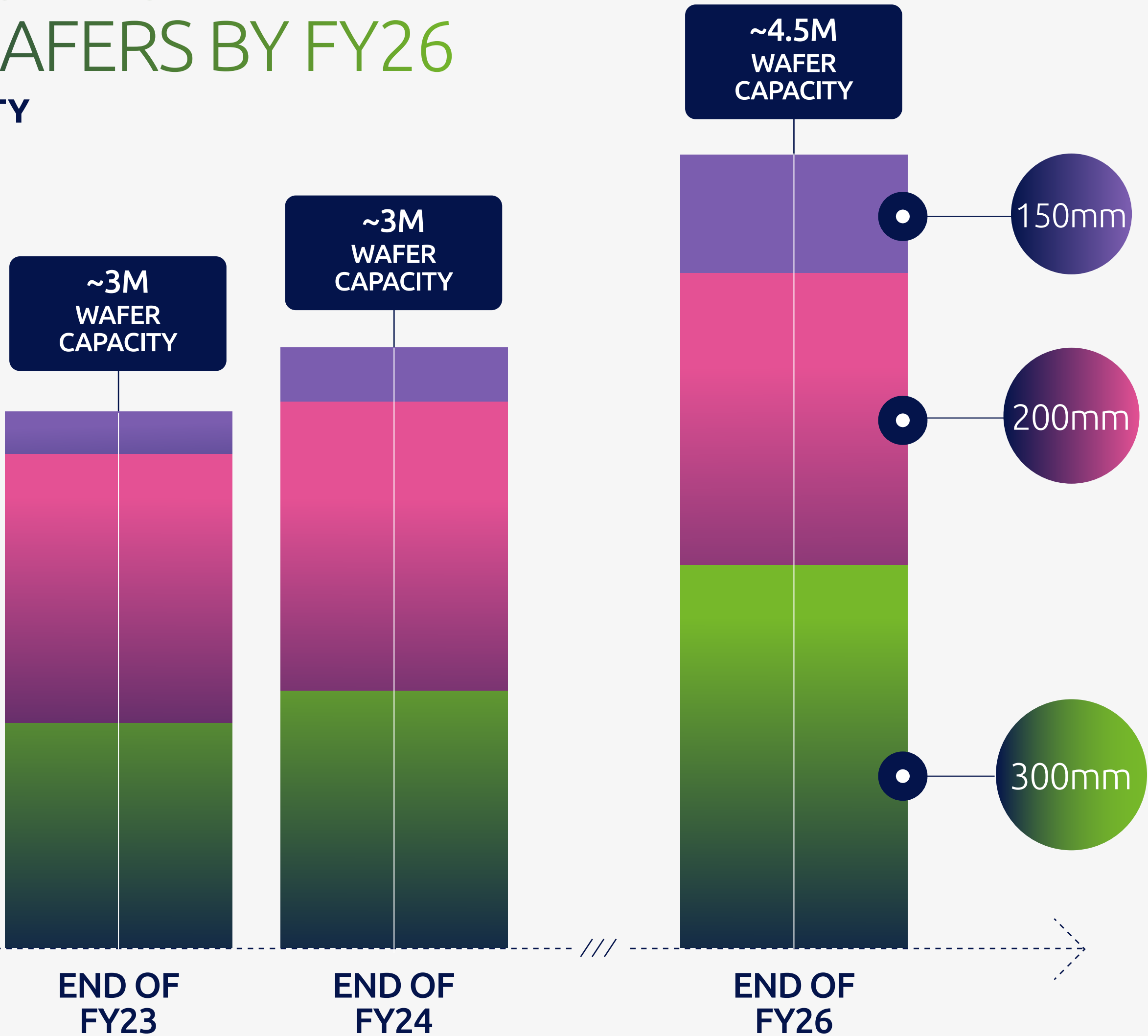
DELIVERING ON OUR RAMP
UP AMBITIONS WITH A FOCUS
ON EFFICIENCY

BUILDING AND DRIVING
A SUSTAINABLE GROWTH MODEL

Deploying a scalable and agile industrial model

RAMPING UP CAPACITY TO ~4.5M WAFERS BY FY26

END OF YEAR CAPACITY



FY23-FY26 CAPACITY

INCREASING CAPACITY TO FUEL ~20% CAGR REVENUE GROWTH

- Half of FY23-FY26 capacity growth driven by **300mm volumes in Singapore**
- Remaining growth driven by **Compound Semiconductors volumes with synergies across POI & SmartSiC™ in France**



RAMPING GLOBAL INDUSTRIAL FOOTPRINT TO ADDRESS GROWING DEMAND IN SOI AND COMPOUND ENGINEERED SUBSTRATES



SOITEC BERNIN 1 - SOI 200
FRANCE

- RF-SOI
- Power-SOI
- Photonics-SOI



SOITEC BERNIN 2 - SOI 300
FRANCE

- RF-SOI
- FD-SOI
- Photonics-SOI
- Imager-SOI



SOITEC BERNIN 3 - POI
FRANCE

- POI



SOITEC BERNIN 4 - SmartSiC™
FRANCE

- SmartSiC™
- 300mm Refresh

Extension under construction

- SOI Wafers
- Compound Wafers

~ 1.45 mwp

200mm SOI capacity reaching limit

- B1: full at 1M
- Simui: up to 450K

Up to 2.75 mwp

300mm SOI capacity target

- B2: 750K by end of FY25
- PR1: 1M by end of FY25
- PR1A: up to 1M in line with customer demand

Up to 700 kwp

Ramping capacity for POI in B3

Up to 500 kwp

Ramping capacity for SmartSiC™ in B4
First production expected Q3 FY24

Up to 60 kwp

For Epi capacity in Hasselt



SOITEC PASIR RIS 1 - SOI 300
SINGAPORE

- RF-SOI
- FD-SOI
- Photonics-SOI
- Refresh



SOITEC PASIR RIS 1A - SOI 300
SINGAPORE

- RF-SOI
- FD-SOI
- Photonics-SOI
- Refresh

Extension under construction



SIMGUI PARTNERSHIP - SOI 200
CHINA

- RF-SOI
- Power-SOI



SOITEC BELGIUM - GaN
BELGIUM

- GaN



PASIR RIS EXTENSION

DOUBLING 300mm SOI CAPACITY IN SINGAPORE



PASIR RIS EXTENSION DOUBLE 300mm PR1 CAPACITY

On track: Ready for Production in CY25
Designed with efficient principles

- **5,500m² state-of-the-art cleanroom able to produce 300mm SOI, Refresh & Epitaxy wafers:** multi-products to enable early production cost absorption and optimize asset utilization
- **Facilities redundancy, industrial synergies** (utilities, warehouse, know-how...)
- **Fully connected through cleanroom linked-bridge to Pasir Ris 1:** No qualification required
- **Industry 4.0, fully automated factory**
 - Overhead transportation System
 - Automated Stocker, Sorter, Packer
 - Advanced Process Control Capabilities
 - Remote Control Room for Operations

BERNIN 4

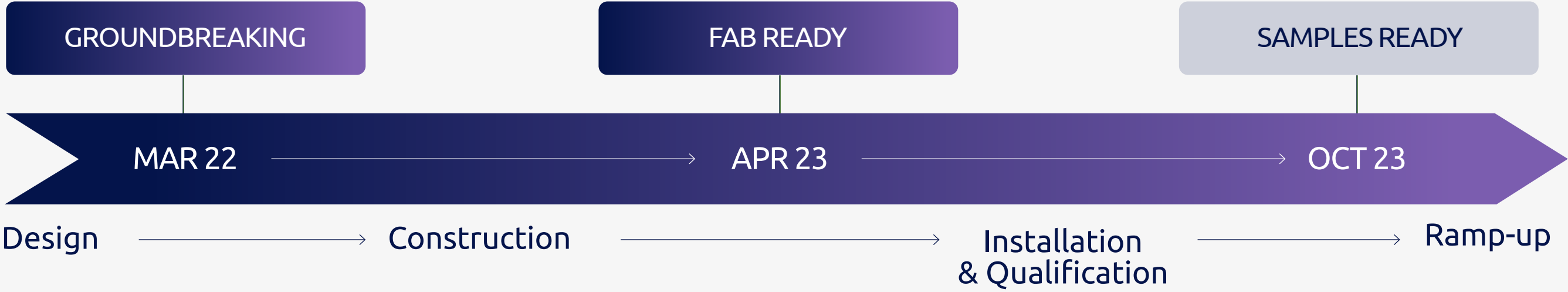
NEW CLEANROOM FOR SmartSiC™ 500kwp 150/200mm CAPACITY



BERNIN 4 TRIGGER SmartSiC™ CAPACITY

High flexibility 150-200mm
Designed with efficient principles

- 2,000m² agile new cleanroom able to produce SmartSiC™ 150/200mm
- 300mm Refresh located in the same building to enable fixed cost absorption as early as CY24
- Facilities redundancy, industrial synergies (utilities, warehouse, know-how...)
- Fully connected with former cleanroom and new logistics platform

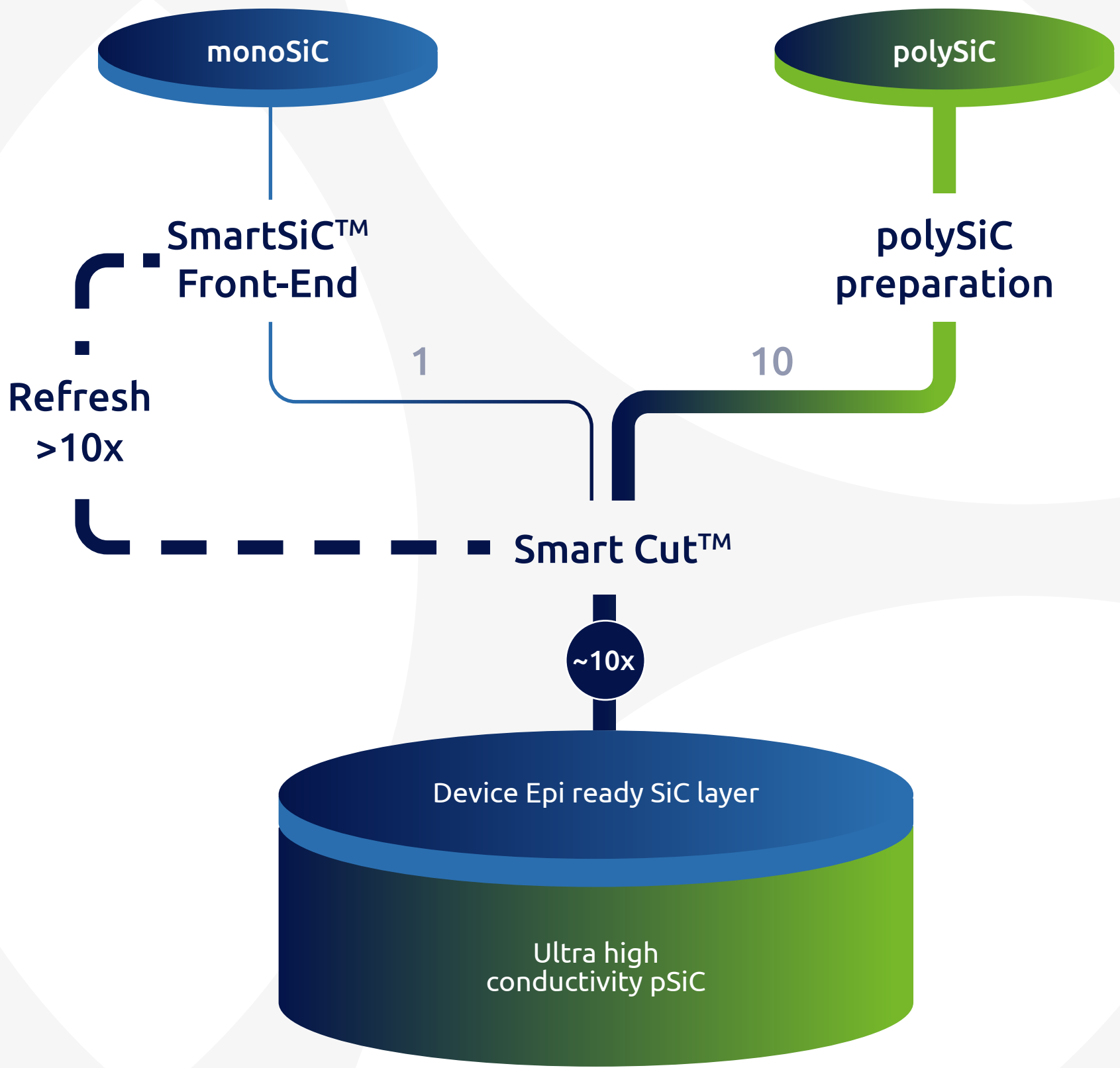


SUSTAINABLE AND AGILE SUPPLY CHAIN

monoSiC

FLEXIBLE SUPPLY MODEL

- Qualification strategy customized to customer requirements
- 3 suppliers already engaged:
 - vertically integrated
 - independent sources
- Suppliers located in different regions



polySiC

ECOSYSTEM DRIVEN BY SOITEC

- Suppliers targeted across different regions
 - 1 supplier under LTA
 - 2 suppliers engagement on track with roadmap
 - Others under evaluation
- Strong collaboration with suppliers to design the most efficient polySiC wafers
- High degree of agility between 150mm and 200mm wafers

