



CAPITAL MARKETS DAY 2023

EXPANDING OUR SUSTAINABLE VALUE CREATION AMBITIONS

Paris | June 8th, 2023

DISCLAIMER

This document is provided by Soitec (the "Company") for information purposes only.

The Company's business operations and financial position are described in the Company's 2021-2022 Universal Registration Document (which notably includes the 2021-2022 Annual Financial Report) which was filed on June 20, 2022 with the French stock market authority (Autorité des Marchés Financiers, or AMF) under number D.22-0523 as well as in the Company's FY23 half-year report released on November 23rd, 2022. The French versions of the 2021-2022 Universal Registration Document and of the half-year report, together with English courtesy translations for information purposes of both documents are available for consultation on the Company's website (www.soitec.com), in the section Company - Investors - Financial Reports.

Your attention is drawn to the risk factors described in Chapter 2.1 of the Company's 2021-2022 Universal Registration Document.

This document contains summary information and should be read in conjunction with the 2021-2022 Universal Registration Document and the FY23 half-year report.

This document contains certain forward-looking statements concerning Soitec. In some cases, you can identify these forward-looking statements by forward-looking words, such as "estimate", "expect", "anticipate", "project", "plan", "intend", "objective", "believe", "forecast", "guidance", "outlook", "foresee", "likely", "may", "should", "goal", "target", "might", "will", "could", "predict", "continue", "convinced" and "confident," the negative or plural of these words and other comparable terminology. These forward-looking statements include, but are not limited to, predictions of the Company's future prospects, activities, operations, direction, performance, results and strategy of Soitec and are based on analyses of earnings forecasts and estimates of amounts not yet determinable. By their nature, forward-looking statements are subject to a variety

of risks and uncertainties as they relate to future events and are dependent on circumstances that may or may not materialize in the future. Forward-looking statements are not a guarantee of the Company's future performance. The occurrence of any of the risks described in Chapter 2.1 of the Company's 2021-2022 Universal Registration Document may have an impact on these forward-looking statements (the current version of which is available on www.soitec.com). In addition, the future consequences of geopolitical conflicts, in particular the Ukraine / Russia situation, as well as rising inflation, may result in greater impacts than currently anticipated in these forward-looking statements.

The Company's actual financial position, results and cash flows, as well as the trends in the sector in which the Company operates may differ materially from those contained in this document. Furthermore, even if the Company's financial position, results, cash-flows and the developments in the sector in which the Company operates

were to conform to the forward-looking statements contained in this document, such elements cannot be construed as a reliable indication of the Company's future results or developments.

The Company does not undertake any obligation to update or make any correction to any forward-looking statement in order to reflect an event or circumstance that may occur after the date of this document. In addition, the occurrence of any of the risks described in Chapter 2.1 of the Company's 2021-2022 Universal Registration Document may have an impact on these forward-looking statements.

The definition of EBITDA is detailed in the Company's 2021-2022 Universal Registration Document.

This document does not constitute or form part of an offer or a solicitation to purchase, subscribe for, or sell the Company's securities in any country whatsoever. This document, or any part thereof, shall not form the basis of, or be relied upon in connection with, any contract, commitment or

investment decision. Notably, this document does not constitute an offer or solicitation to purchase, subscribe for or to sell securities in the United States. Securities may not be offered or sold in the United States absent registration or an exemption from the registration under the U.S. Securities Act of 1933, as amended (the "Securities Act"). The Company's shares have not been and will not be registered under the Securities Act. Neither the Company nor any other person intends to conduct a public offering of the Company's securities in the United States. Due to rounding, the sum of values presented in this presentation may differ from totals as reported. Such differences are not material.

AGENDA

#01
CEO VISION

Pierre Barnabé

#02
STRATEGY

Steve Babureck

#03
INNOVATION

Christophe Maleville

#04
MOBILE
COMMUNICATIONS

Jean-Marc Le Meil

#05
AUTOMOTIVE
& INDUSTRIAL

Emmanuel Sabonnadière

#06
SMART
DEVICES

Michael Reiha

Q&A #1
BREAK

#07
OPERATIONS

Cyril Menon

#08
FINANCE

Léa Alzingre

Q&A #2

#09
CEO
WRAP-UP

Pierre Barnabé

1

CEO VISION

Pierre Barnabé

CEO KEY MESSAGES



Technology megatrends to fuel MASSIVE DEMAND for semiconductors and increased adoption of ENGINEERED SUBSTRATES



Deploying our sustainable value creation model to STRENGTHEN OUR GLOBAL LEADERSHIP in engineered substrates

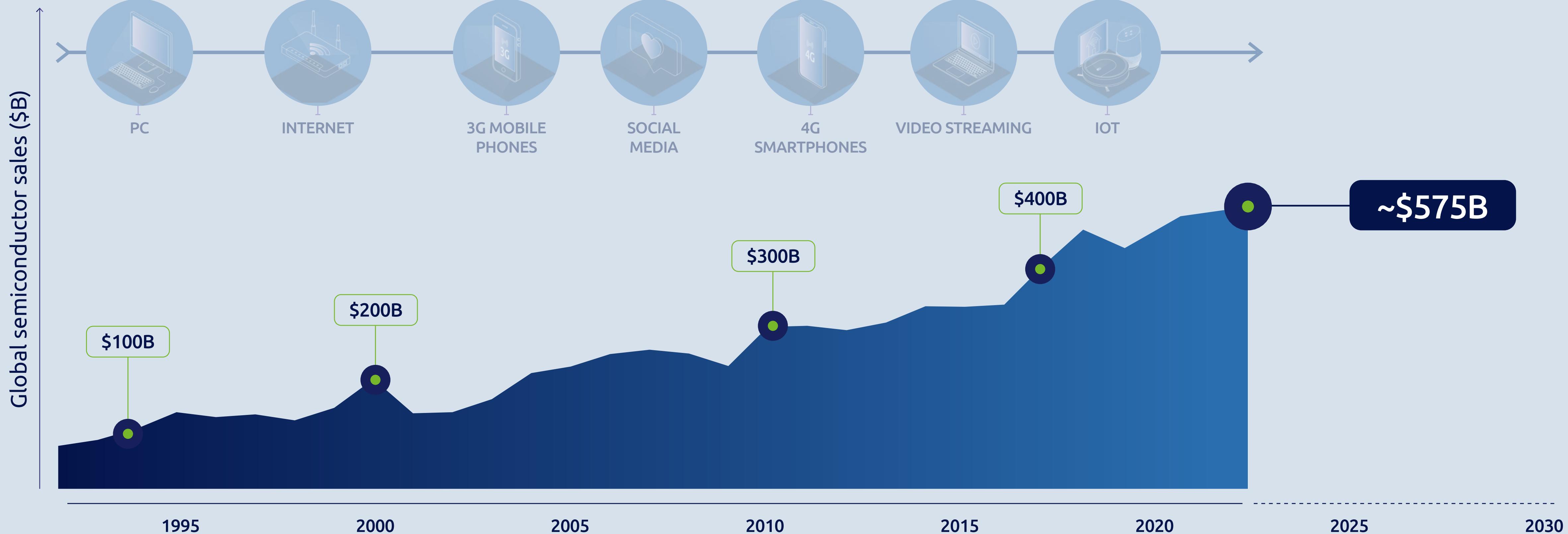


FY26 REVENUE / EBITDA OBJECTIVES ON TRACK
x2 EBITDA in 3 years

BEYOND FY26
EXPAND our sustainable value creation ambitions

Technology megatrends to fuel
massive demand for semiconductors and
increased adoption of engineered substrates

SEMICONDUCTORS HAVE TRANSFORMED THE WORLD WE LIVE IN



GLOBAL SHIFTS CREATE CHALLENGES AND OPPORTUNITIES FOR SEMICONDUCTORS



MACRO VOLATILITY

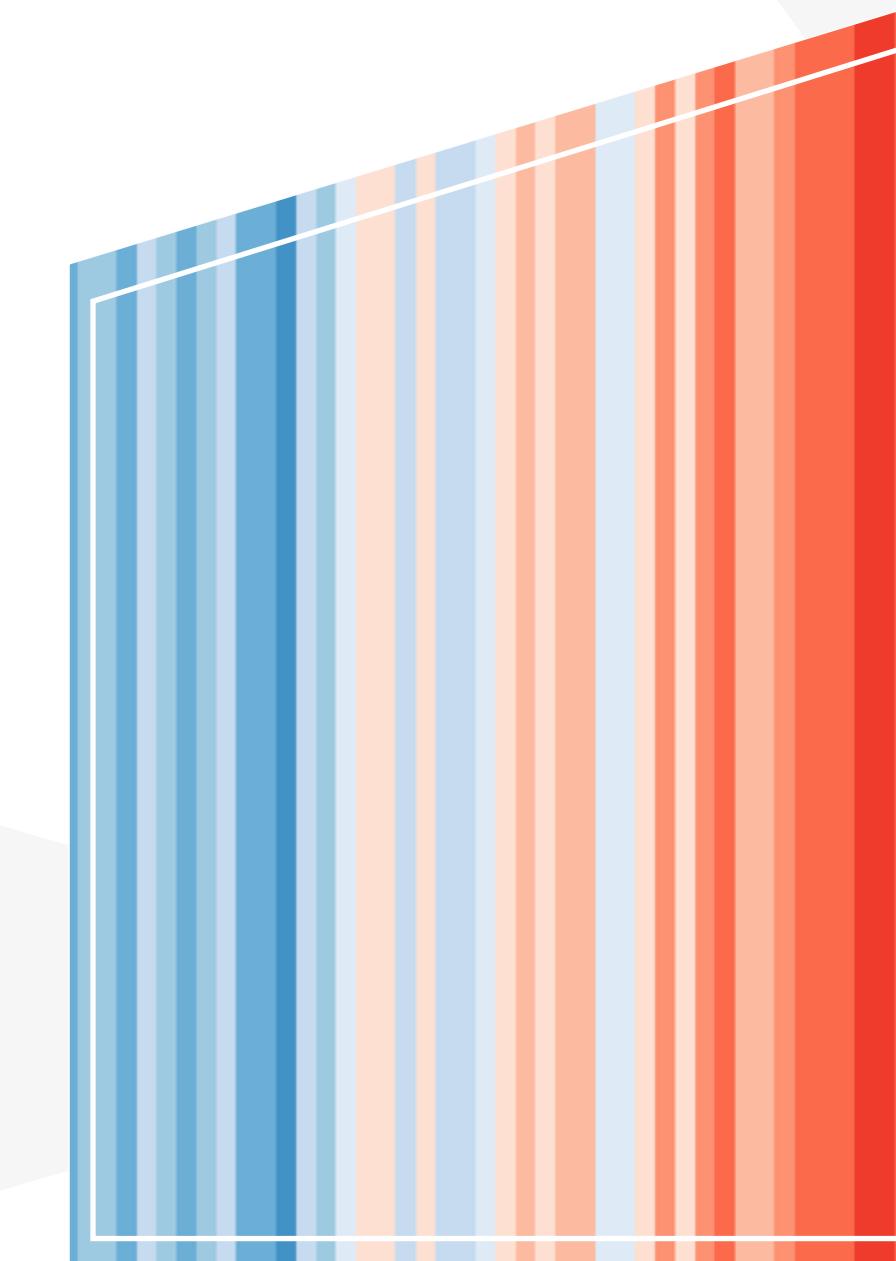
OPPORTUNITIES FOR SOITEC

Active Management



GEOPOLITICAL TENSIONS

Leverage global footprint to address customers worldwide



ENVIRONMENTAL CHALLENGES

Deliver industry leading solutions to build energy efficient chips and devices

Image credit: Warming stripes data visualisation created by professor and climatologist Ed Hawkins

SEMICONDUCTOR GLOBAL SALES TO REACH ~\$1T BY 2030: ~7% CAGR 2022-2030



Source: SIA, IBS

SEMICONDUCTOR
~\$1T BY 2030

Global semiconductor sales (\$B)

\$100B

SEMICONDUCTOR MEGATRENDS



AUTONOMOUS &
ELECTRIC VEHICLES



ARTIFICIAL
INTELLIGENCE



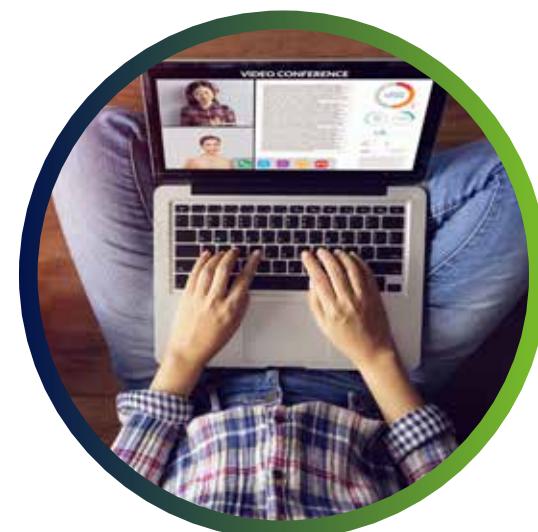
5G



INDUSTRY 4.0



EDGE COMPUTING



WORK & LEARN
FROM HOME



HEALTHCARE



SMART HOMES
& SMART CITIES



AR / VR / MR

1995

2000

2005

2010

2015

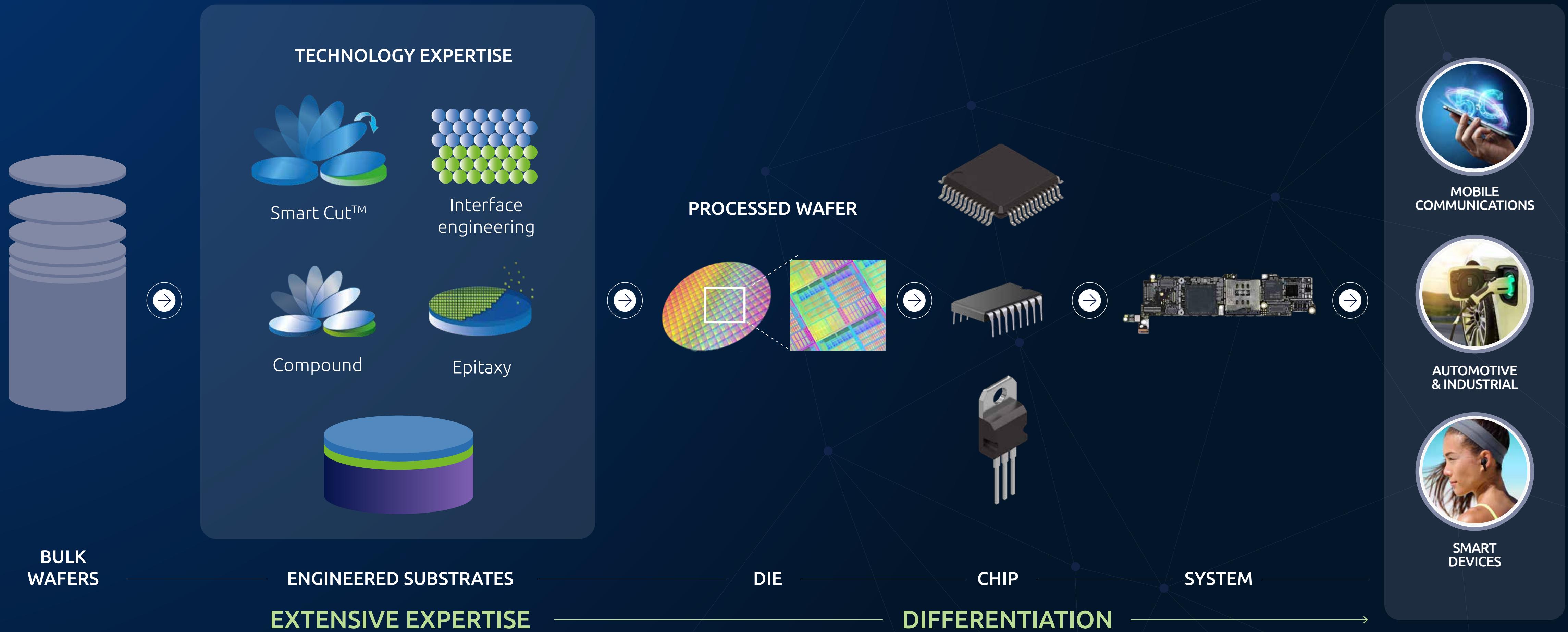
2020

2025

2030

Source: SIA, IBS

ENGINEERED SUBSTRATES ARE A CRITICAL COMPONENT OF THE SEMICONDUCTOR INDUSTRY



BUILDING A DIVERSE PRODUCT PORTFOLIO TO FUEL OUR DIVISIONS VALUE CREATION ACROSS 3 STRATEGIC END MARKETS



RF-SOI
FD-SOI

+ LICENSING / PATENT MONETIZATION

New materials
InP
SmartGaN
Power-GaN
RF-GaN
SmartSiC™
POI
Photonics-SOI
Imager-SOI
Power-SOI

PREPARING
EXPANSION
BEYOND

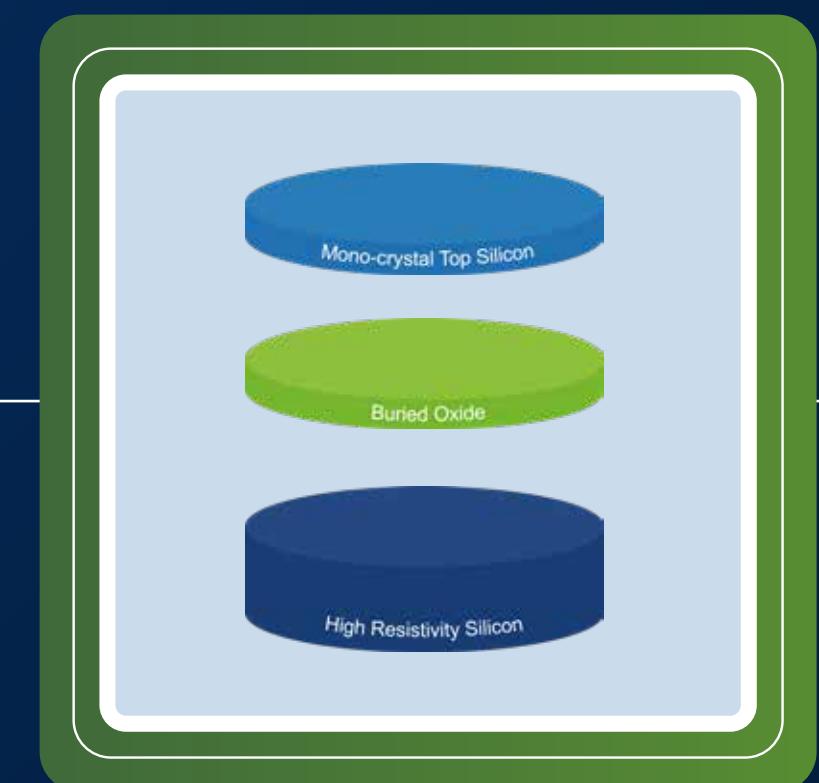
EXPANDING INTO
COMPOUND
SEMICONDUCTORS

STRENGTHENING
SOI LEADERSHIP

3 POWERFUL ENGINES TO DRIVE SOITEC ADDRESSABLE MARKET EXPANSION BY 2030



SEMICONDUCTOR
MARKET GROWTH



INCREASING
ADOPTION OF
ENGINEERED SUBSTRATES



SOITEC EXPANDING
PRODUCT AND
TECHNOLOGY PORTFOLIO

SOITEC
ADDRESSABLE
MARKET
X3
BY 2030
(vS 2022)

Source: Yole, SEMI, Soitec estimates

Deploying our sustainable value
creation model to strengthen our global
leadership in engineered substrates

SOITEC IS A GLOBAL LEADER IN ENGINEERED SUBSTRATES

EXPLORING NEW GEOGRAPHIES TO EXPAND OUR INNOVATION AND MANUFACTURING FOOTPRINT



SOITEC HAS BUILT A UNIQUE POSITION IN THE VALUE CHAIN BUILDING CUSTOMER INTIMACY TO MAKE OUR PRODUCTS A STANDARD AND BECOME A REFERENCE



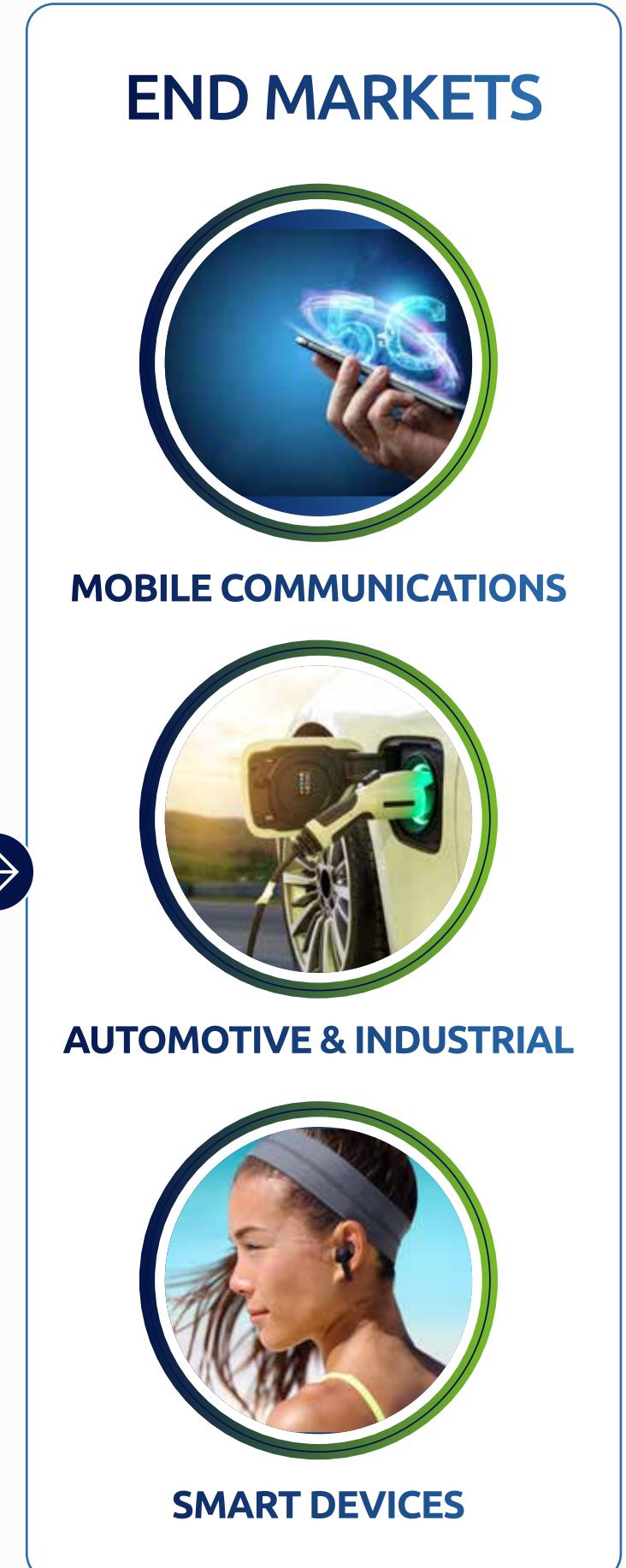
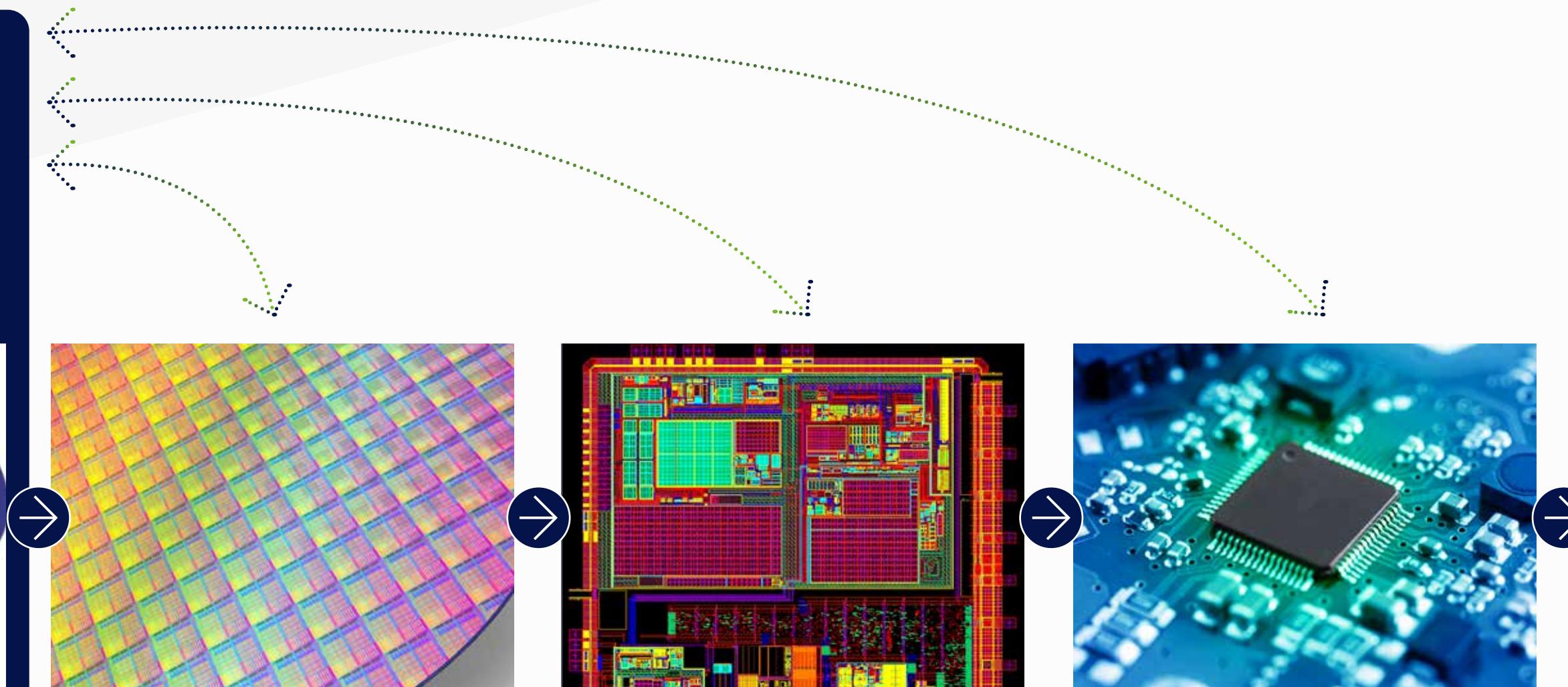
EQUIPMENT



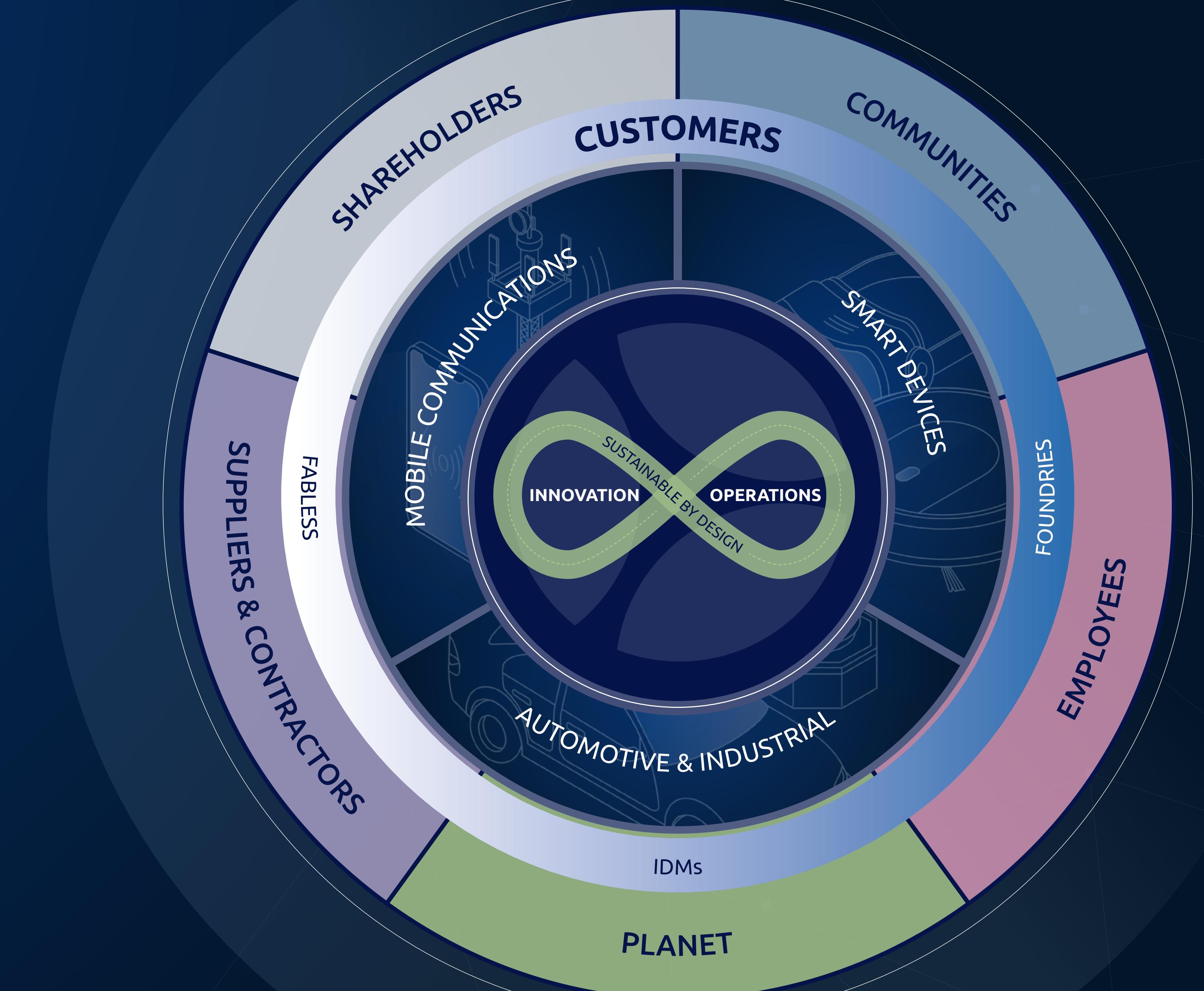
BULK MATERIALS



UTILITIES



LEVERAGING OUR
ROBUST AND
SUSTAINABLE VALUE
CREATION MODEL
TO BENEFIT ALL
STAKEHOLDERS



A DIVERSE AND STREAMLINED MANAGEMENT TEAM

FOCUSED ON VALUE CREATION, EXPANSION, SPEED OF EXECUTION, AND DELIVERY OF OUR AMBITIOUS STRATEGIC PLAN



(1) As of August 2023



DRIVE THE
TRANSITION
TOWARD A
SUSTAINABLE
ECONOMY
THROUGH OUR
INNOVATION
AND OPERATIONS



INNOVATING TO REDUCE
THE ENVIRONMENTAL
FOOTPRINT ACROSS THE
PRODUCT LIFE CYCLE

x10

RE-USABILITY OF DONOR
SUBSTRATE THANKS TO OUR
PROPRIETARY SMART CUT™
TECHNOLOGY



ACTING TO REDUCE OUR
CARBON FOOTPRINT
IN LINE WITH THE 1.5°C
PATHWAY

-25%

REDUCTION OF OUR **SCOPE
1 & 2 ABSOLUTE GHG
EMISSIONS** IN 2026 VS 2020,
WHILE x2.5 VOLUMES



RESPONSIBLE
WATER MANAGEMENT
TO SUPPORT OUR
GROWTH

-50%

REDUCTION OF OUR
WATER INTAKE PER UNIT
OF PRODUCTION BETWEEN
FY21 AND FY30



LEVERAGE OUR INCLUSIVE AND INSPIRING COMPANY CULTURE



MAKING SOITEC AN ATTRACTIVE EMPLOYER TO SUPPORT OUR GROWTH

18%

ELIGIBLE EMPLOYEES
PROMOTED INTERNALLY
IN FY23

HUMPACT 



SHARING THE FRUIT OF GROWTH WITH ALL OUR EMPLOYEES

100%

EMPLOYEES ELIGIBLE TO FREE
PERFORMANCE SHARE PLAN



AIMING FOR GENDER PARITY

40%

TARGET FOR THE PROPORTION
OF WOMEN ACROSS
THE GROUP BY FY30

SEMI INDUSTRY LEADER IN
DIVERSITY AND INCLUSION
AWARD IN 2022





ALIGN GOVERNANCE PRACTICES WITH INDUSTRY- LEADING STANDARDS TO BECOME A REFERENCE



INCREASED
NUMBER OF
BOARD INDEPENDENT
DIRECTORS

58%

OF INDEPENDENT
DIRECTORS*

*Excluding employee representatives



A COMPENSATION POLICY
AND GOVERNING BODIES
ALIGNED WITH OUR
SUSTAINABLE AMBITION

20%

WEIGHT OF ESG CRITERIA WITHIN
CEO VARIABLE COMPENSATION
AND EMPLOYEE FREE
SHARE PLAN

CREATION OF THE BOARD OF
DIRECTORS ESG COMMITTEE



SET HIGH ETHICAL
STANDARDS FOR
OURSELVES AND
FOR OUR BUSINESS
RELATIONS

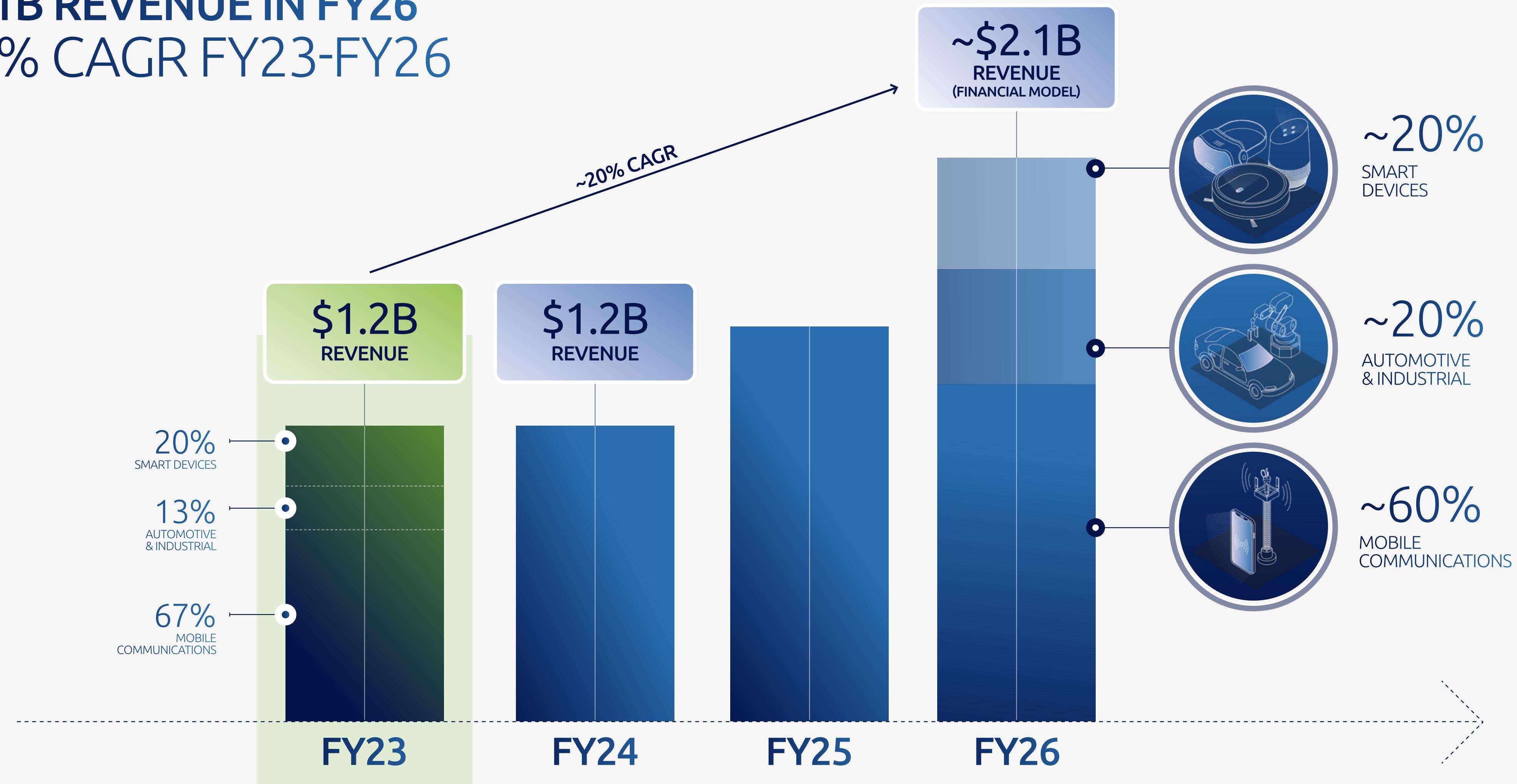
100%

OF OUR STRATEGIC
SUPPLIERS ADHERE TO OUR
SUPPLIER QUALITY POLICY

FY26 objectives on track
x2 EBITDA in the next 3 years

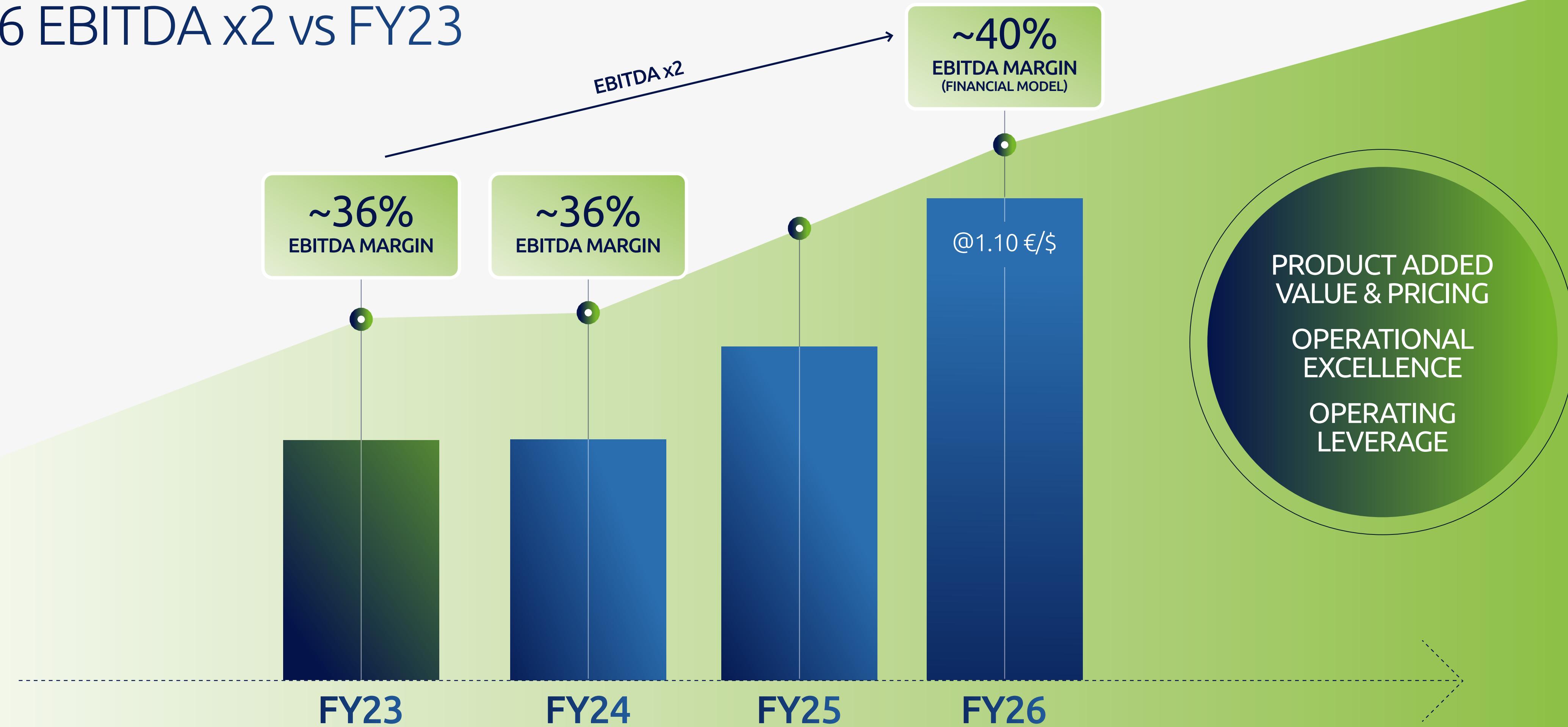
Beyond FY26 EXPAND
Market share & Value creation

~\$2.1B REVENUE IN FY26
~20% CAGR FY23-FY26



DRIVING EBITDA MARGIN¹ UP TO ~40% BY FY26

FY26 EBITDA x2 vs FY23



(1) EBITDA represents operating income (EBIT) before depreciation, amortization, impairment of non-current assets, non-cash items relating to share-based payments, provisions for impairment of current assets and for contingencies and expenses, and disposal gains and losses. EBITDA is not a financial indicator defined by IFRS and may not be comparable to EBITDA as reported by other groups. It represents additional information and should not be considered as a substitute for operating income or net cash generated by operating activities

~€1B CUMULATIVE CAPEX FY24-FY26 EQUIPMENT AND INFRASTRUCTURE

~55%
FRANCE / SINGAPORE
300mm
Capacity expansion
and Refresh



~€1B
CUMULATIVE
CAPEX
FY24-26

SOI

COMPOUND SEMIS

INNOVATION
& SUSTAINABILITY

~30%
FRANCE / BELGIUM
150/200mm
Capacity expansion
SmartSiC™, POI, GaN



~15%
INNOVATION
SUSTAINABILITY
IT, MAINTENANCE, ETC.



BEYOND FY26 ROBUST FINANCIAL FUNDAMENTALS TO REACH FY26 OBJECTIVES AND EXPAND BEYOND

SOUND BALANCE SHEET

€140M NET CASH
position in FY23
(€788M Cash and Cash
equivalents)



STRONG FCF THROUGH INVESTMENT CYCLE

Rising EBITDA and
lower CAPEX / Sales
toward FY26

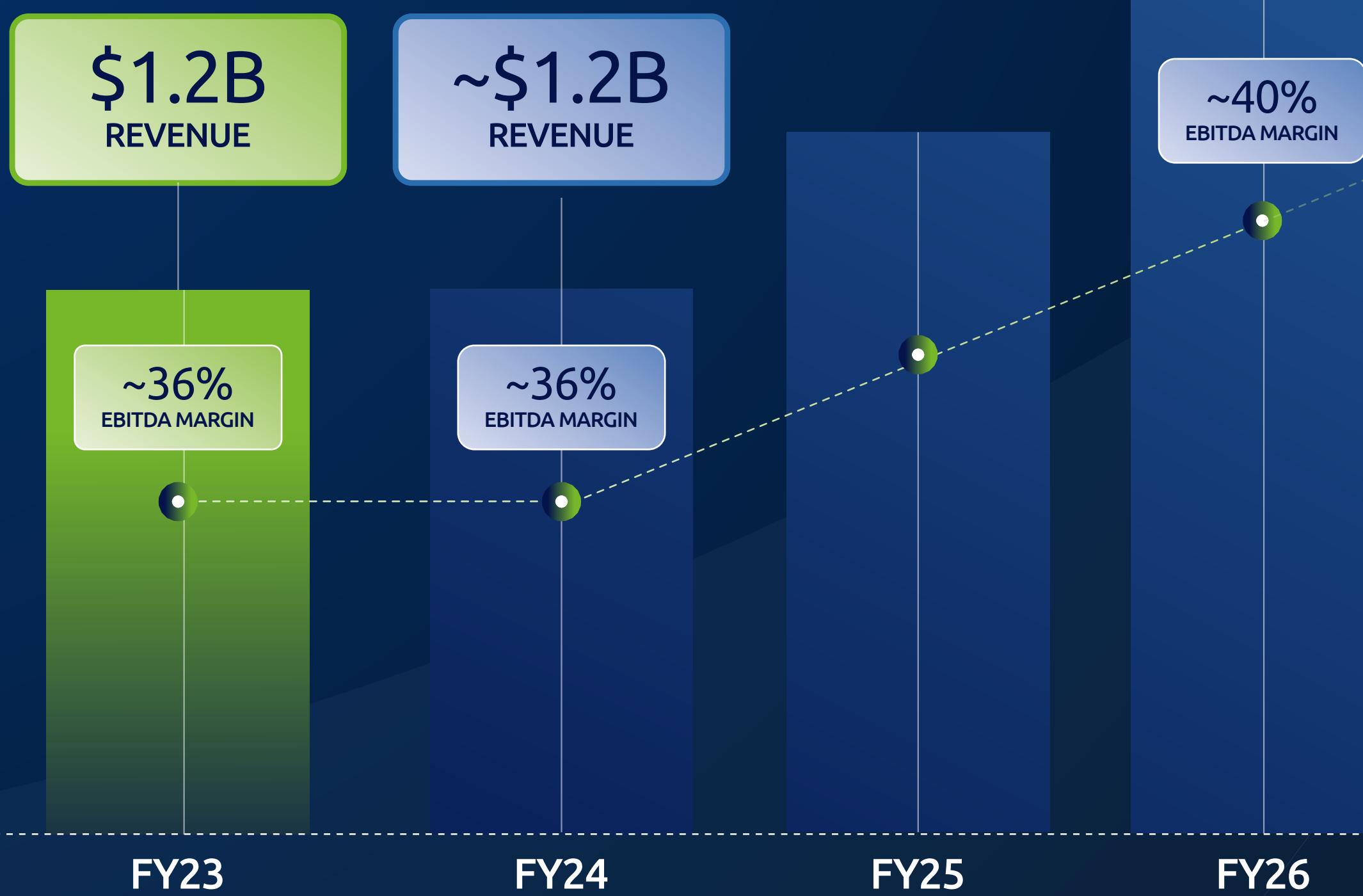


ATTRACTIVE ROCE¹ FOR OUR INVESTMENT PROJECTS

ROCE from ~20% in
FY23 to ~25% in FY26

(1) Post-tax Return on Capital Employed: EBIT after tax / (non current assets + working capital)

EXPANDING OUR SUSTAINABLE VALUE CREATION AMBITIONS BEYOND FY26



~\$2.1B
REVENUE
(FINANCIAL MODEL)

EXPAND

MARKET SHARE, STRATEGIC
PARTNERSHIPS
& IP MONETISATION

PRODUCT PORTFOLIO
(INNOVATION & BOLT-ON M&A)

SUSTAINABLE CAPACITY
AND GLOBAL FOOTPRINT

EBITDA represents operating income (EBIT) before depreciation, amortization, impairment of non-current assets, non-cash items relating to share-based payments, provisions for impairment of current assets and for contingencies and expenses, and disposal gains and losses. EBITDA is not a financial indicator defined by IFRS and may not be comparable to EBITDA as reported by other groups. It represents additional information and should not be considered as a substitute for operating income or net cash generated by operating activities

STRATEGY

Steve Babureck

STRATEGY KEY MESSAGES

TECHNOLOGY MEGATRENDS
WILL SUSTAIN A MASSIVE DEMAND
FOR SEMICONDUCTORS

SEMICONDUCTOR DEVICES
WILL REQUIRE MORE
ENGINEERED SUBSTRATES

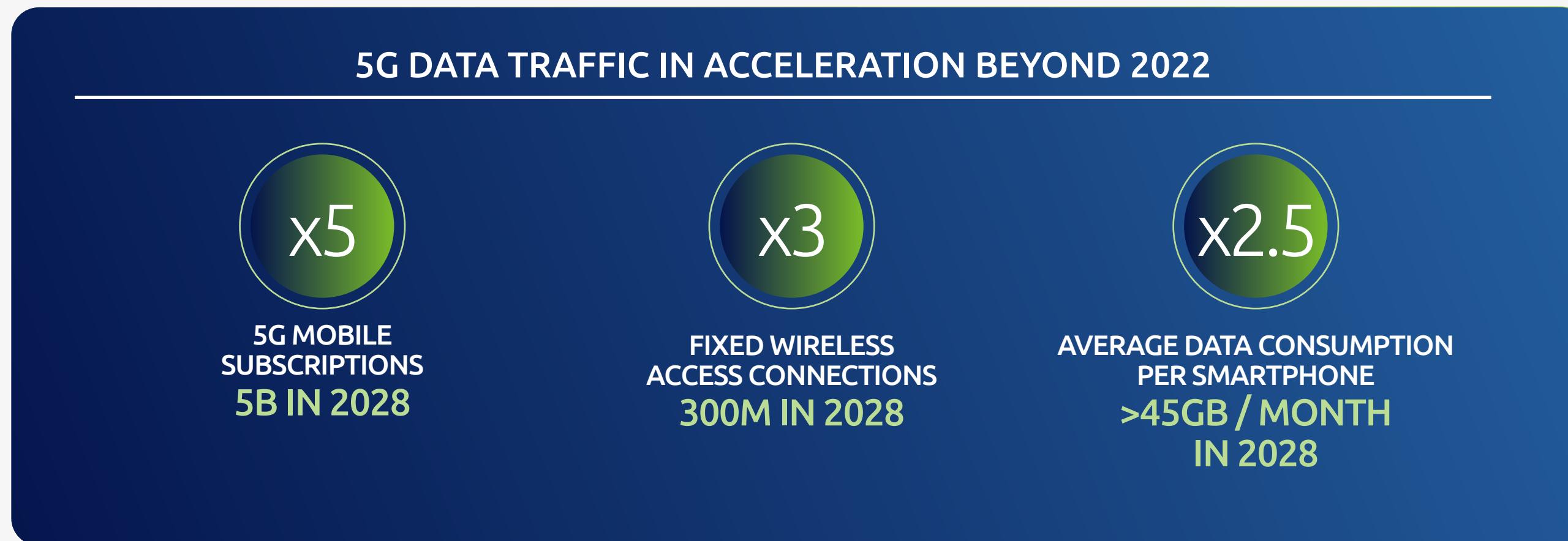
ENGINEERED SUBSTRATES
PENETRATION TO SIGNIFICANTLY
INCREASE BY 2030

SOITEC ADDRESSABLE MARKET x3

Technology megatrends will sustain
a massive demand for semiconductors

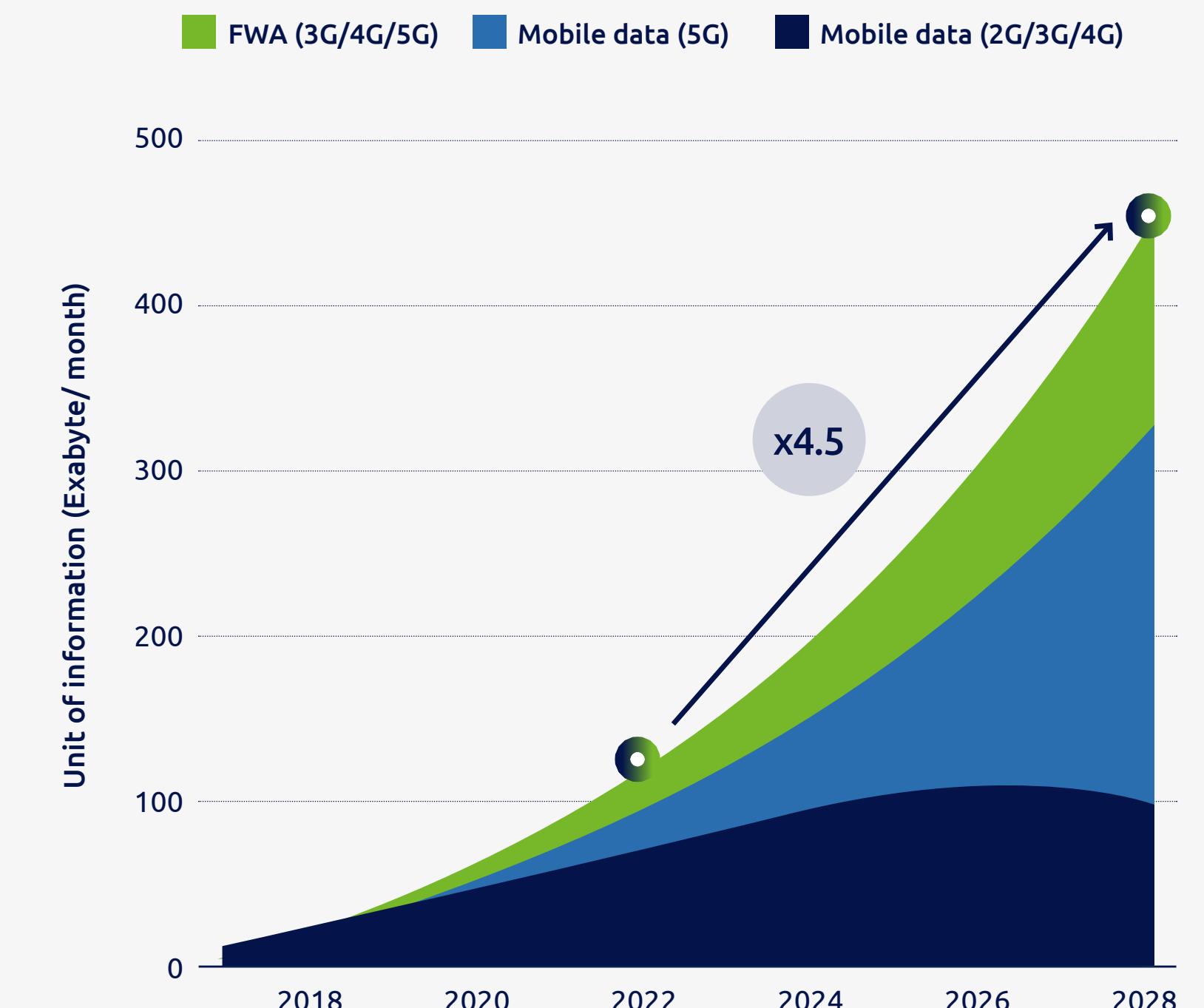
Semiconductor content will continue to increase
in consumer / industrial applications

5G SUSTAINED GROWTH IN GLOBAL MOBILE DATA TRAFFIC



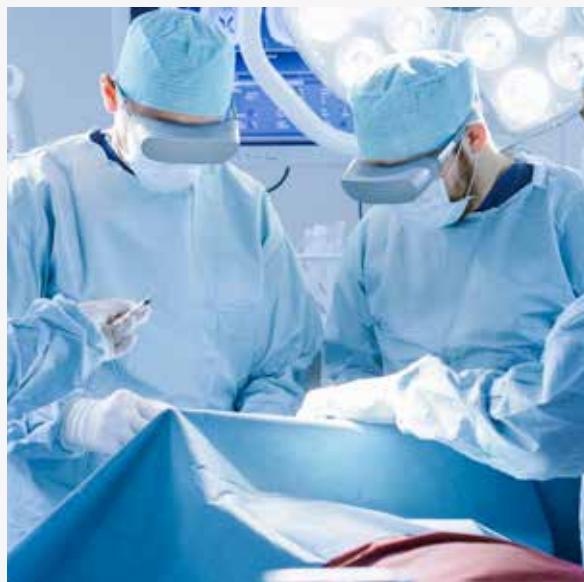
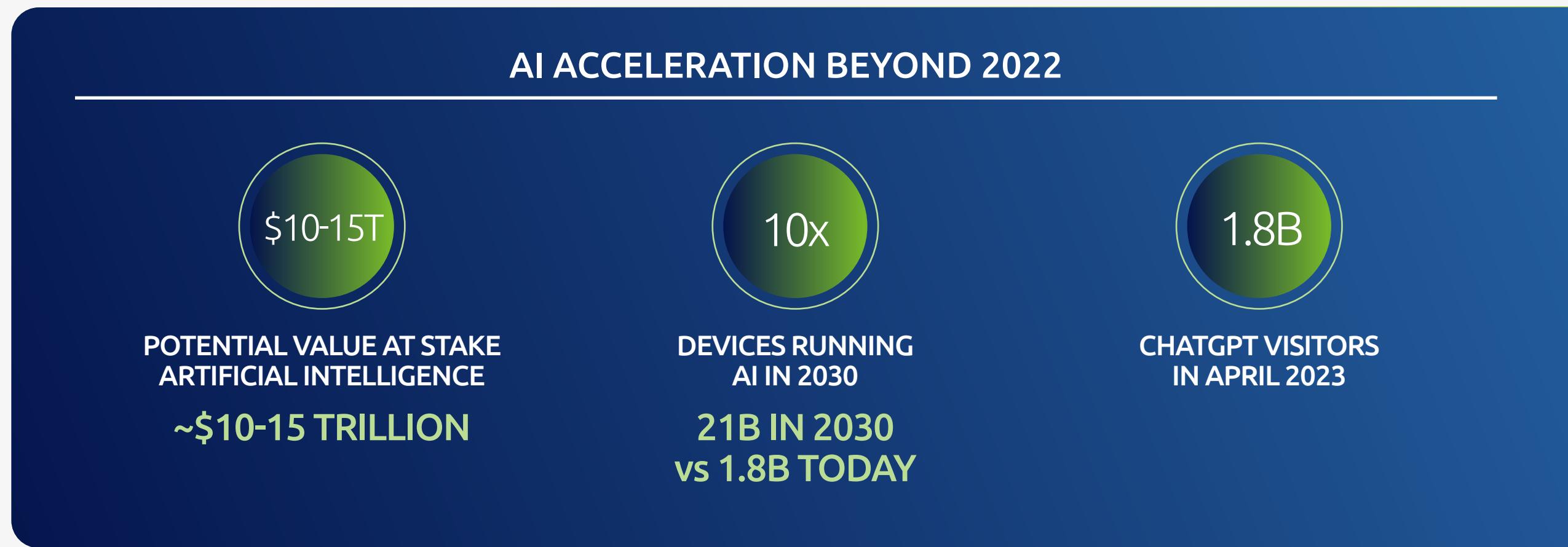
Source: Ericsson Mobility report November 2022