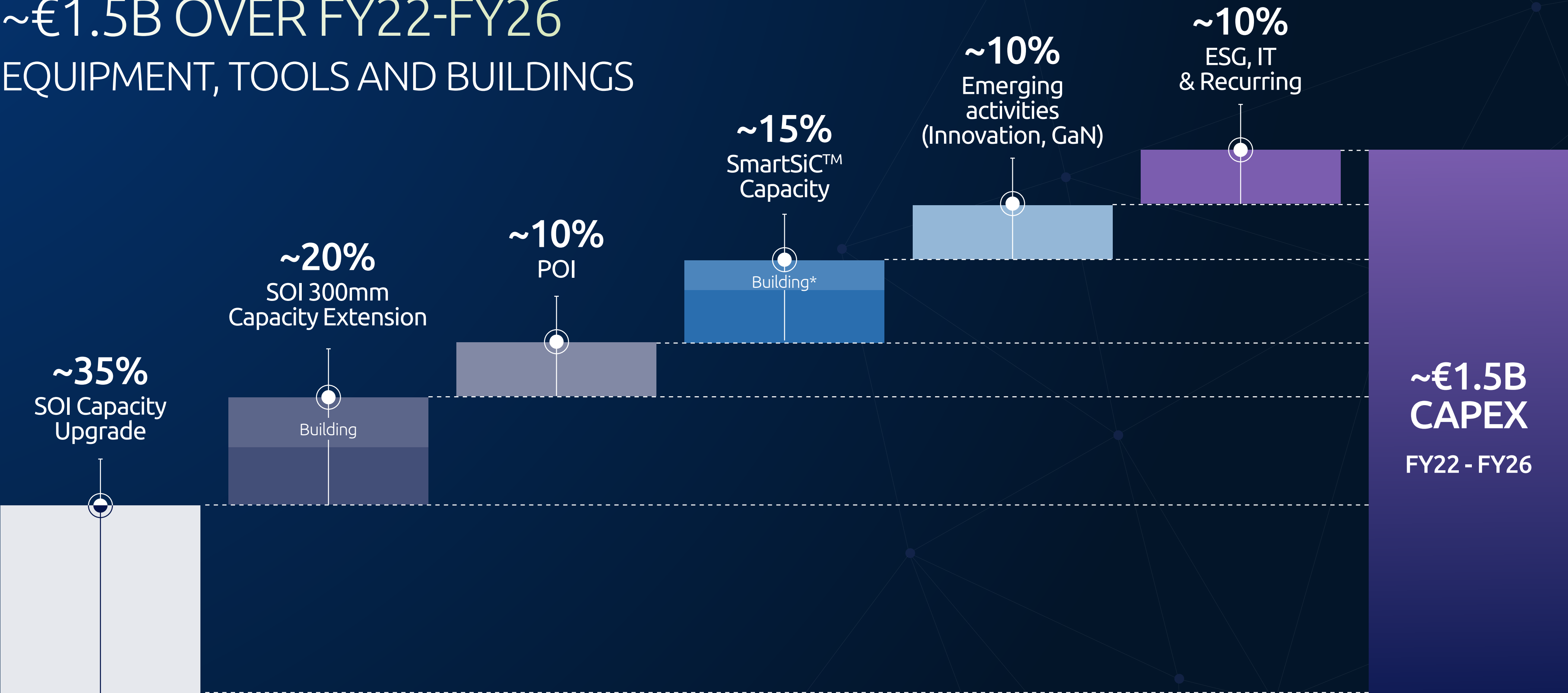
CO₂ EMISSION SAVING OF
MORE THAN 70% COMPARED
TO CONVENTIONAL SiC



DEPLOYING CAPEX TO SUSTAIN GROWTH

~€1.5B OVER FY22-FY26

EQUIPMENT, TOOLS AND BUILDINGS



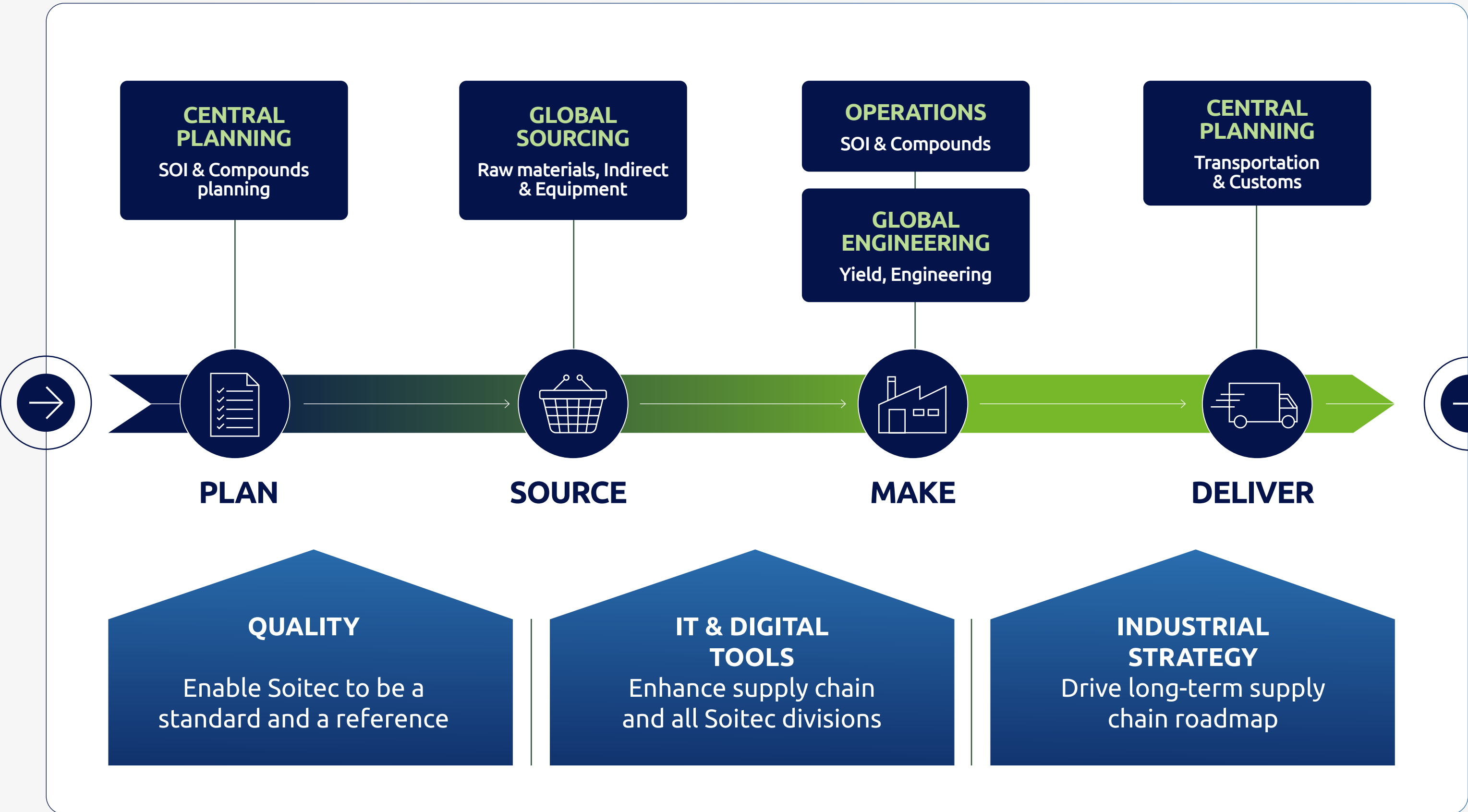
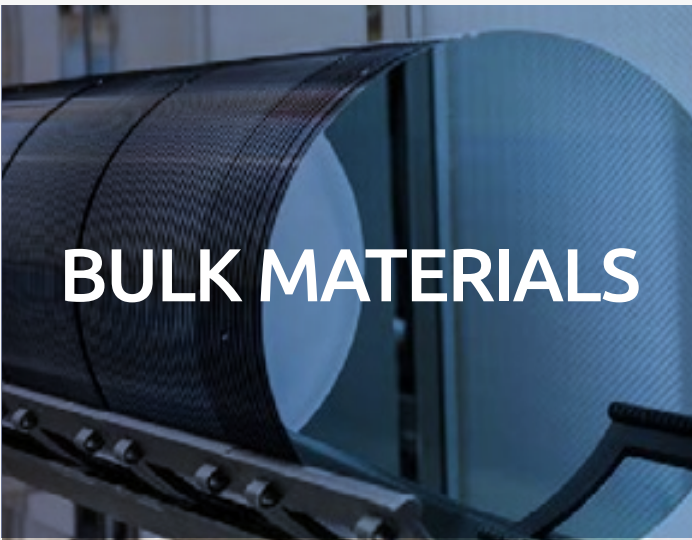
* Financed through a lease-back



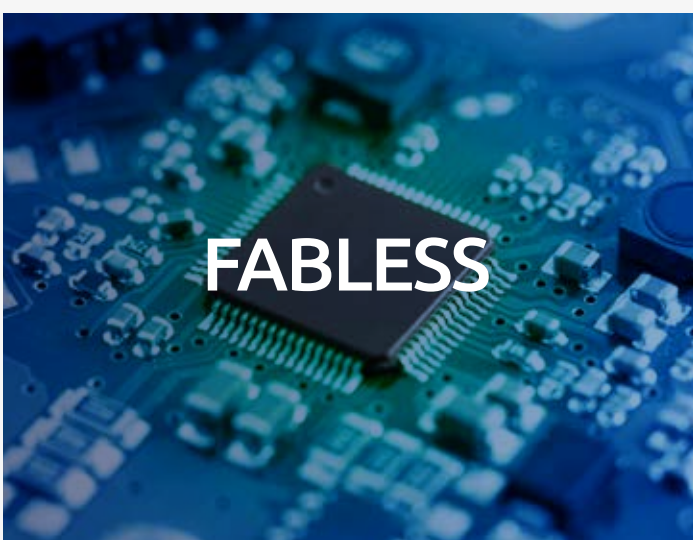
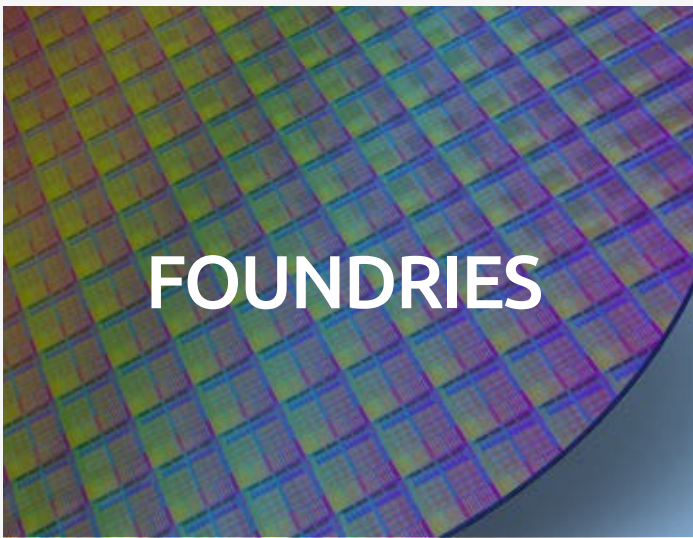
Delivering on our ramp up ambitions with a focus on efficiency

END-TO-END OPERATIONS ORGANIZATION TO MEET CUSTOMER DEMAND

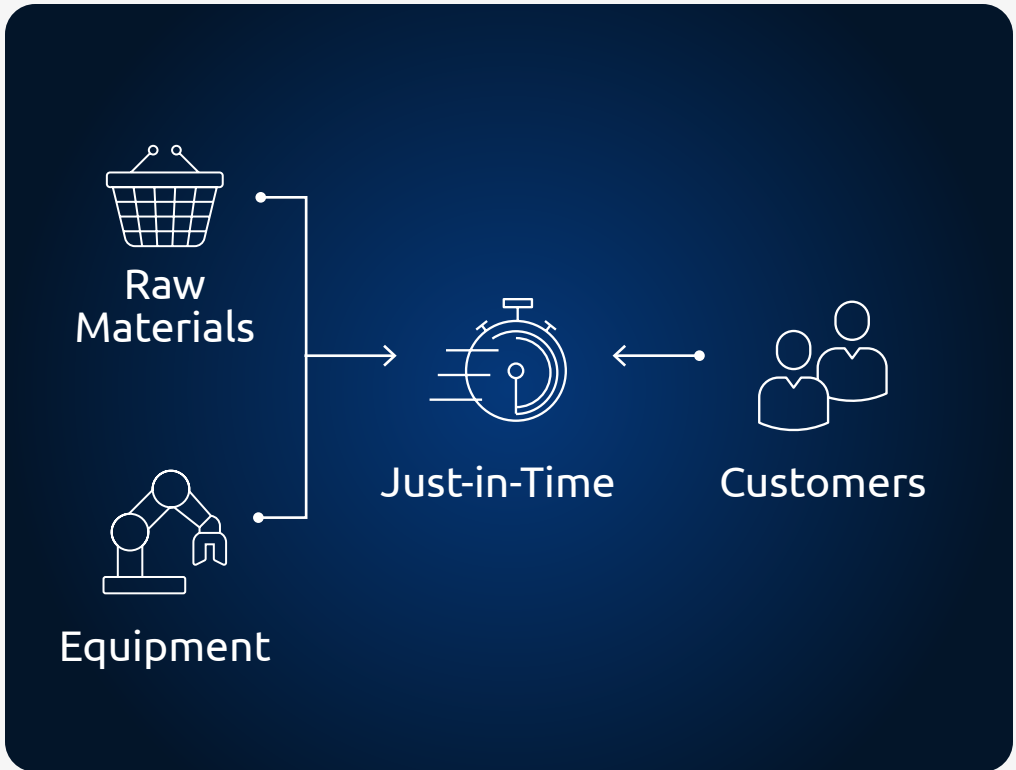
STATE-OF-THE-ART SUPPLY CHAIN MANAGEMENT



CUSTOMERS



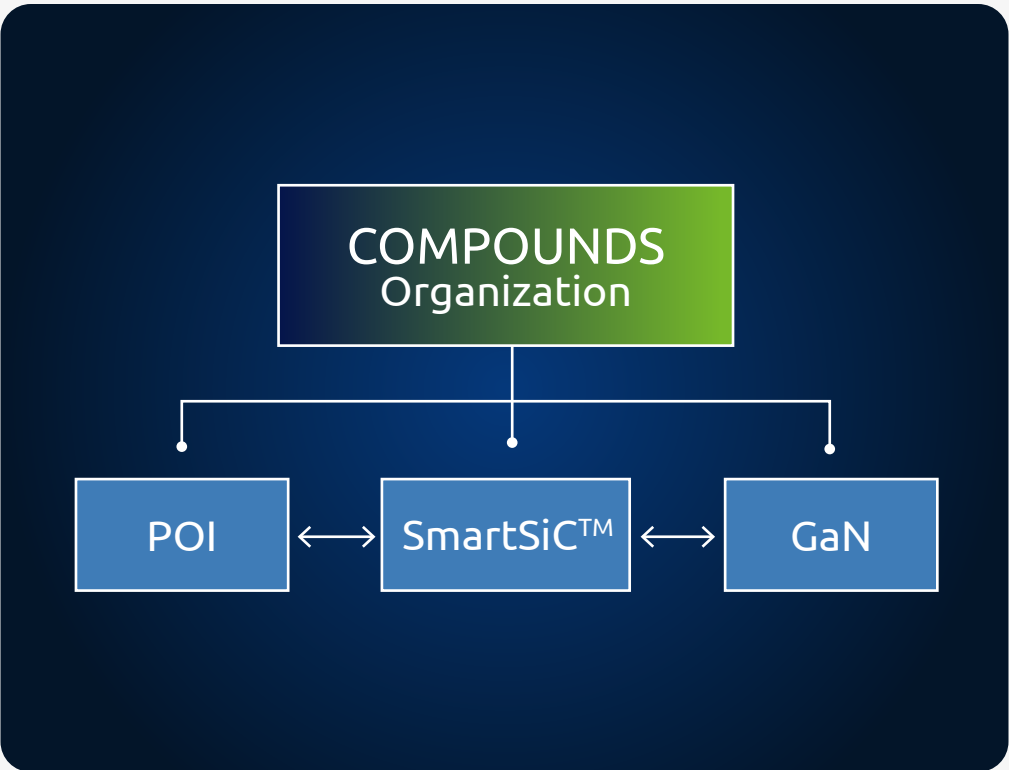
RAMPING A SCALABLE AND AGILE MODEL



JUST-IN-TIME SUPPLY CHAIN

ADAPTING SUPPLY TO CUSTOMER DEMAND

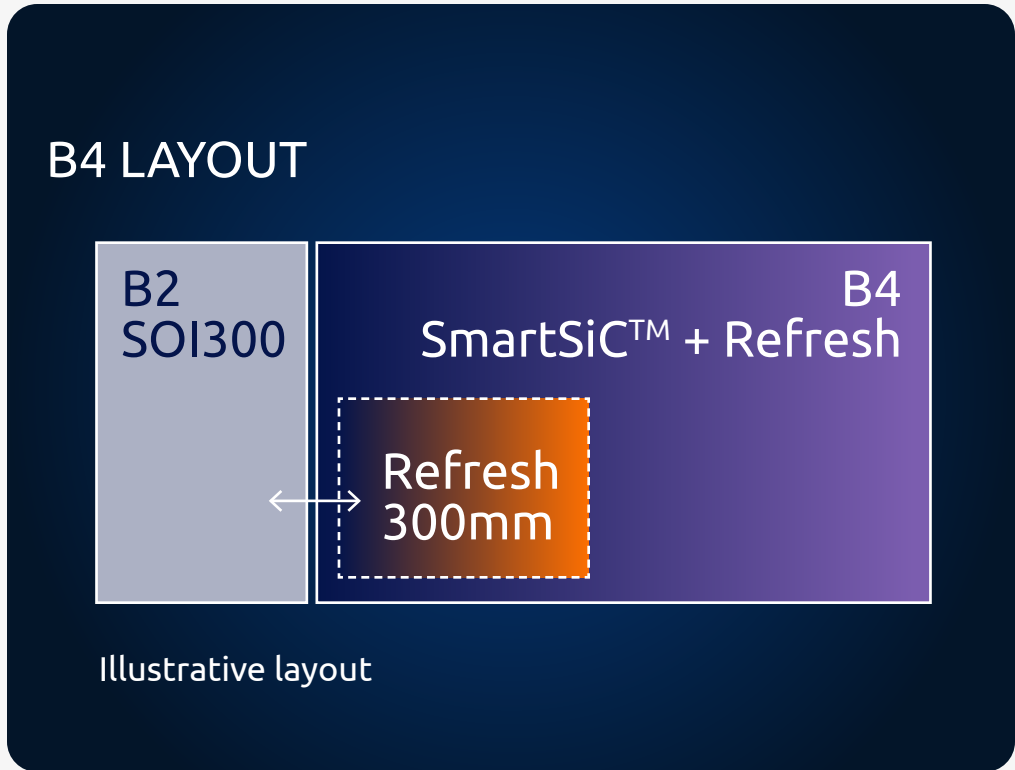
- Piloting equipment installation
- Driving raw material supply implementation



OPTIMIZE COMPOUND ORGANIZATION

LEVERAGING ASSET SYNERGIES

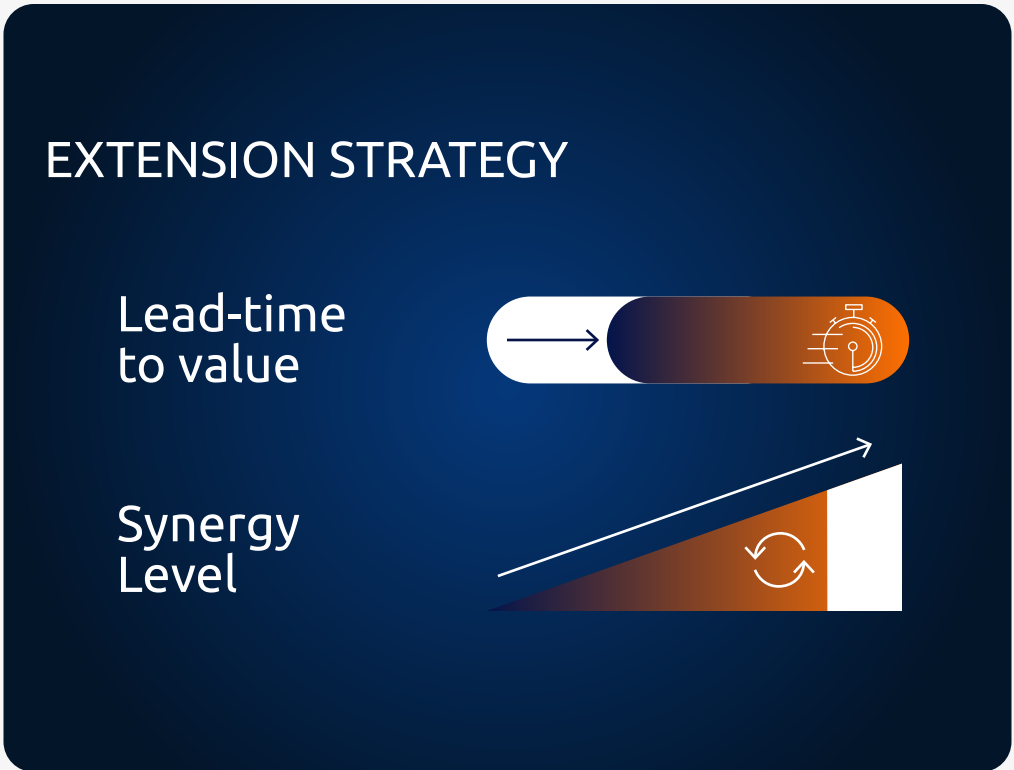
- >50% for POI / SmartSiC™ Tools
- ~90% of tools are bridge 150 / 200mm (both POI and SmartSiC™)
- Global Compounds team



DEPLOYING AGILE FABS

ENABLING FIXED COST ABSORPTION

- SmartSiC™ / 300mm SOI refresh
- Ramp-up designed to absorb fixed costs early stage through refresh / epi



FAB EXTENSIONS

DELIVERING SYNERGIES & ACCELERATED QUALIFICATION

- Synergies / Leveraging existing footprint
- Faster qualification

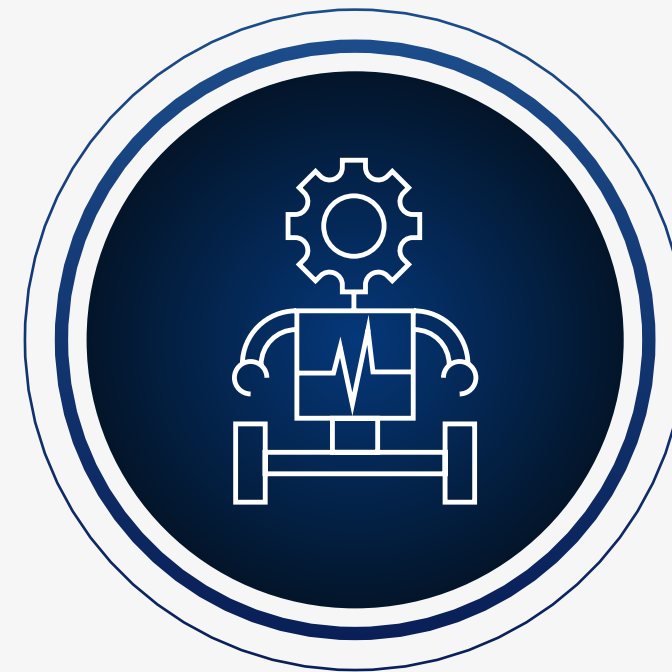


INDUSTRY 4.0 ROADMAP TO IMPROVE COMPETITIVENESS



300mm FABS

- Building Information Modeling (BIM) deployed in PR1 & Bernin
- Automatic transportation
- Auto Packing FY24
- Remote Control Room (WIP, Maintenance, Process)



150-200mm FABS

- Bernin 4 improved robotics
- Utilities Digital Twin
- Remote Control Room (WIP, Maintenance, Process)



"AUGMENTED" QUALITY

- Artificial Intelligence / Machine Learning: Image recognition, defects identification
- Smart Sampling advanced algorithm
- Advanced Process Control (SPC, FDC, R2R)



SUPPLY EXCELLENCE

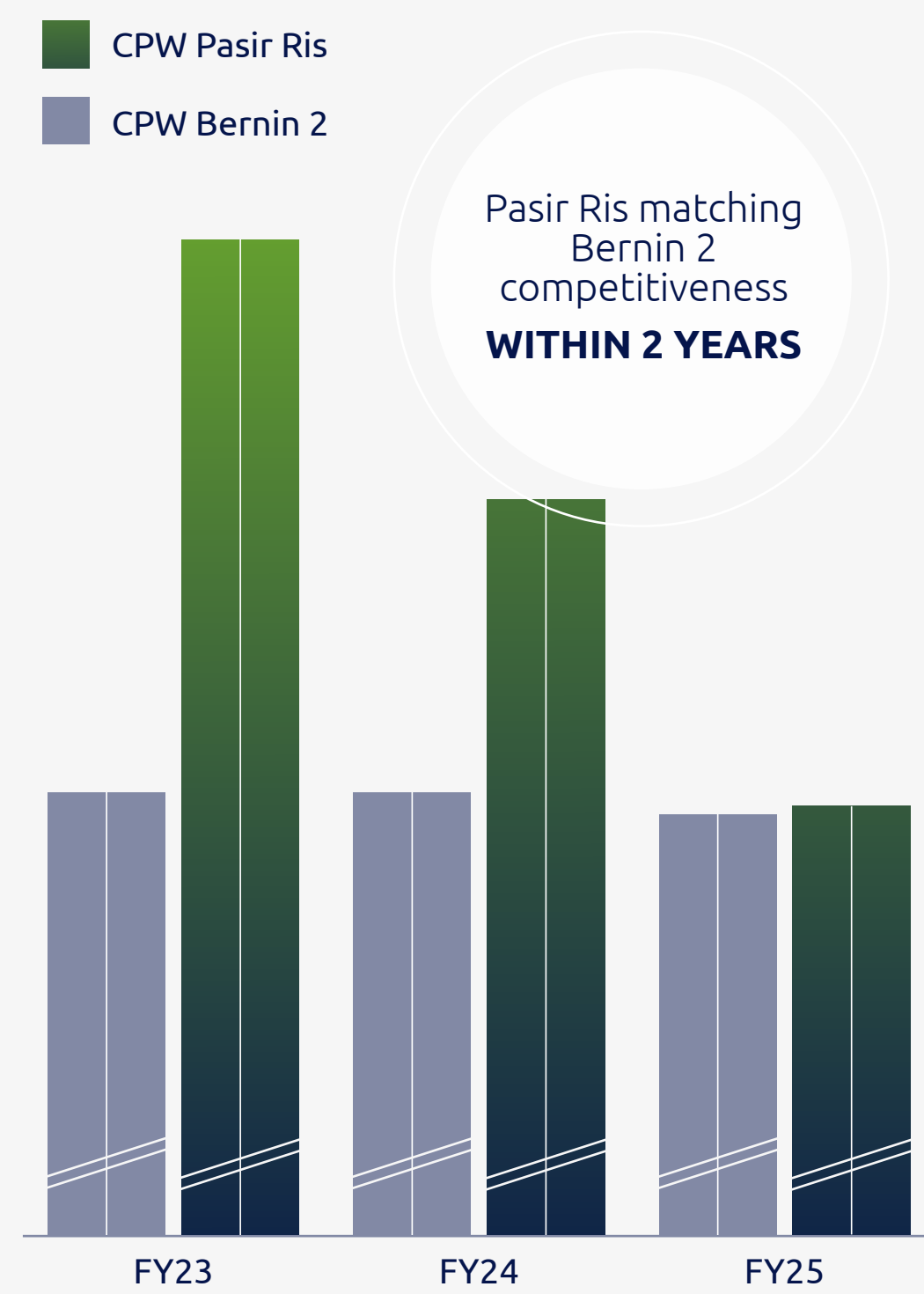
- Deployed state-of-the-art business apps: CRM, S2P
- Deploying SCM in FY24 (including carbon emission model)
- Advanced Scheduling / Dispatching Systems in FY24

OPERATIONAL EXCELLENCE

BUILDING ON A SUCCESSFUL RAMP UP TRACK RECORD TO RAMP UP 2 FABS

SOITEC PASIR RIS, SINGAPORE

Pasir Ris vs Bernin 2 cost per wafer (CPW)