5G enabling significant data traffic growth



FWA (Fixed Wireless Access)

ARTIFICIAL INTELLIGENCE EXPONENTIAL GROWTH IN COMPUTING POWER



Healthcare diagnostic



Autonomous driving



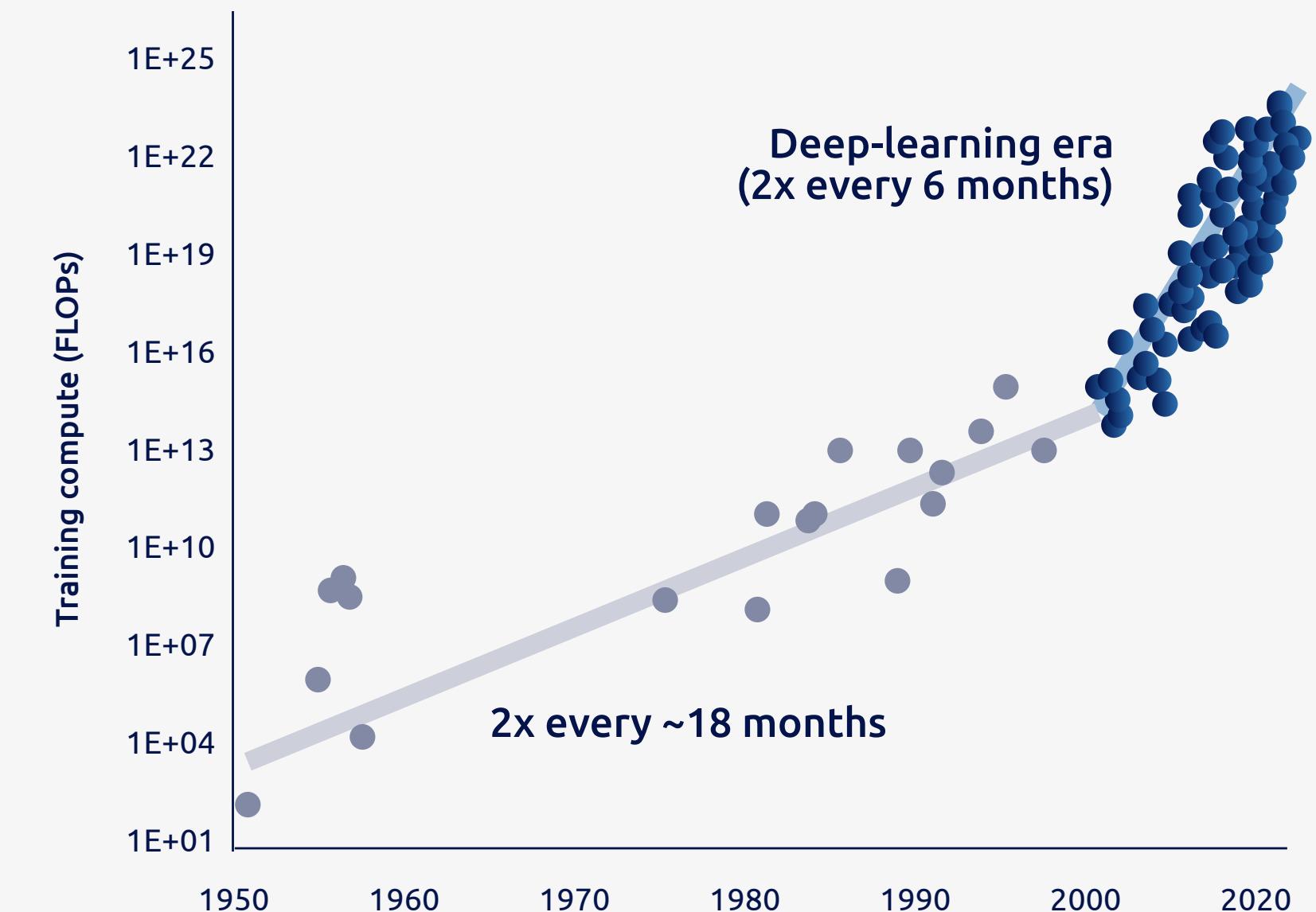
Industry 4.0



Digital creation

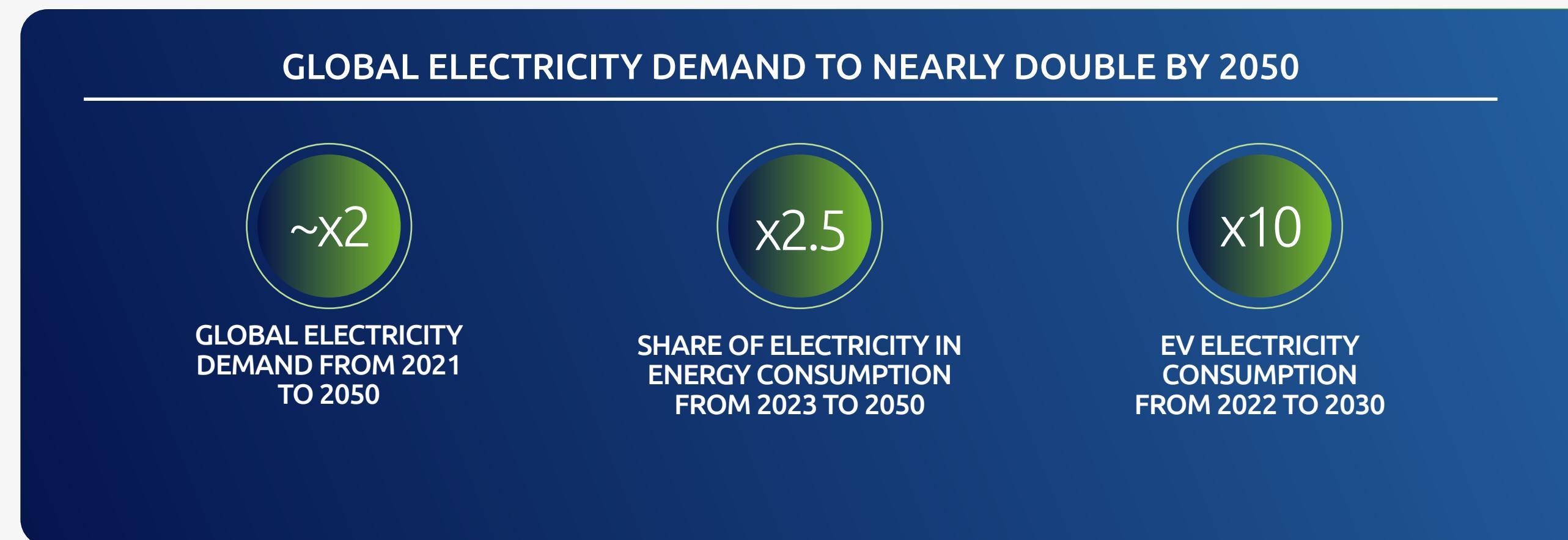
Source: McKinsey 2022, Transforma Insights, OpenAI

Acceleration of Computing Power Beyond Moore's Law



Source: Cornell University (Sevilla et al)

ENERGY EFFICIENCY SOLUTIONS MANDATORY TO SATISFY GLOBAL ELECTRICITY DEMAND



Industrial
applications



Datacenters



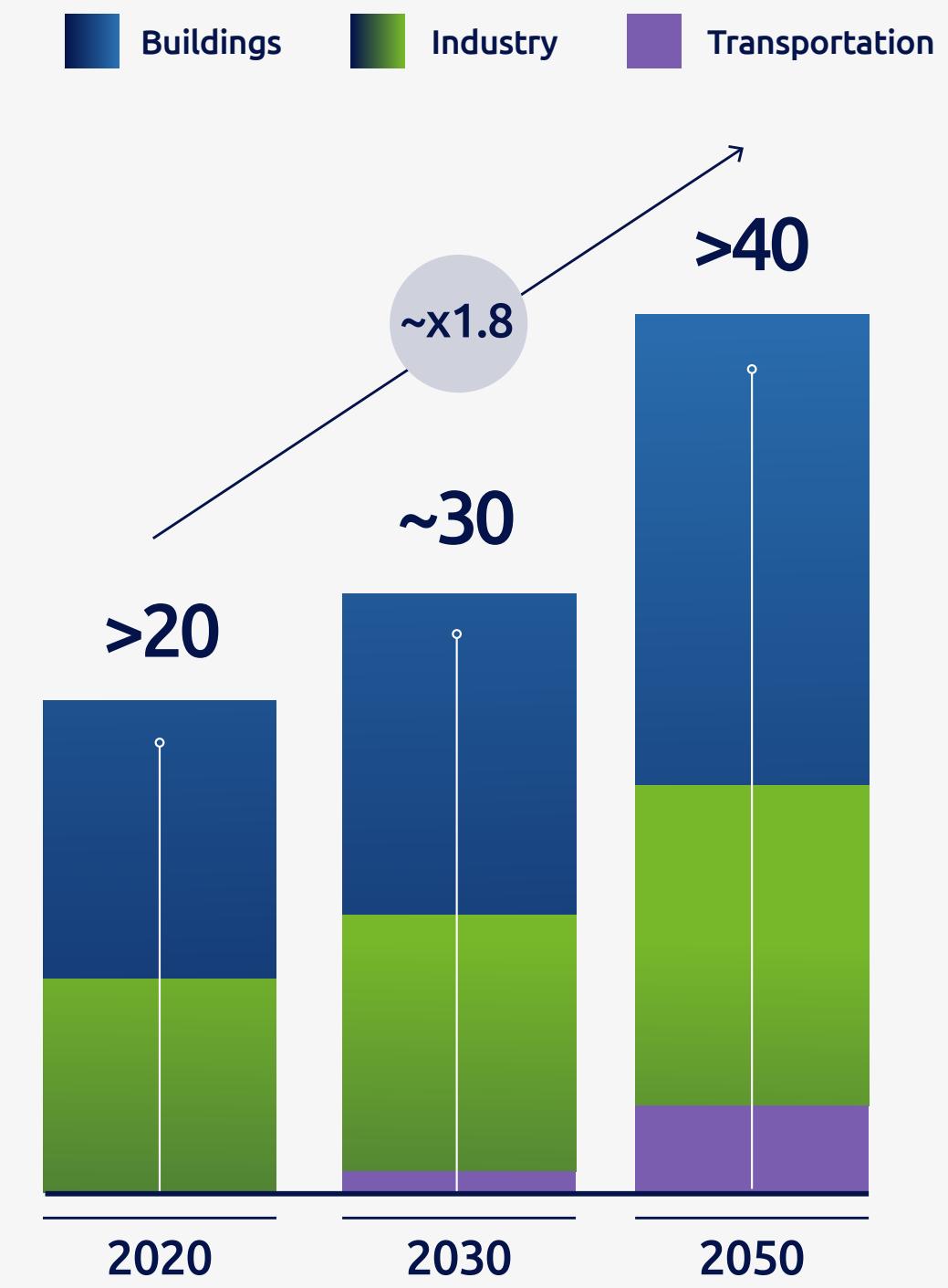
Smart Cities



EV charging
infrastructure

Global electricity demand requires
energy saving solutions

ELECTRICITY DEMAND IN TWH (STEPS¹ IEA SCENARIO)



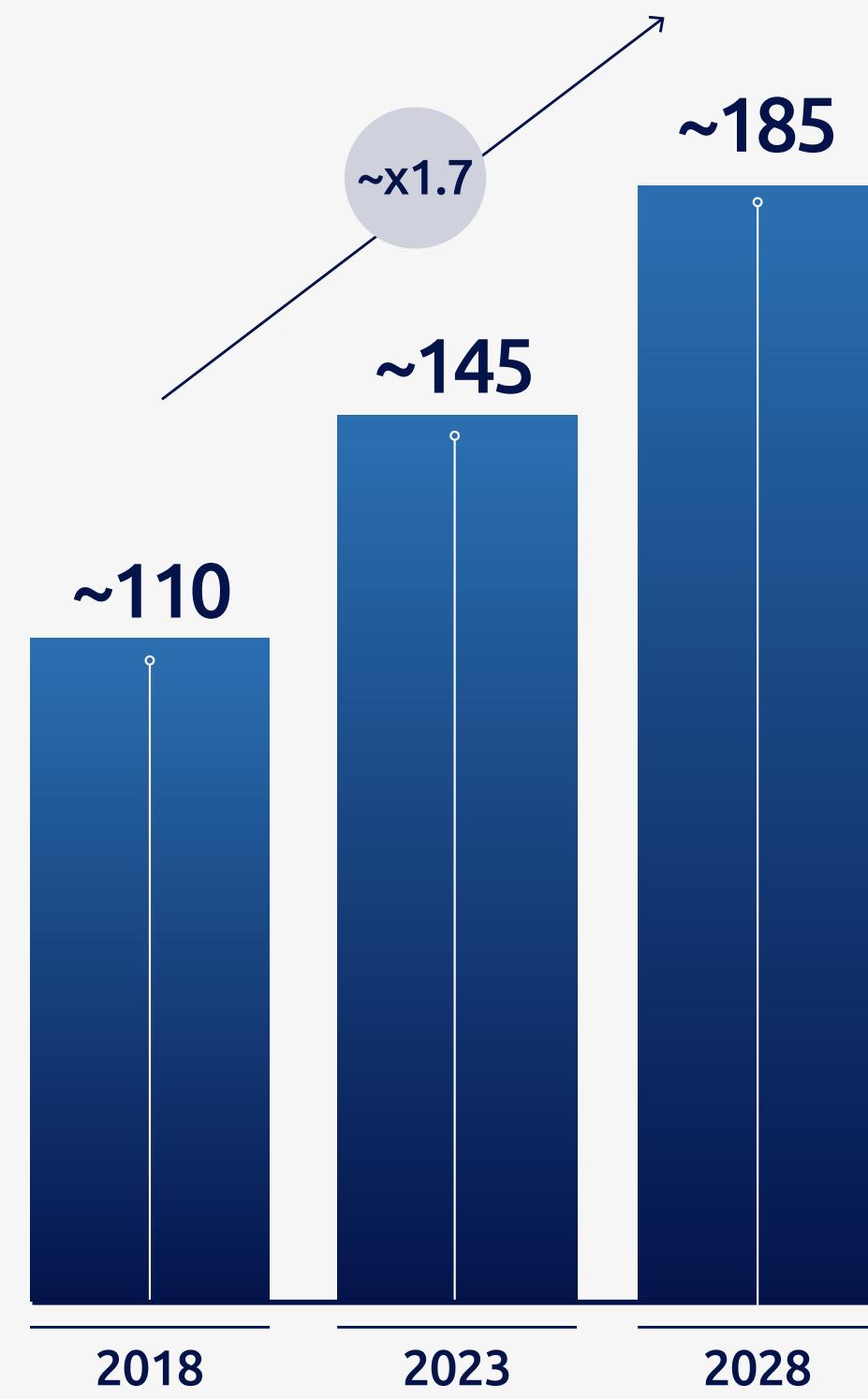
Source: IEA World Energy Outlook 2022

(1) The Stated Policies Scenario reflects existing policies and measures, as well as firm policy ambitions and objectives that have been legislated by governments around the world

MOBILE SEMICONDUCTOR CONTENT PER SMARTPHONE

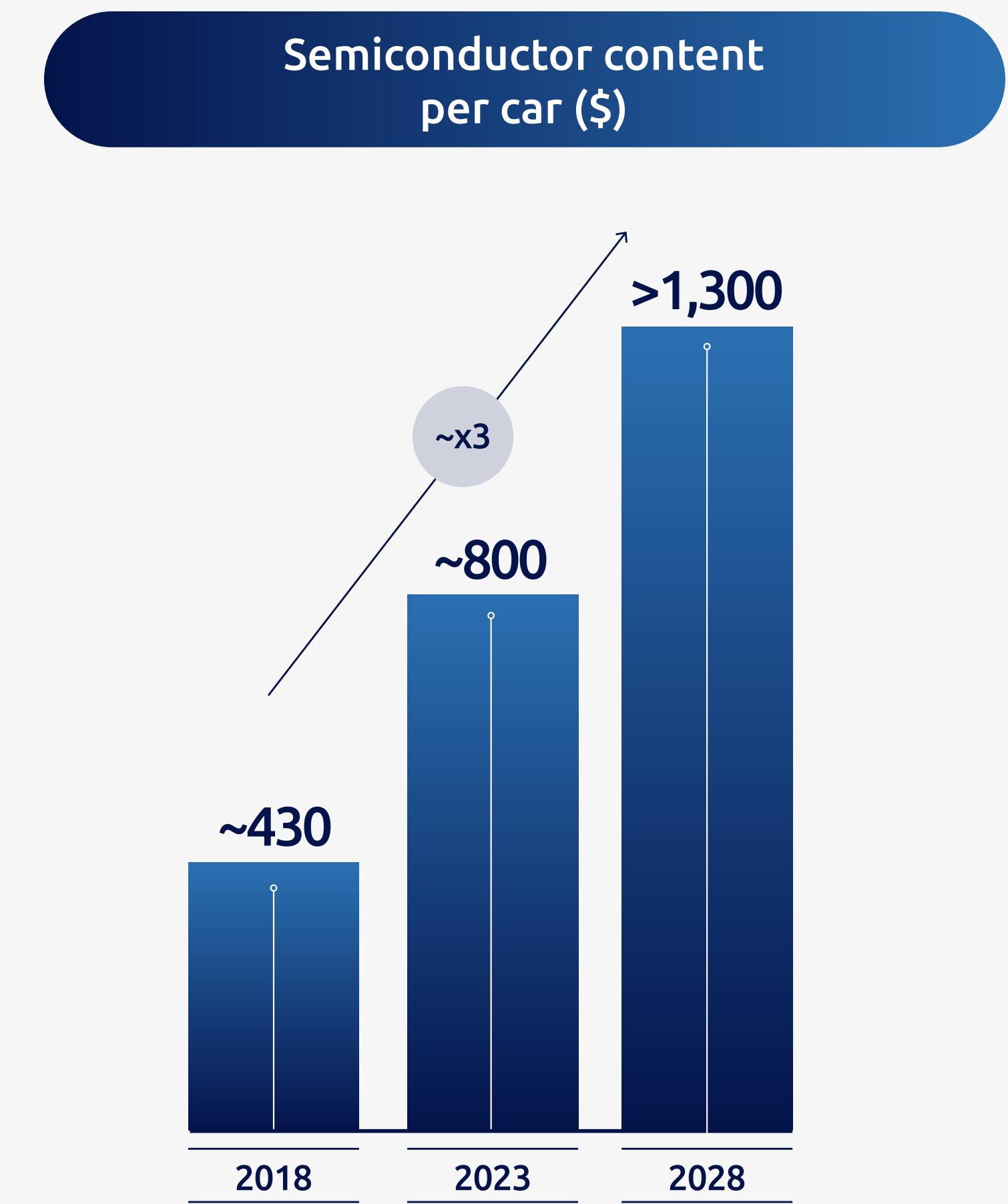
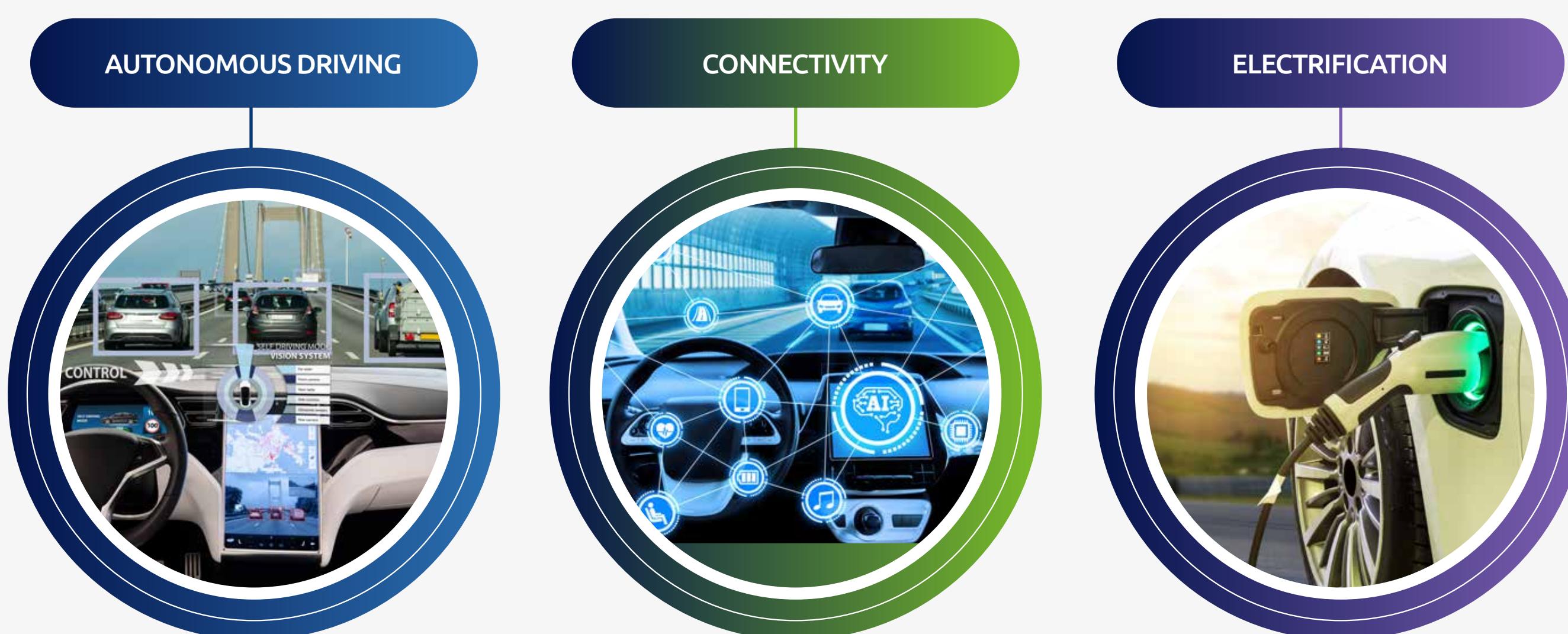


Semiconductor content per smartphone (\$)



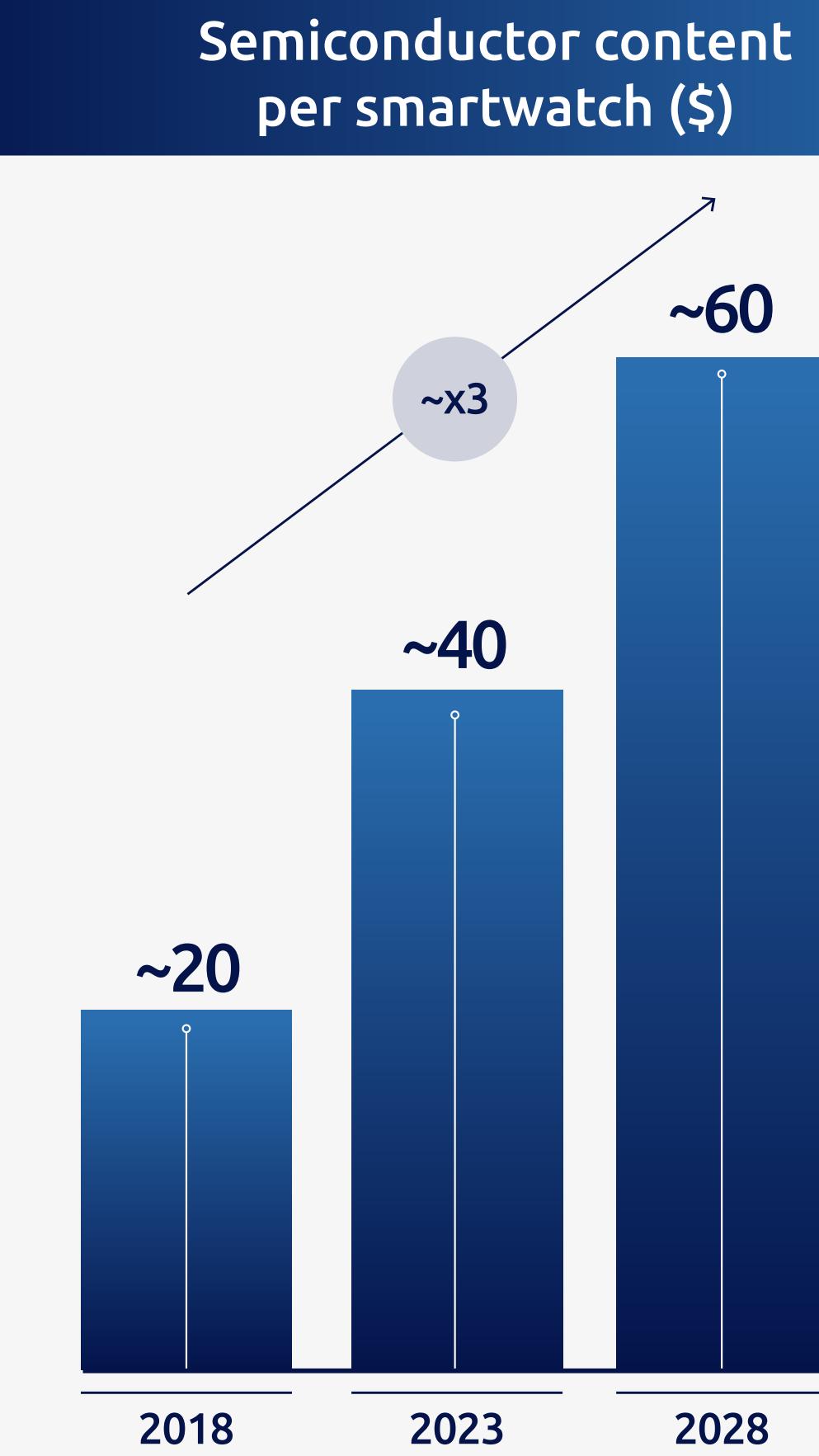
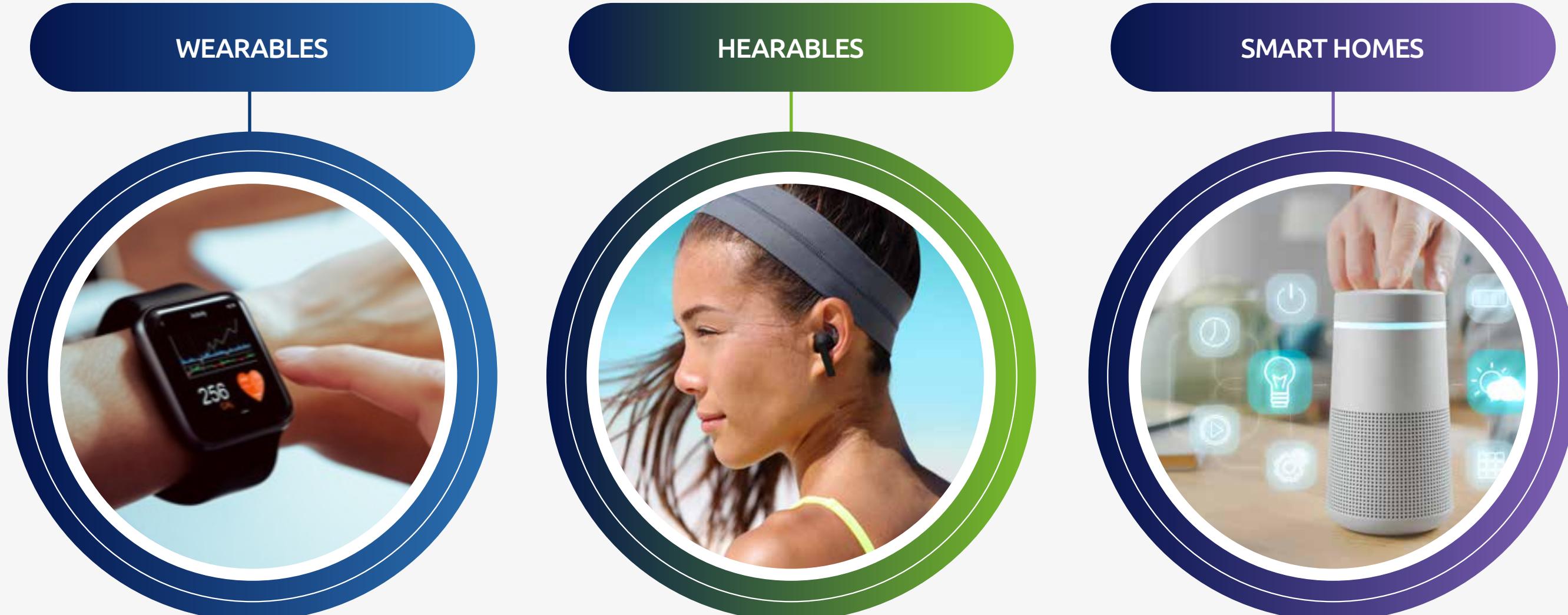
Source: TechInsights, IC Insights, IHS Markit, Soitec estimates

AUTOMOTIVE SEMICONDUCTOR CONTENT PER VEHICLE



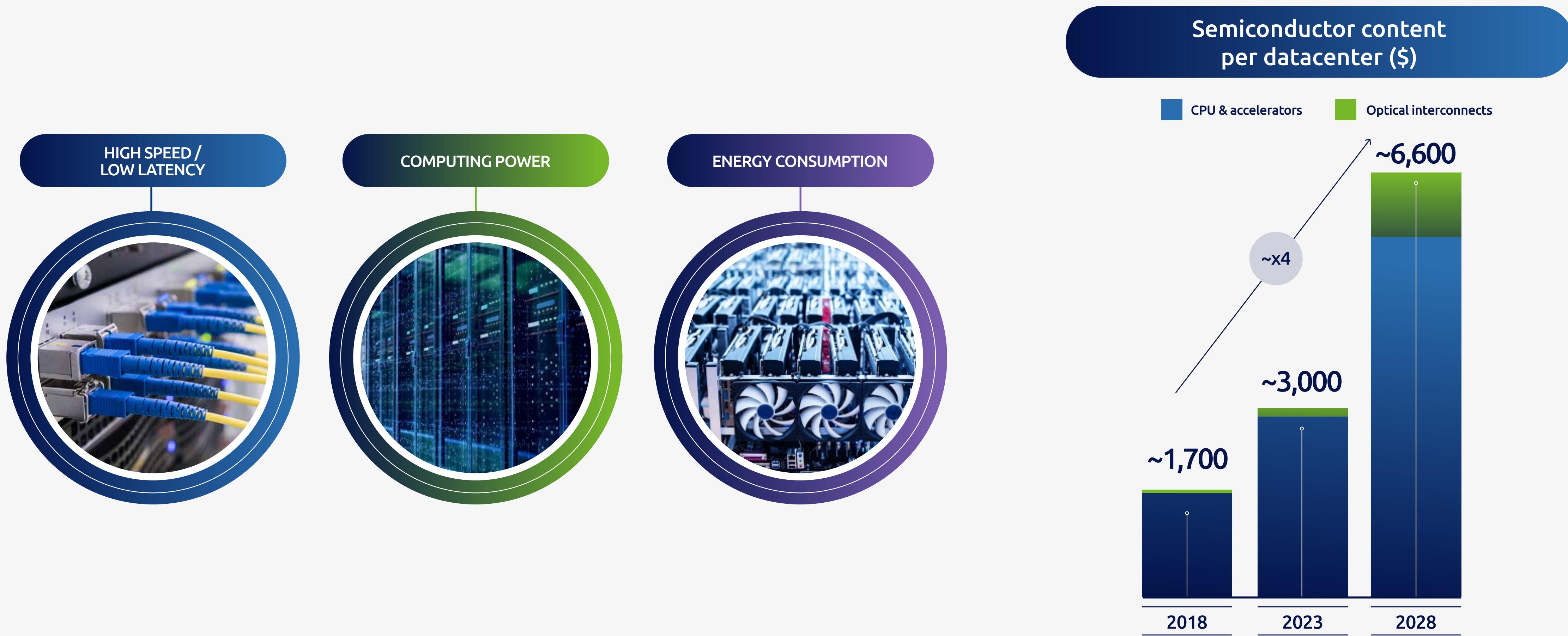
Source: IHS Markit 2023, Gartner 2022, UBS 2023, Soitec estimates

SMART DEVICES SEMICONDUCTOR CONTENT PER SMART DEVICE



Source: TechInsights, IC Insights, Counterpoint, Yole SystemPlus, Soitec estimates

DATACENTRES SEMICONDUCTOR CONTENT PER DATACENTER SERVER



Source: Applied Materials 2021, NVIDIA, Yole server processors forecast, Soitec estimates

Semiconductor devices will require more engineered substrates to enable

Better performance
Lower power consumption
Improved integration
Lower cost of ownership

**TODAY, THE SEMICONDUCTOR INDUSTRY
CONSUMES ~240M WAFERS PER YEAR**

**ENGINEERED SUBSTRATES
ACCOUNT FOR ~6%**

~225M
Bulk Silicon, Sapphire...

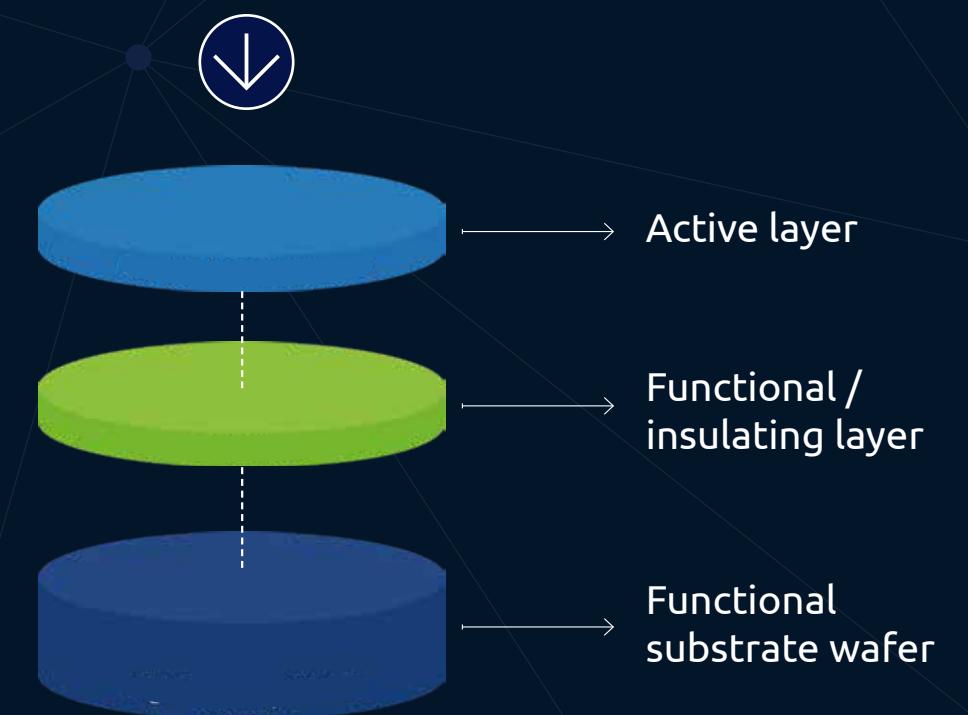


Bulk
substrate

**~240M
WAFERS
(2022)**



~15M
Engineered substrates
(SOI, POI, SiC, GaN...)



Source: Yole, SEMI, Soitec estimates



MOBILE COMMUNICATIONS

ENGINEERED SUBSTRATES ENABLE SUPERIOR SEMICONDUCTOR CHIPS BY DESIGN

ENGINEERED SUBSTRATES PHYSICS

RF SYSTEM LINEARITY IMPROVEMENT

REDUCED RF LOSSES

DIGITAL NOISE ISOLATION

BUILT-IN CROSSTALK ISOLATION

MULTI FREQUENCY DEVICE INTEGRATION

DEVICE VALUE PROPOSITION

5G CONNECTIVITY ENHANCEMENT

BATTERY POWER SAVING

OPTIMIZED FOOTPRINT

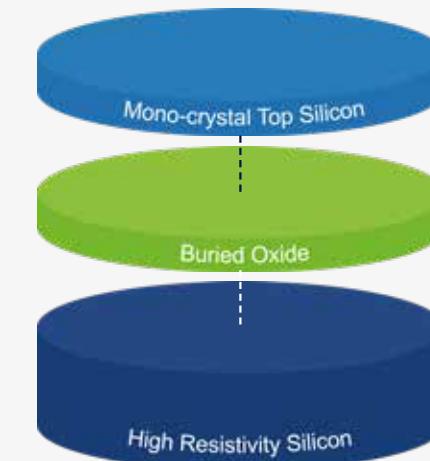
LOWER COST OF OWNERSHIP

SYSTEM BENEFITS

BROADBAND CONNECTIVITY

USER QUALITY OF EXPERIENCE

LONGER BATTERY LIFETIME





AUTOMOTIVE & INDUSTRIAL ENGINEERED SUBSTRATES ENABLE SUPERIOR SEMICONDUCTOR CHIPS BY DESIGN

ENGINEERED SUBSTRATES PHYSICS

LOWER POWER LOSSES

HIGHER BREAKDOWN VOLTAGE

HIGHER POWER DENSITY

BULK SUBSTRATE REUSABILITY

LOWER RESISTIVITY SUBSTRATES

DEVICE VALUE PROPOSITION

HIGHER RELIABILITY

LOWER CHIP ENERGY
CONSUMPTION

LOWER CARBON FOOTPRINT

DESIGN OPTIMIZATION

LOWER COST OF OWNERSHIP

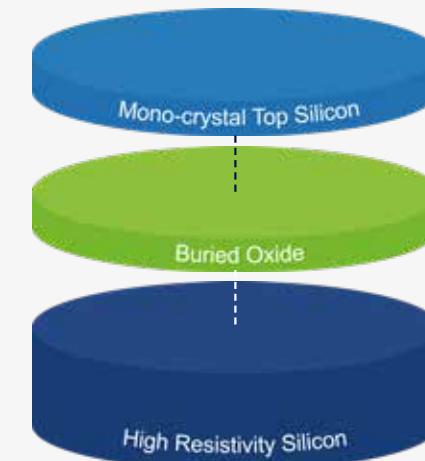
SYSTEM BENEFITS

ENHANCED FUNCTIONAL
SAFETY & SECURITY

LONGER DRIVING RANGE

FASTER CHARGING

LOWER SYSTEM COST





SMART DEVICES

ENGINEERED SUBSTRATES ENABLE SUPERIOR SEMICONDUCTOR CHIPS BY DESIGN

ENGINEERED SUBSTRATES PHYSICS

LOWER POWER LOSSES

NOISE IMMUNITY

SUPERIOR MECHANICAL INTEGRITY

COMPOUND & SILICON INTEGRATION POTENTIAL

DEVICE VALUE PROPOSITION

HIGH SPEED DATA RATE

MONOLITHIC INTEGRATION

HIGH RESOLUTION DETECTION

SUB THRESHOLD CMOS OPERATION

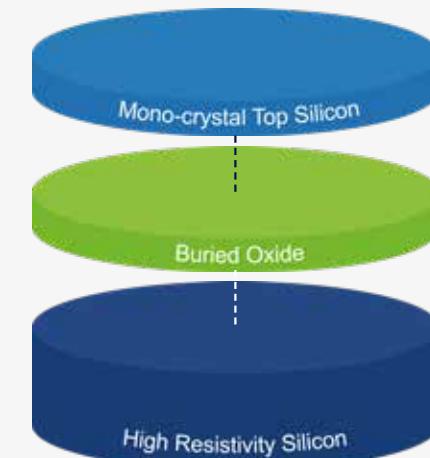
SYSTEM BENEFITS

COMPUTING WITH AI AT THE EDGE

HIGH SPEED DATA RATE

HUMAN-MACHINE INTERFACE

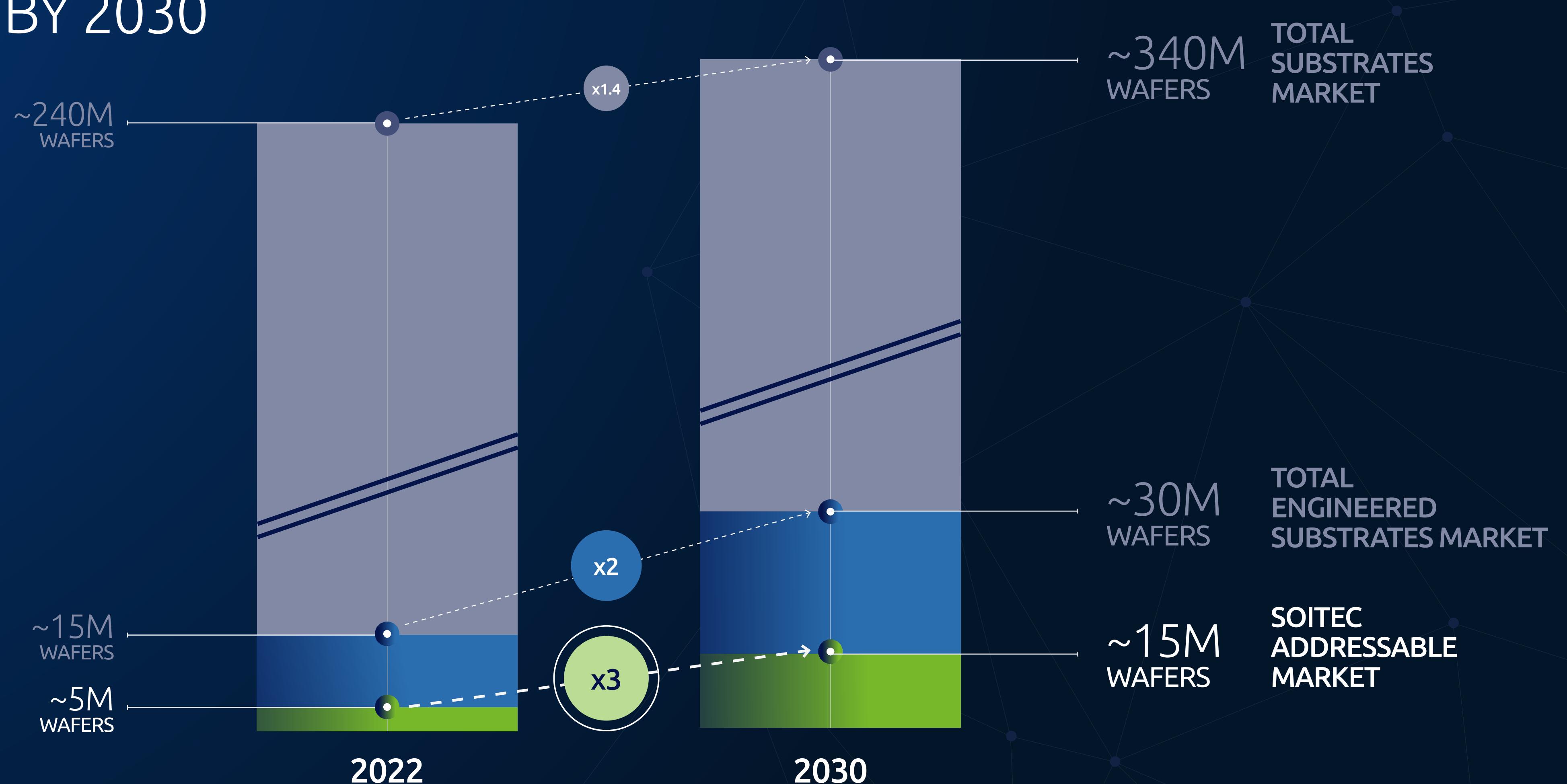
BATTERY-LESS IOTS



Engineered substrates penetration to
significantly increase by 2030

Soitec addressable market to triple by 2030
through expansion into new products
and new markets

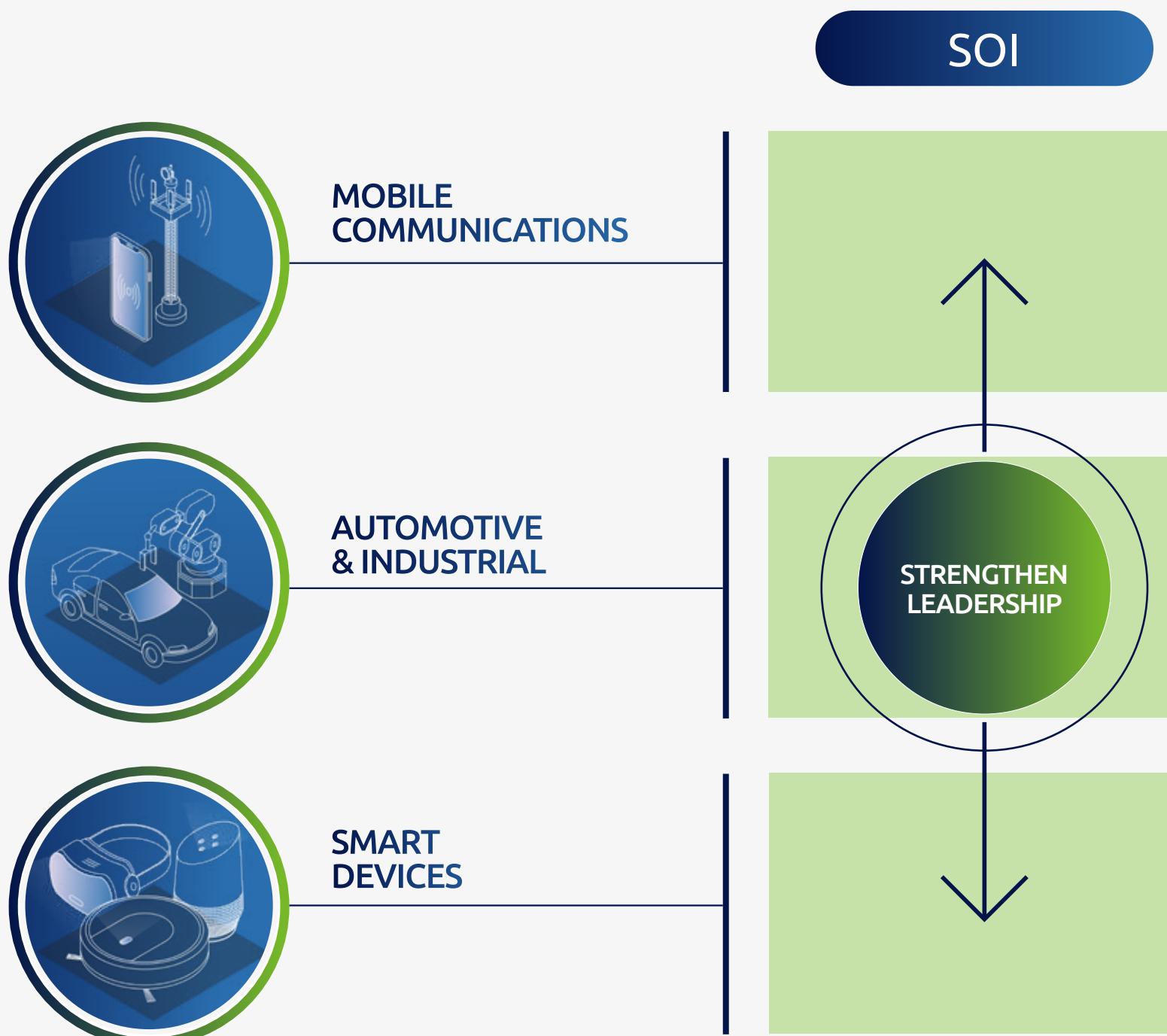
SOITEC ADDRESSABLE MARKET TO TRIPLE BY 2030



Source: Yole, SEMI, Soitec estimates

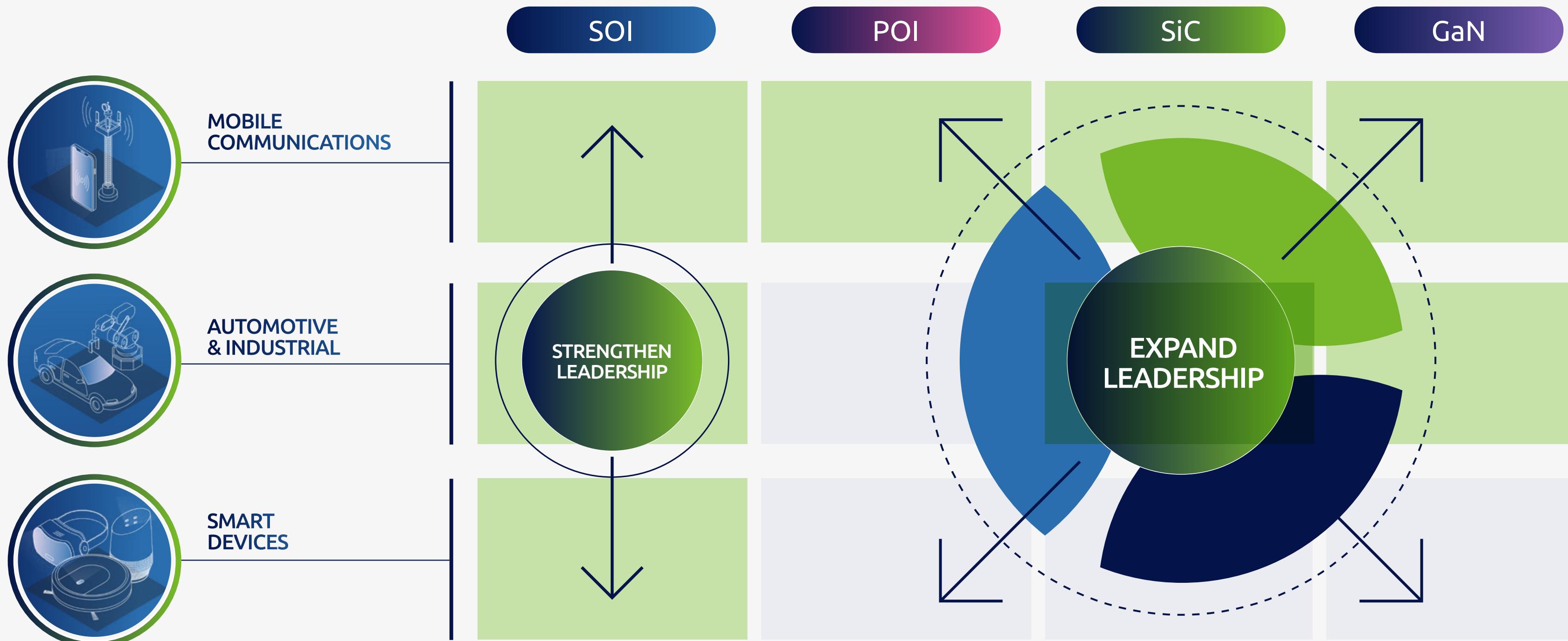
SOITEC ADDRESSABLE MARKET TO TRIPLE BY 2030

STRENGTHEN OUR LEADERSHIP IN SOI ACROSS OUR 3 STRATEGIC END MARKETS



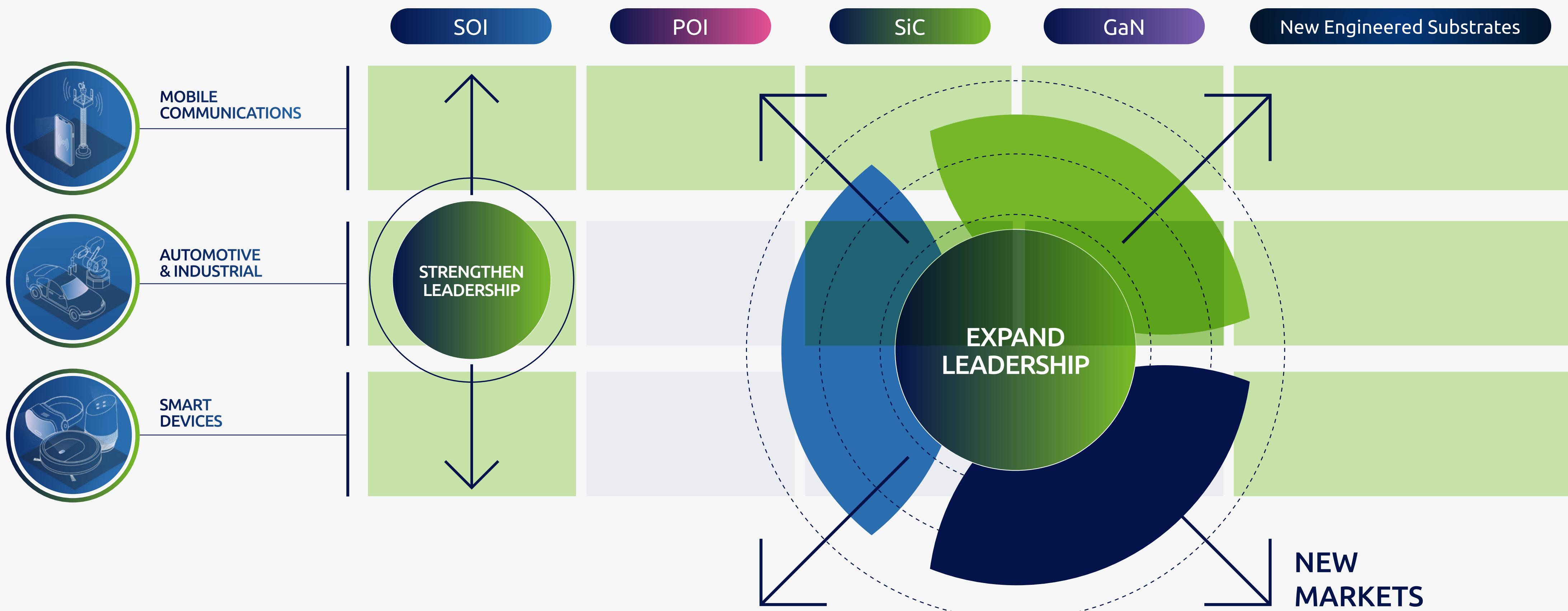
SOITEC ADDRESSABLE MARKET TO TRIPLE BY 2030

EXPAND INTO COMPOUND SEMIS IN LINE WITH OUR FY26 ROADMAP



SOITEC ADDRESSABLE MARKET TO TRIPLE BY 2030

EXPAND LEADERSHIP WITH NEW ENGINEERED SUBSTRATES AND STRATEGIC PARTNERSHIPS



STRATEGY KEY MESSAGES

TECHNOLOGY MEGATRENDS WILL SUSTAIN A MASSIVE DEMAND FOR SEMICONDUCTORS

Semiconductor content will continue to increase in consumer/industrial applications

SEMICONDUCTOR DEVICES WILL REQUIRE MORE ENGINEERED SUBSTRATES TO ENABLE

- Better performance
- Lower power consumption
- Improved integration
- Lower cost of ownership

ENGINEERED SUBSTRATES PENETRATION TO SIGNIFICANTLY INCREASE BY 2030

Soitec addressable market to triple by 2030 through expansion into new products and new markets

INNOVATION

Christophe Maleville

INNOVATION KEY MESSAGES

SOITEC INNOVATION ROADMAP
LEVERAGING MATERIALS SCIENCE TO
DELIVER VALUE AT SYSTEM LEVEL

SOITEC INNOVATION TOOLBOX
EXPANDING OUR TECHNOLOGY
PORTFOLIO TO BRING COMPELLING
PRODUCTS TO MARKET

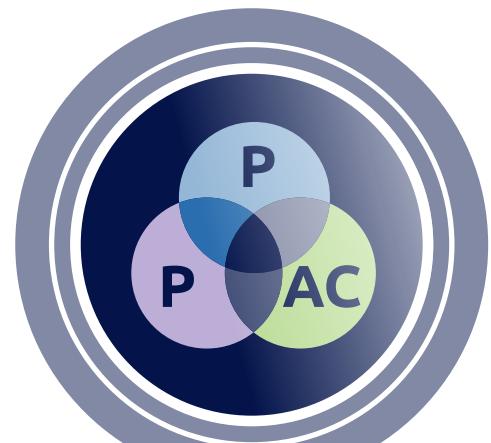
SOITEC INNOVATION MODEL
SPEED AND STRATEGIC PARTNERSHIPS
ARE KEY TO GAIN MARKET SHARES

Soitec Innovation Roadmap

Leveraging Materials Science to deliver value at system level

KEY CONTRIBUTORS TO ENABLE GROWTH

NEW INNOVATION STANDARDS



PPAC



TIME TO MARKET



SUSTAINABILITY



Continue Moore's Law

New architectures

New structures / 3D

New materials

New ways to shrink

Advanced packaging



LEVERAGING MATERIALS SCIENCE TO ENABLE UNIQUE APPLICATIONS

Leverage
**MATERIALS INTRINSIC
PROPERTIES**

- Electronic
- Photonic
- Piezoelectric
- Electromagnetic

Develop
**TECHNOLOGY
SOLUTIONS**

- Smart Cut™
- Interface engineering
- 3D layer stacking
- Epitaxy
- Tiling
- 2.5D/3D
- Surface smoothing
- Smart Cut™ on cavity

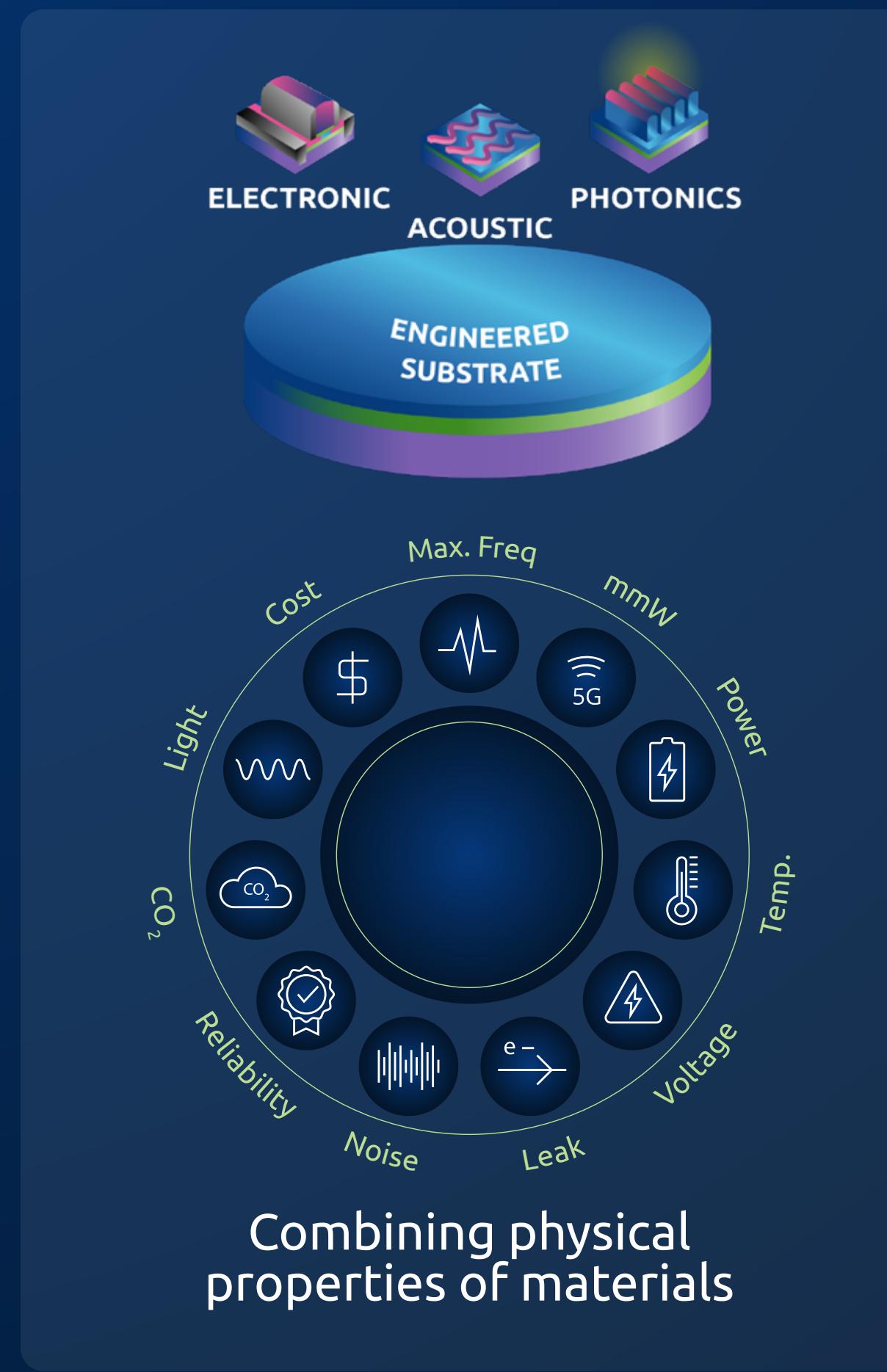
Design
**ENGINEERED
SUBSTRATES**

- SOI product portfolio
- Anything-on-Anything
(active layer on substrate)

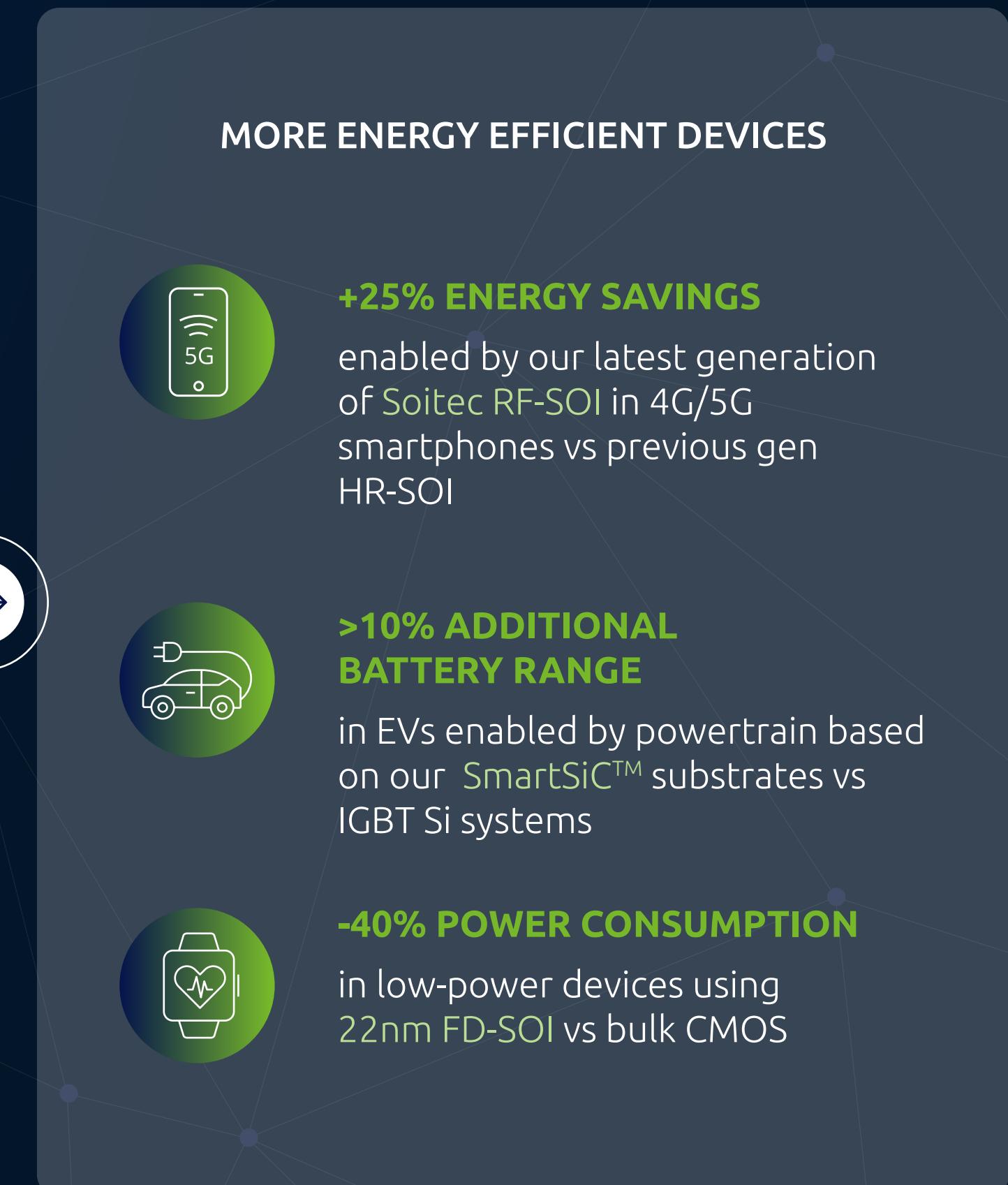
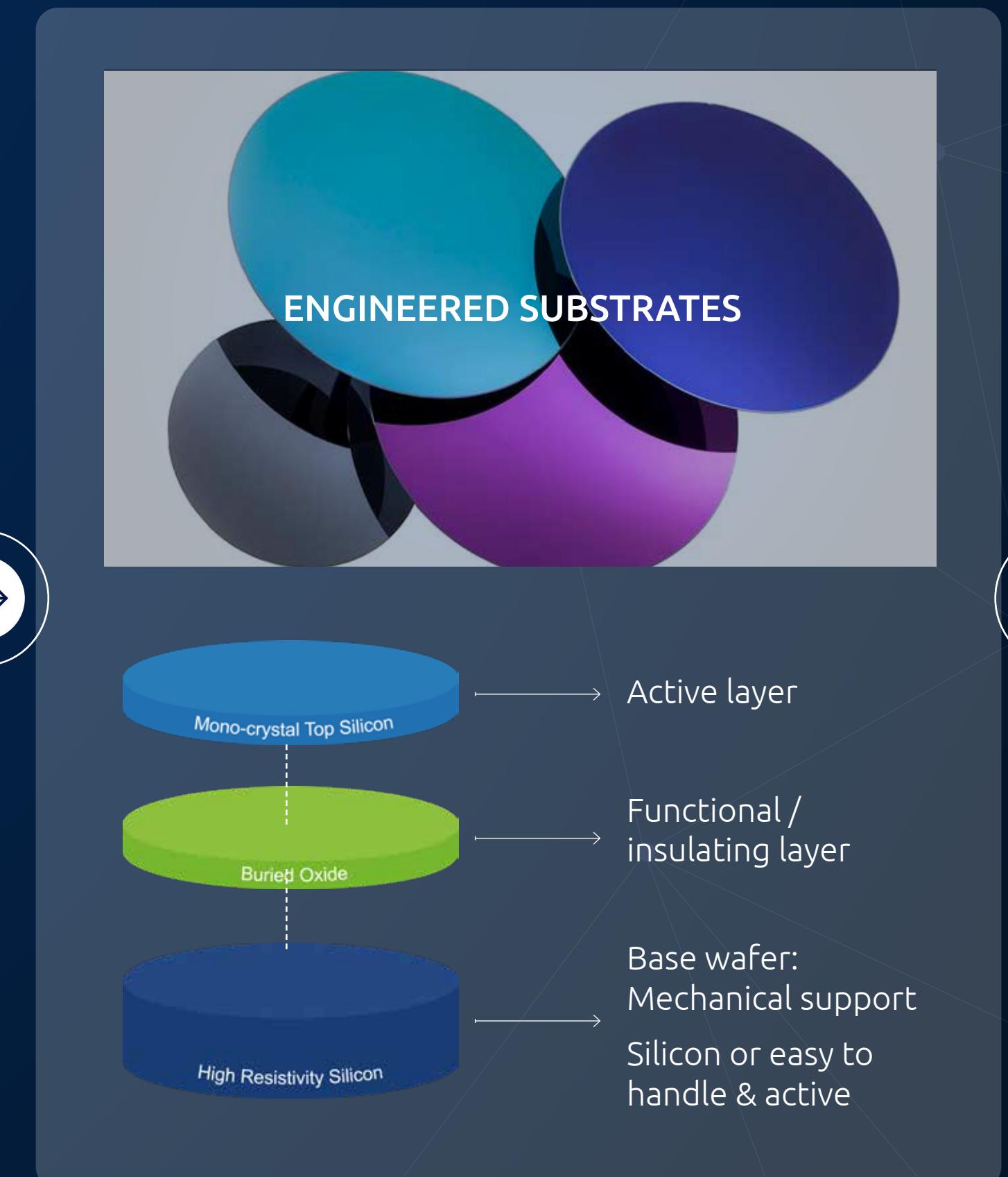
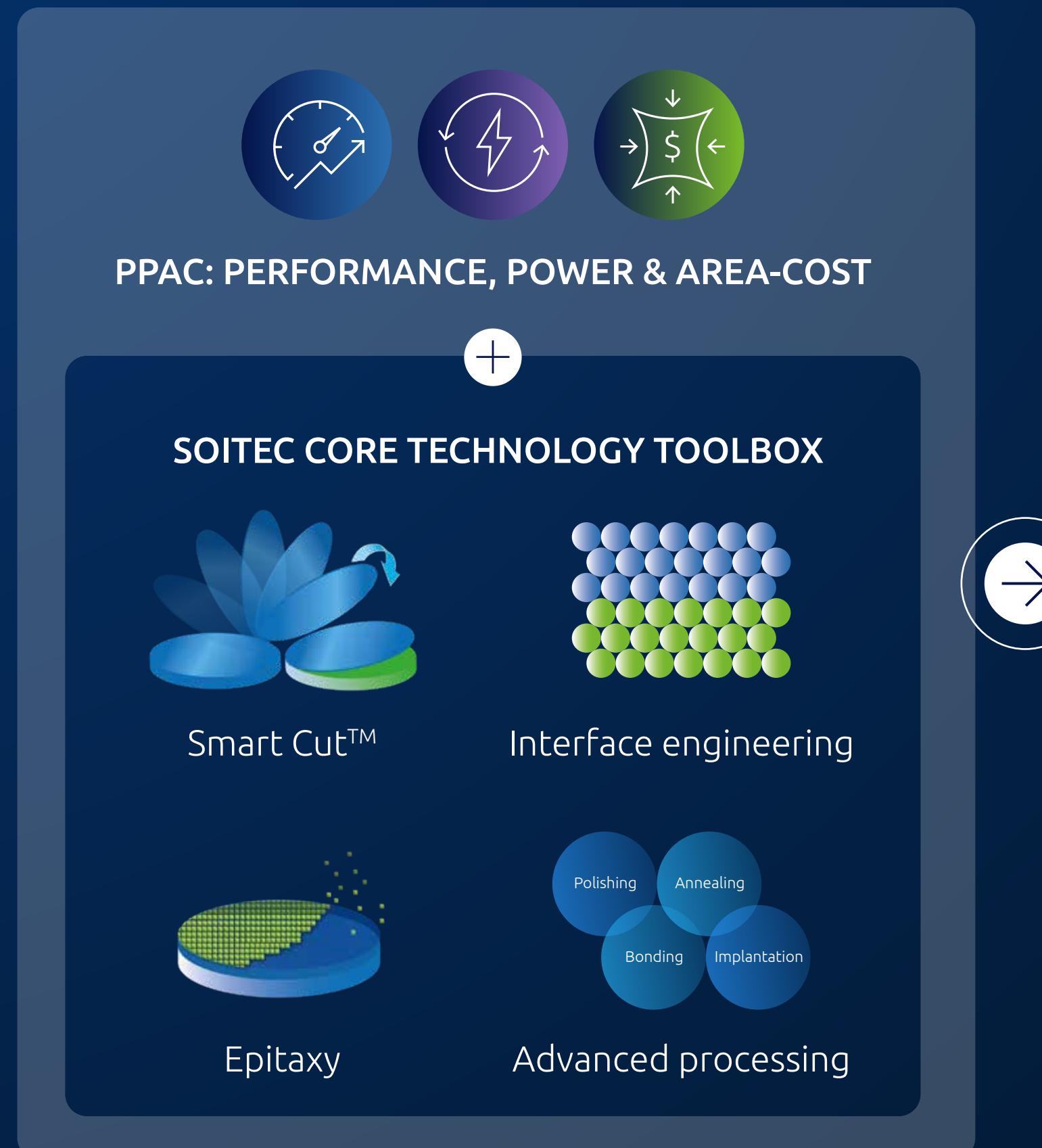
Enable
**NEW PROPERTIES, ENHANCED
PERFORMANCE, IMPROVED
ENERGY CONSUMPTION**

- Connectivity
- Low power computing
- Energy efficiency
- Electric Vehicles
- Quantum computing
- 3D integration
- Data rate & bandwidth

ENGINEERED SUBSTRATES CREATE VALUE AT THE SYSTEM LEVEL

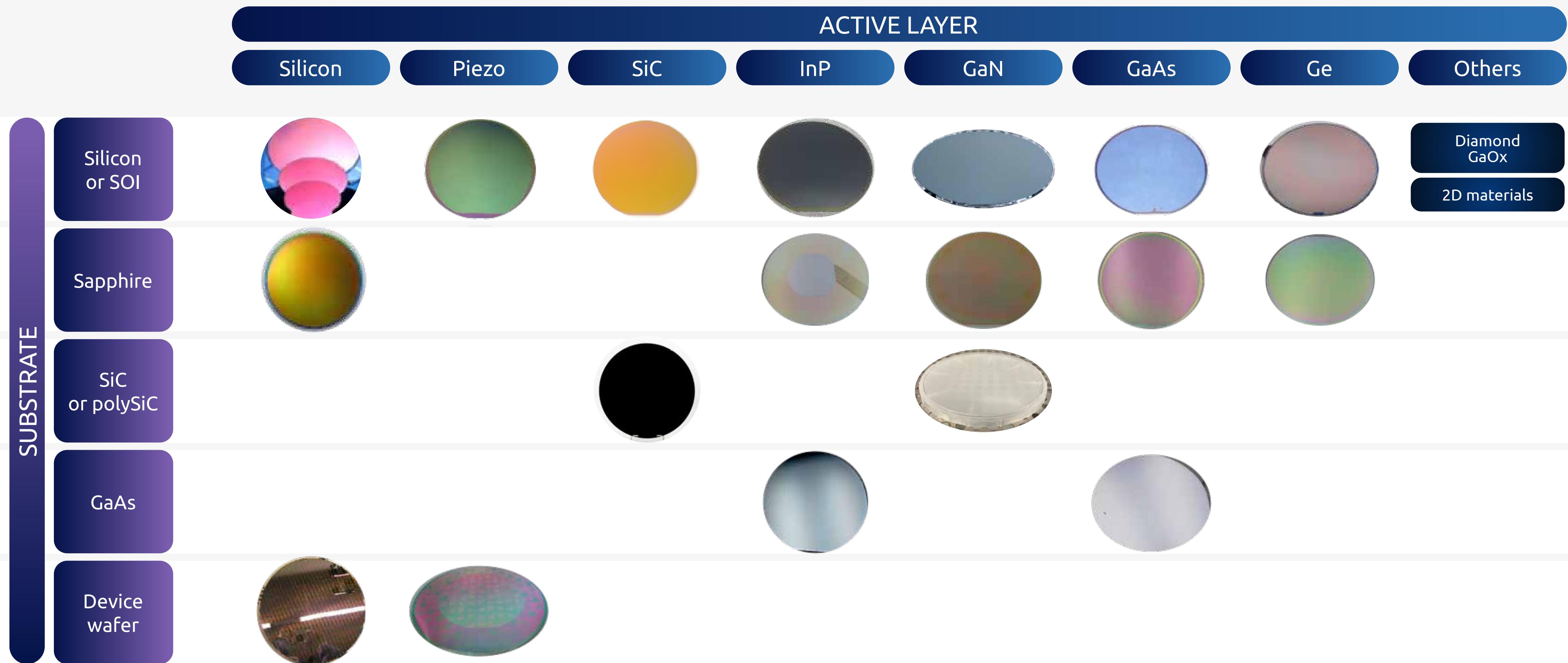


SOITEC INNOVATES TO DESIGN ENGINEERED SUBSTRATES DELIVERING ENERGY EFFICIENCY GAINS AT THE DEVICE LEVEL



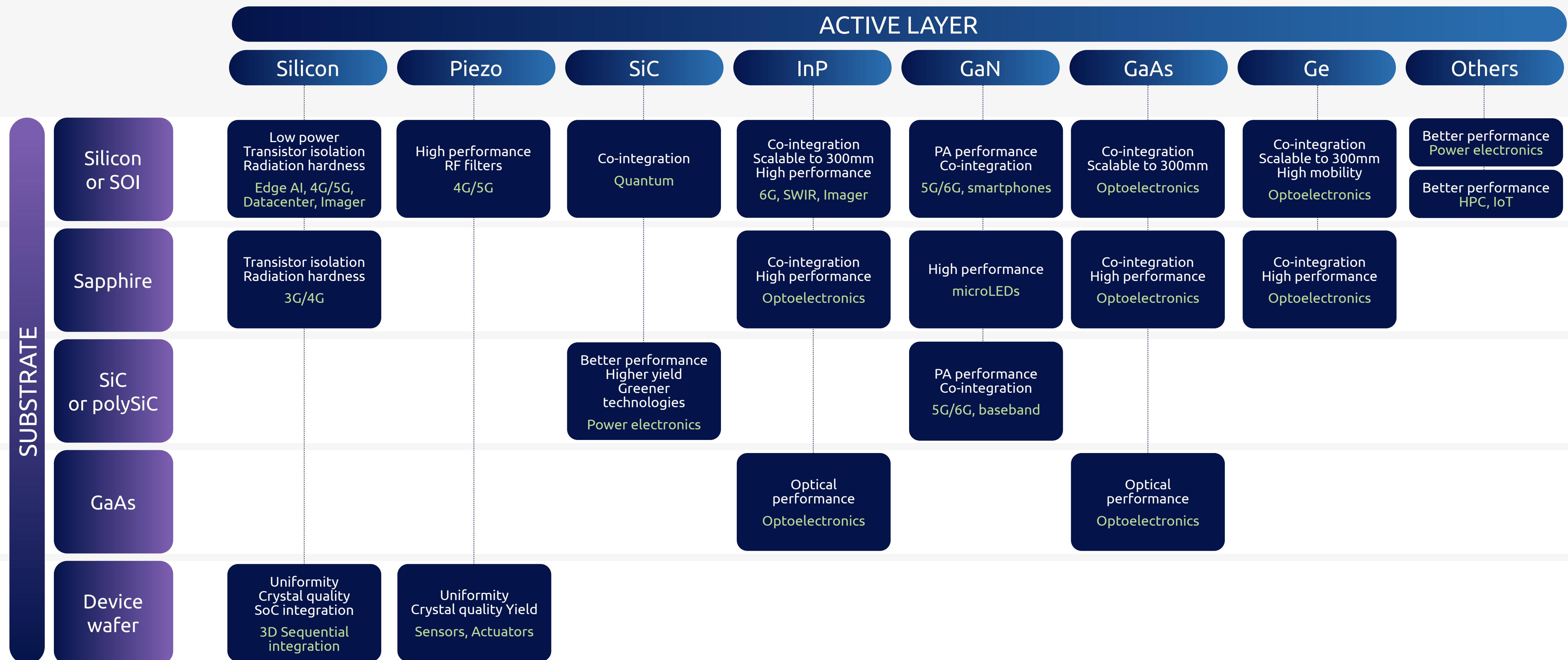
ANYTHING-ON-ANYTHING - SOITEC INNOVATION DNA

BEST ACTIVE LAYER(S) ON FUNCTIONAL SUBSTRATE



ANYTHING-ON-ANYTHING - SOITEC INNOVATION DNA

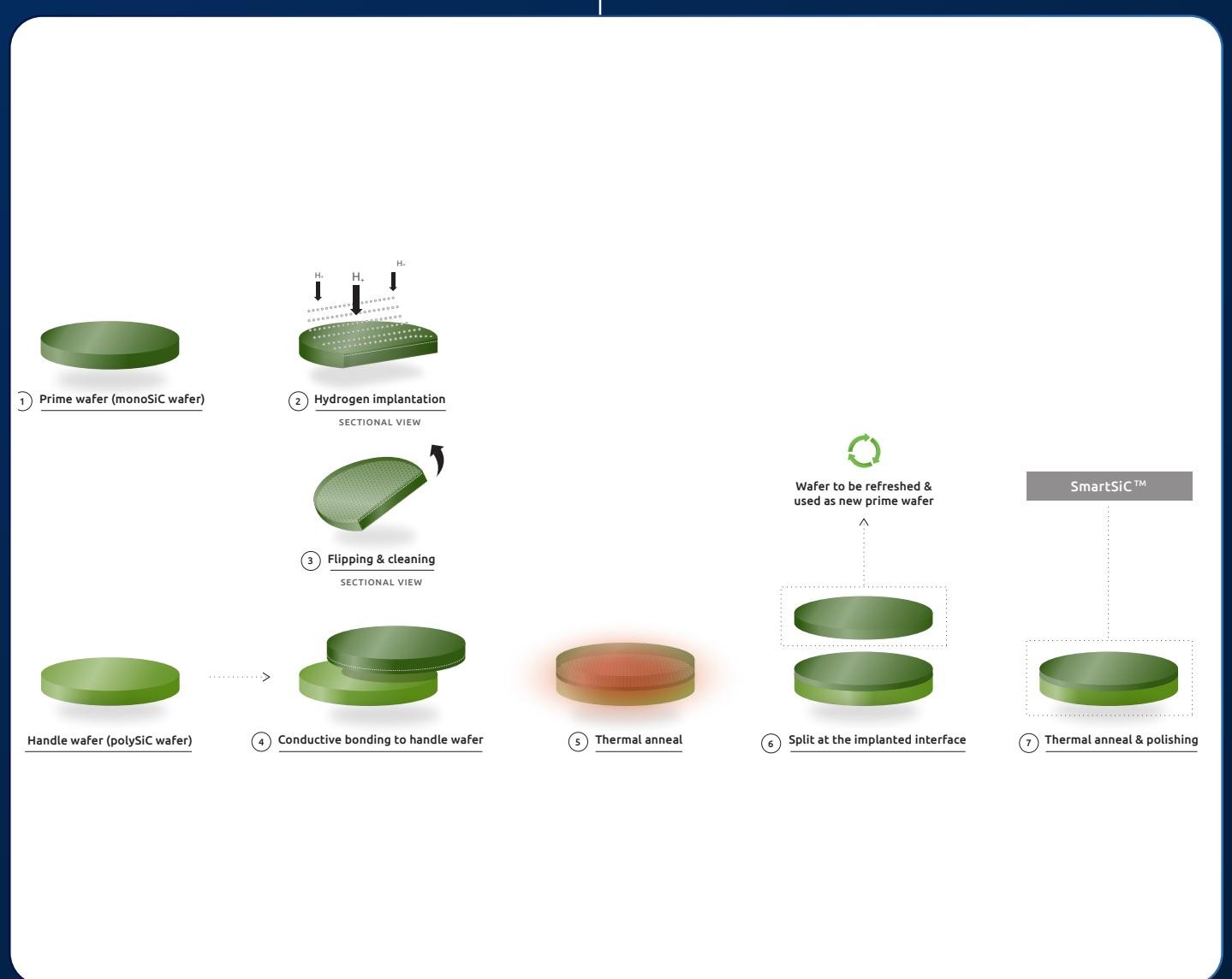
ENABLING NEW PROPERTIES FOR SPECIFIC APPLICATIONS



DEPLOYING ANYTHING-ON-ANYTHING TO EXPAND INTO NEW MATERIALS

SmartsiC™

EXPANDING TO
OTHER SUBSTRATES

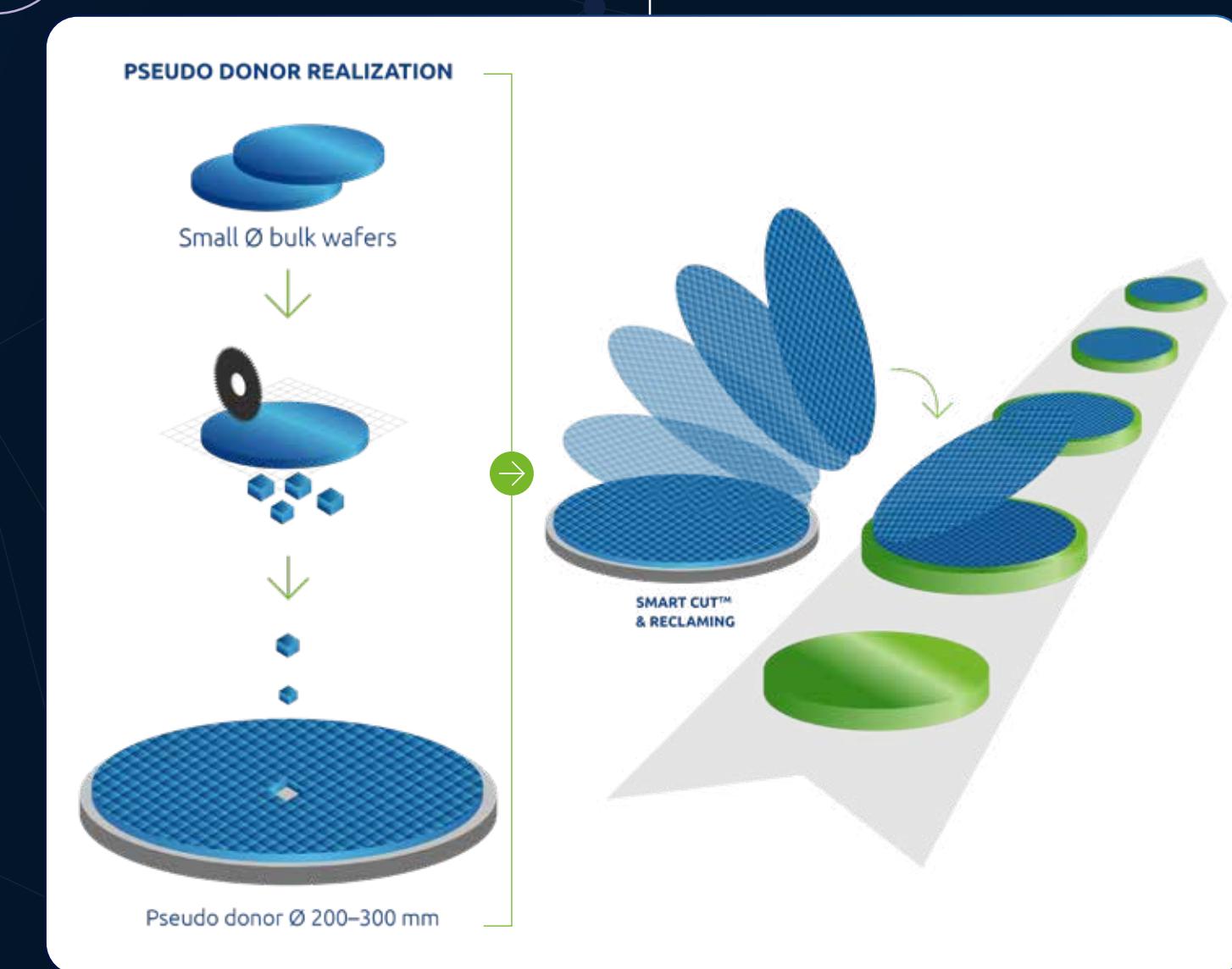


Smart Cut™ “InP-on-Anything”

COMBINING ANY KIND OF SUBSTRATES



Tiling InP-on-Si SCALING TO 8-12"



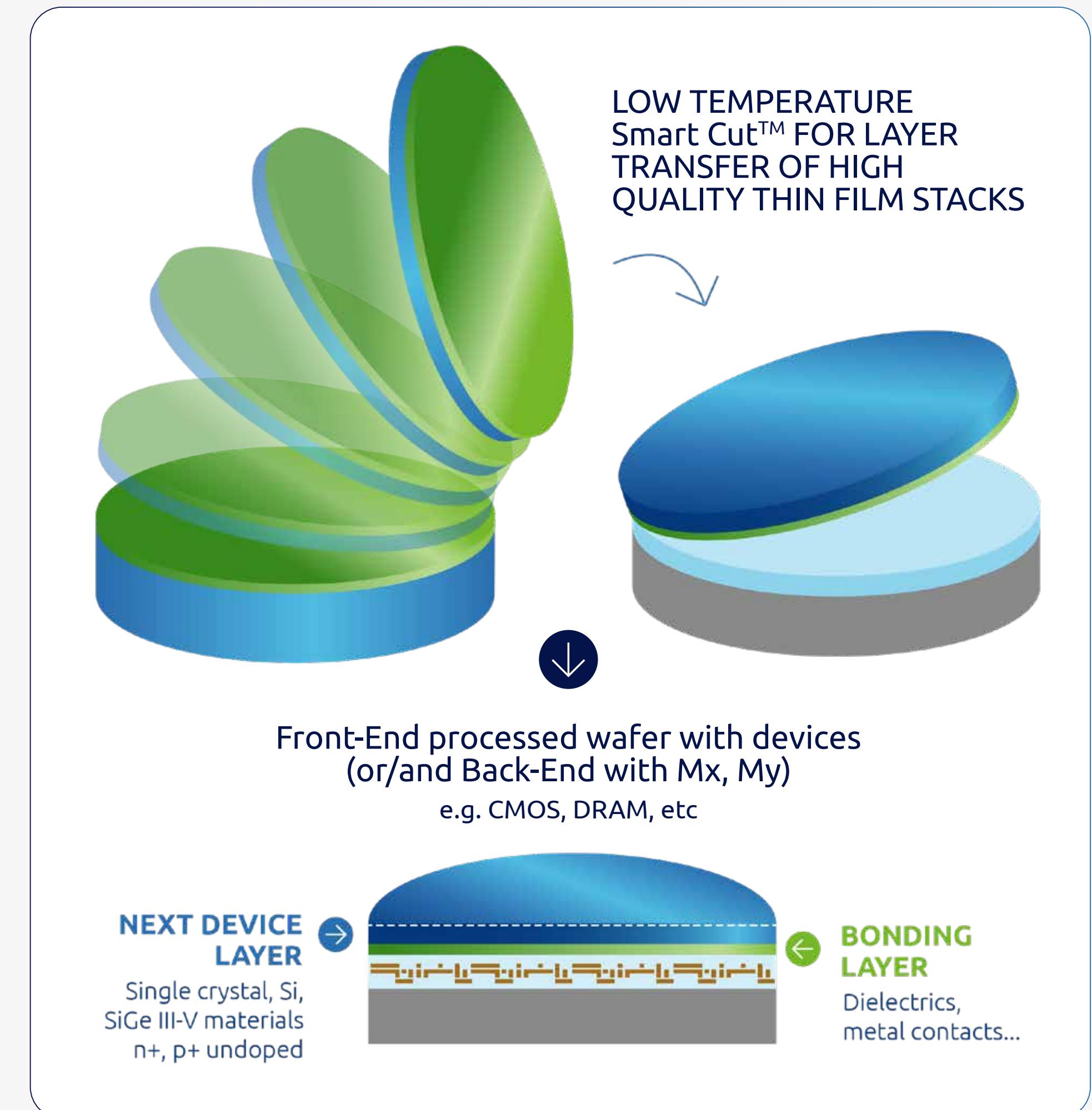
TOWARD HIGH DENSITY 3D DEVICE STACKING / 3D LAYER STACKING

3D INTEGRATION BENEFITS

- Higher performance and density
- Higher functionality
- Smaller form factor
- Cost reduction

3D SEQUENTIAL ADDS FURTHER VALUE

- Front-End device integration
- Very dense device integration by nm alignment



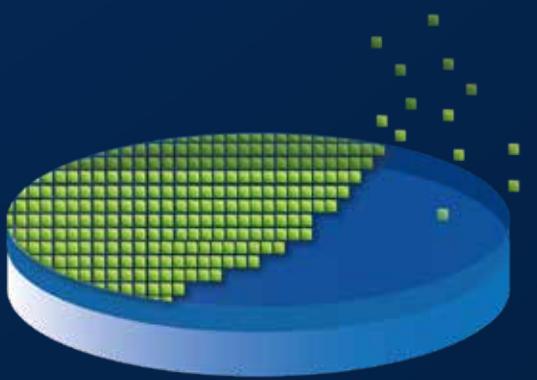
Soitec Innovation Toolbox

Expanding our technology portfolio to bring compelling products to market

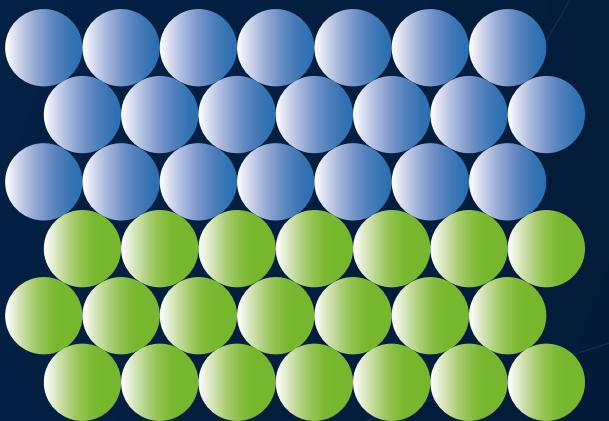
SOITEC CORE TECHNOLOGY TOOLBOX



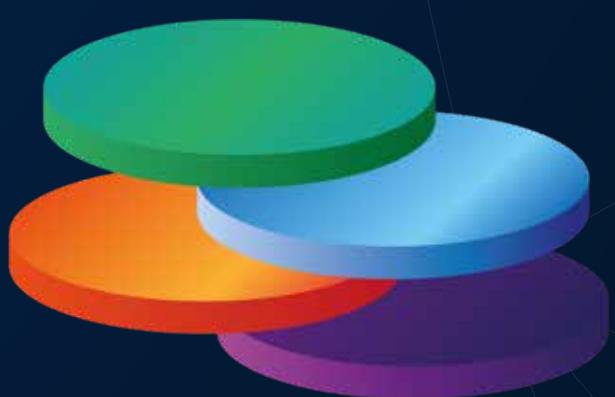
Smart Cut™



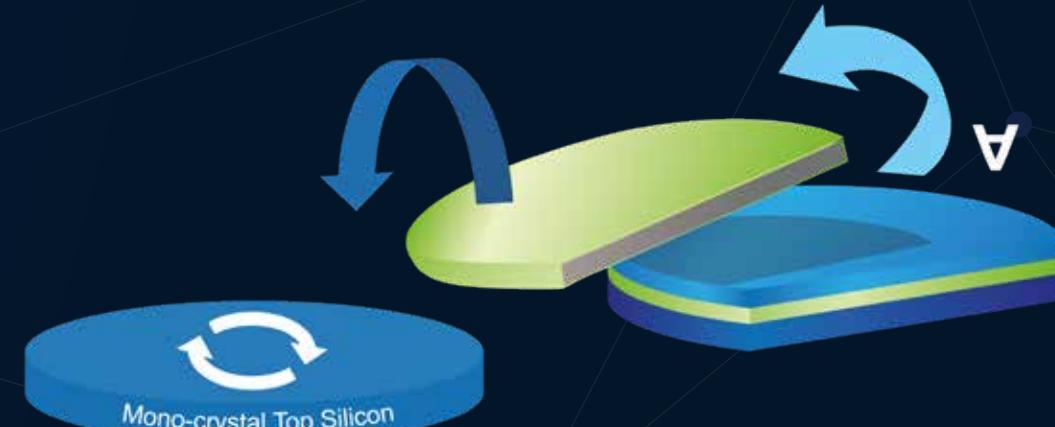
Epitaxy



Interface Engineering



Materials Expertise



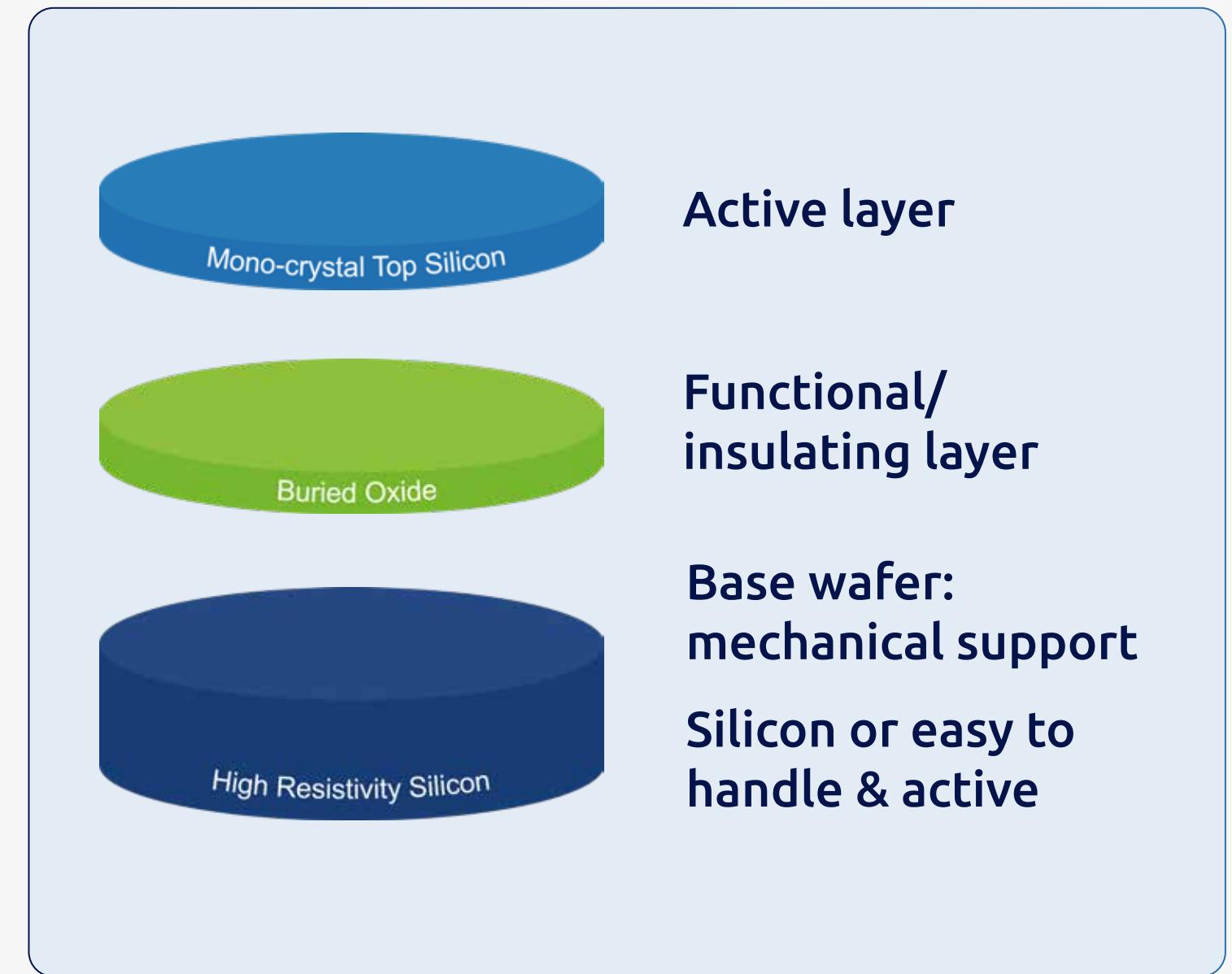
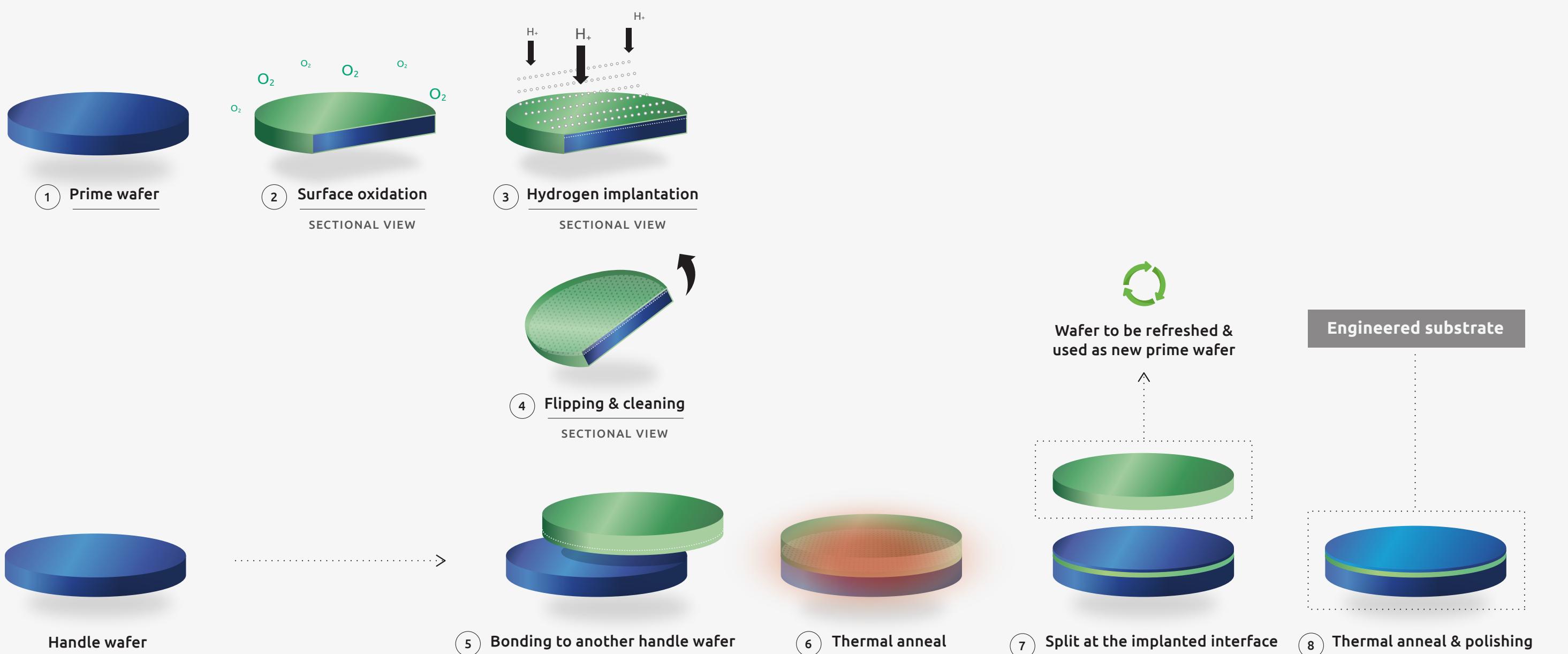
Refresh - Repolish



Advanced Processing

THE SMART CUT™ PROCESS

CONTINUING SIGNIFICANT INNOVATION EFFORT TO DELIVER BREAKTHROUGH PRODUCTS



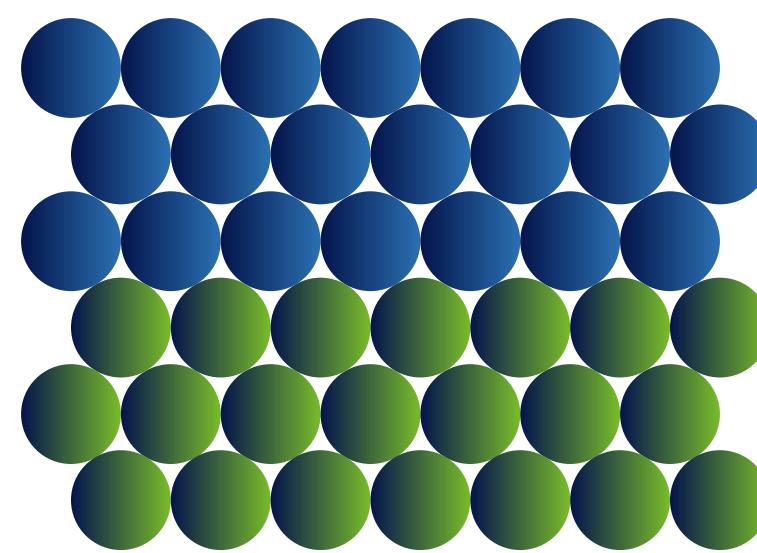
TECHNOLOGY

- Industrial manufacturability of SOI – high yield
- Drastic improvement in uniformity & quality
- Re-use of donor wafer increases cost efficiency
- Flexibility of material integration
- Unprecedented (best-in-class) thickness control

WE OPEN NEW POSSIBILITIES

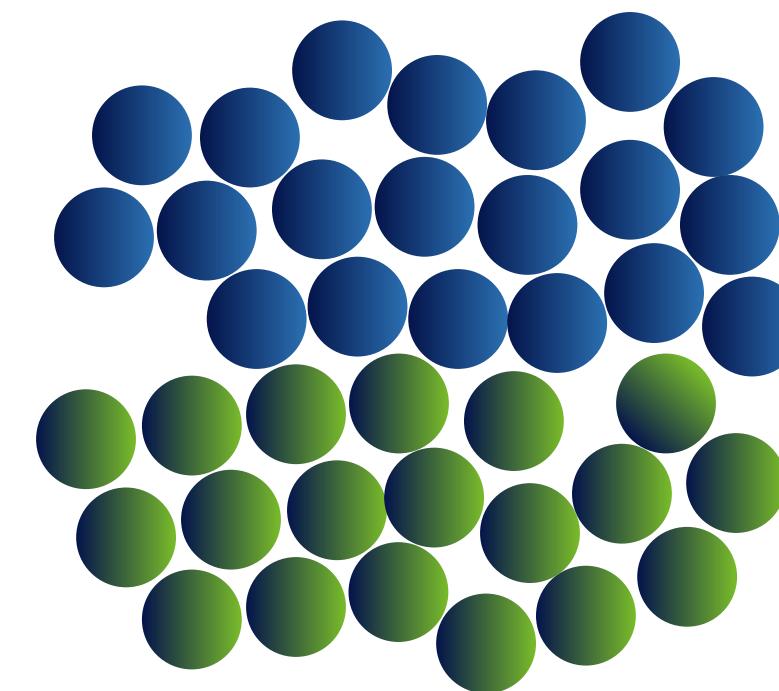
SMART CUT™ ENABLES HETEROGENEOUS MATERIAL COMBINATIONS
TO DEPLOY ANYTHING-ON-ANYTHING ROADMAP

Crystal on Crystal
(Compatible lattice)



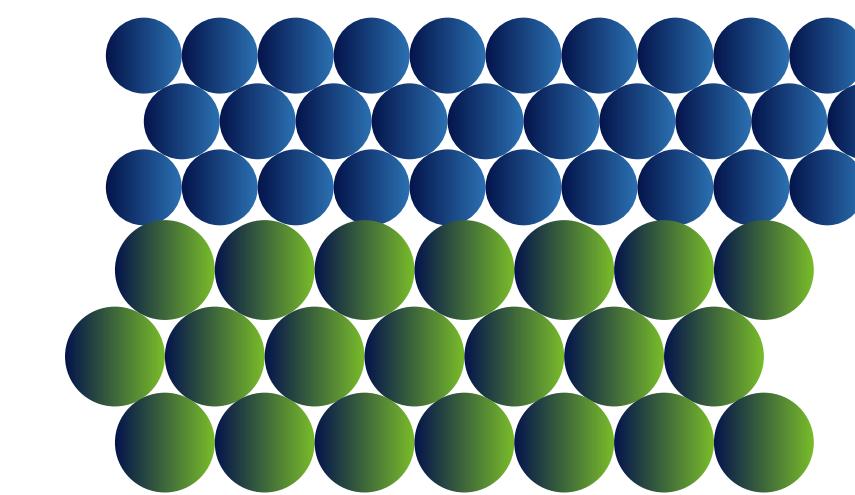
EPITAXY

Amorphous
on Amorphous



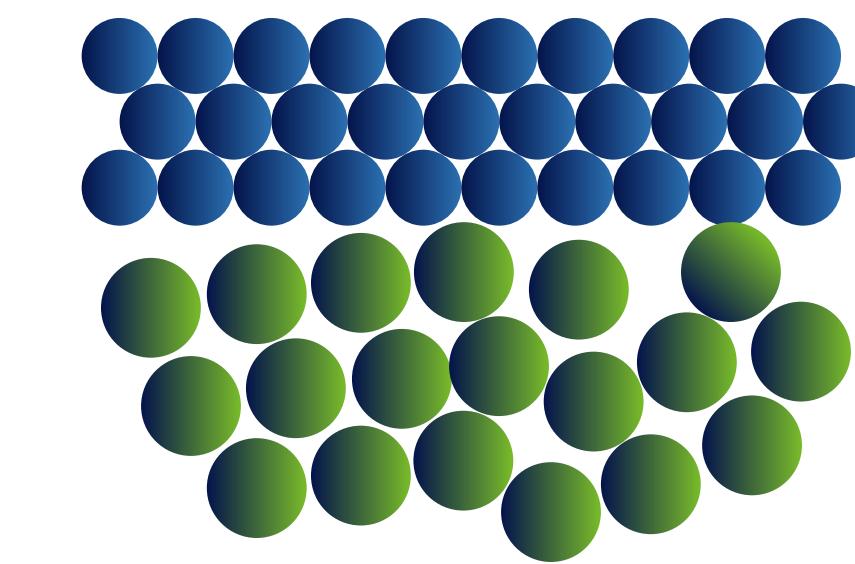
DEPOSITION

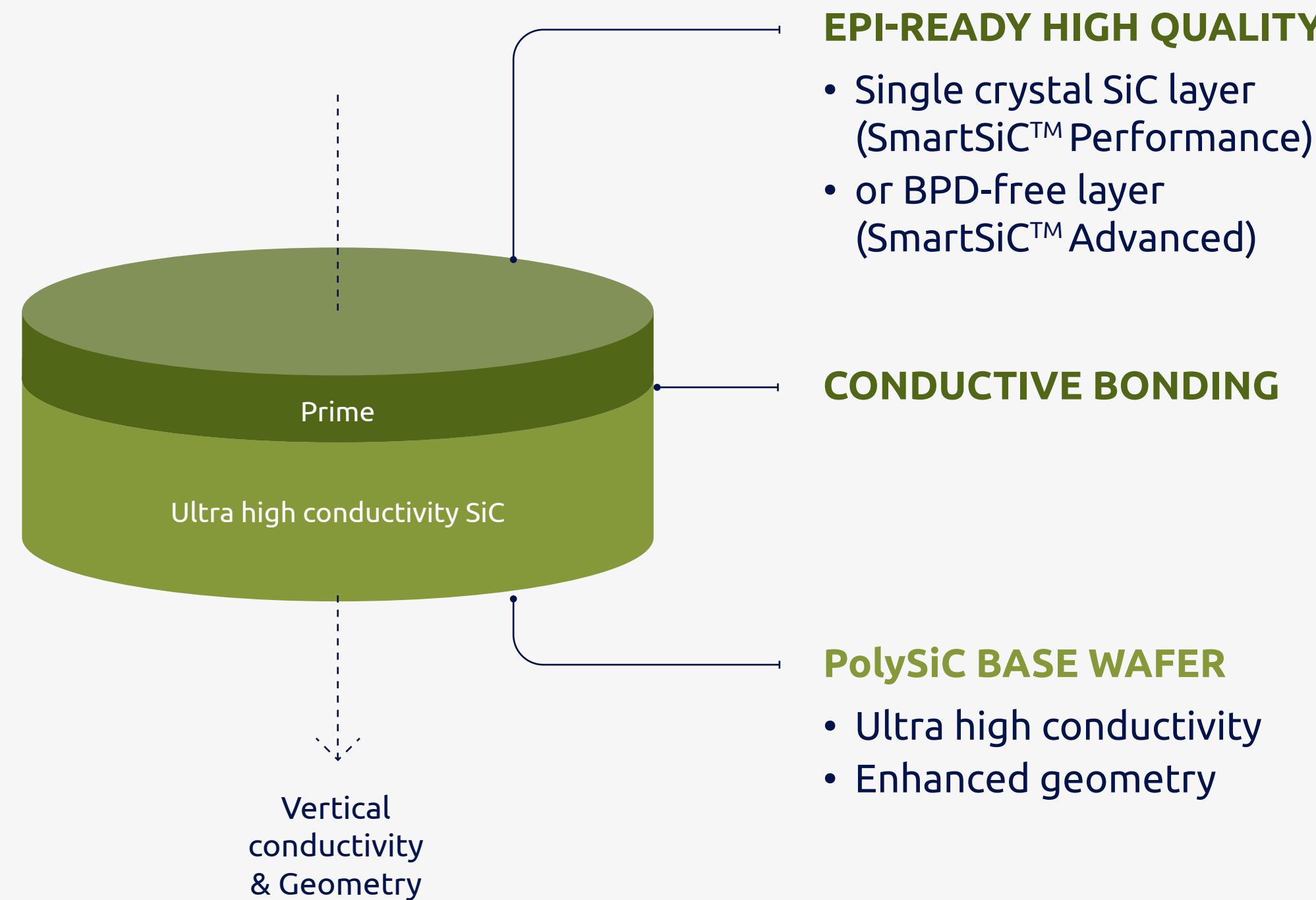
Crystal on Crystal
(Non-compatible lattice)