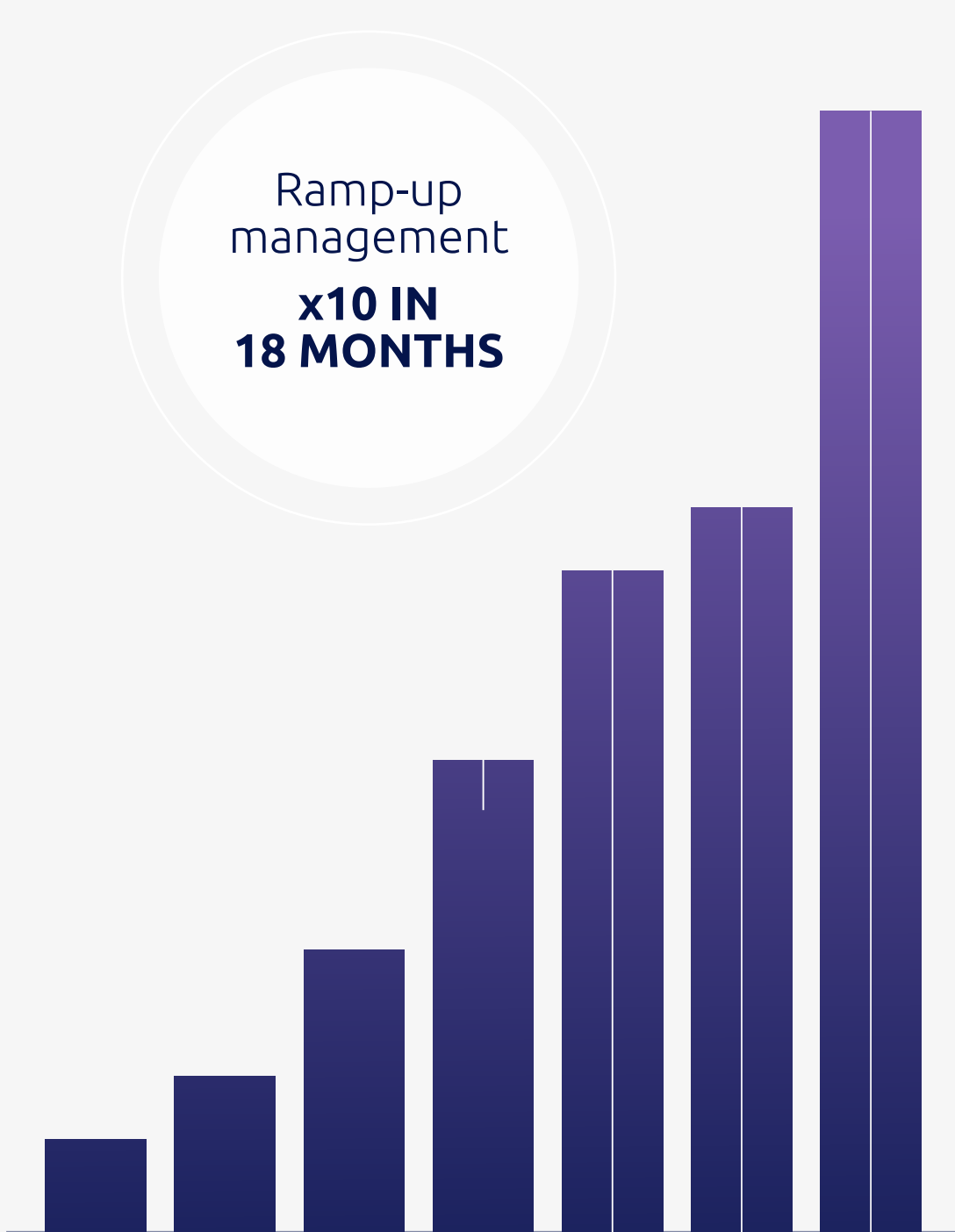


Pasir Ris ramp-up

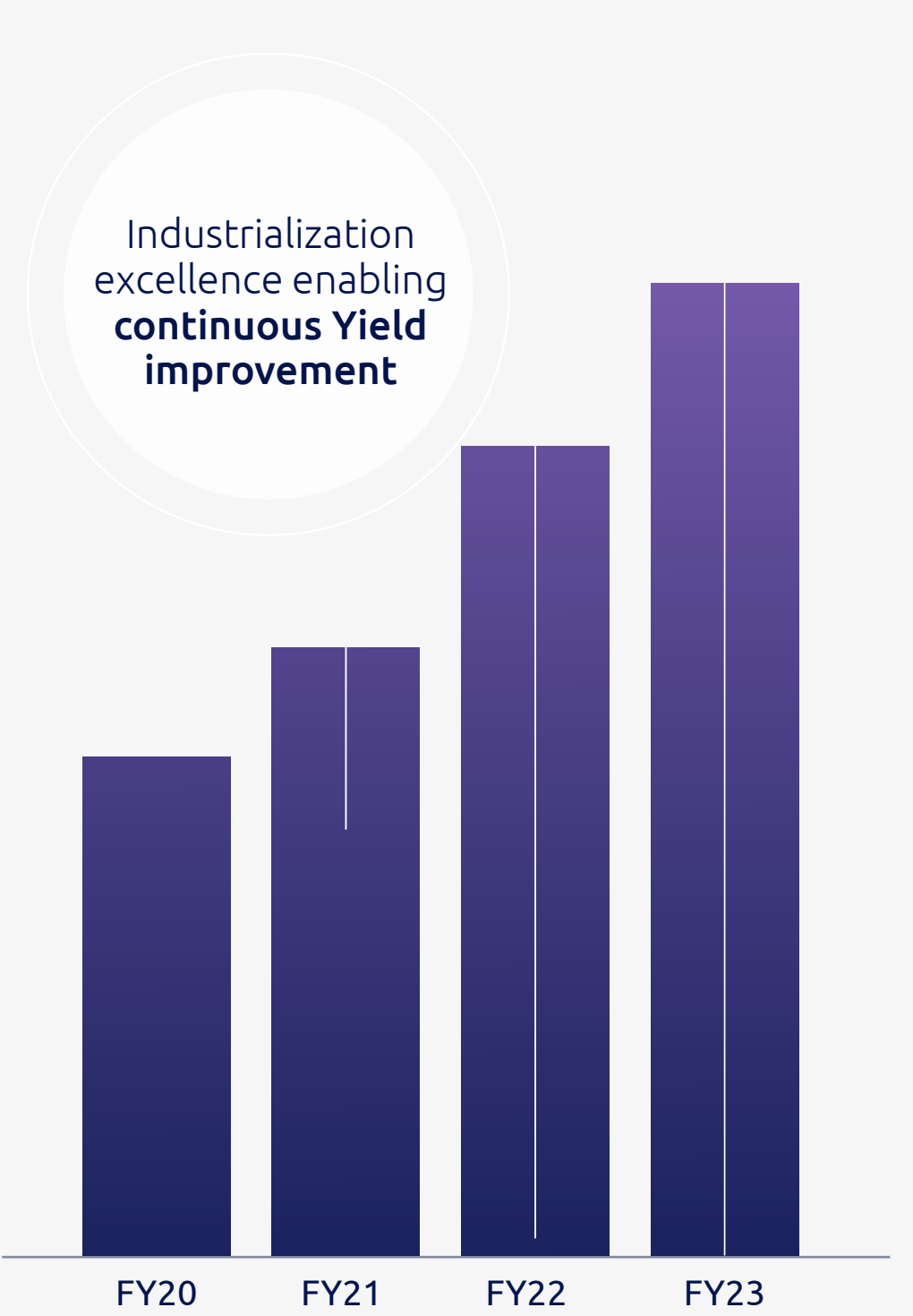


SOITEC BERNIN 3, FRANCE

Bernin 3 POI ramp-up management



Bernin 3 POI yield ramp-up



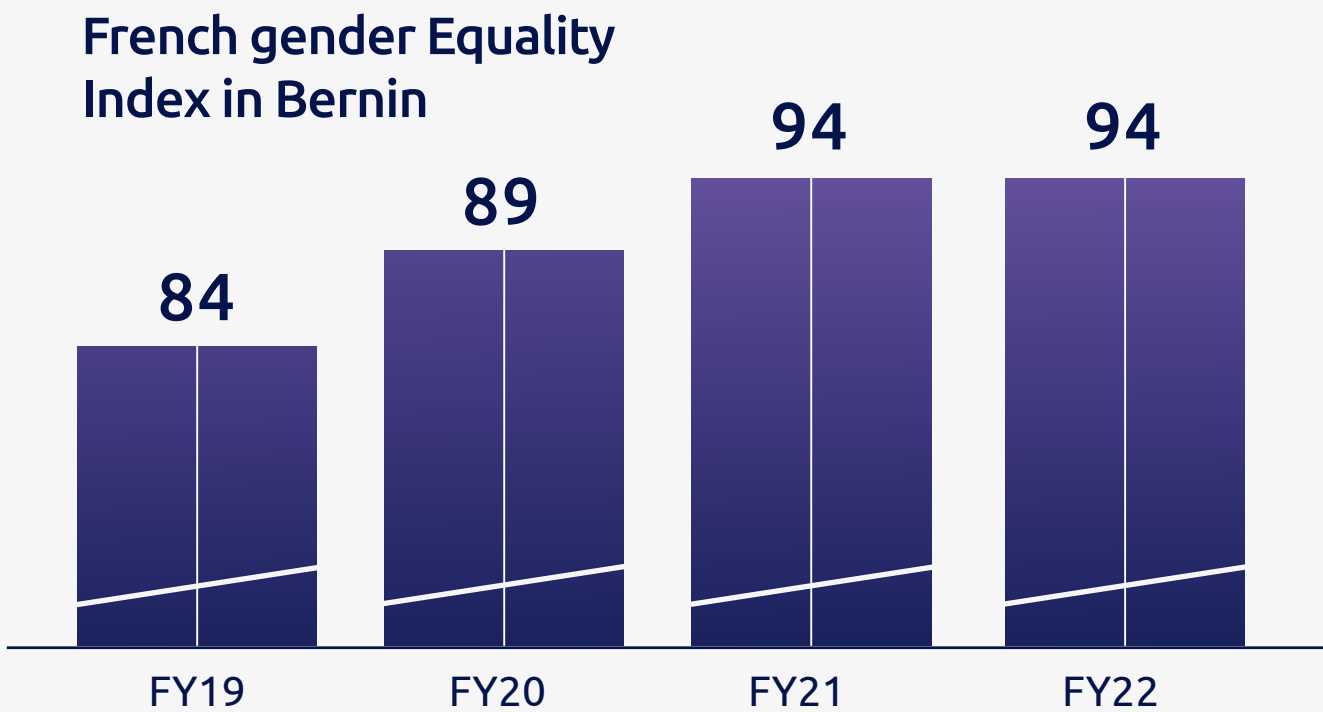
Building and driving a sustainable growth model

ATTRACT, GROW AND RETAIN PEOPLE TO DELIVER SUSTAINABLE GROWTH



MAKING SOITEC AN ATTRACTIVE EMPLOYER TO SUPPORT OUR GROWTH

- French Government label **France Relance #1jeune1solution**
- **Partnerships agreement signed** with Université Grenoble Alpes (UGA) IUT1 University Institute of Technology and Grenoble INP & Bordeaux INP Engineering schools
- **Enhancing young talents induction plans:** twice as much under work-study program from FY21 to FY23 and more than 30% conversion into long-term contracts



GROW PEOPLE TO CULTIVATE STABILITY AND RETAIN OUR TALENT

- Sector-leading employee stock ownership plan - **100% eligible to join**
- **7.3 years of seniority** on average
- **Low resignation rate:** 8.5% in FY23



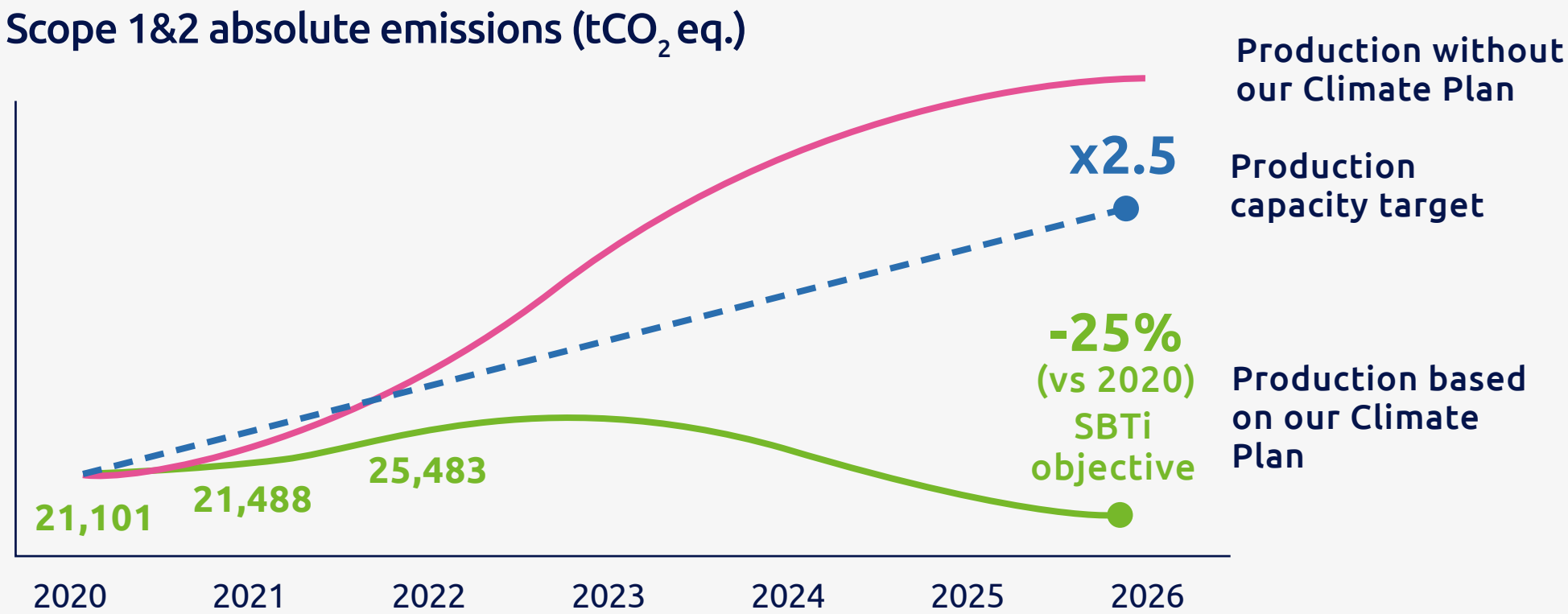
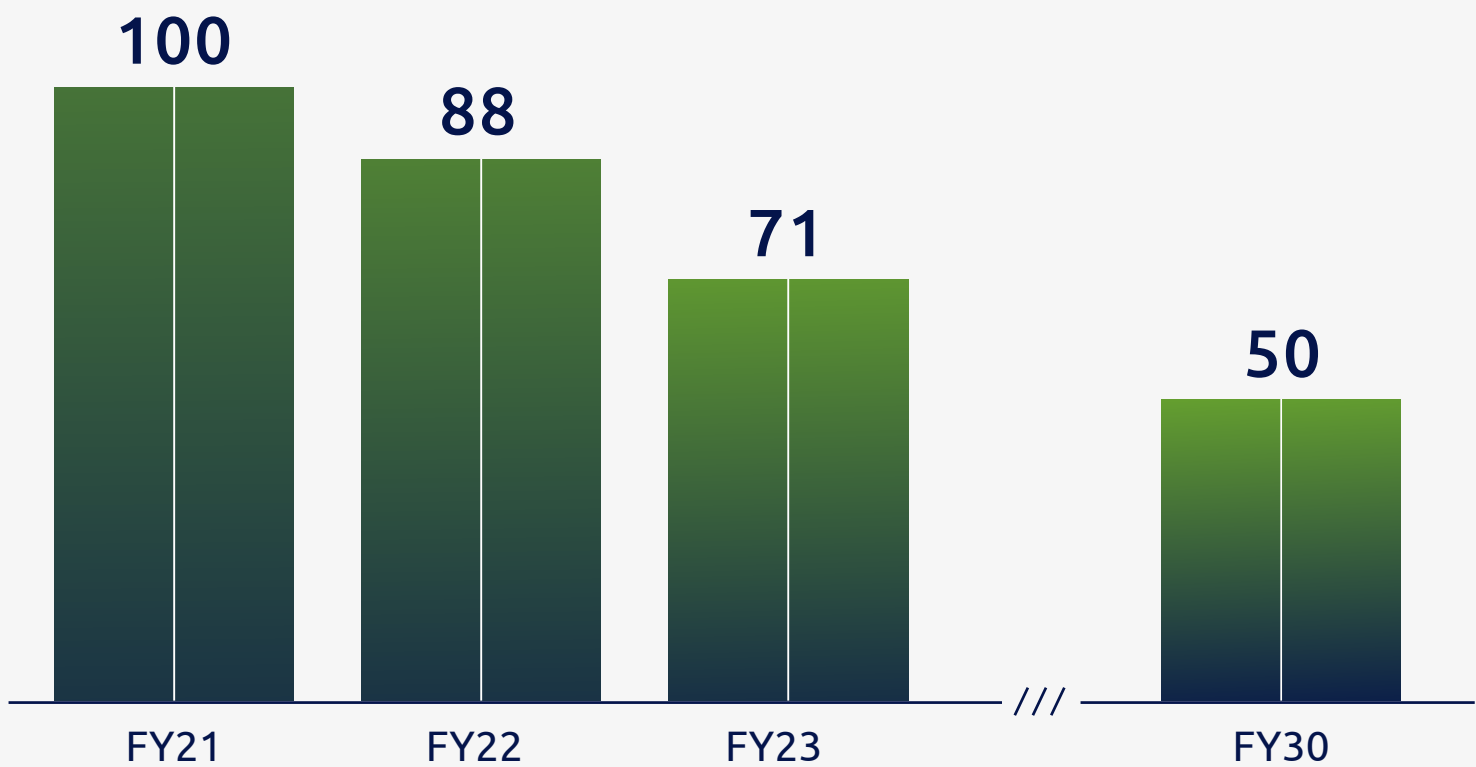
BUILDING A SAFE AND ATTRACTIVE WORKPLACE