SMART CUT™

Single crystal
on Amorphous





UNPARALLELLED VALUE PROPOSITION

- 40,000 Tons of CO₂ reduction** for each 1 million wafers vs SiC
- 200mm scalability to **accelerate SiC adoption** by 2 years through 10x re-usability
- Enabling new generations of SiC devices thanks to an **improvement of R_{DSON} of up to 20%**
- Reducing CAPEX & OPEX** for device manufacturers

>10X
MONO-SiC WAFER
RE-USABILITY

~8X
POLY-SiC WAFER
BETTER CONDUCTIVITY

SmartGaN

SOITEC SOLUTION FOR FUTURE RF & POWER DEVICES

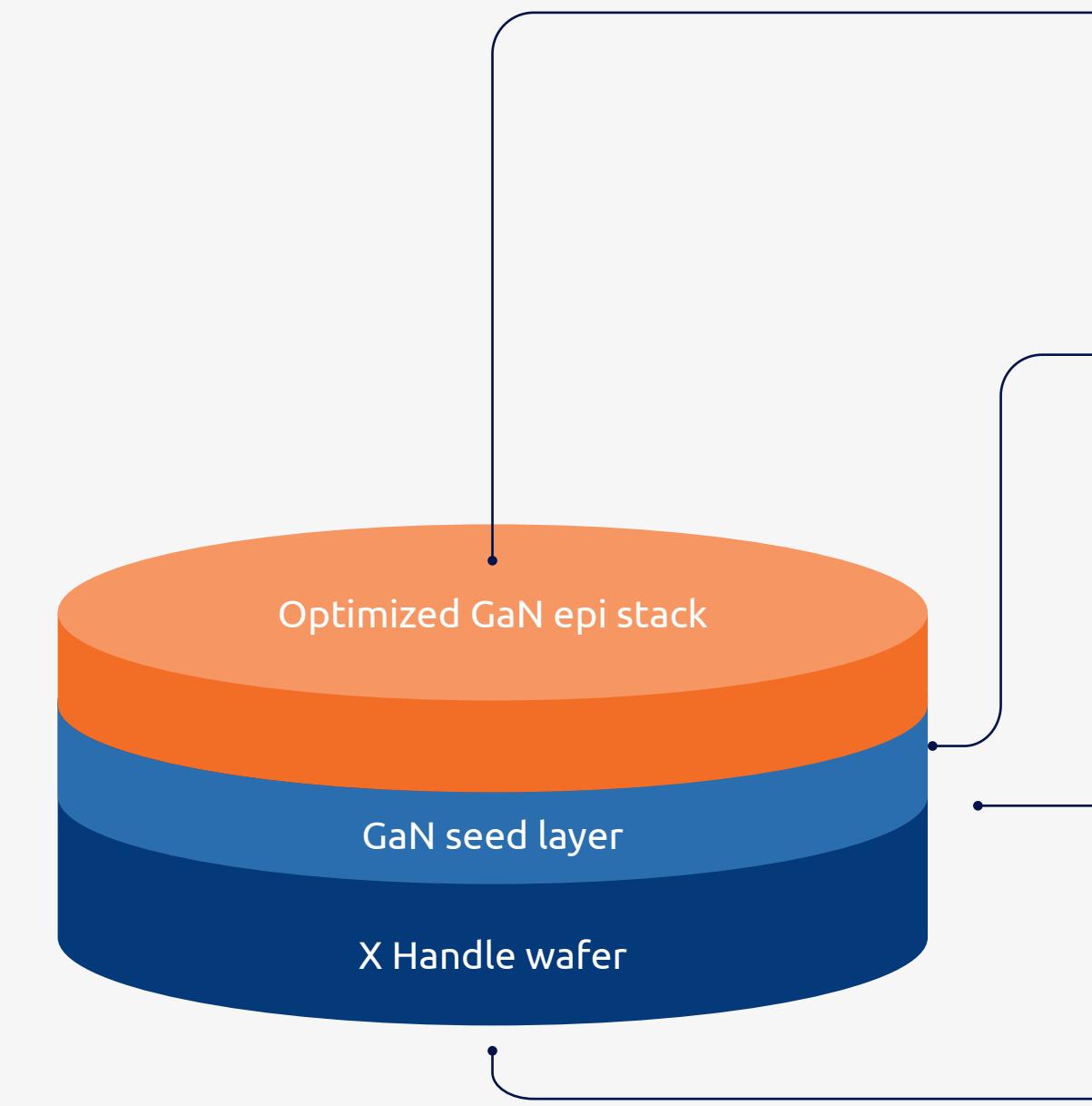
VALUE PROPOSITION

RF: NEXT GENERATION OF GaN DEVICES FOR INFRASTRUCTURE AND SMALL CELLS, HANDSET

- Enables best in class RF performance (buffer-free)
- PA Integration with Switch
- Cost-effective

POWER: NEXT GENERATION OF GaN DEVICES FOR AUTOMOTIVE AND INDUSTRIAL

- Enables very thick GaN epi stack (buffer-free)
- Best trade-off up to 1200V devices
- Excellent thermal and electrical conductivity
- Compatible with advanced packaging



OPTIMIZED GaN EPI STACK

- For lateral HEMT devices (RF or Power)
- For vertical Power devices

GaN SEED LAYER

- Buffer-free GaN
- Epi ready (homoepitaxy)
- Fabricated using layer transfer technology

BONDING INTERFACE

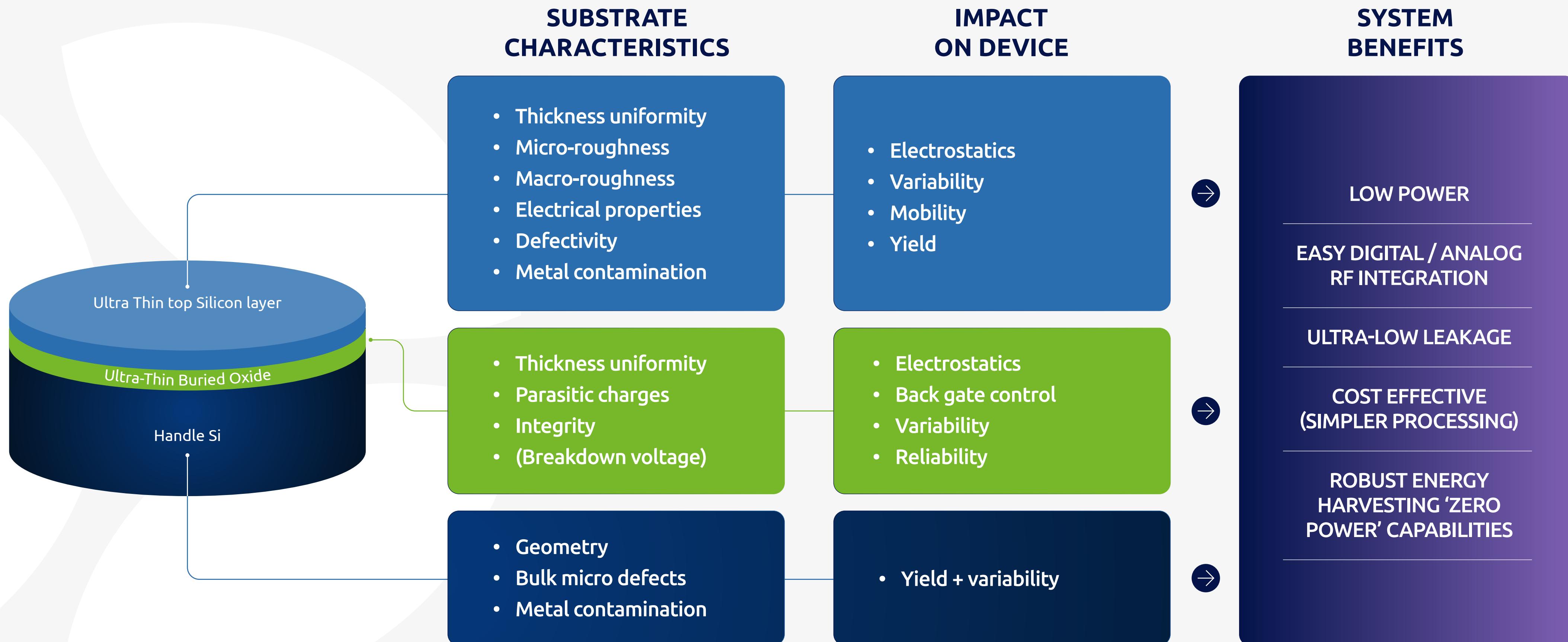
- Customized per application (electrical isolation or conductive)

X HANDLE WAFER

- Customized per application (silicon or non-silicon options)
- Thermally conductive material
- 200mm wafer size, compatible with CMOS fab
- Cost effective (scalable to very large volumes)

ACTIVE DEVICE LAYER MANAGEMENT - FD-SOI

PERFORMANCE ALREADY EMBEDDED IN THE SUBSTRATE



Soitec Innovation Model

Speed and strategic partnerships are key to gain market shares

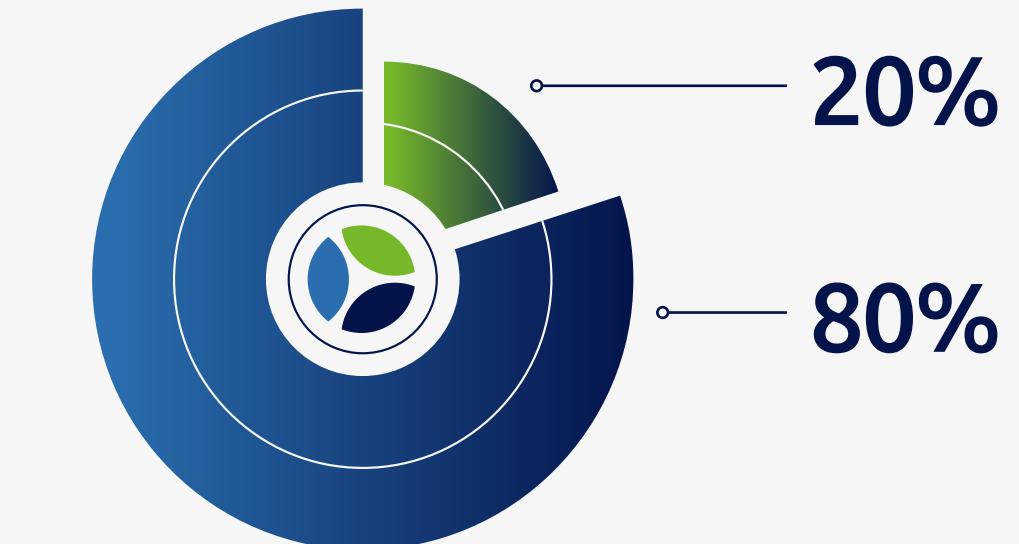
BALANCING SHORT TERM INNOVATION AND FUTURE OPPORTUNITIES

2023

PRODUCTS UNDER DEVELOPMENT TO SUPPORT OUR BP

2027

TECHNOLOGIES AND PRODUCTS INCUBATION



2030

Addressing short and medium-term differentiations for our customers

INCREMENTAL INNOVATION

SOI next generation
SmartSiC™
SOI for MEMS

POI next generation
GaN

To support future opportunities and growth
DISRUPTIVE INNOVATION

Tiling for large diameters
InP - photonics, 6G
Compound integration
2.5D / 3D
Materials science



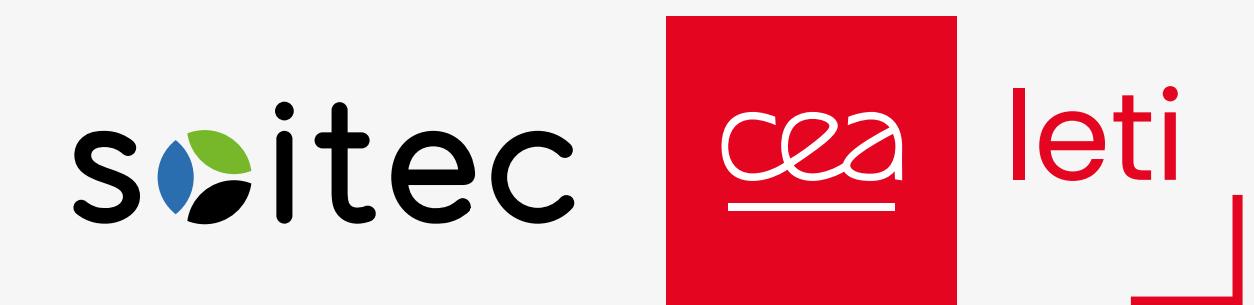
SUBSTRATE INNOVATION CENTER

UNIQUE CAPABILITIES FOR INNOVATIVE SUBSTRATE TECHNOLOGIES



© Andréa Aubert / CEA

Pilot Line at CEA-Leti for early prototyping of new substrate technologies
(focus on lead time and quality)



INFRASTRUCTURE

- On-site dedicated engineers from Soitec
- World-class material characterization lab and metrology
- Large choice of equipment / toolset
- Comprehensive materials science & engineering
- Collaboration with strategic equipment suppliers

PROGRAMS

- SmartSiC™
- New generation FD-SOI and RF-SOI
- 300mm InP-on-Si
- Low temperature Smart Cut™ for 3D integration

PARTNERING WITH LEADING INNOVATION PLATFORMS TO DEVELOP THE NEXT GENERATION OF ENERGY-EFFICIENT TECHNOLOGIES



TRANSFORM 

**BUILDING A EUROPEAN SiC VALUE
CHAIN FOR SUSTAINABLE E-MOBILITY**



**7 EU COUNTRIES
33 PARTNERS**

Demonstrate SmartSiC™ added value
for greener e-mobility

Innovation accelerator through
Pilot line approach

Market adoption vector
through full value chain approach

Secure a European SiC value chain for
a sustainable and sovereign economy

SPEED IS OF THE ESSENCE UNIQUE CAPABILITIES TO ACCELERATE TIME-TO-MARKET



Speed allows for successful innovation
70% success rate on milestones

OUTPACE

Innovate faster than others to strengthen and expand competitive edge

DECIDE

Fast and systematized decision making on technology development

MONITOR

Speed as an indicator of quality and success of our innovation process

INTEGRATE

Speed as a key to integration between Innovation & Production

SmartSiC™ RECORD LAB-TO-FAB TIMING INCLUDING MOST ADVANCED DEVICE VALIDATION

First time

Right first time for new substrate proof of value (advanced device)

'Lab-to-fab'

Pilot lines supporting disruptive new technologies
Tool of Record definition and protocol shipments

4-years

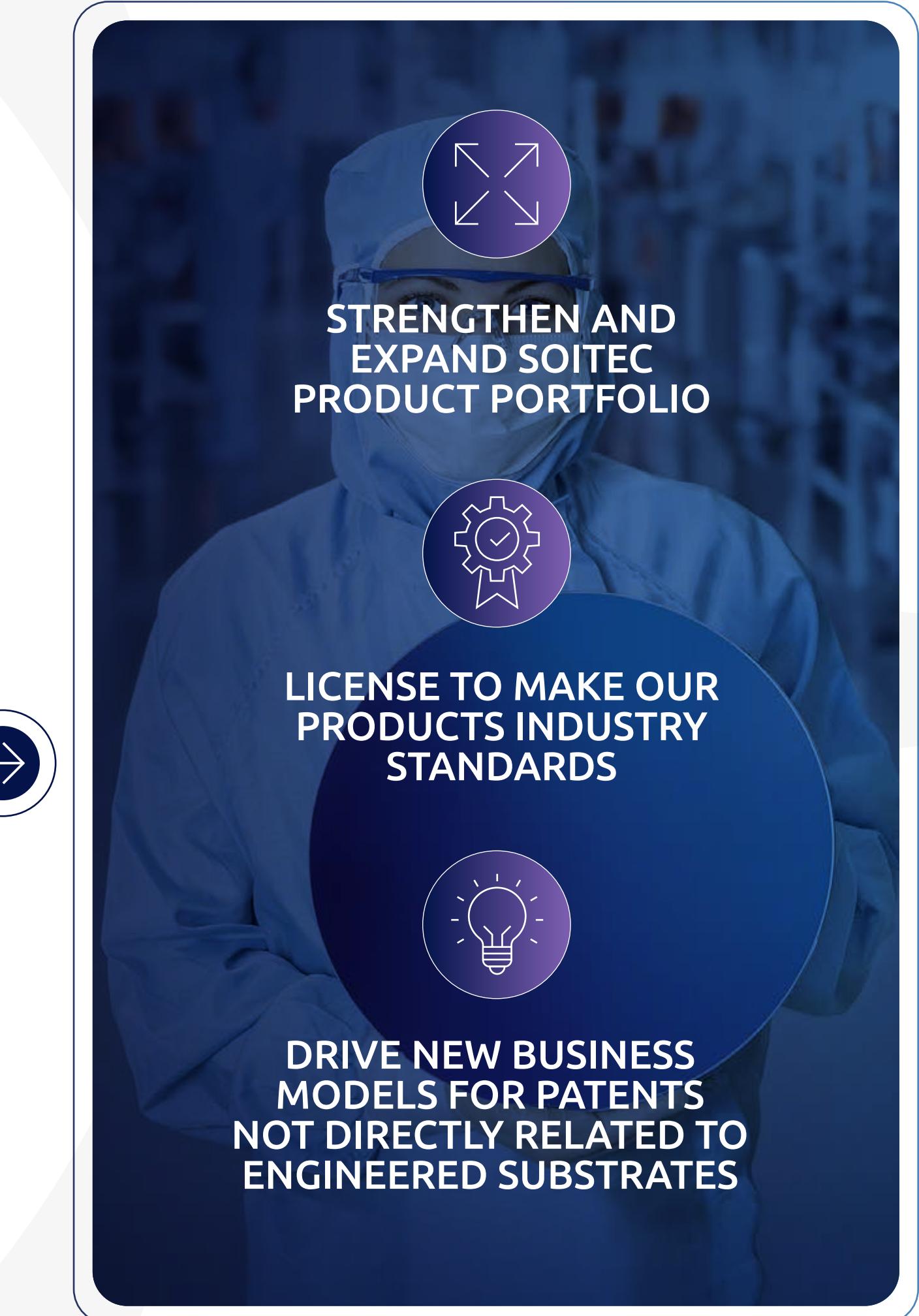
From first wafer to industrialisation / commercialisation / licensing

INNOVATION MODEL TO EXPAND SOITEC LEADERSHIP



- >200**
RESEARCHERS & INVENTORS
- >25%**
PhDs
- EXPANDING TEAM GLOBALLY**
- >11%**
OF OUR REVENUE
INVESTED IN
INNOVATION
- ~4,000**
PATENT PORTFOLIO,
WITH ~400 NEW
PATENTS IN FY23

INNOVATION
PROCESS
INNOVATION
TOOLBOX
COLLABORATIVE
R&D ECOSYSTEM
(MULTI-REGIONS)



INNOVATION KEY MESSAGES

SOITEC INNOVATION ROADMAP

LEVERAGING MATERIALS SCIENCE TO DELIVER VALUE AT SYSTEM LEVEL

- Innovation is a key growth enabler
- Engineered substrates deliver value at system level
- By design, our products are at the heart of energy efficiency
- Anything-on-Anything, the engine to expand into new markets: taking the best out of each layer to address tomorrow's challenges

SOITEC INNOVATION TOOLBOX

EXPANDING OUR TECHNOLOGY PORTFOLIO TO BRING COMPELLING PRODUCTS TO MARKET

- A comprehensive toolbox to open new possibilities and create cutting-edge materials
- Smart Cut: the essence of Soitec Innovation approach, to push the boundaries of materials science
- SmartSiC™ and SmartGaN: 2 new compelling products

SOITEC INNOVATION MODEL

SPEED AND STRATEGIC PARTNERSHIPS ARE KEY TO GAIN MARKET SHARES

- Strengthening our products leadership and investing in disruptive innovation
- Building a network of leading innovation platforms across the value chain
- Speed is of the essence to intercept market opportunities

MOBILE COMMUNICATIONS

Jean-Marc Le Meil



GROWTH DRIVERS MOBILE COMMUNICATIONS

5G Sub-6GHz

Advancing 5G for a connected society

- 5G penetration ongoing, from ~50% of smartphones in 2022 to ~60% in 2023
- 5G Sub-6GHz drives large increases in RF Content (>x2 vs 4G)
- New wave of 5G products offering critical support for driving assistance, XR, IoT and many others

5G mmWave

Essential to secure network capacity in busy areas requiring high data-rate

- ~15% of 5G smartphones to support mmWave in 2023
- Last mile fiber complement (FWA)
- AR/VR everywhere
- 5G smart factory & private networks

WI-FI 6, 6E & 7 / UWB

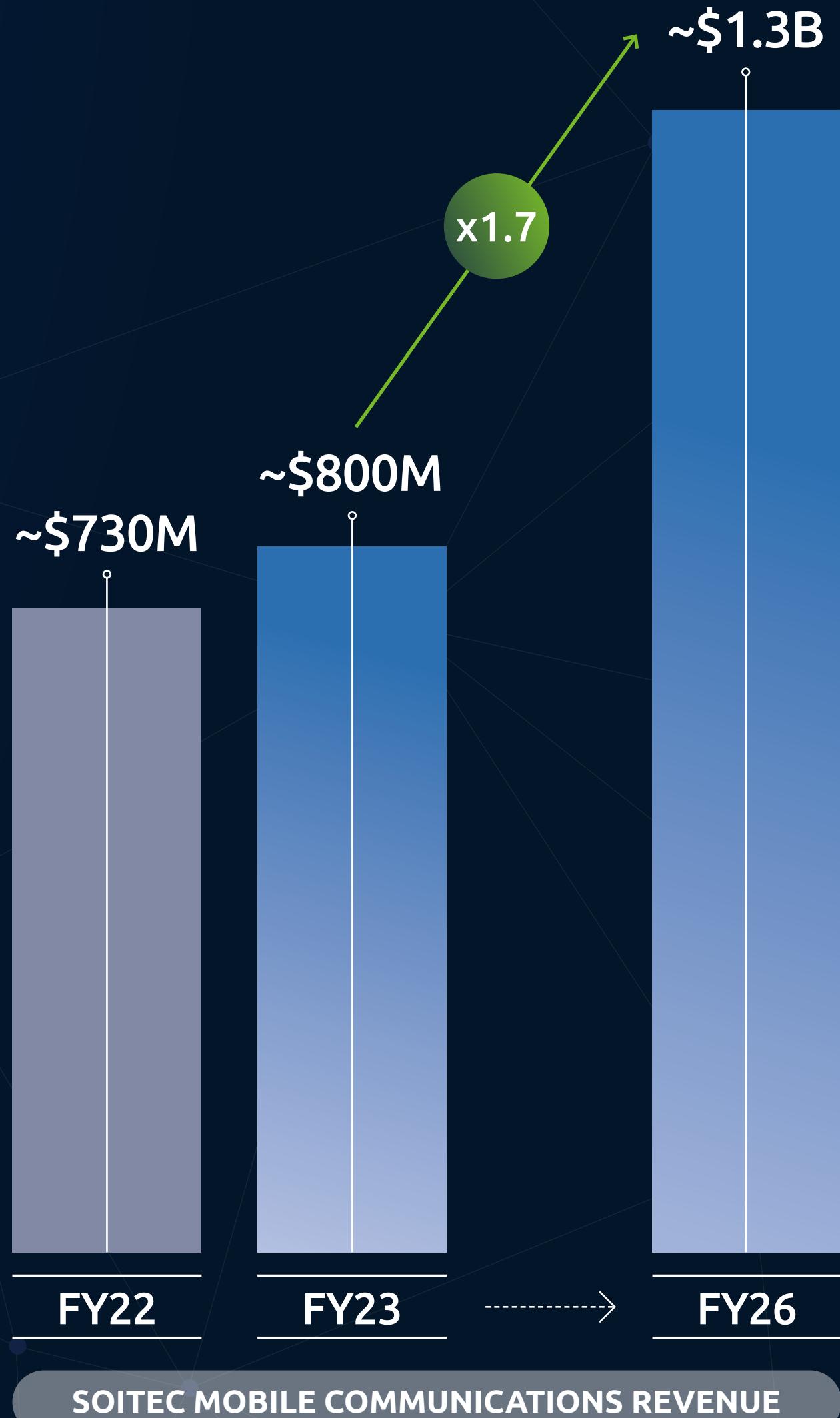
Quality, security, low latency and reliability for a multitude of connected objects

- Ever-increasing number of connected objects in the smart-home
- ~x2 growth in mobile Wi-Fi 6/6E/7 in 2025 (vs2022)
- Complementing 5G in demanding commercial and industrial scenarios

INFRASTRUCTURE

Accelerated worldwide deployment ensuring efficient scalability

- Power efficient, compact form-factor & weight 5G massive MIMO
- Continuous mmWave coverage expansion with network cost optimization - smart repeaters



5G

THE NEW ENGINE BEHIND OUR CONNECTED SOCIETY



Public networks
Enhanced Mobile communications



XR (VR/AR/MR)
Remote working and training, virtual fitting, entertainment



Smart transportation
Connected, safer and autonomous vehicles



Fixed Wireless Access (FWA)
Ultra high-speed connection in areas with no access to fiber



Industry 4.0
Factories, warehouses, predictive maintenance



Massive IoT
Wearables, transportation, smart sensors



Private 5G networks
Tailored 5G connection for enterprise individual safer networks



Non-Terrestrial Networks (NTN)
Interoperable and standardized wireless experience worldwide

5G IS TRANSFORMING THE WORLD

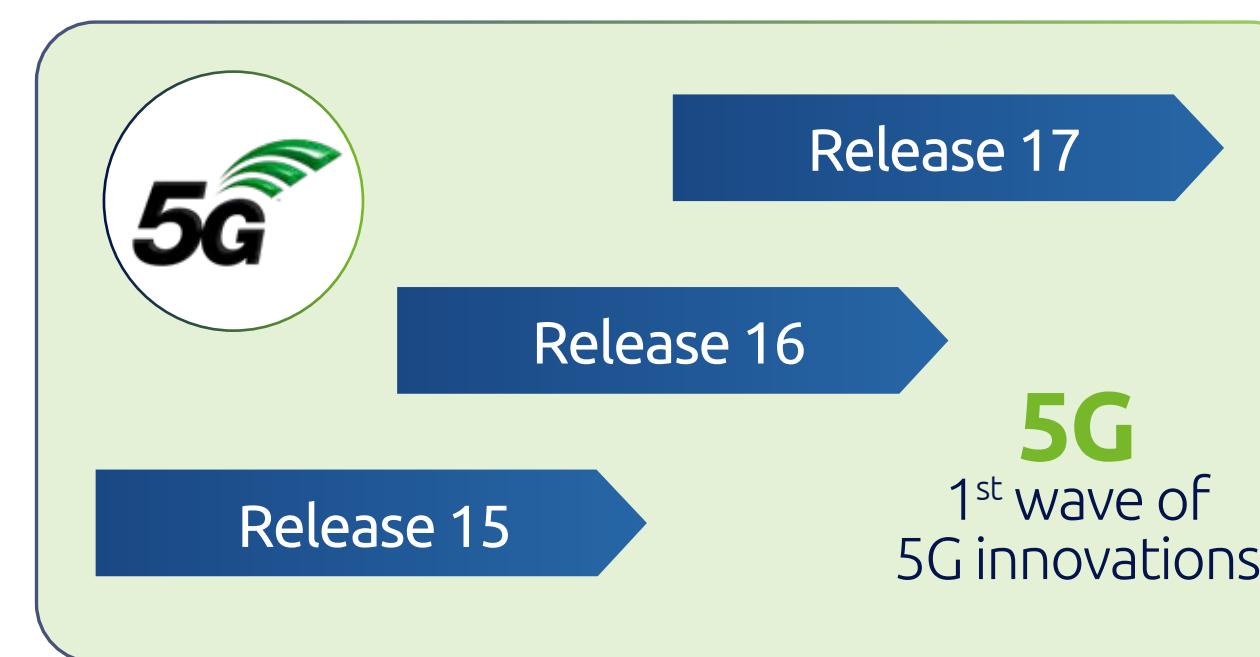
5G PERFORMANCE vs 4G

-  **x100** NETWORK CAPACITY
-  **x10** SPEED
-  **x10** FASTER RESPONSE TIME
-  **x10** CONNECTED DEVICES
-  **x10** LESS ENERGY PER DATA

MOVING TO AN ALL CONNECTED 5G WORLD

5G ROADMAP EXTENDS FOR 10+ YEARS

Driving innovation to enhance smartphones and transform other industries



Continued innovation for new vertical deployments, use cases, and spectra

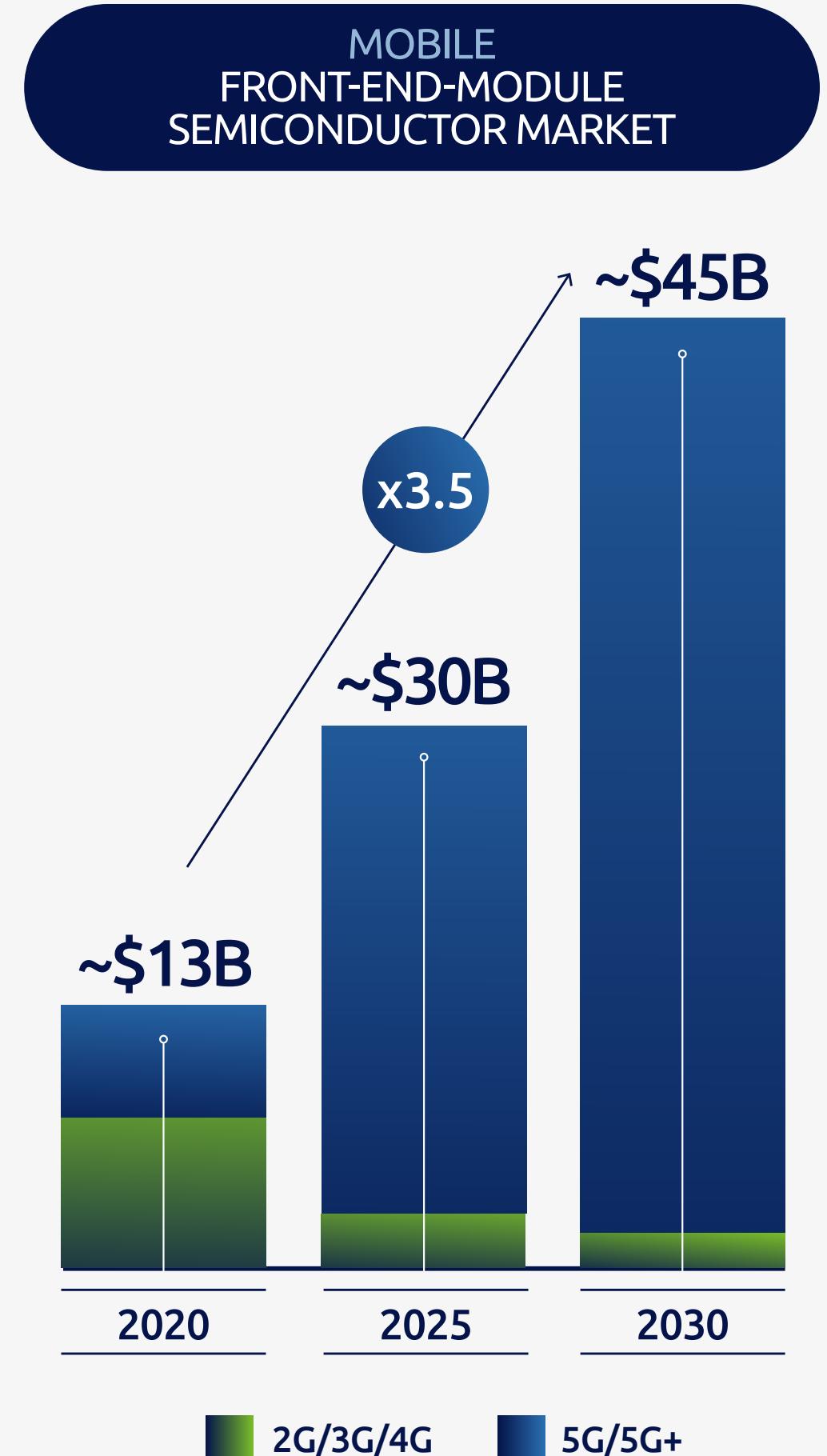
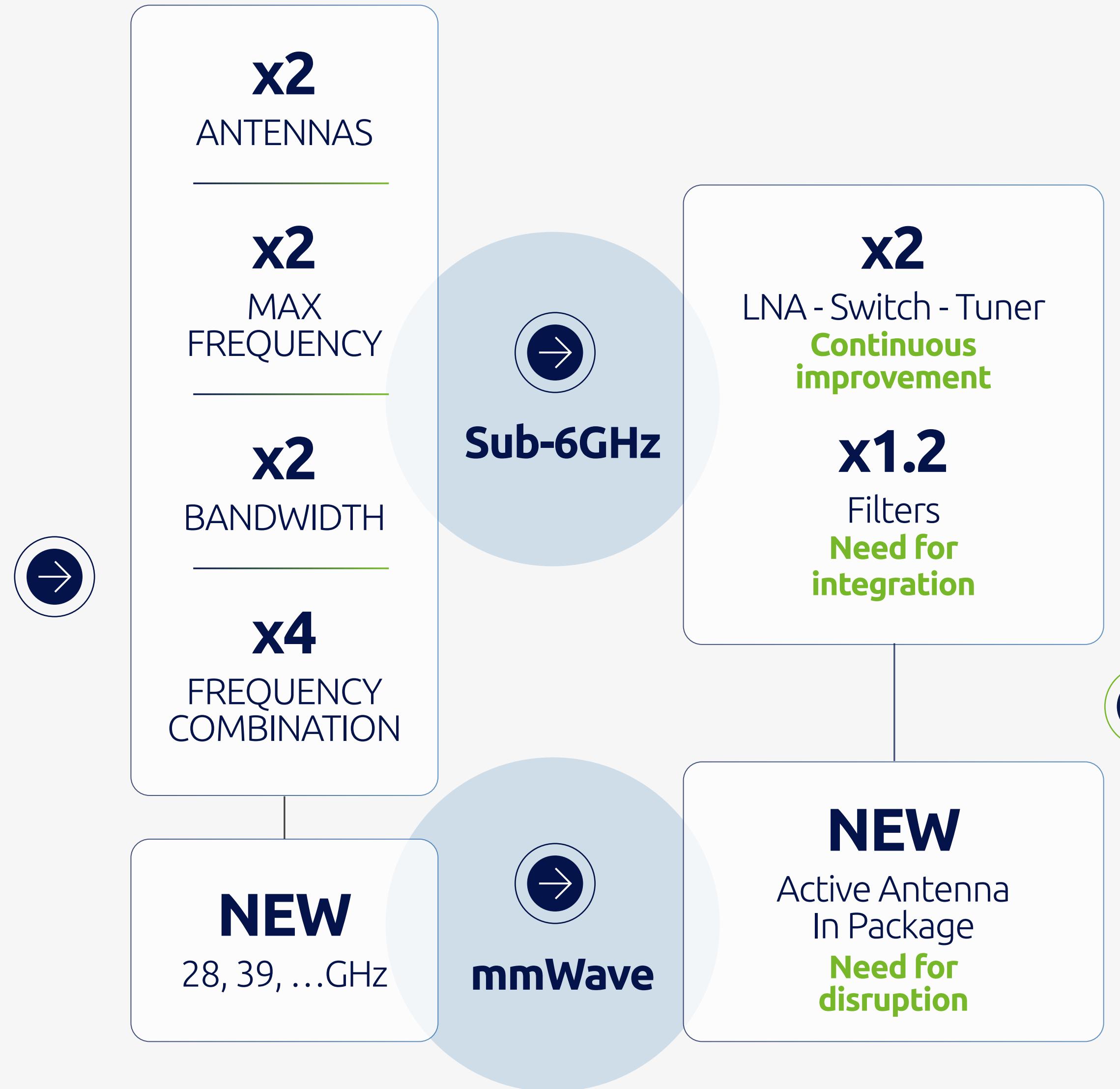


Source: Qualcomm, Ericsson

5G THE X-FACTOR



X10
MOBILE DATA
TRAFFIC 2020-2028

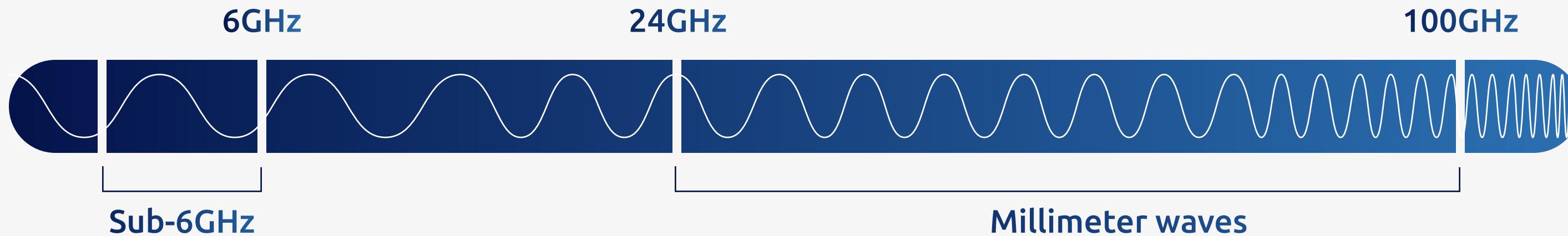


Source: Soitec estimates, Ericsson Mobility Report 2022
Note: x factors are on average 5G vs 4G phones, Yole

5G mmWave EXPANDING 5G BOUNDARIES

5G mmWave
REQUIRED TO ADDRESS
GROWING DATA TRAFFIC

25x MORE BANDWIDTH THAN 4G



HIGH DATA RATES AND LOW LATENCY FOR NEW USE CASES



Crowded area capacity



Last-mile fiber complement

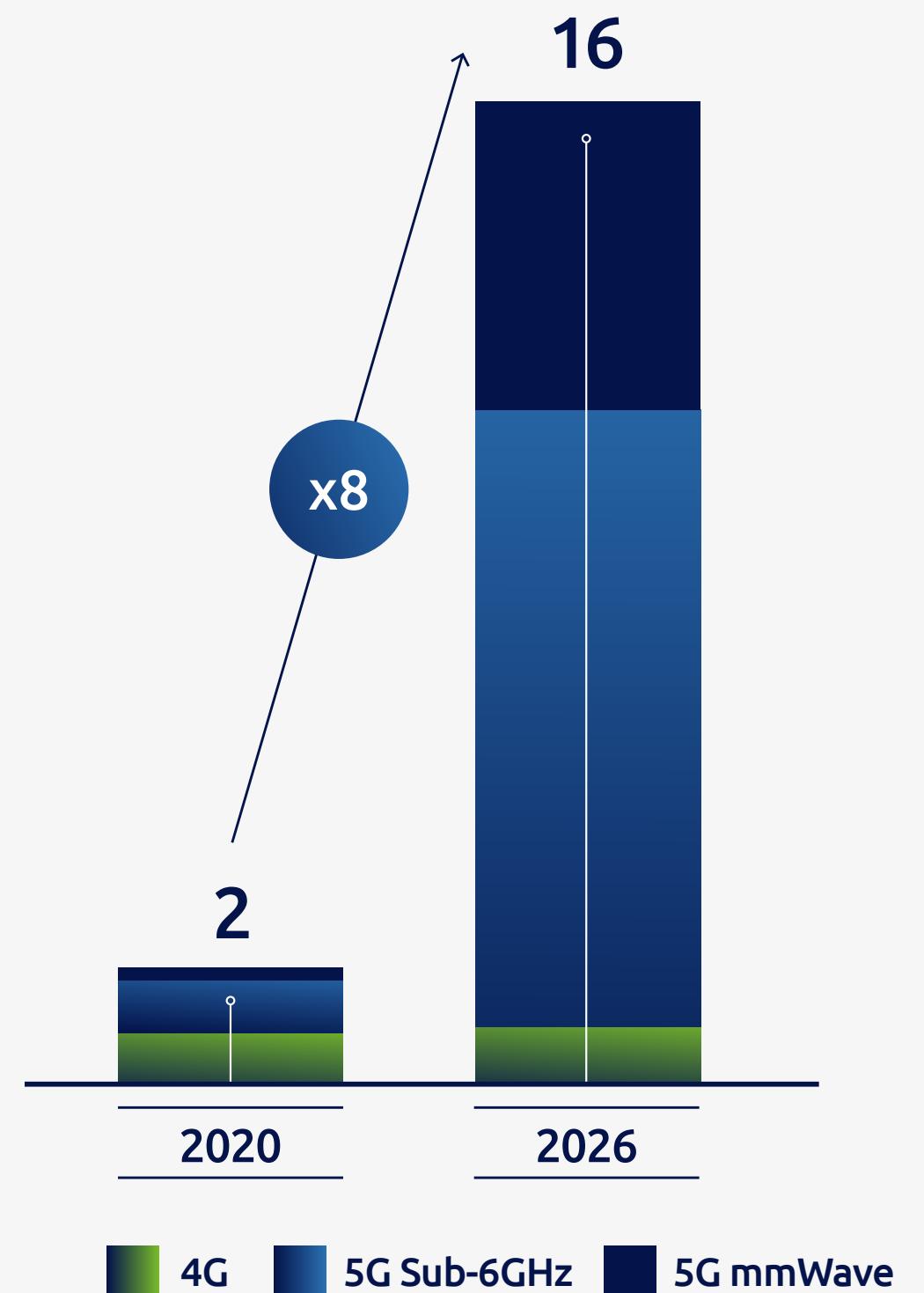


AR / VR everywhere



5G Smart Factory

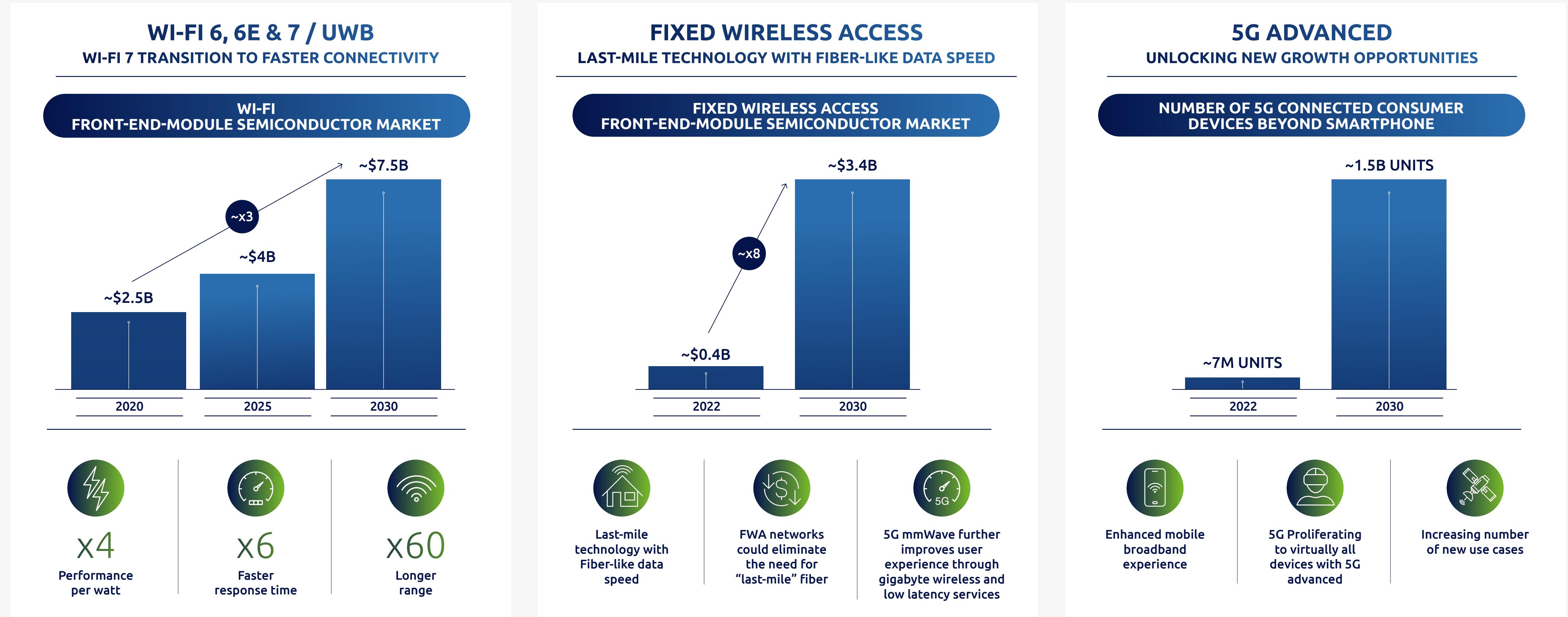
US Mobile network capacity (EByte/month)



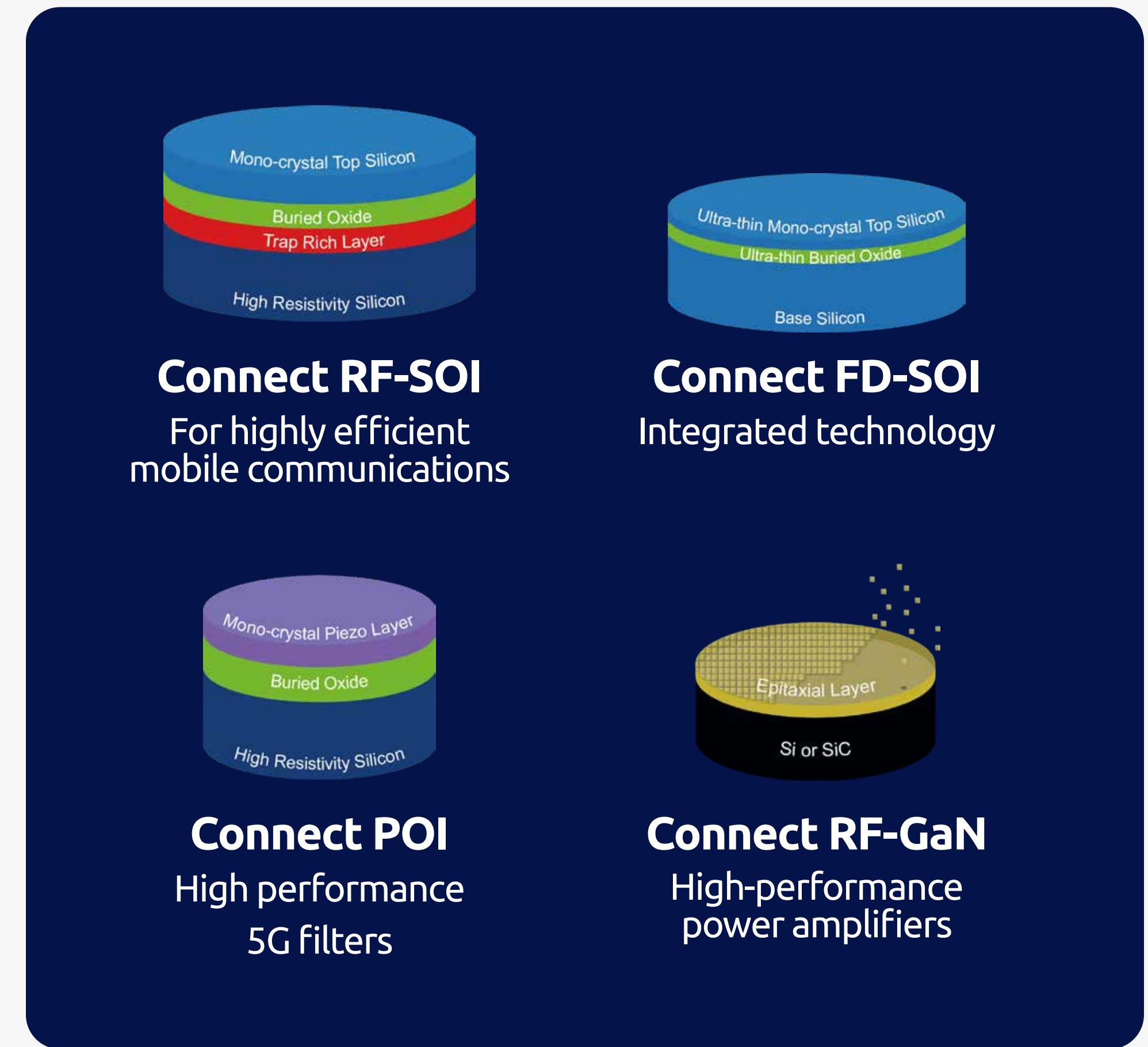
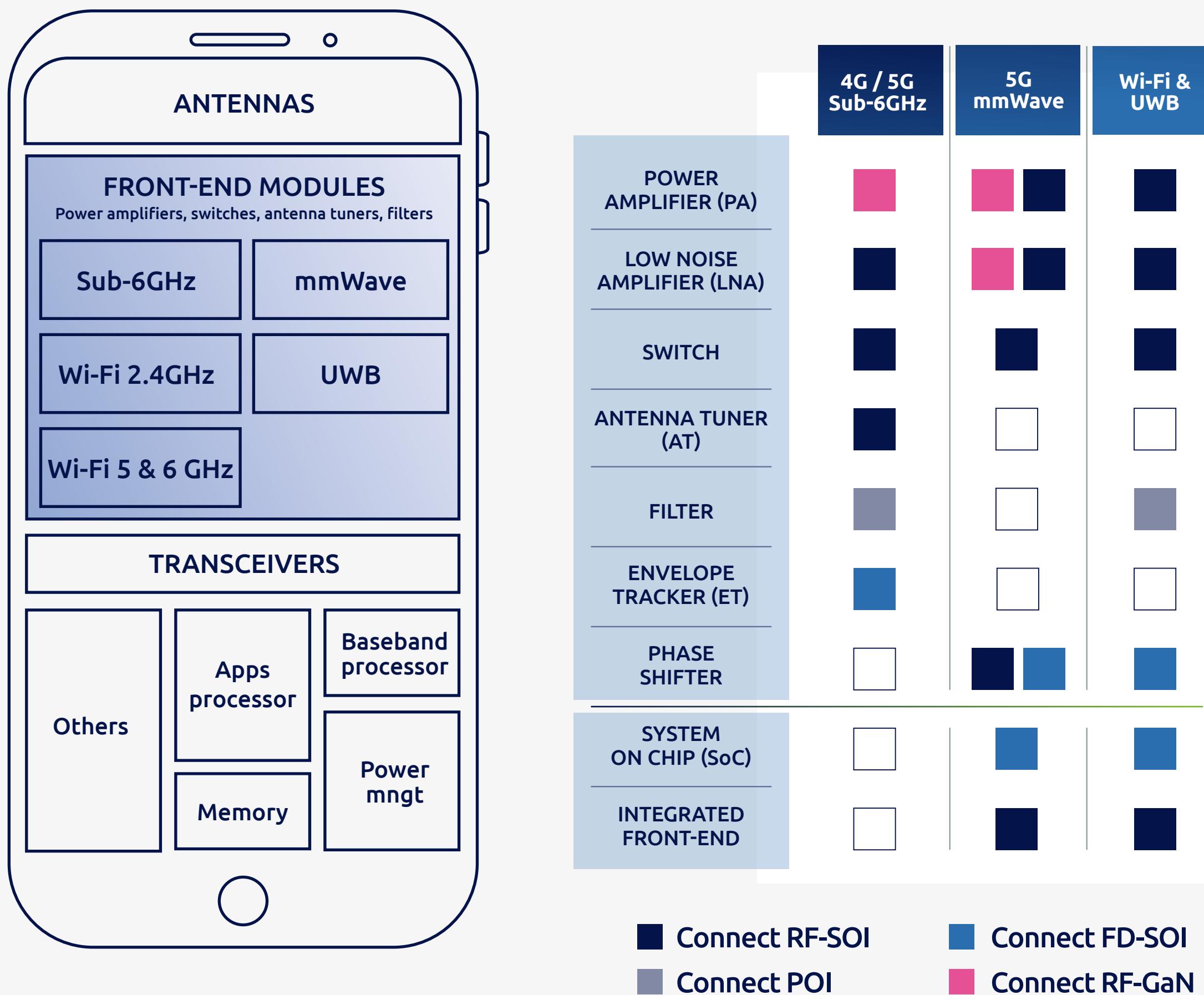
Source: Mobile Experts

5G

SIGNIFICANT GROWTH DRIVERS BEYOND MOBILE



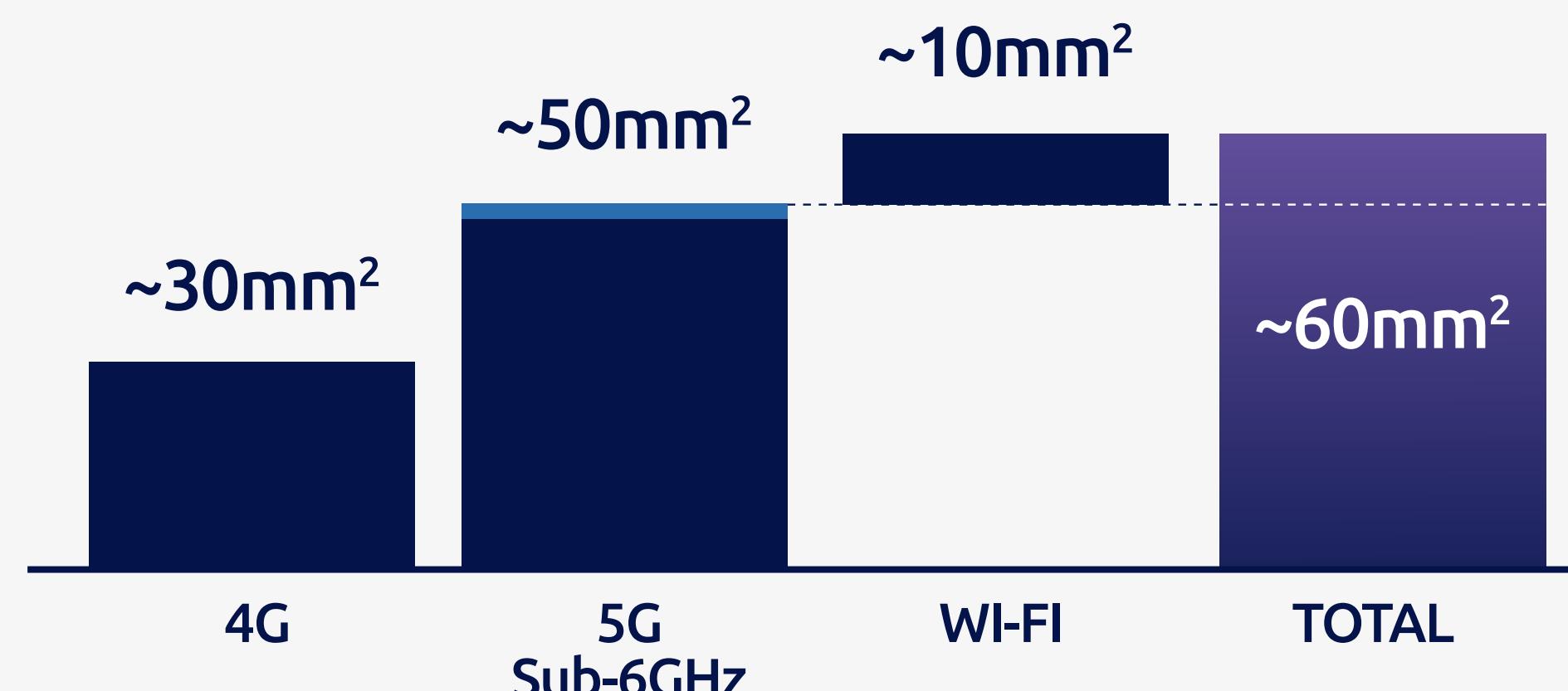
SOITEC PRODUCT PORTFOLIO ENABLES BEST-IN-CLASS CONNECTIVITY A COMPREHENSIVE OFFER FOR Sub-6GHz & mmWave FRONT-END MODULES



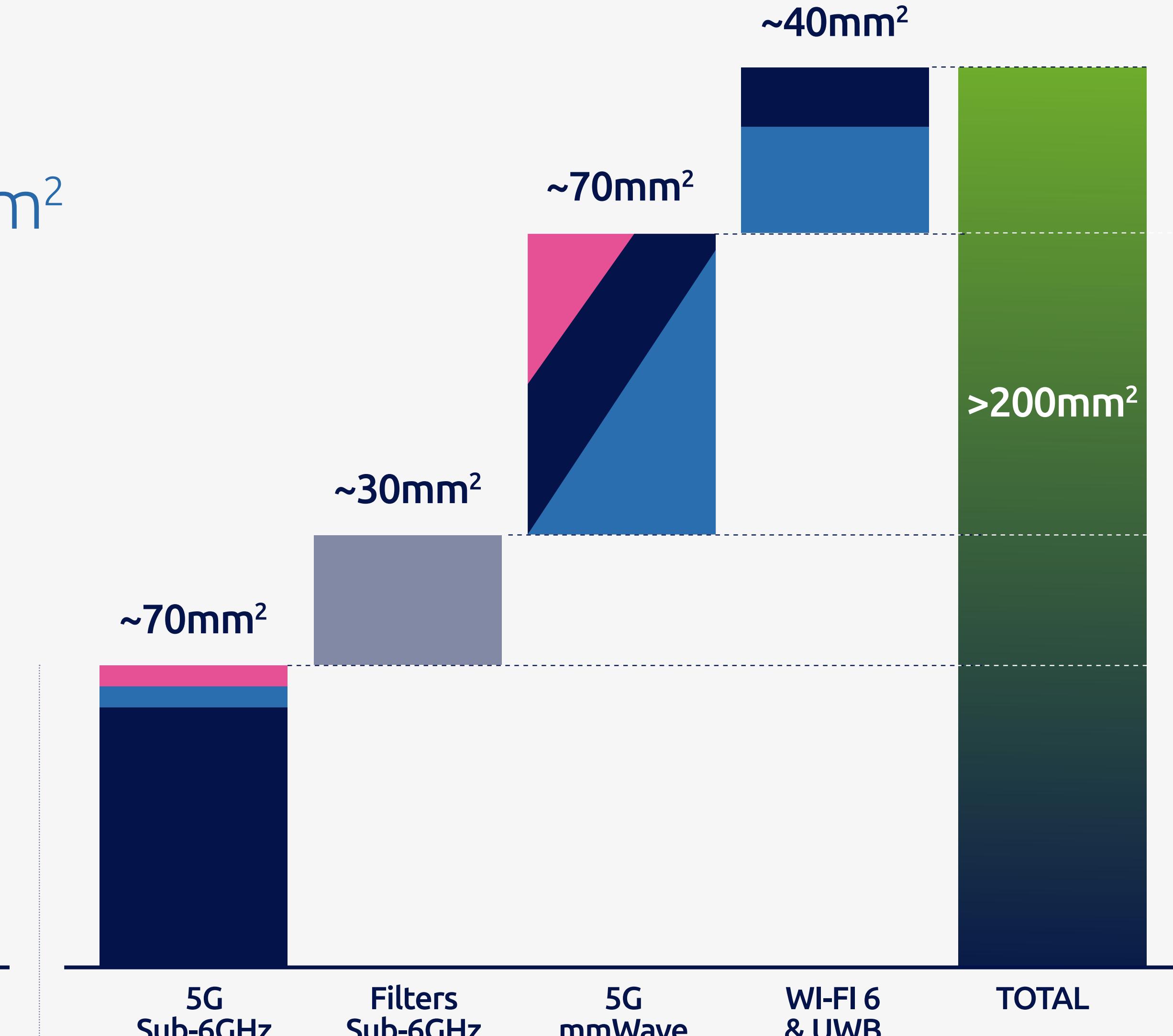
MOBILE CONTENT OPPORTUNITY IN THE NEXT THREE YEARS IN mm²

High-end smartphones

- Connect RF-SOI
- Connect FD-SOI
- Connect POI
- Connect RF-GaN



FY21



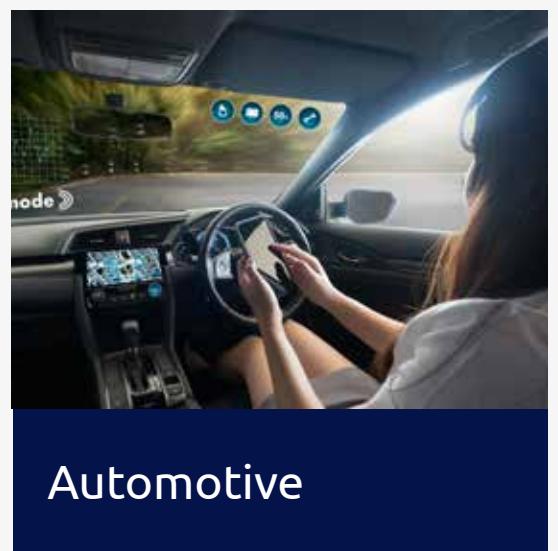
TOWARD FY26

MOBILE PRODUCT PORTFOLIO CONNECT RF-SOI

Connect RF-SOI embedded in 100% of 5G smartphones



CONNECT RF-SOI IS TARGETING NEW 5G VERTICALS



Automotive



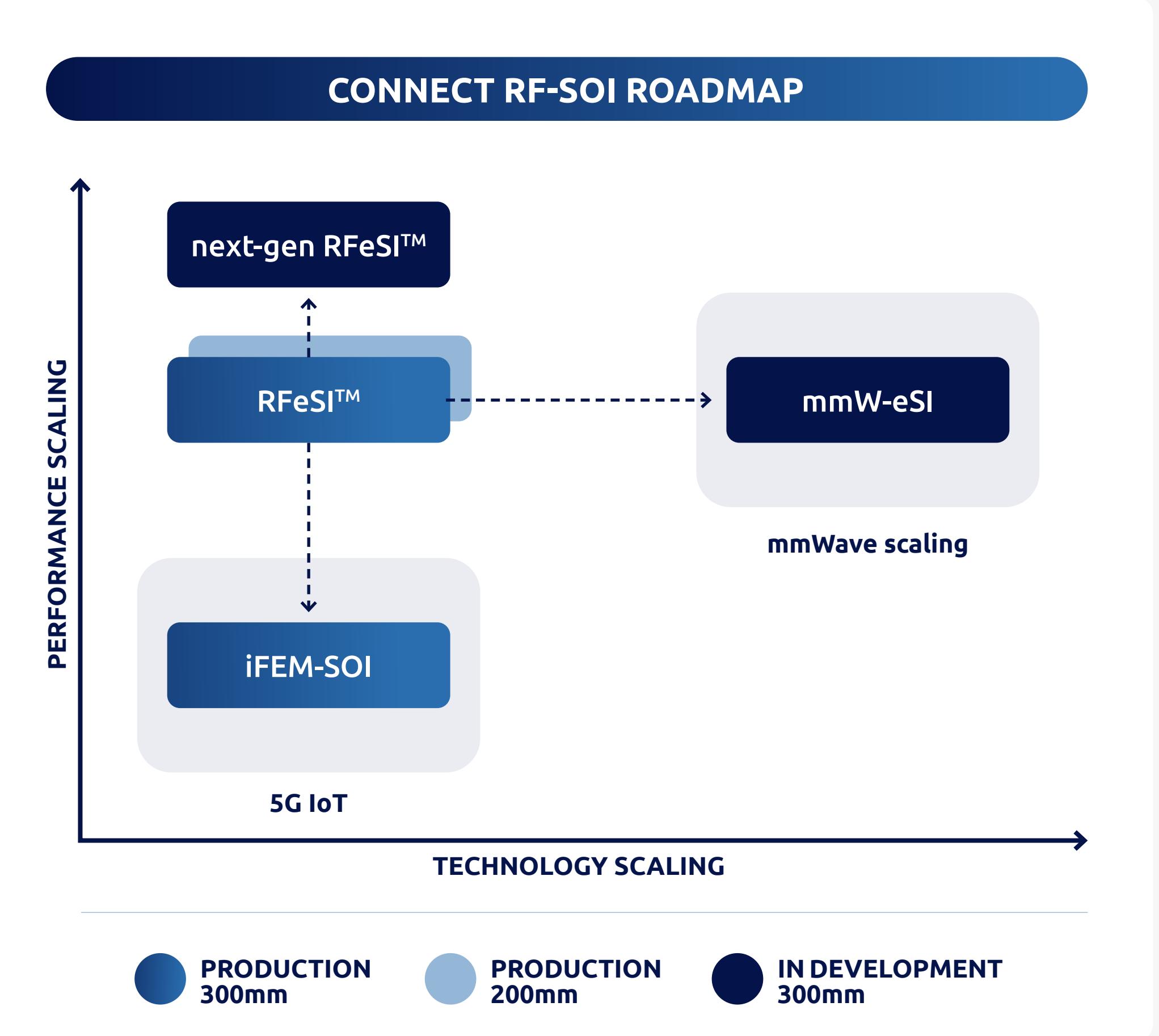
Industry 4.0



AR / VR

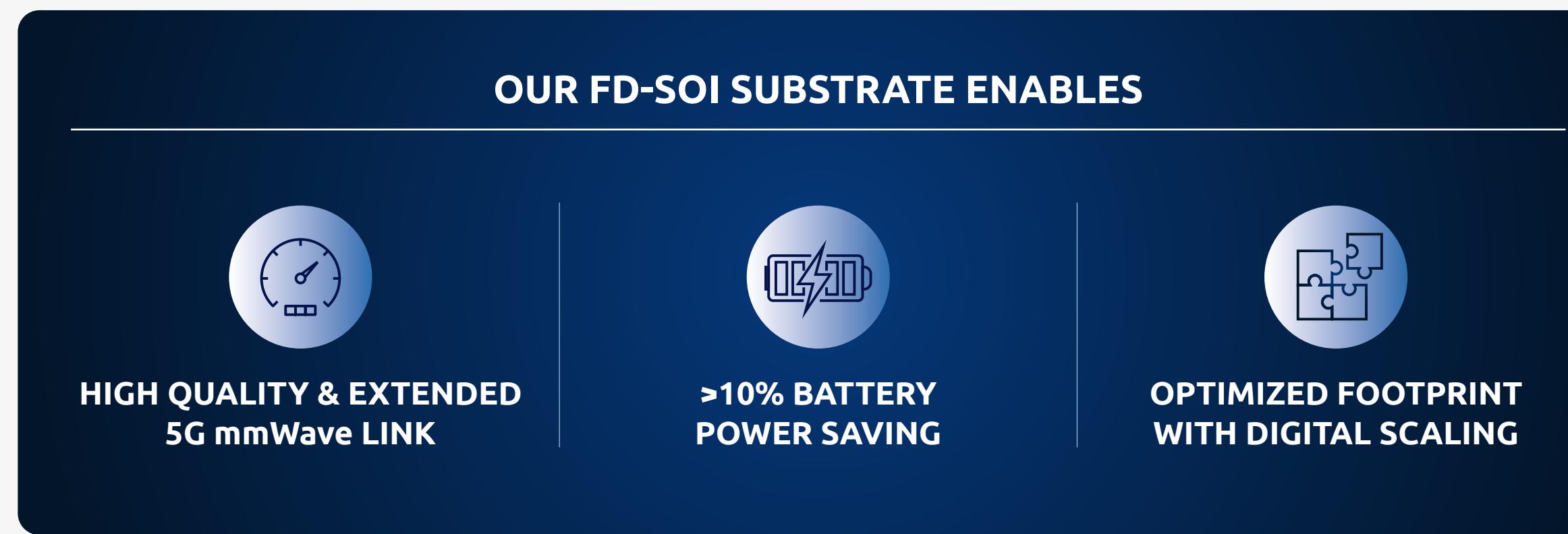
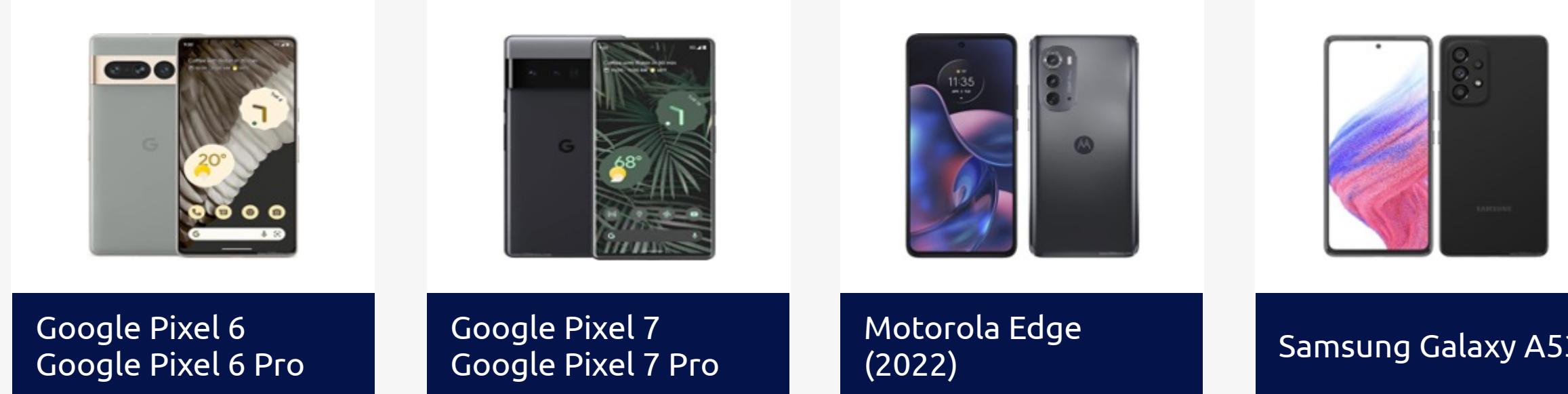


Fixed Wireless Access

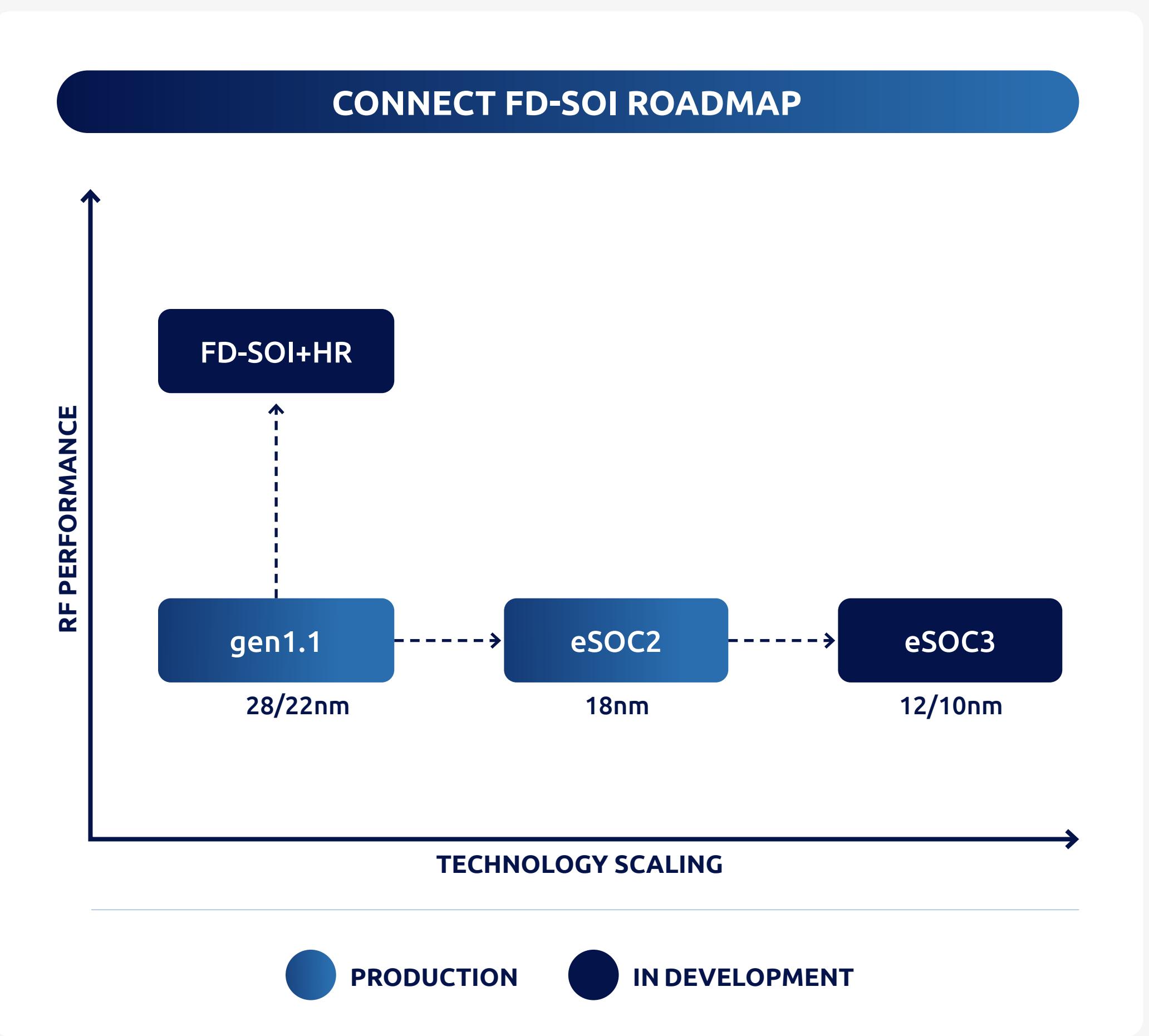
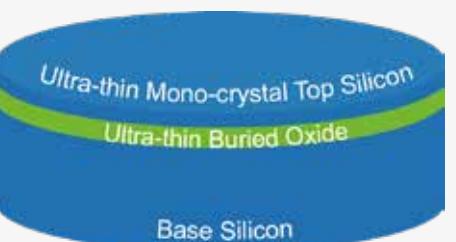


MOBILE PRODUCT PORTFOLIO CONNECT FD-SOI

FD-SOI for mmWave endorsed by major RF players

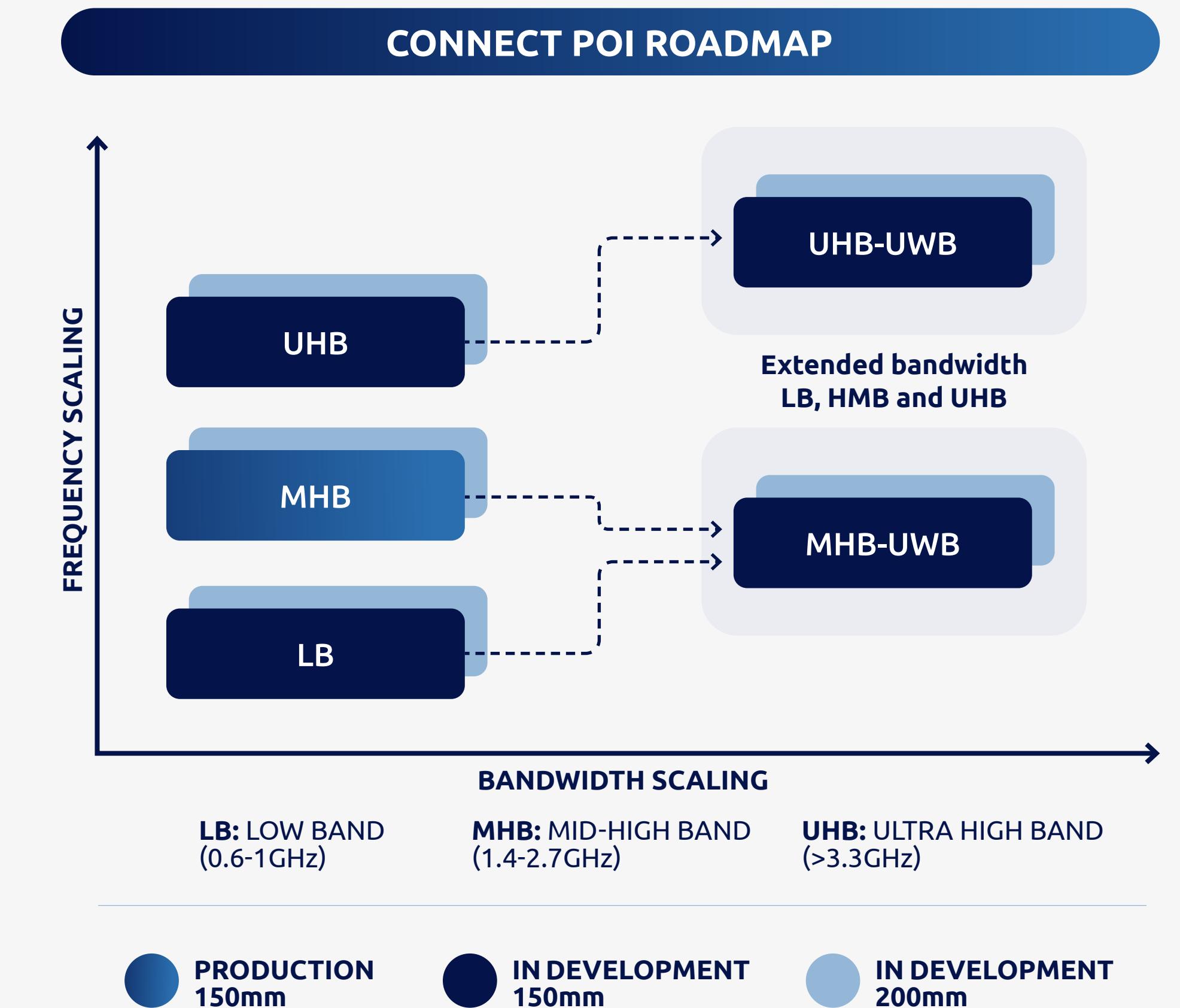


Images source: store.google.com, motorola.com, samsung.com

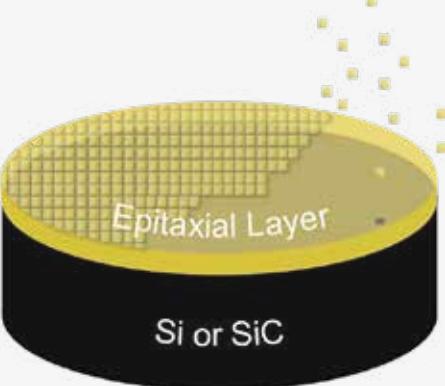


MOBILE PRODUCT PORTFOLIO

CONNECT POI



MOBILE PRODUCT PORTFOLIO CONNECT RF-GaN



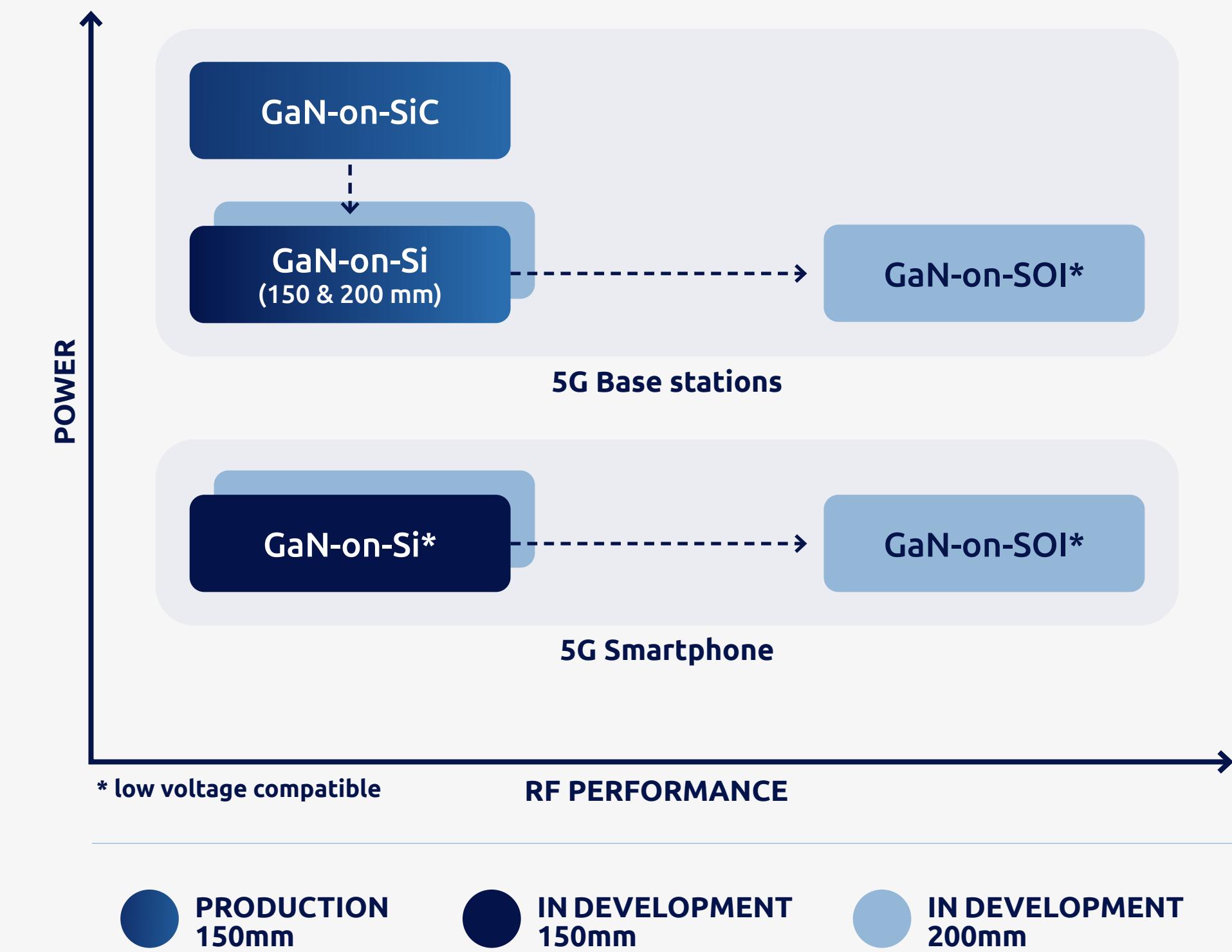
GaN technology is a standard for RF power amplifiers in 5G MIMO base stations

GaN-on-Silicon is penetrating 5G base station market for 5G radio cost reduction



GaN technology will meet new 5G mobile requirements with new power class devices and new 5G bands

CONNECT RF-GaN ROADMAP



SOITEC CONNECT RF-GaN SOLUTION FOR MOBILE AND INFRASTRUCTURE

Unique expertise to capture **GaN-on-Si** long-term trend for **Mobile and Infrastructure**

Strong experience to serve high volume manufacturing markets

Long-term roadmap to meet higher RF performances with **GaN-on-SOI**

MOBILE COMMUNICATIONS KEY MESSAGES

5G, 5G ADVANCED AND mmWave ARE THE ENGINES OF MOBILE COMMUNICATION GROWTH

- 5G penetration progressing with ~60% smartphones supporting 5G in 2023
- Mobile content opportunity x2 in the next 3 years for Soitec Product Portfolio
- Leveraging a new wave of 5G penetration beyond smartphones, connecting everything and everywhere

MORE ROBUST, EFFICIENT AND COMPACT WI-FI CONNECTIVITY SYSTEM

- Wi-Fi 6E and next gen Wi-Fi 7 will offer better user connectivity experience
- Connect RF-SOI makes Wi-Fi connection seamless, with improved battery efficiency and with full die integration
- Connect FD-SOI leverages SoC digital scaling and RF integration benefits combined with integrated Bluetooth and Wi-Fi capabilities

DEPLOYING SCALABLE PRODUCT ROADMAPS

- Extend Connect SOI portfolio to new 5G verticals
- Extend Connect POI to penetrate the Filter market through all band segments from LB to UHB
- Extend Connect RF-GaN from infrastructure to Mobile with 200mm technology scalability

AUTOMOTIVE & INDUSTRIAL

Emmanuel Sabonnadière



GROWTH DRIVERS AUTOMOTIVE & INDUSTRIAL

AUTOMOTIVE – In vehicle

Car increasingly becoming a connected hub

- In-vehicle Networking
- In-vehicle Sensors & Actuators
- Power Management IC (PMIC)
- System Basis Chip (SBC)
- Multimedia application processor
- Class D audio amplifier

AUTOMOTIVE – Edge computing

Improving automation features to improve functional safety

- Front, Rear, Edge & imaging radars
- MCU / MPU
- Vision / Data Fusion Processor
- LiDARs
- Zonal / Edge Computing
- Airbag / Braking system

AUTOMOTIVE – Powertrain

Accelerating Electric Vehicle adoption

- Powertrain / Traction inverter
- On-Board Charger
- Battery Management System
- DC-DC converter

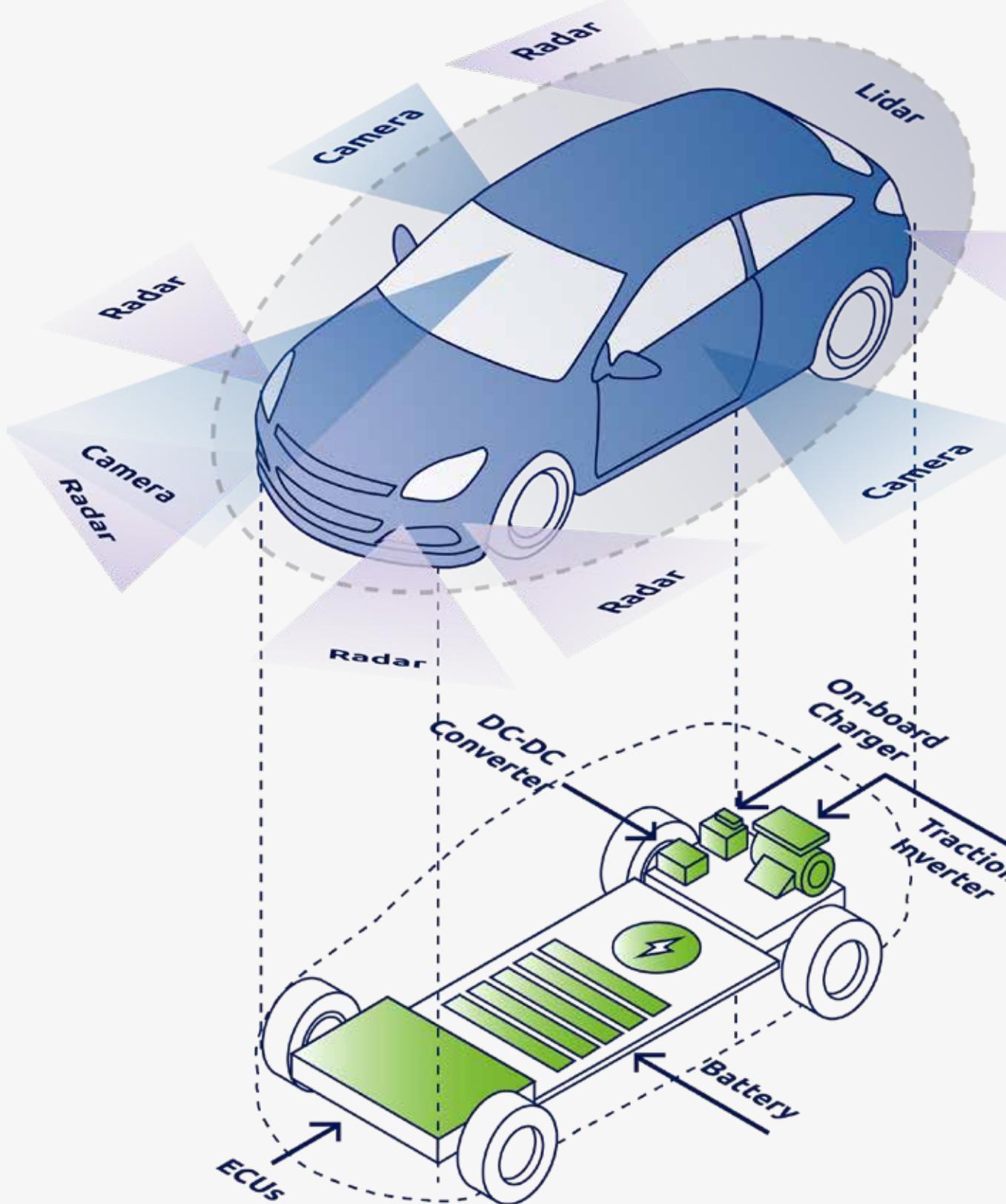
INDUSTRIAL – Industry 4.0

Enabling factories of the future with more safety, automation and efficiency

- Solar field DC/AC stations
- Motor drive & gate driver
- Power converter
- PMICs & SBCs
- Low CO₂ footprint power devices



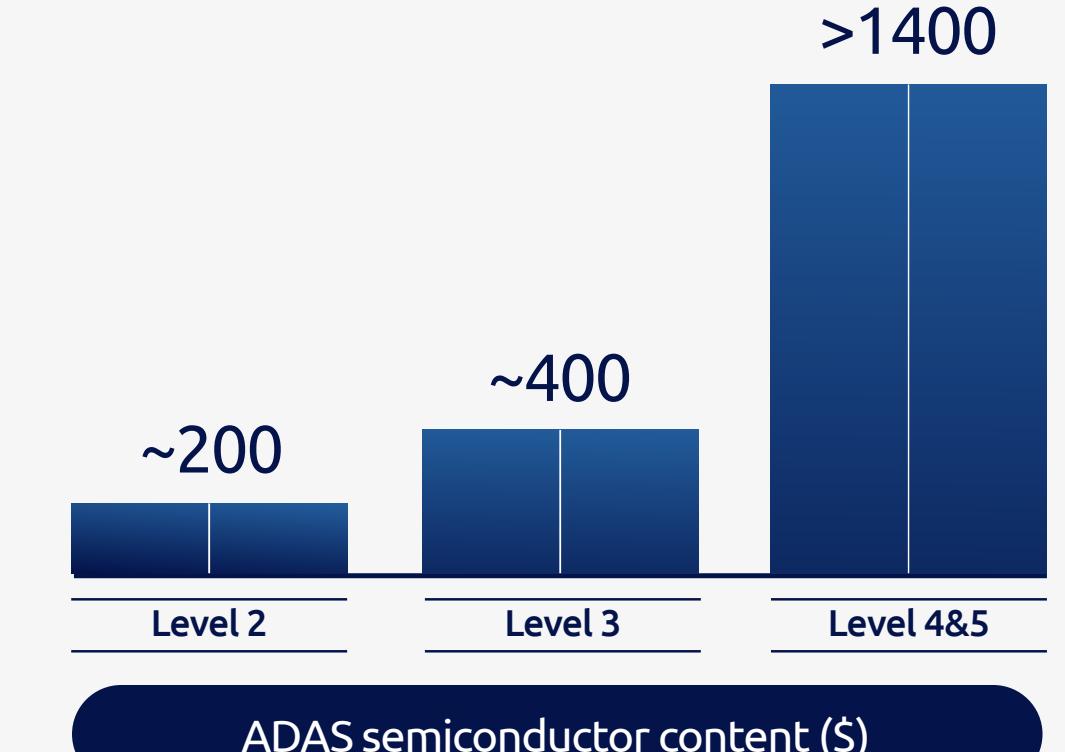
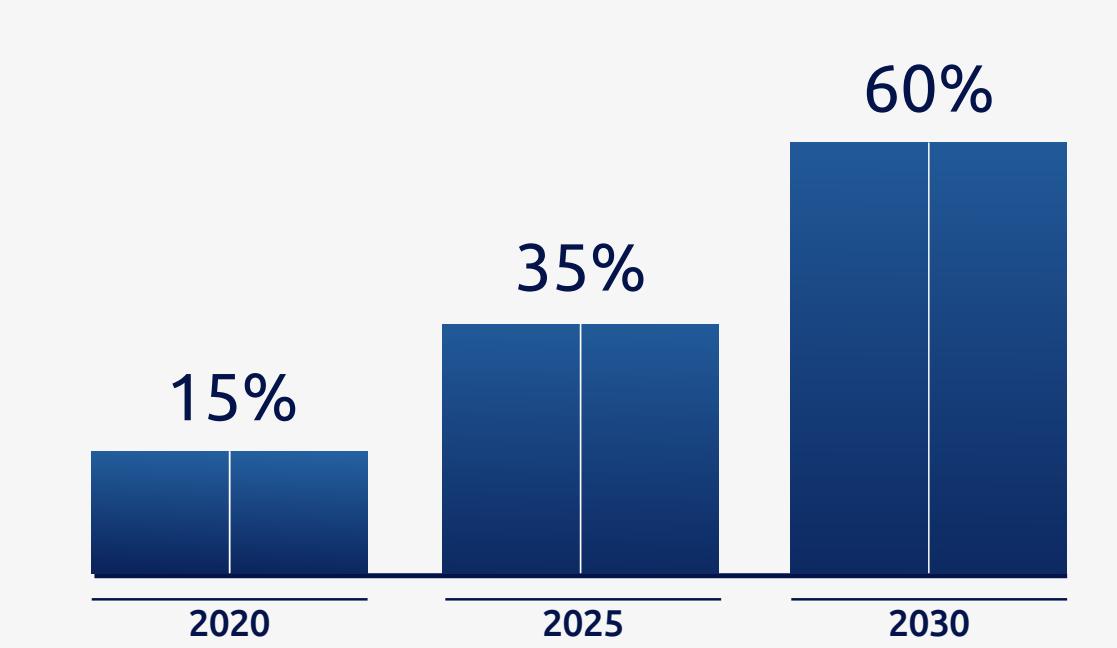
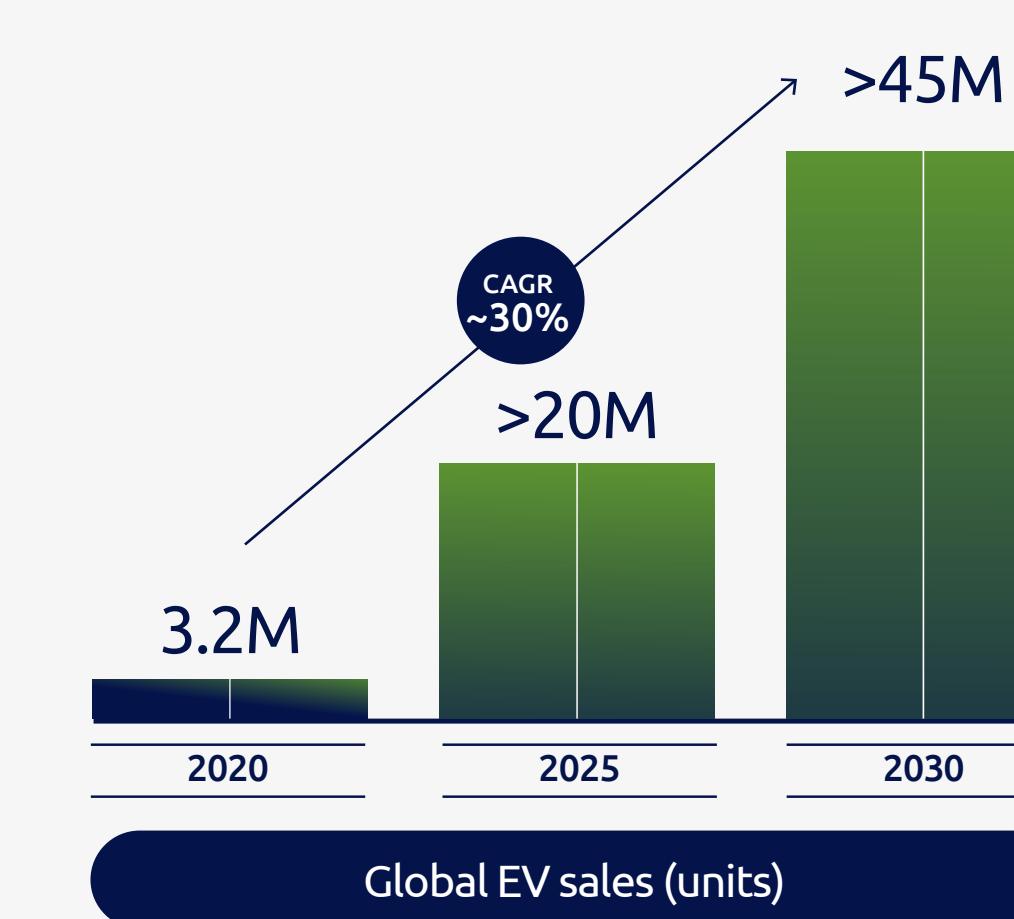
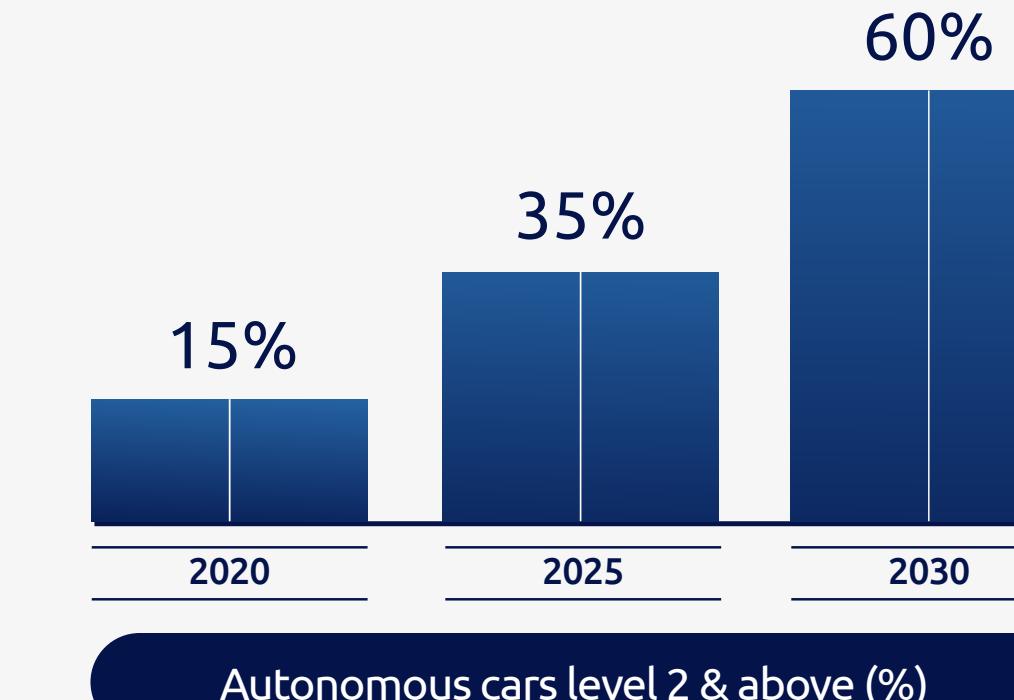
AUTOMOTIVE MEGATRENDS DRIVE INNOVATION FROM SYSTEMS TO SUBSTRATES



ADAS
Fusion processor
Radar processor
Image sensor
Domain controller



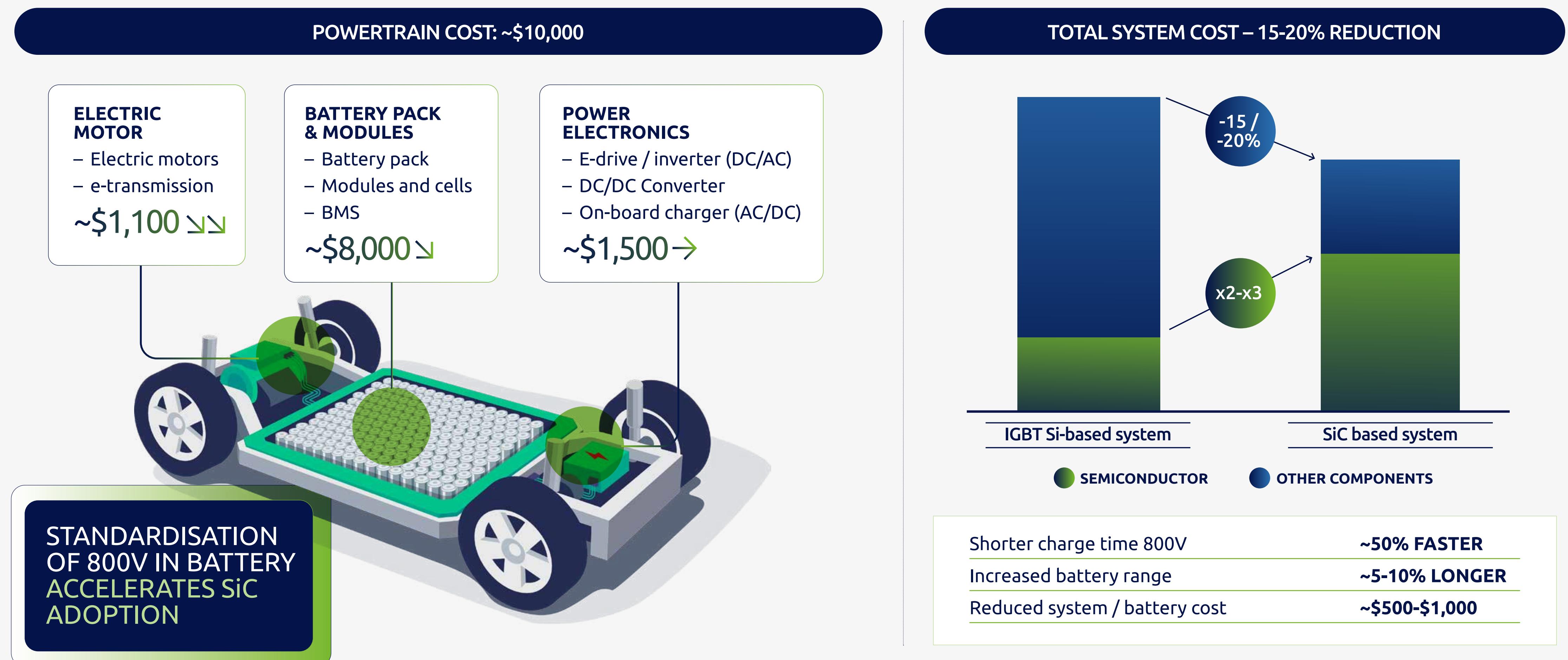
ELECTRIFICATION
SiC Diode
SiC MOSFET
GaN MOSFET
PMIC
BMS
Gate drivers
Smart actuator



Source: Soitec estimates, Infineon, NXP, IHS, The International Council on Clean Transportation (ICCT) 2020

POWERTRAIN – A CRITICAL COMPONENT OF THE EV MARKET

SiC ADDS VALUE AT SYSTEM LEVEL AND ENABLES COST REDUCTION



AUTOMOTIVE CONTENT OPPORTUNITY IN THE NEXT THREE YEARS IN mm²

- Auto Power-SOI
- Auto FD-SOI
- Auto SmartSiC™
- Auto Power-GaN



AUTOMOTIVE & INDUSTRIAL PRODUCT PORTFOLIO

AUTO POWER-SOI



AUTO POWER-SOI FOR IVN, PMIC, SBC, BMS & GATE DRIVERS



Infotainment/
Functional Safety



Battery Management System



Industrial Automation

AUTO POWER-SOI ENABLES SUPERIOR PERFORMANCE OVER BULK SILICON

EFFICIENT

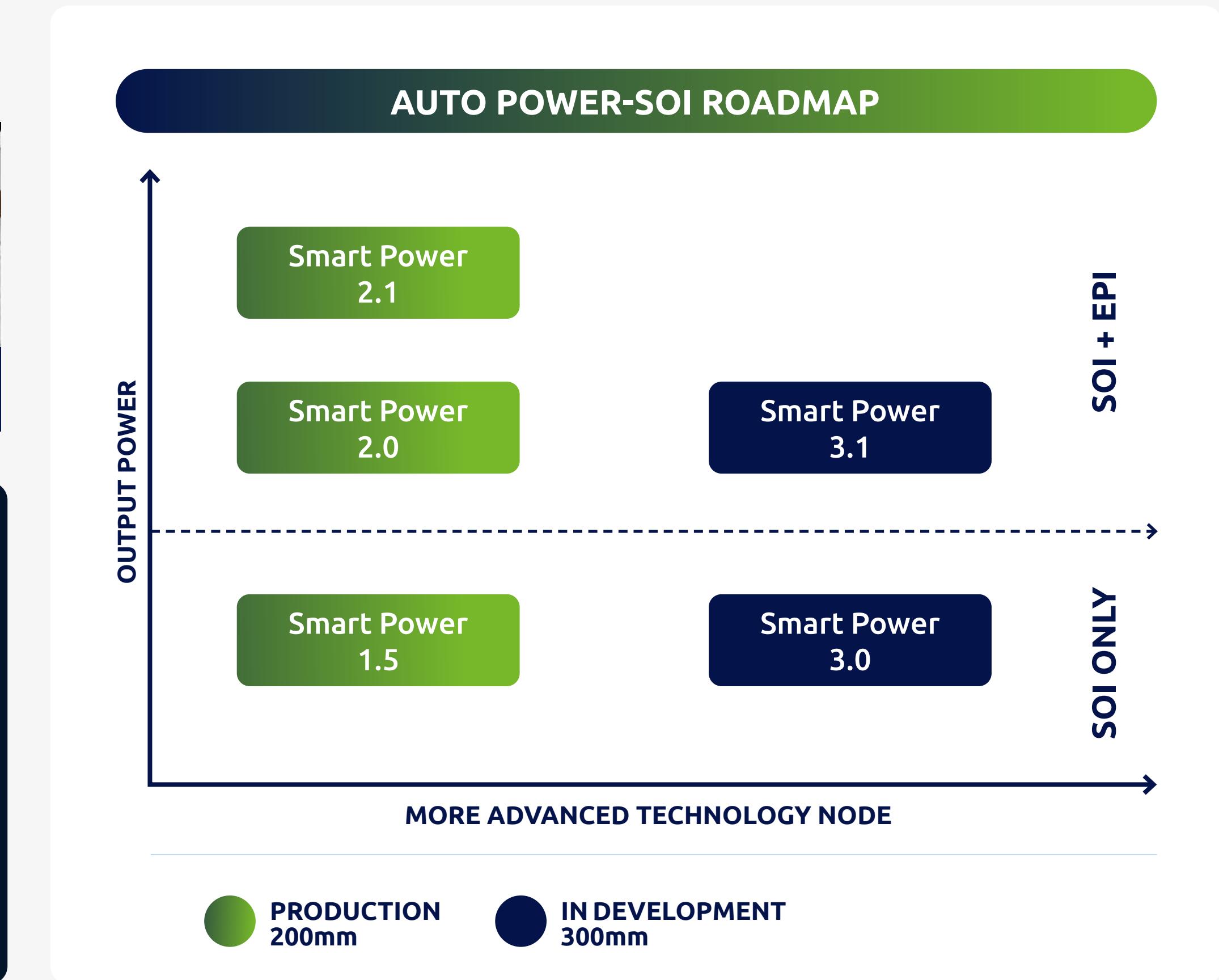
>10%
SYSTEM COST
REDUCTION & EFFICIENCY
IMPROVEMENT