- **72% Quality of Life at work**, +2pts vs FY21
- **Joint working group** (Management, Social Partners, Employees) on **working conditions** in Bernin
- **Low frequency rate of workplace accidents** at 3.1 in FY23



AS SOITEC GROWS, WE ARE EMBRACING OUR VISION OF SUSTAINABLE FABS

REDUCING WATER CONSUMPTION & CO₂ EMISSION (SCOPE 1&2)



DIVIDING BY 2 WATER CONSUMPTION PER mm²

- Reducing water consumption by FY30 thanks to several dozen process changes to **limit water consumption**
- **Increasing water recycling** from 16% (FY22) to 24.4% (FY23) through new loops implementation and continuing to innovate to **further recycle water up to 30%**
- Local initiatives started in the Alps to **globally optimize water cycle**

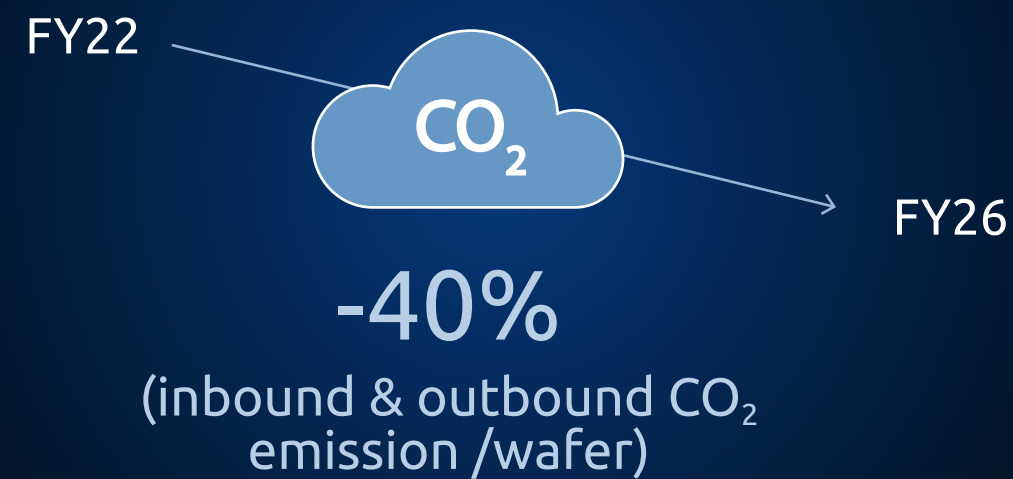
SCOPE 1 & 2 TARGET

- Since 2015, Bernin output has been multiplied by 3x while **reducing energy consumption by 10%**
- Deploying Bernin Energy Management BKM in Singapore, through **ISO 50001**. After **Bernin being certified in 2015, Singapore certified in 2023**
- **100% Low carbon energy secured** in France until 2025, and around **40% secured in Singapore** starting 2024
- **Solar panels installed** on Singapore site in FY23



DESIGNING OUR SUPPLY CHAIN TO LIMIT CARBON EMISSIONS (SCOPE 3)

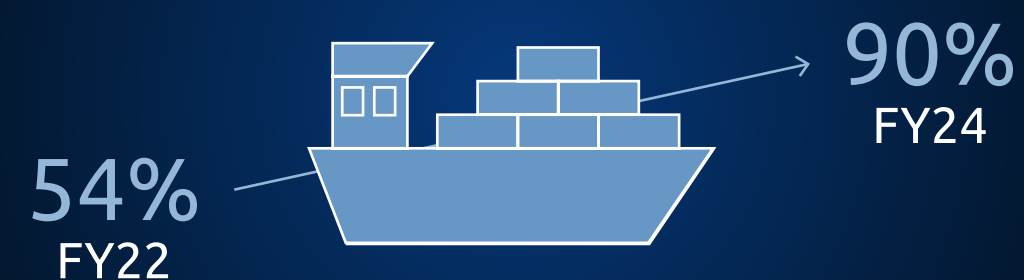
CARBON EMISSION REDUCTION BY SUPPLY CHAIN DESIGN



REDUCE TRANSPORTATION NEEDS

- **Model and optimize Soitec carbon emissions** based on our industrial footprint
- Match our asset deployment with **customer location need**
- Make each manufacturing site autonomous to **sustain their own refresh**

SUBSTRATES FREIGHT FROM BERNIN TO PASIR RIS BY SEA



MAKING SEA FREIGHT OUR 1ST CHOICE

- **Making sea freight a standard** for all our suppliers
- **Accelerate sea freight shipment qualification** to our customers

BECOME FULLY COMPLIANT WITH THE FRENCH RESPONSIBLE PROCUREMENT CHART AND THE ISO 20400 STANDARD



LEVERAGING OUR SUPPLIERS

- **Qualify low-carbon sources**
- **ESG performance** part of Supplier rating
- Strategic partner committed to **ISO 50001 certification**

OPERATIONS KEY MESSAGES

DEPLOYING A SCALABLE AND AGILE INDUSTRIAL MODEL

- Expanding capacity globally from ~3M wafers at the end of FY23 to ~4.5M wafers at the end of FY26
- Bernin 4 on track, cleanroom delivered, first tools move-in enabling first production Q3 FY24
- Pasir Ris extension kicked off, first production CY25
- Deploying ~€1.5B CAPEX to sustain ~20% CAGR FY23-FY26

DELIVERING ON OUR RAMP UP AMBITIONS WITH A FOCUS ON EFFICIENCY

- Ramping up with scalability and agility
- Industry 4.0 to drive efficiency
- Leveraging our industrial and operational excellence track of record to successfully ramp up 2 new fabs and deliver on our growth prospects

BUILDING AND DRIVING A SUSTAINABLE GROWTH MODEL

- Attract, grow and retain people to deliver significant growth
- Growing with constrained environmental resources
- Designing our supply chain to limit carbon emissions

FINANCE

Léa Alzingre

FINANCE KEY MESSAGES

PREPARING FOR
REACCELERATION BEYOND
FY24 TRANSITION YEAR

OPTIMIZED INVESTMENT CYCLE
FROM FY24 TO FY26 TO SECURE
GROWTH EXPANSION

STRONG ACCELERATION
FOR VALUE CREATION:
x2 EBITDA IN 3 YEARS

FY23 FINANCIAL HIGHLIGHTS

P&L

€1,089M SALES

+19% Y/Y Organic Growth

36.0% EBITDA⁽¹⁾ MARGIN

+0.2pts vs FY22

€233M NET PROFIT

+15% vs FY22

€6.63 EPS

+11% vs FY22

CASH FLOW

€263M OPERATING CASH FLOW⁽¹⁾

+€8M vs FY22

€244M CAPEX⁽¹⁾⁽²⁾

+€15M vs FY22

€34M FREE CASH FLOW⁽¹⁾

v €42M in FY22

BALANCE SHEET

€1.3B EQUITY

+€262M vs end of March 22

€788M GROSS CASH POSITION

+€60M vs end of March 22

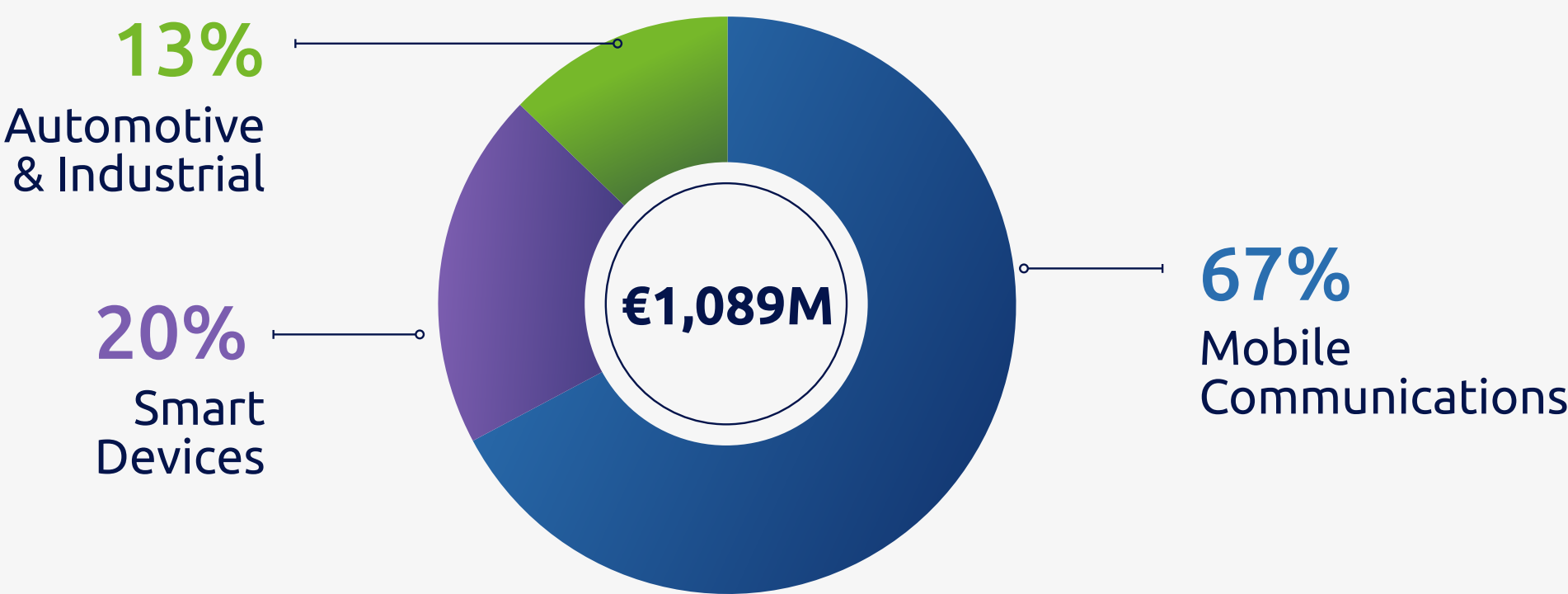
€140M NET CASH POSITION

-€2M vs end of March 22

(1) From continuing operations. EBITDA represents operating income (EBIT) before depreciation, amortization, impairment of non-current assets, non-cash items relating to share-based payments, provisions for impairment of current assets and for contingencies and expenses, and disposal gains and losses. EBITDA is not a financial indicator defined by IFRS and may not be comparable to EBITDA as reported by other groups. It represents additional information and should not be considered as a substitute for operating income or net cash generated by operating activities. (2) Cash-out related to investing activities



SUSTAINED ORGANIC REVENUE GROWTH ACROSS ALL END-MARKETS



€M	FY23	FY22	Change as reported	Change at constant FX and scope
Mobile Communications	731	624	+17%	+10%
Automotive & Industrial	141	74	+89%	+77%
Smart Devices	217	165	+32%	+26%
Total Revenue	1,089	863	+26%	+19%

MOBILE COMMUNICATIONS

- In the context of global smartphone market slowdown:
RF-SOI growth supported by:
 - Further penetration of 5G in **high-end smartphones** requiring **greater semiconductor content**
 - Long-term **customer agreements**

AUTOMOTIVE & INDUSTRIAL

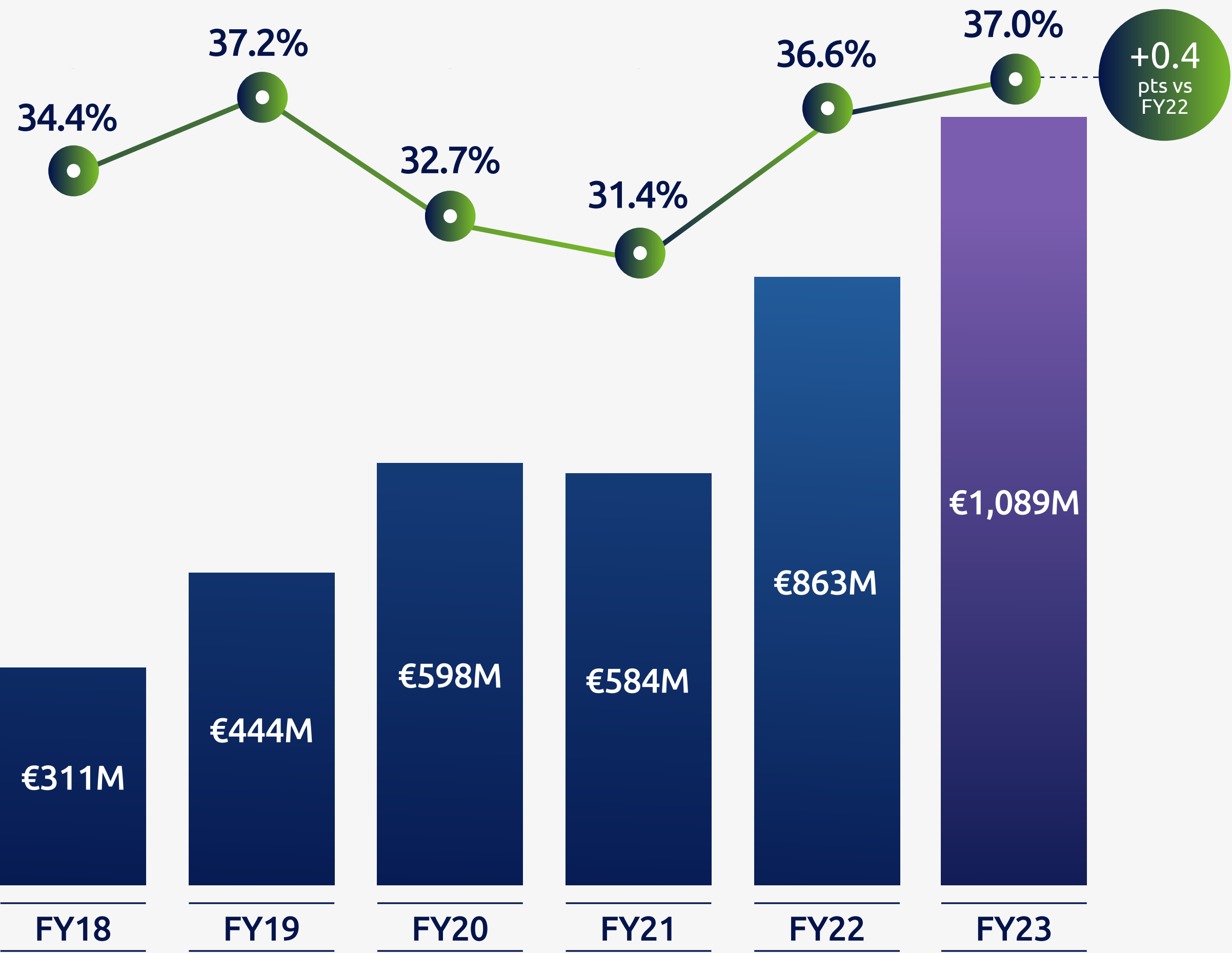
- Demand driven by the **rise in semiconductor content** embedded in new vehicles:
 - **Digitalization:** infotainment, ADAS, functional safety
 - **Electrification:** EV and hybrid engines
- **Sharp growth in FD-SOI** and in **Power-SOI**
- **First revenue generated by SmartSiC™**