SAFER

HIGHER
ROBUSTNESS,
NOISE IMMUNITY
AND OPERATING
TEMPERATURE

BETTER

> 40x
SMALLER
ISOLATION AREA
> 50%
DIE SIZE REDUCTION



AUTOMOTIVE & INDUSTRIAL PRODUCT PORTFOLIO

AUTO FD-SOI



AUTO FD-SOI EMPOWERS THE FUTURE OF AUTOMOTIVE AND INDUSTRIAL SMART DEVICES



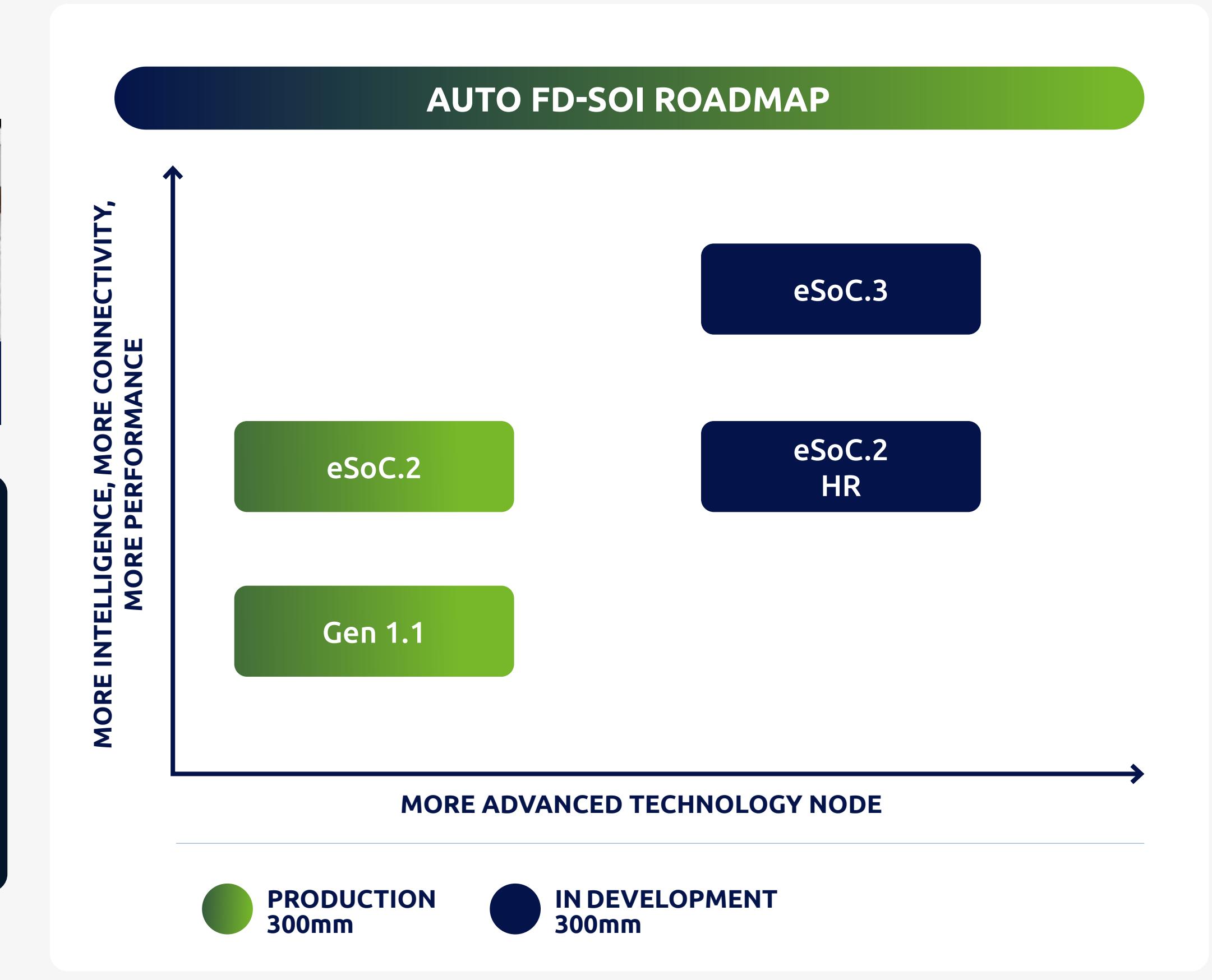
ADAS



Radars

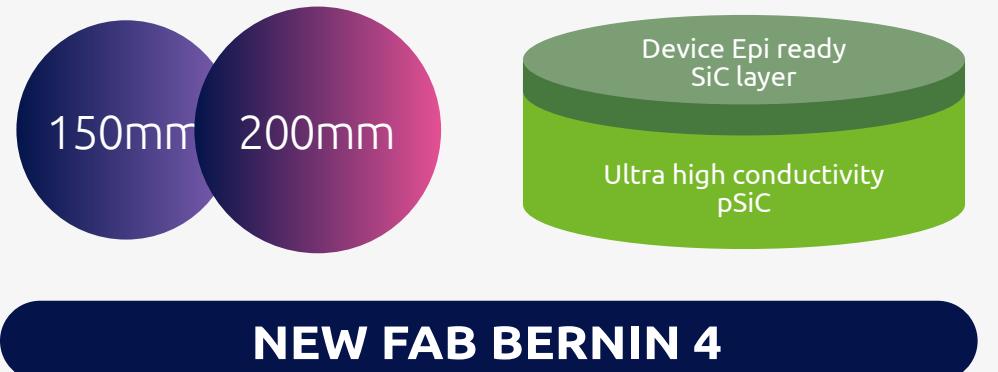


Industrial Automation



AUTOMOTIVE & INDUSTRIAL PRODUCT PORTFOLIO

AUTO SmartSiC™



AUTO SmartSiC™, A DISRUPTIVE SOLUTION FOR LARGER SiC ADOPTION



AUTO SMARTSiC™, A NEW PARADIGM FOR DEVICE PERFORMANCE AND PRODUCTIVITY

GREENER

~70%

LOWER CO₂ FOOTPRINT
THAN STANDARD SiC
WAFERS

FASTER

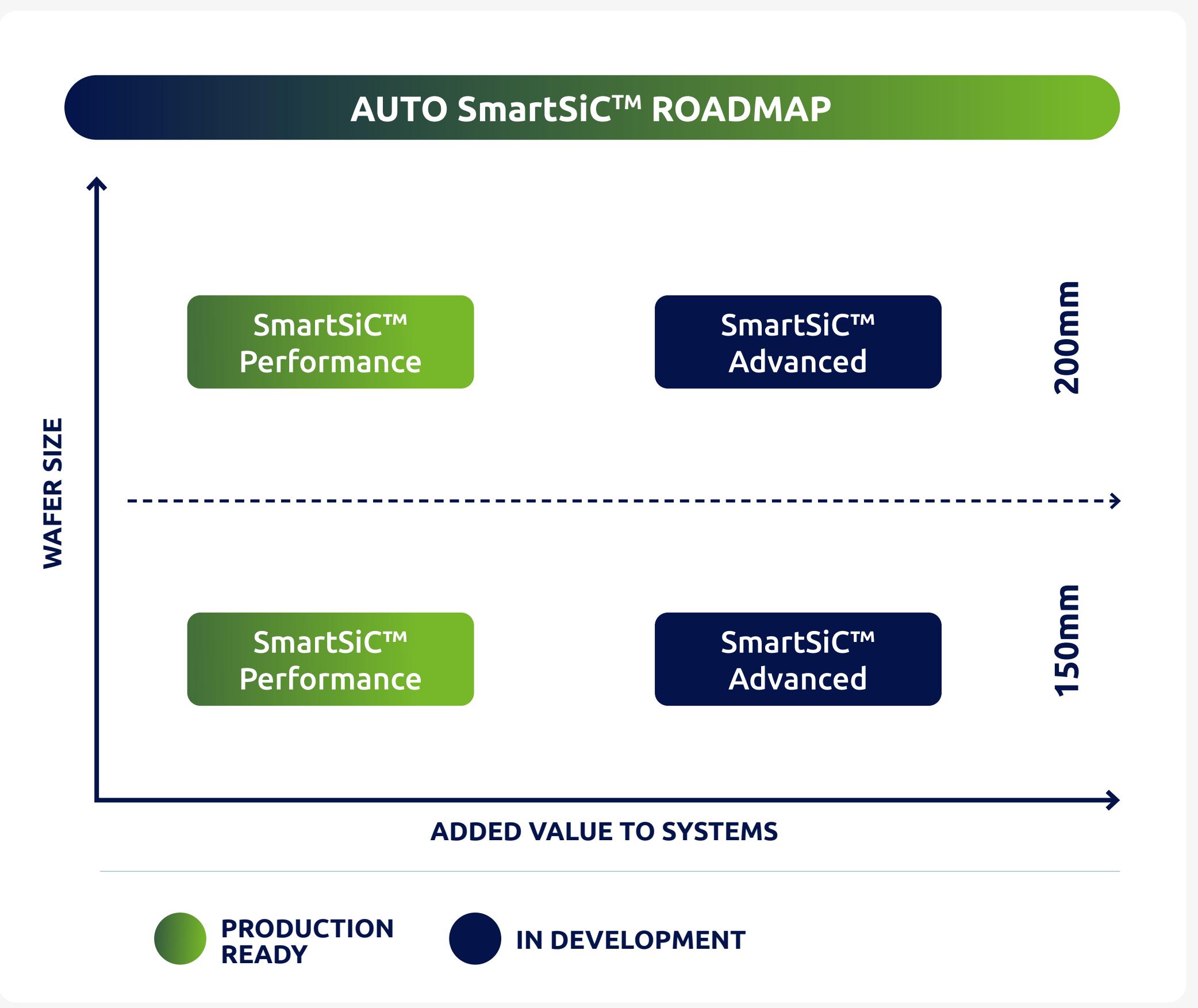
2 YEARS

ACCELERATION OF MASS
DEPLOYMENT OF 200MM
SiC WAFERS

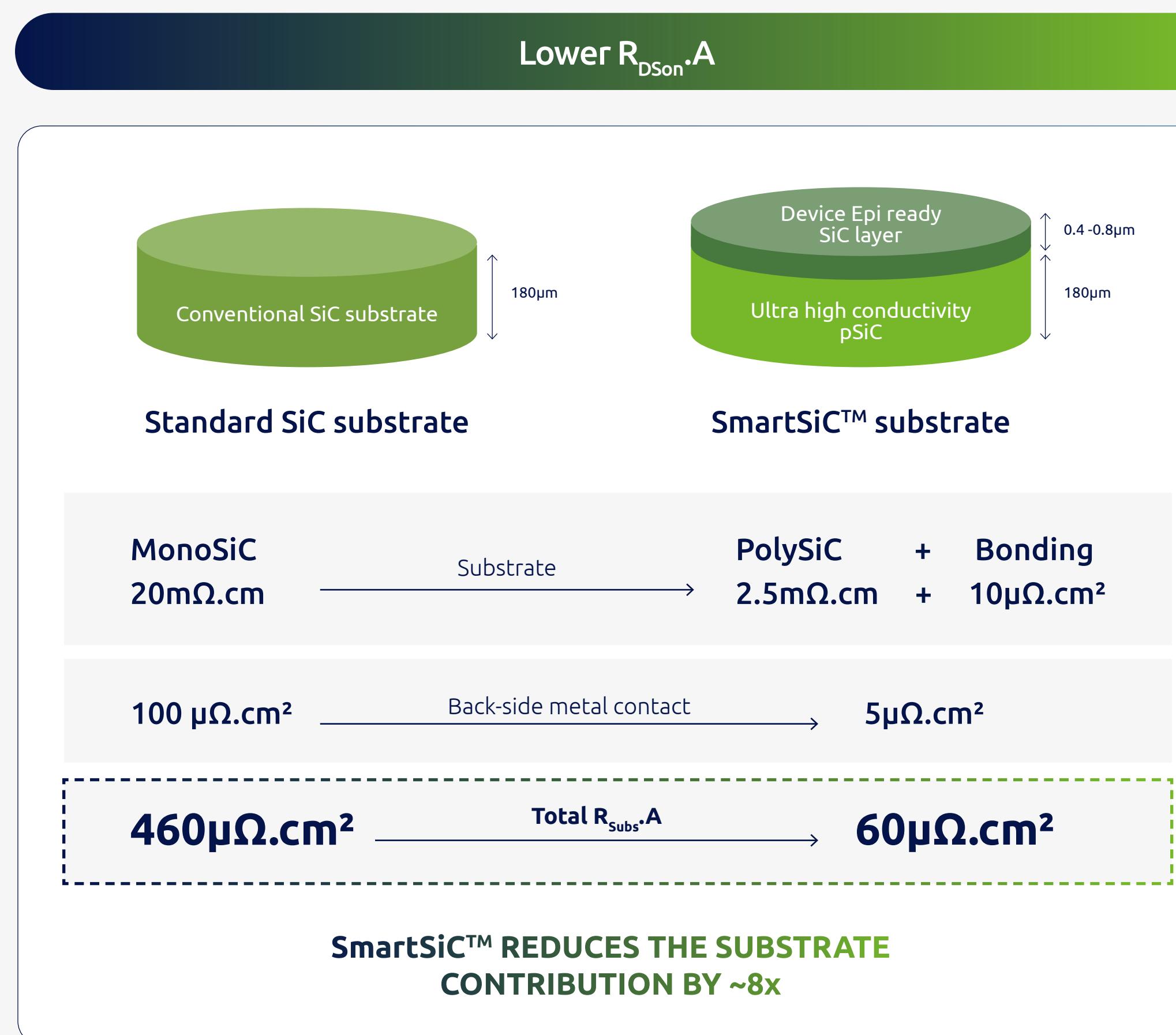
BETTER

UP TO 20%

HIGHER POWER DENSITY,
ENABLING MORE
COMPACT, LIGHTER AND
LESS COSTLY SYSTEMS



SmartSiC™ ENGINEERED SUBSTRATE DRIVING SIGNIFICANT PERFORMANCE GAIN AT DEVICE LEVEL



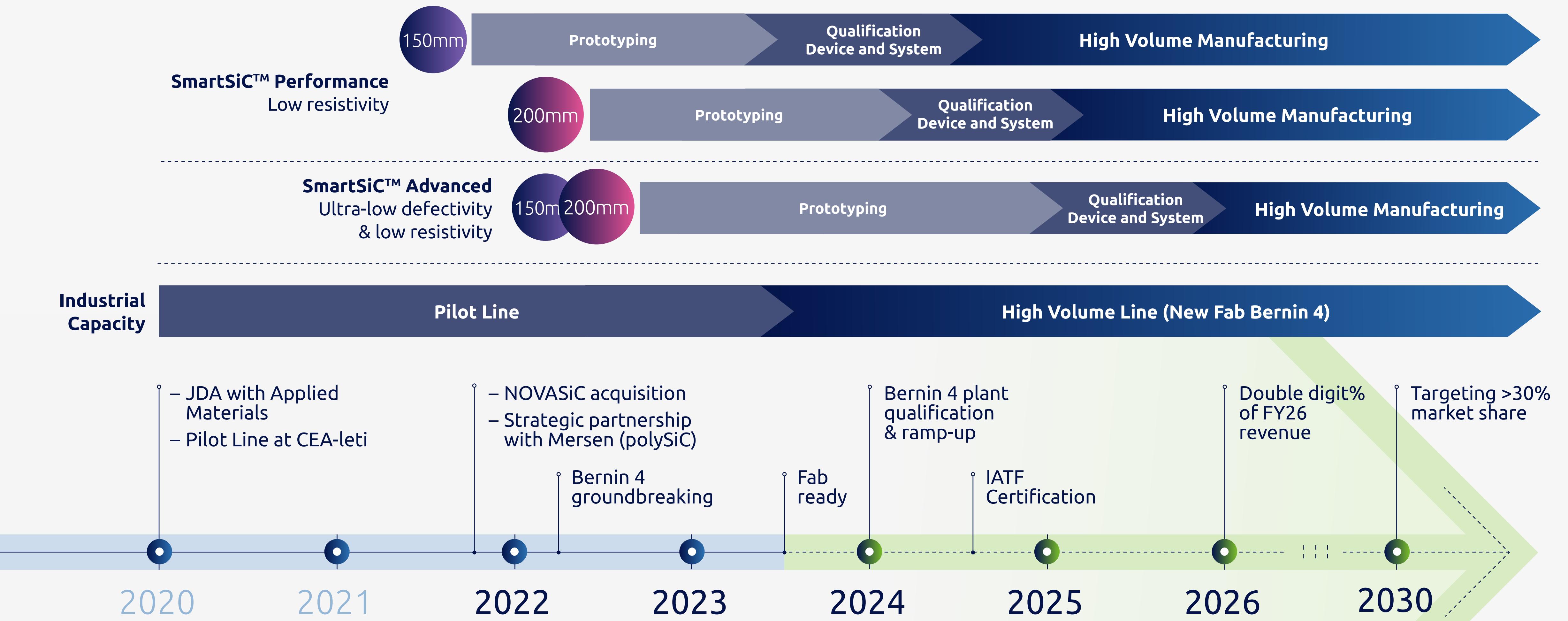
SmartSiC™ gains the equivalent to one-generation device improvements

MOSFET 1200V	A	B	C	D	
Generation (release year)	3 (2022)	3 (2021)	2 (2022)	4 (2022)	
MOSFET design	Planar	Planar	Trench	Trench	
Back-grinding Thickness (in µm)	180	180	110	150	
SmartSiC™	Gain (*) vs SiC	14.9%	14.9%	11.2%	14%

ADDITIONAL GAINS OF SmartSiC™ ON BETTER FLATNESS AND EASIER BACK-GRINDING PROCESS + GAINS ON CAPEX AVOIDANCE

* Soitec estimates based on publicly available information

SmartSiC™ ROADMAP



AUTOMOTIVE & INDUSTRIAL KEY MESSAGES

AUTOMOTIVE & INDUSTRIAL DIVISION EXPECTED TO TRIPLE ITS REVENUE BY FY26

- We leverage 2 main trends, Digitalization & Electrification of the car
- The automotive semiconductor content opportunity is expected to x4 between FY21 and FY26
- SmartSiC™ expected to generate around 50% of the division revenue by FY26

A DYNAMIC AND ATTRACTIVE PRODUCT PORTFOLIO

- Power-SOI, a critical product to enable greater performance and support an increasing number of functional safety features
- FD-SOI is now a reality in the automotive industry, addressing the blossoming market of radars / LiDARs, the transition to Zonal Architectures and enabling AI for mobility

SMARTSiC™, AN INDUSTRY GAME CHANGER

- Silicon Carbide is positioning itself as the new standard for EV powertrain and an asset to accelerate the transition to EV
- SmartSiC™: Greener, Faster, Better. Value Creation & Performance demonstrated
- First customer in Qualification; SmartSiC™ in cars expected by end of CY24
- On track with our roadmap, ready for 1st production in Sept 2023, at our new Fab Bernin 4. Ramp-up in FY25

SMART DEVICES

Michael Reiha



GROWTH DRIVERS SMART DEVICES

SMART COMPUTE

Extending AI toward Edge Computing

- Neural Network accelerators
- Always-on wearable devices
- Industry 4.0 sensors and robots
- Network flow processors

SMART SENSE

Capture data in all environments

- Smart hearables / Voice recognition
- 3D image sensors / Facial recognition
- LiDARs / 3D sensing
- Environmental sensors

SMART NETWORK

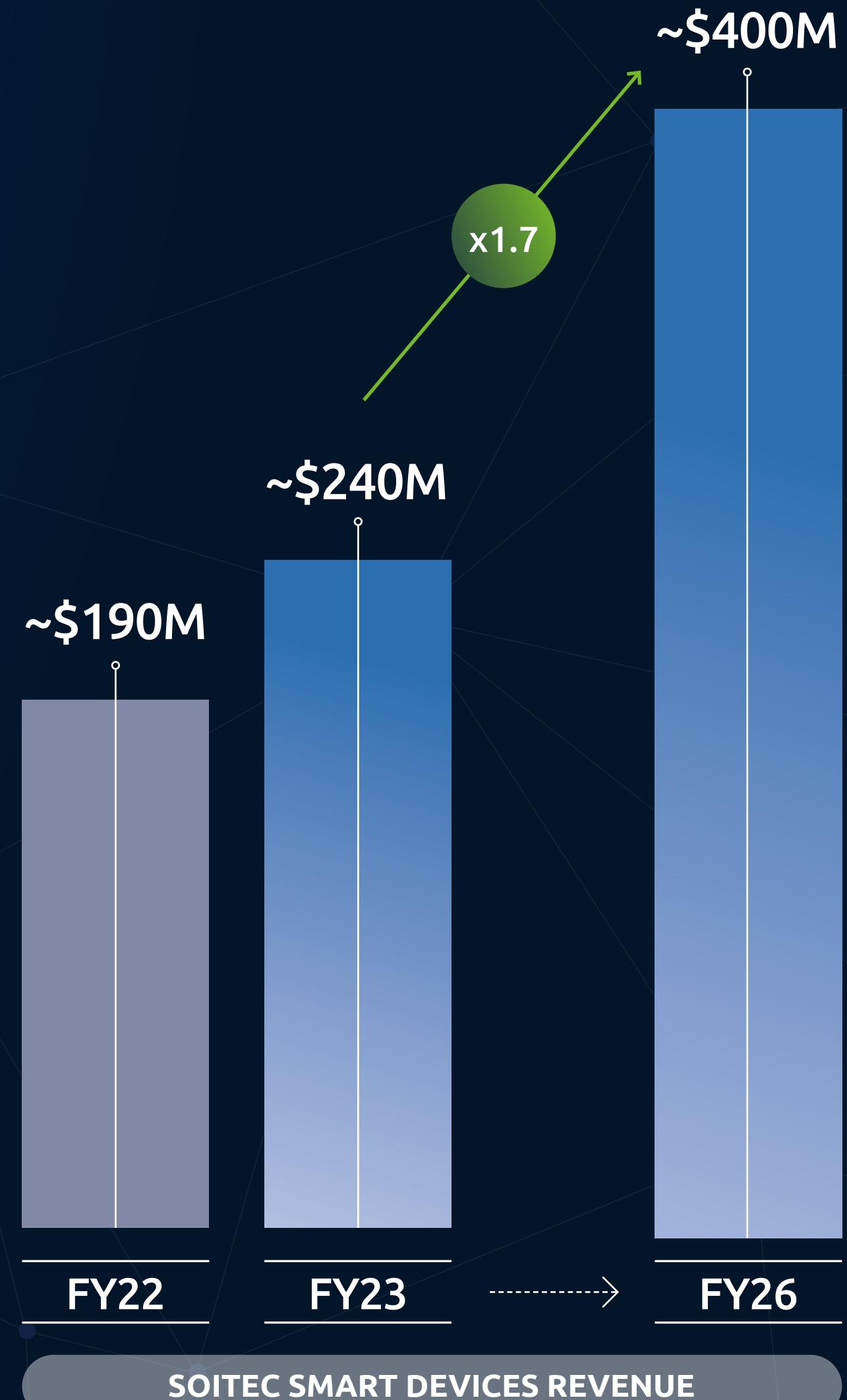
Integrated connections at higher speed

- Pluggable optical transceivers
- Network switch ASICs
- Fiber-To-The-Home
- Co-Packaged Optical I/O
- AI / ML interconnects

AREAS FOR DISRUPTIONS

Targeting the next growth drivers

- *Where Network meets Cloud*
- Connectivity Standards Alliance (Matter)
- Quantum computing
- Edge security
- Sustainable agriculture



SMART SENSE PERCEPTION AT THE EDGE

CMOS IMAGE SENSOR HEARABLE MARKET
TO GROW ~13% CAGR OVER 2022-2027

SENSOR DATA ON BATTERY-POWERED DEVICES



Image Sensor
Visible

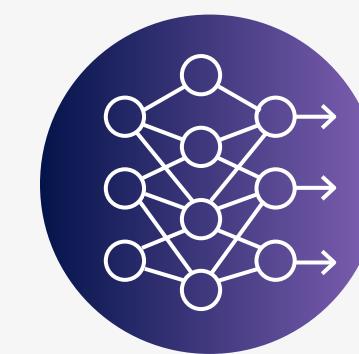


Image Sensor
NIR



Sound Sensor
Voice Recognition

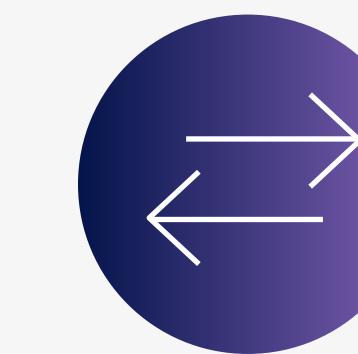
DATA PROCESSING AT LOW POWER



Inference

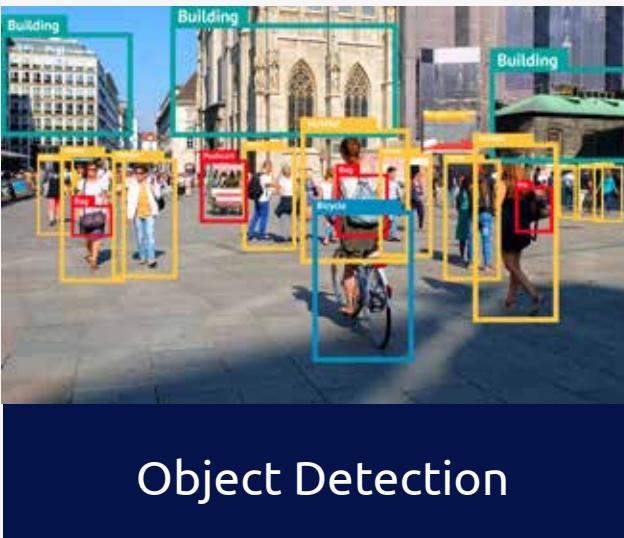


Task
Execution

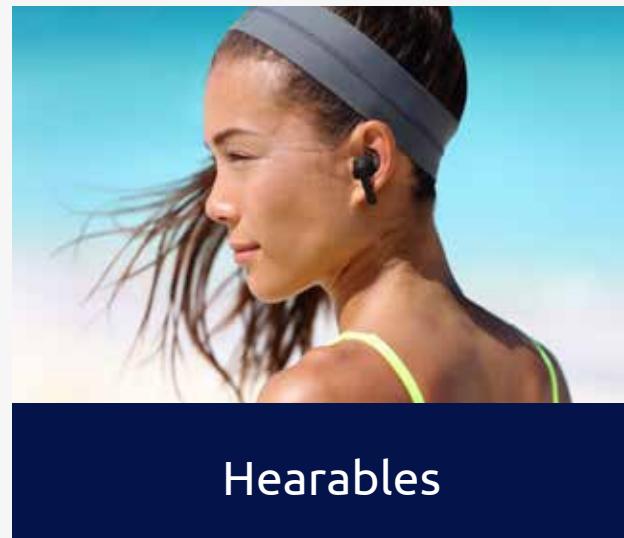


Communication

ENABLING USE CASES



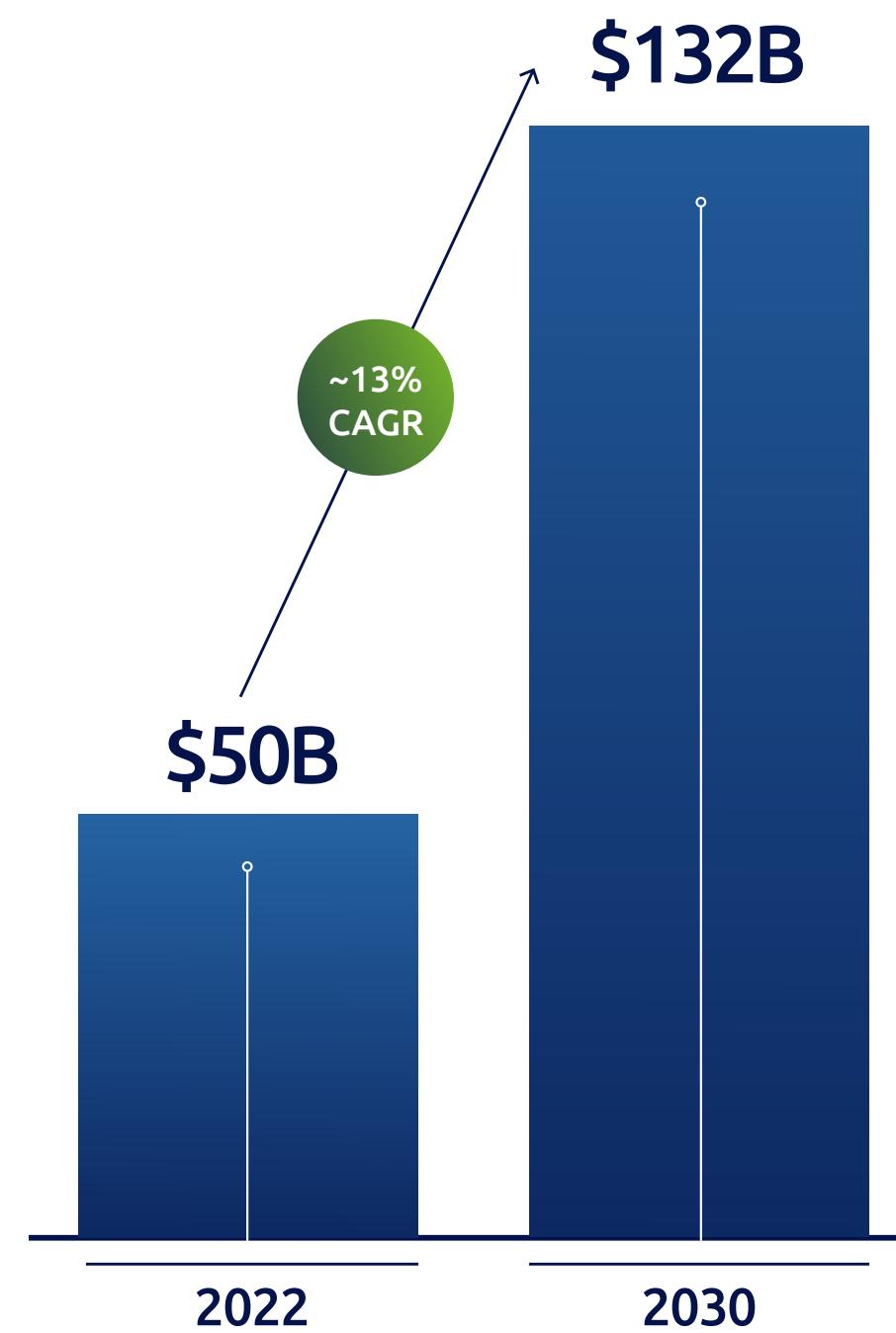
Object Detection



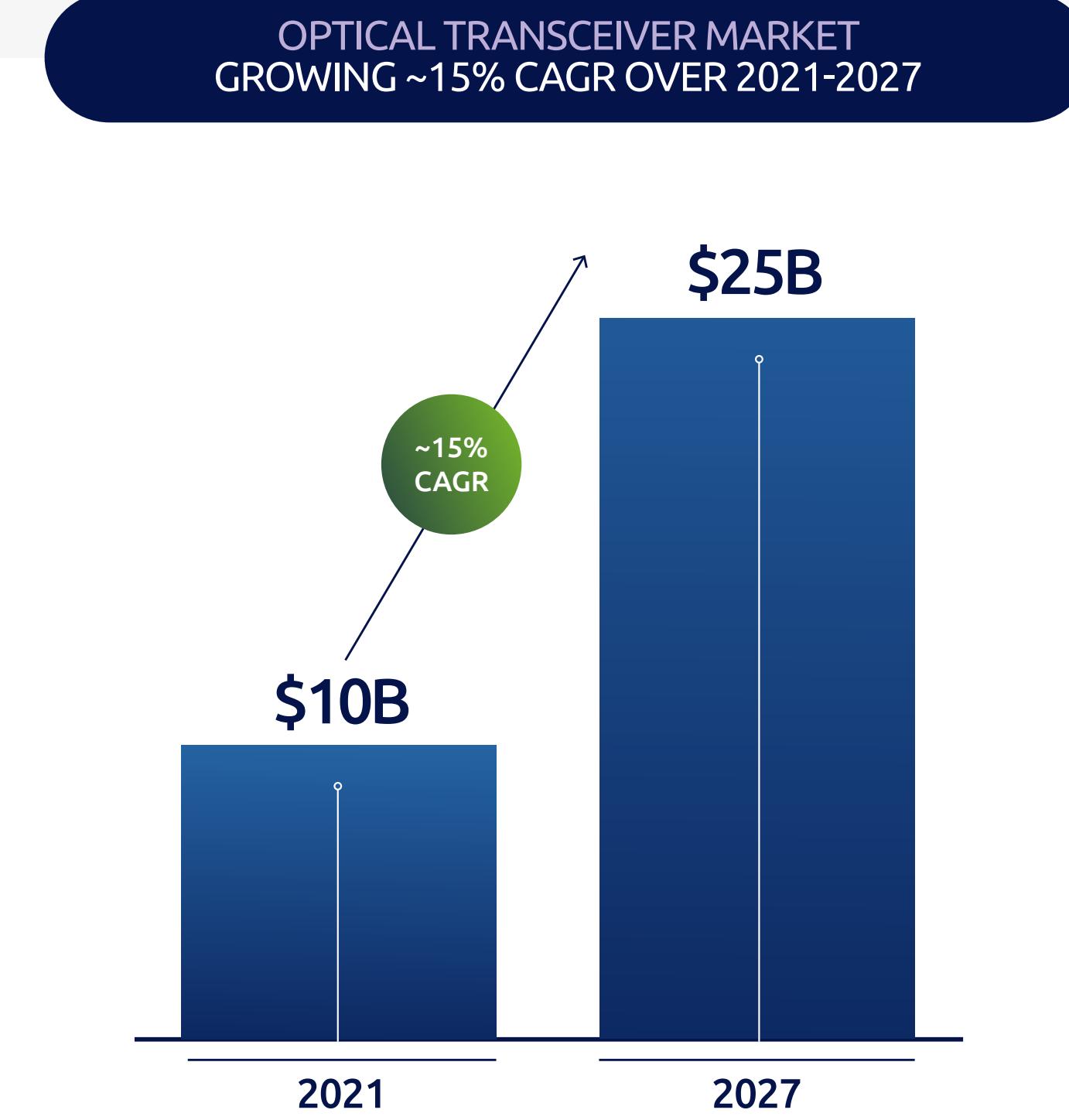
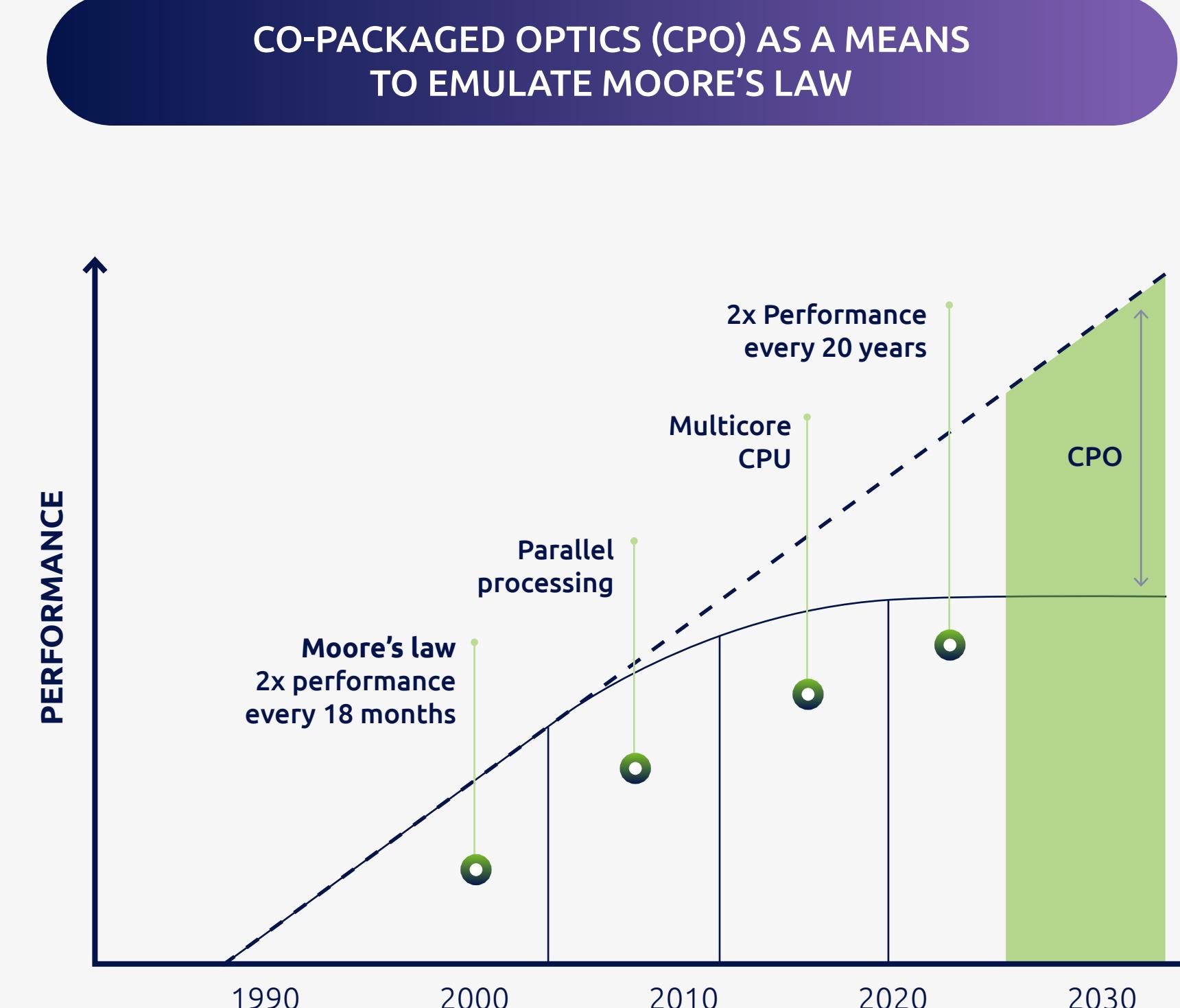
Hearables



Low-Power Video
Surveillance

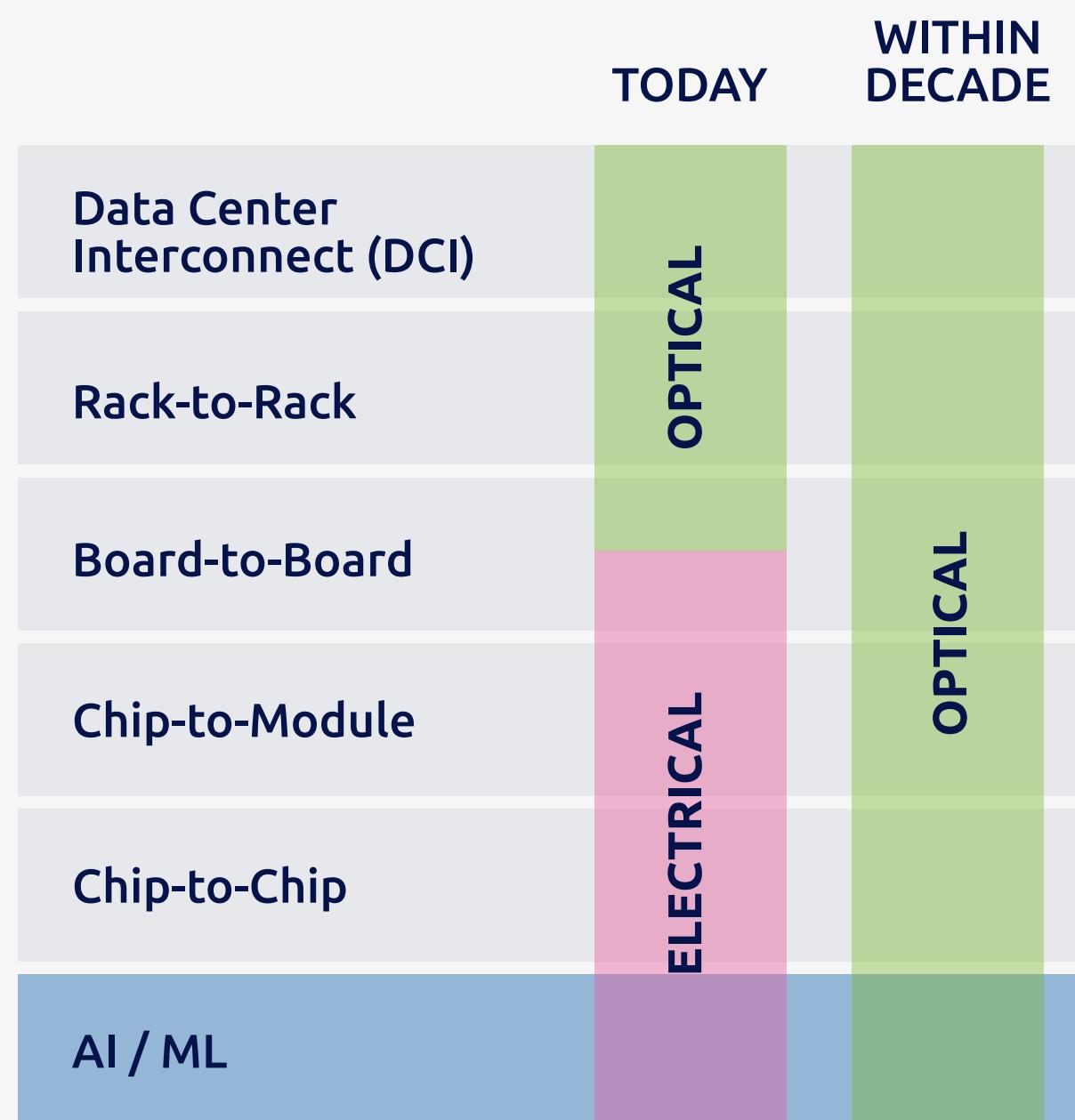


SMART NETWORK SILICON PHOTONICS FOR DATACOM AND TELECOM



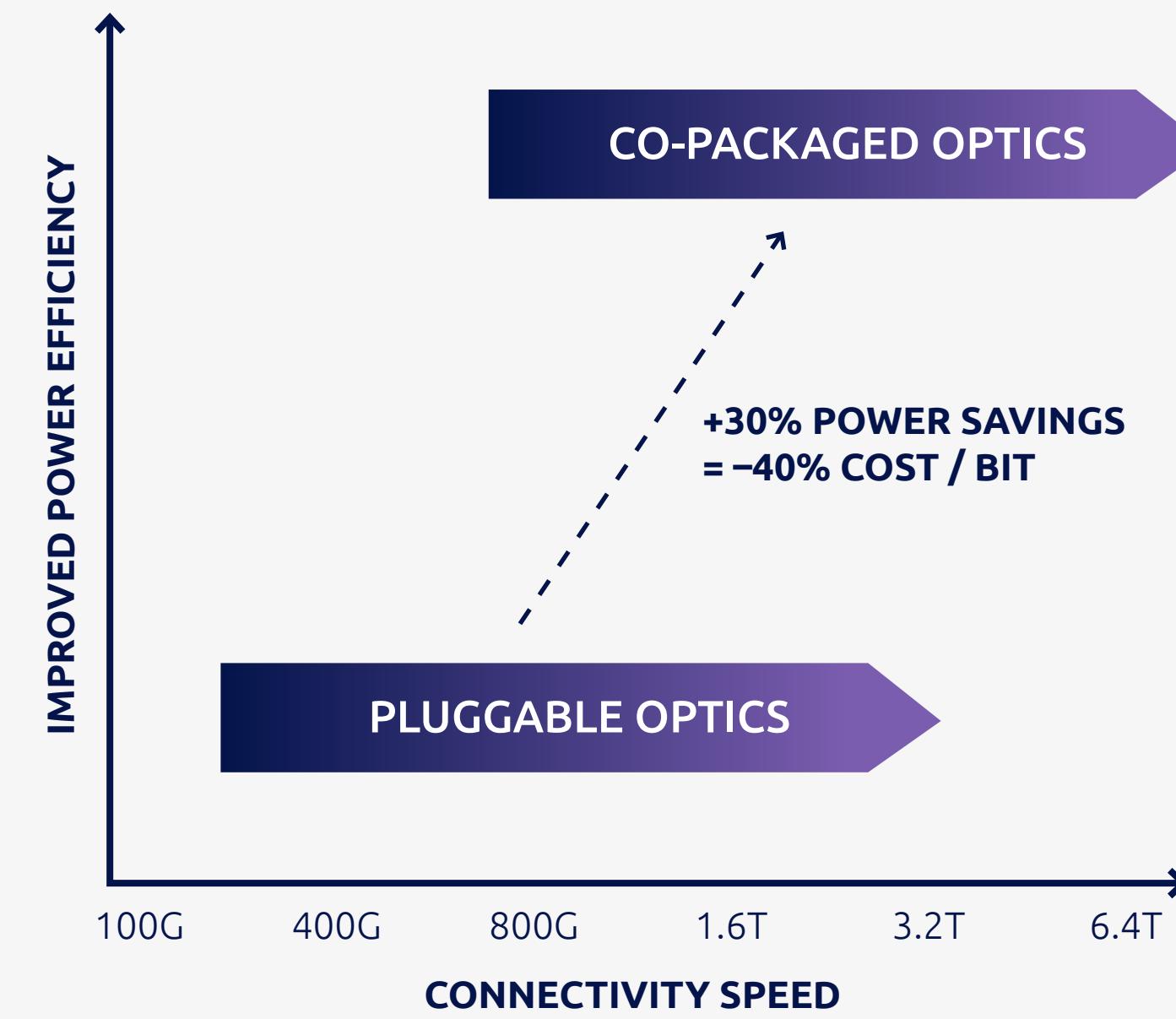
SMART NETWORK AI / ML ENABLEMENT AS A NETWORK SOLUTION

CURRENT AI / ML INFRASTRUCTURE
IS BANDWIDTH x DISTANCE LIMITED

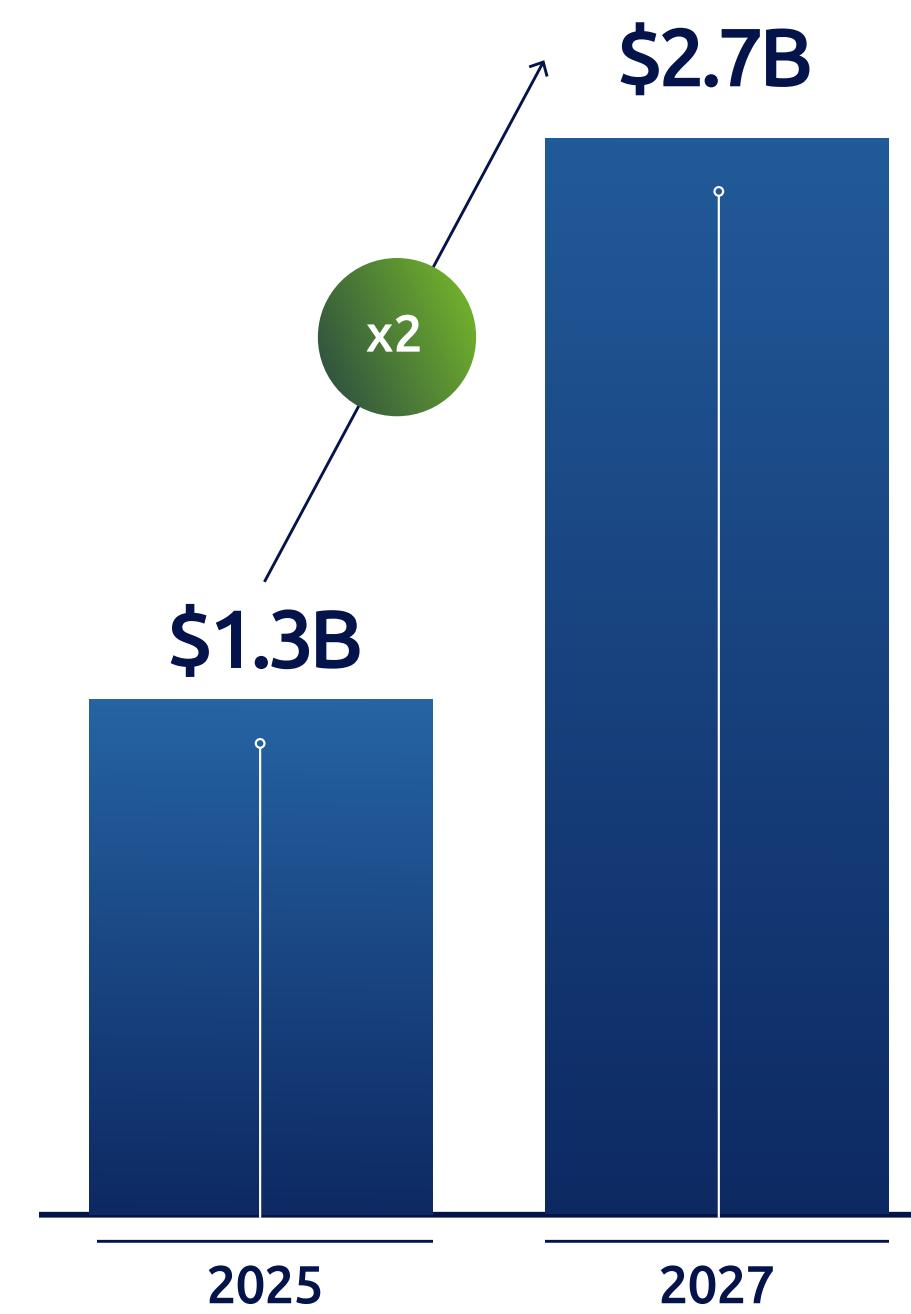


Source: Yole & Soitec

FUTURE AI / ML INFRASTRUCTURE
AS A MULTI-LAYERED NETWORK

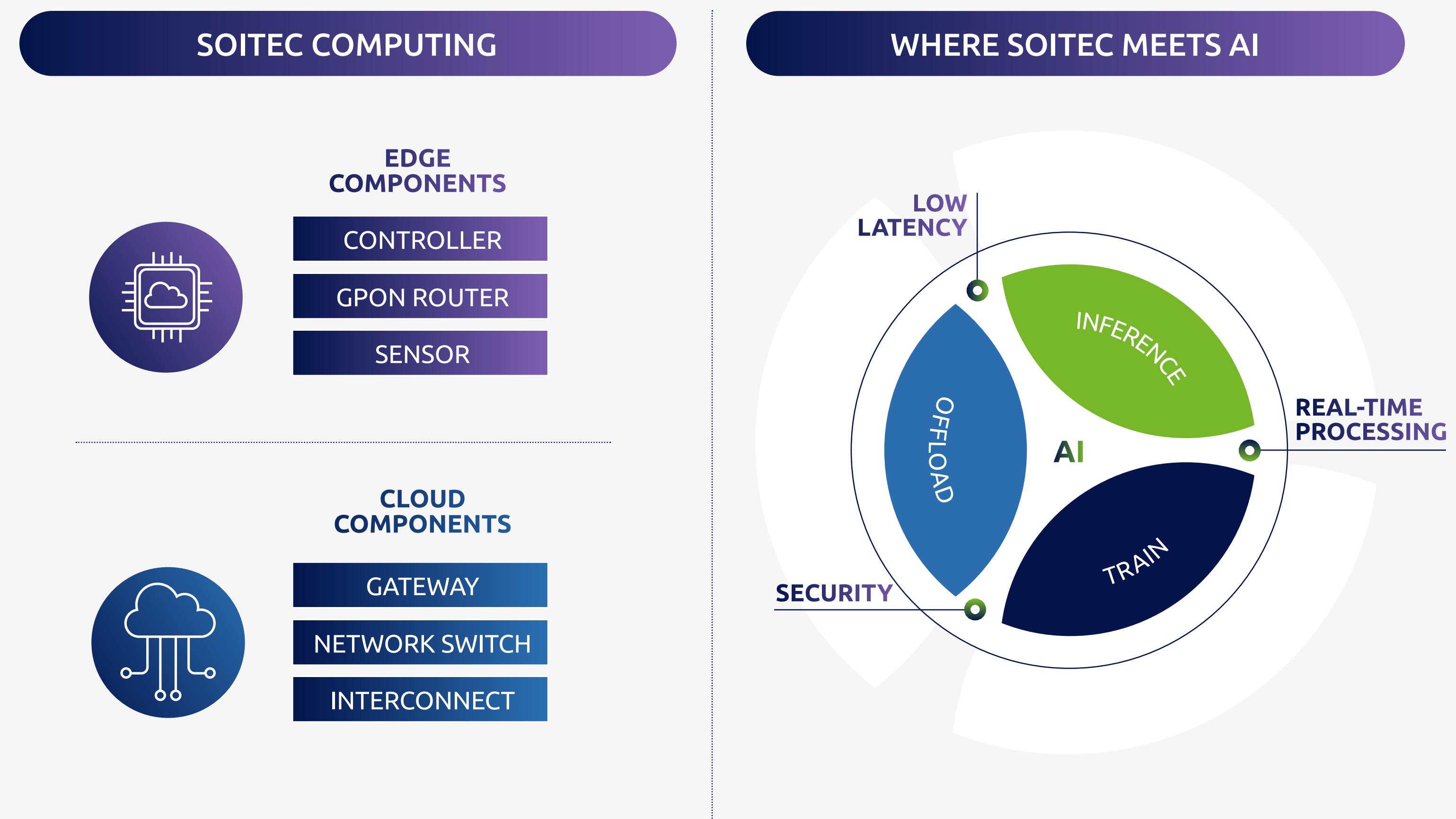


CPO MARKET TO DOUBLE
OVER 2025-2027

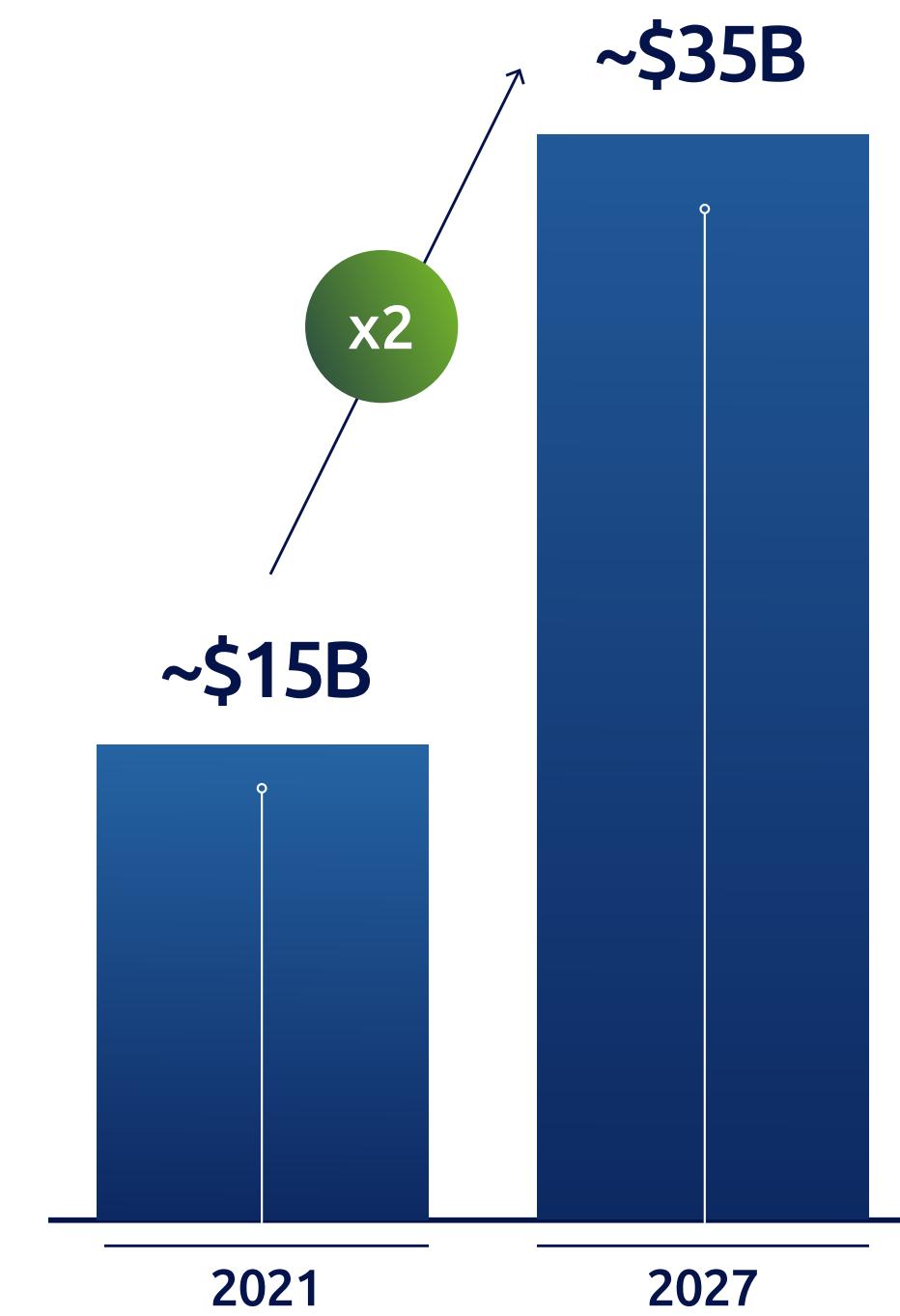


Source: ResearchandMarkets

SMART COMPUTE BRIDGING CLOUD TO THE EDGE

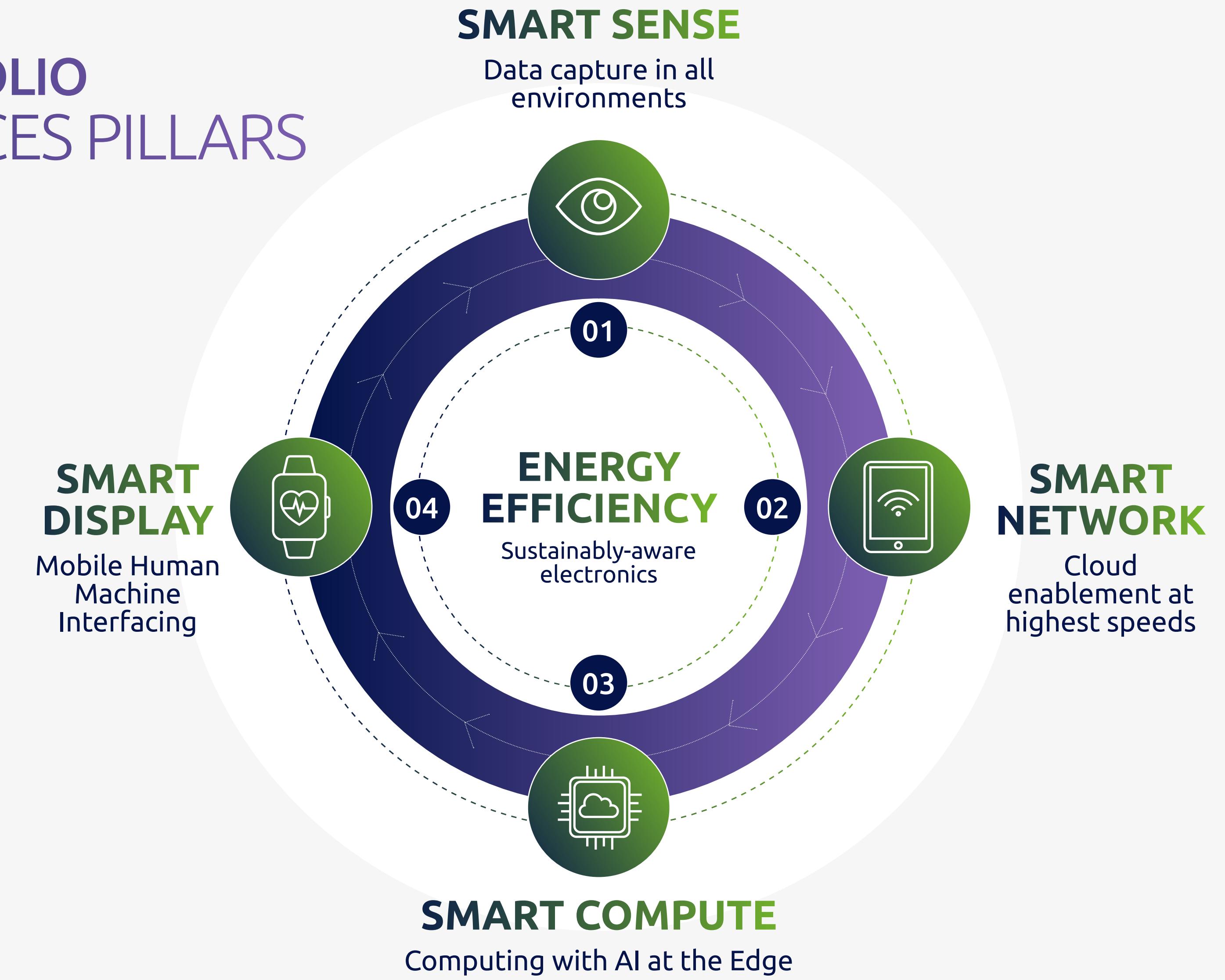
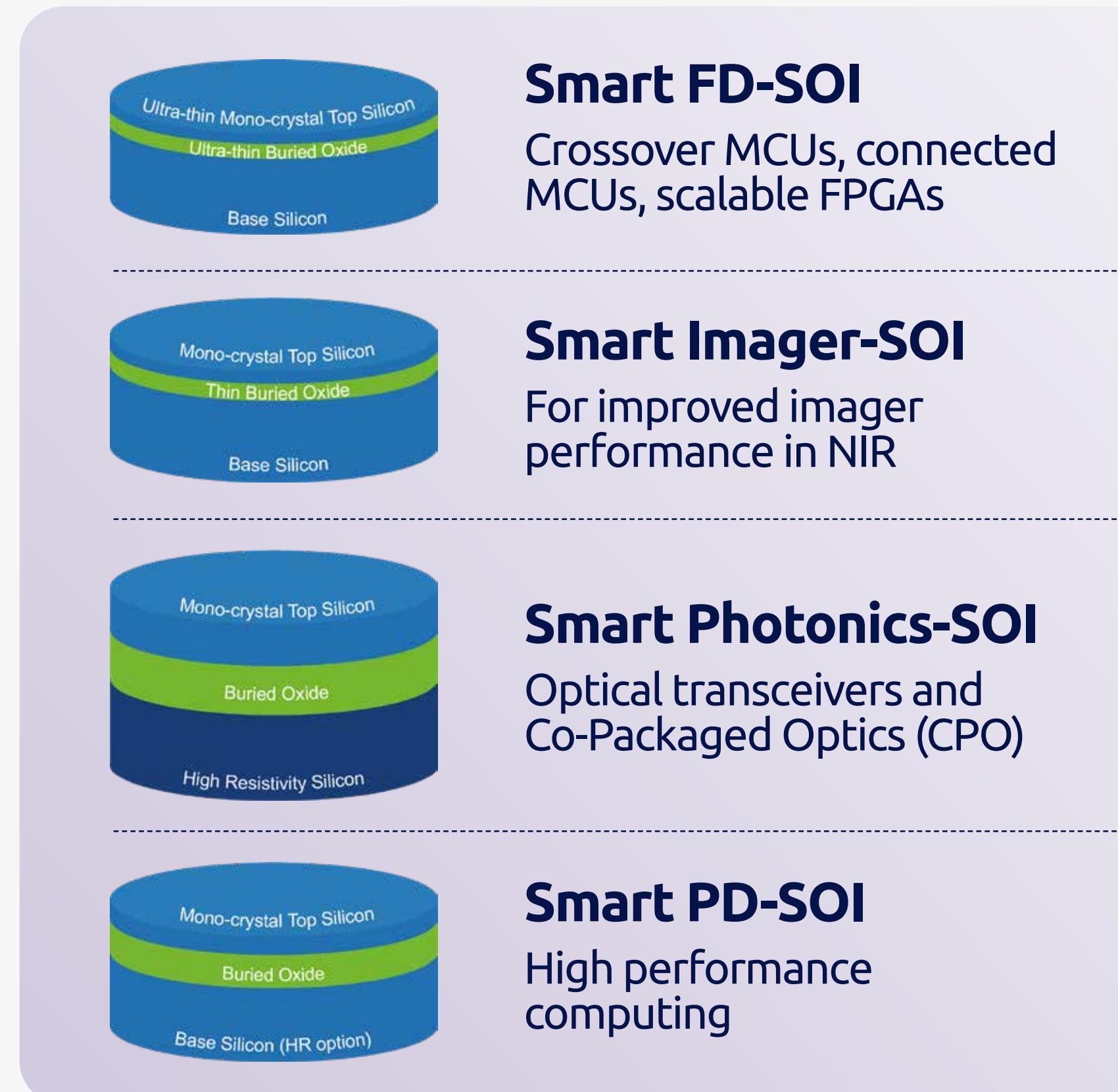