SMART DEVICES

- Demand driven by **more complex sensors, higher connectivity** functionalities and **embedded intelligence:**
 - More powerful / efficient chips for edge AI, datacenters and cloud computing
- **Sharp growth in FD-SOI** for IoT and edge computing devices
 - **Sustained growth in Photonics-SOI** (high-speed connectivity for AI in the cloud) and in **Imager-SOI** (3D imaging)



GROSS MARGIN FURTHER IMPROVED TO 37.0%



- Gross margin (%)
- Total revenue (€M)

GROSS MARGIN TAILWINDS

- Strong operating leverage
- Robust industrial performance
- Favorable mix effect

GROSS MARGIN HEADWINDS

- Inflation:
 - Mainly on bulk material cost, as anticipated, within long-term supply agreement
- Dilutive currency effect due to hedging
- Non-recurring items:
 - Inventory depreciation

CURRENT OPERATING INCOME INCREASED BY A STRONG 37%

€M	FY23	FY22	Change
Revenue	1,089	863	+26%
Gross profit	402	316	+28%
as a % of revenue	37.0%	36.6%	
Gross R&D expenses before capitalization	(123)	(108)	+14%
as a % of revenue	11.3%	12.5%	
- Gross R&D expenses after capitalization	(95)	(93)	+2%
- Subsidies, income tax credit and other revenue	30	36	-16%
Net R&D expenses	(64)	(57)	+13%
as a % of revenue	5.9%	6.6%	
- Sales and Marketing expenses	(16)	(15)	+6%
- General and Administrative expenses	(55)	(49)	+13%
SG&A expenses	(71)	(64)	+11%
as a % of revenue	6.5%	7.4%	
Current operating income	267	195	+37%
as a % of revenue	24.5%	22.6%	

Current operating margin improved by ~2pts to 24.5% of revenue

- Robust increase in gross profit
- Tight control over operating expenses while continuing to prepare for future growth

Net R&D expenses increased by 13%

- Gross R&D expenses before capitalization increased by €15M to €123M (11.3% of revenue)
- Strong effort to support innovation strategy and product portfolio expansion

SG&A expenses down to 6.5% of revenue

- Moderate increase in SG&A expenses despite higher labor costs due to hirings and inflation



NET PROFIT RAISED BY 15%

€M	FY23	FY22	Change
Current operating income	267	195	+37%
- Other operating income and expenses	0	10	
Operating income	268	205	+31%
- Financial expenses	(10)	(13)	
- Net foreign exchange gain	1	13	
Net financial result	(10)	(1)	
- Income tax	(26)	(2)	
Net profit from continuing operations	232	202	+15%
- Net profit / (loss) from discontinued operations	1	(0)	
Net profit (Group share)	233	202	+15%
- Basic EPS (in €)	6.63	5.98	+11%
- Diluted EPS (in €)	6.41	5.63	+14%
Number of shares	35,133,150	33,753,666	
Number of diluted shares	37,240,936	37,181,632	

FY22 benefitted from a €10M non-recurring operating income
(reversal of an impairment loss related to Singapore industrial building)

Net financial result at €(10)M vs €(1)M in FY22

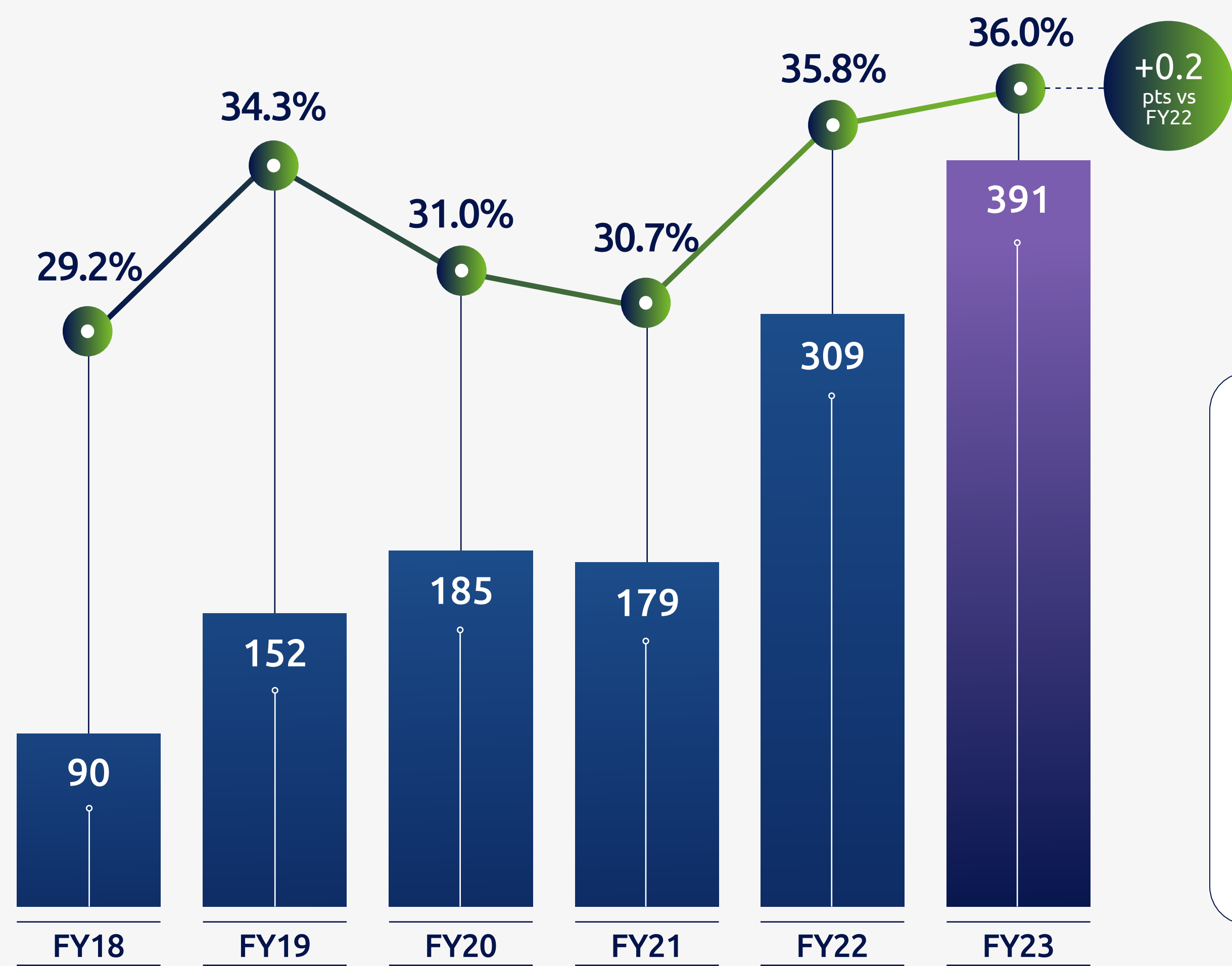
- Positive impact of OCEANEs 2023 conversion and income related to cash investments
- Offset by FX net result (€1M net forex gain in FY23 vs €13M gain in FY22)

Effective income tax rate came at 10% of pre-tax profit

- The Company continued to benefit from tax loss carryforwards
- Favorable non-recurring effects

Net profit reached €233M, up 15% vs FY22

SUSTAINED EBITDA MARGIN AT 36% OF REVENUE



■ EBITDA in €M⁽¹⁾
● EBITDA margin (%)⁽¹⁾

VERY SOUND PROFITABILITY MAINTAINED

EBITDA MARGIN TAILWINDS

- Operating leverage
- Tight control over operating expenses

EBITDA MARGIN HEADWINDS

- Inflationary impact on bulk material prices
- Dilutive currency effect

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POSITIVE FREE CASH FLOW WHILE CAPACITY INVESTMENTS FURTHER INCREASED

€M	FY23	FY22
Operating income	268	205
- Depreciation and amortization	106	81
- Other items	18	23
EBITDA⁽¹⁾	391	309
Change in working capital	(96)	(52)
- Incl. inventories	(36)	(31)
- Incl. trade receivables	(112)	(48)
- Incl. trade payables	40	15
- Incl. others	11	12
Tax paid	(32)	(2)
Net cash generated by operating activities⁽²⁾	263	255
- Purchases of intangible assets	(42)	(24)
- Purchases of property, plant and equipment	(186)	(181)
- Others	(1)	(8)
Net cash used in Investing activities⁽²⁾	(228)	(213)
Free Cash Flow⁽¹⁾	34	42

OPERATING CASH FLOW SLIGHTLY UP AT €263M

Improvement in operating cash flow from strong EBITDA (€391M, up €83M vs FY22) **partially offset by a higher increase in working capital requirement** (+€44M vs FY22)

€96M negative change in working capital

- €36M increase in inventories and €112M increase in trade receivables mostly reflecting the higher level of activity and fewer downpayments received from customers
- Partially offset by a €40M increase in trade payables

€32M tax paid vs €2M in FY22
(non-recurring adjustments in FY22)

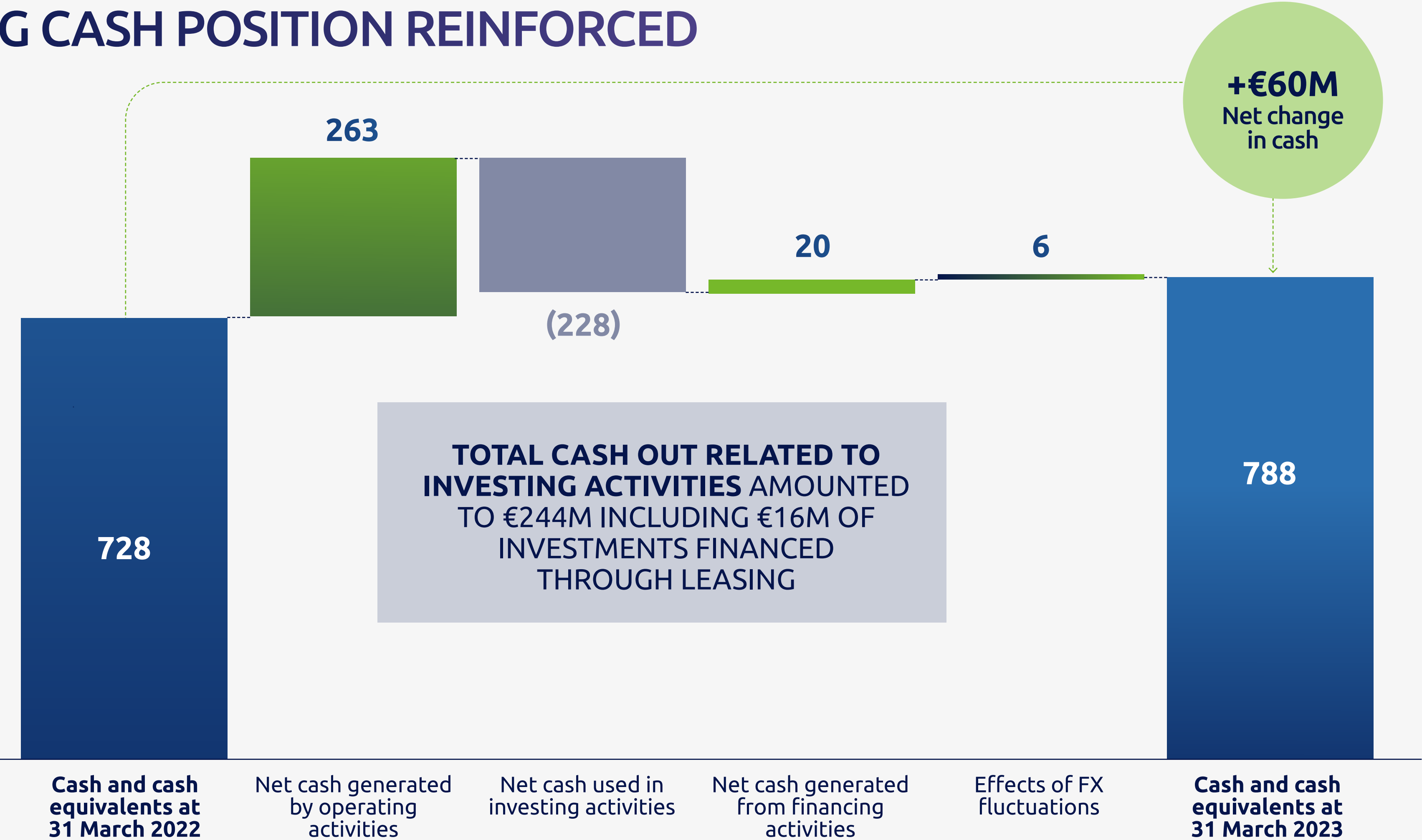
POSITIVE FREE CASH FLOW AT €34M vs €42M IN FY22

Investments at €228M (€244M including tools financed through leasing contracts)

- €28M in capitalized R&D (mainly SmartSiC™)
- €191m related to capacity investments (€155m SOI, €25m Filters, €11m SmartSiC™)

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STRONG CASH POSITION REINFORCED



Cash inflows and outflows from continuing operations (cash outflow related to discontinued operations was close to zero)



VERY SOUND BALANCE SHEET MAINTAINED

ASSETS - in €M	31 March 2023	31 March 2022
Intangible assets	128	108
Tangible assets	705	562
Other non-current assets	84	35
Deferred tax assets	67	64
Total non-current assets	985	770
Inventories	175	143
Trade receivables	363	280
Other current assets	109	66
Cash and cash equivalents	788	728
Total current assets	1,435	1,216
Total assets	2,420	1,986

€143M net increase in tangible assets includes €181M investments related to:

- Further capacity investment in Singapore 300mm SOI facility
- Capacity investment in Bernin (300mm SOI, POI)
- New leasing contracts for land and administrative buildings

Other non-current assets mainly include tax research credit receivables and downpayments to suppliers

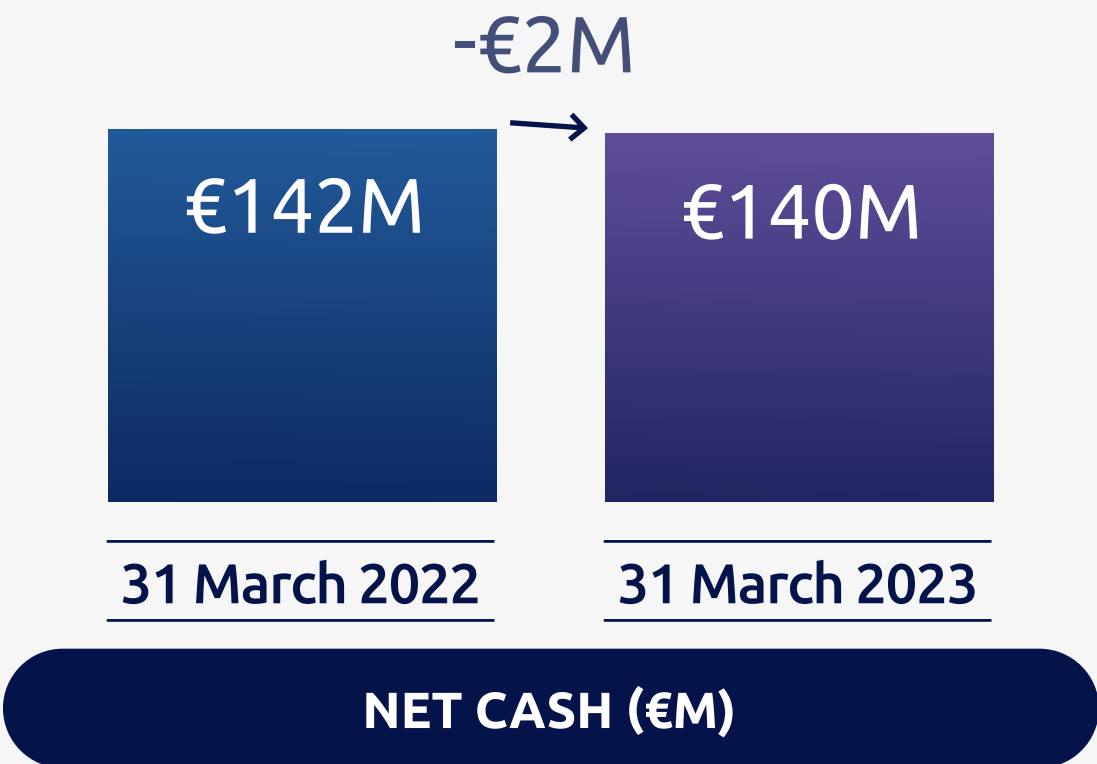
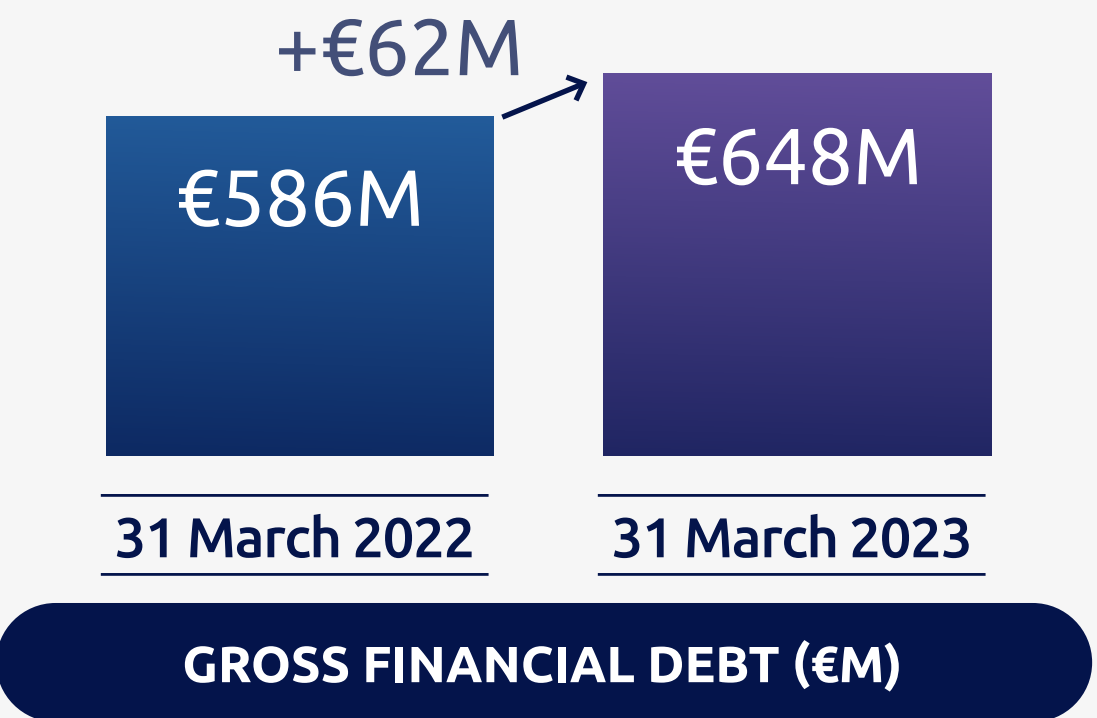
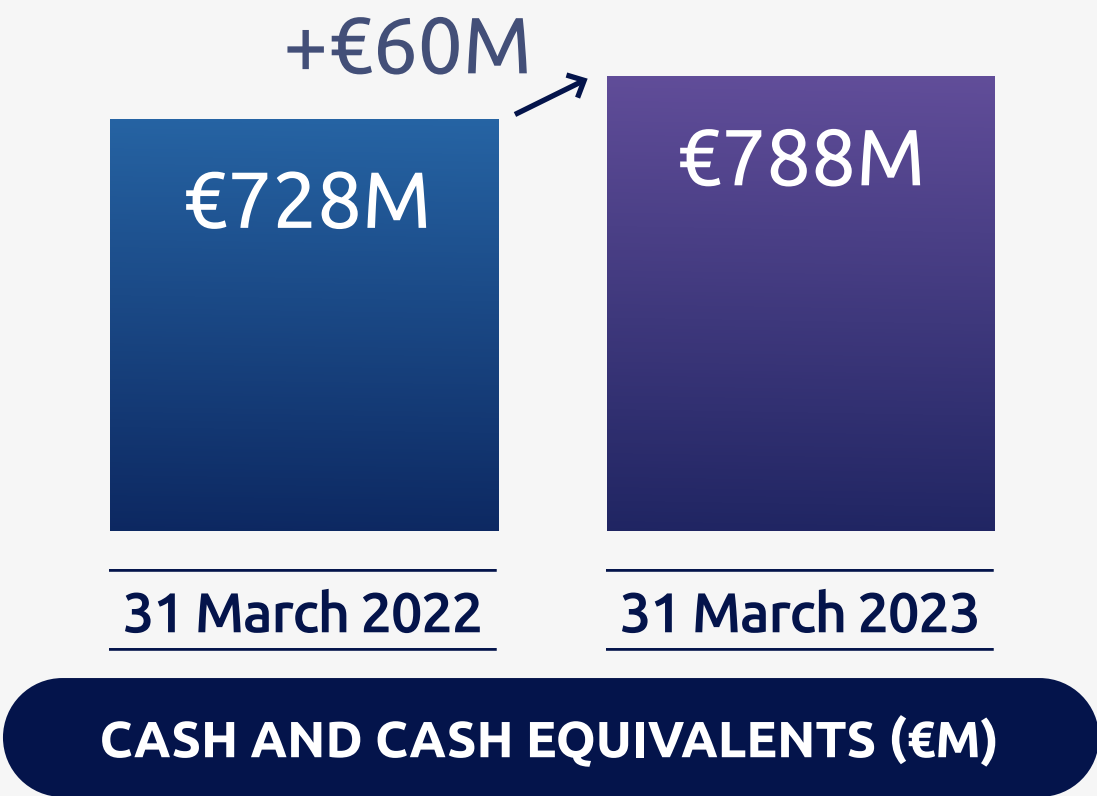
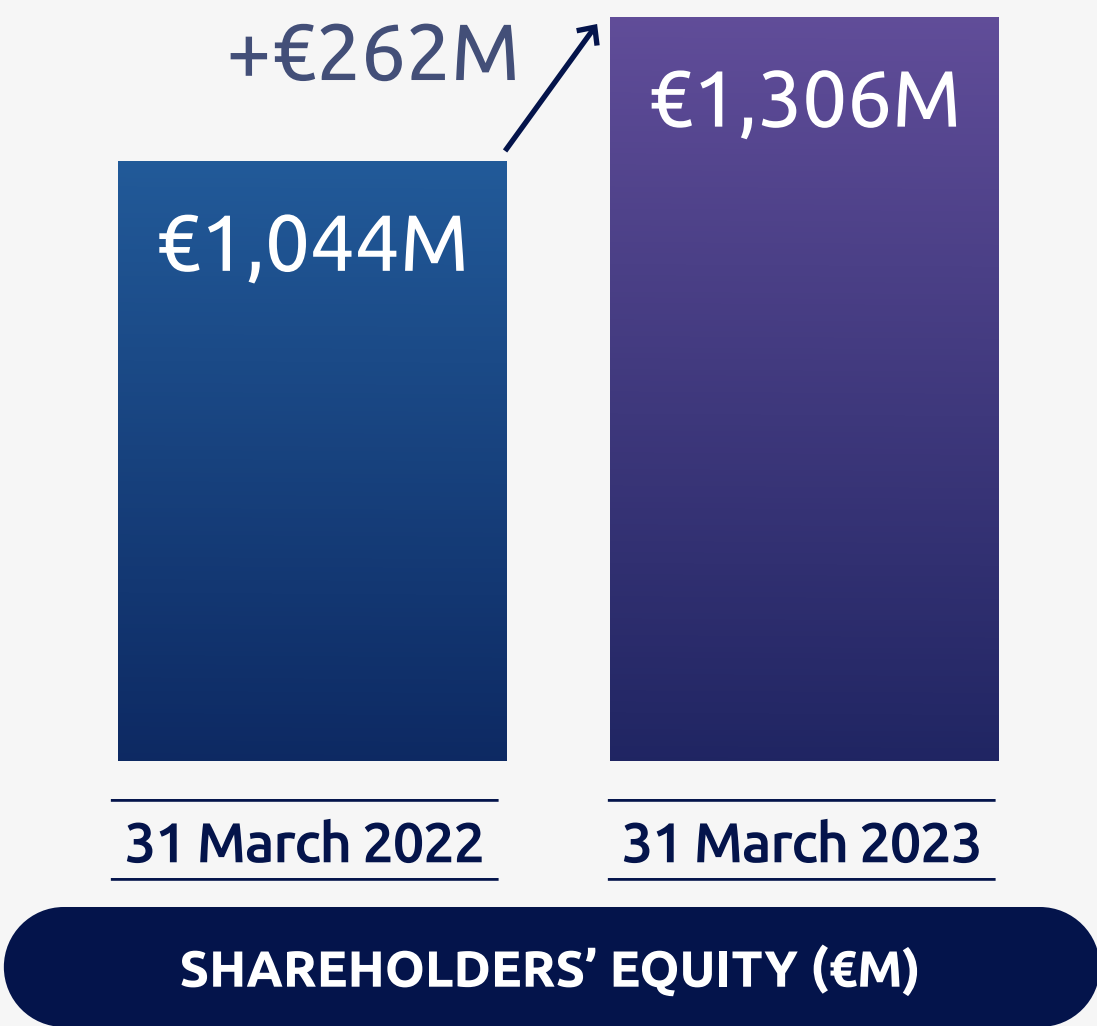
LIABILITIES AND EQUITY - in €M	31 March 2023	31 March 2022
Total equity	1,306	1,044
Long-term financial debt	578	518
Provisions and other non-current liabilities	80	79
Total non-current liabilities	659	597
Short-term financial debt	69	68
Trade payables	171	101
Other current liabilities	216	177
Total current liabilities	456	346
Total liabilities and equity	2,420	1,986

€62M increase in financial debt mainly reflects:

- €53M of net drawdowns and new borrowings
- €20M net increase in property leases and leasing contracts
- Partially offset by €17M change in fair value of financial derivatives (FX hedging)