EDGE AI CHIPSET MARKET
SET TO DOUBLE THROUGH 2027



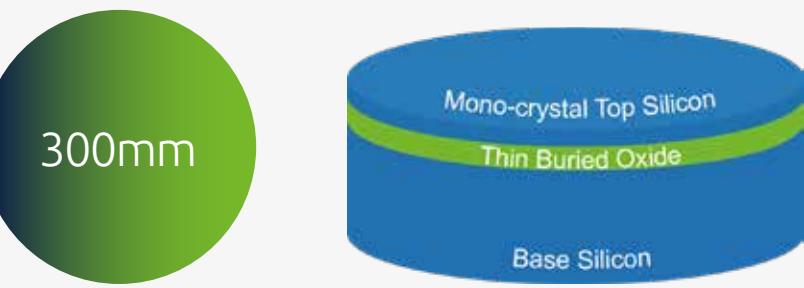
Source: ABI 2022

SMART DEVICES PRODUCT PORTFOLIO ADDRESSES THE SMART DEVICES PILLARS



SMART DEVICES PRODUCT PORTFOLIO

SMART IMAGER-SOI



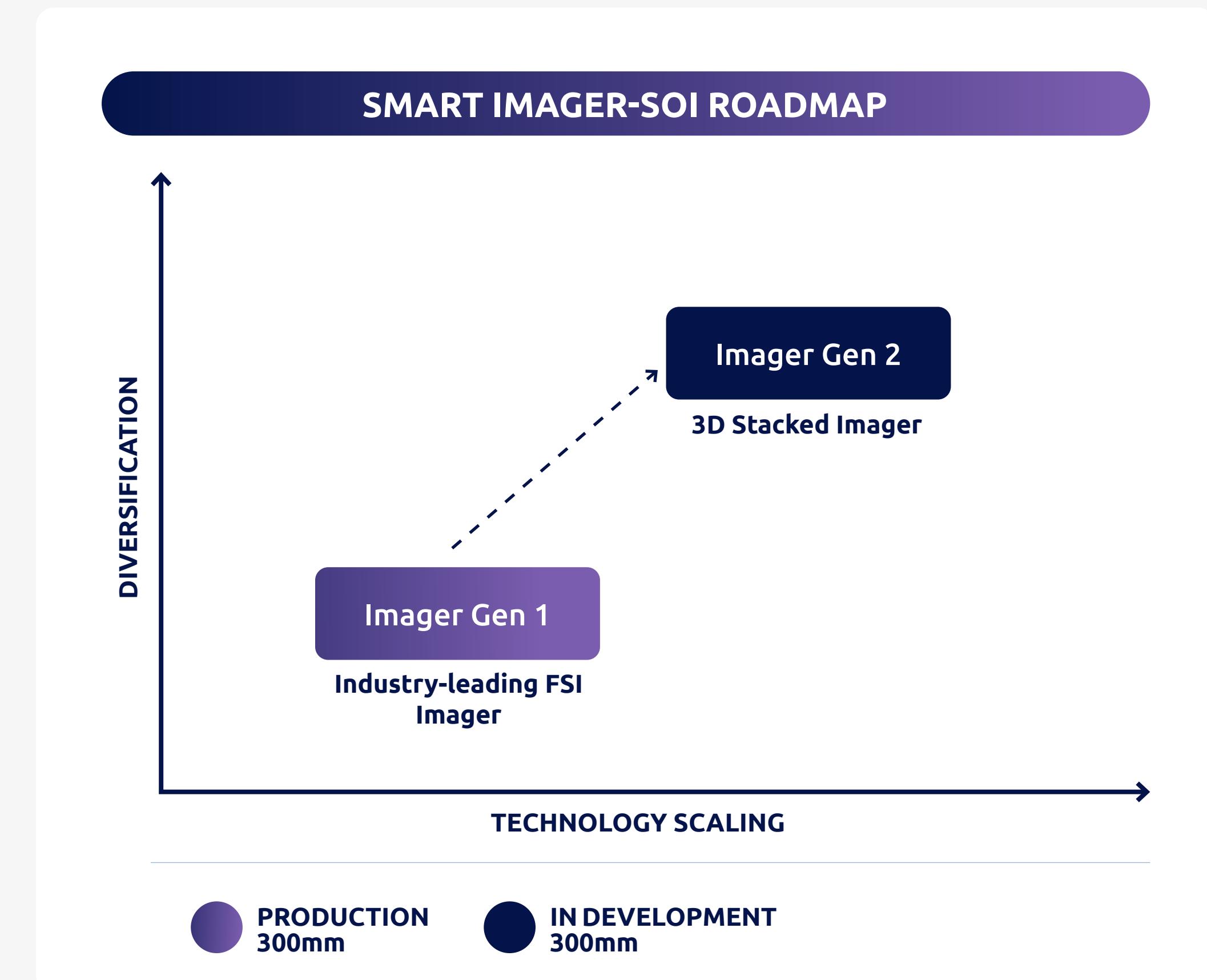
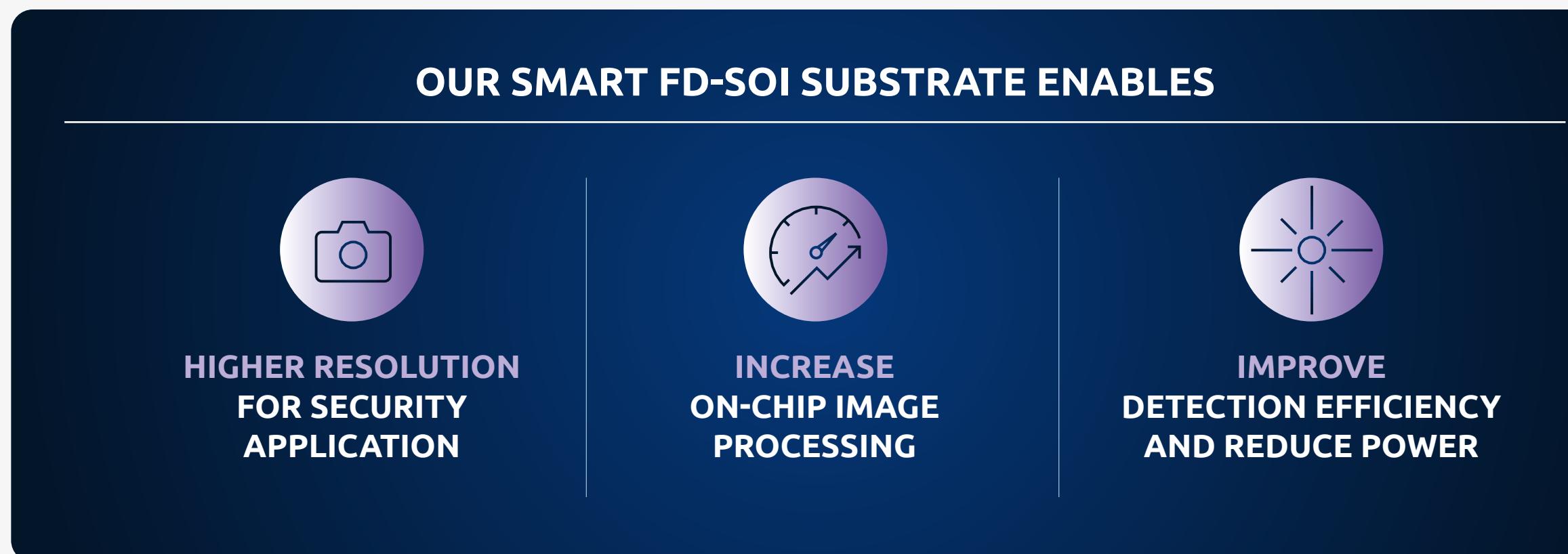
SMART IMAGER-SOI TARGETS 3D STACKING IMAGERS



Secure 3D Facial Recognition



Advanced Embedded Image processing



SMART DEVICES PRODUCT PORTFOLIO

SMART PHOTONICS-SOI



SMART PHOTONICS-SOI IS TARGETING ENERGY-EFFICIENT FAST DATA TRANSFER



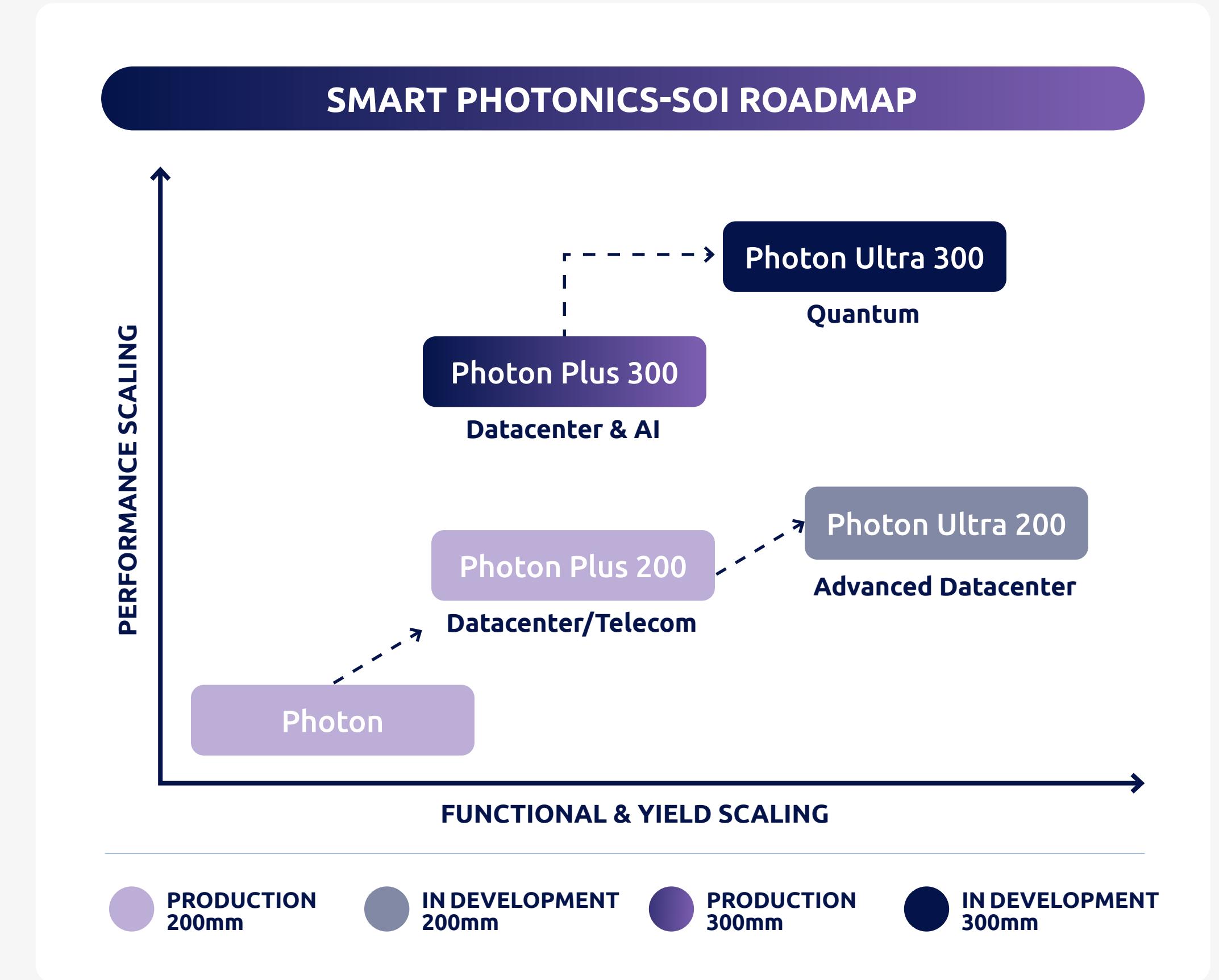
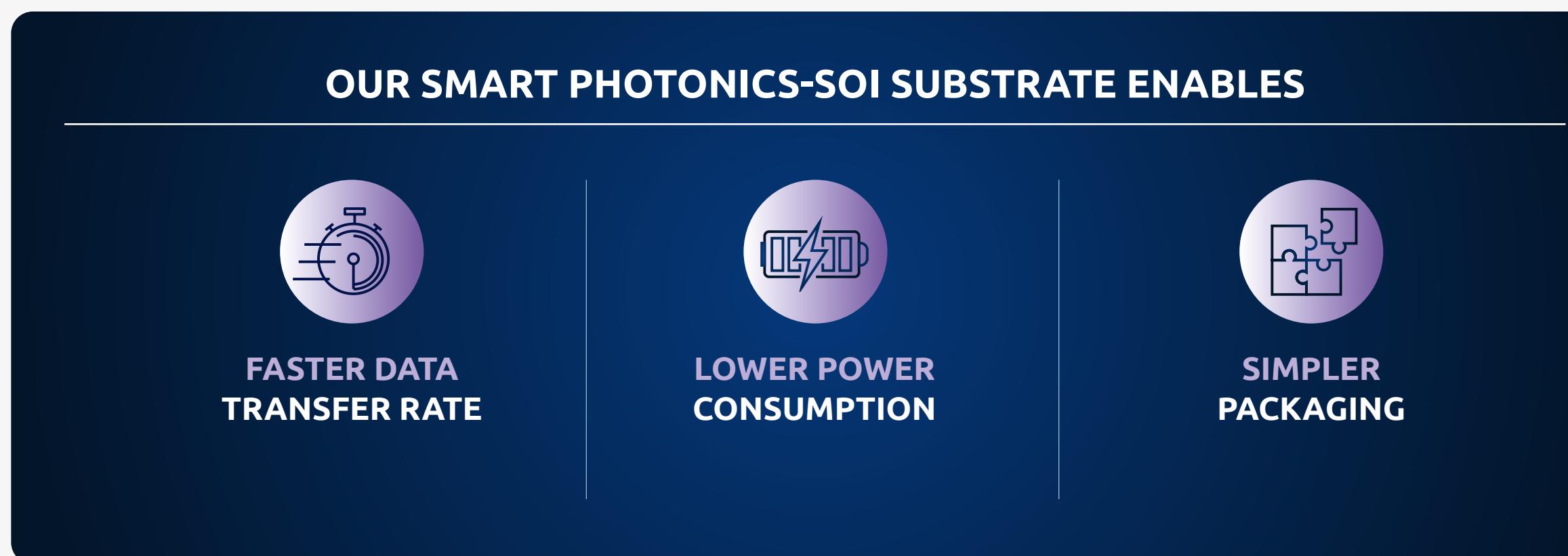
Pluggable transceivers for datacenter



Co-packaged optics For Datacenter Switches



AI/ML interconnect



SMART DEVICES PRODUCT PORTFOLIO

SMART FD-SOI



SMART FD-SOI BENEFITS ALL PORTABLE APPLICATIONS



Smart Home Devices



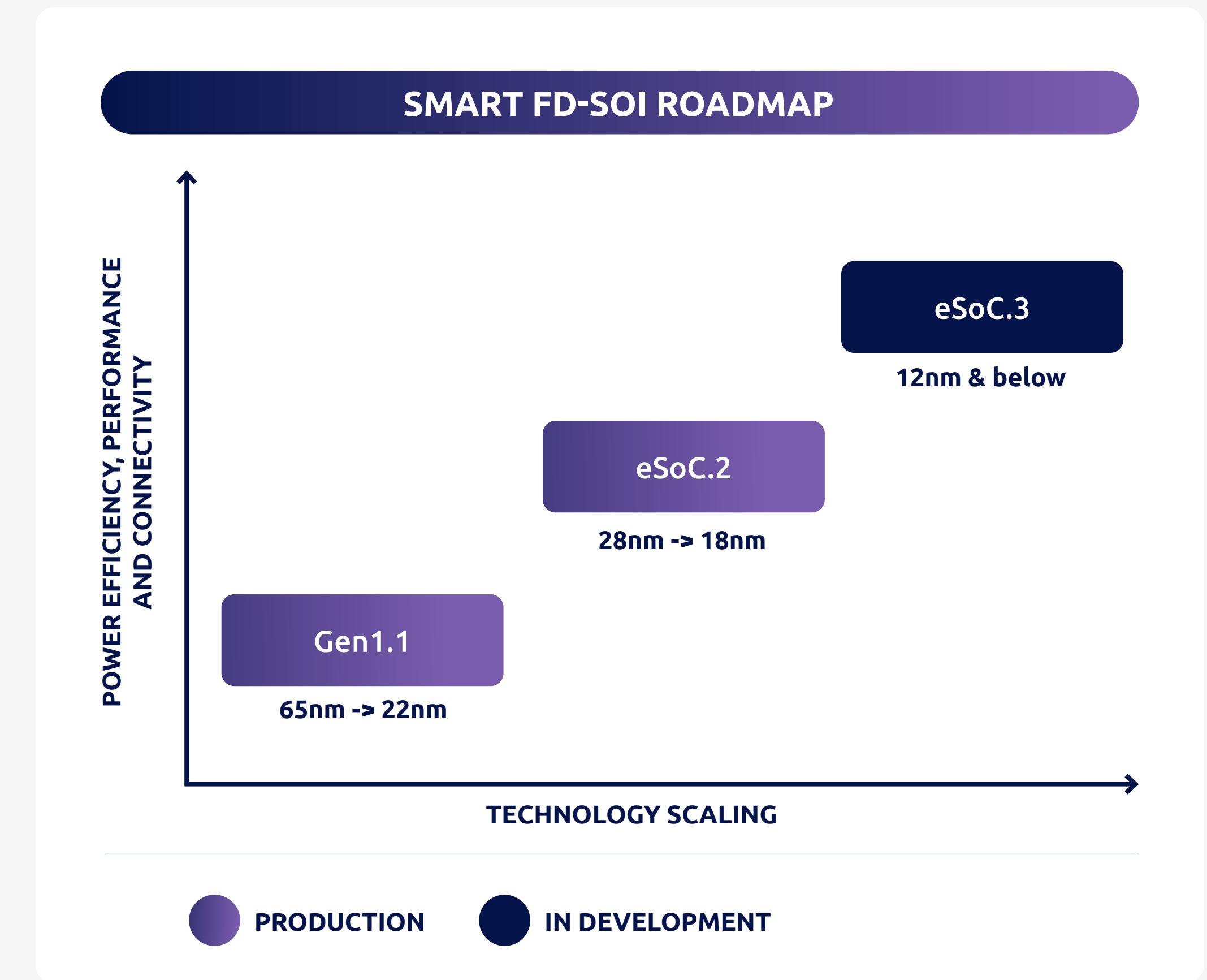
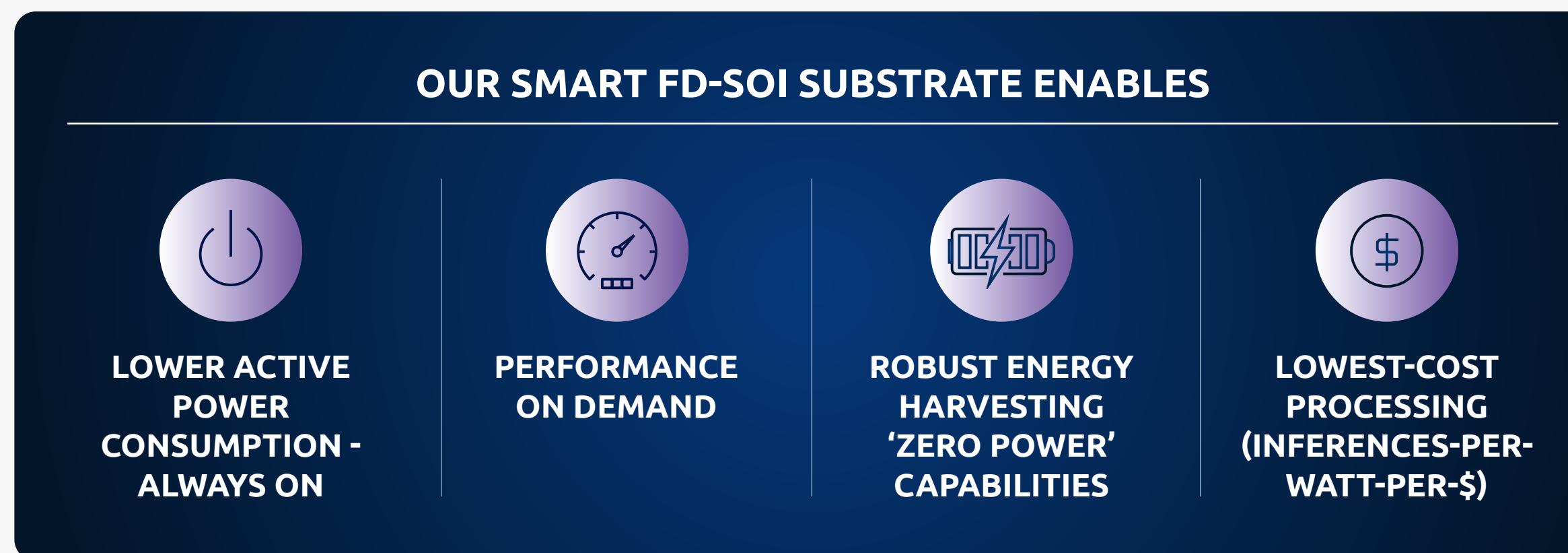
Wearables



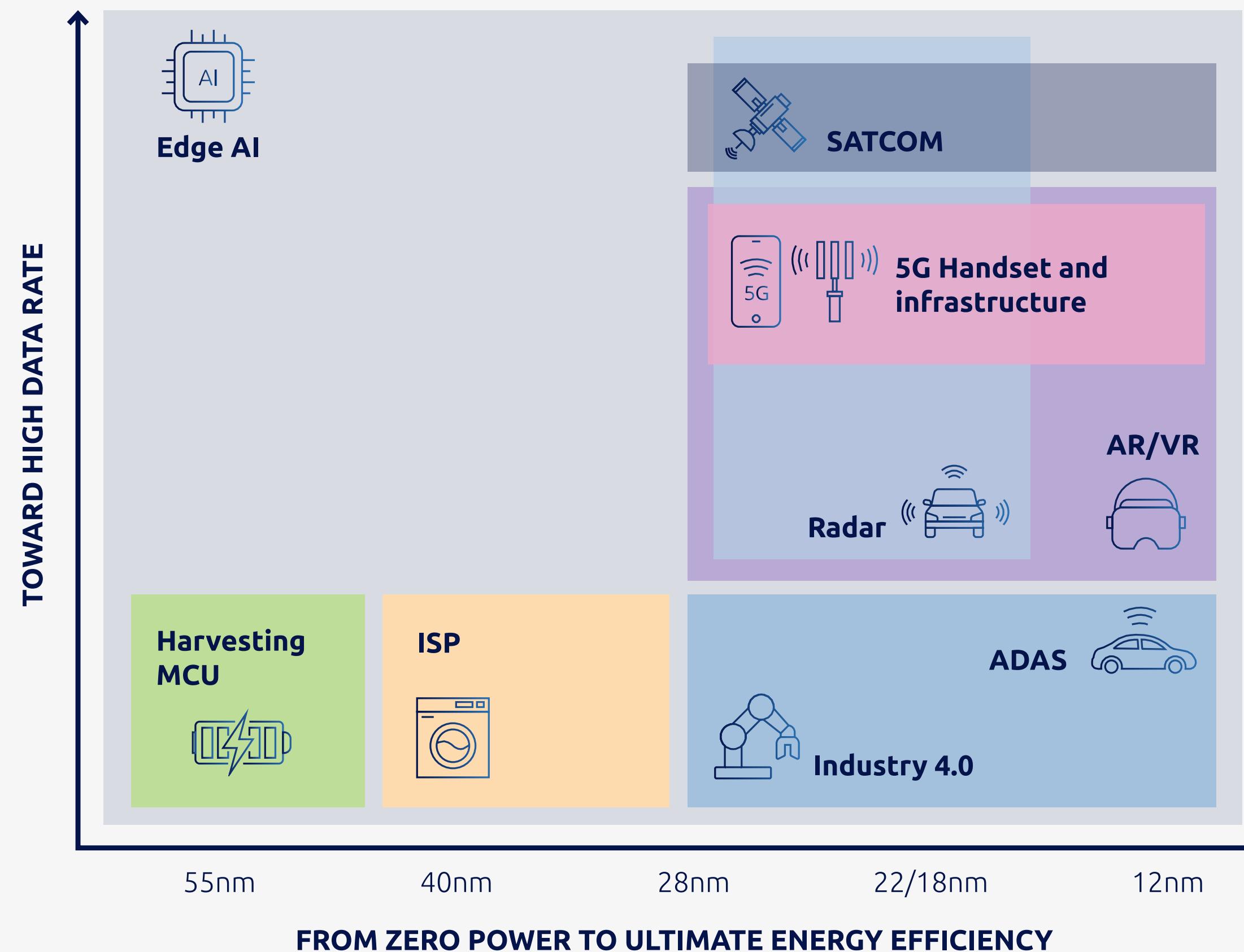
Environmental Smart Sensors



Medical IoT



OVERALL FD-SOI MARKET SEGMENTATION



FD-SOI IS THE ANSWER FOR APPLICATIONS REQUIRING

- Performance-on-demand
- Battery-powered
- Integrated RF
- Embedded NVM memories

3 MARKET DRIVERS

- AI MCUs
- 5G
- Automotive

**FD-SOI Edge AI inference hardware
will support all those segments**

SMART DEVICES KEY MESSAGES

EVOLUTION FROM *IN-DEMAND* ENERGY EFFICIENT TECHNOLOGIES

- Smart FD-SOI CAGR of 70% since FY21, leveraging unique, dynamic power management capabilities and an integrated suite of IP
- Smart Photonics-SOI carrying >80% Market Share, servicing 5G Wireless Networks and high-bandwidth access to compute and storage

TO AN ENABLER OF *SENSE AND COMPUTE* ARCHITECTURES

- Front-Side Illuminating sensors using Smart Imager-SOI to service an approximate 250MUnit end-device market (annually)
- Secure and Scalable Edge Computing with AI-Optimized FPGAs, Wireless MCUs for recognition and Hybrid-core Processors for (AI / ML) Heterogeneous Computing

TOWARD A *MULTI-GENERATION* CATALYST FOR EMERGING SMART DEVICES

- 3x Generations of Smart FD-SOI bridging a 40% device variability improvement with a Beyond-12nm platform for Edge and Cloud computing markets
- 3x Generations of Smart Photonics-SOI spanning from 30% power reduction targets for AI / ML optical interconnects to 1M+ Qubit General-Purpose Quantum Computers

OPERATIONS

Cyril Menon

OPERATIONS KEY MESSAGES

DEPLOYING A SCALABLE AND
AGILE INDUSTRIAL MODEL

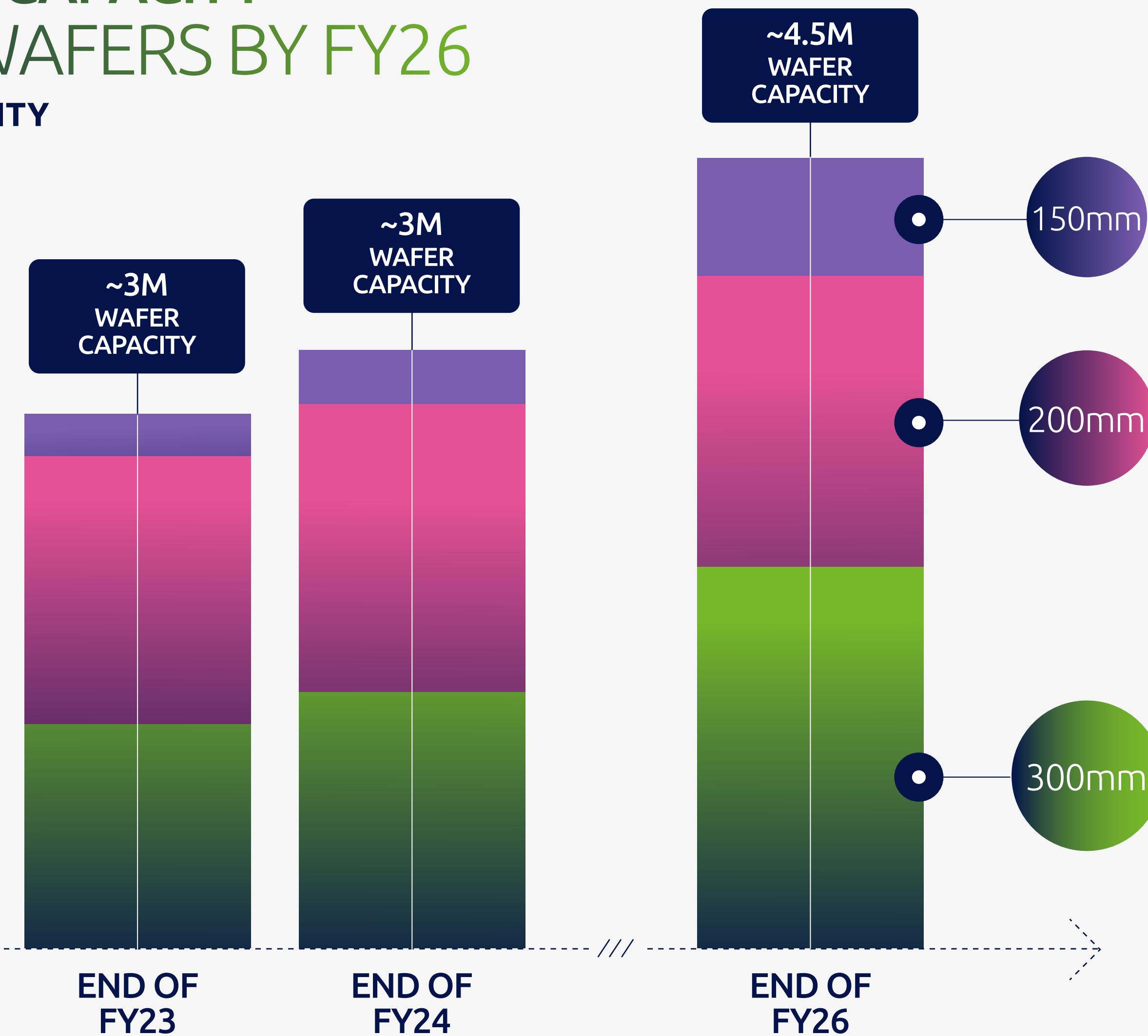
DELIVERING ON OUR RAMP
UP AMBITIONS WITH A FOCUS
ON EFFICIENCY

BUILDING AND DRIVING
A SUSTAINABLE GROWTH MODEL

Deploying a scalable and agile industrial model

RAMPING UP CAPACITY TO ~4.5M WAFERS BY FY26

END OF YEAR CAPACITY



FY23-FY26 CAPACITY

INCREASING CAPACITY TO FUEL ~20% CAGR REVENUE GROWTH

- Half of FY23-FY26 capacity growth driven by **300mm volumes in Singapore**
- Remaining growth driven by **Compound Semiconductors volumes with synergies across POI & SmartSiC™ in France**

RAMPING GLOBAL INDUSTRIAL FOOTPRINT TO ADDRESS GROWING DEMAND IN SOI AND COMPOUND ENGINEERED SUBSTRATES



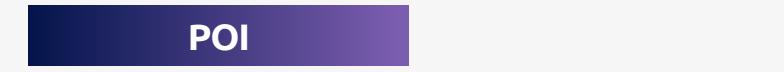
SOITEC BERNIN 1 - SOI 200
FRANCE



SOITEC BERNIN 2 - SOI 300
FRANCE



SOITEC BERNIN 3 - POI
FRANCE



SOITEC BERNIN 4 - SmartSiC™
FRANCE



Extension under construction



~ 1.45 mwpy

200mm SOI capacity reaching limit

- B1: full at 1M
- Simgui: up to 450K

↗ Up to 2.75 mwpy

300mm SOI capacity target

- B2: 750K by end of FY25
- PR1: 1M by end of FY25
- PR1A: up to 1M in line with customer demand

↗ Up to 700 kwpy

Ramping capacity for POI in B3

↗ Up to 500 kwpy

Ramping capacity for SmartSiC™ in B4

First production expected Q3 FY24

↗ Up to 60 kwpy

For Epi capacity in Hasselt



SOITEC PASIR RIS 1 - SOI 300
SINGAPORE



SOITEC PASIR RIS 1A - SOI 300
SINGAPORE



Extension under construction



SIMGUI PARTNERSHIP - SOI 200
CHINA



SOITEC BELGIUM - GaN
BELGIUM



PASIR RIS EXTENSION DOUBLING 300mm SOI CAPACITY IN SINGAPORE



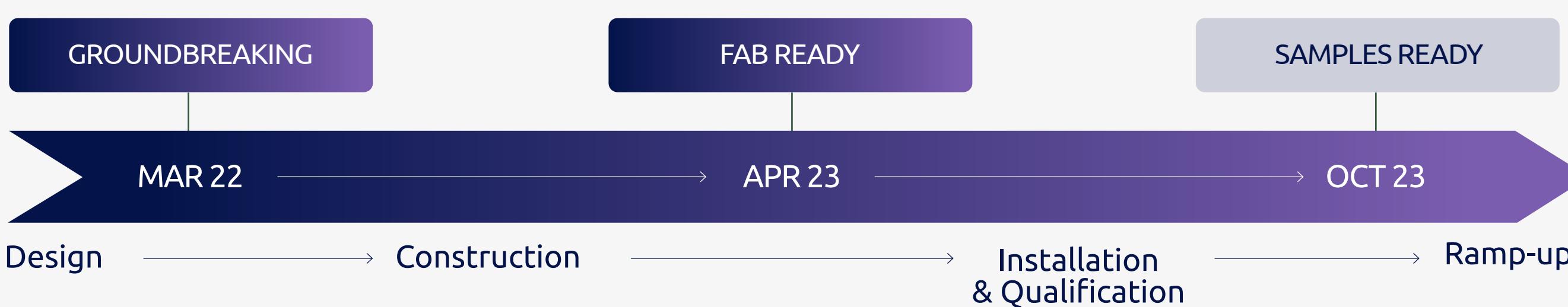
PASIR RIS EXTENSION DOUBLE 300mm PR1 CAPACITY

On track: Ready for Production in CY25
Designed with efficient principles

- **5,500m² state-of-the-art cleanroom able to produce 300mm SOI, Refresh & Epitaxy wafers:** multi-products to enable early production cost absorption and optimize asset utilization
- **Facilities redundancy, industrial synergies** (utilities, warehouse, know-how...)
- **Fully connected through cleanroom linked-bridge to Pasir Ris 1:** No qualification required
- **Industry 4.0, fully automated factory**
 - Overhead transportation System
 - Automated Stocker, Sorter, Packer
 - Advanced Process Control Capabilities
 - Remote Control Room for Operations

BERNIN 4

NEW CLEANROOM FOR SmartSiC™ 500kwpY 150/200mm CAPACITY



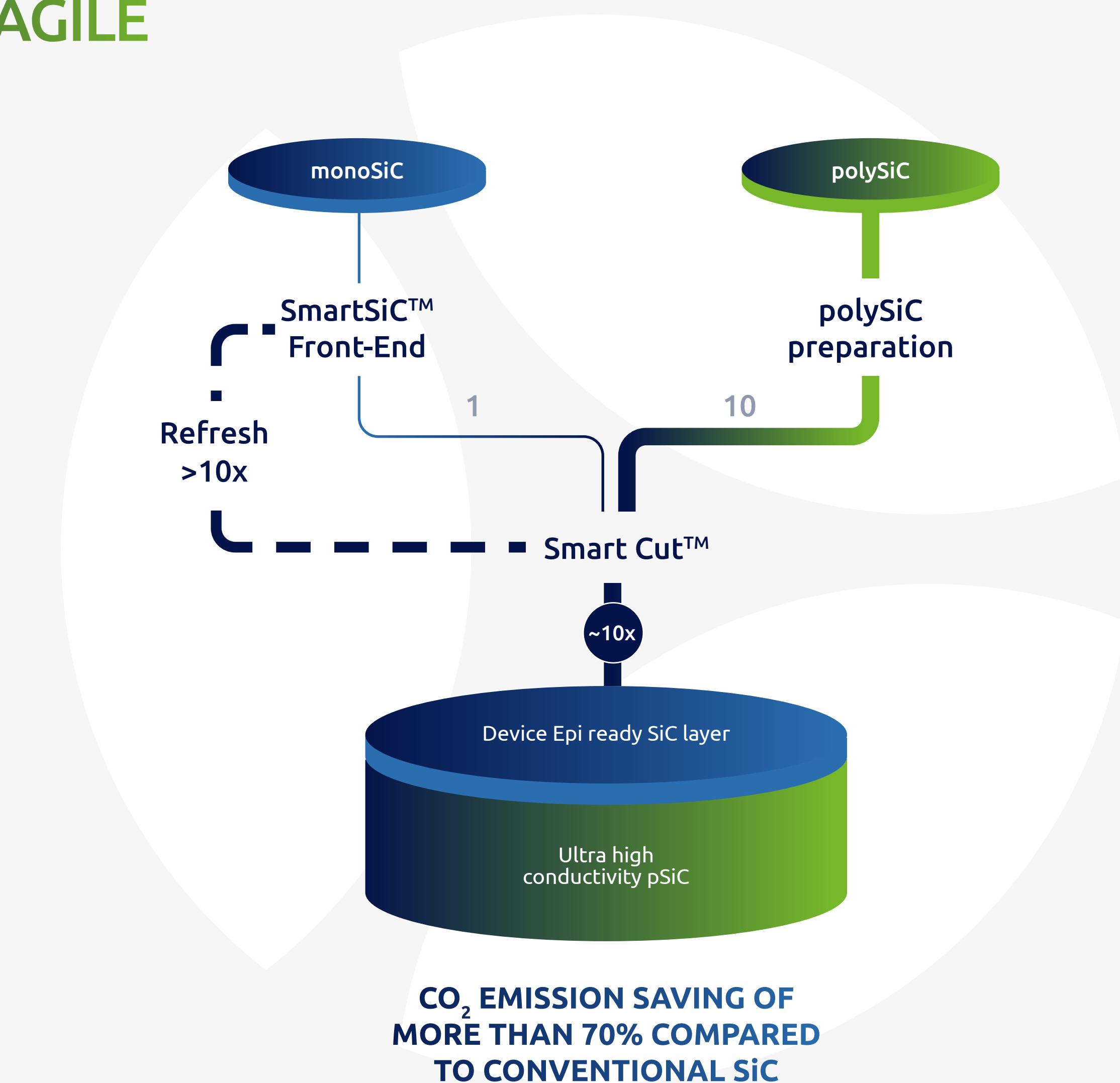
BERNIN 4

TRIGGER SmartSiC™ CAPACITY

**High flexibility 150-200mm
Designed with efficient principles**

- 2,000m² agile new cleanroom able to produce SmartSiC™ 150/200mm
- 300mm Refresh located in the same building to enable fixed cost absorption as early as CY24
- Facilities redundancy, industrial synergies (utilities, warehouse, know-how...)
- Fully connected with former cleanroom and new logistics platform

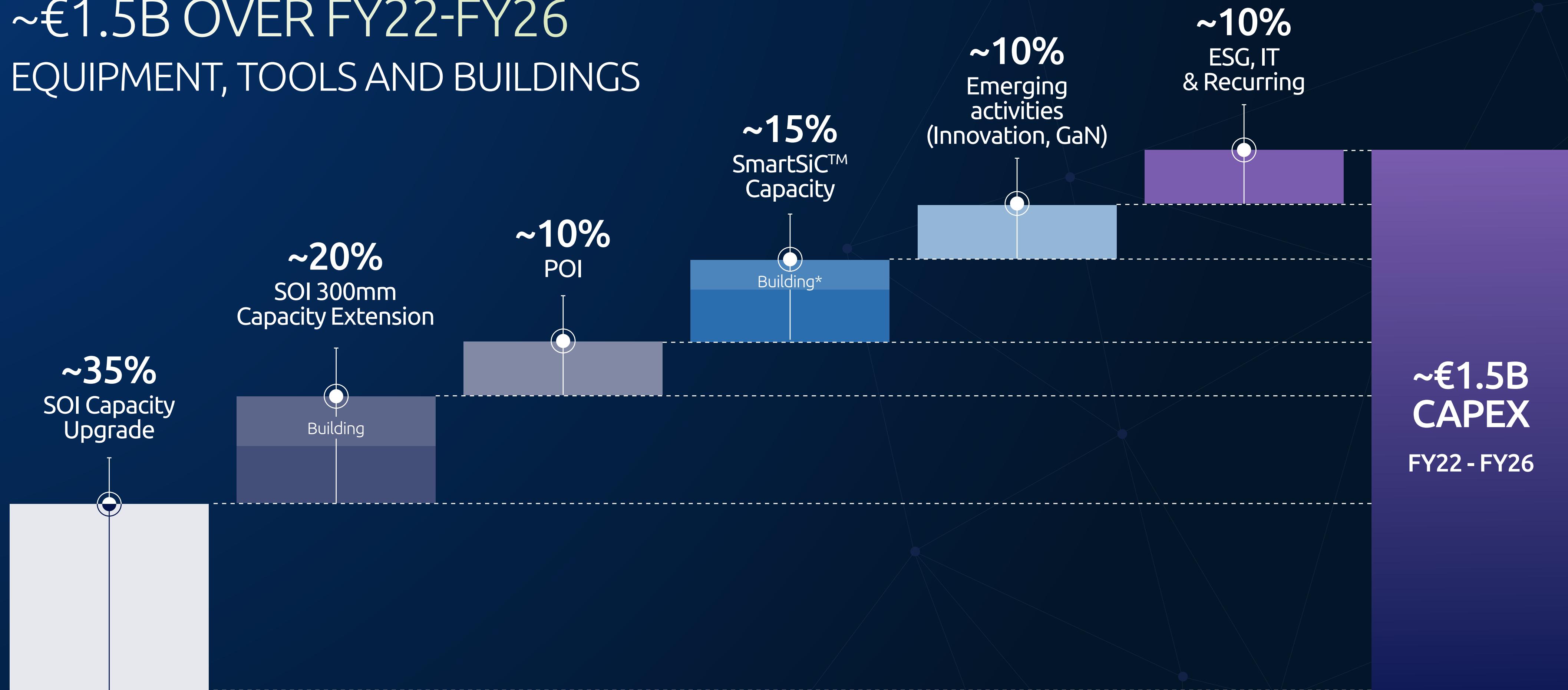
SUSTAINABLE AND AGILE SUPPLY CHAIN



DEPLOYING CAPEX TO SUSTAIN GROWTH

~€1.5B OVER FY22-FY26

EQUIPMENT, TOOLS AND BUILDINGS



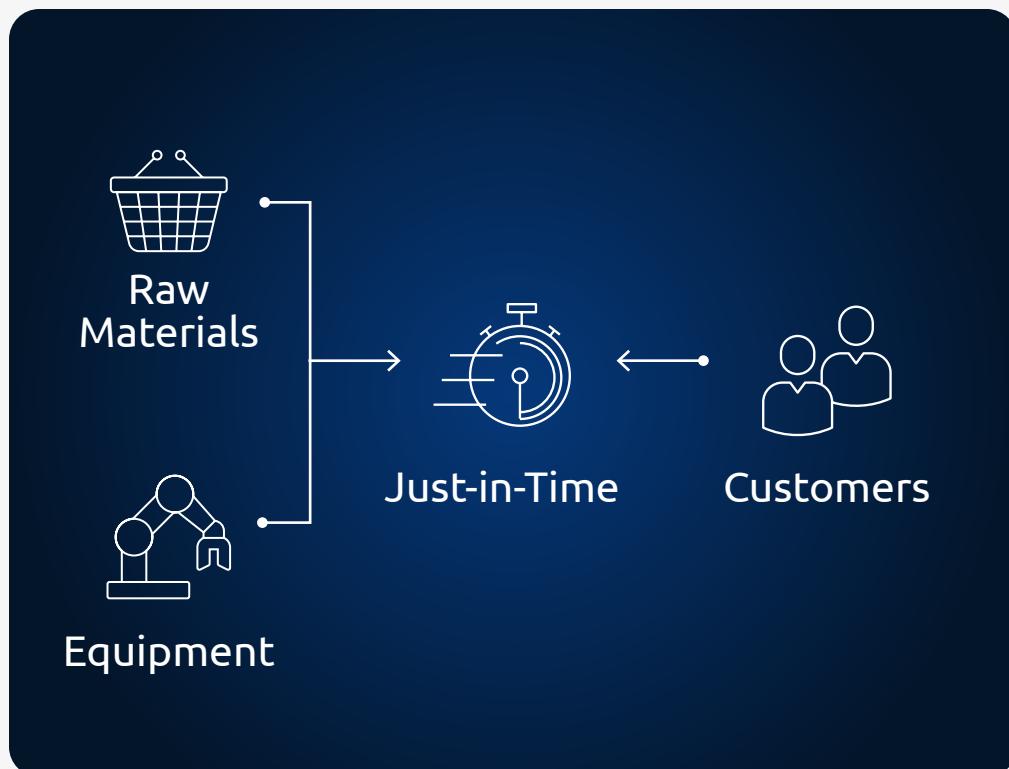
* Financed through a lease-back

Delivering on our ramp up ambitions
with a focus on efficiency

END-TO-END OPERATIONS ORGANIZATION TO MEET CUSTOMER DEMAND STATE-OF-THE-ART SUPPLY CHAIN MANAGEMENT



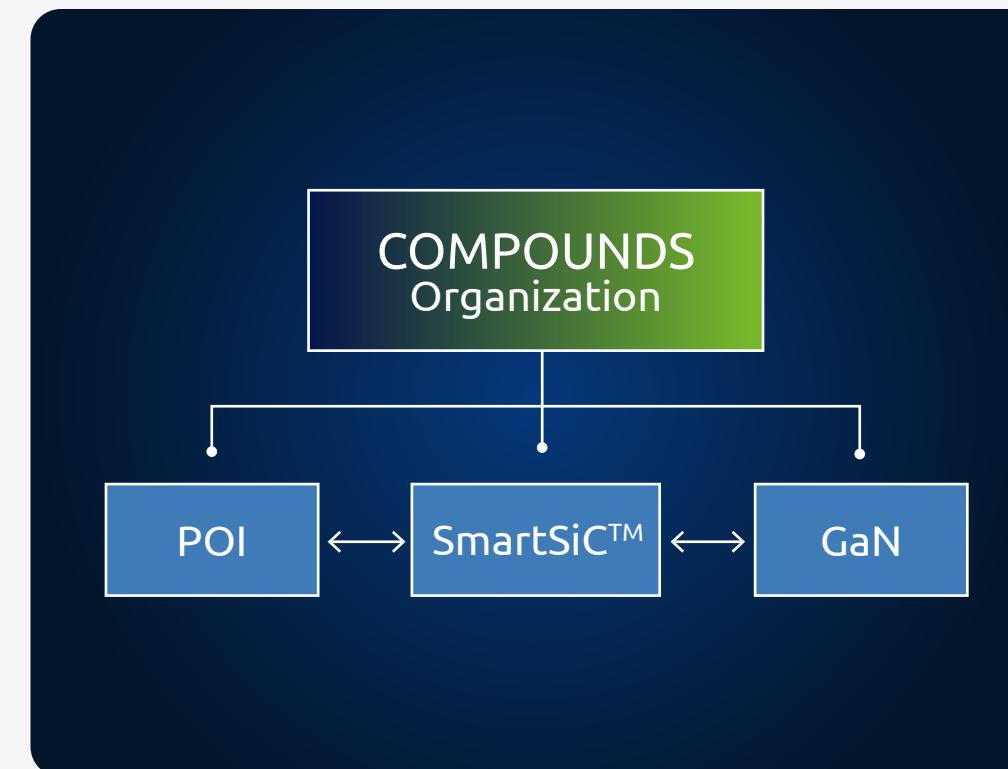
RAMPING A SCALABLE AND AGILE MODEL



JUST-IN-TIME SUPPLY CHAIN

ADAPTING SUPPLY TO CUSTOMER DEMAND

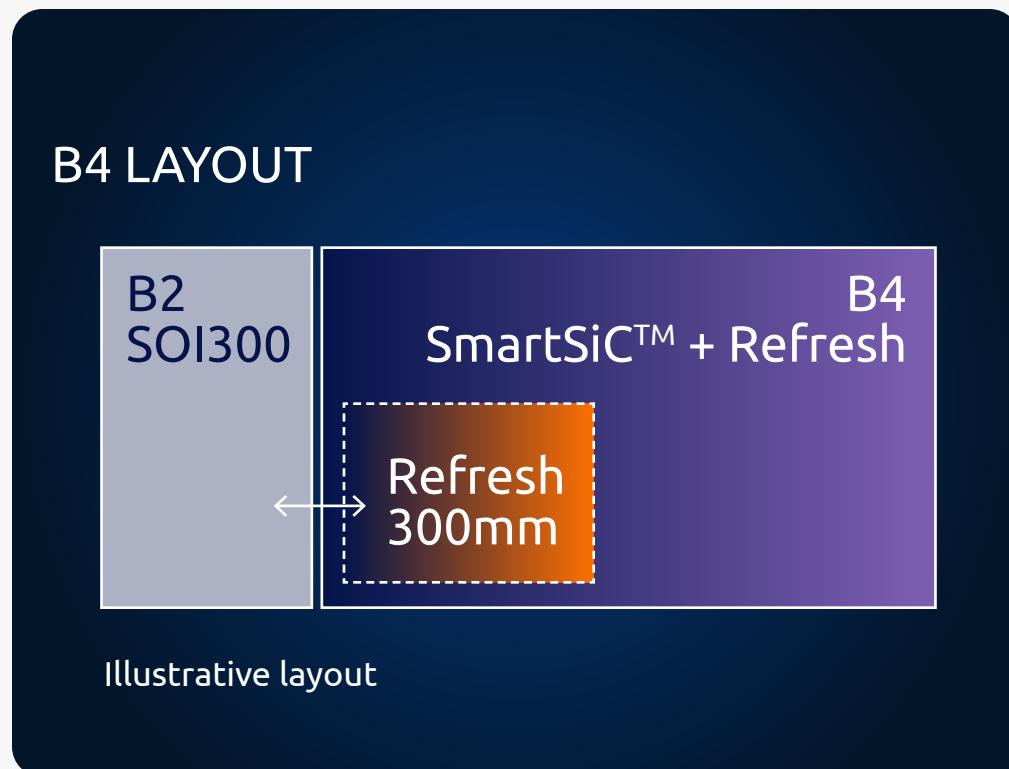
- Piloting equipment installation
- Driving raw material supply implementation



OPTIMIZE COMPOUND ORGANIZATION

LEVERAGING ASSET SYNERGIES

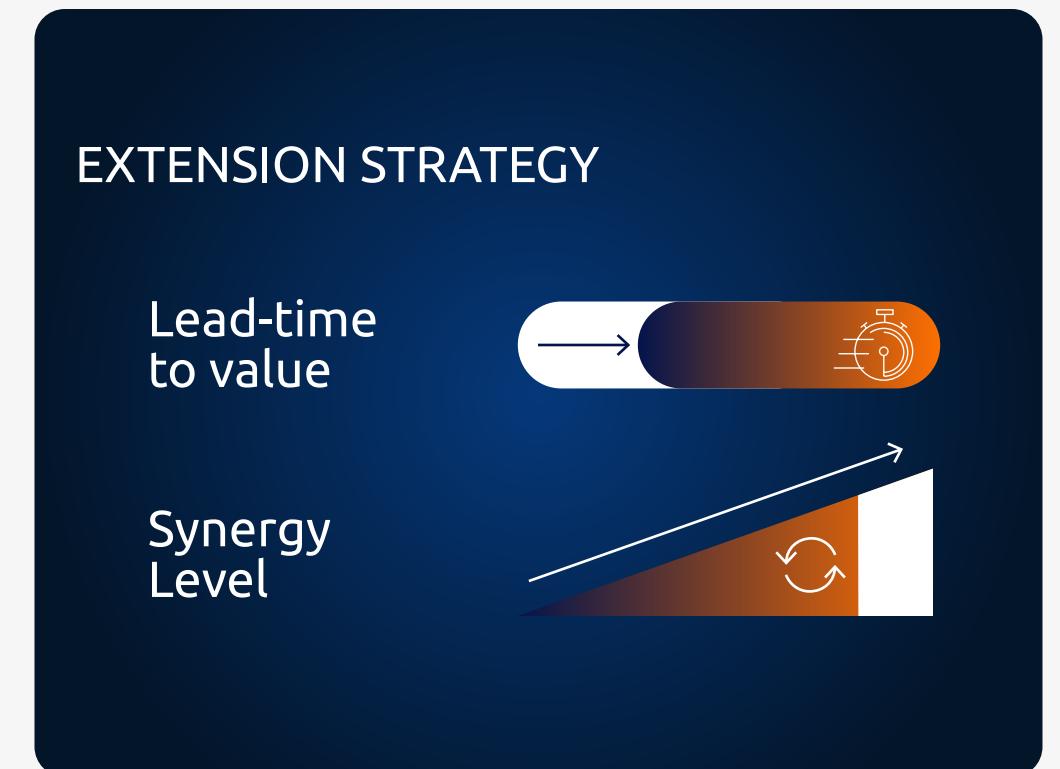
- >50% for POI / SmartSiC™ Tools
- ~90% of tools are bridge 150 / 200mm (both POI and SmartSiC™)
- Global Compounds team



DEPLOYING AGILE FABS

ENABLING FIXED COST ABSORPTION

- SmartSiC™ / 300mm SOI refresh
- Ramp-up designed to absorb fixed costs early stage through refresh / epi



FAB EXTENSIONS

DELIVERING SYNERGIES & ACCELERATED QUALIFICATION

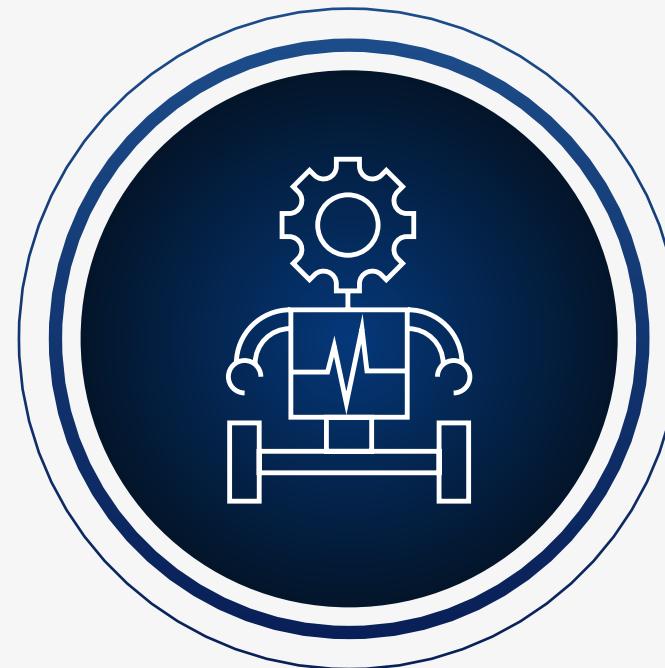
- Synergies / Leveraging existing footprint
- Faster qualification

INDUSTRY 4.0 ROADMAP TO IMPROVE COMPETITIVENESS



300mm FABS

- Building Information Modeling (BIM) deployed in PR1 & Bernin
- Automatic transportation
- Auto Packing FY24
- **Remote Control Room** (WIP, Maintenance, Process)



150-200mm FABS

- Bernin 4 improved robotics
- Utilities Digital Twin
- **Remote Control Room** (WIP, Maintenance, Process)



“AUGMENTED” QUALITY

- Artificial Intelligence / Machine Learning: Image recognition, defects identification
- Smart Sampling advanced algorithm
- Advanced Process Control (SPC, FDC, R2R)



SUPPLY EXCELLENCE

- Deployed state-of-the-art business apps: CRM, S2P
- Deploying SCM in FY24 (including carbon emission model)
- Advanced Scheduling / Dispatching Systems in FY24

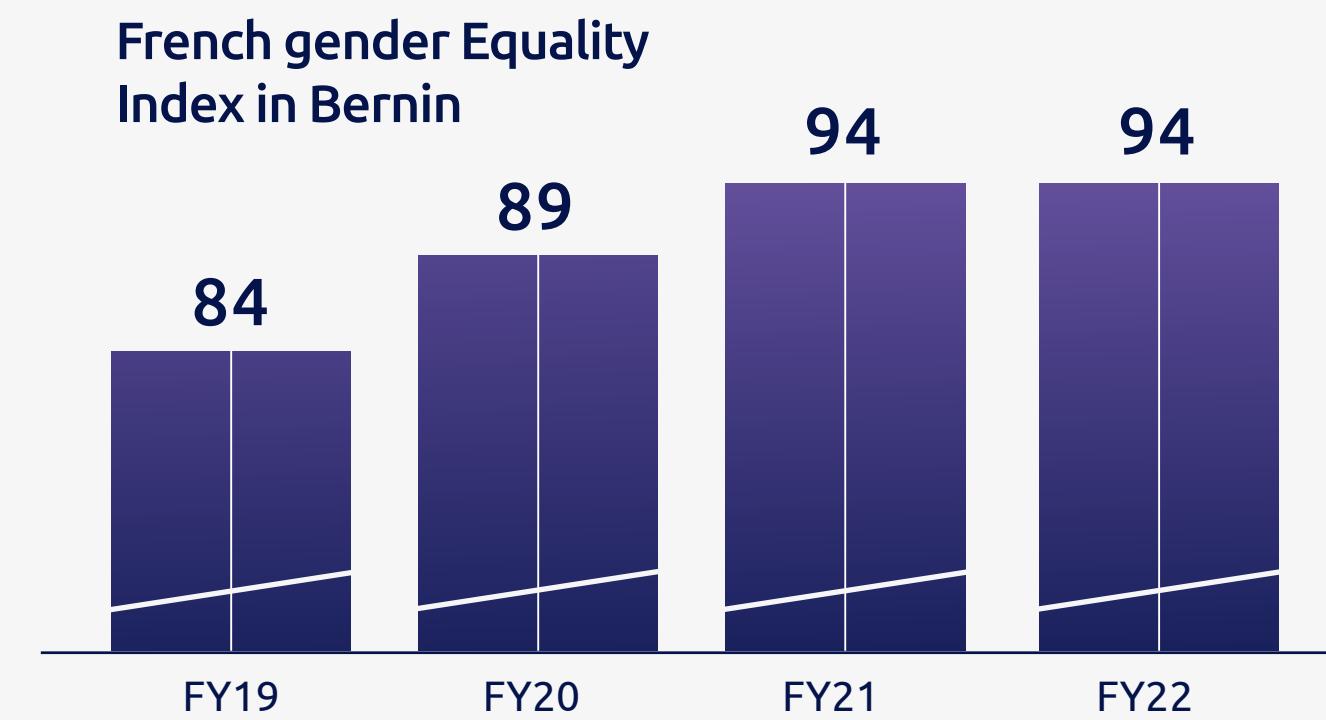
OPERATIONAL EXCELLENCE

BUILDING ON A SUCCESSFUL RAMP UP TRACK RECORD TO RAMP UP 2 FABS



Building and driving a sustainable growth model

ATTRACT, GROW AND RETAIN PEOPLE TO DELIVER SUSTAINABLE GROWTH



MAKING SOITEC AN ATTRACTIVE EMPLOYER TO SUPPORT OUR GROWTH

- French Government label **France Relance #1jeune1solution**
- **Partnerships agreement signed** with Université Grenoble Alpes (UGA) IUT1 University Institute of Technology and Grenoble INP & Bordeaux INP Engineering schools
- **Enhancing young talents induction plans:** twice as much under work-study program from FY21 to FY23 and more than 30% conversion into long-term contracts

GROW PEOPLE TO CULTIVATE STABILITY AND RETAIN OUR TALENT

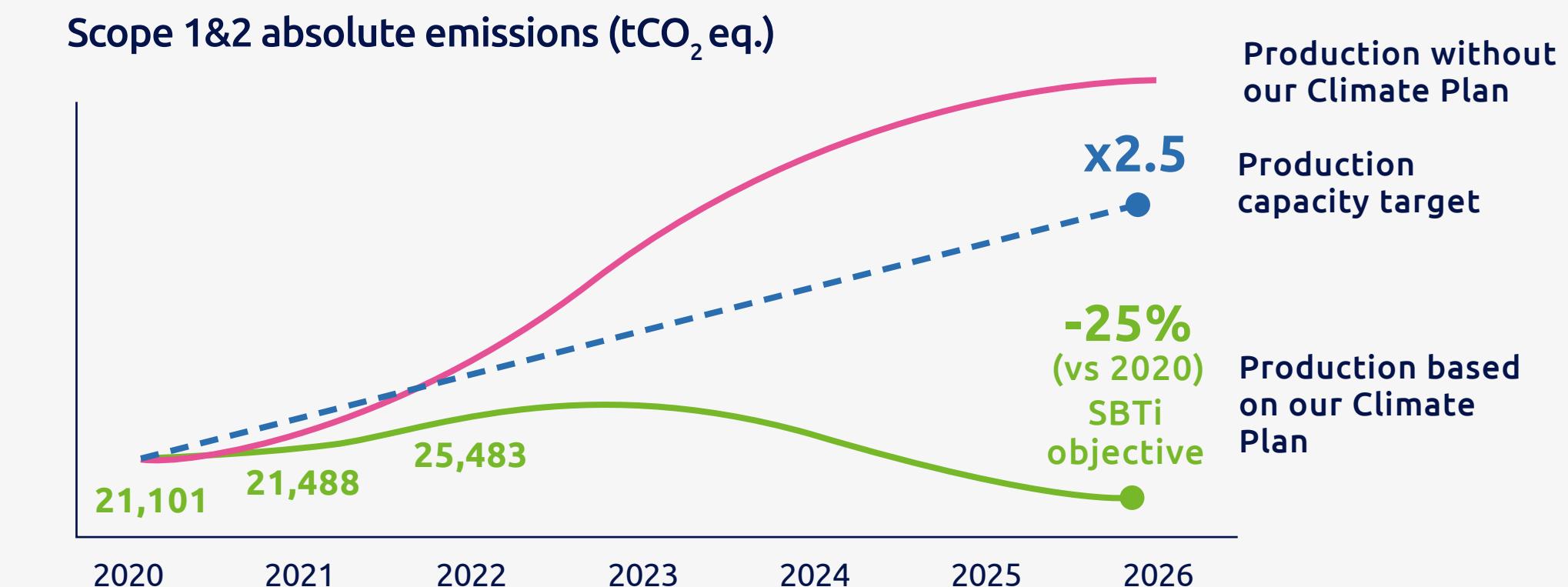
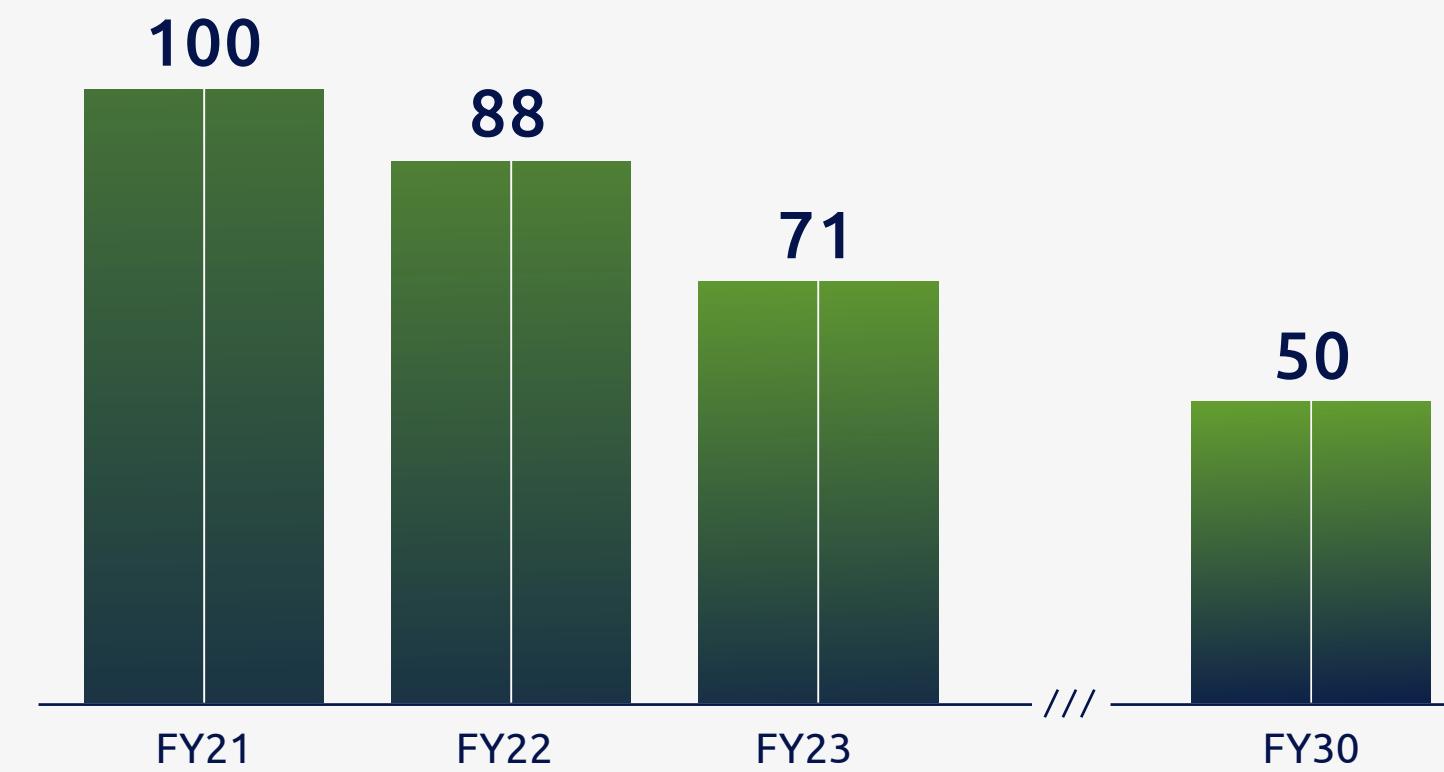
- Sector-leading employee stock ownership plan - **100% eligible to join**
- **7.3 years of seniority** on average
- **Low resignation rate:** 8.5% in FY23



BUILDING A SAFE AND ATTRACTIVE WORKPLACE

- **72% Quality of Life at work**, +2pts vs FY21
- **Joint working group** (Management, Social Partners, Employees) on **working conditions** in Bernin
- **Low frequency rate of workplace accidents** at 3.1 in FY23

AS SOITEC GROWS, WE ARE EMBRACING OUR VISION OF SUSTAINABLE FABS REDUCING WATER CONSUMPTION & CO₂ EMISSION (SCOPE 1&2)



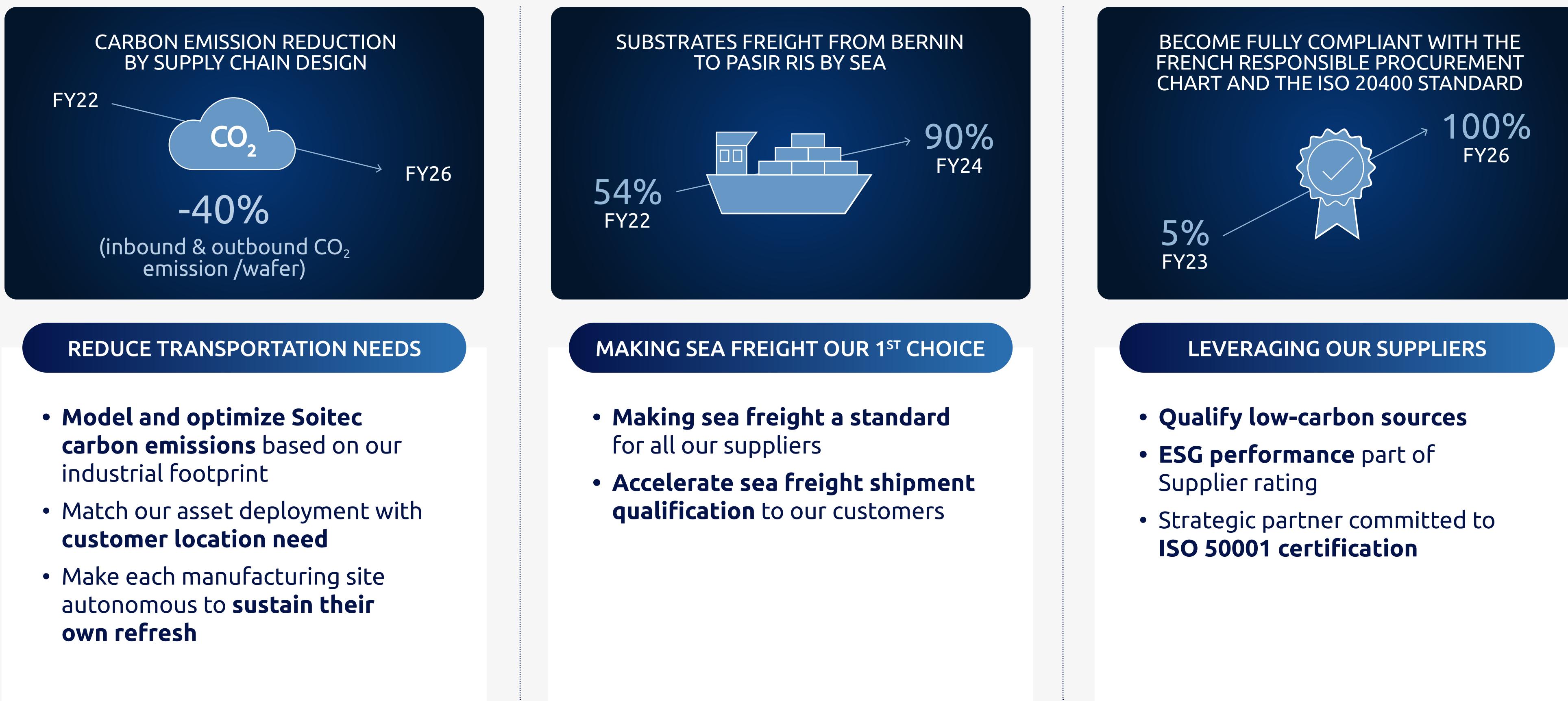
DIVIDING BY 2 WATER CONSUMPTION PER mm²

- Reducing water consumption by FY30 thanks to several dozen process changes to **limit water consumption**
- Increasing water recycling** from 16% (FY22) to 24.4% (FY23) through new loops implementation and continuing to innovate to **further recycle water up to 30%**
- Local initiatives started in the Alps to **globally optimize water cycle**

SCOPE 1 & 2 TARGET

- Since 2015, Bernin output has been multiplied by 3x while **reducing energy consumption by 10%**
- Deploying Bernin Energy Management BKM in Singapore, through ISO 50001. After **Bernin being certified in 2015, Singapore certified in 2023**
- 100% Low carbon energy secured** in France until 2025, and around **40% secured in Singapore** starting 2024
- Solar panels installed** on Singapore site in FY23

DESIGNING OUR SUPPLY CHAIN TO LIMIT CARBON EMISSIONS (SCOPE 3)



OPERATIONS KEY MESSAGES

DEPLOYING A SCALABLE AND AGILE INDUSTRIAL MODEL

- Expanding capacity globally from ~3M wafers at the end of FY23 to ~4.5M wafers at the end of FY26
- Bernin 4 on track, cleanroom delivered, first tools move-in enabling first production Q3 FY24
- Pasir Ris extension kicked off, first production CY25
- Deploying ~€1.5B CAPEX to sustain ~20% CAGR FY23-FY26

DELIVERING ON OUR RAMP UP AMBITIONS WITH A FOCUS ON EFFICIENCY

- Ramping up with scalability and agility
- Industry 4.0 to drive efficiency
- Leveraging our industrial and operational excellence track of record to successfully ramp up 2 new fabs and deliver on our growth prospects

BUILDING AND DRIVING A SUSTAINABLE GROWTH MODEL

- Attract, grow and retain people to deliver significant growth
- Growing with constrained environmental resources
- Designing our supply chain to limit carbon emissions

FINANCE

Léa Alzingre

FINANCE KEY MESSAGES

PREPARING FOR
REACCELERATION BEYOND
FY24 TRANSITION YEAR

OPTIMIZED INVESTMENT CYCLE
FROM FY24 TO FY26 TO SECURE
GROWTH EXPANSION

STRONG ACCELERATION
FOR VALUE CREATION:
x2 EBITDA IN 3 YEARS

FY23 FINANCIAL HIGHLIGHTS

P&L

€1,089M SALES

+19% Y/Y Organic Growth

36.0% EBITDA⁽¹⁾ MARGIN

+0.2pts vs FY22

€233M NET PROFIT

+15% vs FY22

€6.63 EPS

+11% vs FY22

CASH FLOW

€263M OPERATING CASH FLOW⁽¹⁾

+€8M vs FY22

€244M CAPEX⁽¹⁾⁽²⁾

+€15M vs FY22

€34M FREE CASH FLOW⁽¹⁾

v €42M in FY22

BALANCE SHEET

€1.3B EQUITY

+€262M vs end of March 22

€788M GROSS CASH POSITION

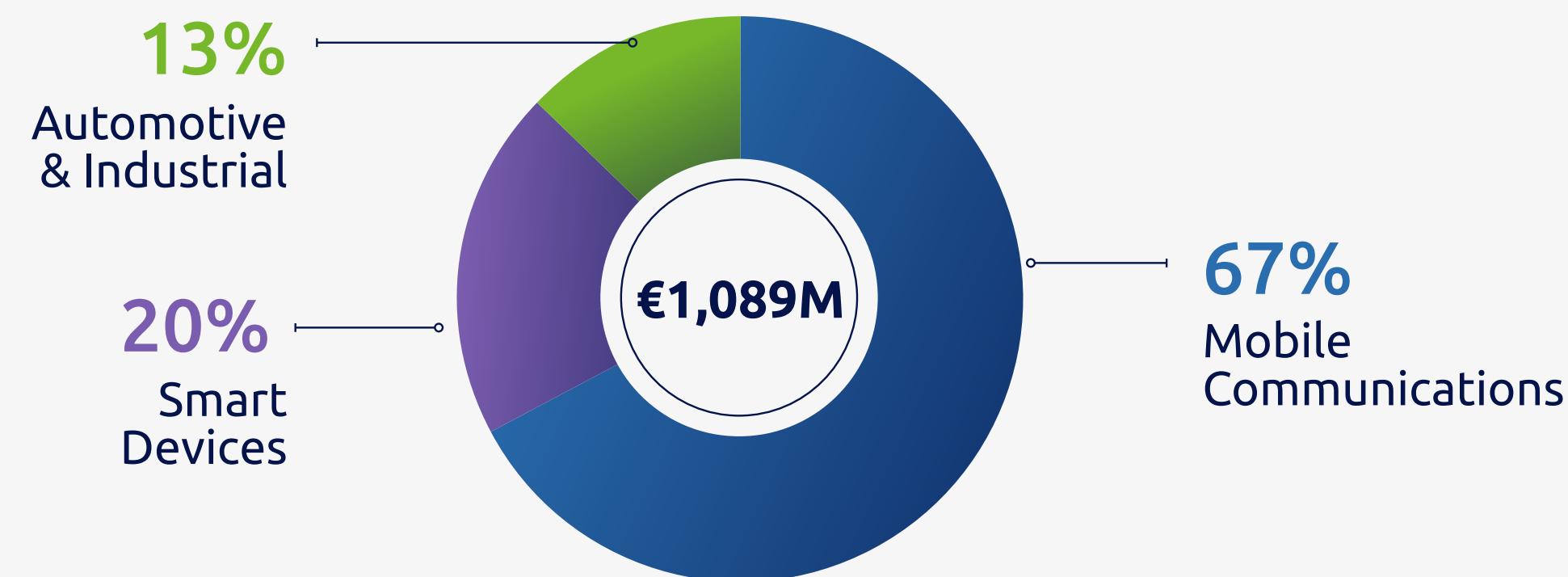
+€60M vs end of March 22

€140M NET CASH POSITION

-€2M vs end of March 22

(1) From continuing operations. EBITDA represents operating income (EBIT) before depreciation, amortization, impairment of non-current assets, non-cash items relating to share-based payments, provisions for impairment of current assets and for contingencies and expenses, and disposal gains and losses. EBITDA is not a financial indicator defined by IFRS and may not be comparable to EBITDA as reported by other groups. It represents additional information and should not be considered as a substitute for operating income or net cash generated by operating activities. (2) Cash-out related to investing activities

SUSTAINED ORGANIC REVENUE GROWTH ACROSS ALL END-MARKETS



	€M	FY23	FY22	Change as reported	Change at constant FX and scope
Mobile Communications		731	624	+17%	+10%
Automotive & Industrial		141	74	+89%	+77%
Smart Devices		217	165	+32%	+26%
Total Revenue		1,089	863	+26%	+19%

MOBILE COMMUNICATIONS

- In the context of global smartphone market slowdown:
- RF-SOI growth supported by:**
 - Further penetration of 5G in **high-end smartphones** requiring **greater semiconductor content**
 - Long-term customer agreements

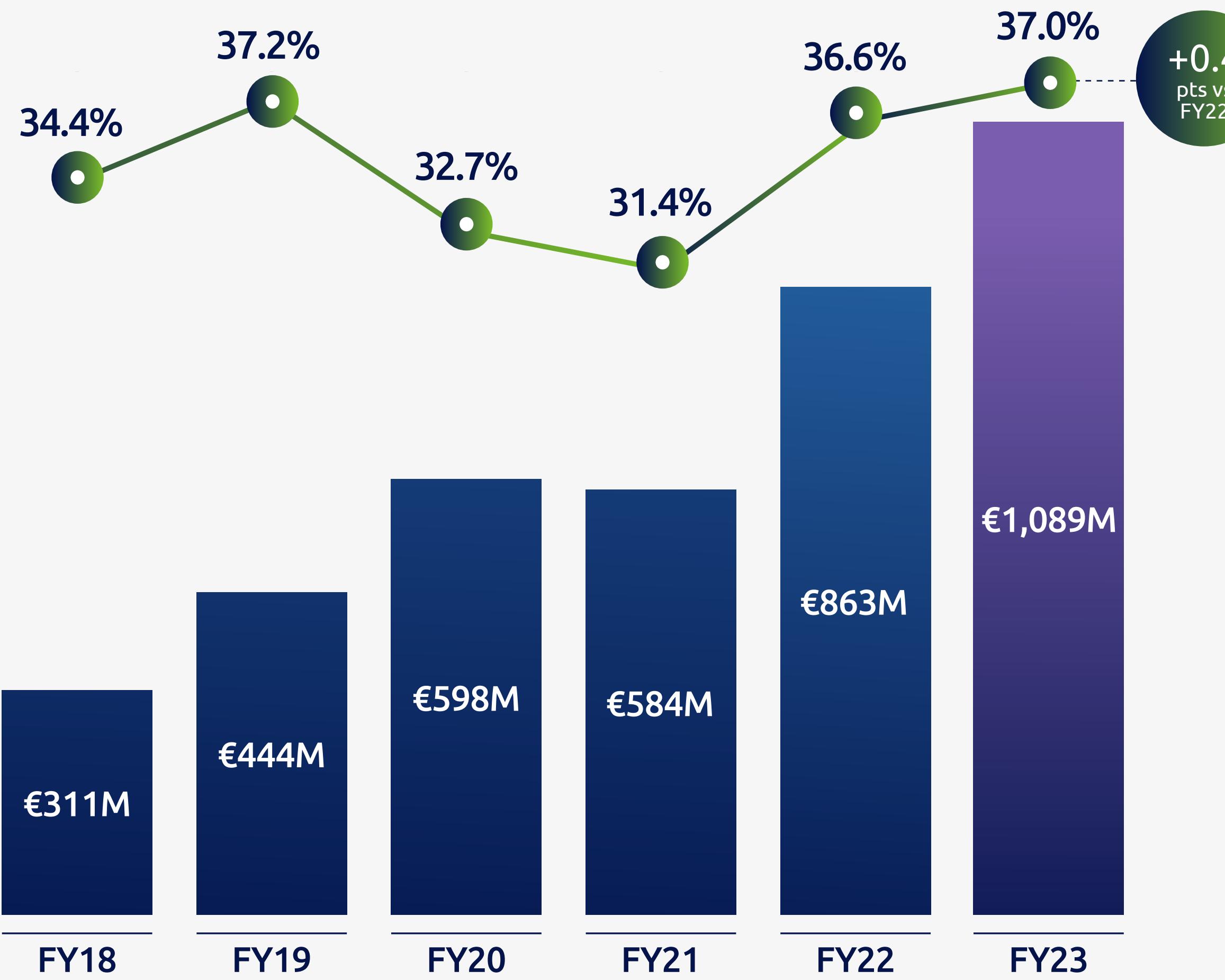
AUTOMOTIVE & INDUSTRIAL

- Demand driven by the **rise in semiconductor content** embedded in new vehicles:
 - Digitalization:** infotainment, ADAS, functional safety
 - Electrification:** EV and hybrid engines
- Sharp growth in FD-SOI and in Power-SOI**
- First revenue generated by SmartSiC™**

SMART DEVICES

- Demand driven by **more complex sensors, higher connectivity functionalities and embedded intelligence:**
 - More powerful / efficient chips for edge AI, datacenters and cloud computing
- Sharp growth in FD-SOI** for IoT and edge computing devices
 - Sustained growth in Photonics-SOI** (high-speed connectivity for AI in the cloud) and in **Imager-SOI** (3D imaging)

GROSS MARGIN FURTHER IMPROVED TO 37.0%



- Gross margin (%)
- Total revenue (€M)

GROSS MARGIN TAILWINDS ↑

- Strong operating leverage
- Robust industrial performance
- Favorable mix effect

GROSS MARGIN HEADWINDS ↓

- Inflation:
 - Mainly on bulk material cost, as anticipated, within long-term supply agreement
- Dilutive currency effect due to hedging
- Non-recurring items:
 - Inventory depreciation

CURRENT OPERATING INCOME INCREASED BY A STRONG 37%

€M	FY23	FY22	Change
Revenue	1,089	863	+26%
Gross profit	402	316	+28%
<i>as a % of revenue</i>	37.0%	36.6%	
Gross R&D expenses before capitalization	(123)	(108)	+14%
<i>as a % of revenue</i>	11.3%	12.5%	
- Gross R&D expenses after capitalization	(95)	(93)	+2%
- Subsidies, income tax credit and other revenue	30	36	-16%
Net R&D expenses	(64)	(57)	+13%
<i>as a % of revenue</i>	5.9%	6.6%	
- Sales and Marketing expenses	(16)	(15)	+6%
- General and Administrative expenses	(55)	(49)	+13%
SG&A expenses	(71)	(64)	+11%
<i>as a % of revenue</i>	6.5%	7.4%	
Current operating income	267	195	+37%
<i>as a % of revenue</i>	24.5%	22.6%	

Current operating margin improved by ~2pts to 24.5% of revenue

- Robust increase in gross profit
- Tight control over operating expenses while continuing to prepare for future growth

Net R&D expenses increased by 13%

- Gross R&D expenses before capitalization increased by €15M to €123M (11.3% of revenue)
- Strong effort to support innovation strategy and product portfolio expansion

SG&A expenses down to 6.5% of revenue

- Moderate increase in SG&A expenses despite higher labor costs due to hirings and inflation

NET PROFIT RAISED BY 15%

€M	FY23	FY22	Change
€M			
Current operating income	267	195	+37%
- Other operating income and expenses	0	10	
Operating income	268	205	+31%
- Financial expenses	(10)	(13)	
- Net foreign exchange gain	1	13	
Net financial result	(10)	(1)	
- Income tax	(26)	(2)	
Net profit from continuing operations	232	202	+15%
- Net profit / (loss) from discontinued operations	1	(0)	
Net profit (Group share)	233	202	+15%
- Basic EPS (in €)	6.63	5.98	+11%
- Diluted EPS (in €)	6.41	5.63	+14%
Number of shares	35,133,150	33,753,666	
Number of diluted shares	37,240,936	37,181,632	

FY22 benefitted from a €10M non-recurring operating income
(reversal of an impairment loss related to Singapore industrial building)

Net financial result at €(10)M vs €(1)M in FY22

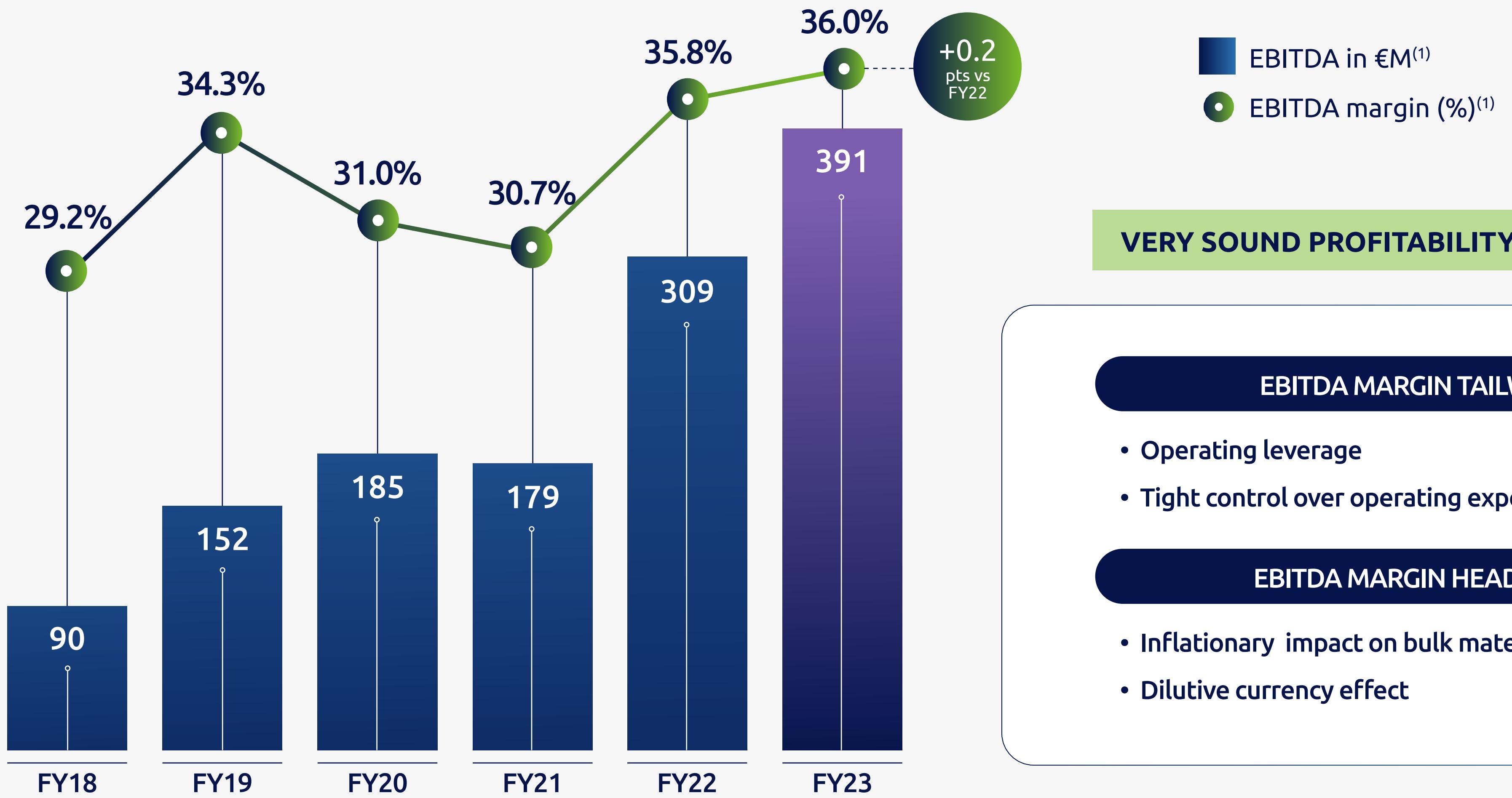
- Positive impact of OCEANEs 2023 conversion and income related to cash investments
- Offset by FX net result (€1M net forex gain in FY23 vs €13M gain in FY22)

Effective income tax rate came at 10% of pre-tax profit

- The Company continued to benefit from tax loss carryforwards
- Favorable non-recurring effects

Net profit reached €233M, up 15% vs FY22

SUSTAINED EBITDA MARGIN AT 36% OF REVENUE



(1) From continuing operations. EBITDA represents operating income (EBIT) before depreciation, amortization, impairment of non-current assets, non-cash items relating to share-based payments, provisions for impairment of current assets and for contingencies and expenses, and disposal gains and losses. EBITDA is not a financial indicator defined by IFRS and may not be comparable to EBITDA as reported by other groups. It represents additional information and should not be considered as a substitute for operating income or net cash generated by operating activities.

POSITIVE FREE CASH FLOW WHILE CAPACITY INVESTMENTS FURTHER INCREASED

€M	FY23	FY22
Operating income	268	205
- Depreciation and amortization	106	81
- Other items	18	23
EBITDA⁽¹⁾	391	309
Change in working capital	(96)	(52)
- Incl. inventories	(36)	(31)
- Incl. trade receivables	(112)	(48)
- Incl. trade payables	40	15
- Incl. others	11	12
Tax paid	(32)	(2)
Net cash generated by operating activities⁽²⁾	263	255
- Purchases of intangible assets	(42)	(24)
- Purchases of property, plant and equipment	(186)	(181)
- Others	(1)	(8)
Net cash used in Investing activities⁽²⁾	(228)	(213)
Free Cash Flow⁽¹⁾	34	42

OPERATING CASH FLOW SLIGHTLY UP AT €263M

Improvement in operating cash flow from strong EBITDA (€391M, up €83M vs FY22) **partially offset by a higher increase in working capital requirement** (+€44M vs FY22)

€96M negative change in working capital

- €36M increase in inventories and €112M increase in trade receivables mostly reflecting the higher level of activity and fewer downpayments received from customers
- Partially offset by a €40M increase in trade payables

€32M tax paid vs €2M in FY22
(non-recurring adjustments in FY22)

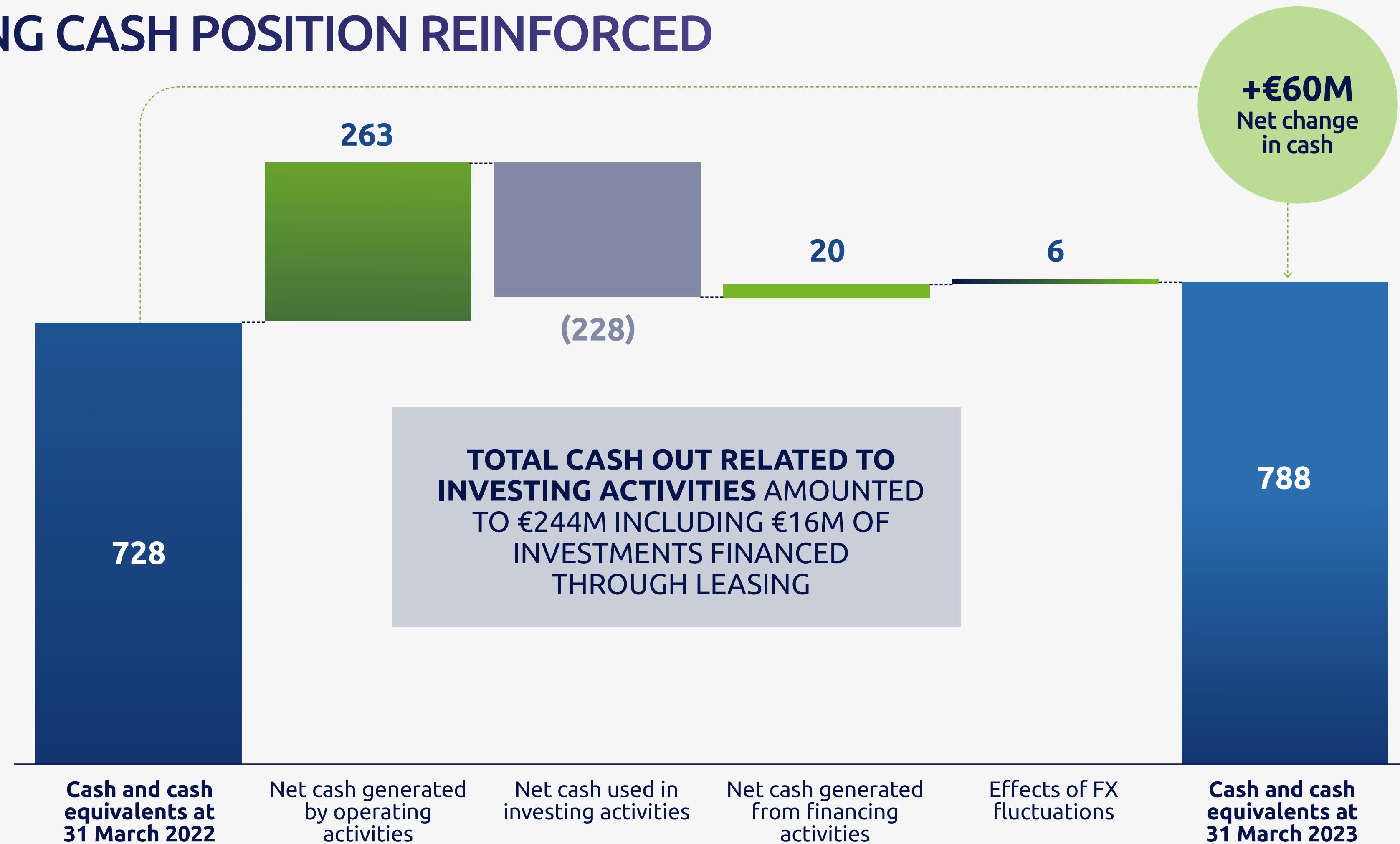
POSITIVE FREE CASH FLOW AT €34M vs €42M IN FY22

Investments at €228M (€244M including tools financed through leasing contracts)

- €28M in capitalized R&D (mainly SmartSiC™)
- €191m related to capacity investments (€155m SOI, €25m Filters, €11m SmartSiC™)

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STRONG CASH POSITION REINFORCED



Cash inflows and outflows from continuing operations (cash outflow related to discontinued operations was close to zero)

VERY SOUND BALANCE SHEET MAINTAINED

ASSETS - in €M	31 March 2023	31 March 2022	LIABILITIES AND EQUITY - in €M	31 March 2023	31 March 2022
Intangible assets	128	108	Total equity	1,306	1,044
Tangible assets	705	562	Long-term financial debt	578	518
Other non-current assets	84	35	Provisions and other non-current liabilities	80	79
Deferred tax assets	67	64	Total non-current liabilities	659	597
Total non-current assets	985	770	Short-term financial debt	69	68
Inventories	175	143	Trade payables	171	101
Trade receivables	363	280	Other current liabilities	216	177
Other current assets	109	66	Total current liabilities	456	346
Cash and cash equivalents	788	728	Total liabilities and equity	2,420	1,986
Total current assets	1,435	1,216			
Total assets	2,420	1,986			

€143M net increase in tangible assets includes €181M investments related to:

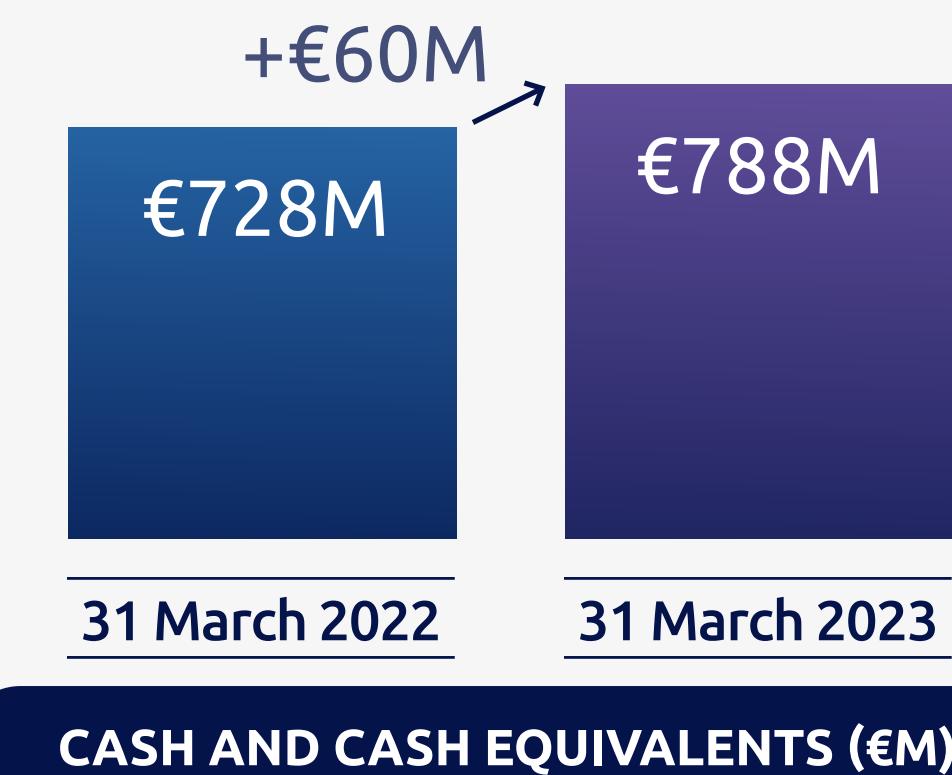
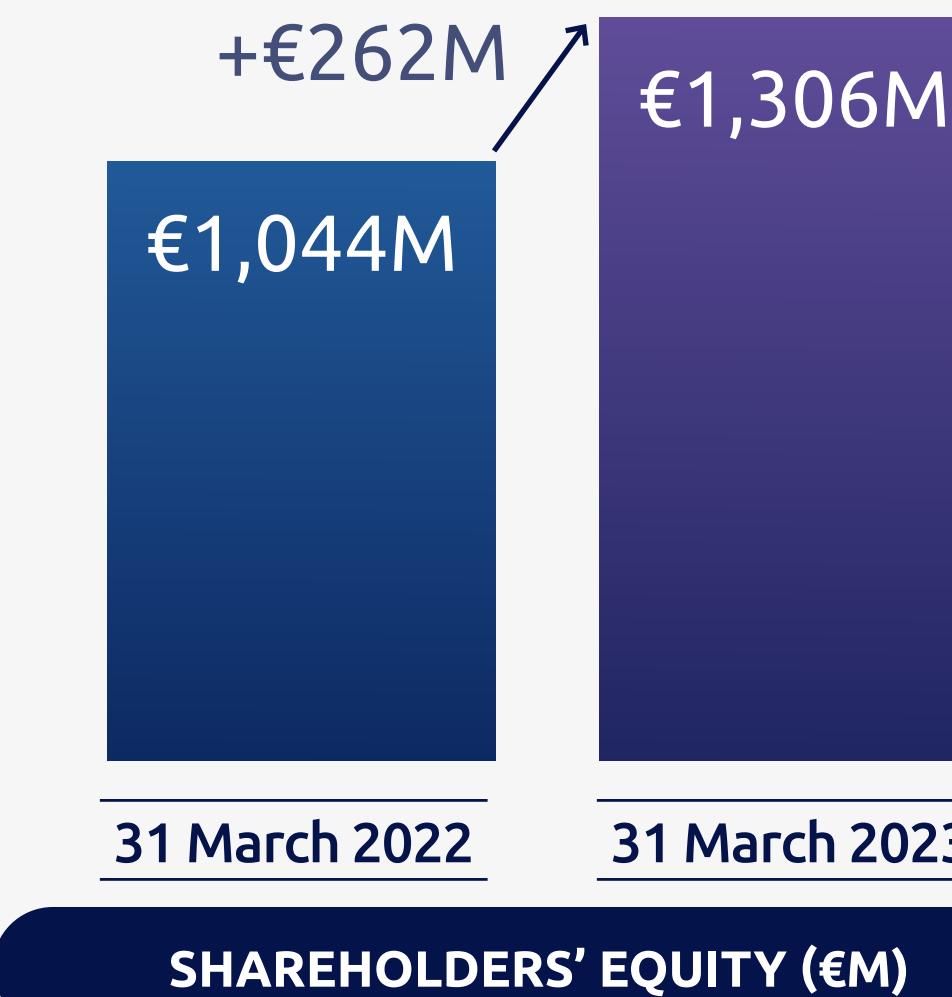
- Further capacity investment in Singapore 300mm SOI facility
- Capacity investment in Bernin (300mm SOI, POI)
- New leasing contracts for land and administrative buildings

Other non-current assets mainly include tax research credit receivables and downpayments to suppliers

€62M increase in financial debt mainly reflects:

- €53M of net drawdowns and new borrowings
- €20M net increase in property leases and leasing contracts
- Partially offset by €17M change in fair value of financial derivatives (FX hedging)

VERY HEALTHY FINANCIAL STRUCTURE AHEAD OF FUTURE GROWTH PLANS



FY24 AND BEYOND

UPDATING OUR FINANCIAL COMMUNICATION CALENDAR



OUTLOOK – FY24 GUIDANCE CONFIRMED

STABLE REVENUE EXPECTED ON AN ORGANIC BASIS

FY24 EXPECTED TO MARK A PAUSE IN FAST GROWTH TRAJECTORY TOWARD FY26

- Weaker smartphone market with strong inventory correction expected to weigh on Mobile Communications
- Sustained demand anticipated in both Automotive & Industrial and Smart Devices markets
- H1'24 revenue expected to decline by ~15% on an organic basis
- H2'24 revenue expected up low double digit

EBITDA MARGIN ⁽¹⁾ EXPECTED TO REMAIN AT ~36%

PROFITABILITY MAINTAINED THROUGH STRICT COSTS CONTROL

- Inflation, including bulk price
- Sustained effort in R&D
- Offset by strong cost control
- Solid level of loading of our fabs
- Revenue timing over the year will request tight production management
- €/\$: 1.10 (~40% of net exposure hedged ~1.12)

CAPITAL EXPENDITURE EXPECTED AT ~€300M

CAPACITY INVESTMENTS TO SUPPORT STRONG GROWTH THROUGH FY26

SOI INVESTMENTS

- 300mm refresh capacity in Bernin 4
- Additional capacity investments at Singapore 300mm SOI existing facility
- Building of Singapore facility extension

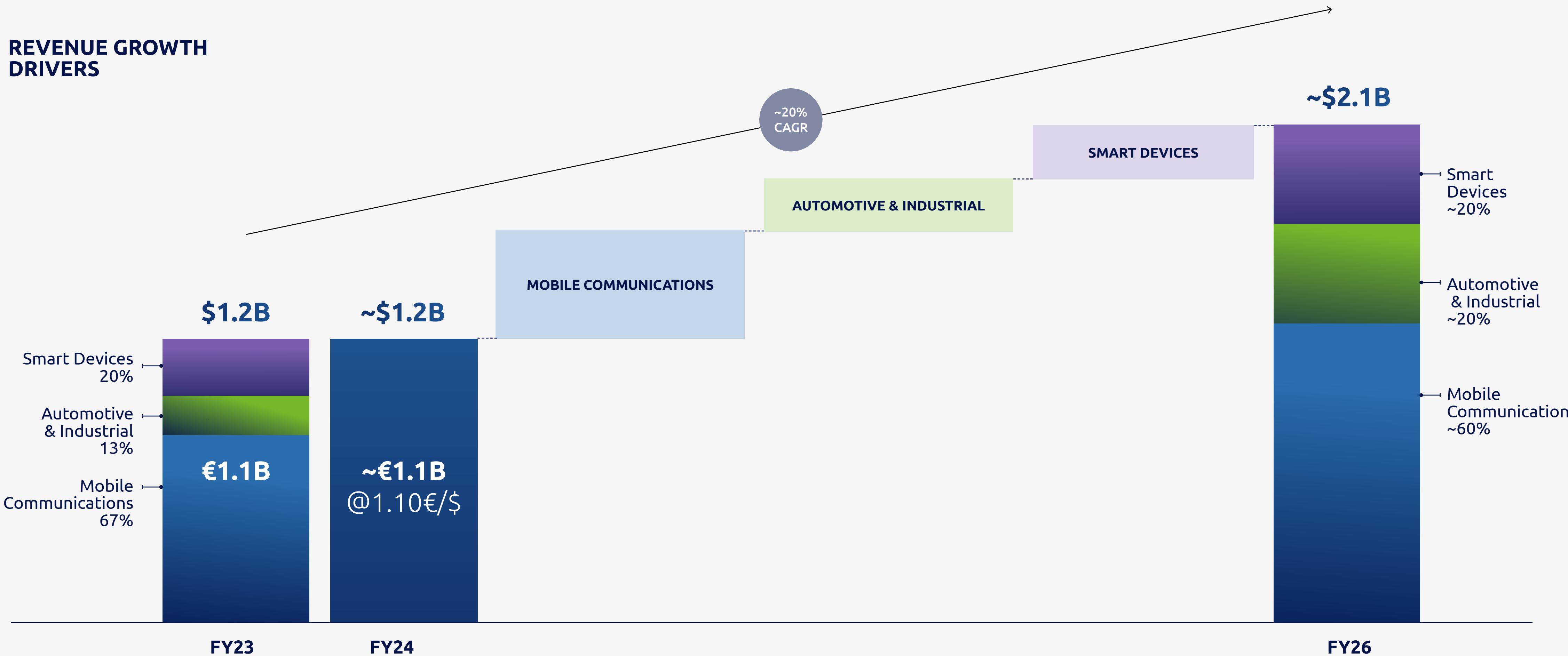
OTHER INVESTMENTS

- Further investments in SmartSiC™ tools (150 & 200mm in Bernin 4)
- Ongoing investments in innovation (including capitalized R&D)

(1) EBITDA margin = Electronics EBITDA (EBITDA from continuing operations) / Revenue

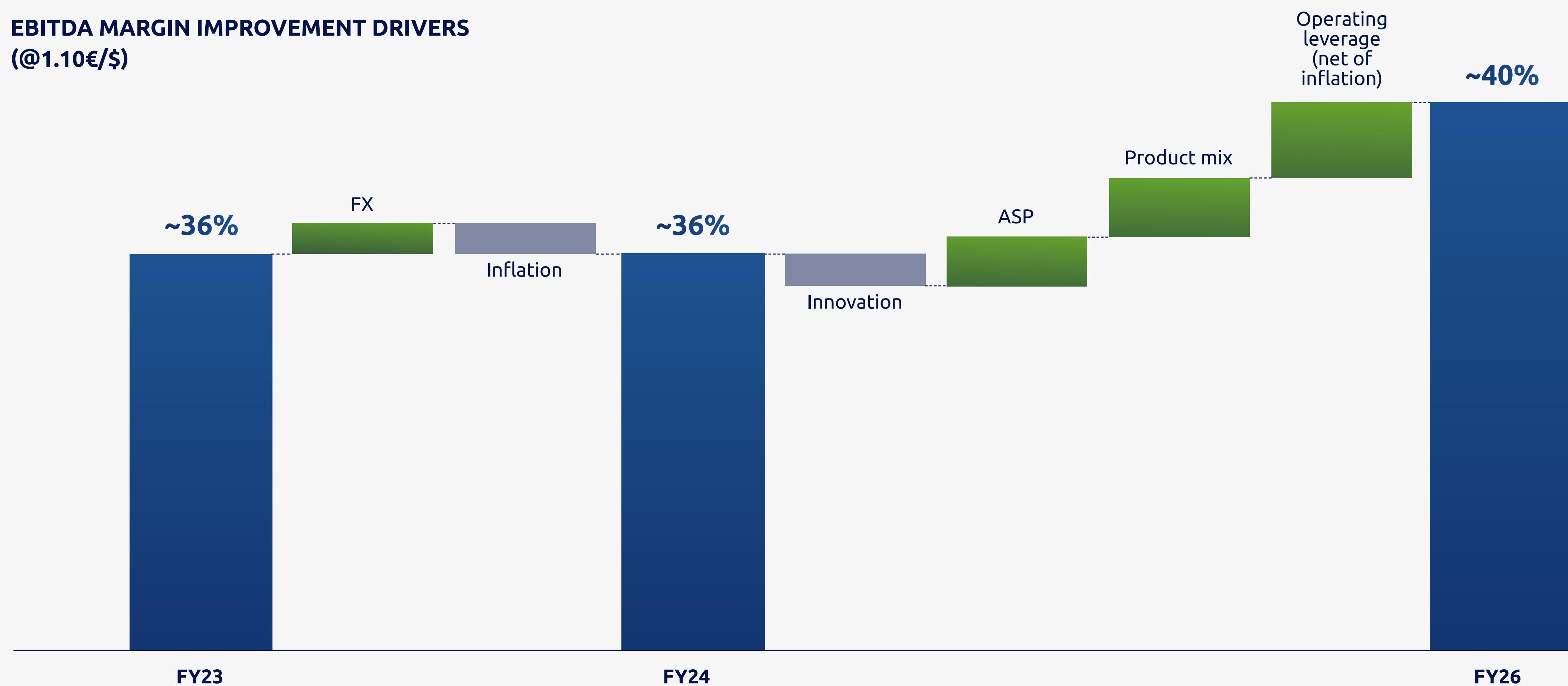
FINANCIAL MODEL - REVENUE TO REACH \$2.1B IN FY26

REVENUE GROWTH DRIVERS



FINANCIAL MODEL - x2 EBITDA BY FY26

EBITDA MARGIN IMPROVEMENT DRIVERS (@1.10€/\$)



FINANCIAL MODEL - CAPITAL ALLOCATION

	FY23 (Actual)	FY24	FY26 (Model)
CAPEX % Revenue¹	22%	~27%	~20% over FY22-26
ROCE² (post-tax)	20%	→	~25%

CAPEX

€1.5B CAPEX expected over FY22-FY26 including €1B over FY24-FY26 (incl. €90M for Bernin 4 building financed through lease back)

Rigorous piloting of our CAPEX through post-tax ROCE² improvement, from ~20% in FY23 (2x WACC) to ~25% in FY26

VALUE CREATION DRIVERS

Sufficient cumulative operating cash flows to finance CAPEX

- Strong working capital monitoring and targeted working capital around 30% of revenue in average

Capital allocation priorities:

- CAPEX
- Innovation

Debt

- Loans at variable rate hedged through cap
- Potential partial / full OCEANEs 25 buyback

(1) Excluding Buildings

(2) Post-tax ROCE: EBIT after tax / (non current assets + working capital)

FINANCE KEY MESSAGES

PREPARING FOR REACCELERATION BEYOND FY24 TRANSITION YEAR

- FY23 19% Revenue growth and 36% EBITDA margin in line with commitment
- FY24 plateau demand with flat sales for Soitec
- Strong acceleration in FY25 & FY26 with 20% CAGR

OPTIMIZED INVESTMENT CYCLE FROM FY24 TO FY26 TO SECURE GROWTH EXPANSION

- ~€1B CAPEX to fully capture growth potential
- Strong focus on return: post-tax ROCE to grow from ~20% to ~25%

STRONG ACCELERATION FOR VALUE CREATION: x2 EBITDA IN 3 YEARS

- FY26 revenue expected ~\$2.1B
- x2 EBITDA from FY24 to FY26
- Leveraging product added value, higher ASP, operational excellence and operating leverage

CEO WRAP-UP

Pierre Barnabé

CEO KEY MESSAGES



Technology megatrends to
fuel MASSIVE DEMAND for
semiconductors and increased
adoption of ENGINEERED
SUBSTRATES



Deploying our sustainable value
creation model to STRENGTHEN
OUR GLOBAL LEADERSHIP
in engineered substrates



FY26 REVENUE / EBITDA
OBJECTIVES ON TRACK
x2 EBITDA in 3 years

BEYOND FY26
EXPAND our sustainable value
creation ambitions



CAPITAL MARKETS DAY 2023

THANK YOU