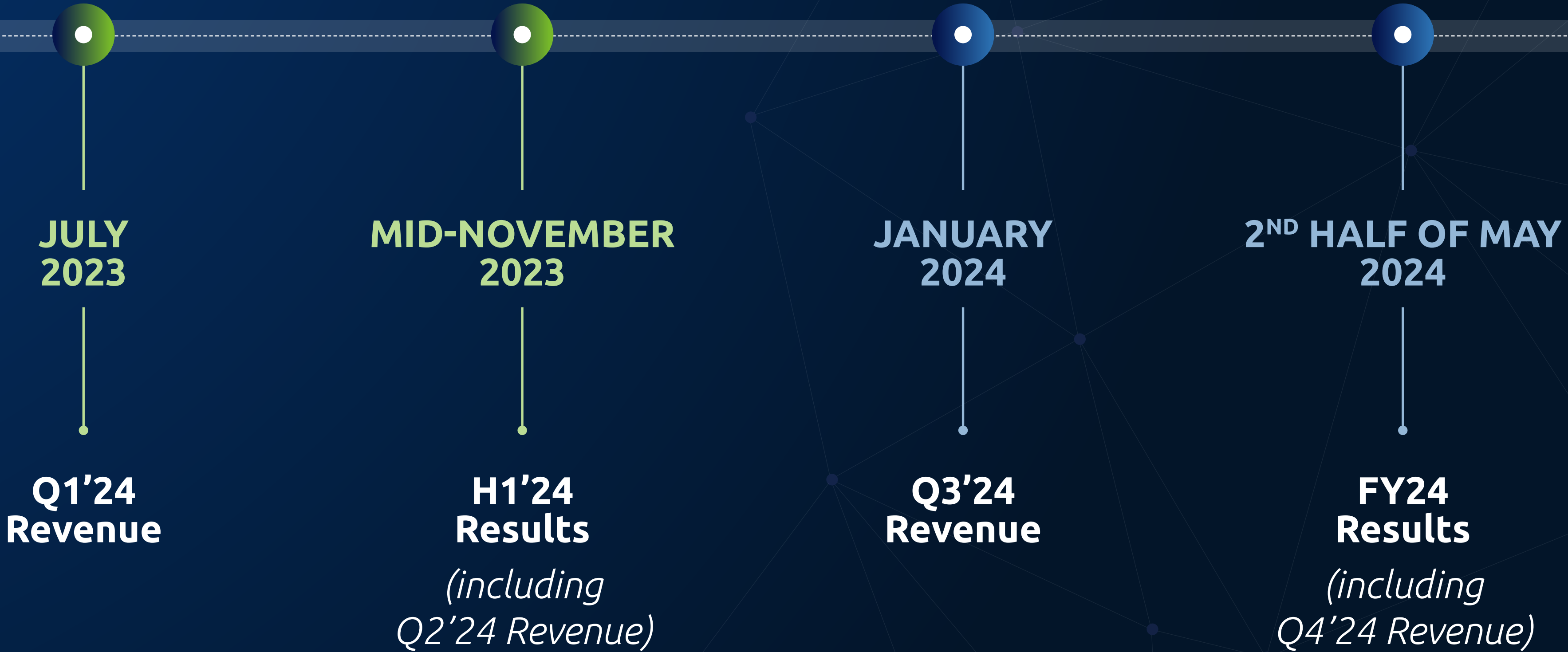


VERY HEALTHY FINANCIAL
STRUCTURE AHEAD OF
FUTURE GROWTH PLANS



FY24 AND BEYOND

UPDATING OUR FINANCIAL COMMUNICATION CALENDAR



OUTLOOK – FY24 GUIDANCE CONFIRMED

STABLE REVENUE EXPECTED ON AN ORGANIC BASIS

FY24 EXPECTED TO MARK A PAUSE IN FAST GROWTH TRAJECTORY TOWARD FY26

- Weaker smartphone market with strong inventory correction expected to weigh on Mobile Communications
- Sustained demand anticipated in both Automotive & Industrial and Smart Devices markets
- H1'24 revenue expected to decline by ~15% on an organic basis
- H2'24 revenue expected up low double digit

EBITDA MARGIN ⁽¹⁾ EXPECTED TO REMAIN AT ~36%

PROFITABILITY MAINTAINED THROUGH STRICT COSTS CONTROL

- Inflation, including bulk price
- Sustained effort in R&D
- Offset by strong cost control
- Solid level of loading of our fabs
- Revenue timing over the year will request tight production management
- €/\$. 1.10 (~40% of net exposure hedged ~1.12)

CAPITAL EXPENDITURE EXPECTED AT ~€300M

CAPACITY INVESTMENTS TO SUPPORT STRONG GROWTH THROUGH FY26

SOI INVESTMENTS

- 300mm refresh capacity in Bernin 4
- Additional capacity investments at Singapore 300mm SOI existing facility
- Building of Singapore facility extension

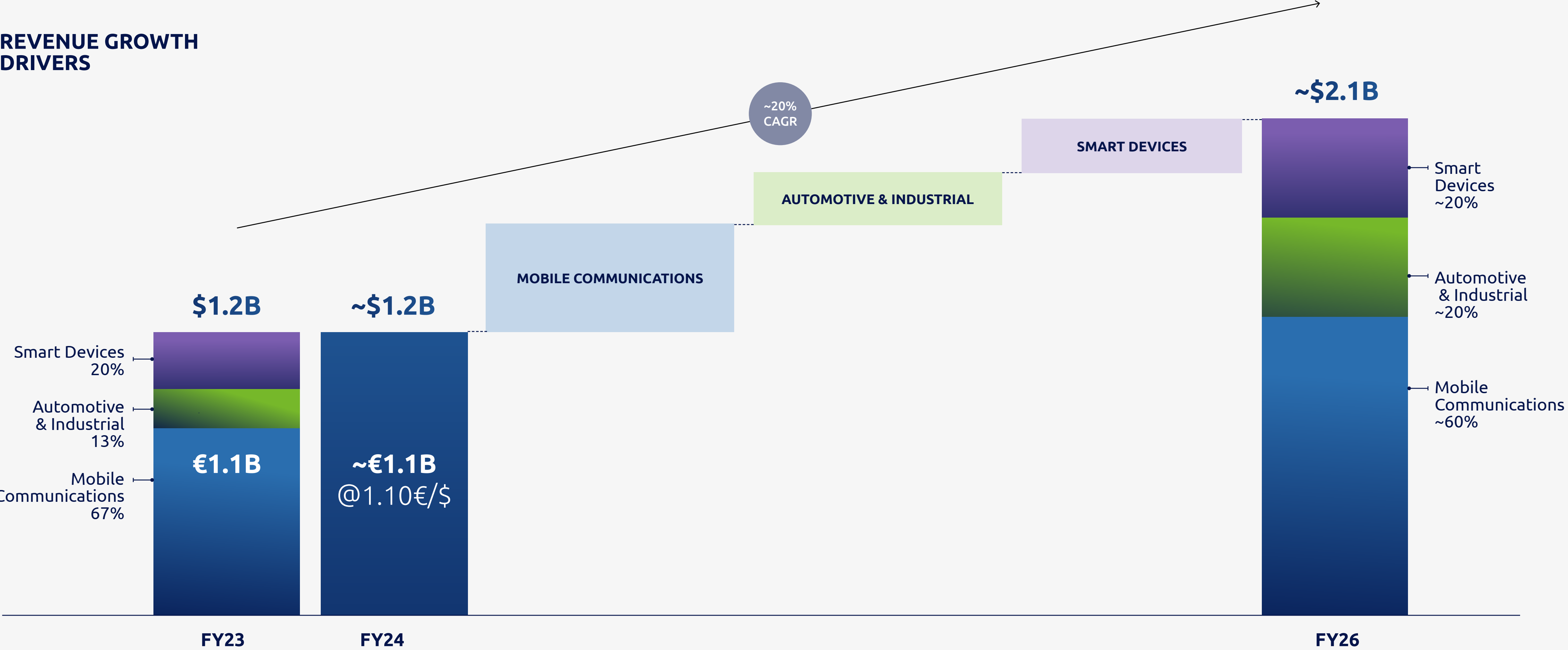
OTHER INVESTMENTS

- Further investments in SmartSiC™ tools (150 & 200mm in Bernin 4)
- Ongoing investments in innovation (including capitalized R&D)

(1) EBITDA margin = Electronics EBITDA (EBITDA from continuing operations) / Revenue

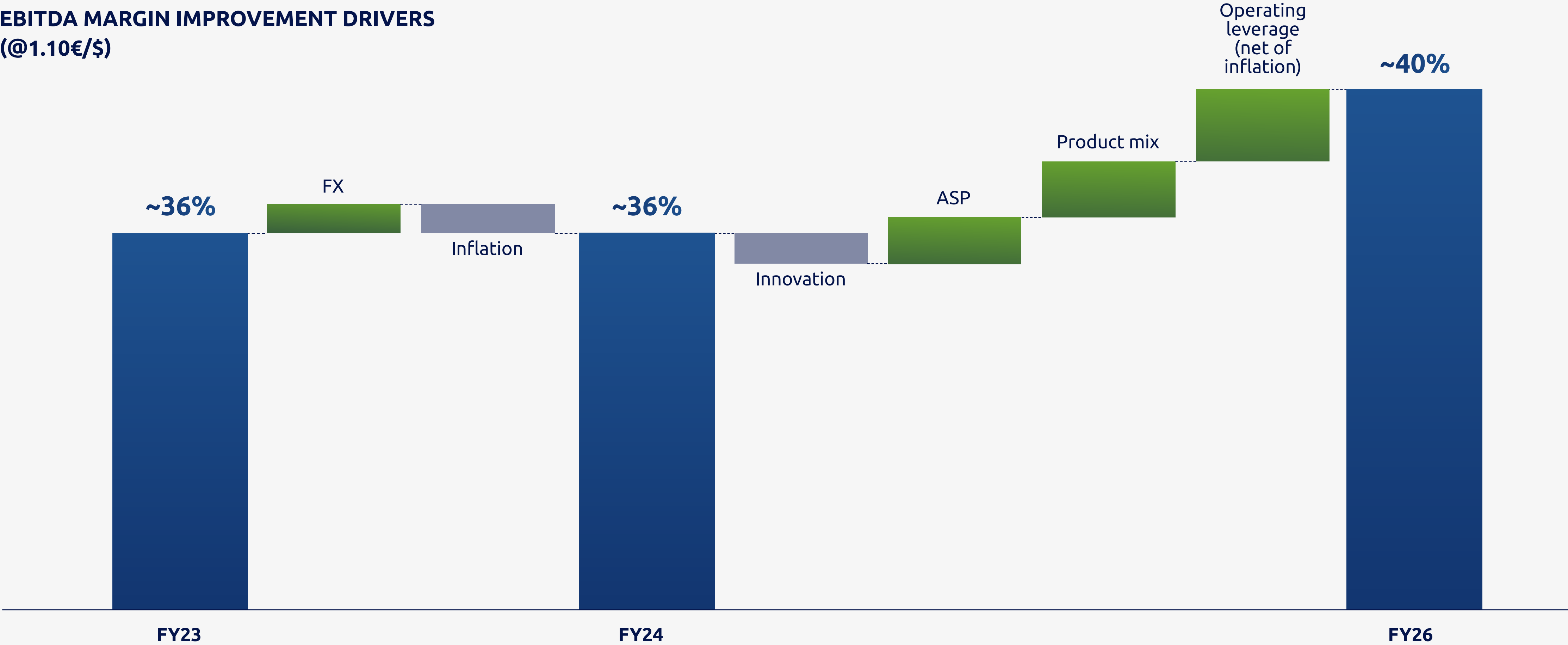
FINANCIAL MODEL - REVENUE TO REACH \$2.1B IN FY26

REVENUE GROWTH DRIVERS

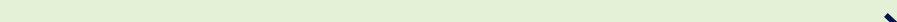


FINANCIAL MODEL - x2 EBITDA BY FY26

EBITDA MARGIN IMPROVEMENT DRIVERS
(@1.10€/€)



FINANCIAL MODEL - CAPITAL ALLOCATION

	FY23 (Actual)	FY24	FY26 (Model)
CAPEX % Revenue ¹	22%	~27%	~20% over FY22-26
ROCE ² (post-tax)	20%	 ~25%	

CAPEX

€1.5B CAPEX expected over FY22-FY26 including €1B over FY24-FY26 (incl. €90M for Bernin 4 building financed through lease back)

Rigorous piloting of our CAPEX through post-tax ROCE² improvement, from ~20% in FY23 (2x WACC) to ~25% in FY26

VALUE CREATION DRIVERS

Sufficient cumulative operating cash flows to finance CAPEX

- Strong working capital monitoring and targeted working capital around 30% of revenue in average

Capital allocation priorities:

- CAPEX
- Innovation

Debt

- Loans at variable rate hedged through cap
- Potential partial / full OCEANEs 25 buyback

(1) Excluding Buildings
(2) Post-tax ROCE: EBIT after tax / (non current assets + working capital)



FINANCE KEY MESSAGES

PREPARING FOR REACCELERATION BEYOND FY24 TRANSITION YEAR

- FY23 19% Revenue growth and 36% EBITDA margin in line with commitment
- FY24 plateau demand with flat sales for Soitec
- Strong acceleration in FY25 & FY26 with 20% CAGR

OPTIMIZED INVESTMENT CYCLE FROM FY24 TO FY26 TO SECURE GROWTH EXPANSION

- ~€1B CAPEX to fully capture growth potential
- Strong focus on return: post-tax ROCE to grow from ~20% to ~25%

STRONG ACCELERATION FOR VALUE CREATION: x2 EBITDA IN 3 YEARS

- FY26 revenue expected ~\$2.1B
- x2 EBITDA from FY24 to FY26
- Leveraging product added value, higher ASP, operational excellence and operating leverage

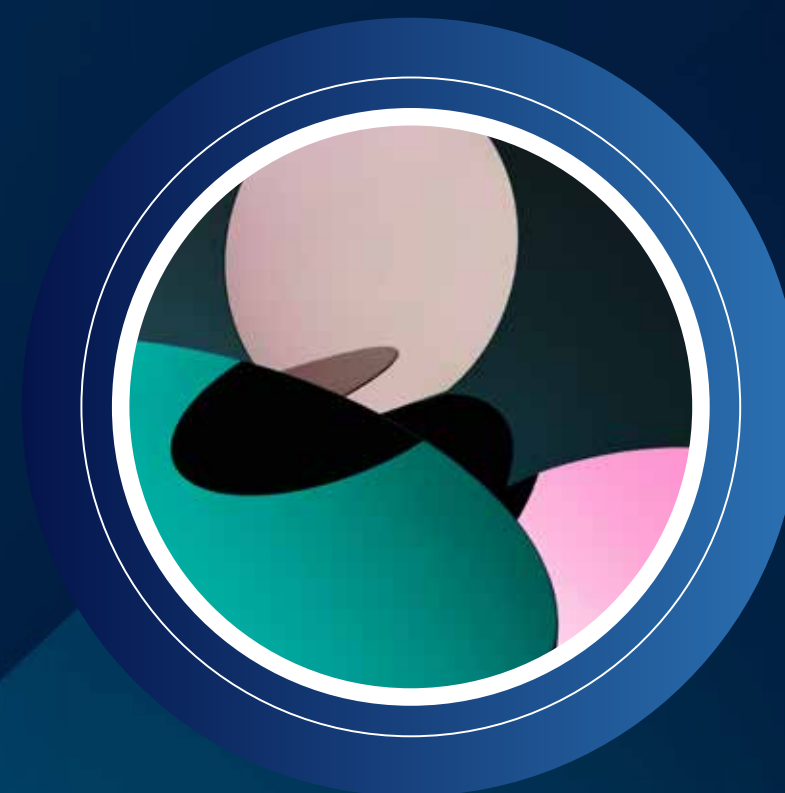
CEO WRAP-UP

Pierre Barnabé

CEO KEY MESSAGES



Technology megatrends to fuel **MASSIVE DEMAND** for semiconductors and increased adoption of **ENGINEERED SUBSTRATES**



Deploying our sustainable value creation model to **STRENGTHEN OUR GLOBAL LEADERSHIP** in engineered substrates



FY26 REVENUE / EBITDA OBJECTIVES ON TRACK
x2 EBITDA in 3 years

BEYOND FY26
EXPAND our sustainable value creation ambitions



CAPITAL MARKETS DAY 2023

THANK YOU